



LISTING AND SALES SUMMARY September 2022

All Homes						Existing Homes				
MONTHLY SUMMARY										
	Aug 2022	Sep 2022	% +/-	Sep 2021	% +/-	Aug 2022	Sep 2022	% +/-	Sep 2021	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,801	1,498	(16.8)	1,829	(18.1)	1,644	1,363	(17.1)	1,677	(18.7)
Sales	1,366	1,294	(5.3)	1,758	(26.4)	1,231	1,194	(3.0)	1,623	(26.4)
Ave. Sales Price	\$530,547	\$523,117	(1.4)	\$498,003	5.0	\$517,498	\$513,608	(0.8)	\$491,843	4.4
Median Sales Price	\$480,592	\$460,000	(4.3)	\$440,000	4.5	\$470,000	\$450,750	(4.1)	\$435,000	3.6
Total Active	2,639	2,690	1.9	1,184	127.2	2,187	2,213	1.2	961	130.3
Months Supply	1.9	2.1	(0.4)	0.7	(4.8)	1.8	1.9	(0.4)	0.6	(4.9)
CONDO/TOWNHOMES:										
New Listings	253	205	(19.0)	288	(28.8)	213	182	(14.6)	235	(22.6)
Sales	215	248	15.3	302	(17.9)	183	220	20.2	269	(18.2)
Ave. Sale Price	\$361,372	\$363,252	0.5	\$335,905	8.1	\$346,386	\$347,034	0.2	\$329,183	5.4
Median Sale Price	\$350,000	\$345,000	(1.4)	\$318,500	8.3	\$340,000	\$330,500	(2.8)	\$313,000	5.6
Total Active	229	235	2.6	142	65.5	154	172	11.7	91	89.0
Months Supply	1.1	0.9	0.2	0.5	(3.7)	0.8	0.8	0.6	0.3	(4.9)
CUMULATIVE YTD SUMMARY										
	Jan-Sep 2022	Jan-Sep 2021	% +/-			Jan-Sep 2022	Jan-Sep 2021	% +/-		
SINGLE FAMILY/PATIO HOMES:										
New Listings	16,344	15,862	3.0			14,670	14,521	1.0		
Sales	12,375	13,610	(9.1)			11,142	12,375	(10.0)		
Ave. Sales Price	\$539,423	\$486,343	10.9			\$530,363	\$481,748	10.1		
Volume	\$6,675,359,625	\$6,619,128,230	0.8			\$5,909,304,546	\$5,961,631,500	(0.9)		
CONDO/TOWNHOMES:										
New Listings	2,165	2,209	(2.0)			1,869	1,915	(2.4)		
Sales	1,894	1,990	(4.8)			1,592	1,680	(5.2)		
Ave. Sales Price	\$368,338	\$323,726	13.8			\$352,872	\$315,827	11.7		
Volume	\$697,632,172	\$644,214,740	8.3			\$561,772,224	\$530,589,360	5.9		

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Monthly Sales Activity September 2022

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1294	78.9	676,914,250	85.6	460,000	523,117	463,250	99.0	25	1189	623,151,269	86.2
El Paso County	1082	65.9	573,765,195	72.6	465,000	530,282	469,900	99.1	24	995	528,084,414	73.1
Teller County	54	3.3	26,687,377	3.4	499,500	494,210	497,000	98.5	36	48	24,576,977	3.4
Adams	3	0.2	1,078,000	0.1	305,000	359,333	349,500	95.8	18	3	1078000	0.1
Arapahoe	3	0.2	1,709,000	0.2	569,000	569,666	569,000	96.4	9	3	1,709,000	0.2
Broomfield	2	0.1	1,775,000	0.2	887,500	887,500	912,475	98.1	40	2	1,775,000	0.2
Crowley	1	0.1	155,000	0.0	155,000	155,000	154,900	100.1	27	1	155,000	0.0
Custer	8	0.5	4,118,317	0.5	472,208	514,789	478,000	99.1	59	7	3,728,317	0.5
Denver	1	0.1	915,000	0.1	915,000	915,000	995,000	92.0	28	1	915,000	0.1
Douglas	29	1.8	24,652,700	3.1	799,000	850,093	849,900	96.5	35	28	23,857,700	3.3
Elbert	8	0.5	4,937,950	0.6	565,000	617,243	574,950	98.6	41	7	3,437,950	0.5
Fremont	17	1.0	6,441,750	0.8	355,000	378,926	360,000	97.3	41	17	6441750	0.9
Hinsdale	1	0.1	630,000	0.1	630,000	630,000	695,000	90.6	47	0	0	0.0
Jefferson	1	0.1	690,000	0.1	690,000	690,000	670,000	103.0	3	1	690,000	0.1
Las Animas	2	0.1	539,000	0.1	269,500	269,500	299,500	86.9	69	2	539,000	0.1
Lincoln	1	0.1	350,000	0.0	350,000	350,000	350,000	100.0	107	1	350000	0.0
Otero	2	0.1	537,500	0.1	268,750	268,750	262,450	105.7	57	2	537,500	0.1
Park	4	0.2	2,688,000	0.3	569,000	672,000	579,000	97.1	33	3	2,108,000	0.3
Pueblo	73	4.4	24,349,461	3.1	326,000	333,554	329,000	99.3	23	66	22,272,661	3.1
Weld	2	0.1	895,000	0.1	447,500	447,500	447,500	100.0	21	2	895000	0.1
CONDO/TOWNHOME	248	15.1	90,086,505	11.4	345,000	363,252	344,900	99.7	17	223	79,694,413	11.0
El Paso County	227	13.8	81,584,705	10.3	345,000	359,403	344,900	99.8	17	202	71,192,613	9.9
Teller County	3	0.2	724,800	0.1	199,900	241,600	199,900	101.0	12	3	724,800	0.1
Adams	1	0.1	375,000	0.0	375,000	375,000	370,000	101.4	6	1	375,000	0.1
Arapahoe	5	0.3	1,718,000	0.2	355,000	343,600	360,000	99.2	18	5	1718000	0.2
Denver	2	0.1	1,745,000	0.2	872,500	872,500	885,000	97.9	33	2	1,745,000	0.2
Douglas	2	0.1	872,000	0.1	436,000	436,000	439,000	101.8	37	2	872000	0.1
Eagle	1	0.1	405,000	0.1	405,000	405,000	395,000	102.5	9	1	405,000	0.1
Fremont	1	0.1	340,000	0.0	340,000	340,000	359,900	94.5	22	1	340000	0.0
Grand	1	0.1	535,000	0.1	535,000	535,000	535,000	100.0	46	1	535,000	0.1
Jefferson	2	0.1	887,000	0.1	443,500	443,500	447,000	99.1	15	2	887000	0.1
Pueblo	3	0.2	900,000	0.1	235,000	300,000	235,000	93.7	48	3	900,000	0.1
INCOME	20	1.2	10,558,500	1.3	505,000	527,925	517,500	96.3	27	19	10,248,500	1.4
VACANT LAND	75	4.6	10,157,329	1.3	78,750	135,431	85,000	93.8	72	49	7,110,330	1.0
El Paso County	17	1.0	4,444,500	0.6	215,000	261,441	220,000	94.8	94	12	2,862,500	0.4
Teller County	28	1.7	1,466,079	0.2	33,500	52,359	36,250	93.8	53	21	1,162,830	0.2
Chaffee	1	0.1	185,000	0.0	185,000	185,000	185,000	100.0	8	1	185,000	0.0
Custer	2	0.1	129,500	0.0	64,750	64,750	65,000	99.3	181	2	129,500	0.0
Douglas	8	0.5	697,400	0.1	100,250	87,175	105,950	96.3	76	2	175,000	0.0
Elbert	1	0.1	300,000	0.0	300,000	300,000	335,000	89.6	84	1	300,000	0.0
Fremont	1	0.1	120,000	0.0	120,000	120,000	120,000	100.0	5	1	120,000	0.0
Lincoln	1	0.1	45,000	0.0	45,000	45,000	60,000	75.0	20	0	0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
Park	10	0.6	2,294,350	0.3	79,375	229,435	94,950	92.0	58	5	1,955,000	0.3
Pueblo	6	0.4	475,500	0.1	23,750	79,250	28,700	90.2	108	4	220,500	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	4	0.2	2,769,000	0.4	649,500	692,250	737,500	92.8	241	3	2,470,000	0.3
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1641	100.0	790,485,584	100.0	435,000	481,709	435,000	98.8	27	1483	722,674,512	100.0



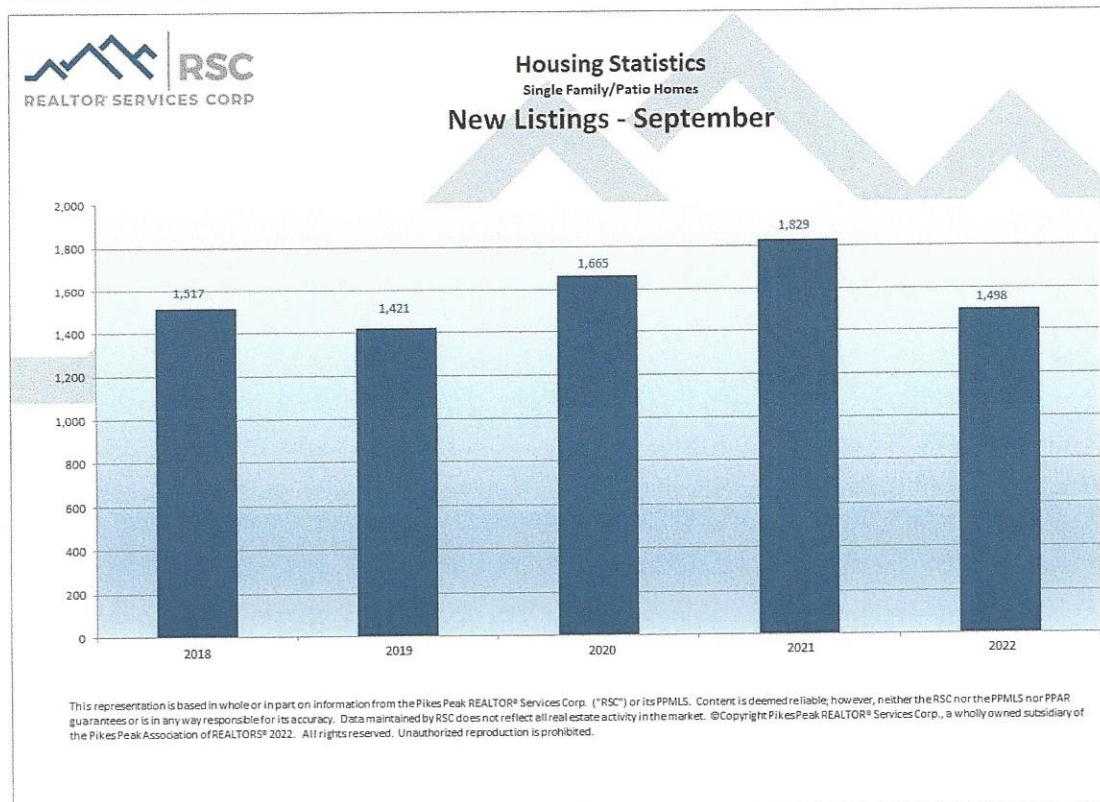
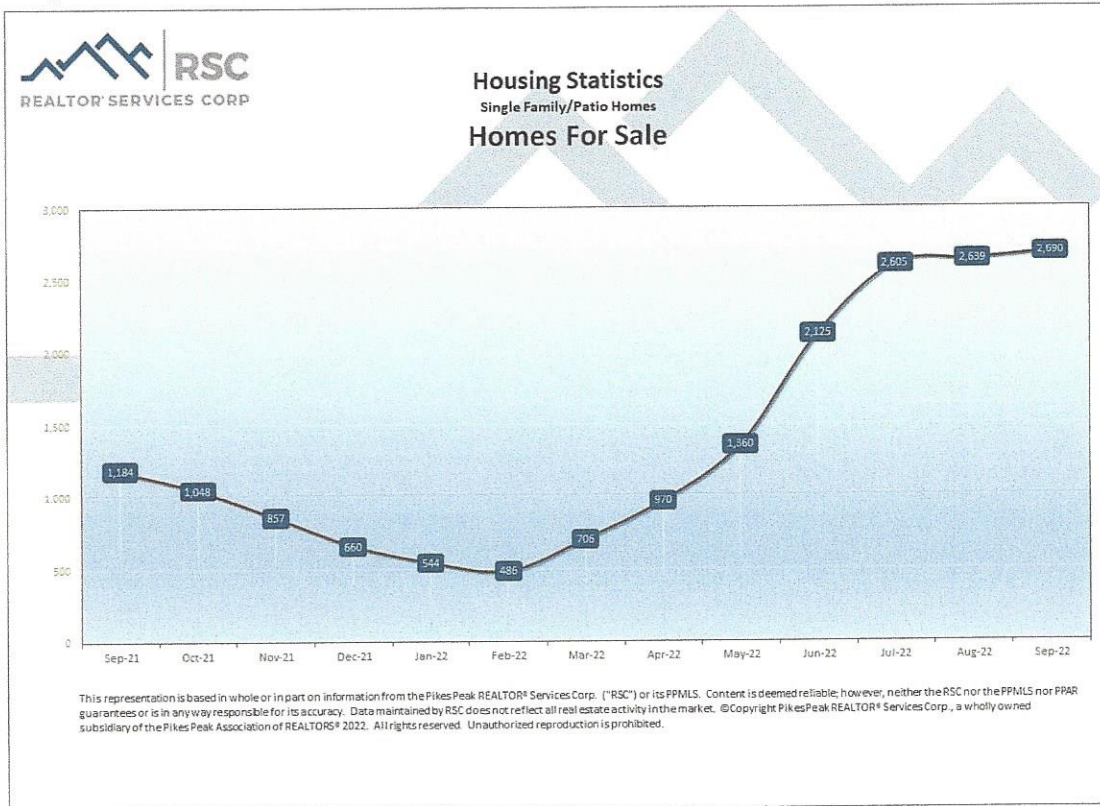
Monthly Listing Activity September 2022

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,690	68.3	1,760,495,132	0	525,000	654,459	1,498	470,500	553,177	349	872	111	130
El Paso County	2,057	52.2	1,302,606,262	0.0	525,000	633,255	1,176	475,000	545,782	278	719	77	98
Teller County	169	4.3	131,851,396	0.0	599,900	780,185	84	552,450	656,649	25	38	6	8
Adams	6	0.2	4,629,000	0.0	727,500	771,500	3	590,000	557,666	0	1	0	0
Arapahoe	8	0.2	5,698,900	0.0	625,000	712,362	7	539,000	637,428	2	3	1	1
Bent	2	0.1	280,000	0.0	140,000	140,000	1	165,000	165,000	1	0	0	0
Broomfield	0	0.0	0	0.0	0	0	2	527,450	527,450	0	0	0	0
Cheyenne	2	0.1	519,000	0.0	259,500	259,500	0	0	0	0	0	0	0
Costilla	1	0.0	1,140,000	0.0	1,140,000	1,140,000	2	732,500	732,500	0	1	1	0
Crowley	2	0.1	593,400	0.0	296,700	296,700	0	0	0	0	1	0	0
Custer	16	0.4	13,625,599	0.0	599,950	851,599	5	674,900	607,920	1	2	0	1
Denver	2	0.1	1,630,000	0.0	815,000	815,000	1	800,000	800,000	0	2	1	1
Douglas	62	1.6	73,448,934	0.0	886,950	1,184,660	28	765,000	1,026,264	7	17	8	6
Elbert	33	0.8	45,677,200	0.0	875,000	1,384,157	13	625,000	1,245,376	3	3	1	1
Fremont	54	1.4	35,435,069	0.0	420,000	656,204	22	352,500	367,540	7	16	1	1
Huerfano	4	0.1	834,700	0.0	184,900	208,675	3	199,000	239,666	0	1	0	1
Jefferson	8	0.2	10,628,775	0.0	814,437	1,328,596	4	814,437	757,218	0	3	1	1
Kit Carson	2	0.1	379,000	0.0	189,500	189,500	0	0	0	0	0	0	0
La Plata	1	0.0	845,900	0.0	845,900	845,900	1	845,900	845,900	0	0	0	0
Larimer	0	0.0	0	0.0	0	0	0	0	0	1	1	0	0
Las Animas	4	0.1	2,292,900	0.0	622,500	573,225	1	789,900	789,900	0	0	0	0
Lincoln	6	0.2	1,702,900	0.0	229,500	283,816	4	229,500	305,875	0	0	0	0
Mesa	0	0.0	0	0.0	0	0	1	240,000	240,000	0	1	0	0
Otero	7	0.2	1,512,499	0.0	200,000	216,071	3	299,999	233,299	0	0	0	0
Park	32	0.8	31,711,600	0.0	652,500	990,987	11	558,000	1,033,345	1	5	5	2
Phillips	1	0.0	810,000	0.0	810,000	810,000	0	0	0	0	0	0	0
Pueblo	208	5.3	89,593,103	0.0	399,975	430,736	125	375,000	367,013	22	57	9	9
Saguache	1	0.0	1,200,000	0.0	1,200,000	1,200,000	1	1,200,000	1,200,000	0	0	0	0
Weld	2	0.1	1,848,995	0.0	924,497	924,497	0	0	0	1	1	0	0
CONDO/TOWNHOME	235	6.0	104,858,704	0	396,035	446,207	205	349,000	382,522	51	143	20	10
El Paso County	206	5.2	88,465,977	0.0	392,467	429,446	184	342,750	366,257	47	136	16	8
Teller County	5	0.1	1,924,999	0.0	384,999	384,999	2	441,999	441,999	0	1	3	1
Arapahoe	2	0.1	684,800	0.0	342,400	342,400	4	267,400	283,700	2	3	0	0
Boulder	1	0.0	1,385,000	0.0	1,385,000	1,385,000	1	729,000	729,000	0	0	0	0
Custer	1	0.0	339,000	0.0	339,000	339,000	0	0	0	0	0	0	0
Denver	4	0.1	1,415,000	0.0	400,000	353,750	2	427,500	427,500	0	0	0	0
Douglas	10	0.3	6,761,128	0.0	725,500	676,112	5	615,000	611,625	2	1	0	0
Jefferson	3	0.1	1,347,900	0.0	410,000	449,300	3	500,000	483,333	0	1	1	0

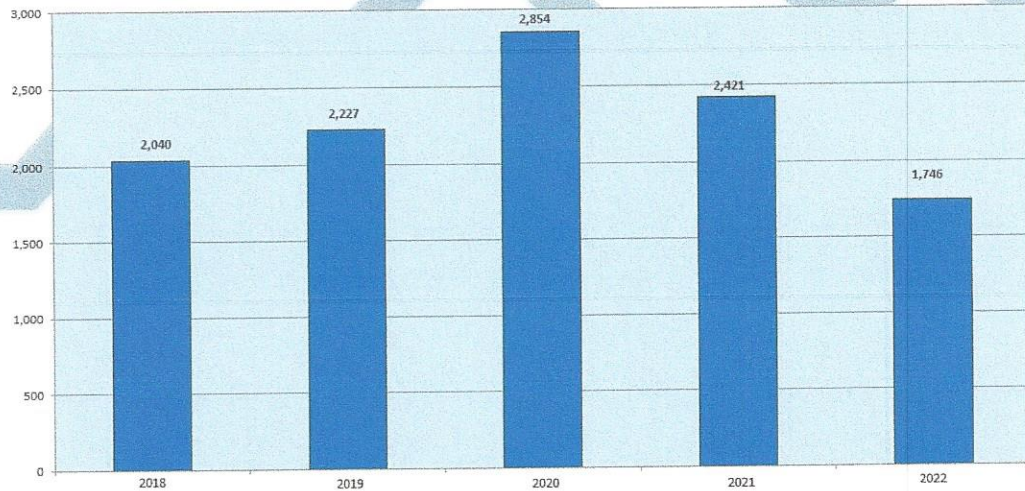
Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Pueblo	2	0.1	619,900	0.0	309,950	309,950	3	330,000	333,266	0	1	0	1
Summit	1	0.0	1,915,000	0.0	1,915,000	1,915,000	1	1,915,000	1,915,000	0	0	0	0
INCOME	90	2.3	75,135,599	0	662,500	834,839	43	565,000	641,320	7	19	7	7
VACANT LAND	797	20.2	240,775,723	0	130,000	302,102	135	110,000	211,306	18	66	21	10
El Paso County	338	8.6	114,176,726	0.0	220,000	337,800	64	150,000	309,136	6	22	10	2
Teller County	153	3.9	23,064,086	0.0	69,900	150,745	31	45,000	73,211	8	22	1	1
Arapahoe	1	0.0	499,900	0.0	499,900	499,900	0	0	0	0	0	0	0
Archuleta	1	0.0	3,690,000	0.0	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.0	1,162,525	0.0	1,162,525	1,162,525	1	1,162,525	1,162,525	0	0	0	0
Clear Creek	2	0.1	279,000	0.0	139,500	139,500	1	30,000	30,000	0	0	0	0
Costilla	2	0.1	104,900	0.0	52,450	52,450	1	25,000	25,000	0	1	1	0
Crowley	2	0.1	259,000	0.0	129,500	129,500	0	0	0	0	0	0	0
Custer	28	0.7	4,061,700	0.0	39,250	145,060	1	499,000	499,000	0	1	0	3
Douglas	34	0.9	15,232,400	0.0	197,450	448,011	6	122,400	125,950	0	6	1	0
Elbert	27	0.7	5,045,799	0.0	180,000	186,881	2	144,950	144,950	1	0	1	4
Fremont	30	0.8	9,769,634	0.0	93,825	325,654	4	99,499	91,999	1	1	2	0
Huerfano	21	0.5	1,710,889	0.0	23,999	81,470	1	67,000	67,000	0	1	0	0
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
Las Animas	4	0.1	259,700	0.0	64,950	64,925	0	0	0	0	0	1	0
Lincoln	4	0.1	1,077,000	0.0	139,500	269,250	1	125,000	125,000	0	0	1	0
Park	41	1.0	52,875,624	0.0	95,000	1,289,649	15	89,900	161,813	1	9	2	0
Pueblo	102	2.6	6,452,940	0.0	37,000	63,264	7	65,000	103,257	1	3	1	0
Rio Blanco	1	0.0	280,000	0.0	280,000	280,000	0	0	0	0	0	0	0
Saguache	2	0.1	180,000	0.0	90,000	90,000	0	0	0	0	0	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
FARM AND RANCH	17	0.4	94,512,900	0	3,195,000	5,559,582	4	2,225,000	2,550,000	0	1	0	1
COMMERCIAL	101	2.6	100,126,420	0	650,000	991,350	17	699,999	1,158,567	4	4	4	1
BUSINESS OP	7	0.2	5,304,900	0	349,900	757,842	1	349,900	349,900	0	1	0	0
RENTALS	2	0.1	7,000	0	3,500	3,500	0	0	0	0	0	3	0
El Paso County	2	0.1	7,000	0.0	3,500	3,500	0	0	0	0	0	2	0
Pueblo	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Total	3,939	100.0	2,381,216,378	100	470,000	604,523	1,903	450,000	522,031	429	1,106	166	159

September 2022 Charts



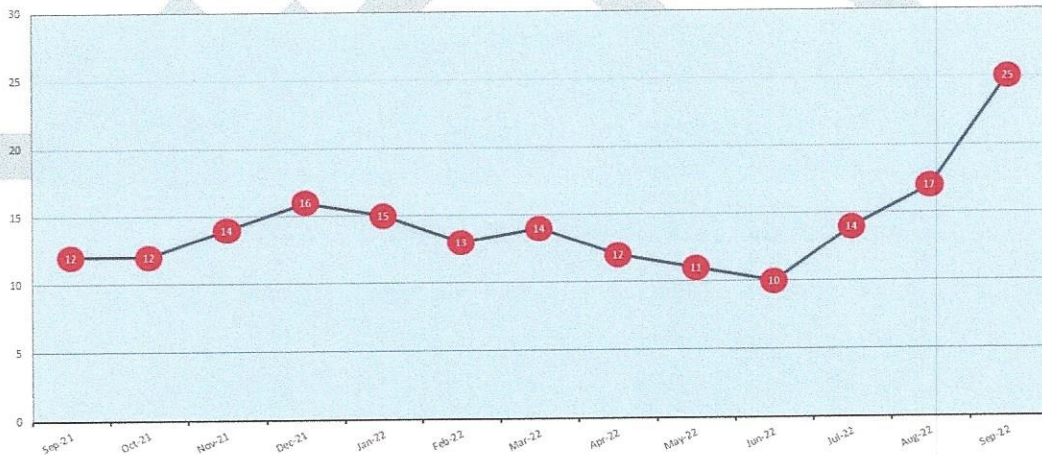
Housing Statistics Single Family/Patio Homes Total Under Contract - September

(Total number of listings in PPMLS that are under contract/pending sale)



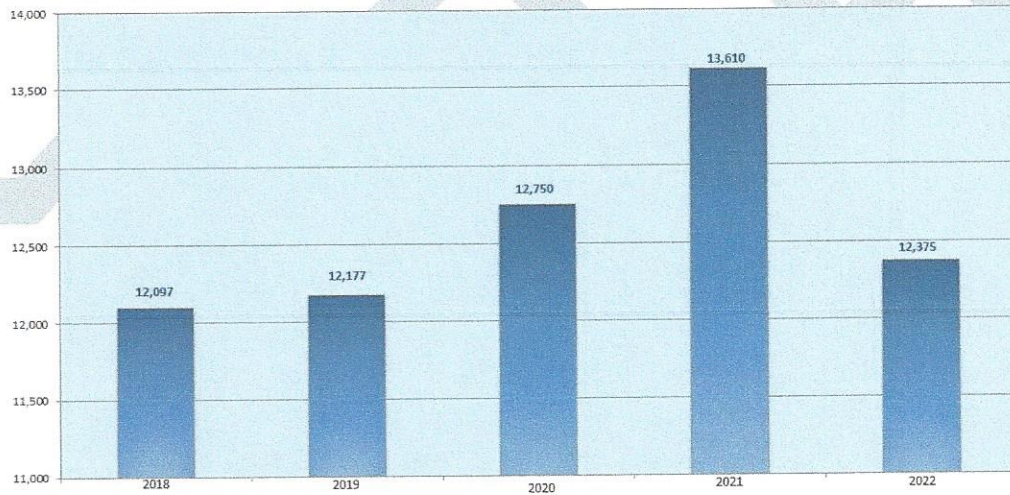
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Housing Statistics Single Family/Patio Homes Average Days on Market



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Housing Statistics Single Family/Patio Homes Total Sales YTD - September



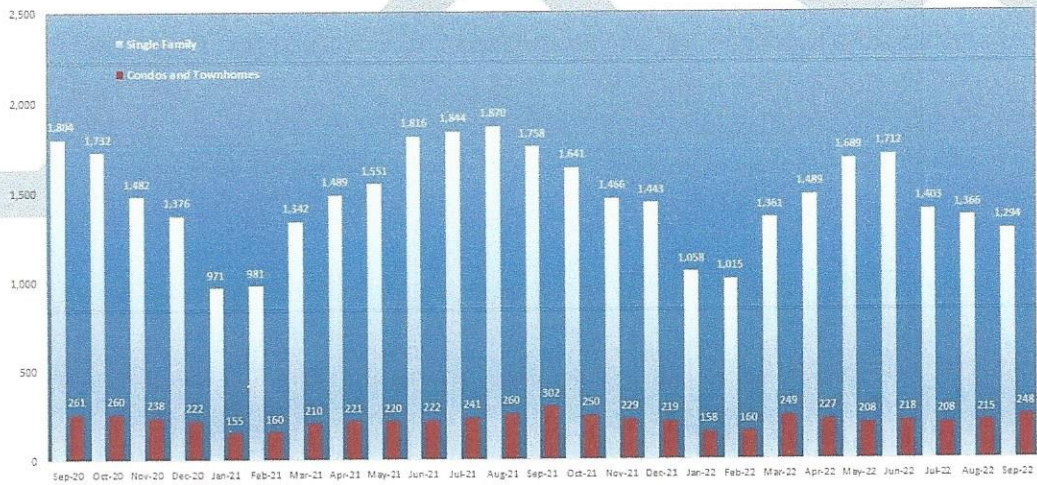
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis September 2022

Active Listings Analysis Current as of 10/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	31	298	603	432	362	156	138	33
Reductions	1	15	285	471	296	225	63	30	3
% With Reduction	25.00%	35.40%	57.30%	52.70%	44.40%	42.50%	32.60%	20.20%	6.00%
Avg Reduction %	1%	6.40%	3%	2.40%	2.70%	2.70%	4.10%	4.80%	-268%
Teller County	3	8	12	34	30	34	17	20	11
Reductions	1	1	7	26	17	12	4	7	2
% With Reduction	33.30%	12.50%	41.60%	52.90%	50.00%	29%	23.50%	35%	18%
Avg Reduction %	10.20%	5.40%	3.80%	3.50%	4.10%	3%	4.70%	10%	15%
All Counties	37	105	382	728	504	454	211	203	67

Sold Listing Analysis - (September 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	0	23	245	384	160	166	58	43	3
Teller County	4	6	7	10	13	11	2	1	0
All Counties	19	57	288	422	188	191	72	54	3

Sold Listing Analysis - (August 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	23	224	344	212	209	55	41	2
Teller County	3	10	8	14	20	16	7	0	1
All Counties	26	65	263	391	255	246	69	47	3

Sold Listing Analysis - September 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	59	387	547	214	186	51	42	6
Teller County	6	8	19	10	16	16	7	4	0
All Counties	27	91	453	590	248	221	66	54	7

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