

# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Black Forest / Elbert

El Paso County

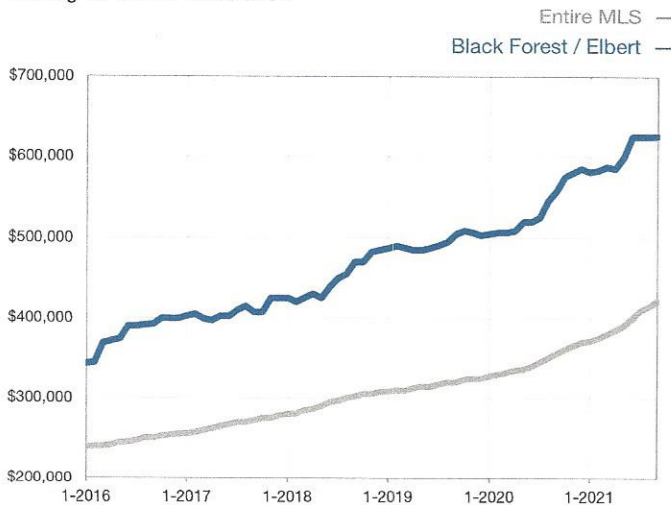
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	3	3	0.0%	51	56	+ 9.8%
Sold Listings	8	2	- 75.0%	43	41	- 4.7%
Median Sales Price*	\$617,500	<b>\$666,000</b>	+ 7.9%	\$590,000	<b>\$650,000</b>	+ 10.2%
Average Sales Price*	\$713,613	<b>\$666,000</b>	- 6.7%	\$641,417	<b>\$665,817</b>	+ 3.8%
Percent of List Price Received*	103.6%	<b>101.4%</b>	- 2.1%	100.4%	<b>102.2%</b>	+ 1.8%
Days on Market Until Sale	53	21	- 60.4%	38	9	- 76.3%
Inventory of Homes for Sale	4	7	+ 75.0%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

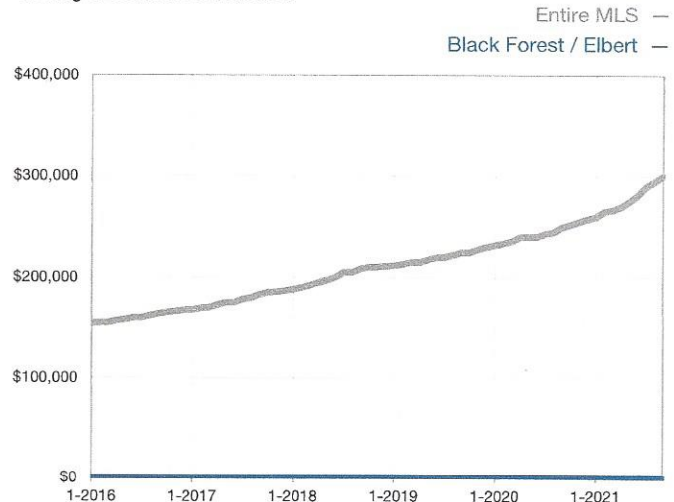
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse/Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Calhan / Ramah

El Paso County

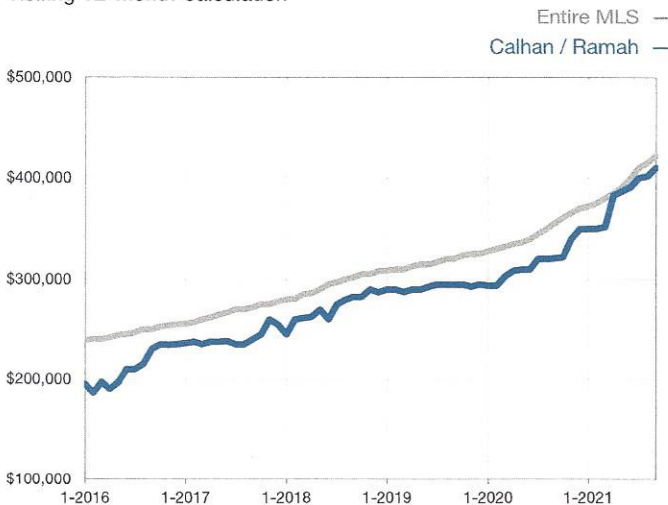
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	11	16	+ 45.5%	120	121	+ 0.8%
Sold Listings	7	11	+ 57.1%	85	92	+ 8.2%
Median Sales Price*	\$375,000	<b>\$450,000</b>	+ 20.0%	\$340,000	<b>\$416,750</b>	+ 22.6%
Average Sales Price*	\$420,286	<b>\$423,309</b>	+ 0.7%	\$354,176	<b>\$462,191</b>	+ 30.5%
Percent of List Price Received*	97.3%	<b>97.7%</b>	+ 0.4%	98.6%	<b>100.8%</b>	+ 2.2%
Days on Market Until Sale	81	17	- 79.0%	58	24	- 58.6%
Inventory of Homes for Sale	26	22	- 15.4%	--	--	--
Months Supply of Inventory	2.6	2.0	- 23.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

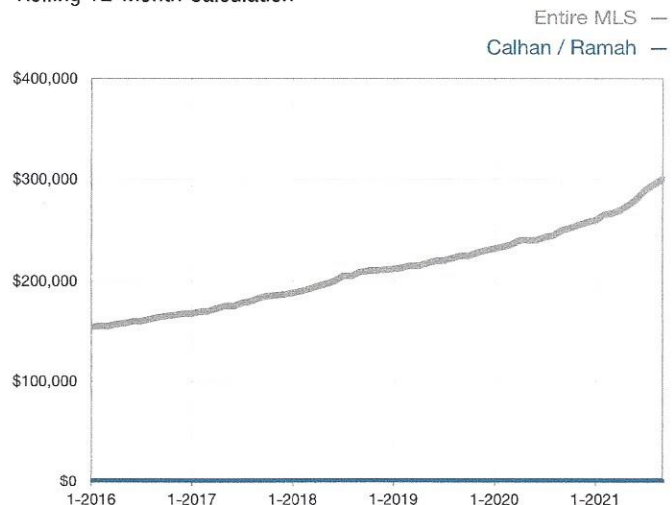
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse/Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	2	2	0.0%	15	14	- 6.7%
Sold Listings	4	3	- 25.0%	12	13	+ 8.3%
Median Sales Price*	\$412,250	<b>\$356,000</b>	- 13.6%	\$338,250	<b>\$447,000</b>	+ 32.2%
Average Sales Price*	\$455,500	<b>\$367,667</b>	- 19.3%	\$392,283	<b>\$406,246</b>	+ 3.6%
Percent of List Price Received*	96.1%	<b>102.3%</b>	+ 6.5%	96.6%	<b>104.3%</b>	+ 8.0%
Days on Market Until Sale	212	7	- 96.7%	105	10	- 90.5%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.5	0.0	- 100.0%	--	--	--

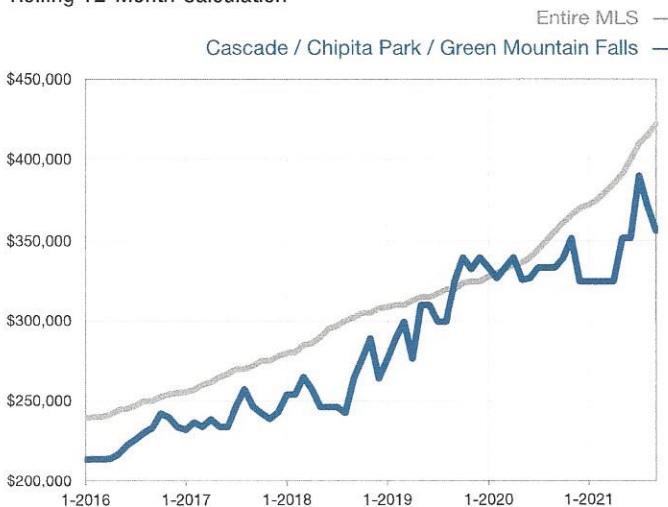
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

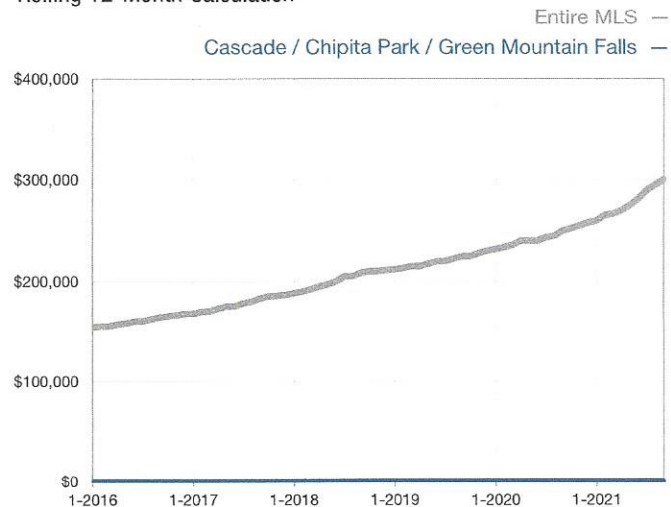
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Colorado Springs

El Paso County

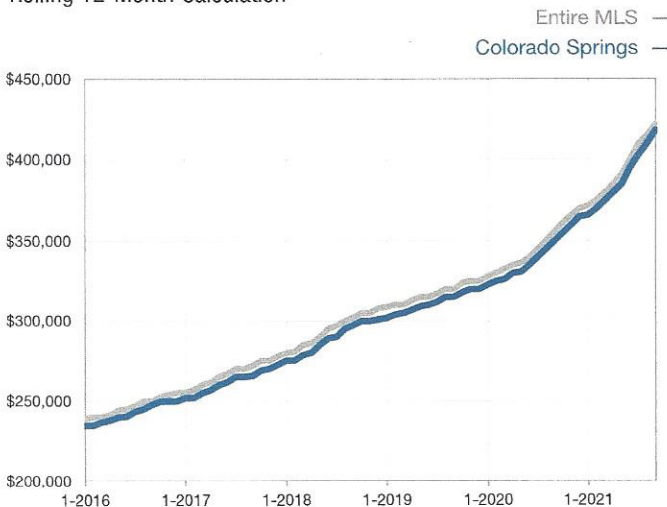
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1,165	<b>1,121</b>	- 3.8%	10,213	<b>10,427</b>	+ 2.1%
Sold Listings	1,225	<b>1,124</b>	- 8.2%	8,785	<b>9,298</b>	+ 5.8%
Median Sales Price*	\$376,000	<b>\$438,350</b>	+ 16.6%	\$360,000	<b>\$430,000</b>	+ 19.4%
Average Sales Price*	\$417,972	<b>\$489,564</b>	+ 17.1%	\$403,217	<b>\$480,318</b>	+ 19.1%
Percent of List Price Received*	100.9%	<b>102.4%</b>	+ 1.5%	100.7%	<b>103.7%</b>	+ 3.0%
Days on Market Until Sale	17	<b>11</b>	- 35.3%	19	<b>10</b>	- 47.4%
Inventory of Homes for Sale	799	<b>678</b>	- 15.1%	--	--	--
Months Supply of Inventory	0.8	<b>0.7</b>	- 12.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

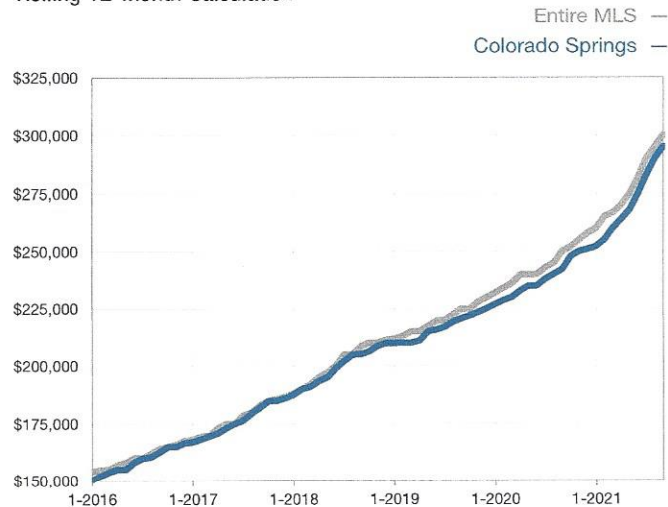
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	202	<b>225</b>	+ 11.4%	1,765	<b>1,834</b>	+ 3.9%
Sold Listings	218	<b>240</b>	+ 10.1%	1,481	<b>1,655</b>	+ 11.7%
Median Sales Price*	\$275,000	<b>\$315,000</b>	+ 14.5%	\$249,000	<b>\$304,750</b>	+ 22.4%
Average Sales Price*	\$288,268	<b>\$336,073</b>	+ 16.6%	\$263,526	<b>\$318,296</b>	+ 20.8%
Percent of List Price Received*	101.0%	<b>102.6%</b>	+ 1.6%	100.5%	<b>103.4%</b>	+ 2.9%
Days on Market Until Sale	16	<b>9</b>	- 43.8%	17	<b>8</b>	- 52.9%
Inventory of Homes for Sale	135	<b>122</b>	- 9.6%	--	--	--
Months Supply of Inventory	0.8	<b>0.7</b>	- 12.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Cripple Creek

Teller County

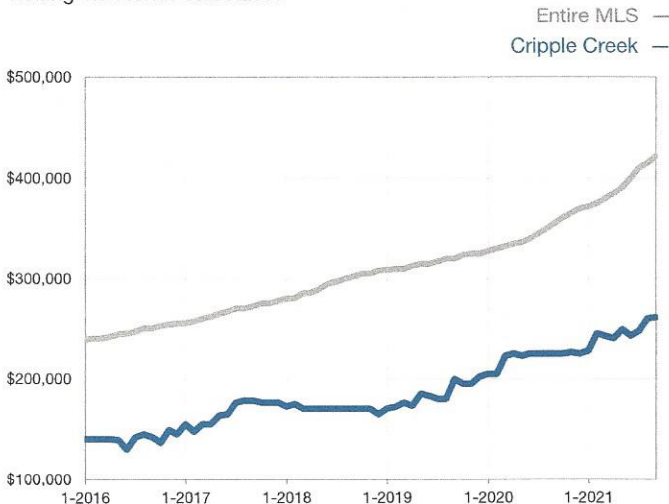
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	6	6	0.0%	78	70	- 10.3%
Sold Listings	5	9	+ 80.0%	53	54	+ 1.9%
Median Sales Price*	\$240,000	<b>\$342,000</b>	+ 42.5%	\$228,000	<b>\$276,500</b>	+ 21.3%
Average Sales Price*	\$263,800	<b>\$418,222</b>	+ 58.5%	\$258,369	<b>\$330,864</b>	+ 28.1%
Percent of List Price Received*	95.8%	<b>97.9%</b>	+ 2.2%	96.4%	<b>99.0%</b>	+ 2.7%
Days on Market Until Sale	39	<b>30</b>	- 23.1%	57	<b>29</b>	- 49.1%
Inventory of Homes for Sale	18	<b>15</b>	- 16.7%	--	--	--
Months Supply of Inventory	3.1	<b>2.4</b>	- 22.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

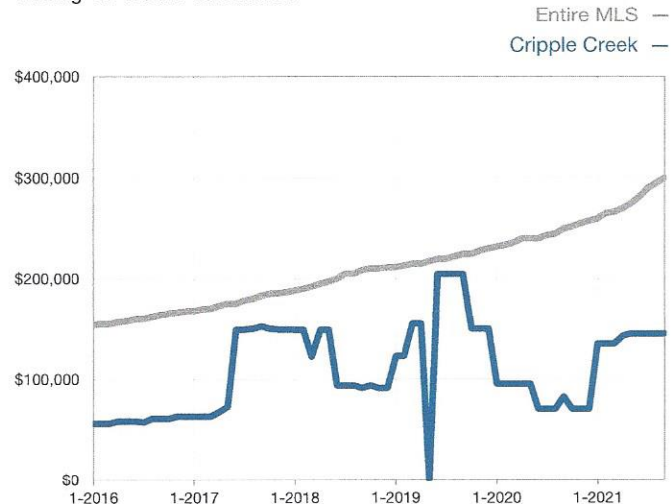
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	<b>1</b>	--	3	<b>9</b>	+ 200.0%
Sold Listings	1	<b>2</b>	+ 100.0%	3	<b>7</b>	+ 133.3%
Median Sales Price*	\$200,000	<b>\$194,000</b>	- 3.0%	\$70,000	<b>\$145,000</b>	+ 107.1%
Average Sales Price*	\$200,000	<b>\$194,000</b>	- 3.0%	\$112,167	<b>\$164,571</b>	+ 46.7%
Percent of List Price Received*	100.0%	<b>99.3%</b>	- 0.7%	97.2%	<b>96.6%</b>	- 0.6%
Days on Market Until Sale	3	<b>18</b>	+ 500.0%	4	<b>29</b>	+ 625.0%
Inventory of Homes for Sale	0	<b>1</b>	--	--	--	--
Months Supply of Inventory	0.0	<b>0.4</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Divide

Teller County

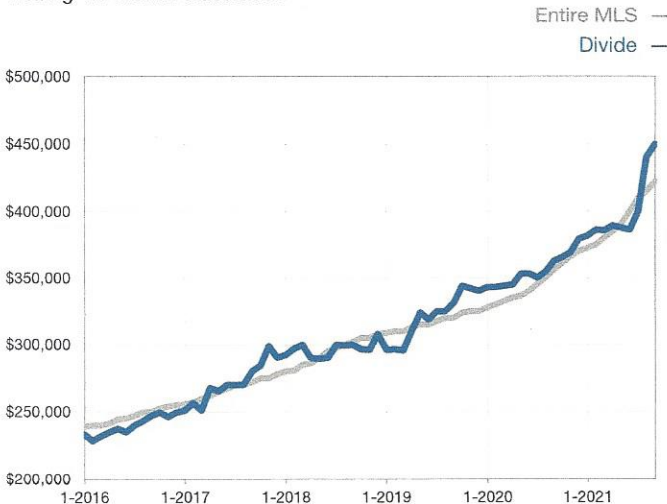
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	15	19	+ 26.7%	118	122	+ 3.4%
Sold Listings	18	13	- 27.8%	98	91	- 7.1%
Median Sales Price*	\$408,000	<b>\$576,700</b>	+ 41.3%	\$368,750	<b>\$451,000</b>	+ 22.3%
Average Sales Price*	\$443,772	<b>\$595,400</b>	+ 34.2%	\$396,243	<b>\$516,709</b>	+ 30.4%
Percent of List Price Received*	100.0%	<b>101.7%</b>	+ 1.7%	98.9%	<b>101.2%</b>	+ 2.3%
Days on Market Until Sale	24	10	- 58.3%	45	15	- 66.7%
Inventory of Homes for Sale	16	22	+ 37.5%	--	--	--
Months Supply of Inventory	1.4	2.0	+ 42.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

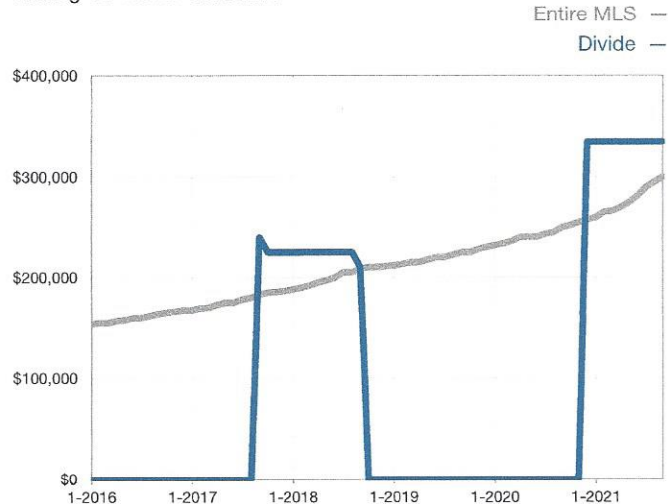
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Ellicott

El Paso County

Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	4	0	- 100.0%
Sold Listings	0	0	--	3	1	- 66.7%
Median Sales Price*	\$0	\$0	--	\$308,000	\$235,000	- 23.7%
Average Sales Price*	\$0	\$0	--	\$454,300	\$235,000	- 48.3%
Percent of List Price Received*	0.0%	0.0%	--	96.7%	102.2%	+ 5.7%
Days on Market Until Sale	0	0	--	6	75	+ 1150.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

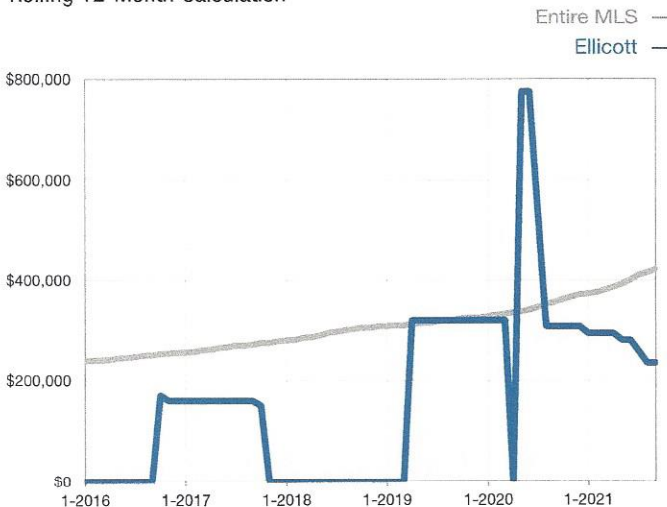
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

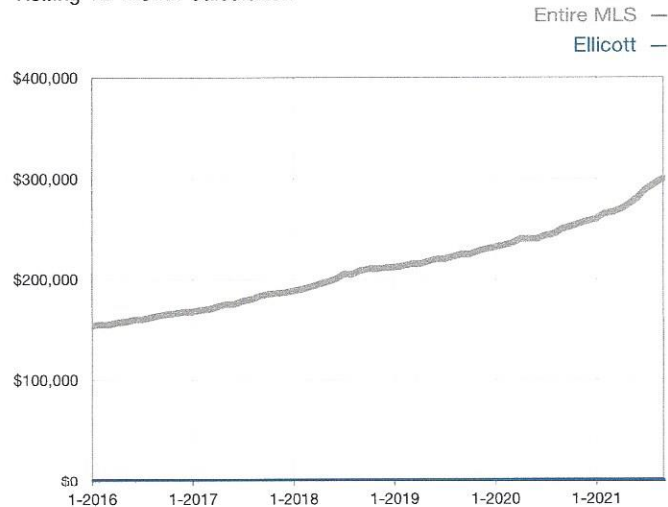
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## El Paso County

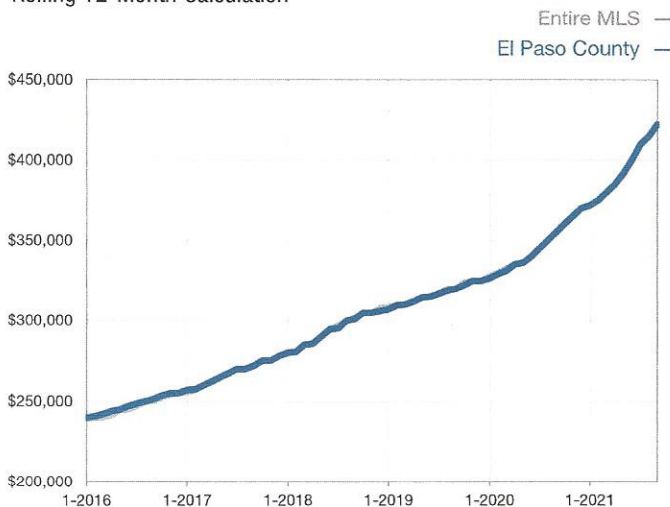
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1,455	<b>1,397</b>	- 4.0%	12,970	<b>13,068</b>	+ 0.8%
Sold Listings	1,548	<b>1,401</b>	- 9.5%	11,111	<b>11,689</b>	+ 5.2%
Median Sales Price*	\$384,552	<b>\$440,000</b>	+ 14.4%	\$365,000	<b>\$434,500</b>	+ 19.0%
Average Sales Price*	\$427,100	<b>\$499,731</b>	+ 17.0%	\$408,045	<b>\$485,410</b>	+ 19.0%
Percent of List Price Received*	100.8%	<b>102.3%</b>	+ 1.5%	100.6%	<b>103.6%</b>	+ 3.0%
Days on Market Until Sale	18	<b>11</b>	- 38.9%	21	<b>11</b>	- 47.6%
Inventory of Homes for Sale	1,051	<b>875</b>	- 16.7%	--	--	--
Months Supply of Inventory	0.9	<b>0.7</b>	- 22.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

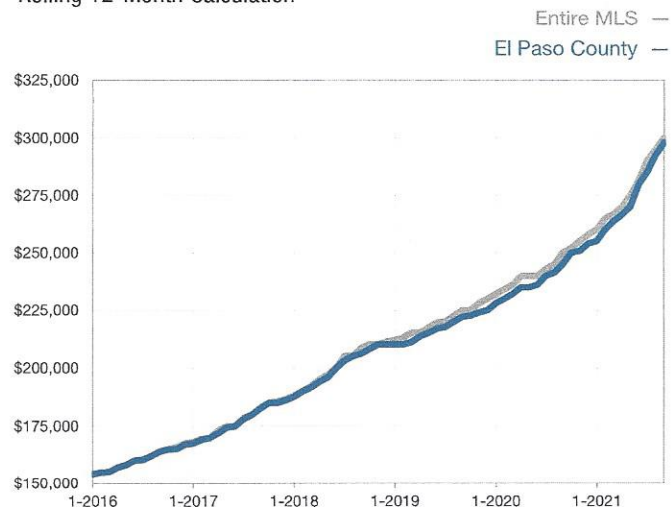
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	226	<b>242</b>	+ 7.1%	1,938	<b>2,002</b>	+ 3.3%
Sold Listings	236	<b>261</b>	+ 10.6%	1,632	<b>1,819</b>	+ 11.5%
Median Sales Price*	\$275,000	<b>\$318,500</b>	+ 15.8%	\$250,000	<b>\$307,000</b>	+ 22.8%
Average Sales Price*	\$288,222	<b>\$336,932</b>	+ 16.9%	\$265,364	<b>\$320,519</b>	+ 20.8%
Percent of List Price Received*	100.9%	<b>102.7%</b>	+ 1.8%	100.5%	<b>103.3%</b>	+ 2.8%
Days on Market Until Sale	16	<b>10</b>	- 37.5%	18	<b>8</b>	- 55.6%
Inventory of Homes for Sale	149	<b>135</b>	- 9.4%	--	--	--
Months Supply of Inventory	0.8	<b>0.7</b>	- 12.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation





# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Falcon / Peyton

El Paso County

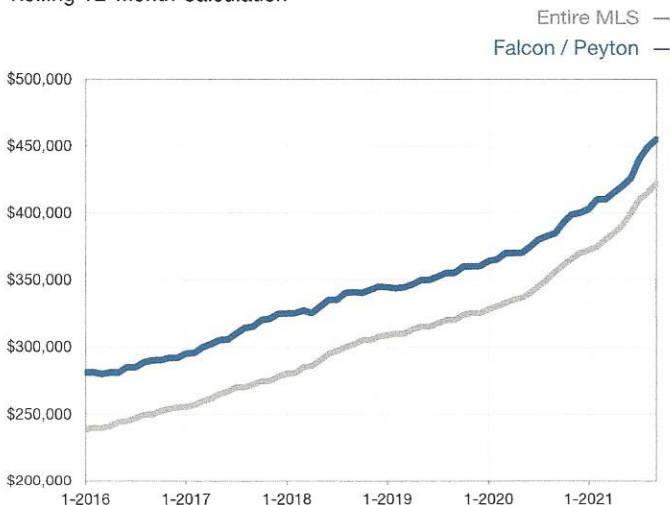
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	110	91	- 17.3%	1,086	933	- 14.1%
Sold Listings	125	75	- 40.0%	908	880	- 3.1%
Median Sales Price*	\$410,000	<b>\$500,000</b>	+ 22.0%	\$392,250	<b>\$474,000</b>	+ 20.8%
Average Sales Price*	\$427,650	<b>\$508,526</b>	+ 18.9%	\$404,164	<b>\$487,793</b>	+ 20.7%
Percent of List Price Received*	100.1%	<b>101.4%</b>	+ 1.3%	100.1%	<b>103.1%</b>	+ 3.0%
Days on Market Until Sale	19	13	- 31.6%	24	12	- 50.0%
Inventory of Homes for Sale	86	58	- 32.6%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

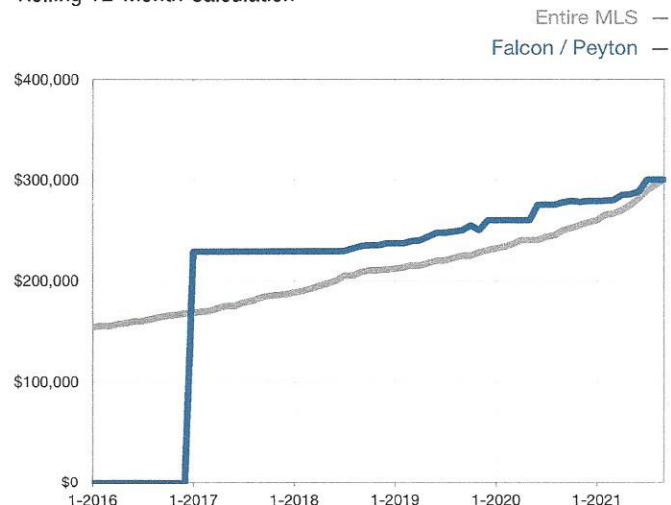
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	2	1	- 50.0%	11	14	+ 27.3%
Sold Listings	2	1	- 50.0%	10	13	+ 30.0%
Median Sales Price*	\$287,500	<b>\$352,000</b>	+ 22.4%	\$277,500	<b>\$300,000</b>	+ 8.1%
Average Sales Price*	\$287,500	<b>\$352,000</b>	+ 22.4%	\$278,600	<b>\$312,692</b>	+ 12.2%
Percent of List Price Received*	100.9%	<b>100.6%</b>	- 0.3%	100.8%	<b>101.7%</b>	+ 0.9%
Days on Market Until Sale	4	2	- 50.0%	8	1	- 87.5%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Florissant

Teller County

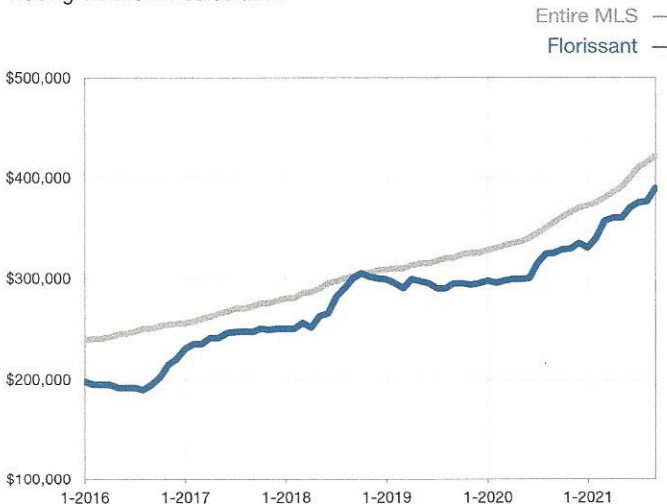
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	20	26	+ 30.0%	221	195	- 11.8%
Sold Listings	36	20	- 44.4%	183	160	- 12.6%
Median Sales Price*	\$336,500	<b>\$397,450</b>	+ 18.1%	\$335,000	<b>\$400,000</b>	+ 19.4%
Average Sales Price*	\$362,795	<b>\$422,020</b>	+ 16.3%	\$364,267	<b>\$477,381</b>	+ 31.1%
Percent of List Price Received*	99.7%	<b>99.8%</b>	+ 0.1%	98.7%	<b>102.1%</b>	+ 3.4%
Days on Market Until Sale	53	24	- 54.7%	54	32	- 40.7%
Inventory of Homes for Sale	42	36	- 14.3%	--	--	--
Months Supply of Inventory	2.2	1.9	- 13.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

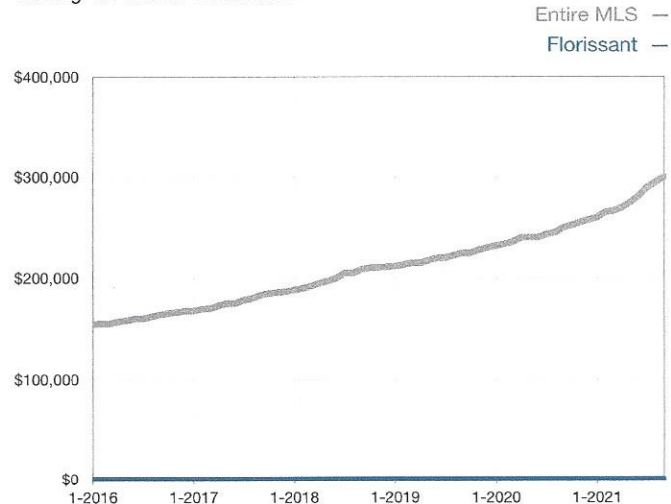
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Fountain

El Paso County

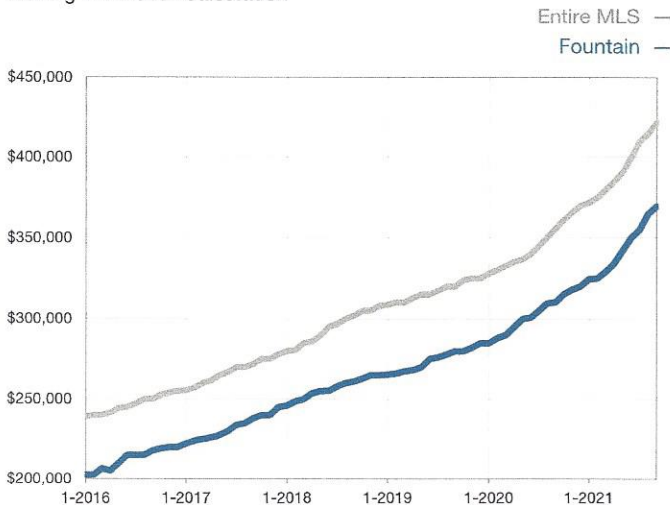
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	79	81	+ 2.5%	674	762	+ 13.1%
Sold Listings	75	101	+ 34.7%	623	721	+ 15.7%
Median Sales Price*	\$325,000	<b>\$400,000</b>	+ 23.1%	\$316,000	<b>\$385,000</b>	+ 21.8%
Average Sales Price*	\$331,385	<b>\$393,535</b>	+ 18.8%	\$317,984	<b>\$383,650</b>	+ 20.7%
Percent of List Price Received*	102.0%	<b>103.2%</b>	+ 1.2%	101.4%	<b>104.7%</b>	+ 3.3%
Days on Market Until Sale	5	7	+ 40.0%	9	6	- 33.3%
Inventory of Homes for Sale	33	31	- 6.1%	--	--	--
Months Supply of Inventory	0.5	0.4	- 20.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

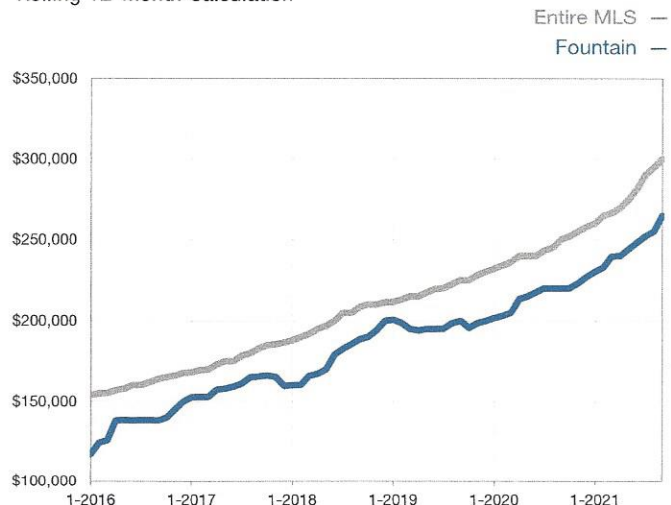
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	10	8	- 20.0%	64	45	- 29.7%
Sold Listings	6	8	+ 33.3%	57	40	- 29.8%
Median Sales Price*	\$221,000	<b>\$306,750</b>	+ 38.8%	\$222,500	<b>\$276,000</b>	+ 24.0%
Average Sales Price*	\$219,150	<b>\$301,125</b>	+ 37.4%	\$229,174	<b>\$277,488</b>	+ 21.1%
Percent of List Price Received*	100.8%	<b>104.3%</b>	+ 3.5%	100.5%	<b>104.6%</b>	+ 4.1%
Days on Market Until Sale	9	5	- 44.4%	6	4	- 33.3%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.3	0.4	+ 33.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Manitou Springs

El Paso County

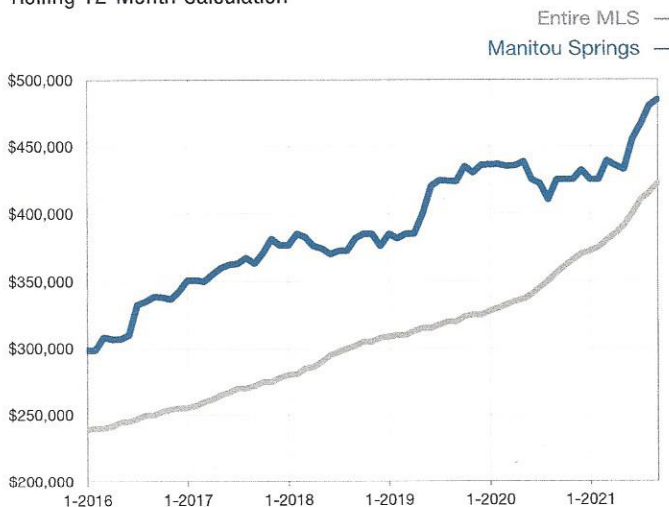
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	6	12	+ 100.0%	83	80	- 3.6%
Sold Listings	10	8	- 20.0%	66	61	- 7.6%
Median Sales Price*	\$447,500	<b>\$537,500</b>	+ 20.1%	\$412,500	<b>\$490,000</b>	+ 18.8%
Average Sales Price*	\$463,900	<b>\$560,000</b>	+ 20.7%	\$449,556	<b>\$530,318</b>	+ 18.0%
Percent of List Price Received*	98.6%	<b>100.7%</b>	+ 2.1%	99.9%	<b>102.4%</b>	+ 2.5%
Days on Market Until Sale	20	9	- 55.0%	34	19	- 44.1%
Inventory of Homes for Sale	14	11	- 21.4%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

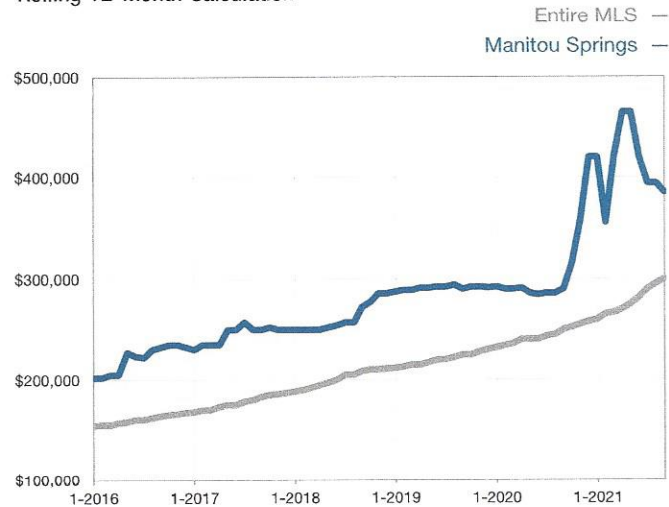
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	1	0.0%	17	20	+ 17.6%
Sold Listings	1	2	+ 100.0%	9	19	+ 111.1%
Median Sales Price*	\$515,000	<b>\$408,213</b>	- 20.7%	\$340,000	<b>\$340,000</b>	0.0%
Average Sales Price*	\$515,000	<b>\$408,213</b>	- 20.7%	\$389,642	<b>\$416,993</b>	+ 7.0%
Percent of List Price Received*	97.4%	<b>106.2%</b>	+ 9.0%	99.7%	<b>102.2%</b>	+ 2.5%
Days on Market Until Sale	87	101	+ 16.1%	38	35	- 7.9%
Inventory of Homes for Sale	5	7	+ 40.0%	--	--	--
Months Supply of Inventory	4.1	3.8	- 7.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Monument / Palmer Lake / Larkspur

El Paso County

Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	71	71	0.0%	700	652	- 6.9%
Sold Listings	100	72	- 28.0%	567	564	- 0.5%
Median Sales Price*	\$612,300	<b>\$736,250</b>	+ 20.2%	\$579,900	<b>\$659,250</b>	+ 13.7%
Average Sales Price*	\$660,014	<b>\$808,615</b>	+ 22.5%	\$617,257	<b>\$722,574</b>	+ 17.1%
Percent of List Price Received*	99.9%	<b>101.1%</b>	+ 1.2%	99.5%	<b>102.5%</b>	+ 3.0%
Days on Market Until Sale	25	21	- 16.0%	38	16	- 57.9%
Inventory of Homes for Sale	90	64	- 28.9%	--	--	--
Months Supply of Inventory	1.5	1.0	- 33.3%	--	--	--

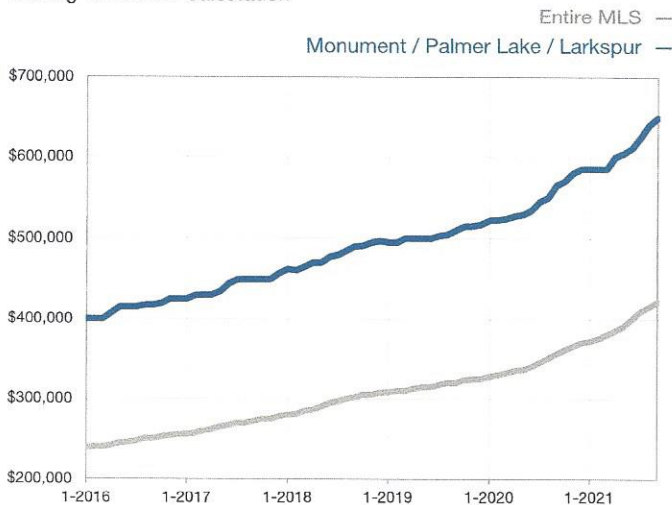
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	12	7	- 41.7%	89	89	0.0%
Sold Listings	10	9	- 10.0%	79	93	+ 17.7%
Median Sales Price*	\$317,500	<b>\$340,383</b>	+ 7.2%	\$305,000	<b>\$356,364</b>	+ 16.8%
Average Sales Price*	\$317,560	<b>\$361,485</b>	+ 13.8%	\$320,593	<b>\$360,812</b>	+ 12.5%
Percent of List Price Received*	100.0%	<b>103.4%</b>	+ 3.4%	100.1%	<b>101.5%</b>	+ 1.4%
Days on Market Until Sale	13	4	- 69.2%	36	6	- 83.3%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

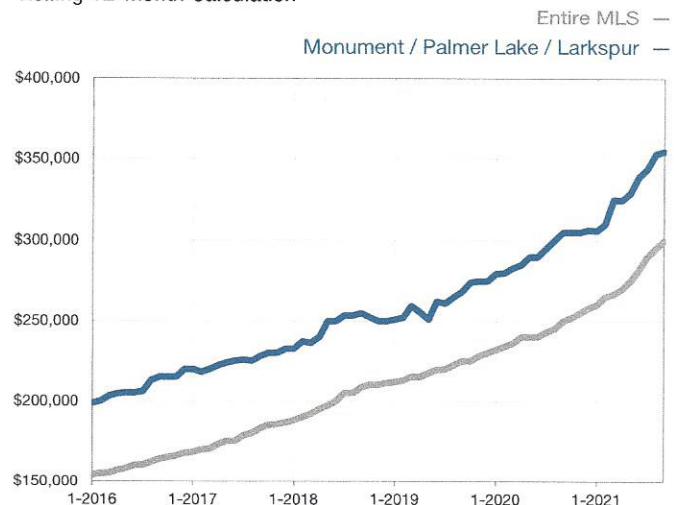
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse/Condo

Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Rush / Truckton / Yoder

El Paso County

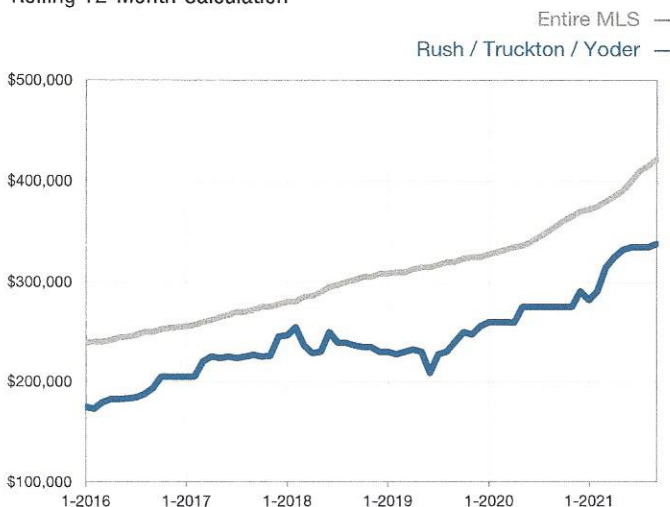
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	7	5	- 28.6%	45	53	+ 17.8%
Sold Listings	5	1	- 80.0%	35	32	- 8.6%
Median Sales Price*	\$315,000	<b>\$425,000</b>	+ 34.9%	\$300,000	<b>\$350,500</b>	+ 16.8%
Average Sales Price*	\$310,180	<b>\$425,000</b>	+ 37.0%	\$303,397	<b>\$342,753</b>	+ 13.0%
Percent of List Price Received*	95.8%	<b>100.0%</b>	+ 4.4%	99.2%	<b>100.6%</b>	+ 1.4%
Days on Market Until Sale	49	<b>3</b>	- 93.9%	63	<b>18</b>	- 71.4%
Inventory of Homes for Sale	5	<b>13</b>	+ 160.0%	--	--	--
Months Supply of Inventory	1.2	<b>3.1</b>	+ 158.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

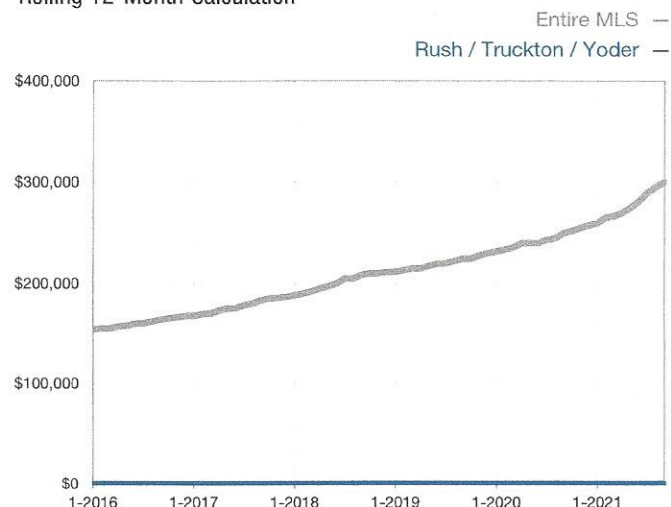
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	--	0	<b>0</b>	--
Sold Listings	0	<b>0</b>	--	0	<b>0</b>	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	<b>0</b>	--	0	<b>0</b>	--
Inventory of Homes for Sale	0	<b>0</b>	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Security-Widefield

El Paso County

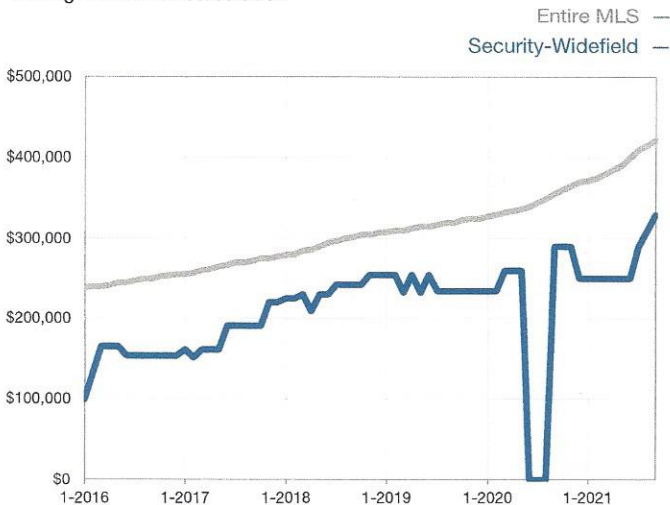
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	2	3	+ 50.0%
Sold Listings	1	0	- 100.0%	1	2	+ 100.0%
Median Sales Price*	\$290,500	\$0	- 100.0%	\$290,500	<b>\$347,500</b>	+ 19.6%
Average Sales Price*	\$290,500	\$0	- 100.0%	\$290,500	<b>\$347,500</b>	+ 19.6%
Percent of List Price Received*	101.9%	0.0%	- 100.0%	101.9%	<b>107.7%</b>	+ 5.7%
Days on Market Until Sale	8	0	- 100.0%	8	6	- 25.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

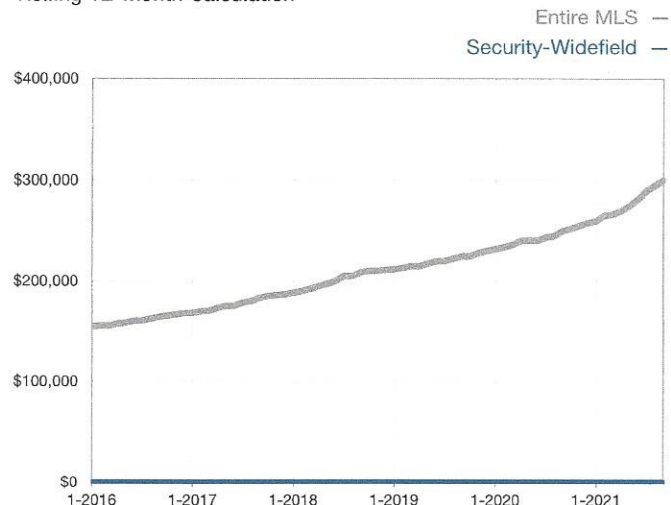
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse/Condo**  
Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Teller County

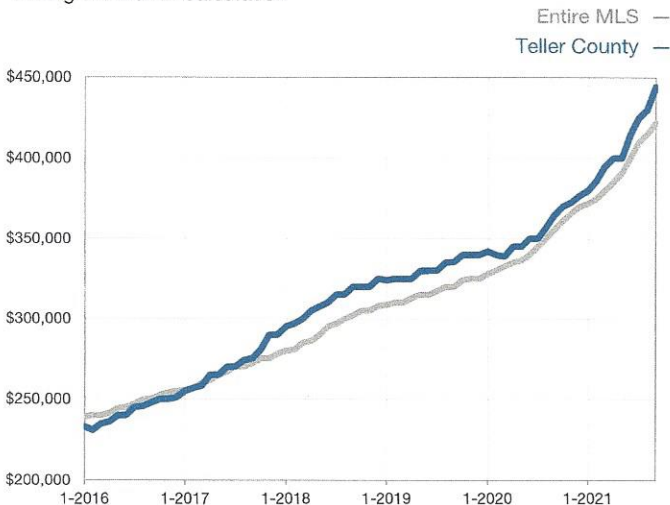
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	75	92	+ 22.7%	712	729	+ 2.4%
Sold Listings	100	76	- 24.0%	583	582	- 0.2%
Median Sales Price*	\$408,850	<b>\$506,500</b>	+ 23.9%	\$373,000	<b>\$465,000</b>	+ 24.7%
Average Sales Price*	\$430,328	<b>\$532,446</b>	+ 23.7%	\$395,930	<b>\$508,594</b>	+ 28.5%
Percent of List Price Received*	99.6%	<b>101.2%</b>	+ 1.6%	98.6%	<b>101.7%</b>	+ 3.1%
Days on Market Until Sale	46	22	- 52.2%	46	19	- 58.7%
Inventory of Homes for Sale	116	109	- 6.0%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

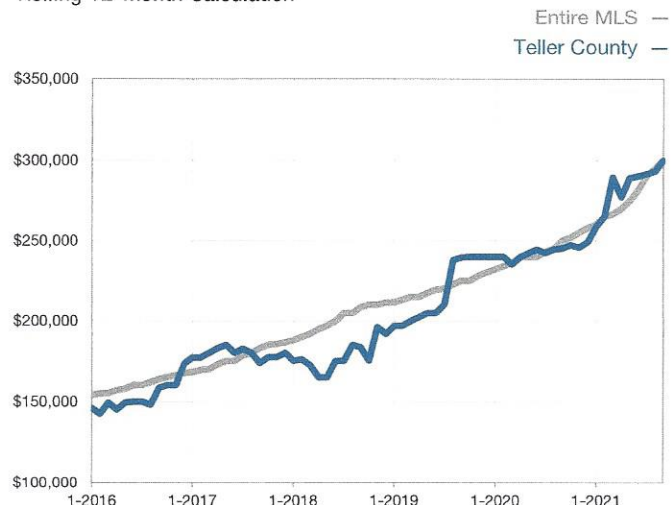
Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	9	8	- 11.1%	29	36	+ 24.1%
Sold Listings	4	7	+ 75.0%	19	25	+ 31.6%
Median Sales Price*	\$246,500	<b>\$263,000</b>	+ 6.7%	\$246,500	<b>\$290,000</b>	+ 17.6%
Average Sales Price*	\$235,750	<b>\$251,929</b>	+ 6.9%	\$233,770	<b>\$270,660</b>	+ 15.8%
Percent of List Price Received*	100.5%	<b>101.8%</b>	+ 1.3%	98.4%	<b>100.1%</b>	+ 1.7%
Days on Market Until Sale	24	8	- 66.7%	41	15	- 63.4%
Inventory of Homes for Sale	7	7	0.0%	--	--	--
Months Supply of Inventory	3.7	1.7	- 54.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation





# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Victor / Goldfield

Teller County

Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	2	2	0.0%	13	18	+ 38.5%
Sold Listings	2	2	0.0%	7	10	+ 42.9%
Median Sales Price*	\$238,950	<b>\$845,000</b>	+ 253.6%	\$158,000	<b>\$225,000</b>	+ 42.4%
Average Sales Price*	\$238,950	<b>\$845,000</b>	+ 253.6%	\$179,343	<b>\$371,650</b>	+ 107.2%
Percent of List Price Received*	97.5%	<b>98.1%</b>	+ 0.6%	94.2%	<b>98.3%</b>	+ 4.4%
Days on Market Until Sale	99	<b>16</b>	- 83.8%	67	<b>27</b>	- 59.7%
Inventory of Homes for Sale	3	5	+ 66.7%	--	--	--
Months Supply of Inventory	2.0	<b>2.5</b>	+ 25.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

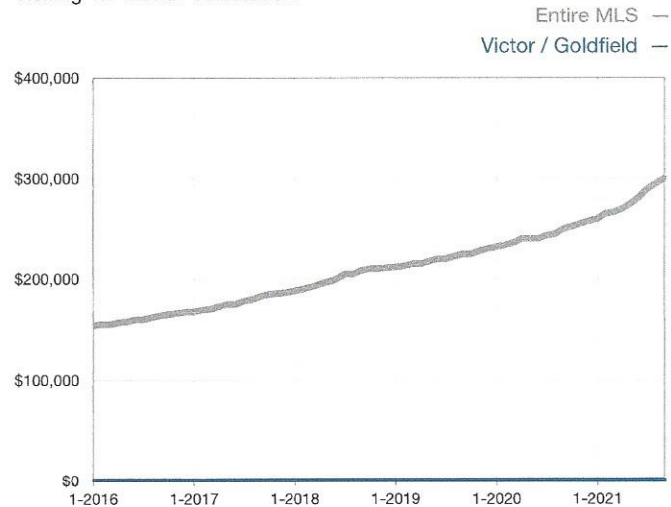
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



## Woodland Park

Teller County

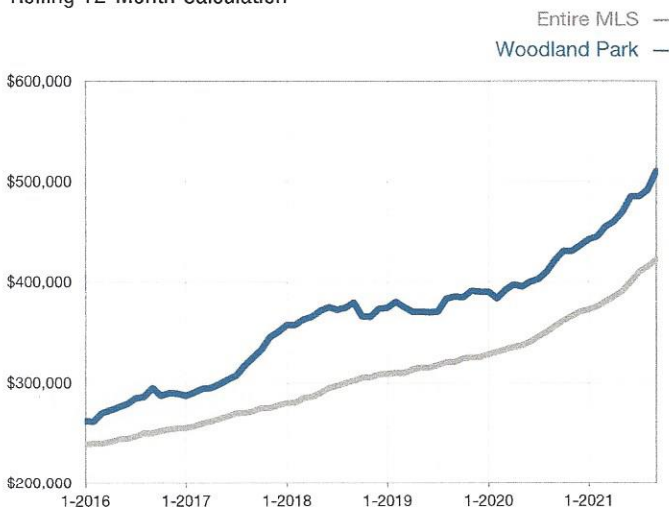
Single Family-Patio Homes	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	34	43	+ 26.5%	299	348	+ 16.4%
Sold Listings	42	34	- 19.0%	251	281	+ 12.0%
Median Sales Price*	\$460,500	<b>\$580,000</b>	+ 26.0%	\$430,000	<b>\$525,000</b>	+ 22.1%
Average Sales Price*	\$507,533	<b>\$579,714</b>	+ 14.2%	\$451,928	<b>\$565,396</b>	+ 25.1%
Percent of List Price Received*	99.8%	<b>103.1%</b>	+ 3.3%	99.2%	<b>102.6%</b>	+ 3.4%
Days on Market Until Sale	50	<b>23</b>	- 54.0%	38	<b>14</b>	- 63.2%
Inventory of Homes for Sale	42	<b>37</b>	- 11.9%	--	--	--
Months Supply of Inventory	1.5	<b>1.2</b>	- 20.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	8	7	- 12.5%	25	27	+ 8.0%
Sold Listings	3	5	+ 66.7%	16	18	+ 12.5%
Median Sales Price*	\$248,000	<b>\$305,000</b>	+ 23.0%	\$248,000	<b>\$309,500</b>	+ 24.8%
Average Sales Price*	\$247,667	<b>\$275,100</b>	+ 11.1%	\$256,570	<b>\$311,917</b>	+ 21.6%
Percent of List Price Received*	100.7%	<b>102.8%</b>	+ 2.1%	98.6%	<b>101.4%</b>	+ 2.8%
Days on Market Until Sale	30	4	- 86.7%	48	9	- 81.3%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	3.2	<b>1.8</b>	- 43.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

