

Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Black Forest / Elbert

El Paso County

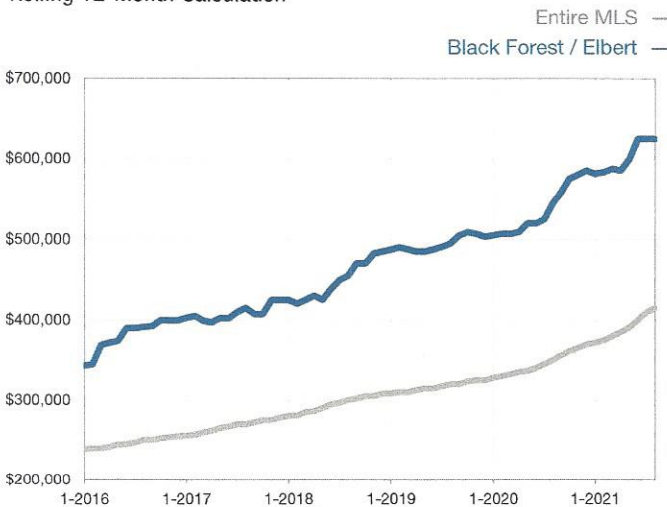
Single Family-Patio Homes Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	7	3	- 57.1%	48	56	+ 16.7%
Sold Listings	7	6	- 14.3%	35	39	+ 11.4%
Median Sales Price*	\$685,000	\$687,500	+ 0.4%	\$590,000	\$650,000	+ 10.2%
Average Sales Price*	\$649,711	\$713,950	+ 9.9%	\$624,915	\$665,808	+ 6.5%
Percent of List Price Received*	99.6%	100.6%	+ 1.0%	99.6%	102.2%	+ 2.6%
Days on Market Until Sale	46	8	- 82.6%	35	9	- 74.3%
Inventory of Homes for Sale	8	9	+ 12.5%	--	--	--
Months Supply of Inventory	1.6	1.7	+ 6.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

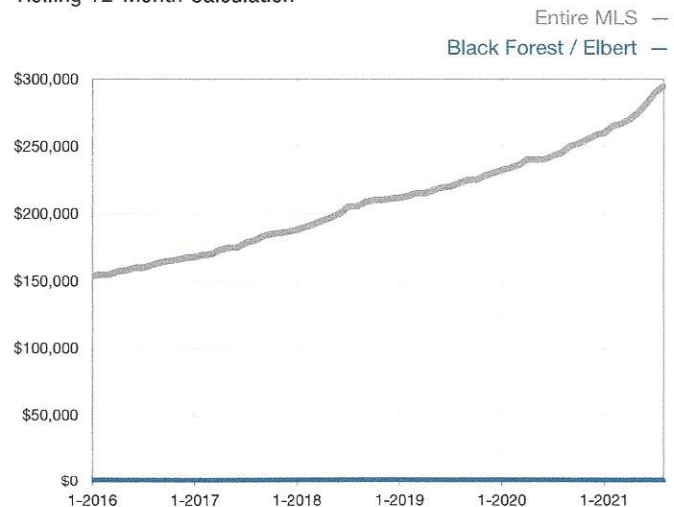
Townhouse/Condo Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

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Calhan / Ramah

El Paso County

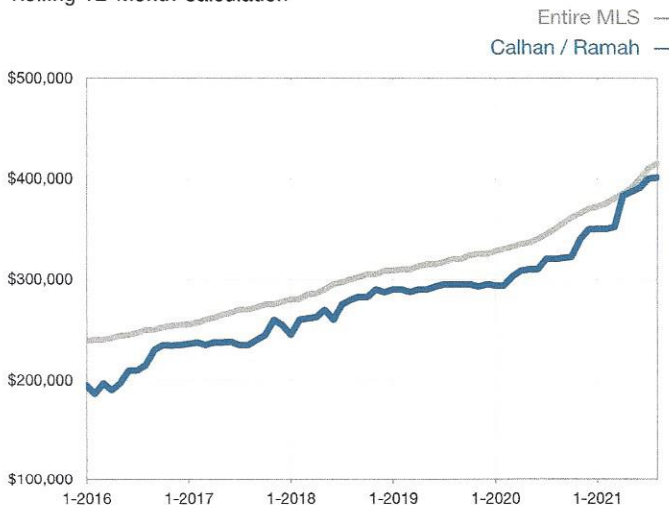
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	11	15	+ 36.4%	109	105	- 3.7%
Sold Listings	12	8	- 33.3%	78	81	+ 3.8%
Median Sales Price*	\$360,000	\$519,500	+ 44.3%	\$339,950	\$415,000	+ 22.1%
Average Sales Price*	\$351,783	\$625,875	+ 77.9%	\$348,244	\$467,471	+ 34.2%
Percent of List Price Received*	96.5%	96.3%	- 0.2%	98.8%	101.2%	+ 2.4%
Days on Market Until Sale	81	30	- 63.0%	56	25	- 55.4%
Inventory of Homes for Sale	25	21	- 16.0%	--	--	--
Months Supply of Inventory	2.4	2.0	- 16.7%	--	--	--

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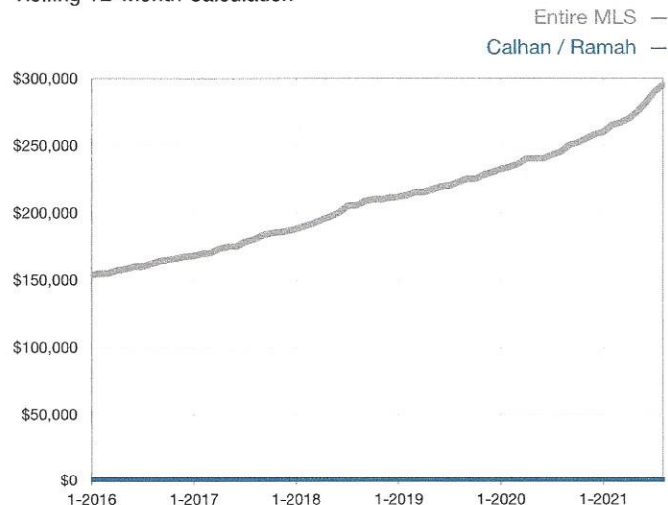
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

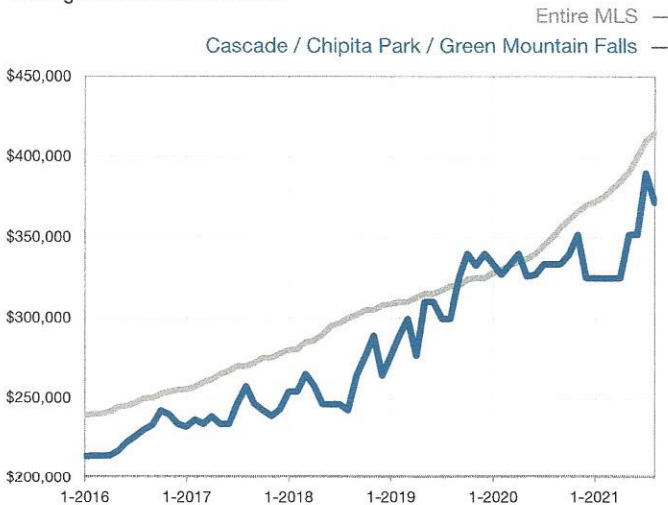
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	13	12	- 7.7%
Sold Listings	2	1	- 50.0%	8	10	+ 25.0%
Median Sales Price*	\$402,950	\$330,000	- 18.1%	\$330,700	\$458,450	+ 38.6%
Average Sales Price*	\$402,950	\$330,000	- 18.1%	\$360,675	\$417,820	+ 15.8%
Percent of List Price Received*	96.0%	103.1%	+ 7.4%	96.9%	104.9%	+ 8.3%
Days on Market Until Sale	23	4	- 82.6%	51	11	- 78.4%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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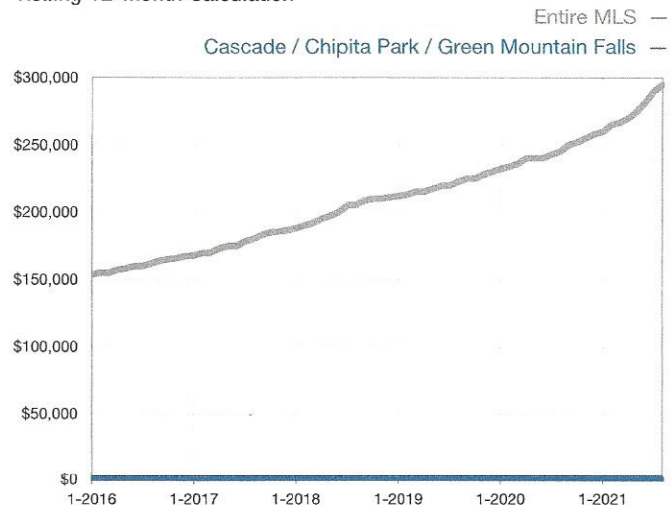
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

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Colorado Springs

El Paso County

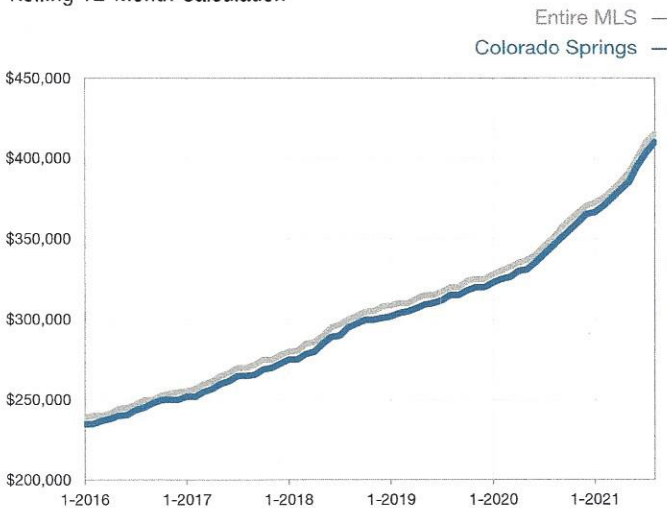
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1,213	1,266	+ 4.4%	9,048	9,282	+ 2.6%
Sold Listings	1,210	1,300	+ 7.4%	7,560	8,175	+ 8.1%
Median Sales Price*	\$370,000	\$444,000	+ 20.0%	\$355,000	\$427,000	+ 20.3%
Average Sales Price*	\$427,454	\$491,205	+ 14.9%	\$400,826	\$479,063	+ 19.5%
Percent of List Price Received*	100.9%	103.0%	+ 2.1%	100.7%	103.9%	+ 3.2%
Days on Market Until Sale	16	9	- 43.8%	19	10	- 47.4%
Inventory of Homes for Sale	895	655	- 26.8%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

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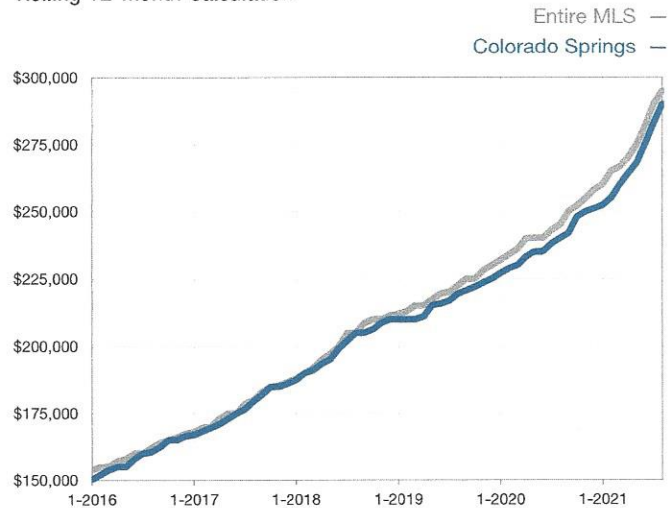
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	216	243	+ 12.5%	1,563	1,599	+ 2.3%
Sold Listings	200	222	+ 11.0%	1,263	1,415	+ 12.0%
Median Sales Price*	\$255,000	\$320,000	+ 25.5%	\$245,000	\$301,000	+ 22.9%
Average Sales Price*	\$267,448	\$334,385	+ 25.0%	\$259,256	\$315,293	+ 21.6%
Percent of List Price Received*	101.0%	103.1%	+ 2.1%	100.5%	103.6%	+ 3.1%
Days on Market Until Sale	16	8	- 50.0%	17	8	- 52.9%
Inventory of Homes for Sale	142	97	- 31.7%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

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Cripple Creek

Teller County

Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	7	13	+ 85.7%	72	64	- 11.1%
Sold Listings	8	3	- 62.5%	48	45	- 6.3%
Median Sales Price*	\$175,000	\$215,000	+ 22.9%	\$226,500	\$261,000	+ 15.2%
Average Sales Price*	\$193,563	\$254,150	+ 31.3%	\$257,803	\$313,393	+ 21.6%
Percent of List Price Received*	95.9%	94.3%	- 1.7%	96.5%	99.2%	+ 2.8%
Days on Market Until Sale	62	27	- 56.5%	59	28	- 52.5%
Inventory of Homes for Sale	21	16	- 23.8%	--	--	--
Months Supply of Inventory	3.5	2.7	- 22.9%	--	--	--

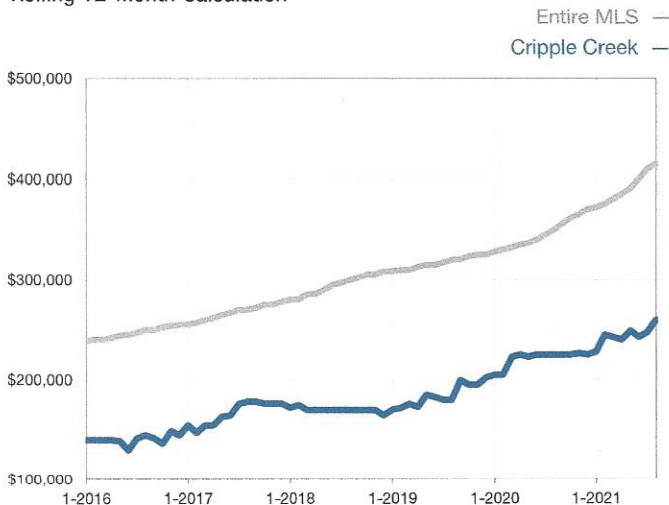
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Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	1	--	3	8	+ 166.7%
Sold Listings	0	0	--	2	5	+ 150.0%
Median Sales Price*	\$0	\$0	--	\$68,250	\$145,000	+ 112.5%
Average Sales Price*	\$0	\$0	--	\$68,250	\$152,800	+ 123.9%
Percent of List Price Received*	0.0%	0.0%	--	95.8%	95.6%	- 0.2%
Days on Market Until Sale	0	0	--	5	34	+ 580.0%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--

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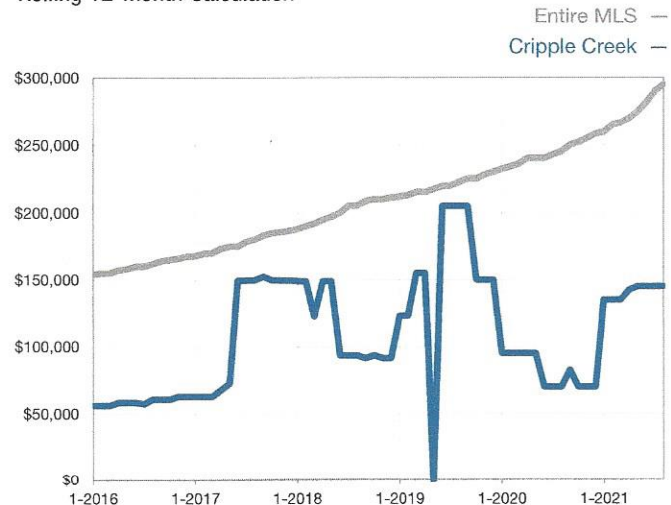
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Divide

Teller County

Single Family-Patio Homes

Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	14	22	+ 57.1%	103	103	0.0%
Sold Listings	10	12	+ 20.0%	80	78	- 2.5%
Median Sales Price*	\$370,500	\$511,000	+ 37.9%	\$360,000	\$450,000	+ 25.0%
Average Sales Price*	\$395,500	\$514,833	+ 30.2%	\$385,549	\$503,594	+ 30.6%
Percent of List Price Received*	98.6%	98.7%	+ 0.1%	98.7%	101.1%	+ 2.4%
Days on Market Until Sale	19	10	- 47.4%	50	16	- 68.0%
Inventory of Homes for Sale	16	16	0.0%	--	--	--
Months Supply of Inventory	1.4	1.4	0.0%	--	--	--

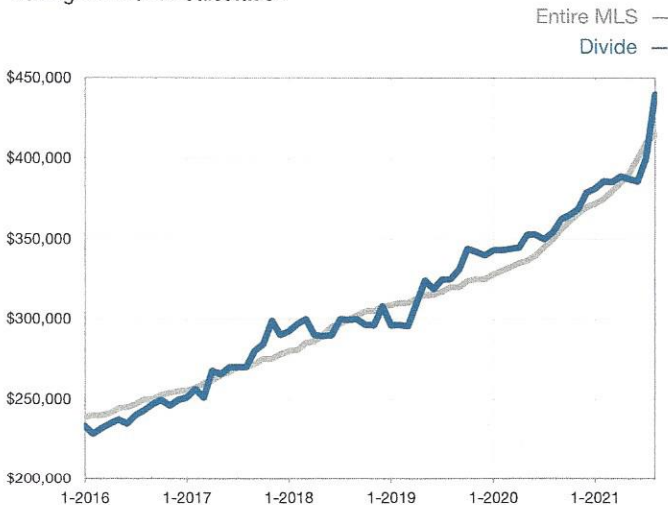
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Townhouse/Condo

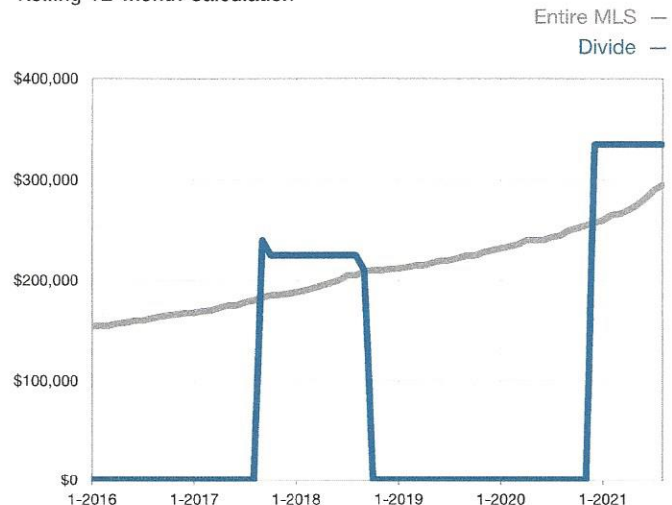
Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Ellicott

El Paso County

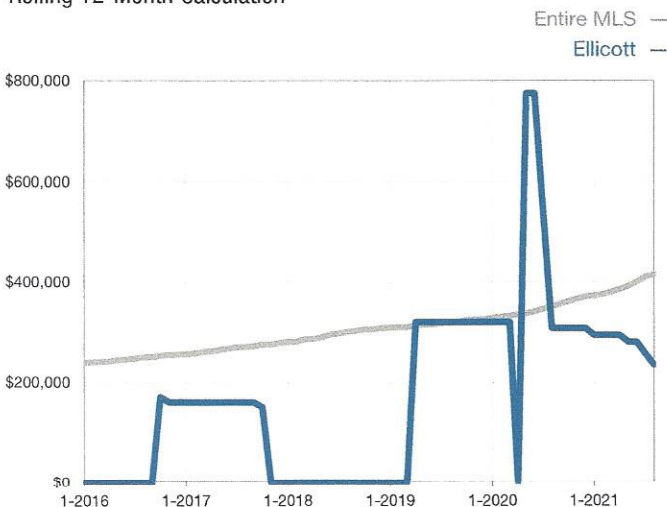
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	4	0	- 100.0%
Sold Listings	1	0	- 100.0%	3	1	- 66.7%
Median Sales Price*	\$279,900	\$0	- 100.0%	\$308,000	\$235,000	- 23.7%
Average Sales Price*	\$279,900	\$0	- 100.0%	\$454,300	\$235,000	- 48.3%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	96.7%	102.2%	+ 5.7%
Days on Market Until Sale	3	0	- 100.0%	6	75	+ 1150.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

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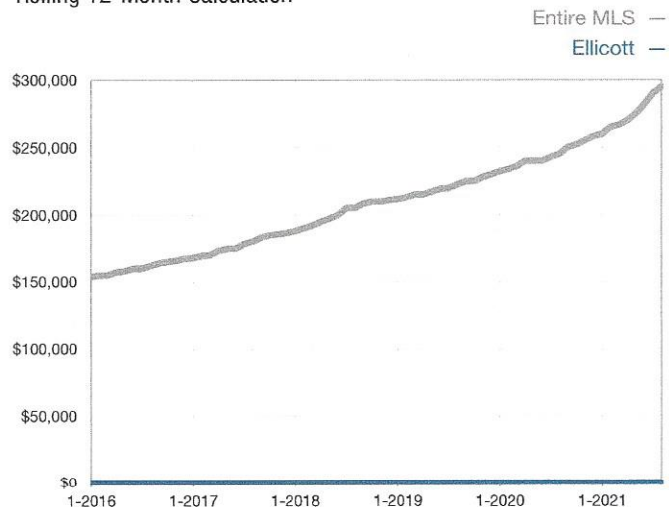
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

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El Paso County

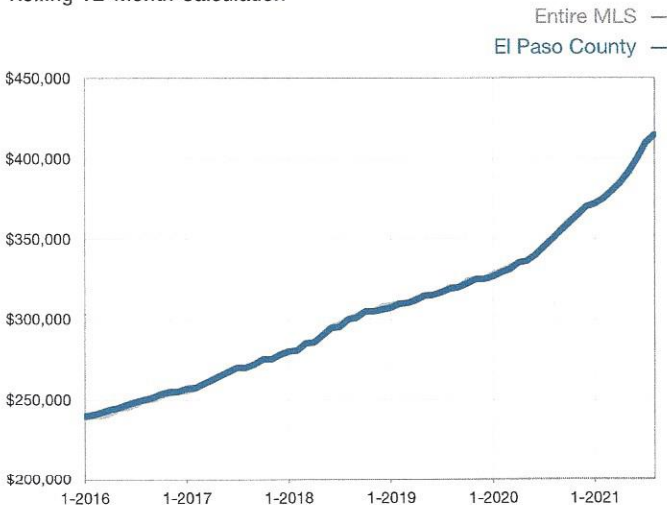
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1,521	1,555	+ 2.2%	11,515	11,646	+ 1.1%
Sold Listings	1,542	1,611	+ 4.5%	9,563	10,289	+ 7.6%
Median Sales Price*	\$380,000	\$449,250	+ 18.2%	\$360,678	\$431,000	+ 19.5%
Average Sales Price*	\$434,250	\$497,858	+ 14.6%	\$404,960	\$483,472	+ 19.4%
Percent of List Price Received*	100.8%	103.0%	+ 2.2%	100.6%	103.8%	+ 3.2%
Days on Market Until Sale	17	9	- 47.1%	21	10	- 52.4%
Inventory of Homes for Sale	1,167	844	- 27.7%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

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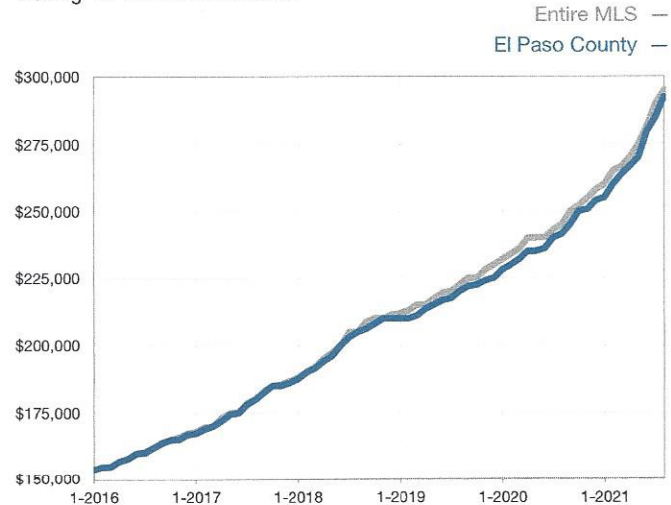
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	228	262	+ 14.9%	1,712	1,750	+ 2.2%
Sold Listings	224	241	+ 7.6%	1,396	1,558	+ 11.6%
Median Sales Price*	\$262,500	\$325,000	+ 23.8%	\$248,000	\$304,750	+ 22.9%
Average Sales Price*	\$269,813	\$338,080	+ 25.3%	\$261,499	\$317,780	+ 21.5%
Percent of List Price Received*	100.9%	103.0%	+ 2.1%	100.4%	103.4%	+ 3.0%
Days on Market Until Sale	16	8	- 50.0%	18	8	- 55.6%
Inventory of Homes for Sale	155	108	- 30.3%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

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Falcon / Peyton

El Paso County

Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	124	96	- 22.6%	976	841	- 13.8%
Sold Listings	129	117	- 9.3%	783	805	+ 2.8%
Median Sales Price*	\$400,000	\$500,000	+ 25.0%	\$390,000	\$470,000	+ 20.5%
Average Sales Price*	\$421,224	\$499,776	+ 18.6%	\$400,414	\$485,862	+ 21.3%
Percent of List Price Received*	100.1%	102.8%	+ 2.7%	100.1%	103.3%	+ 3.2%
Days on Market Until Sale	16	10	- 37.5%	24	12	- 50.0%
Inventory of Homes for Sale	87	57	- 34.5%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

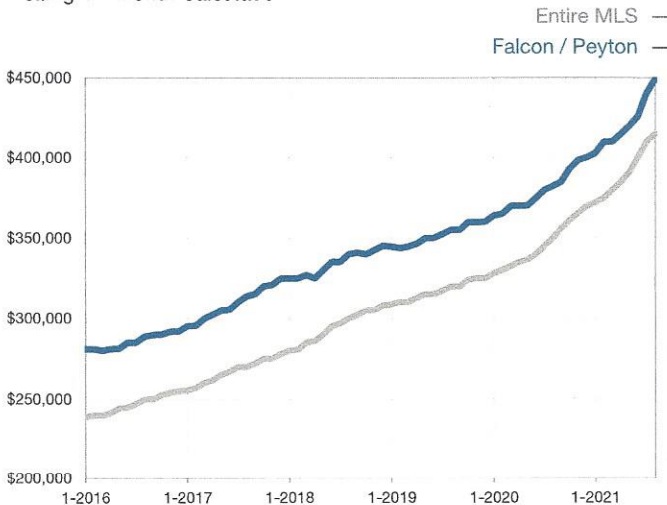
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Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	9	13	+ 44.4%
Sold Listings	2	1	- 50.0%	8	12	+ 50.0%
Median Sales Price*	\$281,500	\$280,000	- 0.5%	\$276,000	\$300,000	+ 8.7%
Average Sales Price*	\$281,500	\$280,000	- 0.5%	\$276,375	\$309,417	+ 12.0%
Percent of List Price Received*	101.5%	100.0%	- 1.5%	100.7%	101.8%	+ 1.1%
Days on Market Until Sale	3	0	- 100.0%	9	1	- 88.9%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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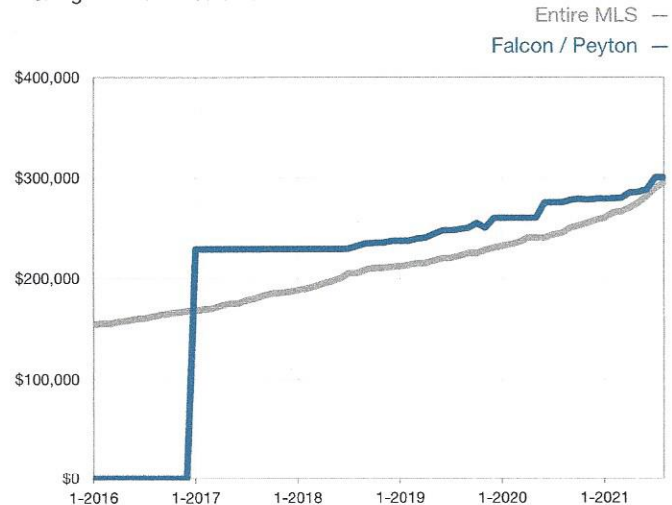
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Florissant

Teller County

Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	26	29	+ 11.5%	201	169	- 15.9%
Sold Listings	26	27	+ 3.8%	147	140	- 4.8%
Median Sales Price*	\$380,000	\$425,000	+ 11.8%	\$335,000	\$400,000	+ 19.4%
Average Sales Price*	\$405,104	\$411,433	+ 1.6%	\$364,628	\$485,290	+ 33.1%
Percent of List Price Received*	99.1%	102.3%	+ 3.2%	98.5%	102.4%	+ 4.0%
Days on Market Until Sale	47	23	- 51.1%	54	33	- 38.9%
Inventory of Homes for Sale	50	34	- 32.0%	--	--	--
Months Supply of Inventory	2.8	1.7	- 39.3%	--	--	--

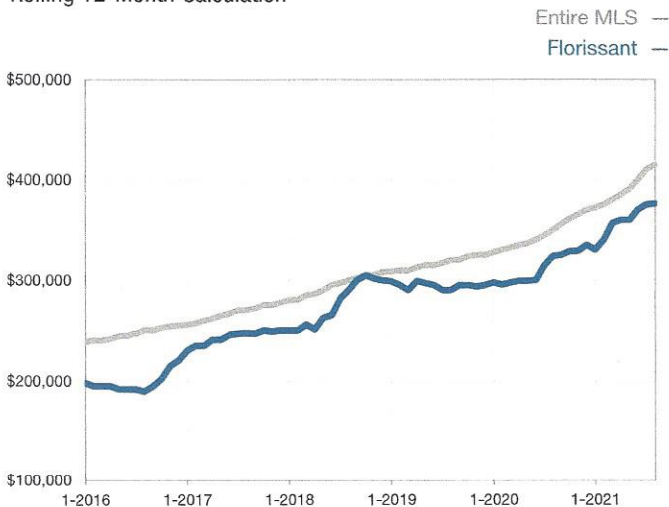
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

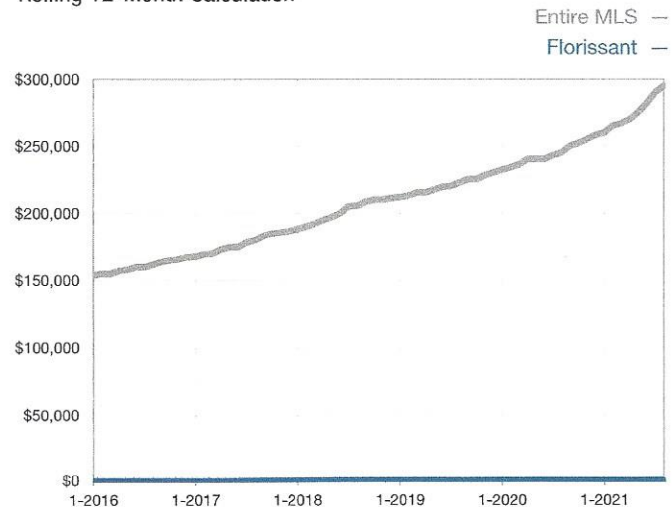
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Fountain

El Paso County

Single Family-Patio Homes

Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	77	89	+ 15.6%	595	680	+ 14.3%
Sold Listings	71	93	+ 31.0%	548	620	+ 13.1%
Median Sales Price*	\$325,900	\$415,000	+ 27.3%	\$315,000	\$384,950	+ 22.2%
Average Sales Price*	\$332,330	\$404,719	+ 21.8%	\$316,150	\$382,040	+ 20.8%
Percent of List Price Received*	102.2%	104.5%	+ 2.3%	101.3%	104.9%	+ 3.6%
Days on Market Until Sale	5	5	0.0%	10	6	- 40.0%
Inventory of Homes for Sale	35	23	- 34.3%	--	--	--
Months Supply of Inventory	0.5	0.3	- 40.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

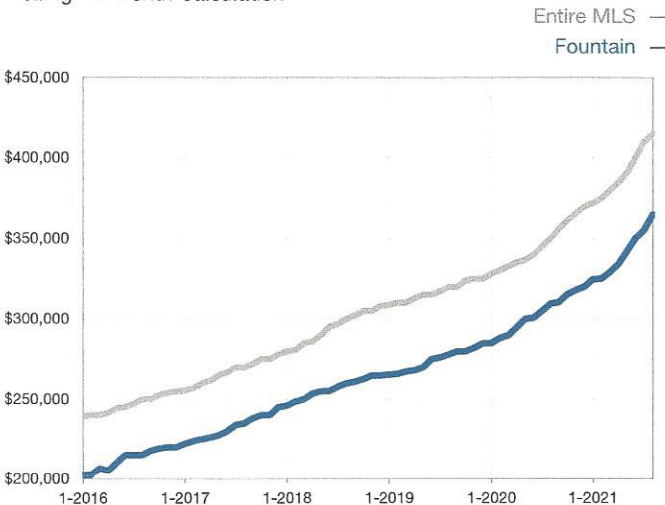
Townhouse/Condo

Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	6	6	0.0%	54	37	- 31.5%
Sold Listings	8	3	- 62.5%	51	32	- 37.3%
Median Sales Price*	\$234,750	\$251,000	+ 6.9%	\$223,000	\$272,500	+ 22.2%
Average Sales Price*	\$238,438	\$247,667	+ 3.9%	\$230,353	\$271,578	+ 17.9%
Percent of List Price Received*	100.9%	104.4%	+ 3.5%	100.5%	104.6%	+ 4.1%
Days on Market Until Sale	5	2	- 60.0%	6	3	- 50.0%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.4	0.2	- 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

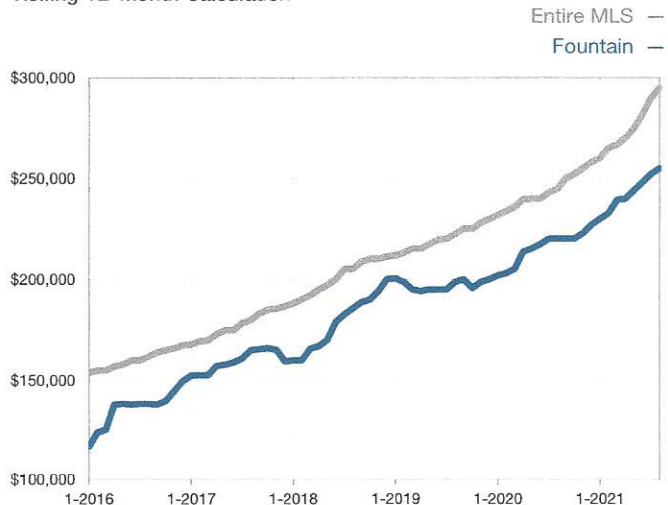
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo

Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	10	9	- 10.0%	77	68	- 11.7%
Sold Listings	16	14	- 12.5%	56	53	- 5.4%
Median Sales Price*	\$395,000	\$425,050	+ 7.6%	\$403,500	\$480,000	+ 19.0%
Average Sales Price*	\$436,219	\$455,501	+ 4.4%	\$446,995	\$525,838	+ 17.6%
Percent of List Price Received*	100.3%	103.5%	+ 3.2%	100.2%	102.6%	+ 2.4%
Days on Market Until Sale	21	11	- 47.6%	36	20	- 44.4%
Inventory of Homes for Sale	17	11	- 35.3%	--	--	--
Months Supply of Inventory	2.3	1.6	- 30.4%	--	--	--

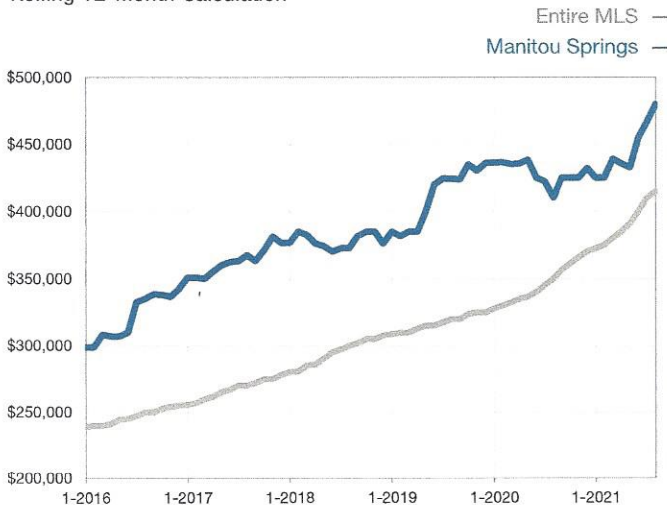
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	1	--	16	19	+ 18.8%
Sold Listings	1	1	0.0%	8	17	+ 112.5%
Median Sales Price*	\$545,000	\$800,000	+ 46.8%	\$315,000	\$340,000	+ 7.9%
Average Sales Price*	\$545,000	\$800,000	+ 46.8%	\$373,972	\$418,026	+ 11.8%
Percent of List Price Received*	100.0%	103.2%	+ 3.2%	100.0%	101.7%	+ 1.7%
Days on Market Until Sale	15	1	- 93.3%	32	27	- 15.6%
Inventory of Homes for Sale	7	5	- 28.6%	--	--	--
Months Supply of Inventory	5.7	2.9	- 49.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

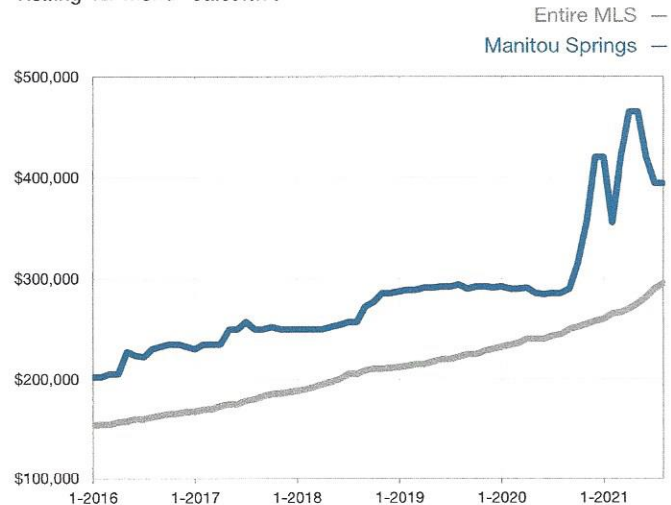
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for August 2021

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Monument / Palmer Lake / Larkspur

El Paso County

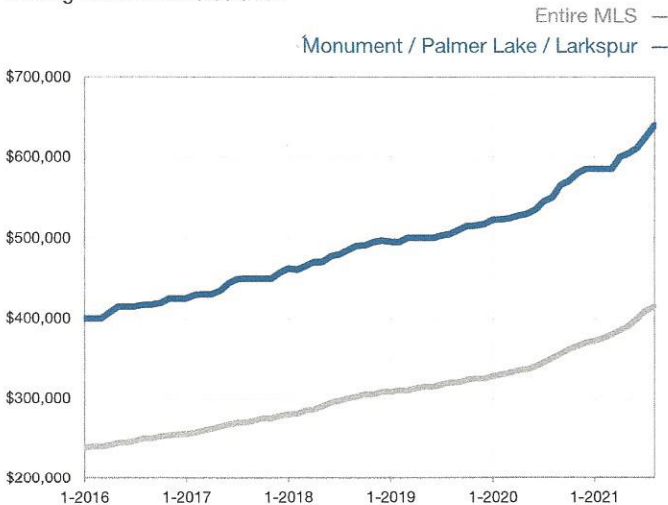
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	76	69	- 9.2%	629	580	- 7.8%
Sold Listings	84	72	- 14.3%	467	492	+ 5.4%
Median Sales Price*	\$576,250	\$678,975	+ 17.8%	\$564,584	\$650,000	+ 15.1%
Average Sales Price*	\$641,655	\$755,628	+ 17.8%	\$608,102	\$709,982	+ 16.8%
Percent of List Price Received*	99.1%	102.1%	+ 3.0%	99.4%	102.7%	+ 3.3%
Days on Market Until Sale	35	12	- 65.7%	41	15	- 63.4%
Inventory of Homes for Sale	99	66	- 33.3%	--	--	--
Months Supply of Inventory	1.7	1.0	- 41.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

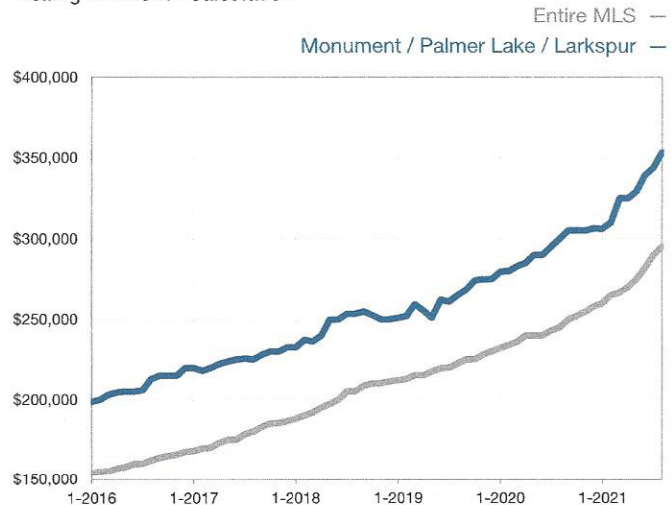
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	6	11	+ 83.3%	77	82	+ 6.5%
Sold Listings	14	14	0.0%	69	84	+ 21.7%
Median Sales Price*	\$304,250	\$375,466	+ 23.4%	\$305,000	\$358,182	+ 17.4%
Average Sales Price*	\$313,070	\$387,196	+ 23.7%	\$321,033	\$360,740	+ 12.4%
Percent of List Price Received*	99.6%	100.4%	+ 0.8%	100.1%	101.3%	+ 1.2%
Days on Market Until Sale	20	7	- 65.0%	40	6	- 85.0%
Inventory of Homes for Sale	4	5	+ 25.0%	--	--	--
Months Supply of Inventory	0.5	0.5	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

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Rush / Truckton / Yoder

El Paso County

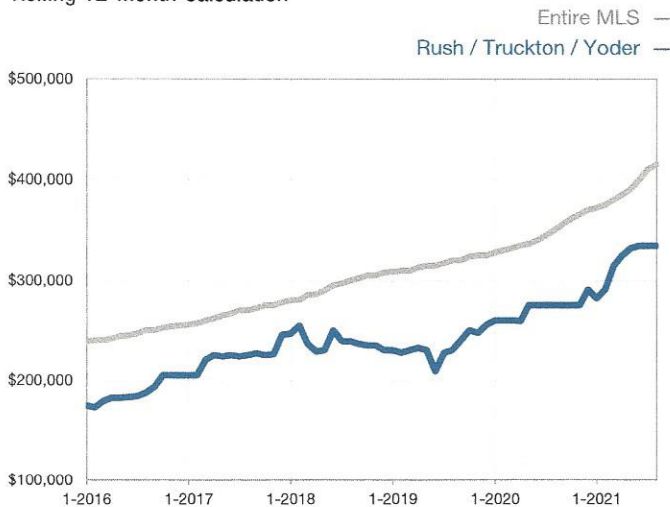
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	10	+ 233.3%	38	47	+ 23.7%
Sold Listings	6	3	- 50.0%	30	31	+ 3.3%
Median Sales Price*	\$359,422	\$400,000	+ 11.3%	\$299,500	\$350,000	+ 16.9%
Average Sales Price*	\$359,807	\$355,000	- 1.3%	\$302,266	\$340,100	+ 12.5%
Percent of List Price Received*	100.1%	105.5%	+ 5.4%	99.7%	100.7%	+ 1.0%
Days on Market Until Sale	26	3	- 88.5%	66	18	- 72.7%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--
Months Supply of Inventory	1.8	2.8	+ 55.6%	--	--	--

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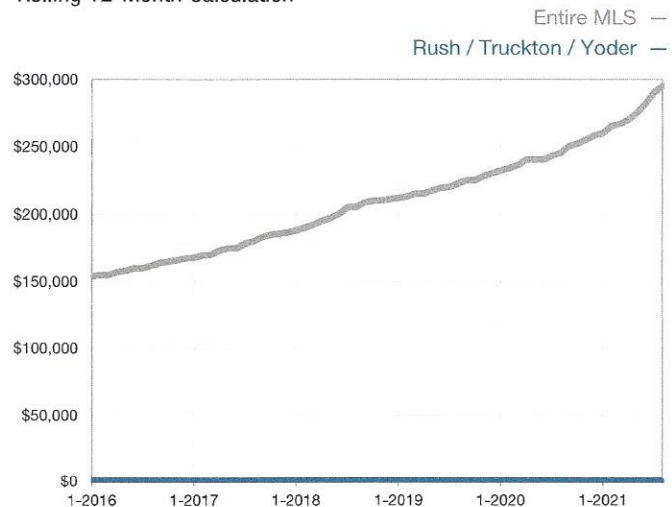
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Security-Widefield

El Paso County

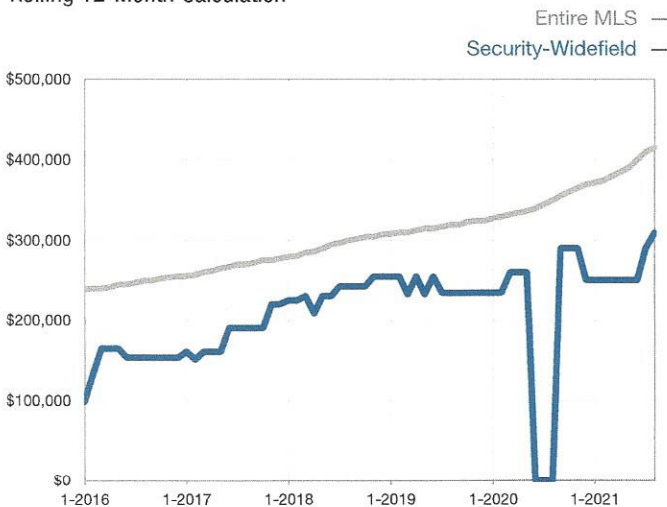
Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	2	2	0.0%
Sold Listings	0	1	--	0	2	--
Median Sales Price*	\$0	\$330,000	--	\$0	\$347,500	--
Average Sales Price*	\$0	\$330,000	--	\$0	\$347,500	--
Percent of List Price Received*	0.0%	104.8%	--	0.0%	107.7%	--
Days on Market Until Sale	0	7	--	0	6	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

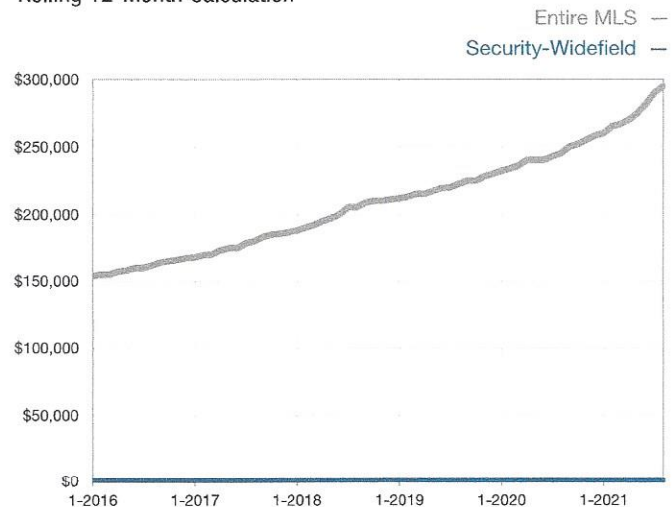
Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Teller County

Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	66	108	+ 63.6%	636	636	0.0%
Sold Listings	82	82	0.0%	483	506	+ 4.8%
Median Sales Price*	\$410,000	\$482,750	+ 17.7%	\$369,000	\$460,500	+ 24.8%
Average Sales Price*	\$422,757	\$481,993	+ 14.0%	\$388,808	\$505,010	+ 29.9%
Percent of List Price Received*	99.0%	101.0%	+ 2.0%	98.4%	101.7%	+ 3.4%
Days on Market Until Sale	34	10	- 70.6%	46	19	- 58.7%
Inventory of Homes for Sale	124	104	- 16.1%	--	--	--
Months Supply of Inventory	2.0	1.5	- 25.0%	--	--	--

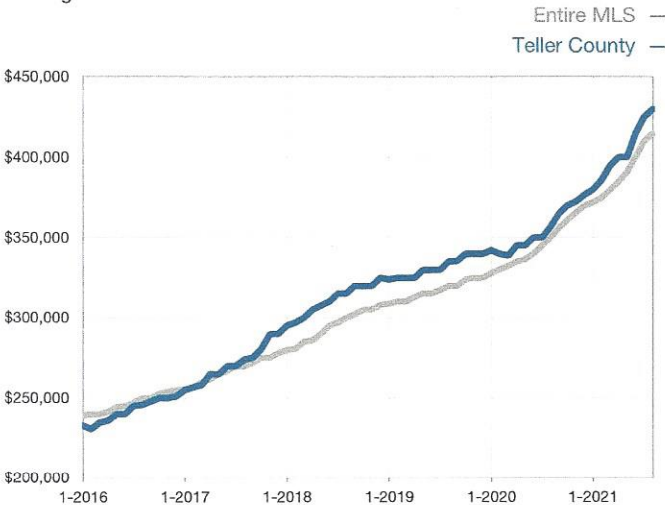
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Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	2	5	+ 150.0%	20	28	+ 40.0%
Sold Listings	2	3	+ 50.0%	15	18	+ 20.0%
Median Sales Price*	\$316,600	\$337,000	+ 6.4%	\$246,500	\$295,000	+ 19.7%
Average Sales Price*	\$316,600	\$361,000	+ 14.0%	\$233,241	\$277,944	+ 19.2%
Percent of List Price Received*	100.0%	98.1%	- 1.9%	97.8%	99.4%	+ 1.6%
Days on Market Until Sale	12	15	+ 25.0%	46	17	- 63.0%
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	2.9	2.1	- 27.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

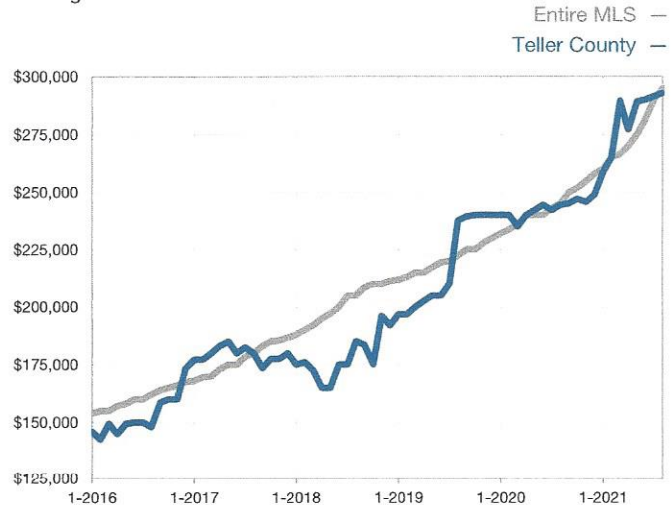
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for August 2021

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Victor / Goldfield

Teller County

Single Family-Patio Homes	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	7	--	11	16	+ 45.5%
Sold Listings	1	1	0.0%	5	8	+ 60.0%
Median Sales Price*	\$127,500	\$128,000	+ 0.4%	\$155,000	\$209,500	+ 35.2%
Average Sales Price*	\$127,500	\$128,000	+ 0.4%	\$155,500	\$253,313	+ 62.9%
Percent of List Price Received*	100.0%	94.8%	- 5.2%	92.9%	98.4%	+ 5.9%
Days on Market Until Sale	11	8	- 27.3%	54	30	- 44.4%
Inventory of Homes for Sale	3	7	+ 133.3%	--	--	--
Months Supply of Inventory	2.2	3.5	+ 59.1%	--	--	--

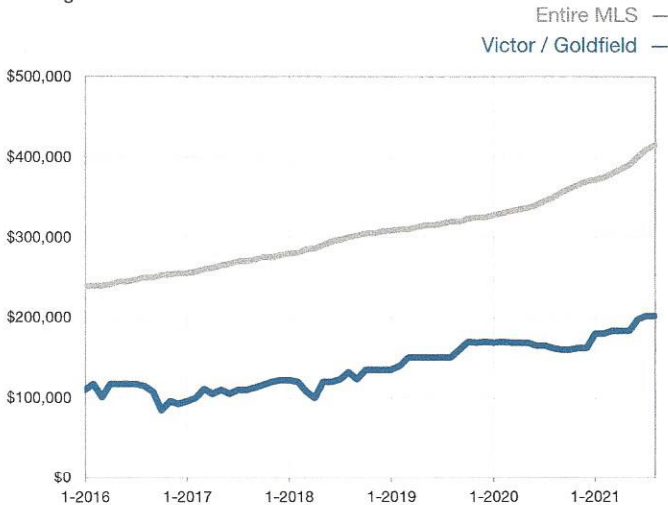
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Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Woodland Park

Teller County

Single Family-Patio Homes

Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	21	43	+ 104.8%	264	304	+ 15.2%
Sold Listings	37	43	+ 16.2%	209	247	+ 18.2%
Median Sales Price*	\$466,620	\$550,000	+ 17.9%	\$425,000	\$515,000	+ 21.2%
Average Sales Price*	\$496,793	\$557,121	+ 12.1%	\$440,754	\$563,422	+ 27.8%
Percent of List Price Received*	99.6%	102.4%	+ 2.8%	99.0%	102.5%	+ 3.5%
Days on Market Until Sale	26	11	- 57.7%	35	13	- 62.9%
Inventory of Homes for Sale	38	38	0.0%	--	--	--
Months Supply of Inventory	1.4	1.2	- 14.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

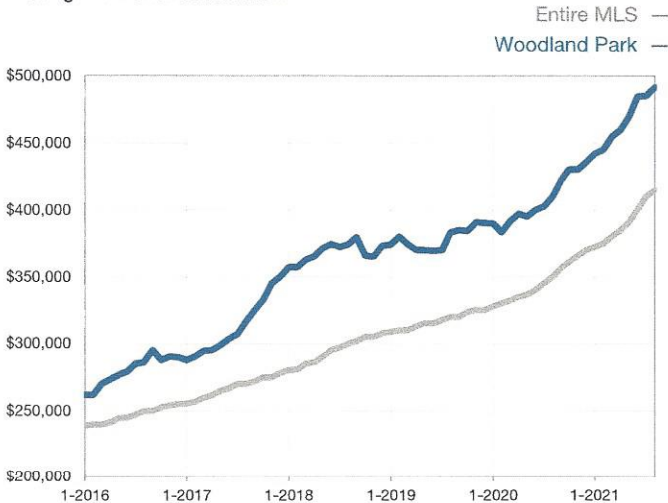
Townhouse/Condo

Key Metrics	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
New Listings	2	4	+ 100.0%	17	20	+ 17.6%
Sold Listings	2	3	+ 50.0%	13	13	0.0%
Median Sales Price*	\$316,600	\$337,000	+ 6.4%	\$248,000	\$314,000	+ 26.6%
Average Sales Price*	\$316,600	\$361,000	+ 14.0%	\$258,625	\$326,077	+ 26.1%
Percent of List Price Received*	100.0%	98.1%	- 1.9%	98.1%	100.9%	+ 2.9%
Days on Market Until Sale	12	15	+ 25.0%	52	11	- 78.8%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--
Months Supply of Inventory	2.9	1.9	- 34.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

