

Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Black Forest / Elbert

El Paso County

Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	9	8	- 11.1%	21	17	- 19.0%
Sold Listings	5	3	- 40.0%	14	15	+ 7.1%
Median Sales Price*	\$564,900	\$629,000	+ 11.3%	\$580,000	\$750,000	+ 29.3%
Average Sales Price*	\$569,180	\$638,000	+ 12.1%	\$623,700	\$875,642	+ 40.4%
Percent of List Price Received*	101.4%	101.3%	- 0.1%	100.4%	103.8%	+ 3.4%
Days on Market Until Sale	4	47	+ 1075.0%	8	29	+ 262.5%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

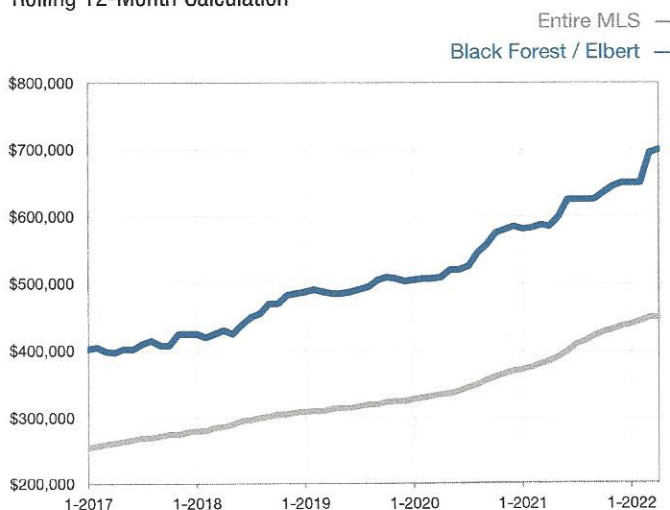
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

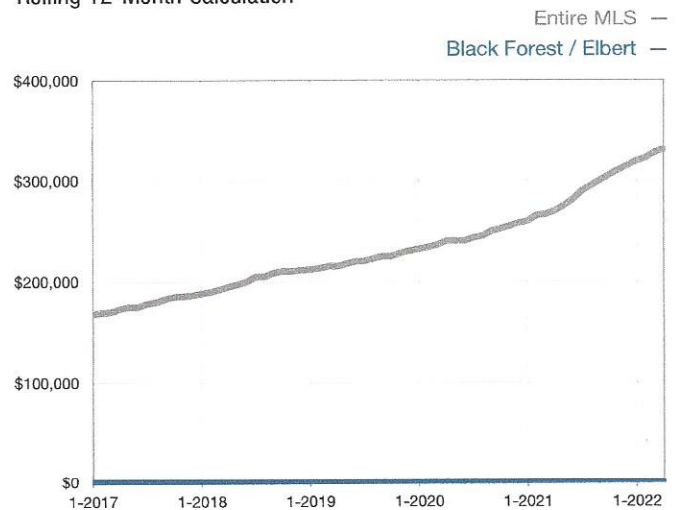
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Calhan / Ramah

El Paso County

Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	12	21	+ 75.0%	42	52	+ 23.8%
Sold Listings	14	13	- 7.1%	39	43	+ 10.3%
Median Sales Price*	\$450,000	\$500,000	+ 11.1%	\$400,000	\$450,000	+ 12.5%
Average Sales Price*	\$509,171	\$501,615	- 1.5%	\$443,040	\$512,449	+ 15.7%
Percent of List Price Received*	104.2%	99.4%	- 4.6%	100.7%	99.4%	- 1.3%
Days on Market Until Sale	25	47	+ 88.0%	40	38	- 5.0%
Inventory of Homes for Sale	14	19	+ 35.7%	--	--	--
Months Supply of Inventory	1.3	1.7	+ 30.8%	--	--	--

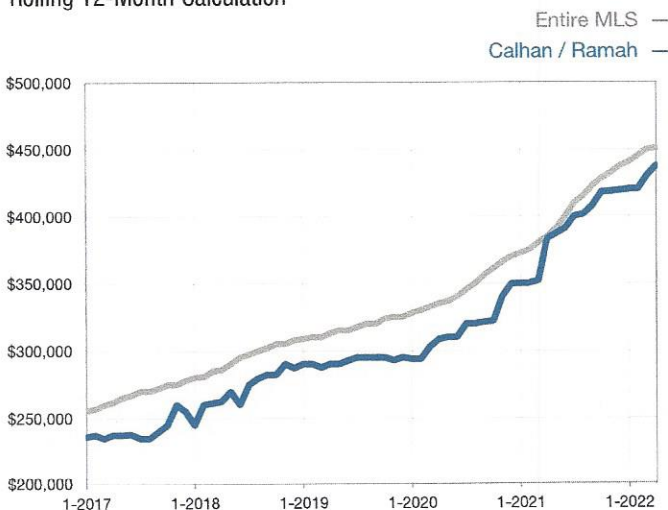
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Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

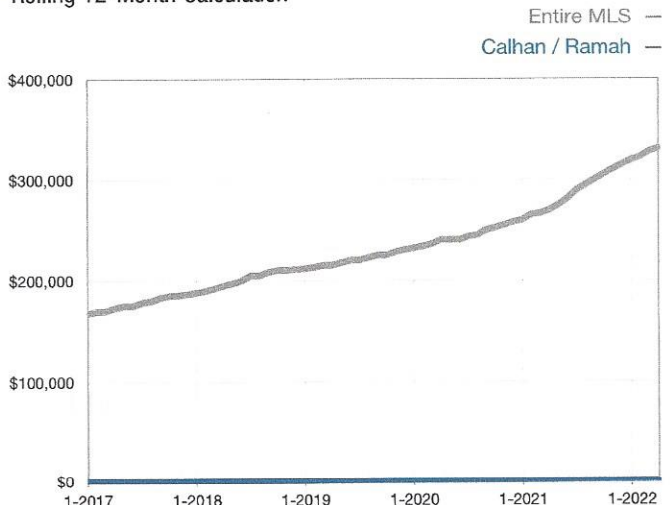
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	5	3	- 40.0%
Sold Listings	2	2	0.0%	4	4	0.0%
Median Sales Price*	\$338,325	\$533,000	+ 57.5%	\$425,950	\$440,500	+ 3.4%
Average Sales Price*	\$338,325	\$533,000	+ 57.5%	\$408,363	\$448,000	+ 9.7%
Percent of List Price Received*	115.3%	89.7%	- 22.2%	105.8%	95.4%	- 9.8%
Days on Market Until Sale	1	2	+ 100.0%	24	4	- 83.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

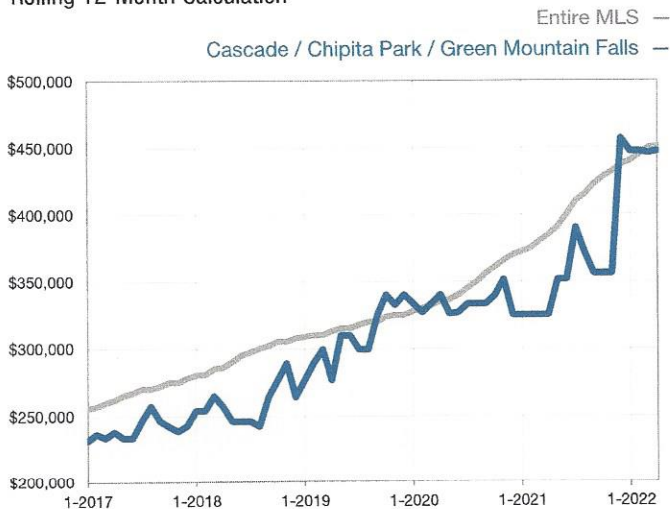
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Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

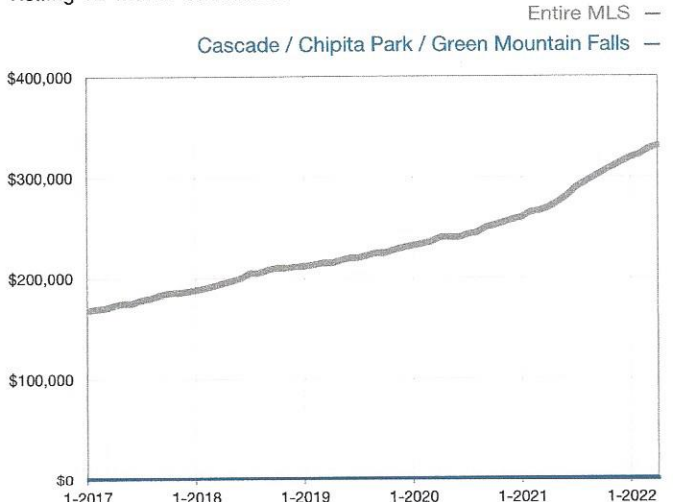
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for April 2022

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Colorado Springs

El Paso County

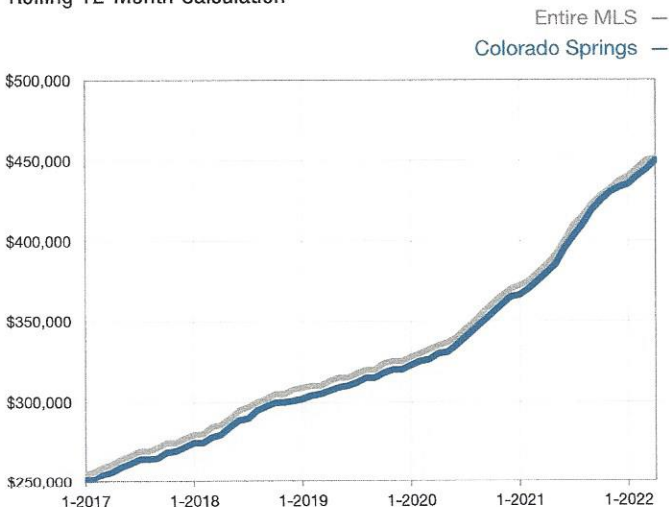
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	1,282	1,340	+ 4.5%	4,095	4,157	+ 1.5%
Sold Listings	1,023	1,017	- 0.6%	3,254	3,302	+ 1.5%
Median Sales Price*	\$419,500	\$483,750	+ 15.3%	\$405,000	\$470,000	+ 16.0%
Average Sales Price*	\$475,475	\$556,565	+ 17.1%	\$459,372	\$529,767	+ 15.3%
Percent of List Price Received*	104.2%	104.6%	+ 0.4%	103.2%	103.6%	+ 0.4%
Days on Market Until Sale	9	11	+ 22.2%	13	11	- 15.4%
Inventory of Homes for Sale	622	639	+ 2.7%	--	--	--
Months Supply of Inventory	0.6	0.6	0.0%	--	--	--

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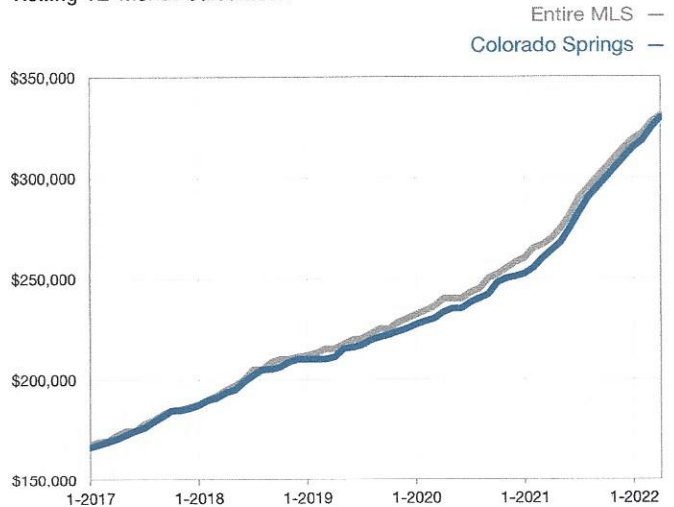
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	201	202	+ 0.5%	687	736	+ 7.1%
Sold Listings	186	192	+ 3.2%	615	664	+ 8.0%
Median Sales Price*	\$300,000	\$360,000	+ 20.0%	\$292,000	\$356,000	+ 21.9%
Average Sales Price*	\$321,073	\$380,839	+ 18.6%	\$303,168	\$361,366	+ 19.2%
Percent of List Price Received*	104.4%	104.3%	- 0.1%	103.0%	103.1%	+ 0.1%
Days on Market Until Sale	10	15	+ 50.0%	9	15	+ 66.7%
Inventory of Homes for Sale	107	95	- 11.2%	--	--	--
Months Supply of Inventory	0.6	0.5	- 16.7%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

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Cripple Creek

Teller County

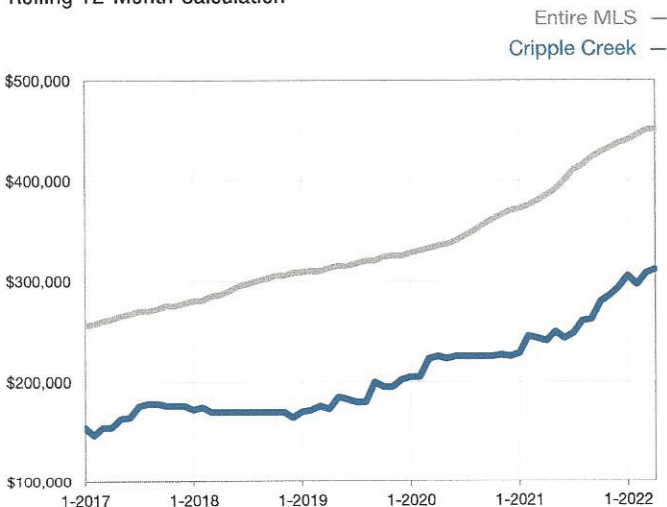
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	10	8	- 20.0%	23	27	+ 17.4%
Sold Listings	5	6	+ 20.0%	22	15	- 31.8%
Median Sales Price*	\$260,000	\$339,950	+ 30.8%	\$260,000	\$251,000	- 3.5%
Average Sales Price*	\$350,600	\$395,567	+ 12.8%	\$298,818	\$371,827	+ 24.4%
Percent of List Price Received*	95.3%	100.0%	+ 4.9%	97.6%	99.8%	+ 2.3%
Days on Market Until Sale	84	22	- 73.8%	39	38	- 2.6%
Inventory of Homes for Sale	12	12	0.0%	--	--	--
Months Supply of Inventory	1.9	1.9	0.0%	--	--	--

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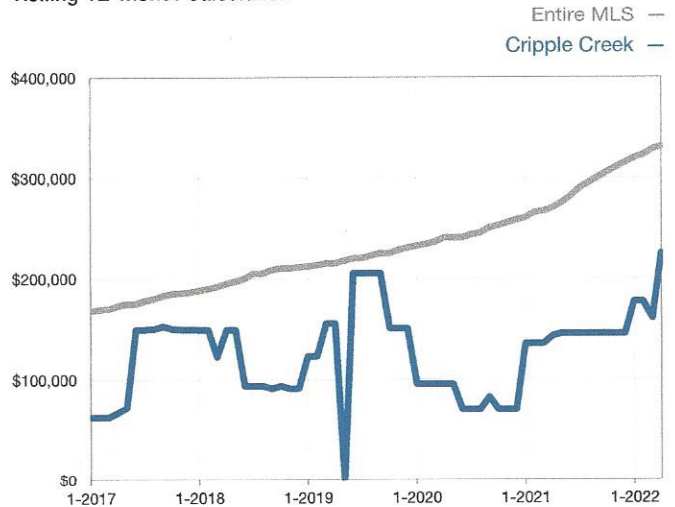
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	1	--	4	2	- 50.0%
Sold Listings	4	0	- 100.0%	4	2	- 50.0%
Median Sales Price*	\$142,500	\$0	- 100.0%	\$142,500	\$207,450	+ 45.6%
Average Sales Price*	\$154,750	\$0	- 100.0%	\$154,750	\$207,450	+ 34.1%
Percent of List Price Received*	94.4%	0.0%	- 100.0%	94.4%	97.2%	+ 3.0%
Days on Market Until Sale	39	0	- 100.0%	39	55	+ 41.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.9	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Divide

Teller County

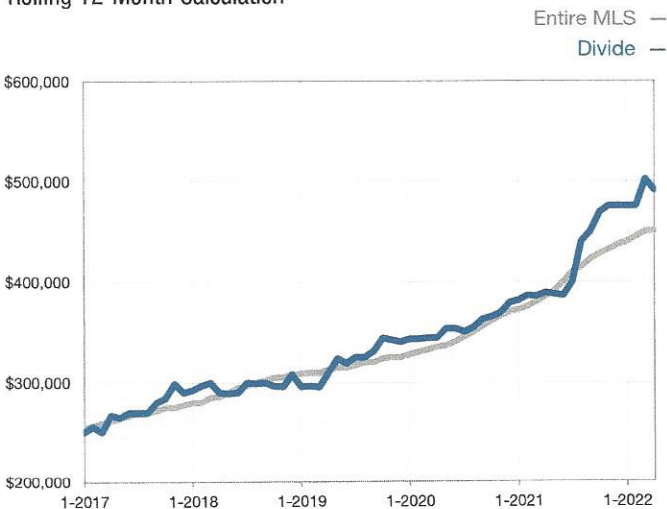
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	7	15	+ 114.3%	31	39	+ 25.8%
Sold Listings	6	12	+ 100.0%	30	40	+ 33.3%
Median Sales Price*	\$542,500	\$414,500	- 23.6%	\$389,750	\$462,000	+ 18.5%
Average Sales Price*	\$586,833	\$449,917	- 23.3%	\$431,280	\$509,815	+ 18.2%
Percent of List Price Received*	103.9%	105.5%	+ 1.5%	101.7%	101.4%	- 0.3%
Days on Market Until Sale	17	20	+ 17.6%	12	22	+ 83.3%
Inventory of Homes for Sale	9	17	+ 88.9%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

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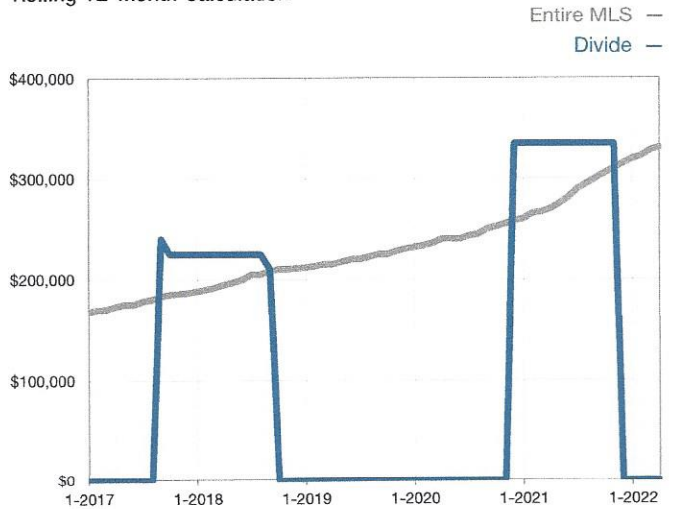
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Ellicott

El Paso County

Single Family-Patio Homes

Key Metrics	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	102.2%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	75	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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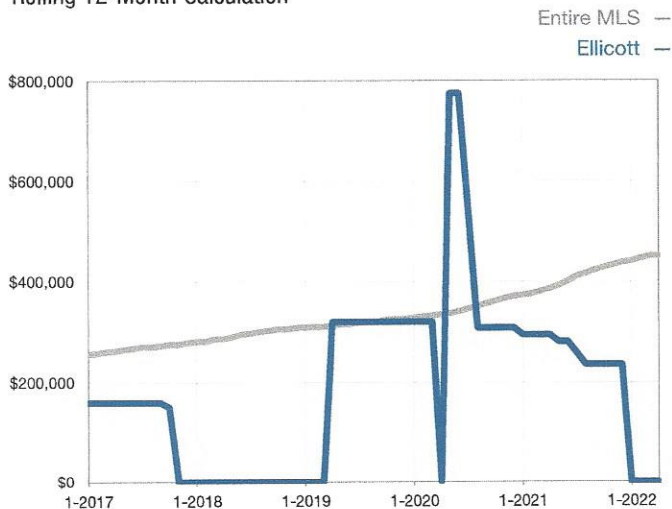
Townhouse/Condo

Key Metrics	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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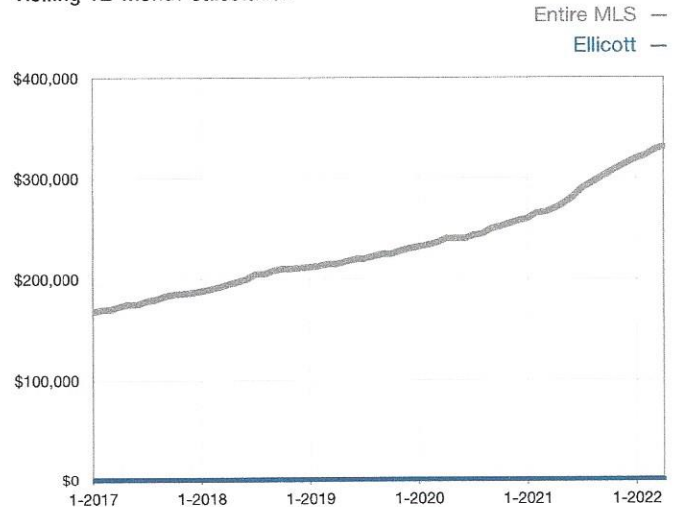
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for April 2022

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El Paso County

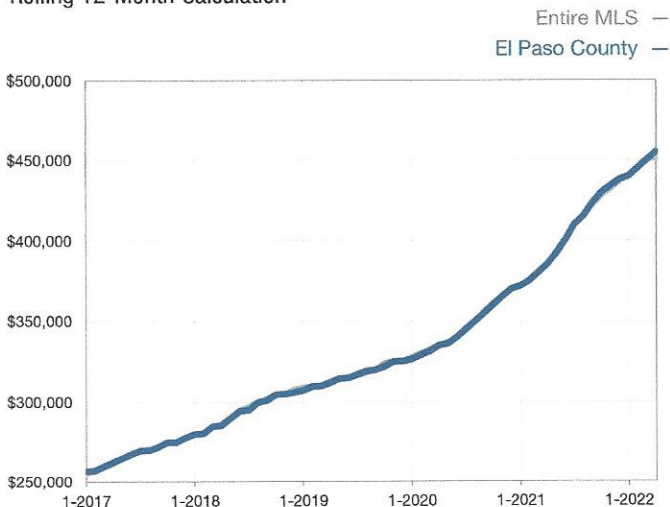
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	1,625	1,716	+ 5.6%	5,106	5,253	+ 2.9%
Sold Listings	1,307	1,267	- 3.1%	4,129	4,130	+ 0.0%
Median Sales Price*	\$425,000	\$488,750	+ 15.0%	\$410,000	\$475,000	+ 15.9%
Average Sales Price*	\$480,141	\$563,746	+ 17.4%	\$462,525	\$537,490	+ 16.2%
Percent of List Price Received*	104.2%	104.3%	+ 0.1%	103.1%	103.4%	+ 0.3%
Days on Market Until Sale	9	11	+ 22.2%	14	12	- 14.3%
Inventory of Homes for Sale	812	891	+ 9.7%	--	--	--
Months Supply of Inventory	0.6	0.7	+ 16.7%	--	--	--

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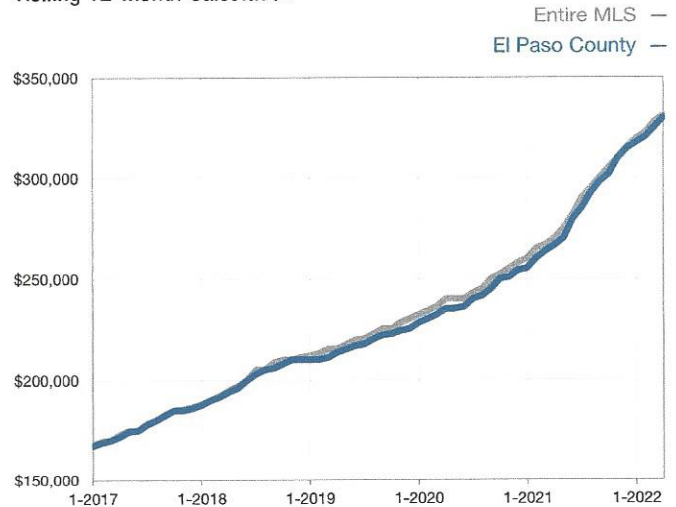
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	218	213	- 2.3%	756	804	+ 6.3%
Sold Listings	197	210	+ 6.6%	680	731	+ 7.5%
Median Sales Price*	\$300,000	\$360,000	+ 20.0%	\$295,000	\$357,000	+ 21.0%
Average Sales Price*	\$321,116	\$380,746	+ 18.6%	\$306,395	\$362,603	+ 18.3%
Percent of List Price Received*	104.1%	104.2%	+ 0.1%	102.9%	103.0%	+ 0.1%
Days on Market Until Sale	10	15	+ 50.0%	9	15	+ 66.7%
Inventory of Homes for Sale	120	101	- 15.8%	--	--	--
Months Supply of Inventory	0.6	0.5	- 16.7%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Falcon / Peyton

El Paso County

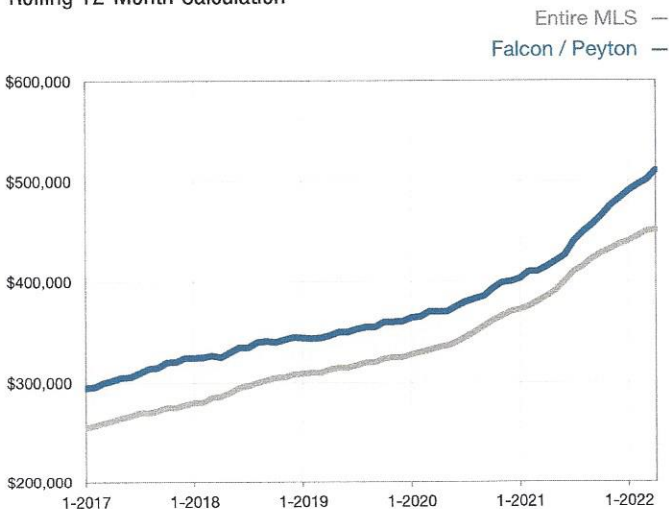
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	135	147	+ 8.9%	397	458	+ 15.4%
Sold Listings	104	98	- 5.8%	349	317	- 9.2%
Median Sales Price*	\$470,000	\$550,000	+ 17.0%	\$437,000	\$535,000	+ 22.4%
Average Sales Price*	\$487,259	\$576,715	+ 18.4%	\$466,433	\$559,222	+ 19.9%
Percent of List Price Received*	103.9%	103.1%	- 0.8%	102.4%	102.6%	+ 0.2%
Days on Market Until Sale	9	10	+ 11.1%	15	11	- 26.7%
Inventory of Homes for Sale	66	108	+ 63.6%	--	--	--
Months Supply of Inventory	0.6	1.2	+ 100.0%	--	--	--

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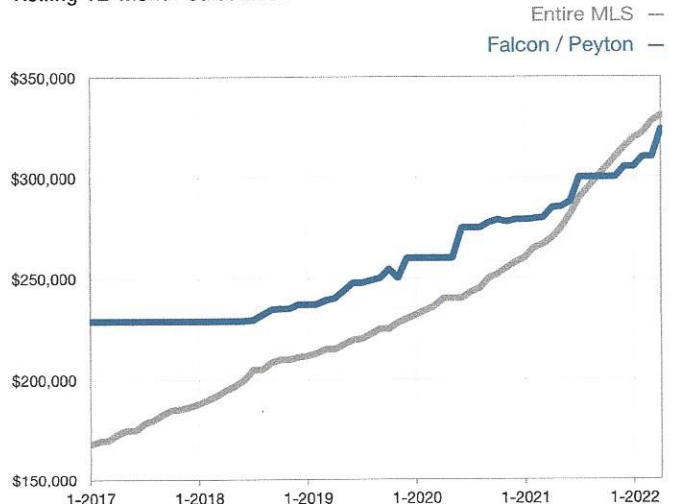
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	4	4	0.0%
Sold Listings	3	2	- 33.3%	4	2	- 50.0%
Median Sales Price*	\$300,000	\$382,500	+ 27.5%	\$300,000	\$382,500	+ 27.5%
Average Sales Price*	\$303,333	\$382,500	+ 26.1%	\$300,000	\$382,500	+ 27.5%
Percent of List Price Received*	100.0%	104.4%	+ 4.4%	100.0%	104.4%	+ 4.4%
Days on Market Until Sale	0	3	--	1	3	+ 200.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Florissant

Teller County

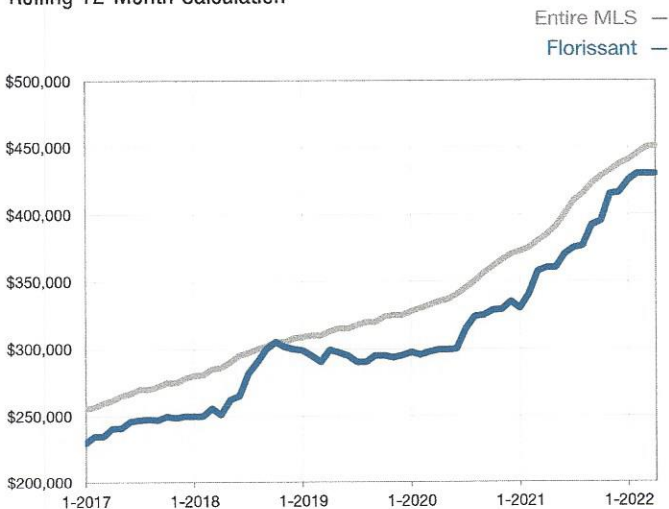
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	15	31	+ 106.7%	59	77	+ 30.5%
Sold Listings	17	19	+ 11.8%	56	65	+ 16.1%
Median Sales Price*	\$500,000	\$430,000	- 14.0%	\$388,100	\$440,500	+ 13.5%
Average Sales Price*	\$494,082	\$533,105	+ 7.9%	\$521,402	\$499,759	- 4.2%
Percent of List Price Received*	102.6%	103.7%	+ 1.1%	101.6%	100.4%	- 1.2%
Days on Market Until Sale	39	6	- 84.6%	45	21	- 53.3%
Inventory of Homes for Sale	18	27	+ 50.0%	--	--	--
Months Supply of Inventory	0.9	1.4	+ 55.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

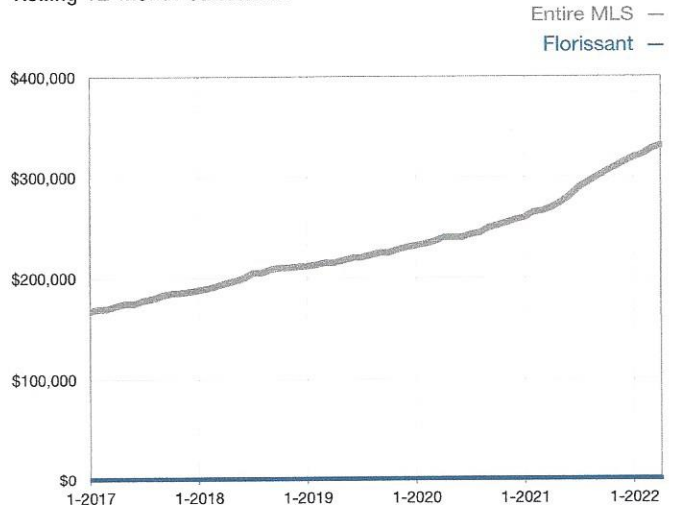
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Fountain

El Paso County

Single Family-Patio Homes

Key Metrics	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
New Listings	89	88	- 1.1%	265	282	+ 6.4%
Sold Listings	75	71	- 5.3%	241	247	+ 2.5%
Median Sales Price*	\$375,500	\$450,000	+ 19.8%	\$360,000	\$435,000	+ 20.8%
Average Sales Price*	\$373,490	\$454,935	+ 21.8%	\$360,923	\$433,179	+ 20.0%
Percent of List Price Received*	104.6%	104.4%	- 0.2%	103.8%	103.8%	0.0%
Days on Market Until Sale	10	5	- 50.0%	8	6	- 25.0%
Inventory of Homes for Sale	32	41	+ 28.1%	--	--	--
Months Supply of Inventory	0.5	0.5	0.0%	--	--	--

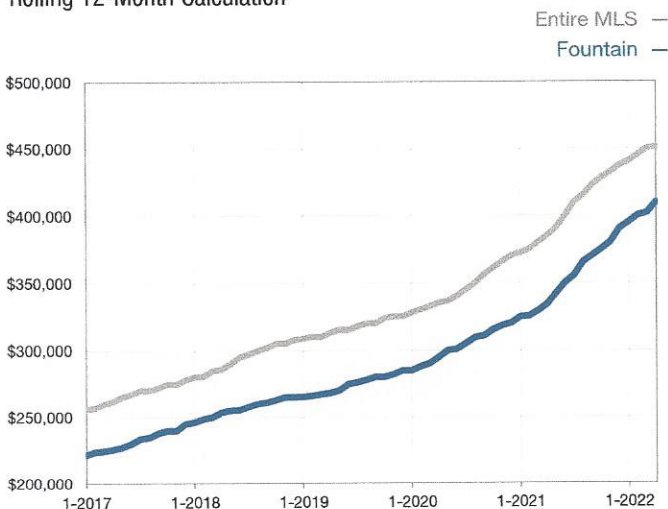
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

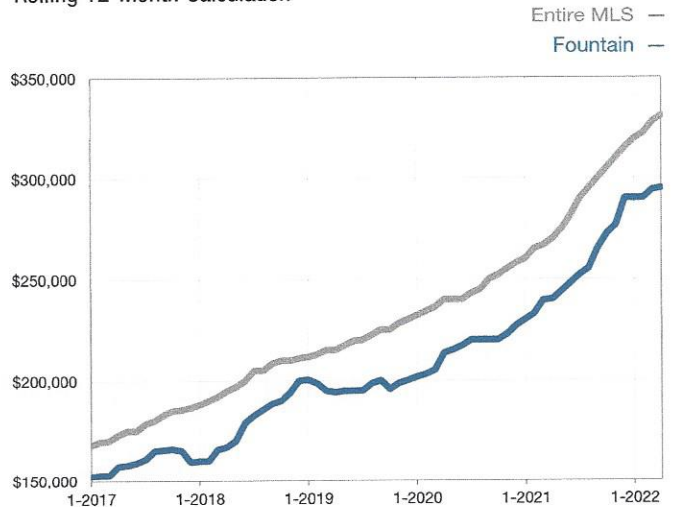
Key Metrics	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
New Listings	3	3	0.0%	13	18	+ 38.5%
Sold Listings	2	6	+ 200.0%	13	20	+ 53.8%
Median Sales Price*	\$265,000	\$312,500	+ 17.9%	\$260,000	\$297,000	+ 14.2%
Average Sales Price*	\$265,000	\$308,167	+ 16.3%	\$263,000	\$297,645	+ 13.2%
Percent of List Price Received*	101.8%	102.7%	+ 0.9%	104.3%	102.4%	- 1.8%
Days on Market Until Sale	0	4	--	3	6	+ 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

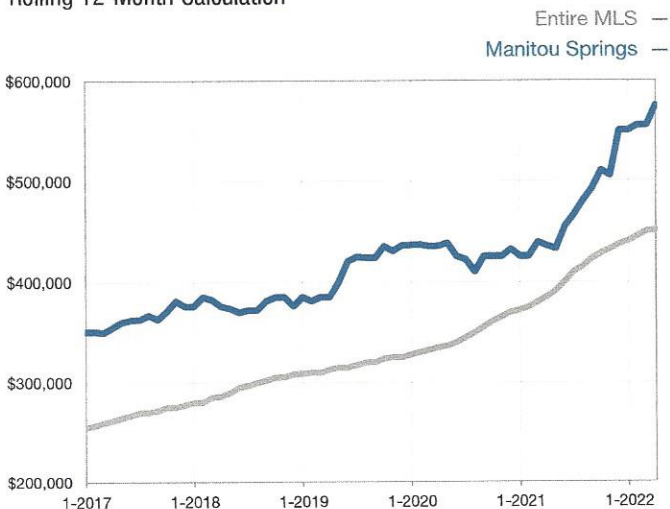
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	11	5	- 54.5%	21	26	+ 23.8%
Sold Listings	6	9	+ 50.0%	17	26	+ 52.9%
Median Sales Price*	\$443,500	\$750,000	+ 69.1%	\$425,000	\$598,750	+ 40.9%
Average Sales Price*	\$486,083	\$783,434	+ 61.2%	\$489,324	\$647,493	+ 32.3%
Percent of List Price Received*	104.5%	106.5%	+ 1.9%	100.6%	103.3%	+ 2.7%
Days on Market Until Sale	10	5	- 50.0%	19	16	- 15.8%
Inventory of Homes for Sale	10	4	- 60.0%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

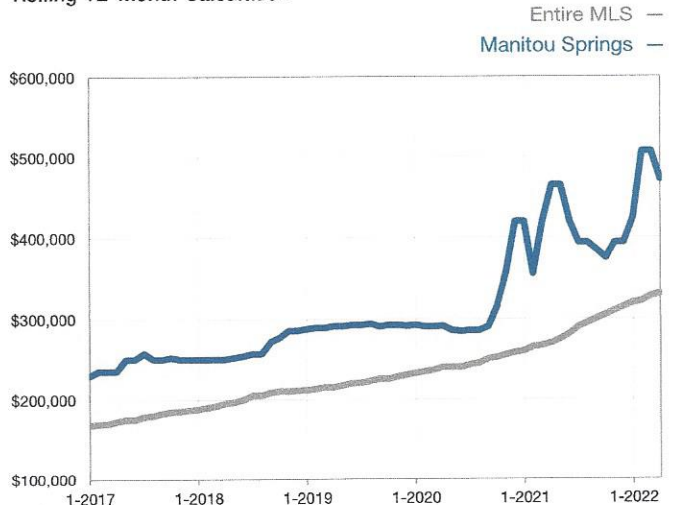
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	1	--	10	6	- 40.0%
Sold Listings	1	1	0.0%	11	4	- 63.6%
Median Sales Price*	\$530,000	\$450,000	- 15.1%	\$335,000	\$500,000	+ 49.3%
Average Sales Price*	\$530,000	\$450,000	- 15.1%	\$406,904	\$517,451	+ 27.2%
Percent of List Price Received*	100.0%	100.0%	0.0%	100.1%	99.8%	- 0.3%
Days on Market Until Sale	2	162	+ 8000.0%	40	52	+ 30.0%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	3.5	1.8	- 48.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Monument / Palmer Lake / Larkspur

El Paso County

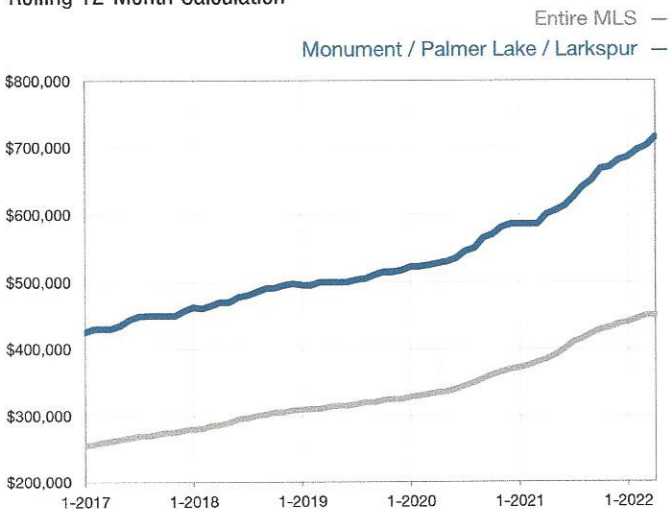
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	88	95	+ 8.0%	246	246	0.0%
Sold Listings	70	45	- 35.7%	197	160	- 18.8%
Median Sales Price*	\$632,500	\$824,697	+ 30.4%	\$601,313	\$753,608	+ 25.3%
Average Sales Price*	\$750,039	\$923,327	+ 23.1%	\$690,300	\$834,259	+ 20.9%
Percent of List Price Received*	104.0%	102.1%	- 1.8%	102.6%	102.7%	+ 0.1%
Days on Market Until Sale	15	11	- 26.7%	21	16	- 23.8%
Inventory of Homes for Sale	64	74	+ 15.6%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

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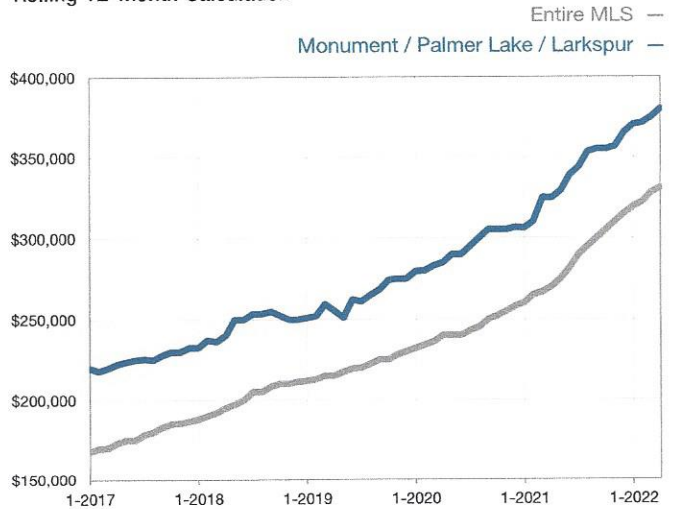
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	12	7	- 41.7%	42	41	- 2.4%
Sold Listings	6	9	+ 50.0%	38	41	+ 7.9%
Median Sales Price*	\$330,110	\$400,000	+ 21.2%	\$350,976	\$391,356	+ 11.5%
Average Sales Price*	\$327,537	\$419,047	+ 27.9%	\$347,372	\$398,250	+ 14.6%
Percent of List Price Received*	99.3%	103.3%	+ 4.0%	100.8%	101.7%	+ 0.9%
Days on Market Until Sale	2	1	- 50.0%	5	3	- 40.0%
Inventory of Homes for Sale	7	3	- 57.1%	--	--	--
Months Supply of Inventory	0.7	0.3	- 57.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Rush / Truckton / Yoder

El Paso County

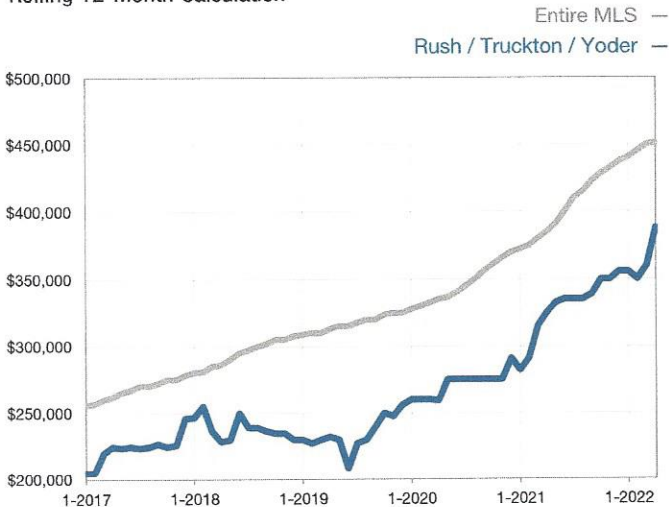
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	4	17	+ 325.0%	22	31	+ 40.9%
Sold Listings	5	10	+ 100.0%	18	26	+ 44.4%
Median Sales Price*	\$335,000	\$422,500	+ 26.1%	\$342,450	\$392,500	+ 14.6%
Average Sales Price*	\$288,860	\$390,200	+ 35.1%	\$327,067	\$370,031	+ 13.1%
Percent of List Price Received*	99.1%	100.0%	+ 0.9%	100.7%	98.3%	- 2.4%
Days on Market Until Sale	22	48	+ 118.2%	19	47	+ 147.4%
Inventory of Homes for Sale	4	12	+ 200.0%	--	--	--
Months Supply of Inventory	0.8	2.6	+ 225.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

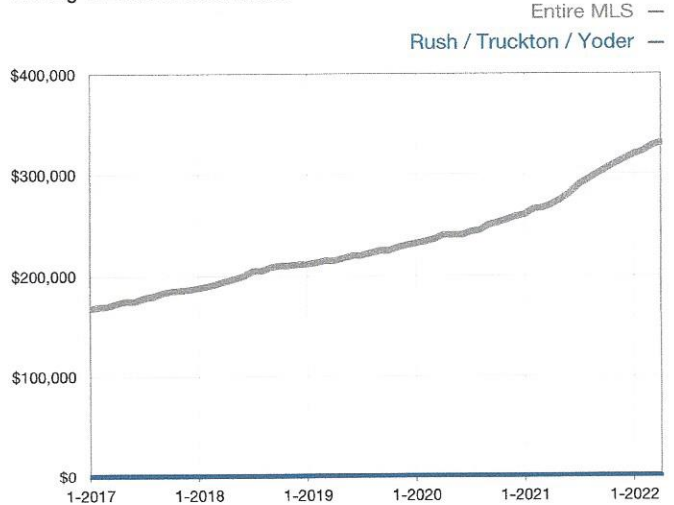
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Security-Widefield

El Paso County

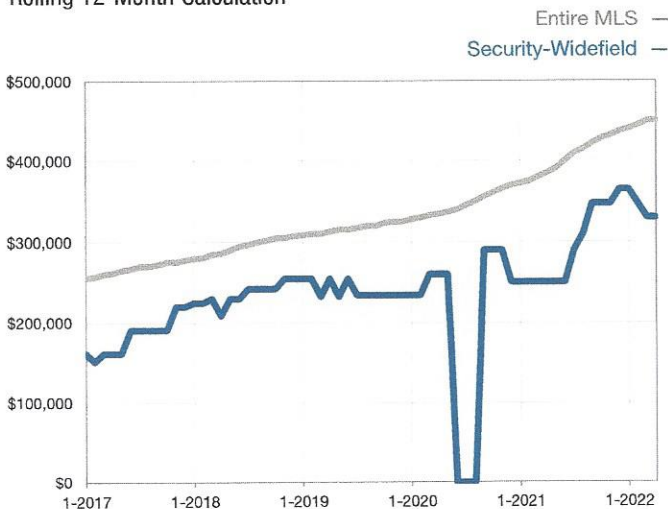
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	1	--	0	3	--
Sold Listings	0	2	--	0	4	--
Median Sales Price*	\$0	\$336,750	--	\$0	\$313,500	--
Average Sales Price*	\$0	\$336,750	--	\$0	\$320,125	--
Percent of List Price Received*	0.0%	105.7%	--	0.0%	104.5%	--
Days on Market Until Sale	0	2	--	0	3	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

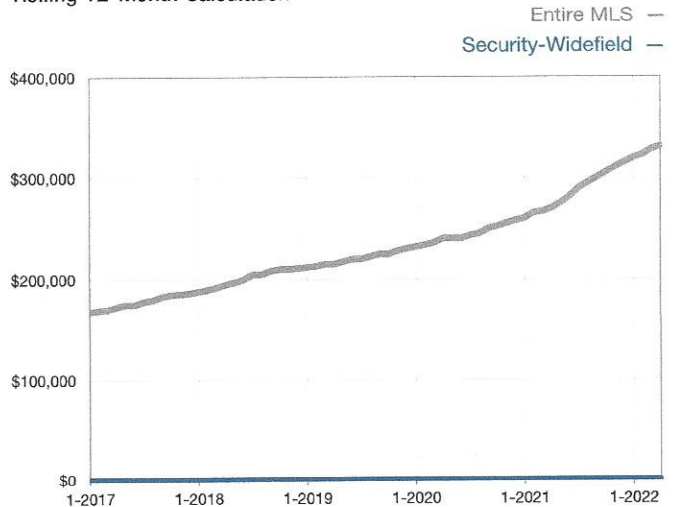
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

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Teller County

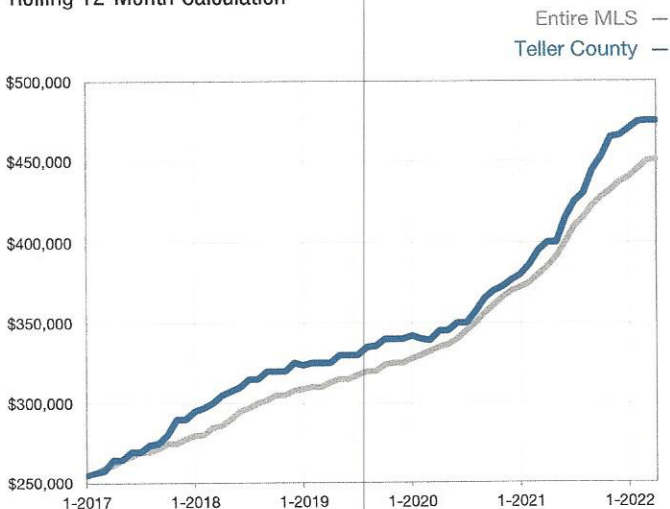
Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	69	97	+ 40.6%	218	243	+ 11.5%
Sold Listings	46	59	+ 28.3%	202	201	- 0.5%
Median Sales Price*	\$517,500	\$455,000	- 12.1%	\$440,000	\$465,500	+ 5.8%
Average Sales Price*	\$534,465	\$533,345	- 0.2%	\$505,389	\$544,976	+ 7.8%
Percent of List Price Received*	102.7%	104.1%	+ 1.4%	101.0%	101.8%	+ 0.8%
Days on Market Until Sale	29	17	- 41.4%	26	21	- 19.2%
Inventory of Homes for Sale	69	86	+ 24.6%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

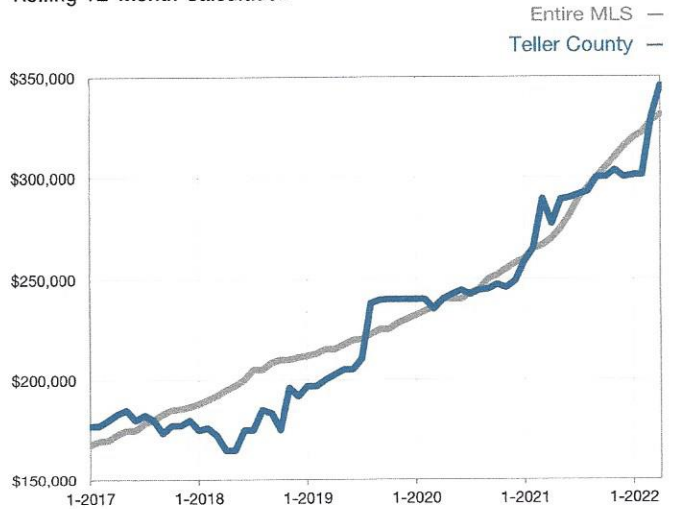
Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	2	3	+ 50.0%	15	19	+ 26.7%
Sold Listings	5	2	- 60.0%	13	22	+ 69.2%
Median Sales Price*	\$145,000	\$418,217	+ 188.4%	\$290,000	\$368,875	+ 27.2%
Average Sales Price*	\$184,200	\$418,217	+ 127.0%	\$267,308	\$378,481	+ 41.6%
Percent of List Price Received*	96.7%	102.2%	+ 5.7%	98.9%	100.8%	+ 1.9%
Days on Market Until Sale	35	115	+ 228.6%	19	52	+ 173.7%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	1.7	0.4	- 76.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Victor / Goldfield

Teller County

Single Family-Patio Homes	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	5	4	- 20.0%
Sold Listings	0	1	--	6	7	+ 16.7%
Median Sales Price*	\$0	\$260,000	--	\$209,500	\$260,000	+ 24.1%
Average Sales Price*	\$0	\$260,000	--	\$211,417	\$268,714	+ 27.1%
Percent of List Price Received*	0.0%	96.3%	--	99.2%	97.6%	- 1.6%
Days on Market Until Sale	0	75	--	31	22	- 29.0%
Inventory of Homes for Sale	4	3	- 25.0%	--	--	--
Months Supply of Inventory	2.0	1.4	- 30.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for April 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Woodland Park

Teller County

Single Family-Patio Homes

Key Metrics	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
New Listings	36	47	+ 30.6%	106	106	0.0%
Sold Listings	20	22	+ 10.0%	94	83	- 11.7%
Median Sales Price*	\$553,000	\$557,350	+ 0.8%	\$510,000	\$545,000	+ 6.9%
Average Sales Price*	\$637,845	\$623,134	- 2.3%	\$584,621	\$646,678	+ 10.6%
Percent of List Price Received*	104.1%	105.1%	+ 1.0%	101.9%	103.6%	+ 1.7%
Days on Market Until Sale	19	23	+ 21.1%	19	17	- 10.5%
Inventory of Homes for Sale	29	32	+ 10.3%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

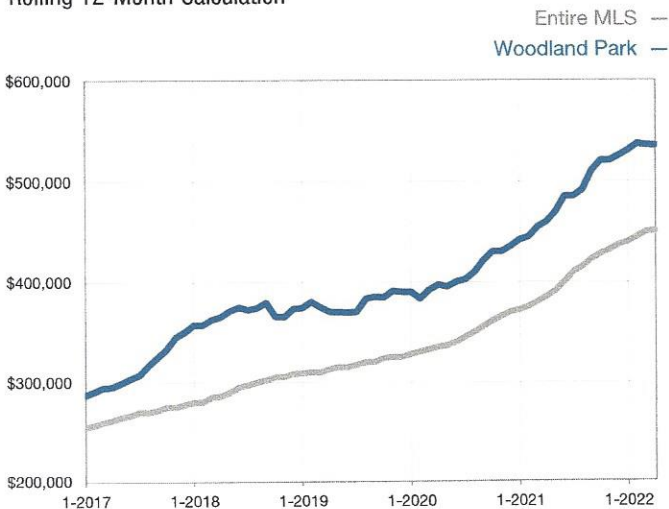
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

Key Metrics	April			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 04-2021	Thru 04-2022	Percent Change from Previous Year
New Listings	2	2	0.0%	11	17	+ 54.5%
Sold Listings	1	2	+ 100.0%	9	20	+ 122.2%
Median Sales Price*	\$302,000	\$418,217	+ 38.5%	\$314,000	\$381,875	+ 21.6%
Average Sales Price*	\$302,000	\$418,217	+ 38.5%	\$317,333	\$395,585	+ 24.7%
Percent of List Price Received*	106.0%	102.2%	- 3.6%	100.9%	101.2%	+ 0.3%
Days on Market Until Sale	16	115	+ 618.8%	10	52	+ 420.0%
Inventory of Homes for Sale	6	1	- 83.3%	--	--	--
Months Supply of Inventory	2.1	0.3	- 85.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

