

Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Black Forest / Elbert

El Paso County

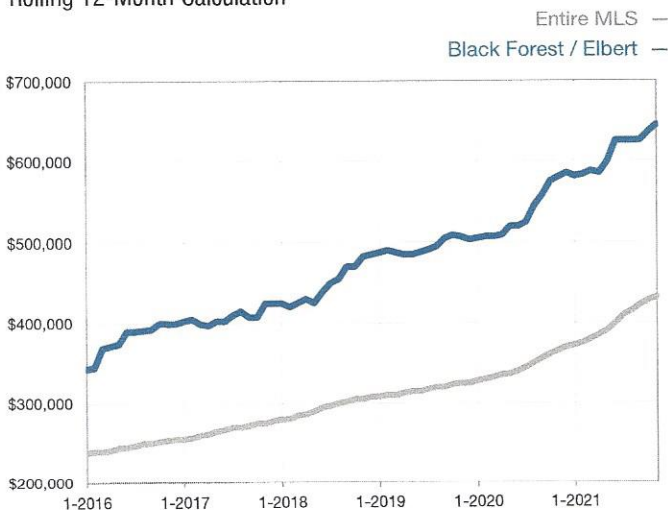
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	5	2	- 60.0%	59	67	+ 13.6%
Sold Listings	4	7	+ 75.0%	56	54	- 3.6%
Median Sales Price*	\$577,500	\$707,000	+ 22.4%	\$590,000	\$650,000	+ 10.2%
Average Sales Price*	\$578,750	\$660,843	+ 14.2%	\$623,757	\$667,600	+ 7.0%
Percent of List Price Received*	98.4%	100.1%	+ 1.7%	100.1%	101.7%	+ 1.6%
Days on Market Until Sale	30	20	- 33.3%	36	14	- 61.1%
Inventory of Homes for Sale	2	7	+ 250.0%	--	--	--
Months Supply of Inventory	0.4	1.4	+ 250.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

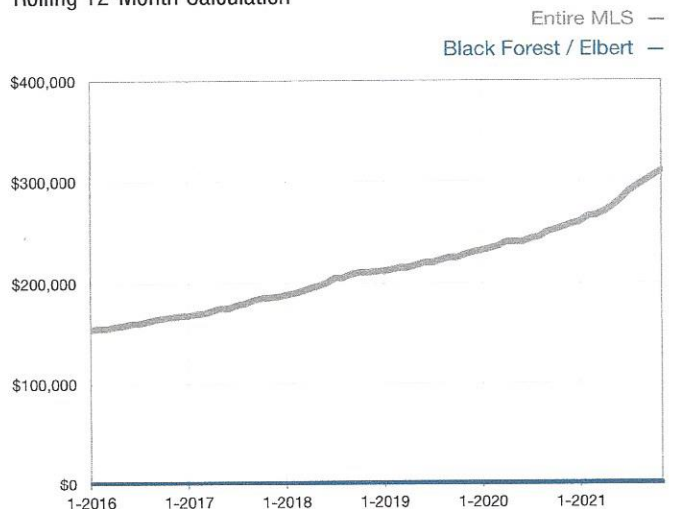
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Calhan / Ramah

El Paso County

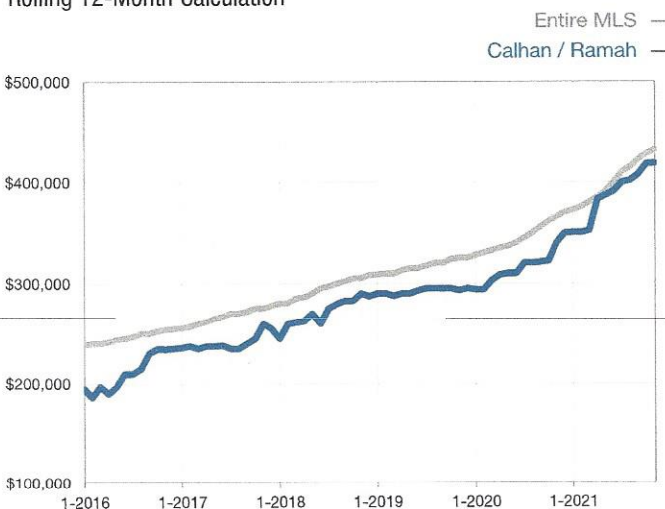
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	8	9	+ 12.5%	149	143	- 4.0%
Sold Listings	15	9	- 40.0%	111	116	+ 4.5%
Median Sales Price*	\$366,500	\$420,000	+ 14.6%	\$340,000	\$420,000	+ 23.5%
Average Sales Price*	\$402,097	\$440,248	+ 9.5%	\$363,192	\$460,235	+ 26.7%
Percent of List Price Received*	98.7%	99.0%	+ 0.3%	98.6%	100.4%	+ 1.8%
Days on Market Until Sale	25	17	- 32.0%	53	25	- 52.8%
Inventory of Homes for Sale	26	23	- 11.5%	--	--	--
Months Supply of Inventory	2.6	2.2	- 15.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

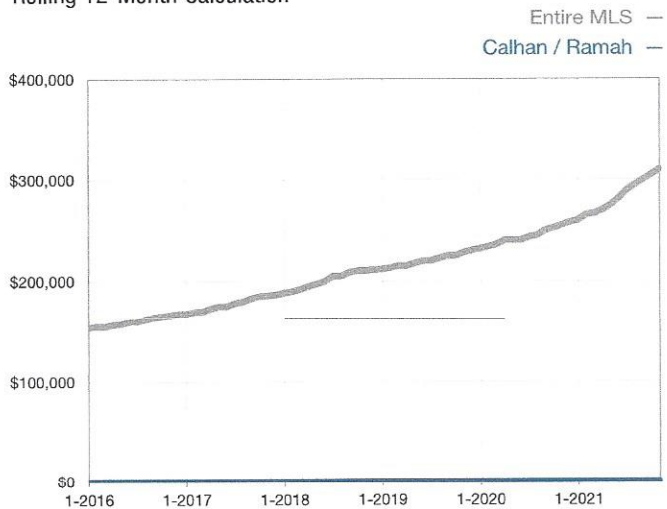
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	1	- 66.7%	20	17	- 15.0%
Sold Listings	0	0	--	15	14	- 6.7%
Median Sales Price*	\$0	\$0	--	\$351,500	\$451,950	+ 28.6%
Average Sales Price*	\$0	\$0	--	\$399,260	\$413,657	+ 3.6%
Percent of List Price Received*	0.0%	0.0%	--	97.0%	104.2%	+ 7.4%
Days on Market Until Sale	0	0	--	93	10	- 89.2%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

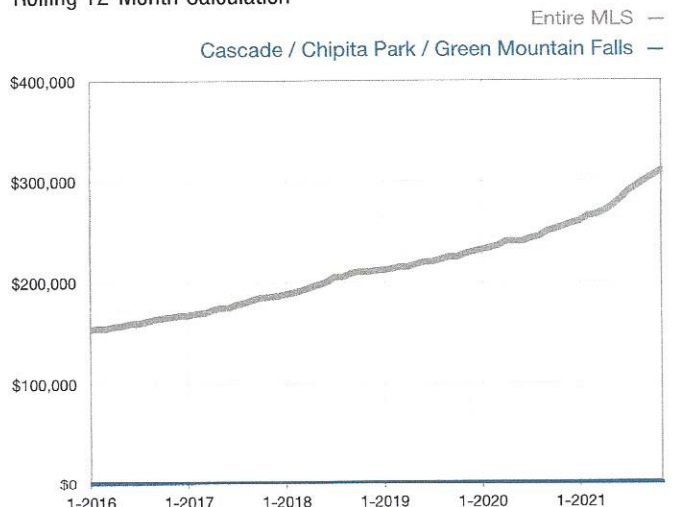
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Colorado Springs

El Paso County

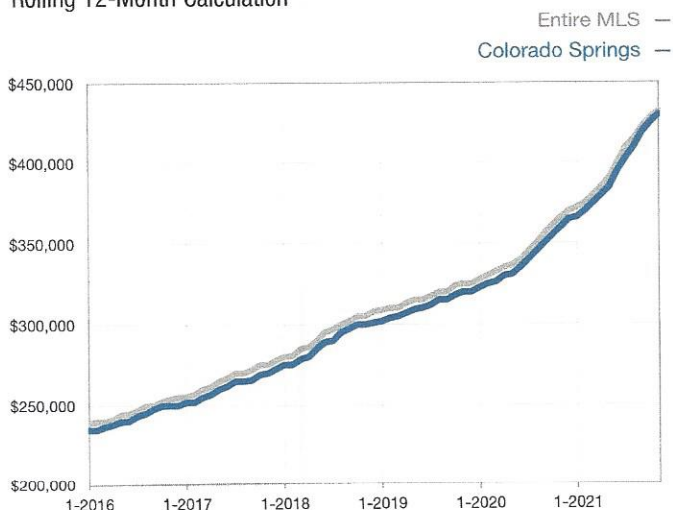
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	765	747	- 2.4%	12,052	12,331	+ 2.3%
Sold Listings	1,019	930	- 8.7%	11,010	11,426	+ 3.8%
Median Sales Price*	\$379,000	\$442,000	+ 16.6%	\$364,000	\$430,000	+ 18.1%
Average Sales Price*	\$427,028	\$495,857	+ 16.1%	\$407,366	\$484,210	+ 18.9%
Percent of List Price Received*	101.3%	101.8%	+ 0.5%	100.8%	103.4%	+ 2.6%
Days on Market Until Sale	18	12	- 33.3%	19	11	- 42.1%
Inventory of Homes for Sale	576	538	- 6.6%	--	--	--
Months Supply of Inventory	0.6	0.5	- 16.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

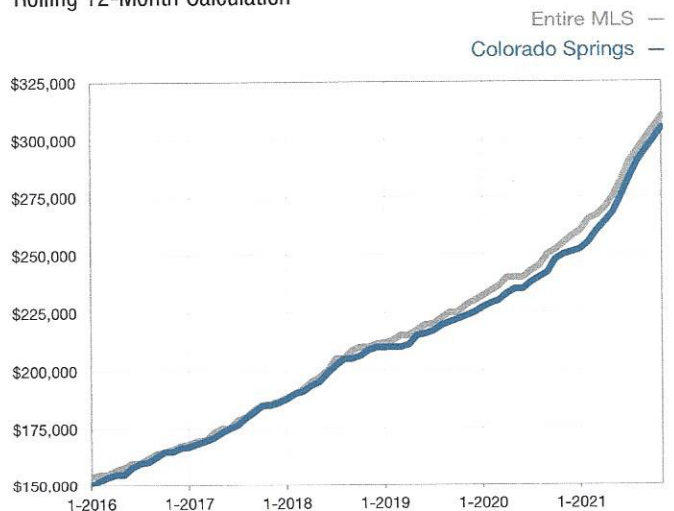
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	119	166	+ 39.5%	2,076	2,231	+ 7.5%
Sold Listings	200	187	- 6.5%	1,904	2,069	+ 8.7%
Median Sales Price*	\$262,000	\$320,000	+ 22.1%	\$250,000	\$309,671	+ 23.9%
Average Sales Price*	\$271,753	\$322,822	+ 18.8%	\$265,316	\$319,397	+ 20.4%
Percent of List Price Received*	101.2%	102.3%	+ 1.1%	100.6%	103.2%	+ 2.6%
Days on Market Until Sale	17	12	- 29.4%	17	8	- 52.9%
Inventory of Homes for Sale	85	117	+ 37.6%	--	--	--
Months Supply of Inventory	0.5	0.6	+ 20.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Cripple Creek

Teller County

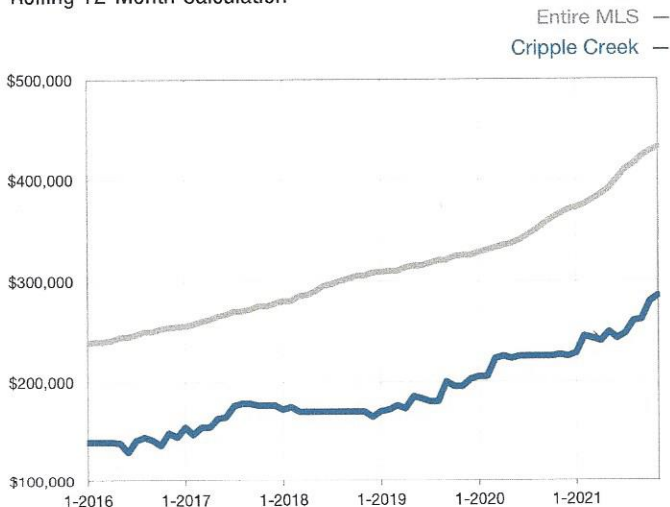
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	8	7	- 12.5%	90	84	- 6.7%
Sold Listings	4	7	+ 75.0%	68	71	+ 4.4%
Median Sales Price*	\$233,500	\$339,000	+ 45.2%	\$226,500	\$293,000	+ 29.4%
Average Sales Price*	\$244,750	\$345,729	+ 41.3%	\$256,949	\$345,764	+ 34.6%
Percent of List Price Received*	98.4%	97.3%	- 1.1%	96.9%	98.9%	+ 2.1%
Days on Market Until Sale	69	35	- 49.3%	52	29	- 44.2%
Inventory of Homes for Sale	11	11	0.0%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

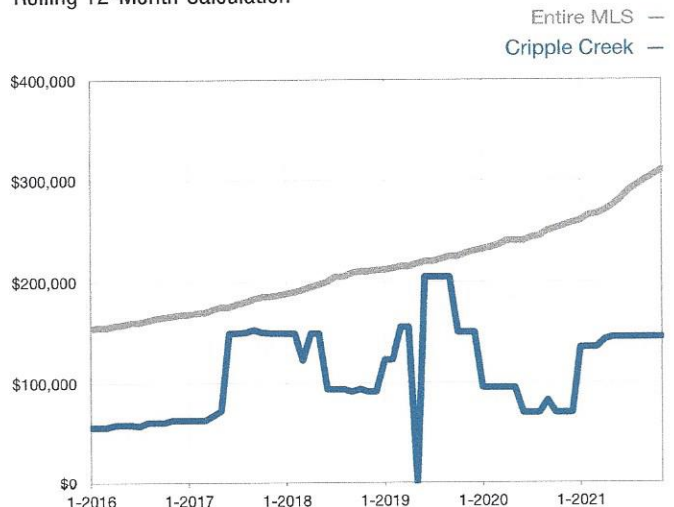
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	2	--	3	12	+ 300.0%
Sold Listings	0	0	--	3	8	+ 166.7%
Median Sales Price*	\$0	\$0	--	\$70,000	\$145,000	+ 107.1%
Average Sales Price*	\$0	\$0	--	\$112,167	\$175,875	+ 56.8%
Percent of List Price Received*	0.0%	0.0%	--	97.2%	97.0%	- 0.2%
Days on Market Until Sale	0	0	--	4	29	+ 625.0%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Divide

Teller County

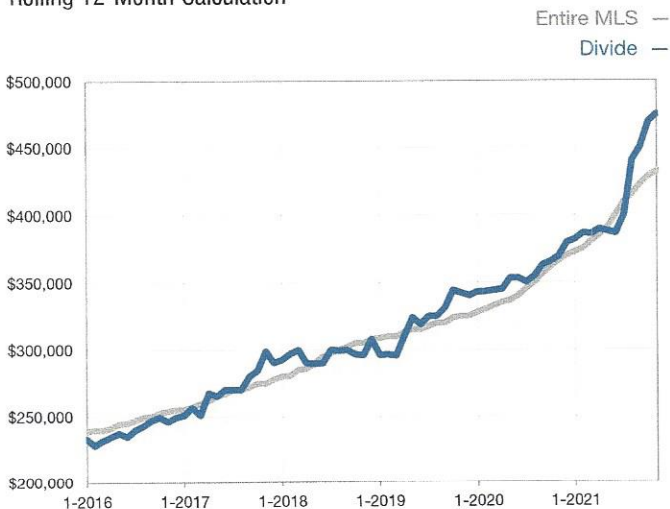
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	8	6	- 25.0%	136	150	+ 10.3%
Sold Listings	18	20	+ 11.1%	129	127	- 1.6%
Median Sales Price*	\$375,000	\$527,500	+ 40.7%	\$372,105	\$475,000	+ 27.7%
Average Sales Price*	\$405,924	\$589,395	+ 45.2%	\$398,952	\$522,366	+ 30.9%
Percent of List Price Received*	98.9%	99.6%	+ 0.7%	99.2%	101.0%	+ 1.8%
Days on Market Until Sale	19	23	+ 21.1%	38	15	- 60.5%
Inventory of Homes for Sale	13	15	+ 15.4%	--	--	--
Months Supply of Inventory	1.1	1.3	+ 18.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

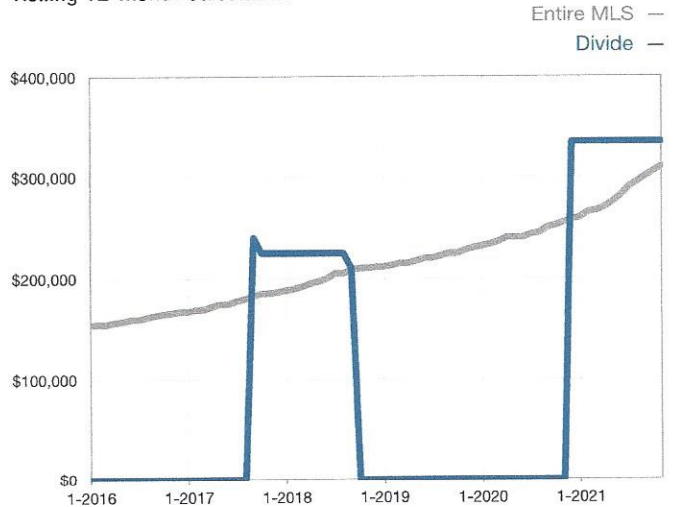
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Ellicott

El Paso County

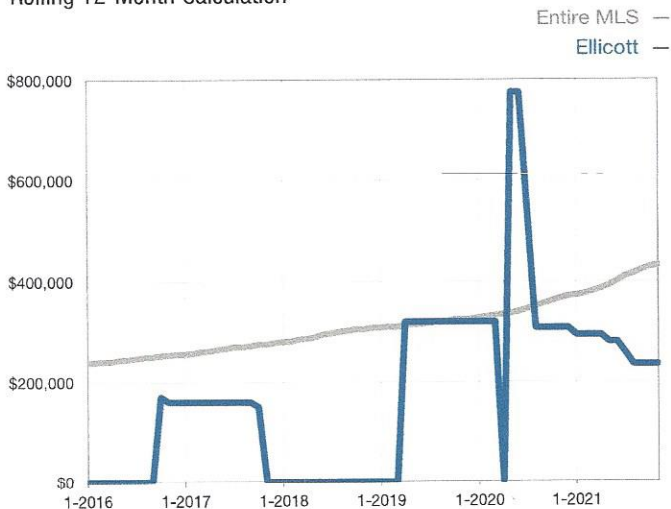
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	4	0	- 100.0%
Sold Listings	0	0	--	3	1	- 66.7%
Median Sales Price*	\$0	\$0	--	\$308,000	\$235,000	- 23.7%
Average Sales Price*	\$0	\$0	--	\$454,300	\$235,000	- 48.3%
Percent of List Price Received*	0.0%	0.0%	--	96.7%	102.2%	+ 5.7%
Days on Market Until Sale	0	0	--	6	75	+ 1150.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

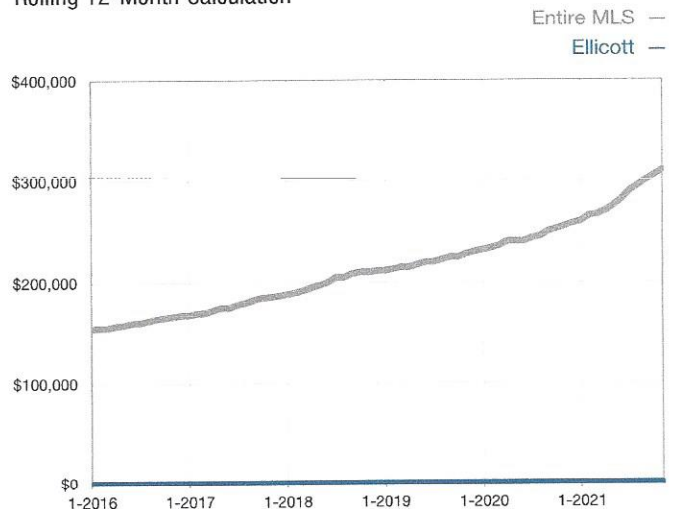
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



El Paso County

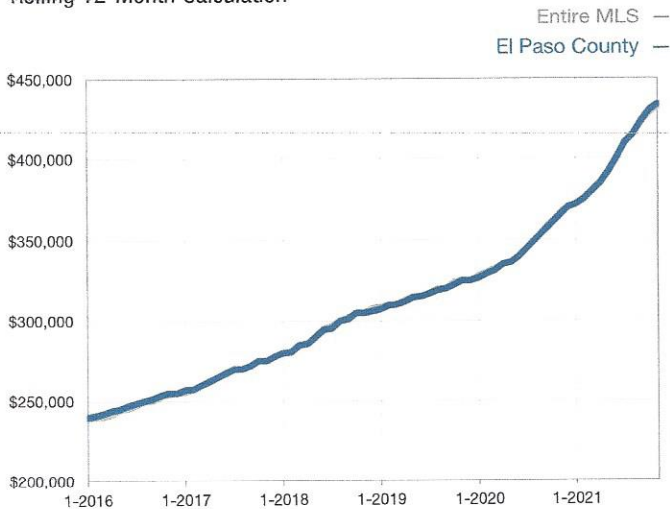
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	968	934	- 3.5%	15,289	15,447	+ 1.0%
Sold Listings	1,292	1,153	- 10.8%	13,898	14,312	+ 3.0%
Median Sales Price*	\$385,000	\$451,000	+ 17.1%	\$369,307	\$435,291	+ 17.9%
Average Sales Price*	\$433,250	\$506,556	+ 16.9%	\$412,445	\$489,661	+ 18.7%
Percent of List Price Received*	101.2%	101.7%	+ 0.5%	100.7%	103.3%	+ 2.6%
Days on Market Until Sale	19	13	- 31.6%	20	11	- 45.0%
Inventory of Homes for Sale	775	721	- 7.0%	--	--	--
Months Supply of Inventory	0.6	0.6	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

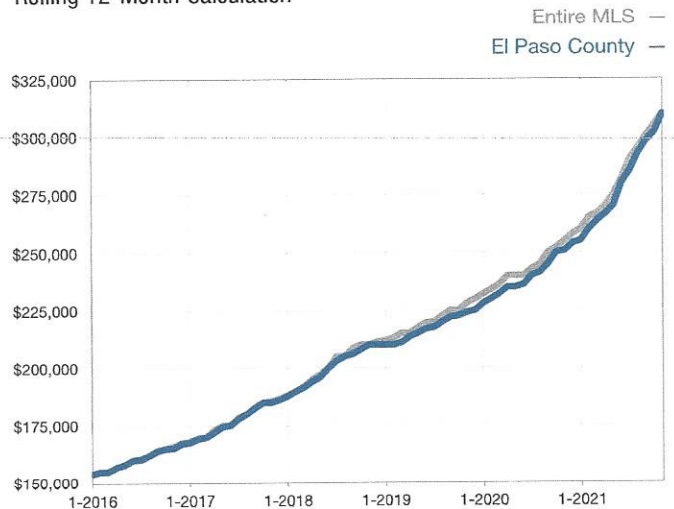
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	143	177	+ 23.8%	2,288	2,425	+ 6.0%
Sold Listings	216	203	- 6.0%	2,091	2,267	+ 8.4%
Median Sales Price*	\$262,000	\$325,000	+ 24.0%	\$252,000	\$311,000	+ 23.4%
Average Sales Price*	\$272,221	\$330,435	+ 21.4%	\$267,026	\$321,833	+ 20.5%
Percent of List Price Received*	101.1%	102.3%	+ 1.2%	100.6%	103.1%	+ 2.5%
Days on Market Until Sale	17	13	- 23.5%	17	8	- 52.9%
Inventory of Homes for Sale	94	122	+ 29.8%	--	--	--
Months Supply of Inventory	0.5	0.6	+ 20.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Falcon / Peyton

El Paso County

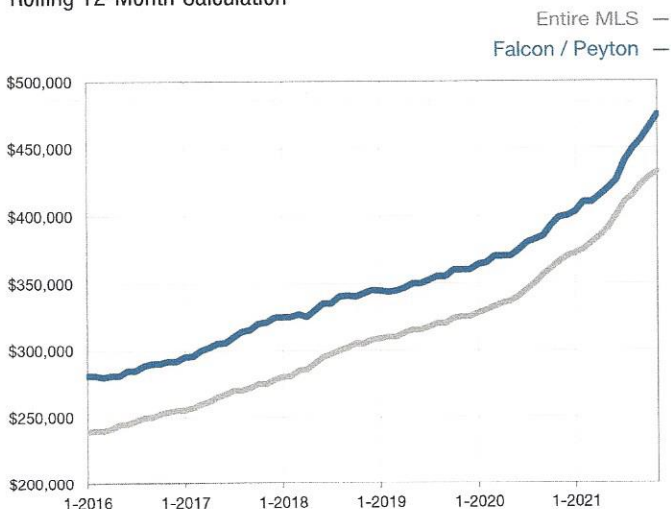
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	74	68	- 8.1%	1,268	1,120	- 11.7%
Sold Listings	114	89	- 21.9%	1,120	1,058	- 5.5%
Median Sales Price*	\$415,000	\$520,000	+ 25.3%	\$399,900	\$479,950	+ 20.0%
Average Sales Price*	\$441,005	\$523,030	+ 18.6%	\$410,766	\$492,691	+ 19.9%
Percent of List Price Received*	100.7%	101.7%	+ 1.0%	100.2%	102.9%	+ 2.7%
Days on Market Until Sale	22	19	- 13.6%	23	13	- 43.5%
Inventory of Homes for Sale	68	64	- 5.9%	--	--	--
Months Supply of Inventory	0.7	0.7	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

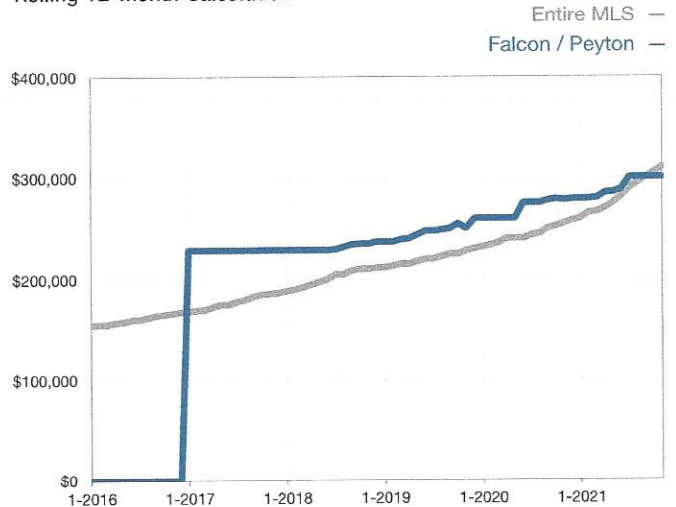
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	0	- 100.0%	14	14	0.0%
Sold Listings	1	0	- 100.0%	13	14	+ 7.7%
Median Sales Price*	\$273,000	\$0	- 100.0%	\$278,000	\$305,000	+ 9.7%
Average Sales Price*	\$273,000	\$0	- 100.0%	\$279,923	\$316,875	+ 13.2%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	100.7%	102.2%	+ 1.5%
Days on Market Until Sale	0	0	--	6	1	- 83.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Florissant

Teller County

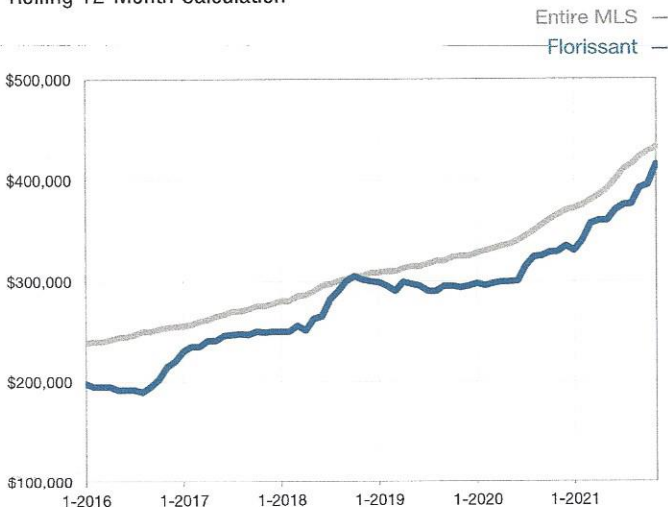
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	10	15	+ 50.0%	253	231	- 8.7%
Sold Listings	16	18	+ 12.5%	229	206	- 10.0%
Median Sales Price*	\$282,500	\$509,500	+ 80.4%	\$335,000	\$418,000	+ 24.8%
Average Sales Price*	\$301,469	\$529,833	+ 75.8%	\$369,664	\$484,160	+ 31.0%
Percent of List Price Received*	98.9%	99.0%	+ 0.1%	98.7%	101.7%	+ 3.0%
Days on Market Until Sale	18	27	+ 50.0%	50	30	- 40.0%
Inventory of Homes for Sale	29	20	- 31.0%	--	--	--
Months Supply of Inventory	1.4	1.1	- 21.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

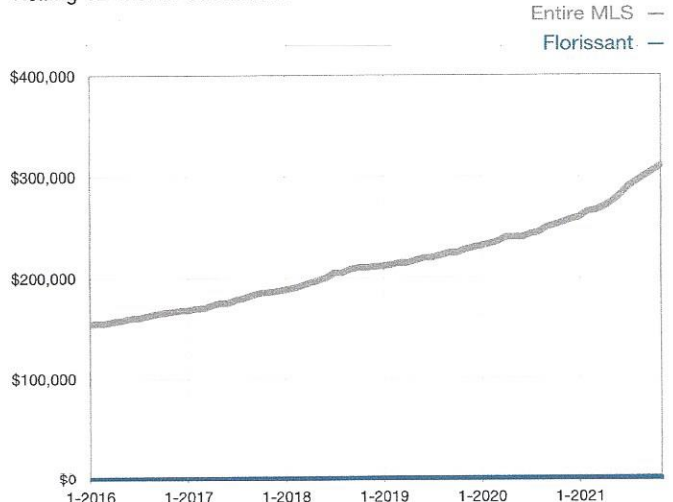
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Fountain

El Paso County

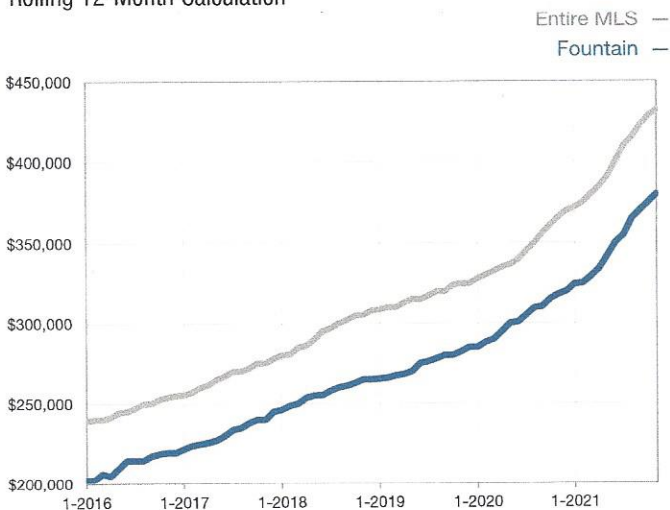
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	61	53	- 13.1%	817	884	+ 8.2%
Sold Listings	73	48	- 34.2%	766	845	+ 10.3%
Median Sales Price*	\$326,000	\$407,500	+ 25.0%	\$319,250	\$389,000	+ 21.8%
Average Sales Price*	\$338,840	\$398,691	+ 17.7%	\$321,776	\$385,516	+ 19.8%
Percent of List Price Received*	102.1%	102.6%	+ 0.5%	101.6%	104.4%	+ 2.8%
Days on Market Until Sale	12	8	- 33.3%	9	6	- 33.3%
Inventory of Homes for Sale	30	24	- 20.0%	--	--	--
Months Supply of Inventory	0.4	0.3	- 25.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

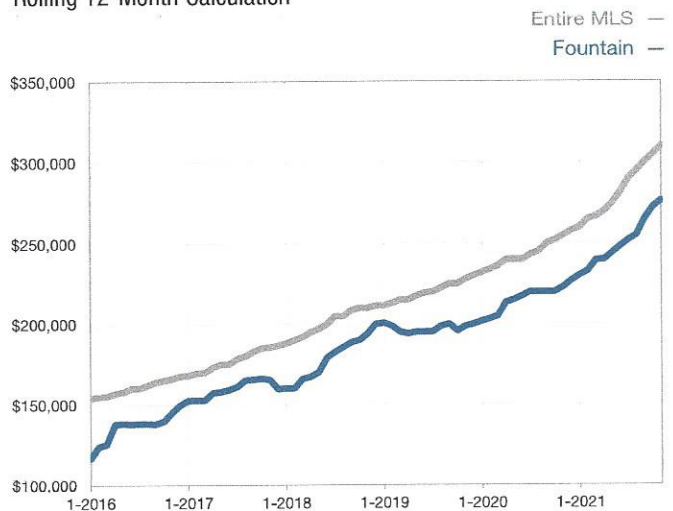
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	10	6	- 40.0%	78	56	- 28.2%
Sold Listings	8	5	- 37.5%	72	50	- 30.6%
Median Sales Price*	\$250,000	\$330,000	+ 32.0%	\$224,000	\$286,000	+ 27.7%
Average Sales Price*	\$243,713	\$331,700	+ 36.1%	\$230,585	\$281,240	+ 22.0%
Percent of List Price Received*	99.9%	104.0%	+ 4.1%	100.5%	104.3%	+ 3.8%
Days on Market Until Sale	4	4	0.0%	6	4	- 33.3%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.2	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

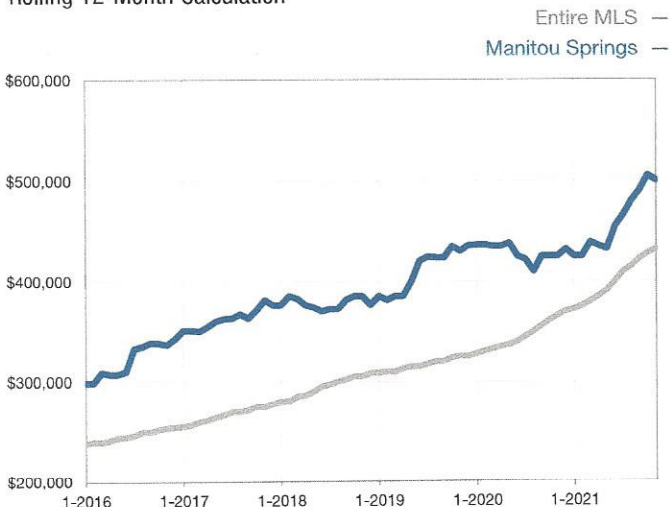
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	9	8	- 11.1%	101	97	- 4.0%
Sold Listings	5	8	+ 60.0%	79	81	+ 2.5%
Median Sales Price*	\$565,000	\$576,750	+ 2.1%	\$425,000	\$510,000	+ 20.0%
Average Sales Price*	\$604,980	\$585,063	- 3.3%	\$464,028	\$535,572	+ 15.4%
Percent of List Price Received*	99.5%	97.1%	- 2.4%	99.8%	101.7%	+ 1.9%
Days on Market Until Sale	51	36	- 29.4%	36	19	- 47.2%
Inventory of Homes for Sale	13	9	- 30.8%	--	--	--
Months Supply of Inventory	1.8	1.2	- 33.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

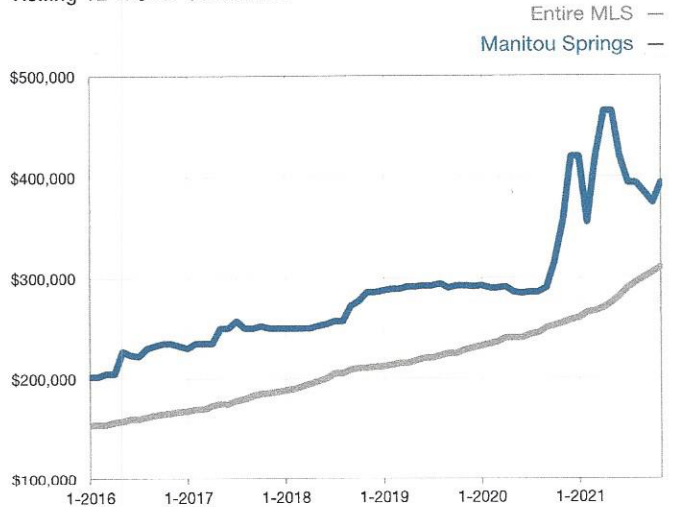
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	21	22	+ 4.8%
Sold Listings	1	3	+ 200.0%	11	24	+ 118.2%
Median Sales Price*	\$375,000	\$569,000	+ 51.7%	\$375,000	\$384,250	+ 2.5%
Average Sales Price*	\$375,000	\$605,345	+ 61.4%	\$395,162	\$434,267	+ 9.9%
Percent of List Price Received*	107.1%	101.7%	- 5.0%	100.3%	101.8%	+ 1.5%
Days on Market Until Sale	6	136	+ 2166.7%	36	46	+ 27.8%
Inventory of Homes for Sale	7	2	- 71.4%	--	--	--
Months Supply of Inventory	5.8	1.0	- 82.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Monument / Palmer Lake / Larkspur

El Paso County

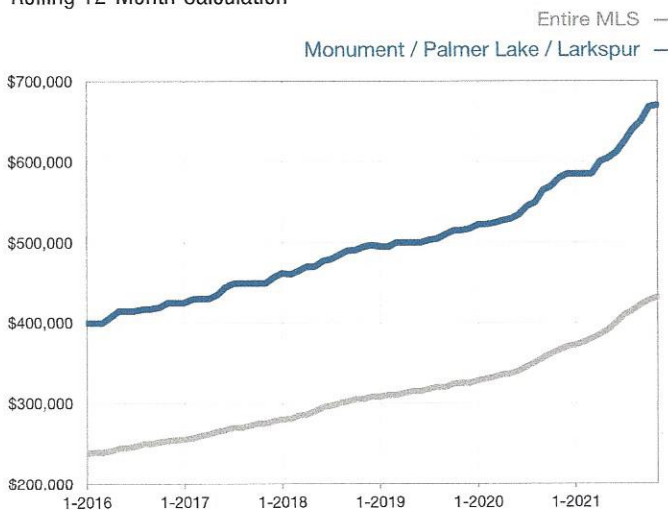
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	41	38	- 7.3%	795	756	- 4.9%
Sold Listings	52	58	+ 11.5%	704	696	- 1.1%
Median Sales Price*	\$626,000	\$680,000	+ 8.6%	\$582,250	\$671,798	+ 15.4%
Average Sales Price*	\$670,254	\$760,561	+ 13.5%	\$623,135	\$734,670	+ 17.9%
Percent of List Price Received*	100.1%	101.4%	+ 1.3%	99.6%	102.2%	+ 2.6%
Days on Market Until Sale	37	20	- 45.9%	38	17	- 55.3%
Inventory of Homes for Sale	60	45	- 25.0%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

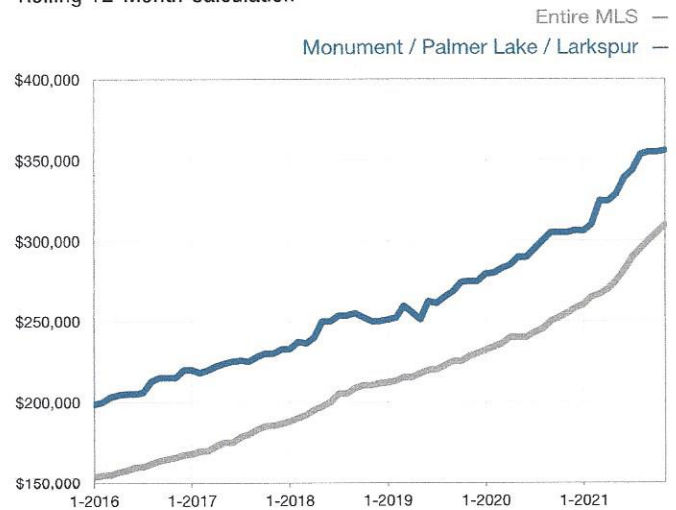
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	10	6	- 40.0%	107	103	- 3.7%
Sold Listings	6	8	+ 33.3%	95	111	+ 16.8%
Median Sales Price*	\$337,458	\$410,889	+ 21.8%	\$305,830	\$360,000	+ 17.7%
Average Sales Price*	\$308,595	\$404,515	+ 31.1%	\$320,972	\$362,555	+ 13.0%
Percent of List Price Received*	100.1%	99.8%	- 0.3%	100.0%	101.2%	+ 1.2%
Days on Market Until Sale	7	3	- 57.1%	31	6	- 80.6%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.2	0.2	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Rush / Truckton / Yoder

El Paso County

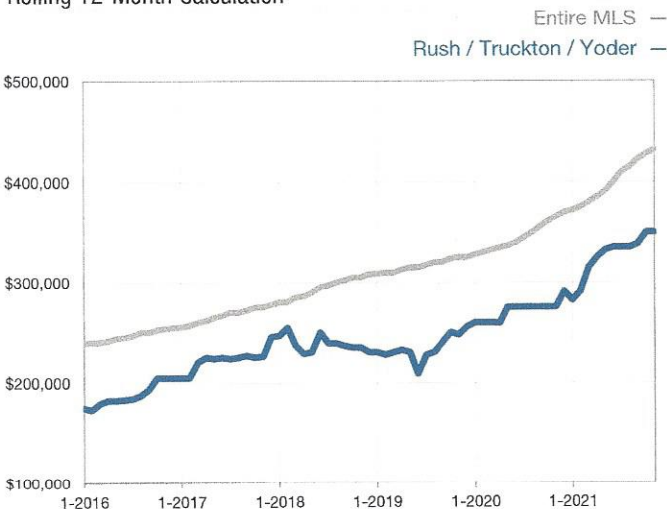
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	5	7	+ 40.0%	54	67	+ 24.1%
Sold Listings	6	3	- 50.0%	48	41	- 14.6%
Median Sales Price*	\$251,700	\$409,000	+ 62.5%	\$278,000	\$359,900	+ 29.5%
Average Sales Price*	\$262,567	\$403,833	+ 53.8%	\$287,596	\$356,600	+ 24.0%
Percent of List Price Received*	97.6%	100.2%	+ 2.7%	99.0%	100.3%	+ 1.3%
Days on Market Until Sale	49	20	- 59.2%	58	23	- 60.3%
Inventory of Homes for Sale	6	15	+ 150.0%	--	--	--
Months Supply of Inventory	1.3	3.8	+ 192.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

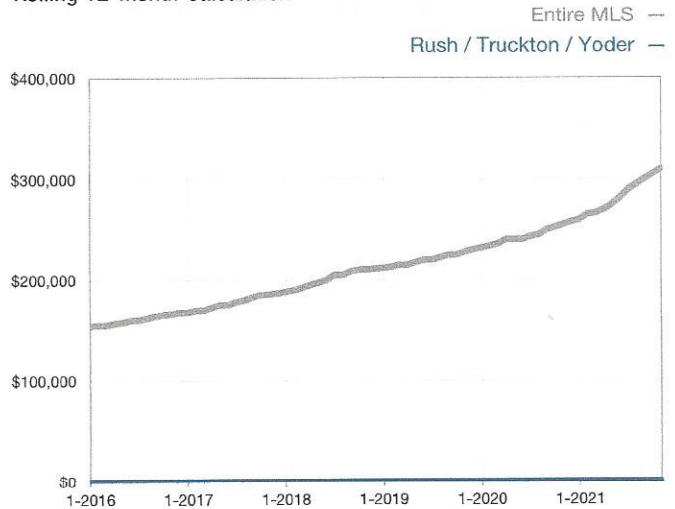
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Security-Widefield

El Paso County

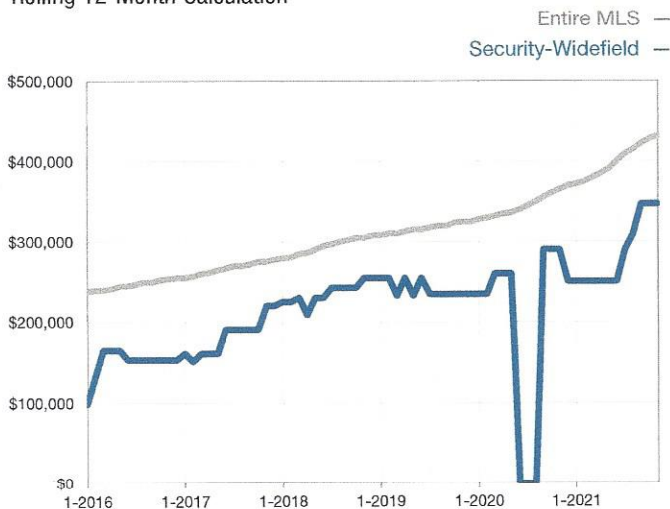
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	2	3	+ 50.0%
Sold Listings	0	0	--	1	3	+ 200.0%
Median Sales Price*	\$0	\$0	--	\$290,500	\$365,000	+ 25.6%
Average Sales Price*	\$0	\$0	--	\$290,500	\$358,333	+ 23.4%
Percent of List Price Received*	0.0%	0.0%	--	101.9%	105.8%	+ 3.8%
Days on Market Until Sale	0	0	--	8	5	- 37.5%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

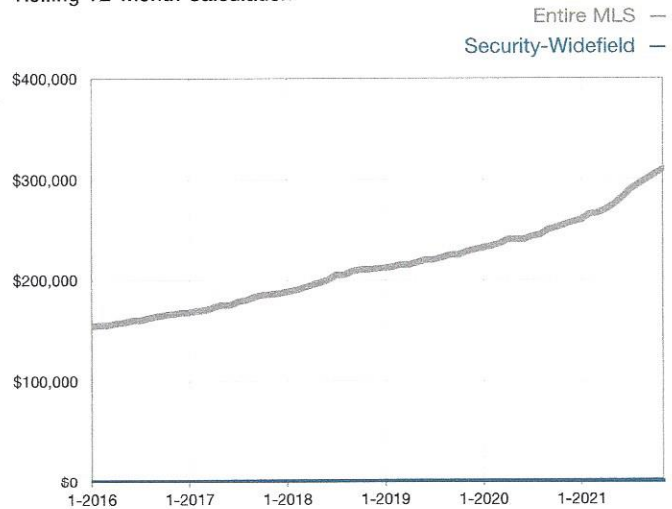
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Teller County

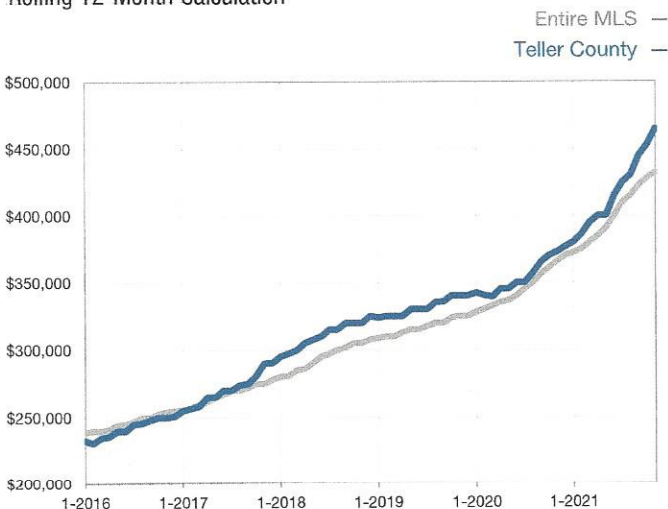
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	50	47	- 6.0%	831	861	+ 3.6%
Sold Listings	73	78	+ 6.8%	737	762	+ 3.4%
Median Sales Price*	\$370,000	\$505,250	+ 36.6%	\$375,000	\$469,950	+ 25.3%
Average Sales Price*	\$399,449	\$525,750	+ 31.6%	\$398,366	\$509,610	+ 27.9%
Percent of List Price Received*	99.2%	99.6%	+ 0.4%	98.8%	101.4%	+ 2.6%
Days on Market Until Sale	28	23	- 17.9%	42	19	- 54.8%
Inventory of Homes for Sale	83	79	- 4.8%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

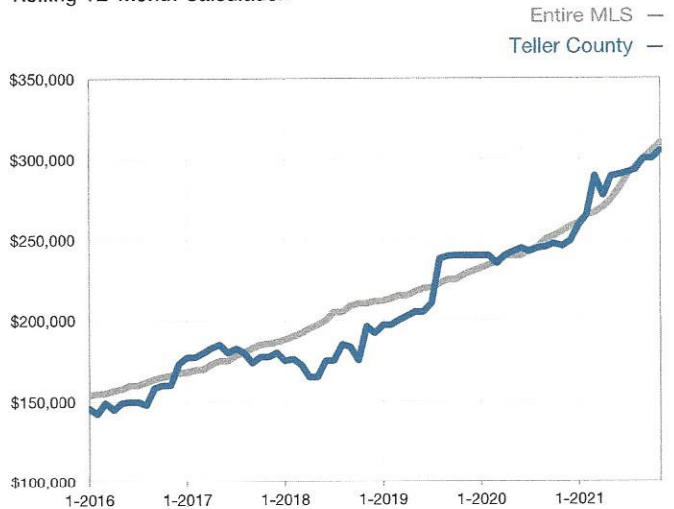
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	5	2	- 60.0%	36	39	+ 8.3%
Sold Listings	2	2	0.0%	29	30	+ 3.4%
Median Sales Price*	\$204,500	\$414,126	+ 102.5%	\$246,500	\$295,000	+ 19.7%
Average Sales Price*	\$204,500	\$414,126	+ 102.5%	\$255,970	\$278,475	+ 8.8%
Percent of List Price Received*	101.1%	101.8%	+ 0.7%	99.1%	100.1%	+ 1.0%
Days on Market Until Sale	6	33	+ 450.0%	37	16	- 56.8%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	2.4	0.8	- 66.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Victor / Goldfield

Teller County

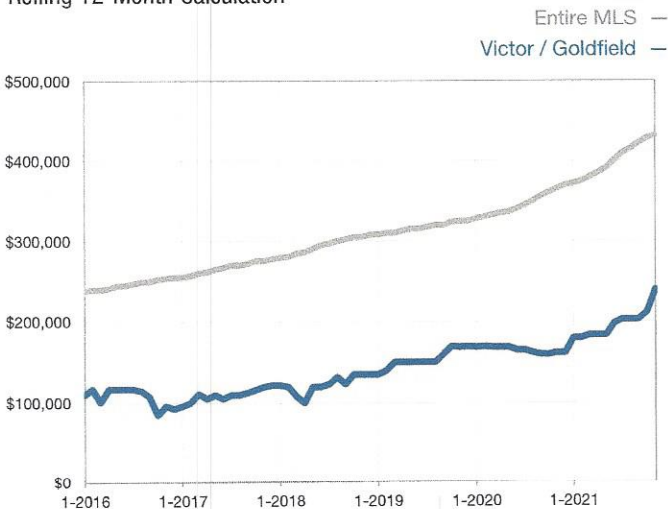
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	2	- 33.3%	21	21	0.0%
Sold Listings	2	0	- 100.0%	10	14	+ 40.0%
Median Sales Price*	\$134,000	\$0	- 100.0%	\$160,000	\$245,000	+ 53.1%
Average Sales Price*	\$134,000	\$0	- 100.0%	\$172,840	\$380,857	+ 120.4%
Percent of List Price Received*	98.6%	0.0%	- 100.0%	95.9%	98.8%	+ 3.0%
Days on Market Until Sale	10	0	- 100.0%	57	28	- 50.9%
Inventory of Homes for Sale	5	6	+ 20.0%	--	--	--
Months Supply of Inventory	3.6	2.5	- 30.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

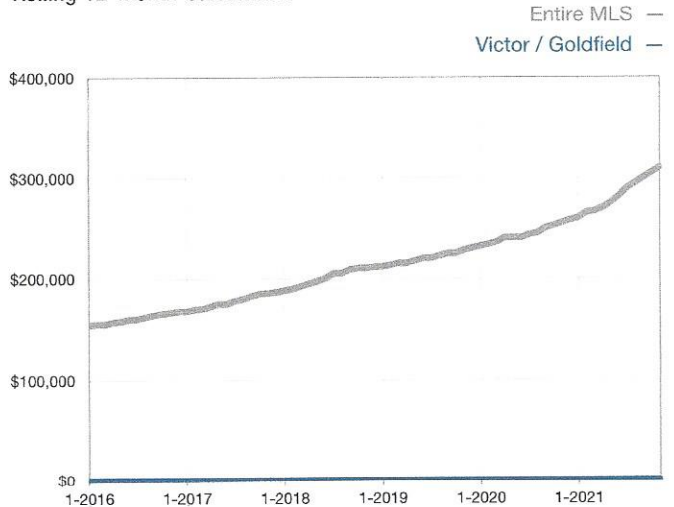
Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Woodland Park

Teller County

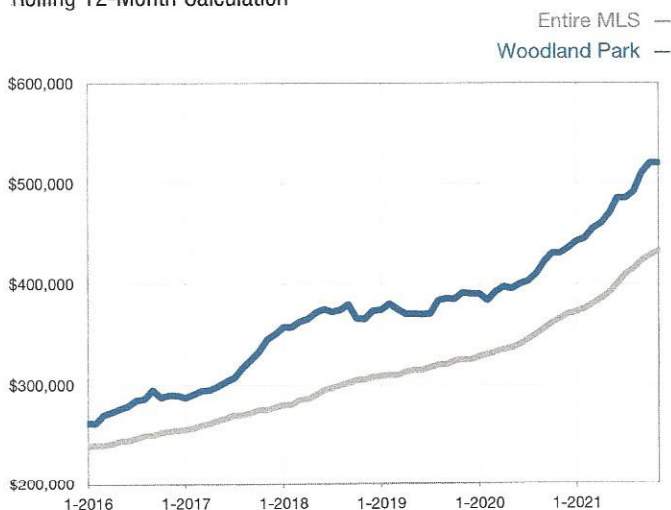
Single Family-Patio Homes	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	22	18	- 18.2%	348	403	+ 15.8%
Sold Listings	33	37	+ 12.1%	311	365	+ 17.4%
Median Sales Price*	\$475,100	\$510,000	+ 7.3%	\$435,000	\$520,000	+ 19.5%
Average Sales Price*	\$478,262	\$526,041	+ 10.0%	\$456,207	\$558,996	+ 22.5%
Percent of List Price Received*	99.6%	100.4%	+ 0.8%	99.3%	102.1%	+ 2.8%
Days on Market Until Sale	33	19	- 42.4%	35	14	- 60.0%
Inventory of Homes for Sale	28	30	+ 7.1%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	5	0	- 100.0%	32	27	- 15.6%
Sold Listings	2	2	0.0%	26	22	- 15.4%
Median Sales Price*	\$204,500	\$414,126	+ 102.5%	\$248,000	\$309,500	+ 24.8%
Average Sales Price*	\$204,500	\$414,126	+ 102.5%	\$272,562	\$315,784	+ 15.9%
Percent of List Price Received*	101.1%	101.8%	+ 0.7%	99.3%	101.2%	+ 1.9%
Days on Market Until Sale	6	33	+ 450.0%	41	11	- 73.2%
Inventory of Homes for Sale	5	1	- 80.0%	--	--	--
Months Supply of Inventory	2.0	0.4	- 80.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

