



LISTING AND SALES SUMMARY September 2025

<u>All Homes</u>						<u>Existing Homes</u>					
MONTHLY SUMMARY											
	Aug 2025	Sep 2025	% +/-	Sep 2024	% +/-	Aug 2025	Sep 2025	% +/-	Sep 2024	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,459	1,328	(9.0)	1,331	(0.2)	1,323	1,186	(10.4)	1,213	(2.2)	
Sales	1,039	1,026	(1.3)	933	10.0	919	894	(2.7)	832	7.5	
Ave. Sales Price	\$566,443	\$565,356	(0.2)	\$535,023	5.7	\$569,439	\$563,541	(1.0)	\$527,221	6.9	
Median Sales Price	\$480,000	\$479,450	(0.1)	\$485,000	(1.1)	\$475,000	\$475,000	0.0	\$470,000	1.1	
Total Active	4,139	4,010	(3.1)	3,392	18.2	3,602	3,511	(2.5)	2,834	23.9	
* Months Supply	4.0	3.9		3.6		3.9	3.9		3.4		
CONDO/TOWNHOMES:											
New Listings	250	170	(32.0)	250	(32.0)	232	160	(31.0)	238	(32.8)	
Sales	164	143	(12.8)	140	2.1	155	134	(13.5)	113	18.6	
Ave. Sale Price	\$346,232	\$366,060	5.7	\$385,706	(5.1)	\$338,809	\$361,655	6.7	\$369,080	(2.0)	
Median Sale Price	\$328,500	\$326,000	(0.8)	\$370,000	(11.9)	\$320,000	\$313,750	(2.0)	\$340,000	(7.7)	
Total Active	684	648	(5.3)	627	3.3	608	585	(3.8)	554	5.6	
* Months Supply	4.2	4.5		4.5		3.9	4.4		4.9		
CUMULATIVE YTD SUMMARY											
	Jan-Sep 2025			Jan-Sep 2024		% +/-	Jan-Sep 2025		Jan-Sep 2024		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	14,344			13,176		8.9	12,898		11,751		9.8
Sales	9,168			8,734		5.0	8,046		7,738		4.0
Ave. Sales Price	\$564,318			\$548,340		2.9	\$559,959		\$539,047		3.9
Volume	\$5,173,667,424			\$4,789,201,560		8.0	\$4,505,430,114		\$4,171,145,686		8.0
CONDO/TOWNHOMES:											
New Listings	2,148			2,212		(2.9)	1,966		1,964		0.1
Sales	1,240			1,315		(5.7)	1,105		1,095		0.9
Ave. Sales Price	\$362,179			\$373,991		(3.2)	\$352,165		\$357,147		(1.4)
Volume	\$449,101,960			\$491,798,165		(8.7)	\$389,142,325		\$391,075,965		(0.5)

* Beginning 2025, calculating differences between Months Supply will not be done.

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Active/Sold Listing Analysis

September 2025

Active Listings Analysis Current as of 10/1/25

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	61	460	724	540	550	247	236	60
Reductions	2	30	249	378	252	286	127	88	4
% With Reduction	50.00%	39.30%	40.60%	41.50%	35.30%	41.00%	40.00%	30.00%	6.60%
Avg Reduction %	30%	4.40%	2%	2.20%	2.10%	2.40%	2.00%	5.70%	9%
Teller County	6	35	45	75	66	80	19	27	8
Reductions	3	16	23	34	32	29	6	4	0
% With Reduction	33.30%	40.00%	40.00%	37.30%	46.90%	33%	31.50%	15%	0%
Avg Reduction %	7.00%	5.00%	3.00%	3.10%	2.50%	2%	2.20%	6%	0%
All Counties	59	200	639	931	670	756	327	340	89

Sold Listing Analysis - (September 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	27	180	250	133	152	52	40	8
Teller County	2	4	7	10	8	16	3	6	0
All Counties	17	42	217	285	156	186	58	55	10

Sold Listing Analysis - (August 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	35	163	252	143	152	43	50	8
Teller County	3	2	9	18	14	8	4	6	0
All Counties	15	55	207	286	169	175	58	66	8

Sold Listing Analysis - September 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	17	149	230	143	123	38	32	1
Teller County	4	5	9	7	13	15	5	1	0
All Counties	18	45	184	256	178	158	51	42	1

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September 2025 Charts

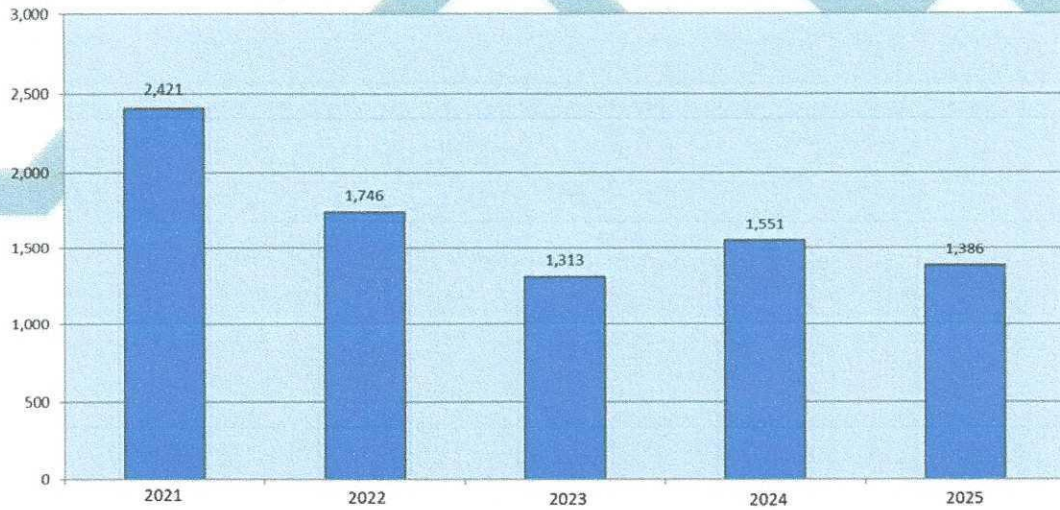


Housing Statistics

Single Family/Patio Homes

Total Under Contract - September

(Total number of listings in PPMLS that are under contract/pending sale)

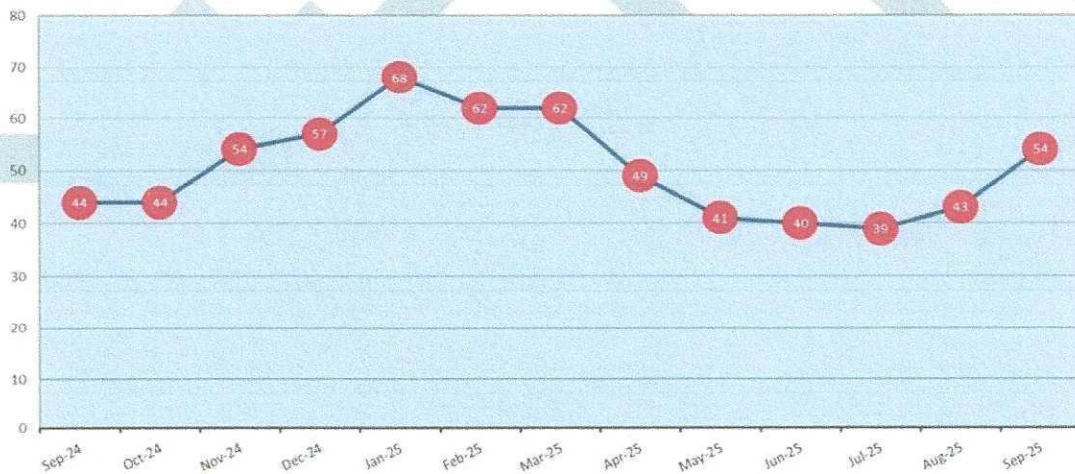


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Housing Statistics

Single Family/Patio Homes

Average Days on Market

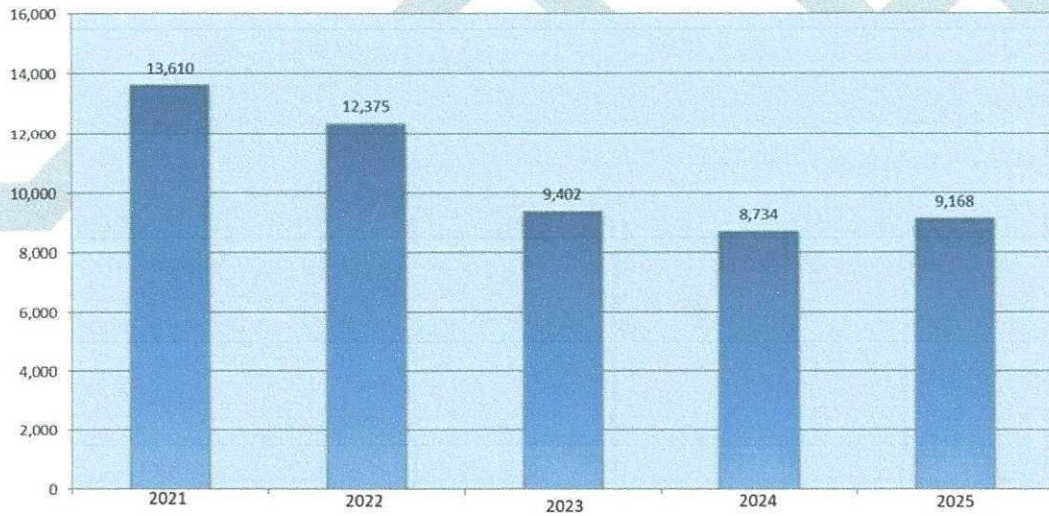


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - September



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Housing Statistics

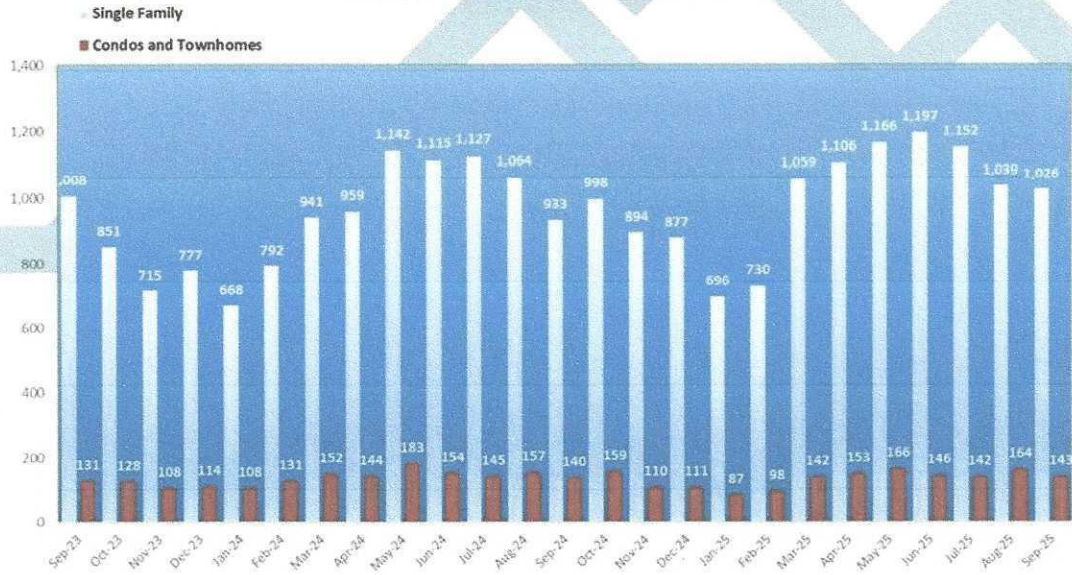
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Monthly Listing Activity September 2025

3 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	4,006	62.9	2,654,809,501	0	529,000	662,708	1,328	490,000	600,608	309	661	221	78
El Paso County	2,877	45.2	1,911,970,236	0.0	535,000	664,570	1,030	497,900	602,187	245	550	145	52
Teller County	361	5.7	226,317,341	0.0	542,000	626,917	81	499,900	581,012	26	33	19	8
Adams	7	0.1	4,727,900	0.0	625,000	675,414	3	585,000	647,000	0	1	0	1
Alamosa	1	0.0	99,900	0.0	99,900	99,900	0	0	0	0	0	0	0
Arapahoe	22	0.3	15,869,690	0.0	639,900	721,349	8	572,500	684,250	3	2	1	0
Bent	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Chaffee	10	0.2	10,032,799	0.0	865,000	1,003,279	1	499,900	499,900	0	0	0	0
Clear Creek	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Conejos	1	0.0	445,000	0.0	445,000	445,000	0	0	0	0	0	0	0
Costilla	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Crowley	7	0.1	2,018,900	0.0	249,000	288,414	1	165,000	165,000	0	0	0	0
Custer	18	0.3	11,542,600	0.0	602,000	641,255	3	379,000	442,666	0	0	2	0
Denver	5	0.1	3,869,000	0.0	775,000	773,800	2	645,000	645,000	0	1	3	0
Douglas	121	1.9	152,616,072	0.0	899,000	1,261,289	36	987,500	1,173,644	6	20	9	6
Elbert	34	0.5	36,031,389	0.0	872,000	1,059,746	11	795,000	869,262	2	4	2	0
Fremont	92	1.4	50,963,949	0.0	407,499	553,955	23	380,000	507,684	5	4	5	1
Gunnison	1	0.0	674,900	0.0	674,900	674,900	0	0	0	0	0	0	0
Huerfano	6	0.1	7,972,500	0.0	1,125,000	1,328,750	1	230,000	230,000	0	0	3	1
Jefferson	12	0.2	17,894,649	0.0	779,999	1,491,220	5	749,900	764,860	0	0	1	2
Lake	1	0.0	759,000	0.0	759,000	759,000	0	0	0	0	0	0	0
Larimer	2	0.0	7,724,999	0.0	3,862,499	3,862,499	0	0	0	1	1	0	0
Las Animas	8	0.1	4,663,899	0.0	435,000	582,987	0	0	0	0	0	1	1
Lincoln	7	0.1	1,763,300	0.0	240,000	251,900	3	180,000	239,666	0	1	0	0
Morgan	0	0.0	0	0.0	0	0	0	0	0	1	1	0	2
Otero	10	0.2	2,224,298	0.0	222,449	222,429	2	210,450	210,450	1	0	1	1
Park	66	1.0	40,767,800	0.0	512,500	617,693	13	525,000	746,530	4	4	3	1
Prowers	1	0.0	135,000	0.0	135,000	135,000	0	0	0	0	0	0	0
Pueblo	329	5.2	136,283,880	0.0	380,000	414,236	102	382,500	382,984	15	37	26	2
Weld	4	0.1	6,291,500	0.0	987,000	1,572,875	2	871,250	871,250	0	1	0	0
Yuma	1	0.0	399,000	0.0	399,000	399,000	1	399,000	399,000	0	0	0	0
CONDO/TOWNHOME	647	10.2	235,215,546	0	335,000	363,547	169	349,900	377,049	40	103	41	13
El Paso County	575	9.0	206,714,228	0.0	335,000	359,503	155	345,000	378,439	32	96	31	12
Teller County	21	0.3	6,276,218	0.0	325,000	298,867	2	355,214	355,214	2	3	2	1
Adams	3	0.0	1,057,500	0.0	352,500	352,500	0	0	0	2	0	0	0
Arapahoe	7	0.1	2,788,400	0.0	410,000	398,342	2	424,750	424,750	1	0	2	0
Broomfield	1	0.0	420,000	0.0	420,000	420,000	1	420,000	420,000	0	0	0	0
Chaffee	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	14	0.2	8,724,800	0.0	297,450	623,200	1	349,900	349,900	0	2	1	0
Douglas	5	0.1	2,595,000	0.0	570,000	519,000	2	490,000	490,000	0	1	2	0
Fremont	0	0.0	0	0.0	0	0	0	0	0	1	0	0	0
Huerfano	1	0.0	189,900	0.0	189,900	189,900	0	0	0	0	0	0	0
Larimer	1	0.0	414,500	0.0	414,500	414,500	1	414,500	414,500	0	0	0	0
Pueblo	18	0.3	5,535,000	0.0	279,450	307,500	5	275,000	267,780	2	1	3	0
INCOME	160	2.5	123,494,770	0	550,000	771,842	36	524,500	619,536	13	9	8	3
VACANT LAND	1,091	17.1	340,309,272	0	135,000	311,924	128	127,499	309,301	7	46	37	4
El Paso County	433	6.8	177,307,318	0.0	220,000	409,485	67	175,000	446,071	5	20	11	0
Teller County	291	4.6	48,445,114	0.0	55,000	166,478	27	34,995	124,275	0	8	9	1
Adams	1	0.0	9,000,000	0.0	9,000,000	9,000,000	0	0	0	0	0	0	0
Alamosa	2	0.0	83,900	0.0	41,950	41,950	1	34,900	34,900	0	0	0	0
Arapahoe	2	0.0	445,000	0.0	222,500	222,500	0	0	0	0	0	0	0
Archuleta	1	0.0	189,000	0.0	189,000	189,000	0	0	0	0	0	0	0
Chaffee	3	0.0	609,500	0.0	225,000	203,166	0	0	0	0	0	0	0
Clear Creek	1	0.0	599,000	0.0	599,000	599,000	0	0	0	0	0	0	0
Conejos	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Crowley	2	0.0	549,900	0.0	274,950	274,950	0	0	0	0	0	1	0
Custer	14	0.2	5,375,400	0.0	187,500	383,957	1	225,000	225,000	0	1	0	0
Delta	1	0.0	995,000	0.0	995,000	995,000	0	0	0	0	0	0	0
Douglas	60	0.9	23,143,050	0.0	255,700	385,717	5	84,500	241,880	1	3	1	0
Elbert	26	0.4	6,755,500	0.0	222,450	259,826	5	124,900	241,740	0	0	2	0
Fremont	32	0.5	4,887,895	0.0	99,999	152,746	2	124,499	124,499	0	2	0	0
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	0	0
Grand	1	0.0	119,000	0.0	119,000	119,000	0	0	0	0	0	0	0
Huerfano	11	0.2	1,103,299	0.0	85,000	100,299	2	122,250	122,250	0	1	0	0
Jefferson	4	0.1	1,520,900	0.0	314,450	380,225	0	0	0	0	0	0	0
Lake	1	0.0	84,000	0.0	84,000	84,000	1	84,000	84,000	0	0	0	0
Larimer	1	0.0	224,900	0.0	224,900	224,900	1	224,900	224,900	0	0	0	0
Las Animas	4	0.1	754,800	0.0	149,950	188,700	2	232,499	232,499	0	0	0	0
Lincoln	8	0.1	1,896,400	0.0	77,450	237,050	0	0	0	0	1	0	0
Morgan	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Otero	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Park	106	1.7	48,778,998	0.0	87,500	460,179	8	133,000	253,375	0	5	2	2
Pueblo	82	1.3	6,500,798	0.0	35,000	79,278	6	45,000	62,650	1	3	11	0
Saguache	2	0.0	18,000	0.0	9,000	9,000	0	0	0	0	1	0	0
FARM AND RANCH	16	0.3	28,743,999	0	1,027,500	1,796,499	2	1,265,000	1,265,000	1	0	1	0
COMMERCIAL	149	2.3	275,115,556	0	540,000	1,846,413	10	799,999	#####	2	5	7	1
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	298	4.7	671,031	0	2,195	2,251	170	2,100	2,175	2	0	4	16
El Paso County	279	4.4	624,566	0.0	2,150	2,238	152	2,125	2,177	0	0	3	11

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Teller County	12	0.2	27,020	0.0	2,412	2,251	16	2,000	2,064	2	0	1	5
Denver	2	0.0	7,800	0.0	3,900	3,900	1	5,000	5,000	0	0	0	0
Pueblo	5	0.1	11,645	0.0	2,400	2,329	1	850	850	0	0	0	0
Total	6,367	100.0	3,658,359,675	100	445,000	574,581	1,843	439,900	578,715	374	824	319	115

Monthly Sales Activity September 2025

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1026	82.3	580,055,722	88.3	479,450	565,356	485,000	98.7	54.0
El Paso County	844	67.7	479,199,574	73.0	480,000	567,772	485,000	98.8	50.0
Teller County	56	4.5	33,875,100	5.2	562,500	604,912	579,500	97.7	72.0
Adams	3	0.2	1,380,000	0.2	455,000	460,000	455,000	101.3	115.0
Arapahoe	8	0.6	4,039,999	0.6	500,000	504,999	529,450	98.1	65.0
Custer	1	0.1	649,900	0.1	649,900	649,900	649,900	100.0	233.0
Denver	5	0.4	3,790,000	0.6	515,000	758,000	515,000	99.6	52.0
Douglas	17	1.4	19,226,199	2.9	1,060,000	1,130,952	1,149,000	97.3	52.0
Elbert	5	0.4	2,952,300	0.4	525,000	590,460	525,000	99.3	96.0
Fremont	11	0.9	4,801,900	0.7	369,900	436,536	379,000	98.0	38.0
Huerfano	1	0.1	368,500	0.1	368,500	368,500	375,000	98.3	31.0
Jefferson	3	0.2	2,099,900	0.3	700,000	699,966	715,000	98.3	33.0
Larimer	1	0.1	1,900,000	0.3	1,900,000	1,900,000	2,000,000	95.0	8.0
Las Animas	1	0.1	624,000	0.1	624,000	624,000	698,000	89.4	128.0
Morgan	1	0.1	255,000	0.0	255,000	255,000	244,750	104.2	22.0
Otero	1	0.1	240,000	0.0	240,000	240,000	252,500	95.0	68.0
Park	4	0.3	2,023,500	0.3	516,750	505,875	519,750	98.6	63.0
Pueblo	63	5.1	22,531,850	3.4	359,950	357,648	359,000	99.2	75.0
Rio Grande	1	0.1	98,000	0.0	98,000	98,000	130,000	75.4	101.0
CONDO/TOWNHOME	143	11.5	52,346,648	8.0	326,000	366,060	334,000	98.5	68.0
El Paso County	129	10.3	47,530,623	7.2	326,000	368,454	335,000	98.5	65.0
Teller County	6	0.5	2,266,025	0.3	365,375	377,670	369,450	99.2	142.0
Arapahoe	1	0.1	229,000	0.0	229,000	229,000	229,000	100.0	73.0
Douglas	2	0.2	710,000	0.1	355,000	355,000	362,000	98.1	26.0
Jefferson	1	0.1	481,000	0.1	481,000	481,000	475,000	101.3	9.0
Pueblo	4	0.3	1,130,000	0.2	282,500	282,500	282,500	99.1	77.0
INCOME	12	1.0	6,090,650	0.9	467,500	507,554	462,500	98.6	62.0
VACANT LAND	61	4.9	14,155,549	2.2	150,000	232,058	155,000	92.9	107.0
El Paso County	32	2.6	9,380,400	1.4	232,000	293,137	262,500	93.1	118.0
Teller County	11	0.9	1,395,849	0.2	59,999	126,895	65,000	89.7	121.0
Douglas	2	0.2	1,029,000	0.2	514,500	514,500	536,500	97.5	62.0
Elbert	1	0.1	395,000	0.1	395,000	395,000	420,000	94.0	24.0
Fremont	2	0.2	158,000	0.0	79,000	79,000	74,500	124.2	14.0
Huerfano	1	0.1	70,000	0.0	70,000	70,000	79,000	88.6	64.0
Lincoln	1	0.1	58,000	0.0	58,000	58,000	58,000	100.0	149.0
Otero	1	0.1	400,000	0.1	400,000	400,000	500,000	80.0	326.0
Park	5	0.4	850,000	0.1	200,000	170,000	249,000	86.5	85.0
Pueblo	4	0.3	324,300	0.0	37,500	81,075	42,450	91.9	48.0
Saguache	1	0.1	95,000	0.0	95,000	95,000	100,000	95.0	97.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
COMMERCIAL	5	0.4	4,182,235	0.6	780,000	836,447	795,000	93.9	57.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1247	100.0	656,830,804	100.0	455,000	526,728	459,385	98.4	58