



LISTING AND SALES SUMMARY September 2023

All Homes						Existing Homes					
MONTHLY SUMMARY											
	Aug 2023	Sep 2023	% +/-	Sep 2022	% +/-	Aug 2023	Sep 2023	% +/-	Sep 2022	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,407	1,243	(11.7)	1,498	(17.0)	1,278	1,135	(11.2)	1,363	(16.7)	
Sales	1,067	1,008	(5.5)	1,294	(22.1)	998	904	(9.4)	1,194	(24.3)	
Ave. Sales Price	\$553,959	\$540,882	(2.4)	\$523,117	3.4	\$551,408	\$533,446	(3.3)	\$513,608	3.9	
Median Sales Price	\$480,000	\$475,000	(1.0)	\$460,000	3.3	\$475,000	\$468,250	(1.4)	\$450,750	3.9	
Total Active	2,420	2,484	2.6	2,690	(7.7)	1,972	2,049	3.9	2,213	(7.4)	
Months Supply	2.3	2.5	(0.5)	2.1	0.3	2.0	2.3	(0.4)	1.9	0.3	
CONDO/TOWNHOMES:											
New Listings	230	186	(19.1)	205	(9.3)	208	159	(23.6)	182	(12.6)	
Sales	189	131	(30.7)	248	(47.2)	160	117	(26.9)	220	(46.8)	
Ave. Sale Price	\$361,131	\$369,467	2.3	\$363,252	1.7	\$340,184	\$357,413	5.1	\$347,034	3.0	
Median Sale Price	\$347,500	\$350,000	0.7	\$345,000	1.4	\$332,250	\$335,000	0.8	\$330,500	1.4	
Total Active	352	366	4.0	235	55.7	264	272	3.0	172	58.1	
Months Supply	1.9	2.8	(0.1)	0.9	(1.2)	1.7	2.3	(0.1)	0.8	(1.2)	
CUMULATIVE YTD SUMMARY											
	Jan-Sep 2023			Jan-Sep 2022		% +/-	Jan-Sep 2023		Jan-Sep 2022		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	12,225			16,344		(25.2)	11,045		14,670		(24.7)
Sales	9,402			12,375		(24.0)	8,485		11,142		(23.8)
Ave. Sales Price	\$536,337			\$539,423		(0.6)	\$528,521		\$530,363		(0.3)
Volume	\$5,042,640,474			\$6,675,359,625		(24.5)	\$4,484,500,685		\$5,909,304,546		(24.1)
CONDO/TOWNHOMES:											
New Listings	1,871			2,165		(13.6)	1,586		1,869		(15.1)
Sales	1,375			1,894		(27.4)	1,195		1,592		(24.9)
Ave. Sales Price	\$367,878			\$368,338		(0.1)	\$351,221		\$352,872		(0.5)
Volume	\$505,832,250			\$697,632,172		(27.5)	\$419,709,095		\$561,772,224		(25.3)

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September 2022 through September 2023. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.



Active/Sold Listing Analysis September 2023

Active Listings Analysis Current as of 10/2/23

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	34	243	451	296	382	174	157	47
Reductions	0	28	129	254	181	201	73	44	4
% With Reduction	0.00%	50.00%	39.90%	41.20%	42.90%	36.10%	29.30%	23.50%	8.50%
Avg Reduction %	0%	3.30%	2%	2.70%	-1.70%	2.10%	3.00%	3.10%	6%
Teller County	10	11	24	38	31	47	14	21	6
Reductions	1	1	17	24	10	26	1	4	0
% With Reduction	10.00%	9.00%	54.10%	50.00%	22.50%	49%	7.10%	14%	0%
Avg Reduction %	13.30%	8.20%	3.00%	2.80%	3.70%	3%	9.00%	7%	0%
All Counties	47	102	350	570	389	497	224	236	75

Sold Listing Analysis - (September 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	26	161	267	145	134	48	46	1
Teller County	1	7	9	6	11	5	6	2	0
All Counties	21	53	200	291	167	158	59	57	2

Sold Listing Analysis - (August 2023)

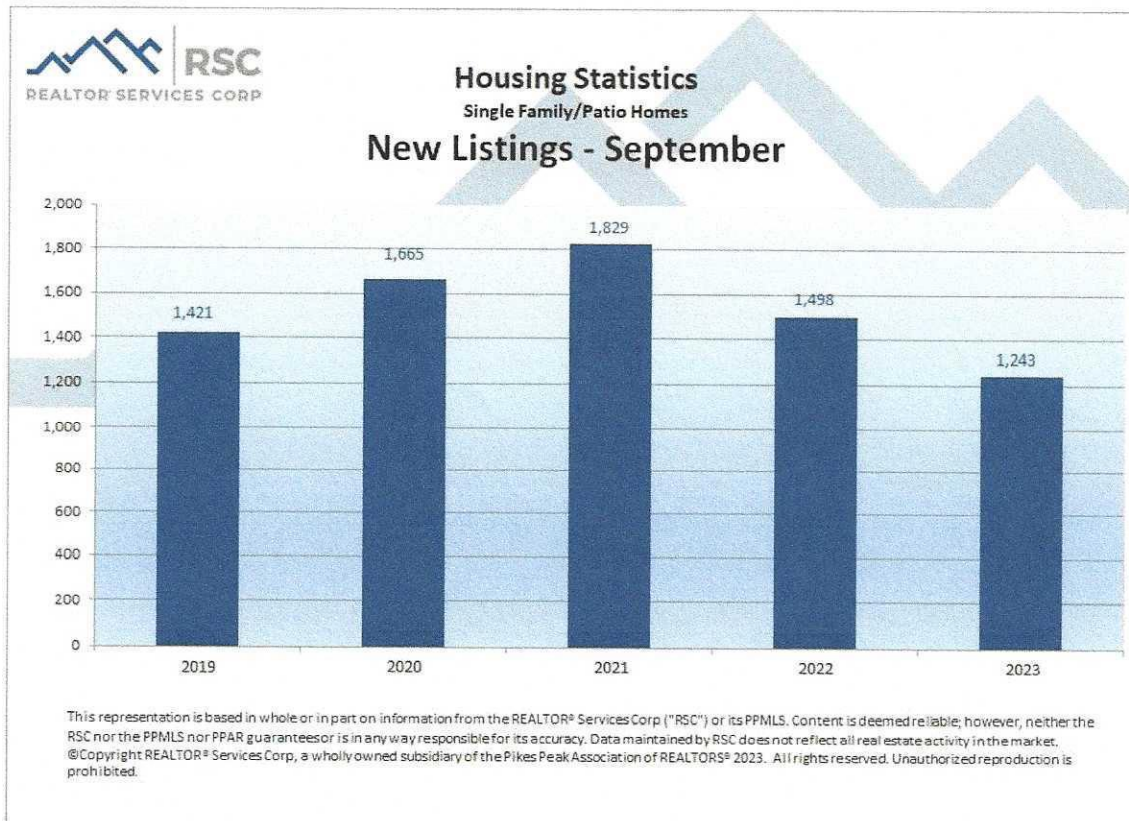
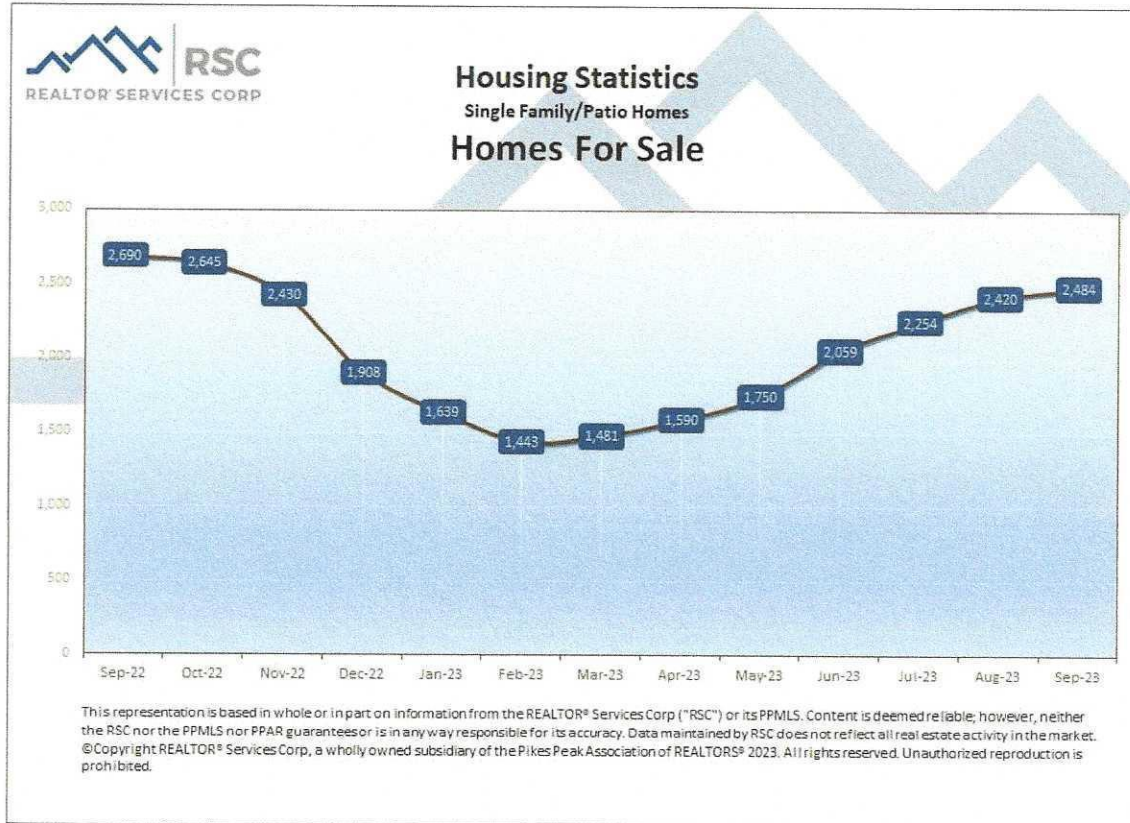
Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	28	177	249	161	136	58	35	6
Teller County	3	1	7	10	14	12	8	5	0
All Counties	25	46	226	279	193	167	76	48	8

Sold Listing Analysis - September 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	0	23	246	383	160	166	58	43	3
Teller County	4	6	7	10	13	11	2	1	0
All Counties	19	57	288	421	188	191	72	54	3

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September 2023 Charts

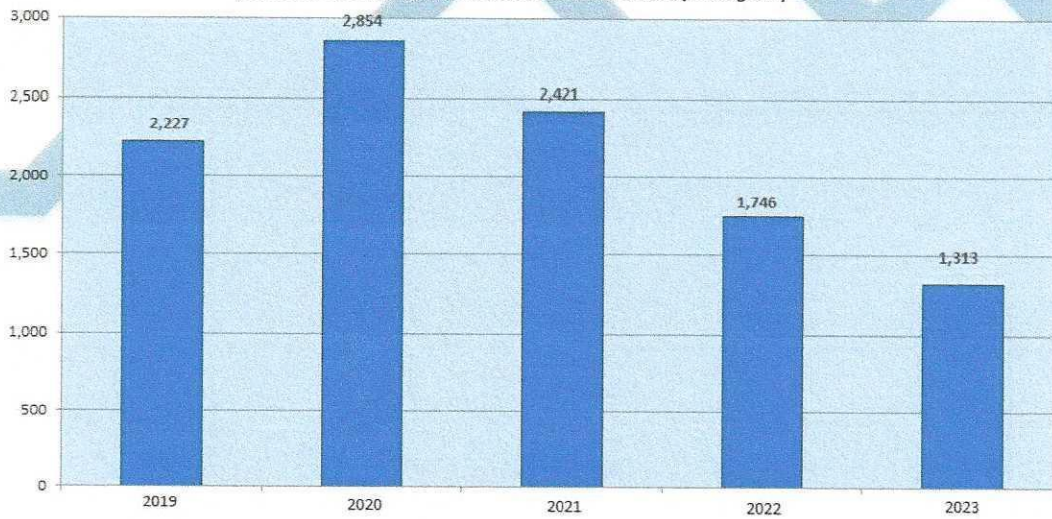


Housing Statistics

Single Family/Patio Homes

Total Under Contract - September

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

Single Family/Patio Homes

Average Days on Market

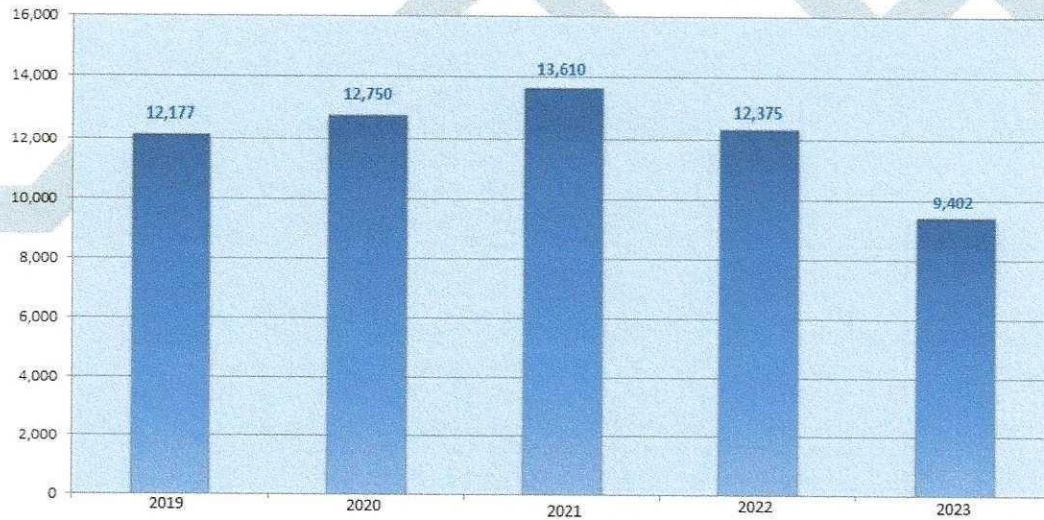


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - September



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Housing Statistics

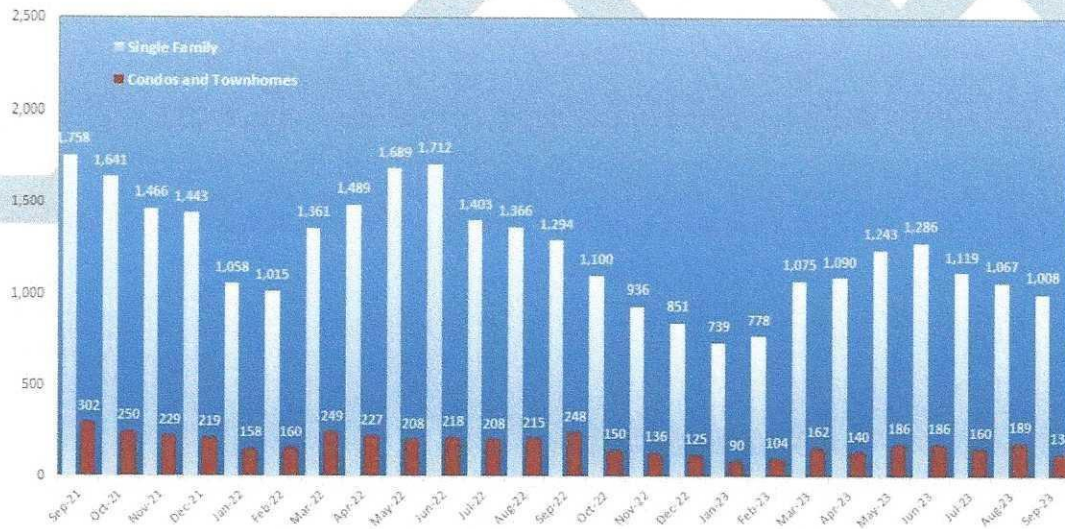
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Monthly Listing Activity September 2023

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,484	60.5	1,725,476,944	0	547,000	694,636	1,243	480,000	582,408	235	655	117	98
El Paso County	1,785	43.5	1,238,718,345	0.0	550,000	693,959	962	477,500	578,850	183	535	66	69
Teller County	201	4.9	135,559,809	0.0	562,900	674,426	81	529,000	602,389	12	26	10	5
Adams	8	0.2	5,546,200	0.0	674,500	693,275	7	549,900	620,228	0	2	0	0
Alamosa	1	0.0	240,000	0.0	240,000	240,000	1	240,000	240,000	0	0	0	0
Arapahoe	14	0.3	10,671,700	0.0	680,000	762,264	7	625,000	659,857	1	5	0	3
Archuleta	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Bent	1	0.0	130,000	0.0	130,000	130,000	1	130,000	130,000	0	0	0	0
Boulder	0	0.0	0	0.0	0	0	0	0	0	0	2	0	0
Chaffee	4	0.1	4,965,000	0.0	1,077,500	1,241,250	0	0	0	0	0	0	0
Clear Creek	1	0.0	600,000	0.0	600,000	600,000	0	0	0	0	0	0	0
Conejos	1	0.0	90,000	0.0	90,000	90,000	0	0	0	0	0	0	0
Costilla	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Crowley	3	0.1	386,000	0.0	99,000	128,666	3	99,000	128,666	0	2	1	0
Custer	20	0.5	15,879,699	0.0	639,950	793,984	2	874,950	874,950	0	2	2	0
Delta	1	0.0	460,000	0.0	460,000	460,000	0	0	0	0	0	0	0
Denver	6	0.1	3,953,000	0.0	569,500	658,833	5	540,000	622,600	0	1	2	1
Douglas	71	1.7	90,037,395	0.0	1,000,000	1,268,132	34	874,450	1,057,841	4	11	6	4
Elbert	28	0.7	28,146,000	0.0	695,000	1,005,214	9	595,000	1,074,833	6	8	7	2
Fremont	54	1.3	37,486,397	0.0	539,500	694,192	18	514,950	581,155	1	9	4	2
Huerfano	6	0.1	4,869,900	0.0	325,000	811,650	1	3,500,000	3,500,000	1	0	0	1
Jefferson	6	0.1	6,257,900	0.0	754,450	1,042,983	3	650,000	639,666	0	3	0	0
Kit Carson	1	0.0	325,000	0.0	325,000	325,000	1	325,000	325,000	0	0	0	0
Larimer	1	0.0	650,000	0.0	650,000	650,000	0	0	0	0	0	0	1
Las Animas	1	0.0	540,000	0.0	540,000	540,000	1	360,000	360,000	0	1	0	0
Lincoln	8	0.2	2,291,173	0.0	237,800	286,396	4	264,500	249,250	1	1	0	0
Moffat	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Montezuma	1	0.0	499,500	0.0	499,500	499,500	0	0	0	0	0	0	0
Otero	14	0.3	2,754,899	0.0	177,000	196,778	10	139,450	160,689	0	0	1	0
Park	34	0.8	22,543,388	0.0	480,000	663,040	11	534,000	546,527	1	5	2	1
Pueblo	207	5.0	92,584,139	0.0	399,950	447,266	81	385,000	376,441	24	39	14	9
Routt	1	0.0	12,545,000	0.0	12,545,000	#####	0	0	0	0	0	0	0
Saguache	1	0.0	2,995,000	0.0	2,995,000	2,995,000	0	0	0	0	0	1	0
Weld	2	0.0	3,062,000	0.0	1,531,000	1,531,000	1	2,395,000	2,395,000	1	2	0	0
Yuma	1	0.0	189,500	0.0	189,500	189,500	0	0	0	0	0	0	0
CONDO/TOWNHOME	367	8.9	148,689,279	0	369,900	405,147	186	340,000	380,085	49	102	6	13
El Paso County	313	7.6	124,130,952	0.0	361,181	396,584	168	337,450	375,342	47	86	5	13
Teller County	17	0.4	6,866,577	0.0	385,000	403,916	2	190,000	190,000	0	3	1	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Adams	1	0.0	395,000	0.0	395,000	395,000	1	395,000	395,000	0	1	0	0
Arapahoe	6	0.1	1,806,800	0.0	294,900	301,133	5	299,900	303,380	0	1	0	0
Denver	3	0.1	1,830,400	0.0	525,000	610,133	1	975,500	975,500	1	3	0	0
Douglas	16	0.4	9,846,000	0.0	616,000	615,375	5	605,000	606,200	0	6	0	0
Fremont	1	0.0	310,000	0.0	310,000	310,000	0	0	0	0	0	0	0
Gunnison	1	0.0	350,000	0.0	350,000	350,000	1	350,000	350,000	0	0	0	0
Jefferson	1	0.0	314,900	0.0	314,900	314,900	0	0	0	1	0	0	0
Pueblo	8	0.2	2,838,650	0.0	352,450	354,831	3	340,000	329,966	0	2	0	0
INCOME	100	2.4	75,803,192	0	571,950	758,031	42	540,000	618,202	5	14	7	9
VACANT LAND	994	24.2	249,489,248	0	140,000	250,995	155	95,500	184,833	17	71	36	9
El Paso County	421	10.2	165,090,183	0.0	207,900	392,138	41	205,000	400,433	6	27	16	6
Teller County	220	5.4	23,752,326	0.0	49,900	107,965	56	37,499	76,685	7	23	8	0
Arapahoe	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Chaffee	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Conejos	1	0.0	100,000	0.0	100,000	100,000	1	100,000	100,000	0	0	0	0
Costilla	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Crowley	2	0.0	455,000	0.0	227,500	227,500	2	227,500	227,500	0	0	0	0
Custer	45	1.1	7,018,100	0.0	175,000	155,957	3	59,900	140,966	0	1	0	0
Douglas	40	1.0	17,954,575	0.0	152,200	448,864	4	352,500	344,975	1	4	0	0
Elbert	24	0.6	4,458,900	0.0	180,000	185,787	3	180,000	180,000	0	0	1	0
Fremont	31	0.8	9,860,099	0.0	145,000	318,067	7	119,000	154,399	0	2	3	0
Gunnison	1	0.0	115,000	0.0	115,000	115,000	1	115,000	115,000	0	0	0	0
Huerfano	7	0.2	1,699,900	0.0	120,000	242,842	1	48,000	48,000	1	1	0	0
Jefferson	1	0.0	149,900	0.0	149,900	149,900	0	0	0	0	0	0	0
Larimer	2	0.0	795,000	0.0	397,500	397,500	0	0	0	0	0	0	1
Las Animas	2	0.0	333,000	0.0	166,500	166,500	0	0	0	0	0	0	0
Lincoln	4	0.1	1,186,000	0.0	190,000	296,500	0	0	0	0	0	0	0
Park	79	1.9	9,839,976	0.0	60,000	124,556	19	80,000	143,673	2	10	2	0
Pueblo	108	2.6	5,688,390	0.0	37,500	52,670	17	30,000	62,688	0	2	4	1
Rio Blanco	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Saguache	4	0.1	248,899	0.0	24,949	62,224	0	0	0	0	0	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
FARM AND RANCH	15	0.4	30,703,000	0	2,000,000	2,046,866	2	577,000	577,000	0	2	1	2
COMMERCIAL	144	3.5	136,554,844	0	697,499	948,297	21	269,900	599,720	2	6	3	6
BUSINESS OP	4	0.1	1,593,900	0	309,500	398,475	0	0	0	0	1	0	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	0	0
Total	4,108	100.0	2,368,310,407	100	454,900	576,511	1,649	449,000	523,342	308	851	170	137

Monthly Sales Activity September 2023

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1008	80.3	545,209,925	87.7	475,000	540,882	479,000	100.1	38	926	503,331,989	88.2
El Paso County	832	66.3	456,771,898	73.5	480,000	549,004	483,901	99.2	36	774	427,357,860	74.9
Teller County	47	3.7	24,343,127	3.9	505,000	517,938	499,900	121.5	43	37	19,257,394	3.4
Adams	1	0.1	509,400	0.1	509,400	509,400	509,900	99.9	64	1	509,400	0.1
Arapahoe	2	0.2	1,691,000	0.3	845,500	845,500	862,500	98.6	20	2	1,691,000	0.3
Bent	1	0.1	153,000	0.0	153,000	153,000	157,000	97.5	14	0	0	0.0
Chaffee	2	0.2	1,597,600	0.3	798,800	798,800	798,800	100.0	42	2	1,597,600	0.3
Crowley	2	0.2	430,000	0.1	215,000	215,000	225,000	94.8	85	2	430,000	0.1
Custer	9	0.7	4,307,500	0.7	375,000	478,611	389,900	95.1	76	6	3,188,000	0.6
Denver	1	0.1	540,000	0.1	540,000	540,000	540,000	100.0	3	1	540,000	0.1
Douglas	15	1.2	13,741,100	2.2	750,000	916,073	750,000	98.4	40	14	12,141,100	2.1
Elbert	10	0.8	8,136,400	1.3	779,000	813,640	794,000	98.6	42	8	6,483,400	1.1
Fremont	7	0.6	2,778,550	0.4	365,000	396,935	375,000	96.8	43	7	2,778,550	0.5
Jefferson	3	0.2	3,745,000	0.6	600,000	1,248,333	575,000	100.6	41	3	3,745,000	0.7
Kit Carson	1	0.1	227,000	0.0	227,000	227,000	225,000	100.9	50	1	227,000	0.0
Lincoln	1	0.1	180,000	0.0	180,000	180,000	179,500	100.3	58	1	180,000	0.0
Park	4	0.3	1,819,500	0.3	432,500	454,875	444,000	95.9	122	4	1,819,500	0.3
Pueblo	69	5.5	23,813,850	3.8	335,000	345,128	339,950	98.5	40	62	20,961,185	3.7
Weld	1	0.1	425,000	0.1	425,000	425,000	425,000	100.0	50	1	425,000	0.1
CONDO/TOWNHOME	131	10.4	48,400,275	7.8	350,000	369,467	349,000	99.4	31	121	45,225,125	7.9
El Paso County	114	9.1	41,840,895	6.7	347,750	367,025	347,250	99.6	28	104	38,665,745	6.8
Teller County	7	0.6	2,226,000	0.4	332,000	318,000	335,000	95.7	39	7	2,226,000	0.4
Arapahoe	3	0.2	938,800	0.2	280,000	312,933	275,000	101.3	23	3	938,800	0.2
Denver	1	0.1	240,000	0.0	240,000	240,000	264,900	90.6	223	1	240,000	0.0
Douglas	4	0.3	2,397,580	0.4	553,290	599,395	553,500	99.8	48	4	2,397,580	0.4
Larimer	1	0.1	437,000	0.1	437,000	437,000	441,000	99.1	15	1	437,000	0.1
Pueblo	1	0.1	320,000	0.1	320,000	320,000	328,000	97.6	106	1	320,000	0.1
INCOME	24	1.9	13,301,000	2.1	517,250	554,208	514,950	98.6	31	22	12,581,000	2.2
VACANT LAND	86	6.9	10,900,962	1.8	82,500	126,755	89,950	117.7	97	51	7,552,762	1.3
El Paso County	33	2.6	6,886,500	1.1	195,000	208,681	200,000	95.4	99	23	4,876,500	0.9
Teller County	32	2.5	2,157,662	0.3	43,750	67,426	34,928	144.9	84	16	1,345,762	0.2
Custer	3	0.2	244,000	0.0	40,000	81,333	45,000	93.7	87	2	205,000	0.0
Douglas	2	0.2	255,000	0.0	127,500	127,500	149,950	84.7	116	2	255,000	0.0
Elbert	1	0.1	150,000	0.0	150,000	150,000	150,000	100.0	283	0	0	0.0
Fremont	2	0.2	680,000	0.1	340,000	340,000	372,500	89.1	211	2	680,000	0.1
Huerfano	1	0.1	48,000	0.0	48,000	48,000	48,000	100.0	4	0	0	0.0
Park	8	0.6	310,800	0.1	22,250	38,850	23,500	148.0	97	3	66,500	0.0
Pueblo	3	0.2	124,000	0.0	29,000	41,333	30,000	82.3	19	3	124,000	0.0
Washington	1	0.1	45,000	0.0	45,000	45,000	59,000	76.3	306	0	0	0.0
FARM AND RANCH	1	0.1	1,400,000	0.2	1,400,000	1,400,000	1,450,000	96.6	180	1	1,400,000	0.2

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
COMMERCIAL	5	0.4	2,312,000	0.4	395,000	462,400	395,000	96.1	117	1	280,000	0.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1255	100.0	621,524,162	100.0	450,000	495,238	450,000	101.2	41	1122	570,370,876	100.0