

LISTING AND SALES SUMMARY

August 2025

All Homes						Existing Homes				
MONTHLY SUMMARY										
	Jul 2025	Aug 2025	% +/-	Aug 2024	% +/-	Jul 2025	Aug 2025	% +/-	Aug 2024	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,654	1,459	(11.8)	1,605	(9.1)	1,535	1,323	(13.8)	1,412	(6.3)
Sales	1,152	1,039	(9.8)	1,064	(2.3)	1,062	919	(13.5)	962	(4.5)
Ave. Sales Price	\$574,276	\$566,443	(1.4)	\$558,409	1.4	\$571,263	\$569,439	(0.3)	\$547,475	4.0
Median Sales Price	\$497,475	\$480,000	(3.5)	\$490,000	(2.0)	\$490,000	\$475,000	(3.1)	\$475,000	0.0
Total Active	4,227	4,139	(2.1)	3,320	24.7	3,685	3,602	(2.3)	2,755	30.7
* Months Supply	3.7	4.0		3.1		3.5	3.9		2.9	
CONDO/TOWNHOMES:										
New Listings	272	250	(8.1)	249	0.4	258	232	(10.1)	226	2.7
Sales	142	164	15.5	157	4.5	129	155	20.2	141	9.9
Ave. Sale Price	\$390,355	\$346,232	(11.3)	\$364,968	(5.1)	\$380,825	\$338,809	(11.0)	\$355,864	(4.8)
Median Sale Price	\$339,950	\$328,500	(3.4)	\$347,200	(5.4)	\$331,643	\$320,000	(3.5)	\$335,000	(4.5)
Total Active	711	684	(3.8)	597	14.6	632	608	(3.8)	510	19.2
* Months Supply	5.0	4.2		3.8		4.9	3.9		3.6	
CUMULATIVE YTD SUMMARY										
	Jan-Aug 2025			Jan-Aug 2024	% +/-	Jan-Aug 2025			Jan-Aug 2024	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	13,014			11,847	9.9	11,711			10,541	11.1
Sales	8,142			7,802	4.4	7,152			6,907	3.5
Ave. Sales Price	\$564,188			\$549,910	2.6	\$559,512			\$540,448	3.5
Volume	\$4,593,618,696			\$4,290,397,820	7.1	\$4,001,629,824			\$3,732,874,336	7.2
CONDO/TOWNHOMES:										
New Listings	1,980			1,963	0.9	1,807			1,727	4.6
Sales	1,097			1,175	(6.6)	971			982	(1.1)
Ave. Sales Price	\$361,673			\$372,595	(2.9)	\$350,855			\$355,774	(1.4)
Volume	\$396,755,281			\$437,799,125	(9.4)	\$340,680,205			\$349,370,068	(2.5)

* Beginning 2025, calculating differences between Months Supply will not be done.

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Active/Sold Listing Analysis

August 2025

Active Listings Analysis Current as of 9/2/25

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	69	430	761	566	593	265	237	61
Reductions	2	31	241	407	262	282	121	80	3
% With Reduction	66.60%	36.20%	46.70%	41.20%	36.30%	38.10%	37.70%	27.40%	4.90%
Avg Reduction %	6%	4.60%	3%	2.40%	2.60%	2.50%	2.10%	3.50%	5%

Teller County	4	41	49	67	66	82	19	23	9
Reductions	1	10	17	35	26	33	5	6	3
% With Reduction	25.00%	21.90%	32.60%	44.70%	33.30%	38%	26.30%	26%	33%
Avg Reduction %	9.00%	5.10%	3.00%	2.80%	2.60%	2%	2.40%	2%	5%

All Counties	56	221	610	944	708	820	345	341	95
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Sold Listing Analysis - (August 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	34	164	252	143	152	43	50	8
Teller County	3	2	9	18	14	8	4	6	0
All Counties	15	54	208	286	169	175	58	66	8

Sold Listing Analysis - (July 2025)

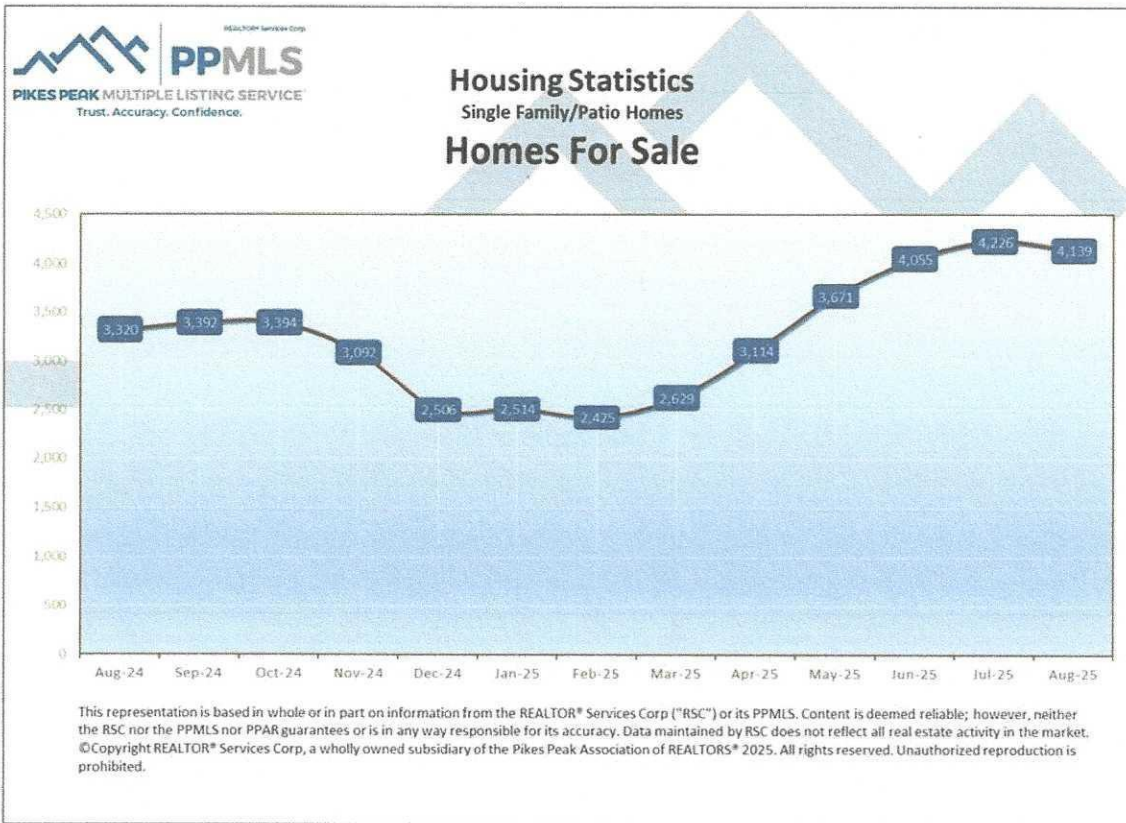
Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	30	161	272	182	164	61	62	4
Teller County	1	6	6	12	9	18	3	3	0
All Counties	10	61	203	309	208	206	73	74	8

Sold Listing Analysis - August 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	28	153	240	164	161	53	49	4
Teller County	2	3	7	14	12	11	3	1	0
All Counties	18	56	195	285	187	189	69	61	4

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August 2025 Charts

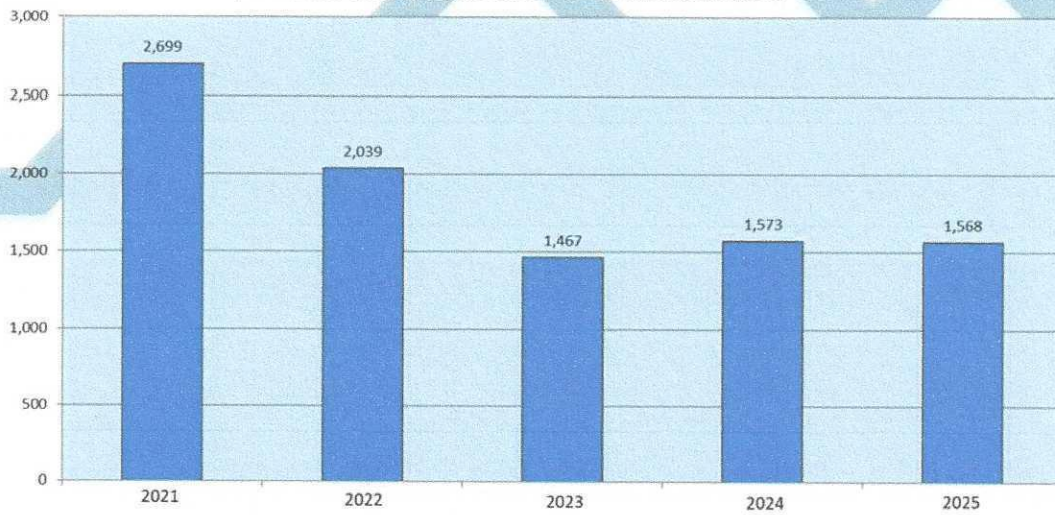


Housing Statistics

Single Family/Patio Homes

Total Under Contract - August

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

Single Family/Patio Homes

Average Days on Market

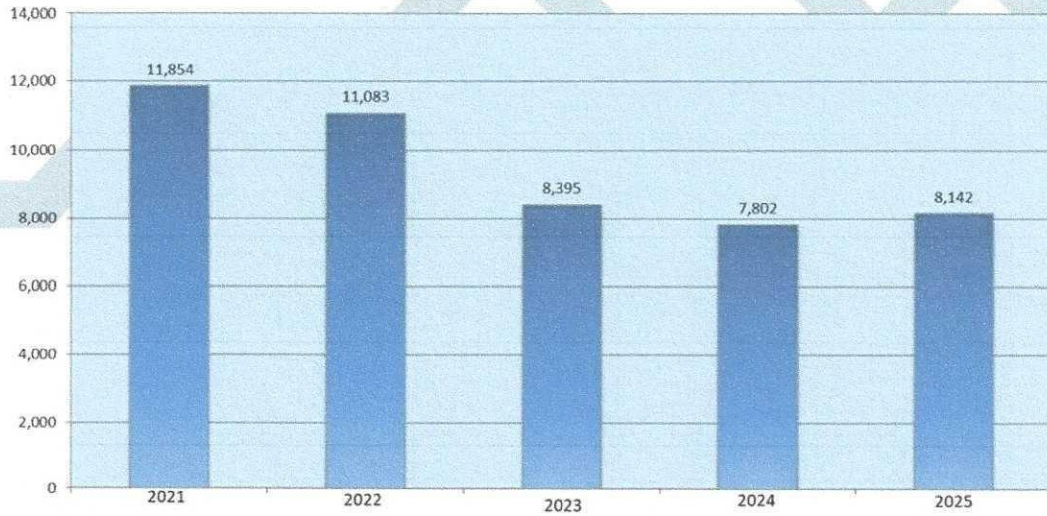


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - August

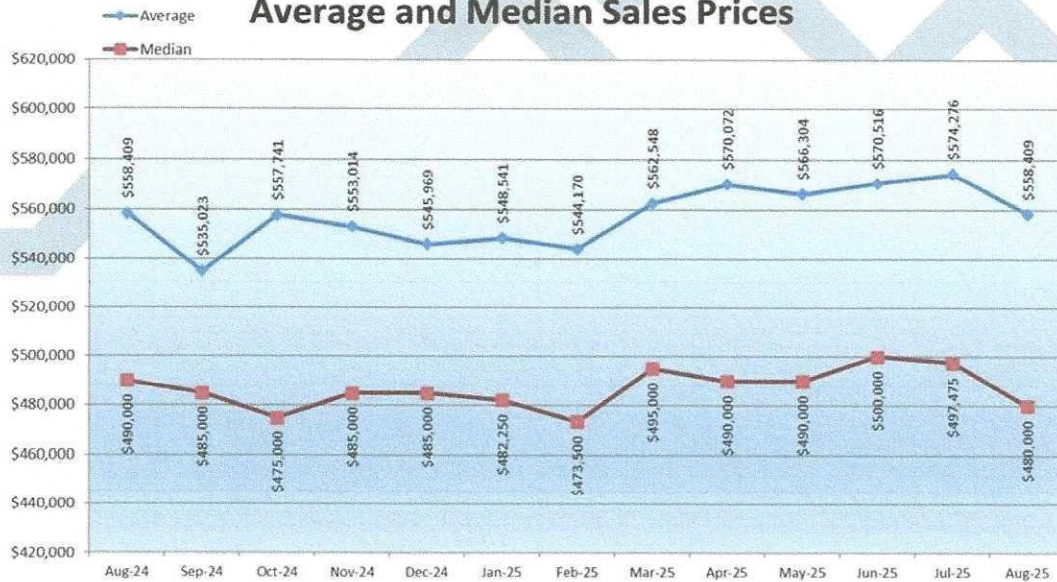


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Housing Statistics

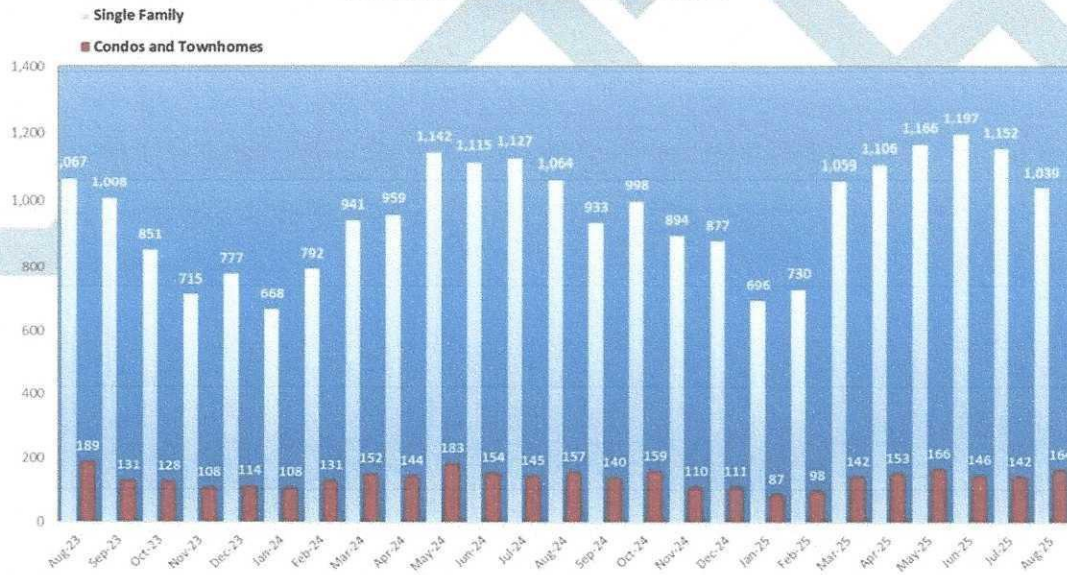
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Monthly Listing Activity August 2025

3 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	4,139	63.3	2,754,695,377	0	535,000	665,546	1,459	491,765	600,303	269	722	179	100
El Paso County	2,984	45.7	1,987,454,244	0.0	540,000	666,036	1,151	495,000	594,612	202	594	122	77
Teller County	360	5.5	224,238,320	0.0	546,000	622,884	82	500,000	624,096	14	36	14	4
Adams	8	0.1	5,205,400	0.0	627,500	650,675	3	615,000	663,300	0	2	1	0
Alamosa	1	0.0	99,900	0.0	99,900	99,900	0	0	0	0	0	0	0
Arapahoe	19	0.3	13,453,489	0.0	629,900	708,078	9	680,000	736,643	3	4	2	0
Bent	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Boulder	1	0.0	625,000	0.0	625,000	625,000	0	0	0	0	0	0	0
Chaffee	9	0.1	9,594,900	0.0	900,000	1,066,100	1	3,950,000	3,950,000	0	2	0	0
Cheyenne	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Clear Creek	1	0.0	475,000	0.0	475,000	475,000	0	0	0	0	0	0	0
Conejos	1	0.0	445,000	0.0	445,000	445,000	0	0	0	0	0	0	0
Costilla	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Crowley	7	0.1	2,058,900	0.0	249,900	294,128	5	249,000	221,780	0	0	0	0
Custer	22	0.3	13,730,500	0.0	557,500	624,113	3	450,000	445,000	1	0	1	0
Denver	9	0.1	7,897,899	0.0	799,900	877,544	2	432,000	432,000	0	3	0	0
Douglas	127	1.9	160,405,531	0.0	890,000	1,263,035	37	805,000	1,186,632	4	7	7	4
Elbert	47	0.7	44,664,900	0.0	759,000	950,317	7	800,000	844,557	3	6	2	0
Fremont	97	1.5	55,591,589	0.0	439,000	573,109	32	374,450	443,281	4	13	3	0
Gunnison	1	0.0	697,500	0.0	697,500	697,500	0	0	0	0	0	0	0
Huerfano	8	0.1	9,003,900	0.0	654,500	1,125,487	1	750,000	750,000	0	0	0	0
Jefferson	13	0.2	19,253,697	0.0	774,999	1,481,053	3	715,000	671,666	0	1	0	0
Lake	1	0.0	759,000	0.0	759,000	759,000	0	0	0	0	0	0	0
Larimer	3	0.0	9,749,999	0.0	2,000,000	3,249,999	1	2,000,000	2,000,000	0	0	0	0
Las Animas	9	0.1	5,267,899	0.0	579,000	585,322	4	250,000	243,750	0	1	0	0
Lincoln	6	0.1	1,469,300	0.0	239,750	244,883	1	269,900	269,900	0	1	1	0
Morgan	2	0.0	1,003,750	0.0	501,875	501,875	2	501,875	501,875	0	0	0	1
Otero	11	0.2	2,656,516	0.0	239,000	241,501	1	255,000	255,000	0	1	1	0
Park	64	1.0	40,386,750	0.0	539,950	631,042	13	584,500	635,407	0	9	5	0
Prowers	1	0.0	135,000	0.0	135,000	135,000	0	0	0	0	0	0	0
Pueblo	321	4.9	132,223,494	0.0	369,000	411,911	97	369,000	403,043	38	40	19	14
Rio Grande	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Saguache	1	0.0	399,000	0.0	399,000	399,000	0	0	0	0	0	0	0
Weld	3	0.0	4,999,000	0.0	874,000	1,666,333	4	874,500	1,441,000	0	1	0	0
CONDO/TOWNHOME	684	10.5	248,337,737	0	335,000	363,066	250	342,250	368,527	45	107	33	23
El Paso County	606	9.3	215,656,848	0.0	335,000	355,869	227	340,000	367,951	38	96	28	18
Teller County	28	0.4	9,612,489	0.0	333,750	343,303	5	337,500	346,878	2	1	0	0
Adams	2	0.0	725,000	0.0	362,500	362,500	2	342,500	342,500	0	1	2	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Arapahoe	8	0.1	3,091,800	0.0	409,950	386,475	4	427,500	417,475	2	1	0	1
Chaffee	3	0.0	1,685,000	0.0	535,000	561,666	1	500,000	500,000	0	0	0	0
Denver	15	0.2	9,078,200	0.0	289,900	605,213	5	175,000	257,680	2	2	3	1
Douglas	7	0.1	3,607,900	0.0	550,000	515,414	1	625,000	625,000	1	4	0	1
Huerfano	1	0.0	189,900	0.0	189,900	189,900	0	0	0	0	0	0	0
Jefferson	0	0.0	0	0.0	0	0	1	475,000	475,000	0	0	0	0
Pueblo	13	0.2	4,291,600	0.0	315,000	330,123	4	337,500	407,250	0	2	0	1
Summit	1	0.0	399,000	0.0	399,000	399,000	0	0	0	0	0	0	1
INCOME	158	2.4	123,243,750	0	577,000	780,023	42	517,450	642,795	9	13	13	4
VACANT LAND	1,086	16.6	331,001,622	0	130,500	304,789	179	140,000	257,014	11	49	50	6
El Paso County	414	6.3	167,433,318	0.0	225,000	404,428	80	240,000	298,292	6	21	20	4
Teller County	289	4.4	47,433,512	0.0	56,500	164,129	40	69,500	116,696	2	11	12	0
Adams	1	0.0	9,000,000	0.0	9,000,000	9,000,000	1	377,733	377,733	0	0	2	0
Alamosa	1	0.0	50,000	0.0	50,000	50,000	0	0	0	0	0	0	0
Arapahoe	2	0.0	455,000	0.0	227,500	227,500	0	0	0	0	0	0	0
Archuleta	1	0.0	189,000	0.0	189,000	189,000	0	0	0	0	0	0	0
Chaffee	3	0.0	609,500	0.0	225,000	203,166	1	284,500	284,500	0	0	0	0
Clear Creek	1	0.0	599,000	0.0	599,000	599,000	0	0	0	0	0	0	0
Conejos	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Crowley	3	0.0	599,900	0.0	99,900	199,966	0	0	0	0	0	0	0
Custer	14	0.2	5,245,900	0.0	122,750	374,707	3	825,000	983,333	0	0	0	0
Delta	1	0.0	995,000	0.0	995,000	995,000	1	995,000	995,000	1	0	0	0
Douglas	62	0.9	23,788,050	0.0	258,250	383,678	13	81,000	270,000	1	1	3	0
Elbert	24	0.4	6,439,700	0.0	222,450	268,320	0	0	0	0	1	2	0
Fremont	33	0.5	5,205,897	0.0	110,000	157,754	4	113,000	122,000	0	1	2	0
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	1	0
Grand	1	0.0	119,000	0.0	119,000	119,000	0	0	0	0	0	0	0
Huerfano	10	0.2	1,043,799	0.0	87,000	104,379	0	0	0	0	3	0	2
Jefferson	5	0.1	1,550,900	0.0	129,900	310,180	0	0	0	0	0	0	0
Larimer	1	0.0	224,900	0.0	224,900	224,900	0	0	0	0	0	0	0
Las Animas	3	0.0	379,800	0.0	89,900	126,600	0	0	0	0	0	0	0
Lincoln	9	0.1	1,989,300	0.0	79,900	221,033	3	512,000	394,000	0	1	0	0
Morgan	1	0.0	157,500	0.0	157,500	157,500	1	157,500	157,500	0	0	0	0
Otero	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Park	109	1.7	48,513,798	0.0	85,000	445,080	20	48,100	321,235	1	5	3	0
Pueblo	92	1.4	7,408,248	0.0	35,000	80,524	12	54,999	92,074	0	5	5	0
Saguache	3	0.0	148,000	0.0	10,000	49,333	0	0	0	0	0	0	0
FARM AND RANCH	13	0.2	25,278,999	0	1,095,000	1,944,538	3	650,000	1,399,999	0	1	1	0
COMMERCIAL	156	2.4	148,697,290	0	499,450	953,187	19	400,000	1,165,101	1	4	11	1
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	298	4.6	673,557	0	2,225	2,260	194	2,300	2,294	1	0	3	20

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
El Paso County	281	4.3	629,427	0.0	2,195	2,239	182	2,300	2,291	1	0	3	17
Teller County	12	0.2	30,440	0.0	2,775	2,536	9	2,400	2,199	0	0	0	3
Denver	1	0.0	2,900	0.0	2,900	2,900	0	0	0	0	0	0	0
Pueblo	4	0.1	10,790	0.0	2,447	2,697	3	2,495	2,796	0	0	0	0
Total	6,534	100.0	3,631,928,332	100	450,000	555,850	2,146	430,000	497,557	336	896	290	154

Monthly Sales Activity August 2025

1 page

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1039	81.1	588,535,088	88.8	480,000	566,443	485,000	98.8	43.0
El Paso County	851	66.4	487,875,938	73.6	485,000	573,297	490,000	98.9	40.0
Teller County	64	5.0	36,419,000	5.5	497,500	569,046	499,000	99.0	57.0
Arapahoe	3	0.2	2,017,000	0.3	667,000	672,333	675,900	100.9	23.0
Chaffee	3	0.2	1,831,900	0.3	640,900	610,633	649,900	94.1	59.0
Denver	5	0.4	3,427,000	0.5	680,000	685,400	700,000	95.7	22.0
Douglas	22	1.7	19,164,000	2.9	702,500	871,090	700,000	98.1	51.0
Elbert	11	0.9	8,221,200	1.2	776,000	747,381	779,900	98.7	76.0
Fremont	12	0.9	4,572,800	0.7	377,500	381,066	382,000	97.9	122.0
Huerfano	1	0.1	170,000	0.0	170,000	170,000	220,000	77.3	32.0
Lincoln	1	0.1	310,000	0.0	310,000	310,000	315,000	98.4	38.0
Park	8	0.6	5,184,400	0.8	686,750	648,050	739,500	97.7	33.0
Pueblo	58	4.5	19,341,850	2.9	333,000	333,480	343,450	98.5	53.0
CONDO/TOWNHOME	164	12.8	56,782,197	8.6	328,500	346,232	332,000	98.6	60.0
El Paso County	149	11.6	50,788,978	7.7	322,000	340,865	325,000	98.6	59.0
Teller County	6	0.5	2,476,220	0.4	470,750	412,703	509,000	96.5	101.0
Adams	1	0.1	370,000	0.1	370,000	370,000	370,000	100.0	0.0
Arapahoe	1	0.1	315,000	0.0	315,000	315,000	305,000	103.3	2.0
Boulder	1	0.1	500,000	0.1	500,000	500,000	500,000	100.0	65.0
Denver	2	0.2	540,000	0.1	270,000	270,000	275,000	97.5	51.0
Douglas	3	0.2	1,416,999	0.2	499,999	472,333	499,999	98.8	58.0
Weld	1	0.1	375,000	0.1	375,000	375,000	375,000	100.0	43.0
INCOME	13	1.0	6,615,150	1.0	485,000	508,857	485,000	97.4	109.0
VACANT LAND	58	4.5	6,744,584	1.0	67,100	116,285	74,700	86.5	113.0
El Paso County	20	1.6	3,453,685	0.5	196,500	172,684	217,450	88.1	113.0
Teller County	19	1.5	1,760,000	0.3	40,000	92,631	54,900	83.2	101.0
Costilla	2	0.2	79,500	0.0	39,750	39,750	40,750	85.7	269.0
Fremont	3	0.2	589,899	0.1	184,999	196,633	184,999	100.0	129.0
Huerfano	1	0.1	40,000	0.0	40,000	40,000	45,000	88.9	14.0
Park	8	0.6	731,500	0.1	21,250	91,437	25,500	86.0	143.0
Pueblo	5	0.4	90,000	0.0	17,000	18,000	19,900	84.9	56.0
FARM AND RANCH	1	0.1	315,000	0.0	315,000	315,000	324,600	97.0	330.0
COMMERCIAL	6	0.5	3,645,000	0.6	350,000	607,500	370,000	93.4	103.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1281	100.0	662,637,019	100.0	447,000	517,281	450,000	98.2	50