



LISTING AND SALES SUMMARY
August 2022

MONTHLY SUMMARY	All Homes					Existing Homes				
	Jul 2022	Aug 2022	% +/-	Aug 2021	% +/-	Jul 2022	Aug 2022	% +/-	Aug 2021	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	2,087	1,801	(13.7)	1,960	(8.1)	1,887	1,644	(12.9)	1,815	(9.4)
Sales	1,403	1,366	(2.6)	1,870	(27.0)	1,274	1,231	(3.4)	1,697	(27.5)
Ave. Sales Price	\$557,250	\$530,547	(4.8)	\$499,278	6.3	\$549,667	\$517,498	(5.9)	\$490,347	5.5
Median Sales Price	\$482,500	\$480,592	(0.4)	\$450,000	6.8	\$475,000	\$470,000	(1.1)	\$440,000	6.8
Total Active	2,551	2,639	3.4	1,009	161.5	2,091	2,187	4.6	844	159.1
Months Supply	1.8	1.9	(1.3)	0.5	(6.0)	1.6	1.8	(1.4)	0.5	(5.8)
CONDO/TOWNHOMES:										
New Listings	270	253	(6.3)	294	(13.9)	241	213	(11.6)	262	(18.7)
Sales	208	215	3.4	260	(17.3)	175	183	4.6	230	(20.4)
Ave. Sale Price	\$374,320	\$361,372	(3.5)	\$339,722	6.4	\$356,638	\$346,386	(2.9)	\$333,759	3.8
Median Sale Price	\$352,500	\$350,000	(0.7)	\$325,000	7.7	\$337,000	\$340,000	0.9	\$314,500	8.1
Total Active	234	229	(2.1)	106	116.0	172	154	(10.5)	71	116.9
Months Supply	1.1	1.1	(0.6)	0.4	(6.7)	1.0	0.8	(2.3)	0.3	(5.7)
CUMULATIVE YTD SUMMARY										
	Jan-Aug 2022		Jan-Aug 2021		% +/-	Jan-Aug 2022		Jan-Aug 2021		% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	14,849		14,035		5.8	13,313		12,845		3.6
Sales	11,083		11,854		(6.5)	9,948		10,754		(7.5)
Ave. Sales Price	\$541,372		\$484,628		11.7	\$532,373		\$480,242		10.9
Volume	\$6,000,025,876		\$5,744,780,312		4.4	\$5,296,046,604		\$5,164,522,468		2.5
CONDO/TOWNHOMES:										
New Listings	1,959		1,919		2.1	1,687		1,679		0.5
Sales	1,645		1,689		(2.6)	1,372		1,412		(2.8)
Ave. Sales Price	\$369,107		\$321,493		14.8	\$353,808		\$313,222		13.0
Volume	\$607,181,015		\$543,001,677		11.8	\$485,424,576		\$442,269,464		9.8

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Monthly Sales Activity August 2022

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1366	79.7	724,727,815	87.2	480,592	530,547	485,000	99.6	17	1250	670,400,735	87.6
El Paso County	1116	65.1	605,430,230	72.8	490,000	542,500	488,977	99.7	17	1033	563,803,750	73.7
Teller County	79	4.6	42,124,759	5.1	535,000	533,224	535,000	99.9	17	66	36,491,359	4.8
Adams	2	0.1	1,100,000	0.1	550,000	550,000	537,450	103.0	1	2	1100000	0.1
Arapahoe	8	0.5	4,364,400	0.5	539,250	545,550	537,500	101.0	11	7	3,864,400	0.5
Chaffee	1	0.1	1,418,000	0.2	1,418,000	1,418,000	1,460,000	97.1	10	1	1,418,000	0.2
Crowley	1	0.1	240,000	0.0	240,000	240,000	240,000	100.0	3	0	0	0.0
Custer	8	0.5	3,039,650	0.4	360,500	379,956	386,950	97.0	52	6	2,284,750	0.3
Denver	2	0.1	1,029,000	0.1	514,500	514,500	537,000	95.5	39	2	1,029,000	0.1
Douglas	25	1.5	19,639,142	2.4	708,000	785,565	705,000	99.7	16	25	19,639,142	2.6
Elbert	4	0.2	2,376,000	0.3	689,500	594,000	694,000	98.1	25	4	2,376,000	0.3
Fremont	11	0.6	5,140,200	0.6	399,000	467,290	399,000	99.0	29	8	3710200	0.5
Huerfano	1	0.1	640,000	0.1	640,000	640,000	650,000	98.5	16	0	0	0.0
Jefferson	2	0.1	1,475,000	0.2	737,500	737,500	760,000	96.2	26	2	1,475,000	0.2
Kit Carson	1	0.1	143,000	0.0	143,000	143,000	143,000	100.0	40	1	143,000	0.0
Larimer	2	0.1	1,335,000	0.2	667,500	667,500	667,500	100.0	2	2	1335000	0.2
Lincoln	1	0.1	280,000	0.0	280,000	280,000	280,000	100.0	22	1	280,000	0.0
Montezuma	1	0.1	439,000	0.1	439,000	439,000	535,000	82.1	24	0	0	0.0
Otero	1	0.1	125,000	0.0	125,000	125,000	125,000	100.0	21	1	125,000	0.0
Park	13	0.8	5,872,000	0.7	475,000	451,692	499,900	98.2	19	13	5872000	0.8
Pueblo	87	5.1	28,517,434	3.4	333,000	327,786	325,000	99.1	22	76	25,454,134	3.3
CONDO/TOWNHOME	215	12.6	77,695,032	9.3	350,000	361,372	349,900	99.8	12	199	71,736,801	9.4
El Paso County	200	11.7	71,316,989	8.6	345,000	356,584	345,000	99.8	11	185	66,053,758	8.6
Teller County	6	0.4	2,658,300	0.3	447,500	443,050	442,500	100.1	17	5	1,963,300	0.3
Denver	1	0.1	315,000	0.0	315,000	315,000	315,000	100.0	37	1	315,000	0.0
Douglas	5	0.3	2,562,743	0.3	502,000	512,548	530,000	97.7	24	5	2562743	0.3
Jefferson	1	0.1	357,000	0.0	357,000	357,000	350,000	102.0	14	1	357,000	0.0
Pueblo	2	0.1	485,000	0.1	242,500	242,500	243,950	99.4	33	2	485000	0.1
INCOME	22	1.3	12,696,447	1.5	555,000	577,111	570,000	97.0	34	18	10,498,947	1.4
VACANT LAND	107	6.2	15,000,300	1.8	63,000	140,189	75,000	126.1	57	72	11,453,650	1.5
El Paso County	31	1.8	7,988,800	1.0	180,000	257,703	185,000	91.4	49	27	7,023,800	0.9
Teller County	46	2.7	2,906,450	0.3	40,000	63,183	41,000	93.2	46	28	1,528,050	0.2
Costilla	1	0.1	8,000	0.0	8,000	8,000	10,000	80.0	8	1	8,000	0.0
Custer	5	0.3	552,000	0.1	50,000	110,400	45,900	97.8	85	2	112,000	0.0
Douglas	6	0.4	1,516,900	0.2	25,000	252,816	20,950	693.3	55	5	1,486,900	0.2
Elbert	1	0.1	154,000	0.0	154,000	154,000	160,000	96.3	43	0	0	0.0
Fremont	5	0.3	580,900	0.1	110,000	116,180	129,900	95.3	30	3	352,900	0.0
Gunnison	1	0.1	60,750	0.0	60,750	60,750	65,000	93.5	16	0	0	0.0
Huerfano	1	0.1	107,000	0.0	107,000	107,000	110,000	97.3	642	1	107,000	0.0
Park	8	0.5	960,500	0.1	96,250	120,062	110,000	86.5	87	4	710,000	0.1
Pueblo	2	0.1	165,000	0.0	82,500	82,500	88,000	95.1	86	1	125,000	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
FARM AND RANCH	1	0.1	503,000	0.1	503,000	503,000	519,000	96.9	76	1	503,000	0.1
COMMERCIAL	2	0.1	845,000	0.1	422,500	422,500	437,500	97.8	384	1	645,000	0.1
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1713	100.0	831,467,594	100.0	450,000	485,386	450,000	101.3	20	1541	765,238,133	100.0



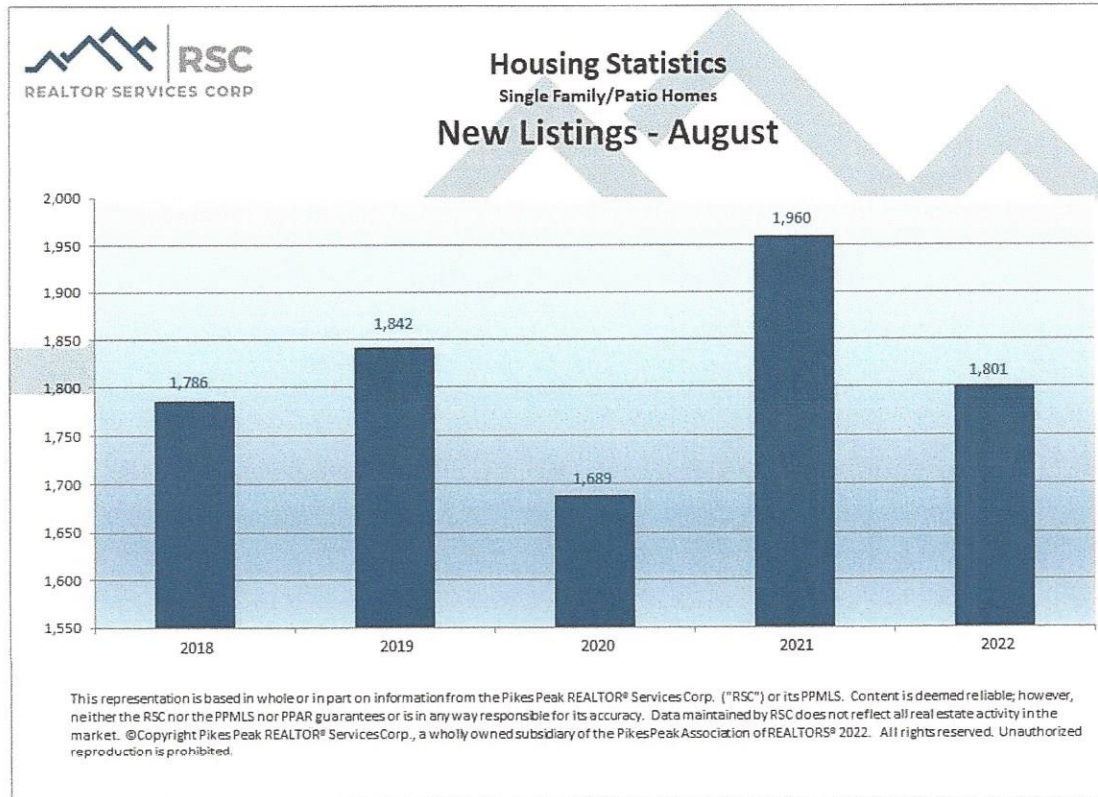
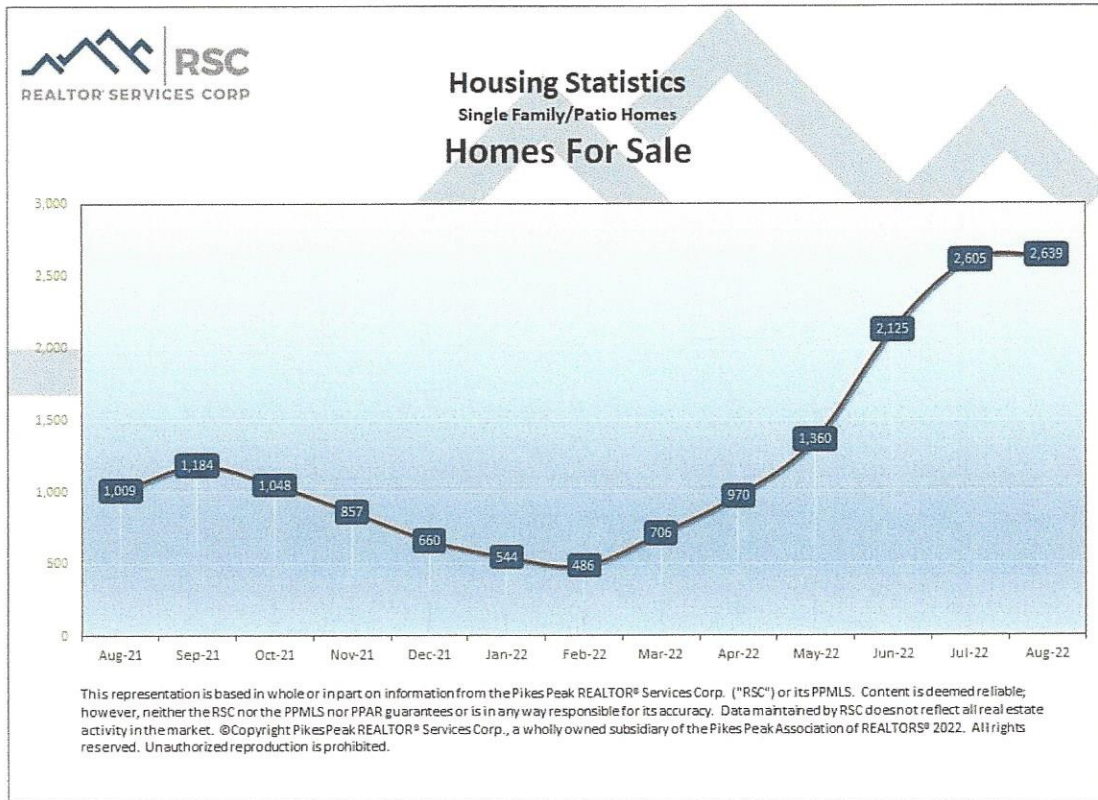
Monthly Listing Activity August 2022

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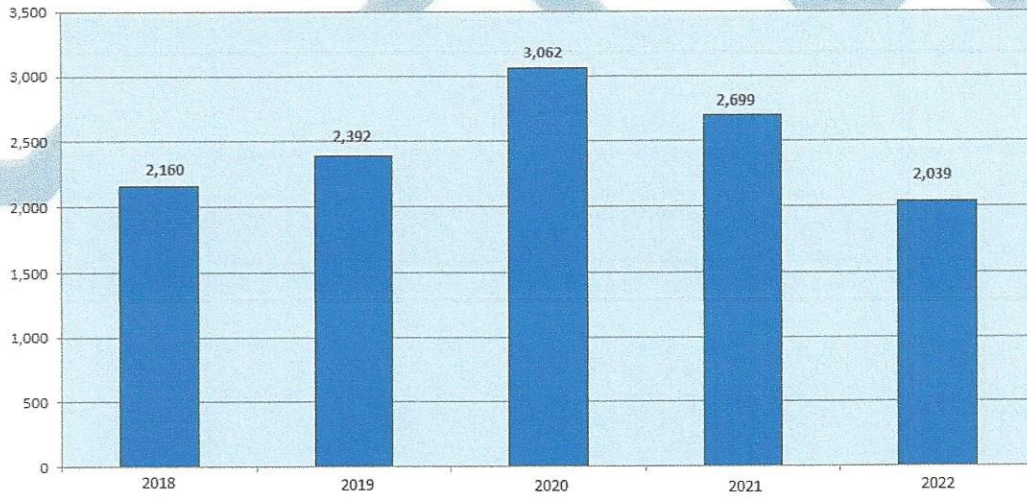
Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,639	67.9	1,775,717,916	0	539,900	672,875	1,801	475,000	557,395	388	1,057	75	146
El Paso County	2,049	52.8	1,349,081,667	0.0	539,900	658,409	1,489	475,000	552,891	299	866	47	98
Teller County	161	4.1	122,486,142	0.0	599,900	760,783	81	525,000	581,314	17	54	3	7
Adams	5	0.1	3,904,694	0.0	819,895	780,938	6	575,000	639,216	1	2	1	0
Arapahoe	6	0.2	3,840,900	0.0	625,000	640,150	7	550,000	637,257	1	1	0	2
Broomfield	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Chaffee	0	0.0	0	0.0	0	0	0	0	0	0	0	1	1
Cheyenne	2	0.1	525,900	0.0	262,950	262,950	1	74,900	74,900	0	0	0	0
Clear Creek	2	0.1	1,325,000	0.0	662,500	662,500	1	575,000	575,000	0	0	0	0
Costilla	1	0.0	922,000	0.0	922,000	922,000	0	0	0	0	0	0	0
Crowley	4	0.1	927,300	0.0	211,450	231,825	0	0	0	0	1	0	0
Custer	16	0.4	13,613,699	0.0	511,449	850,856	7	475,000	528,528	2	6	0	1
Denver	4	0.1	2,575,000	0.0	635,000	643,750	3	599,000	634,666	0	1	0	0
Douglas	71	1.8	77,638,598	0.0	825,000	1,093,501	35	715,000	970,752	10	24	9	9
Elbert	27	0.7	33,895,899	0.0	825,000	1,255,403	8	1,024,000	1,219,000	3	8	1	3
Fremont	42	1.1	34,127,270	0.0	540,000	812,554	29	425,000	547,579	10	14	3	3
Gunnison	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Hinsdale	0	0.0	0	0.0	0	0	0	0	0	1	1	0	0
Huerfano	3	0.1	509,900	0.0	190,000	169,966	0	0	0	0	0	0	0
Jefferson	8	0.2	11,409,900	0.0	835,000	1,426,237	6	850,000	1,370,833	0	3	0	1
Kit Carson	2	0.1	379,000	0.0	189,500	189,500	1	130,000	130,000	1	0	0	0
Larimer	0	0.0	0	0.0	0	0	1	575,000	575,000	0	2	0	0
Las Animas	3	0.1	1,703,000	0.0	550,000	567,666	1	550,000	550,000	0	0	1	0
Lincoln	3	0.1	663,900	0.0	199,000	221,300	2	161,950	161,950	0	1	0	0
Otero	4	0.1	835,700	0.0	207,500	208,925	1	215,000	215,000	1	2	0	0
Park	38	1.0	31,236,849	0.0	612,500	822,022	13	399,900	606,261	2	10	2	0
Phillips	1	0.0	810,000	0.0	810,000	810,000	1	810,000	810,000	0	0	0	0
Pueblo	182	4.7	80,290,603	0.0	411,150	441,157	106	378,500	375,510	39	58	5	21
Sedgwick	1	0.0	205,000	0.0	205,000	205,000	0	0	0	1	0	0	0
Weld	4	0.1	2,809,995	0.0	569,997	702,498	2	427,500	427,500	0	1	1	0
Yuma	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
CONDO/TOWNHOME	229	5.9	99,395,442	0	398,035	434,041	253	350,000	389,638	59	182	6	12
El Paso County	208	5.4	89,060,542	0.0	395,517	428,175	239	350,000	385,169	54	168	5	9
Teller County	7	0.2	2,264,000	0.0	200,000	323,428	4	487,500	467,500	2	2	0	0
Arapahoe	1	0.0	334,000	0.0	334,000	334,000	2	304,500	304,500	0	2	0	1
Boulder	1	0.0	1,385,000	0.0	1,385,000	1,385,000	0	0	0	0	0	0	0
Custer	1	0.0	339,000	0.0	339,000	339,000	0	0	0	0	0	0	0
Denver	2	0.1	584,000	0.0	292,000	292,000	1	389,000	389,000	2	2	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Douglas	6	0.2	3,982,900	0.0	703,000	663,816	4	589,996	542,498	0	4	0	0
Eagle	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Grand	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Jefferson	2	0.1	916,000	0.0	458,000	458,000	3	498,000	495,000	0	1	0	1
Pueblo	1	0.0	530,000	0.0	530,000	530,000	0	0	0	1	1	0	0
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	1	1
INCOME	97	2.5	82,600,399	0	630,000	851,550	47	539,000	662,951	8	25	7	5
VACANT LAND	792	20.4	263,023,945	0	148,500	332,100	189	99,000	155,886	24	79	30	13
El Paso County	328	8.4	128,679,846	0.0	228,750	392,316	47	200,000	280,246	7	19	10	6
Teller County	152	3.9	24,209,285	0.0	84,999	159,271	56	92,495	132,783	10	26	7	0
Arapahoe	1	0.0	499,900	0.0	499,900	499,900	0	0	0	0	0	0	0
Archuleta	1	0.0	3,690,000	0.0	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.0	1,162,525	0.0	1,162,525	1,162,525	0	0	0	0	0	0	0
Chaffee	0	0.0	0	0.0	0	0	1	185,000	185,000	0	1	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	3	0.1	126,900	0.0	40,000	42,300	1	7,000	7,000	0	0	0	0
Crowley	2	0.1	259,000	0.0	129,500	129,500	1	99,000	99,000	0	0	0	0
Custer	34	0.9	4,065,150	0.0	43,500	119,563	5	74,900	69,160	2	3	1	0
Douglas	36	0.9	20,218,400	0.0	175,000	561,622	5	110,000	114,960	3	9	2	1
Elbert	30	0.8	5,982,899	0.0	184,500	199,429	9	180,000	190,444	1	2	1	0
Fremont	28	0.7	9,716,490	0.0	105,500	347,017	9	96,000	232,311	0	7	1	0
Huerfano	21	0.5	1,807,789	0.0	23,999	86,085	4	81,950	95,724	0	0	1	1
Jefferson	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
Las Animas	4	0.1	338,800	0.0	81,950	84,700	3	74,900	83,266	0	0	0	1
Lincoln	5	0.1	1,145,995	0.0	60,000	229,199	1	60,000	60,000	0	0	0	0
Park	40	1.0	53,582,226	0.0	99,000	1,339,555	14	107,000	121,635	0	6	0	1
Pueblo	99	2.5	6,235,840	0.0	38,000	62,988	30	21,950	32,771	1	6	5	3
Rio Blanco	1	0.0	280,000	0.0	280,000	280,000	1	280,000	280,000	0	0	0	0
Saguache	2	0.1	180,000	0.0	90,000	90,000	2	90,000	90,000	0	0	1	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
FARM AND RANCH	15	0.4	86,557,900	0	1,800,000	5,770,526	4	1,297,000	3,048,000	0	3	0	0
COMMERCIAL	102	2.6	109,462,126	0	695,000	1,073,158	28	562,000	834,894	3	5	6	4
BUSINESS OP	7	0.2	5,140,000	0	250,000	734,285	2	1,042,500	1,042,500	0	0	1	1
RENTALS	3	0.1	8,900	0	2,200	2,966	0	0	0	0	0	1	0
El Paso County	3	0.1	8,900	0.0	2,200	2,966	0	0	0	0	0	1	0
Total	3,884	100.0	2,421,906,628	100	480,000	623,559	2,324	450,000	516,662	482	1,351	126	181

August 2022 Charts

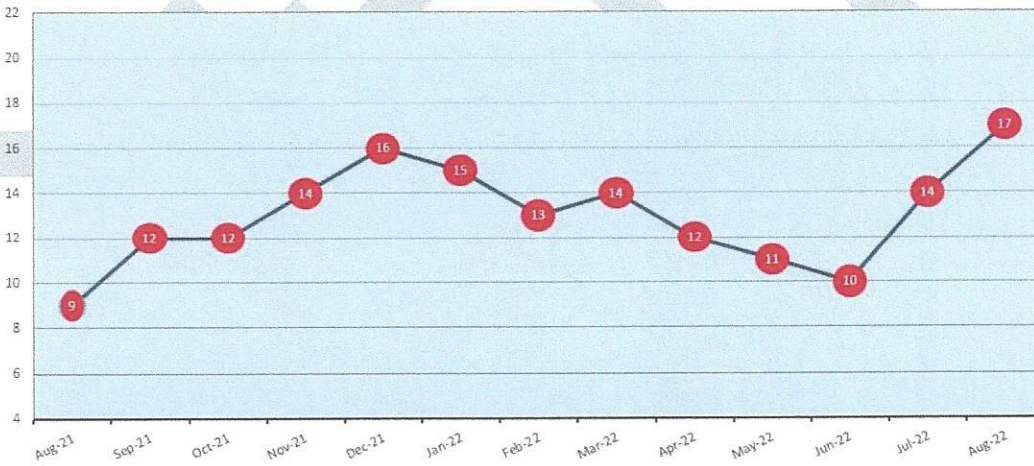


Housing Statistics
Single Family/Patio Homes
Total Under Contract - August
(Total number of listings in PPMLS that are under contract/pending sale)



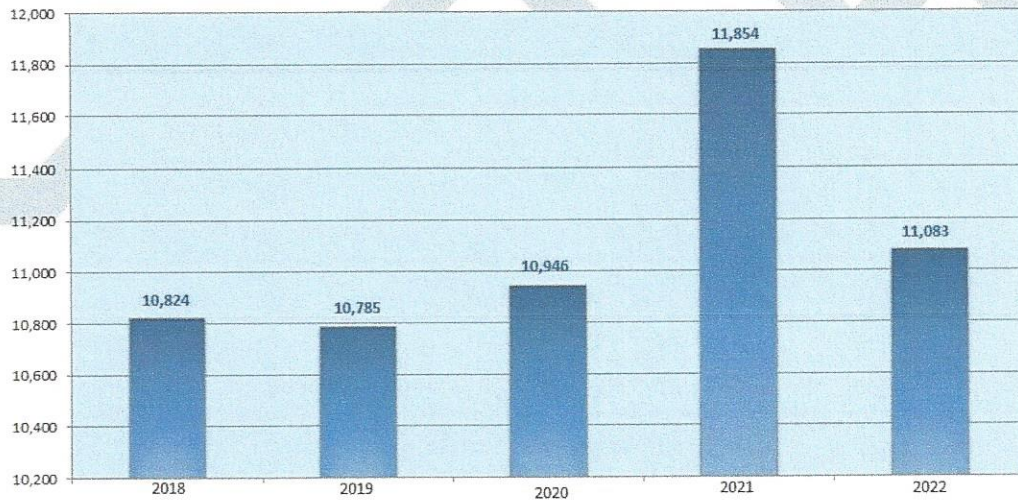
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Housing Statistics
Single Family/Patio Homes
Average Days on Market



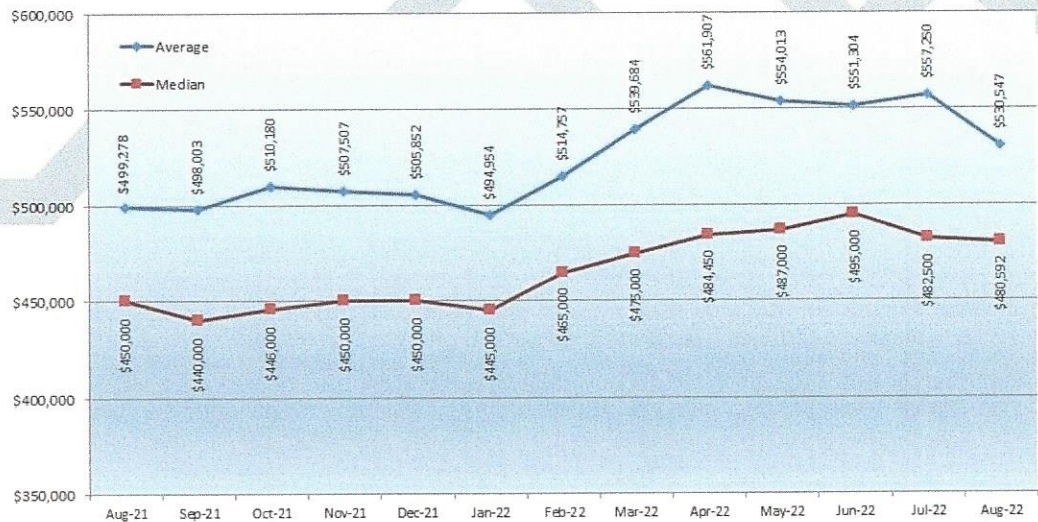
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Housing Statistics Single Family/Patio Homes Total Sales YTD - August



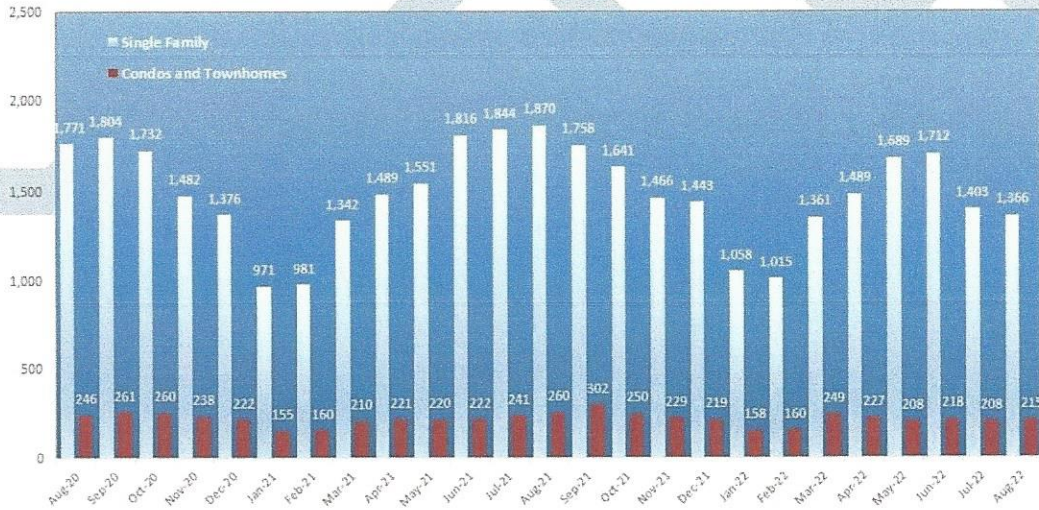
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis August 2022

Active Listings Analysis Current as of 9/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	21	260	590	424	383	165	166	37
Reductions	2	5	201	410	297	221	45	42	1
% With Reduction	66.60%	19.00%	52.60%	47.70%	51.60%	42.00%	24.20%	21.00%	2.70%
Avg Reduction %	16%	7.10%	3%	2.30%	2.50%	2.40%	2.60%	4.80%	11%
Teller County	2	9	13	29	30	36	14	19	9
Reductions	1	3	7	11	22	15	11	3	1
% With Reduction	50.00%	33.30%	46.10%	27.50%	60.00%	36%	42.80%	16%	11%
Avg Reduction %	15.60%	6.90%	3.70%	3.30%	2.70%	5%	2.80%	4%	14%
All Counties	31	75	333	704	497	489	218	225	67

Sold Listing Analysis - (August 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	23	224	344	212	209	55	42	2
Teller County	3	10	8	14	20	16	7	0	1
All Counties	26	65	263	391	255	246	69	48	3

Sold Listing Analysis - (July 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	21	188	438	204	210	70	56	6
Teller County	0	8	13	13	16	15	6	0	0
All Counties	9	54	230	472	234	246	86	64	7

Sold Listing Analysis - August 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	48	427	559	284	200	47	31	4
Teller County	6	6	15	18	14	20	3	0	0
All Counties	25	74	474	613	327	245	66	38	5

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