



**LISTING AND SALES SUMMARY**  
August 2021

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	July 2021	August 2021	% +/-	August 2020	% +/-	July 2021	August 2021	% +/-	August 2020	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	2,176	1,960	(9.9)	1,689	16.0	2,055	1,815	(11.7)	1,514	19.9
Sales	1,844	1,870	1.4	1,771	5.6	1,747	1,697	(2.9)	1,578	7.5
Ave. Sales Price	\$501,138	\$499,278	(0.4)	\$435,922	14.5	\$497,595	\$490,347	(1.5)	\$432,835	13.3
Median Sales Price	\$450,000	\$450,000	0.0	\$380,000	18.4	\$450,000	\$440,000	(2.2)	\$375,000	17.3
Total Active	981	1,009	2.9	1,077	(6.3)	847	844	(0.4)	837	0.8
Months Supply	0.5	0.5	2.0	0.6	(11.3)	0.5	0.5	0.1	0.5	(6.2)
CONDO/TOWNHOMES:										
New Listings	317	294	(7.3)	264	11.4	293	262	(10.6)	225	16.4
Sales	241	260	7.9	246	5.7	226	230	1.8	210	9.5
Ave. Sale Price	\$324,807	\$339,722	4.6	\$273,104	24.4	\$322,389	\$333,759	3.5	\$261,824	27.5
Median Sale Price	\$315,000	\$325,000	3.2	\$265,000	22.6	\$315,000	\$314,500	(0.2)	\$254,000	23.8
Total Active	104	106	1.9	119	(10.9)	79	71	(10.1)	64	10.9
Months Supply	0.4	0.4	0.2	0.5	(15.7)	0.3	0.3	(5.7)	0.3	1.3
CUMULATIVE YTD SUMMARY										
	Jan-Aug 2021		Jan-Aug 2020		% +/-	Jan-Aug 2021		Jan-Aug 2020		% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	14,035		13,485		4.1	12,845		11,849		8.4
Sales	11,854		10,946		8.3	10,754		9,634		11.6
Ave. Sales Price	\$484,628		\$405,323		19.6	\$480,242		\$398,636		20.5
Volume	\$5,744,780,312		\$4,436,665,558		29.5	\$5,164,522,468		\$3,840,459,224		34.5
CONDO/TOWNHOMES:										
New Listings	1919		1,909		0.5	1679		1,565		7.3
Sales	1689		1,537		9.9	1412		1,316		7.3
Ave. Sales Price	\$321,493		\$265,952		20.9	\$313,222		\$255,299		22.7
Volume	\$543,001,677		\$408,768,224		32.8	\$442,269,464		\$335,973,484		31.6

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## Monthly Sales Activity August 2021

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
<b>SINGLE FAMILY/PATIO</b>	<b>1870</b>	<b>82.1</b>	<b>933,650,276</b>	<b>87.7</b>	<b>450,000</b>	<b>499,278</b>	<b>435,000</b>	<b>102.7</b>	<b>9</b>	<b>1688</b>	<b>847,137,747</b>	<b>88.2</b>
<b>El Paso County</b>	<b>1610</b>	<b>70.7</b>	<b>801,783,790</b>	<b>75.3</b>	<b>449,625</b>	<b>498,002</b>	<b>430,000</b>	<b>103.0</b>	<b>8</b>	<b>1457</b>	<b>727,512,561</b>	<b>75.7</b>
<b>Teller County</b>	<b>82</b>	<b>3.6</b>	<b>39,523,450</b>	<b>3.7</b>	<b>482,750</b>	<b>481,993</b>	<b>477,450</b>	<b>101.0</b>	<b>10</b>	<b>73</b>	<b>35,225,550</b>	<b>3.7</b>
Chaffee	1	0.0	376,000	0.0	376,000	376,000	375,000	100.3	7	0	0	0.0
Adams	4	0.2	1,861,864	0.2	464,432	465,466	455,432	103.6	1	4	1,861,864	0.2
Arapahoe	13	0.6	8,028,777	0.8	545,000	617,598	525,000	100.5	19	10	6,138,777	0.6
Custer	8	0.4	3,855,300	0.4	445,450	481,912	459,900	100.0	41	6	3,081,300	0.3
Denver	3	0.1	1,691,500	0.2	446,500	563,833	415,000	106.7	14	3	1,691,500	0.2
Douglas	38	1.7	29,919,486	2.8	675,050	787,354	667,450	102.0	8	37	29,456,986	3.1
Elbert	8	0.4	7,517,250	0.7	920,125	939,656	862,500	103.0	42	8	7,517,250	0.8
Fremont	14	0.6	5,375,300	0.5	372,500	383,950	380,000	96.2	19	12	4,481,300	0.5
Huerfano	3	0.1	1,124,900	0.1	424,900	374,966	424,900	99.4	31	2	874,900	0.1
Jefferson	4	0.2	2,375,249	0.2	559,624	593,812	562,124	102.1	4	4	2,375,249	0.2
Lincoln	1	0.0	224,000	0.0	224,000	224,000	224,000	100.0	94	1	224,000	0.0
Otero	2	0.1	293,000	0.0	146,500	146,500	150,000	95.6	8	1	73,000	0.0
Park	10	0.4	5,163,900	0.5	470,000	516,390	462,450	100.8	54	8	4,209,000	0.4
Pueblo	65	2.9	22,800,510	2.1	350,000	350,777	330,000	101.0	13	58	20,678,510	2.2
Saguache	1	0.0	399,000	0.0	399,000	399,000	399,000	100.0	11	1	399,000	0.0
Weld	3	0.1	1,337,000	0.1	402,000	445,666	419,000	99.5	6	3	1,337,000	0.1
<b>CONDO/TOWNHOME</b>	<b>260</b>	<b>11.4</b>	<b>88,327,968</b>	<b>8.3</b>	<b>325,000</b>	<b>339,722</b>	<b>315,000</b>	<b>102.7</b>	<b>8</b>	<b>228</b>	<b>77,473,923</b>	<b>8.1</b>
<b>El Paso County</b>	<b>241</b>	<b>10.6</b>	<b>81,477,318</b>	<b>7.7</b>	<b>325,000</b>	<b>338,080</b>	<b>315,000</b>	<b>103.0</b>	<b>7</b>	<b>210</b>	<b>70,768,273</b>	<b>7.4</b>
<b>Teller County</b>	<b>3</b>	<b>0.1</b>	<b>1,083,000</b>	<b>0.1</b>	<b>337,000</b>	<b>361,000</b>	<b>349,900</b>	<b>98.1</b>	<b>15</b>	<b>3</b>	<b>1,083,000</b>	<b>0.1</b>
Douglas	2	0.1	736,150	0.1	368,075	368,075	387,500	94.9	11	2	736,150	0.1
Adams	3	0.1	920,500	0.1	355,000	306,833	342,000	101.2	3	3	920,500	0.1
Arapahoe	3	0.1	1,071,000	0.1	375,000	357,000	375,000	99.7	17	3	1,071,000	0.1
Denver	5	0.2	2,200,000	0.2	495,000	440,000	489,000	99.1	31	5	2,200,000	0.2
Jefferson	1	0.0	510,000	0.0	510,000	510,000	475,000	107.4	3	1	510,000	0.1
Pueblo	1	0.0	145,000	0.0	145,000	145,000	140,000	103.6	4	0	0	0.0
Weld	1	0.0	185,000	0.0	185,000	185,000	190,000	97.4	25	1	185,000	0.0
<b>INCOME</b>	<b>32</b>	<b>1.4</b>	<b>17,071,000</b>	<b>1.6</b>	<b>545,000</b>	<b>533,468</b>	<b>549,500</b>	<b>101.7</b>	<b>13</b>	<b>29</b>	<b>15,496,000</b>	<b>1.6</b>
<b>VACANT LAND</b>	<b>105</b>	<b>4.6</b>	<b>20,958,246</b>	<b>2.0</b>	<b>99,900</b>	<b>199,602</b>	<b>100,000</b>	<b>95.2</b>	<b>108</b>	<b>73</b>	<b>16,791,971</b>	<b>1.7</b>
<b>El Paso County</b>	<b>44</b>	<b>1.9</b>	<b>10,344,307</b>	<b>1.0</b>	<b>164,950</b>	<b>235,097</b>	<b>180,000</b>	<b>95.5</b>	<b>111</b>	<b>37</b>	<b>8,576,807</b>	<b>0.9</b>
<b>Teller County</b>	<b>25</b>	<b>1.1</b>	<b>4,859,664</b>	<b>0.5</b>	<b>44,000</b>	<b>194,386</b>	<b>44,000</b>	<b>97.7</b>	<b>113</b>	<b>16</b>	<b>4,411,664</b>	<b>0.5</b>
Custer	2	0.1	100,000	0.0	50,000	50,000	51,000	97.6	26	0	0	0.0
Baca	1	0.0	799,000	0.1	799,000	799,000	799,000	100.0	669	0	0	0.0
Clear Creek	1	0.0	42,000	0.0	42,000	42,000	42,000	100.0	4	1	42,000	0.0
Douglas	1	0.0	1,600,000	0.2	1,600,000	1,600,000	1,600,000	100.0	29	1	1,600,000	0.2

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
Elbert	3	0.1	1,183,900	0.1	294,000	394,633	294,000	99.0	19	2	954,000	0.1
Fremont	10	0.4	682,875	0.1	60,750	68,287	62,500	93.1	226	6	378,500	0.0
Huerfano	1	0.0	20,000	0.0	20,000	20,000	20,000	100.0	4	1	20,000	0.0
Lake	1	0.0	200,000	0.0	200,000	200,000	210,000	95.2	3	1	200,000	0.0
Park	10	0.4	906,500	0.1	53,000	90,650	59,500	94.6	45	6	489,000	0.1
Pueblo	6	0.3	220,000	0.0	29,000	36,666	34,900	81.7	22	2	120,000	0.0
<b>FARM AND RANCH</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
<b>COMMERCIAL</b>	<b>10</b>	<b>0.4</b>	<b>4,587,000</b>	<b>0.4</b>	<b>454,000</b>	<b>458,700</b>	<b>469,000</b>	<b>89.1</b>	<b>132</b>	<b>5</b>	<b>4,054,000</b>	<b>0.4</b>
<b>BUSINESS OP</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
<b>Total</b>	<b>2277</b>	<b>100.0</b>	<b>1,064,594,490</b>	<b>100.0</b>	<b>430,000</b>	<b>467,542</b>	<b>419,000</b>	<b>102.3</b>	<b>14</b>	<b>2023</b>	<b>960,953,641</b>	<b>100.0</b>





## Monthly Listing Activity August 2021

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
<b>SINGLE FAMILY/PATIO</b>	<b>1,009</b>	<b>48.5</b>	<b>764,237,535</b>	<b>64.2</b>	<b>529,950</b>	<b>757,420</b>	<b>1,960</b>	<b>435,000</b>	<b>519,289</b>	<b>312</b>	<b>1,509</b>	<b>24</b>	<b>81</b>
<b>El Paso County</b>	<b>682</b>	<b>32.8</b>	<b>511,212,465</b>	<b>43.0</b>	<b>529,975</b>	<b>749,578</b>	<b>1,605</b>	<b>435,000</b>	<b>517,452</b>	<b>247</b>	<b>1294</b>	<b>17</b>	<b>62</b>
<b>Teller County</b>	<b>91</b>	<b>4.4</b>	<b>59,893,384</b>	<b>5.0</b>	<b>550,000</b>	<b>658,169</b>	<b>109</b>	<b>499,000</b>	<b>509,253</b>	<b>16</b>	<b>59</b>	<b>1</b>	<b>3</b>
Adams	2	0.1	1,475,000	0.1	737,500	737,500	5	469,990	540,150	1	4	0	1
Arapahoe	1	0.0	650,000	0.1	650,000	650,000	10	487,500	534,634	1	14	0	3
Boulder	0	0.0	0	0.0	0	0	1	425,000	425,000	1	1	0	0
Broomfield	1	0.0	2,850,000	0.2	2,850,000	2,850,000	0	0	0	0	0	0	0
Chaffee	2	0.1	2,208,000	0.2	1,104,000	1,104,000	2	1,104,000	1,104,000	2	1	0	0
Cheyenne	1	0.0	455,000	0.0	455,000	455,000	0	0	0	0	0	0	0
Clear Creek	1	0.0	1,500,000	0.1	1,500,000	1,500,000	0	0	0	0	0	0	0
Costilla	2	0.1	673,118	0.1	336,559	336,559	0	0	0	0	0	0	0
Custer	16	0.8	21,388,599	1.8	724,950	1,336,787	11	595,000	559,054	1	4	0	0
Denver	4	0.2	4,894,500	0.4	649,500	1,223,625	6	522,500	532,333	0	3	0	0
Douglas	22	1.1	29,755,288	2.5	956,000	1,352,513	30	762,500	1,041,477	4	26	0	0
Elbert	9	0.4	6,359,800	0.5	700,000	706,644	9	589,000	570,433	2	8	0	2
Fremont	29	1.4	23,509,597	2.0	569,900	810,675	20	413,748	549,839	1	13	0	1
Garfield	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Huerfano	5	0.2	2,083,799	0.2	384,999	416,759	5	349,900	325,959	0	1	0	0
Jefferson	4	0.2	7,399,000	0.6	949,500	1,849,750	6	789,000	757,165	1	7	0	1
La Plata	0	0.0	0	0.0	0	0	1	450,000	450,000	0	1	0	0
Las Animas	3	0.1	3,545,000	0.3	995,000	1,181,666	1	2,000,000	2,000,000	0	0	0	1
Lincoln	10	0.5	2,382,400	0.2	214,500	238,240	8	196,000	238,800	1	1	0	0
Morgan	0	0.0	0	0.0	0	0	1	340,000	340,000	0	1	0	0
Otero	3	0.1	1,520,000	0.1	425,000	506,666	1	245,000	245,000	0	0	1	0
Park	33	1.6	30,458,700	2.6	689,000	922,990	25	450,000	694,684	5	9	0	1
Pueblo	86	4.1	49,024,385	4.1	362,500	570,050	104	329,900	345,238	28	60	5	6
Rio Grande	1	0.0	474,500	0.0	474,500	474,500	0	0	0	1	0	0	0
Saguache	1	0.0	525,000	0.0	525,000	525,000	0	0	0	0	0	0	0
Weld	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
<b>CONDO/TOWNHOME</b>	<b>106</b>	<b>5.1</b>	<b>44,434,072</b>	<b>3.7</b>	<b>387,125</b>	<b>419,189</b>	<b>294</b>	<b>319,950</b>	<b>335,075</b>	<b>47</b>	<b>235</b>	<b>1</b>	<b>7</b>
<b>El Paso County</b>	<b>85</b>	<b>4.1</b>	<b>35,030,368</b>	<b>2.9</b>	<b>387,125</b>	<b>412,121</b>	<b>268</b>	<b>319,950</b>	<b>329,271</b>	<b>42</b>	<b>221</b>	<b>0</b>	<b>7</b>
<b>Teller County</b>	<b>7</b>	<b>0.3</b>	<b>3,174,000</b>	<b>0.3</b>	<b>625,000</b>	<b>453,428</b>	<b>5</b>	<b>255,000</b>	<b>253,980</b>	<b>3</b>	<b>2</b>	<b>0</b>	<b>0</b>
Douglas	4	0.2	2,511,704	0.2	614,170	627,926	6	612,950	595,977	0	1	0	0

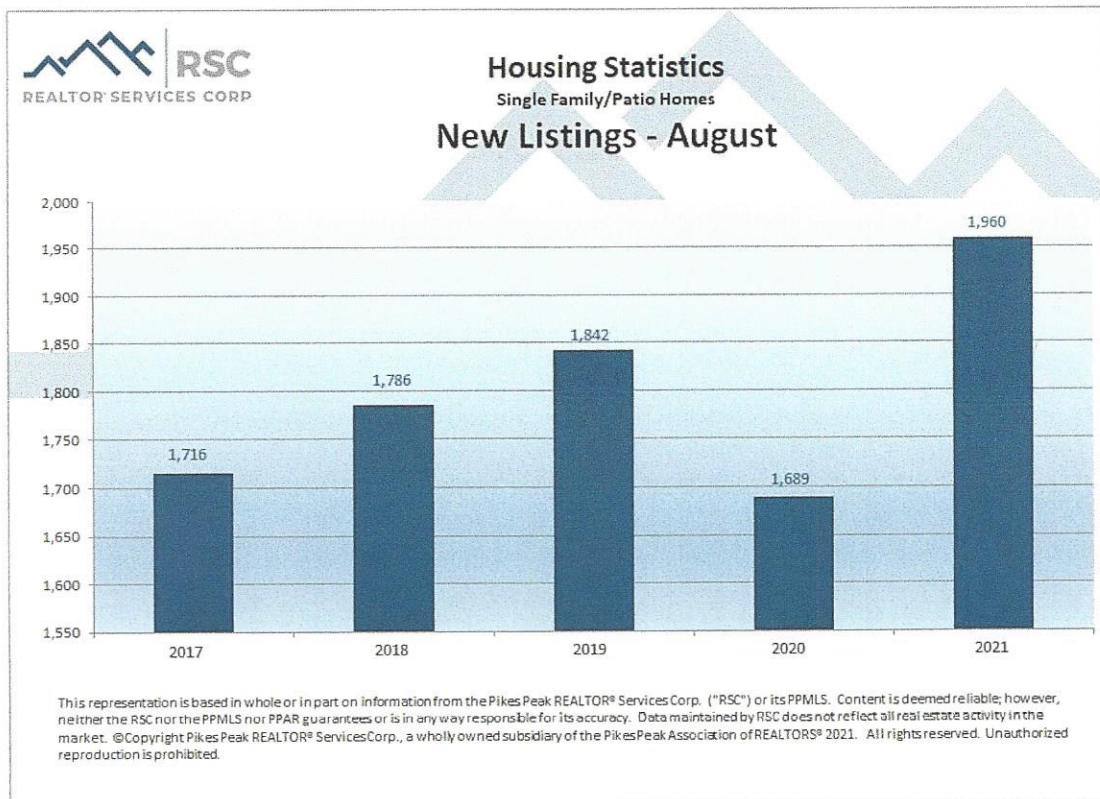


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Arapahoe	4	0.2	1,378,600	0.1	292,500	344,650	6	262,500	263,983	1	6	0	0
Denver	5	0.2	1,999,400	0.2	225,000	399,880	4	282,000	455,475	1	0	0	0
Jefferson	1	0.0	340,000	0.0	340,000	340,000	1	340,000	340,000	0	0	1	0
Pueblo	0	0.0	0	0.0	0	0	2	272,450	272,450	0	3	0	0
Summit	0	0.0	0	0.0	0	0	1	819,000	819,000	0	1	0	0
Weld	0	0.0	0	0.0	0	0	1	312,000	312,000	0	1	0	0
<b>INCOME</b>	<b>46</b>	<b>2.2</b>	<b>26,545,549</b>	<b>2.2</b>	<b>510,000</b>	<b>577,077</b>	<b>42</b>	<b>443,750</b>	<b>514,878</b>	<b>10</b>	<b>31</b>	<b>2</b>	<b>7</b>
<b>VACANT LAND</b>	<b>620</b>	<b>29.8</b>	<b>194,262,011</b>	<b>16.3</b>	<b>120,000</b>	<b>313,325</b>	<b>169</b>	<b>89,000</b>	<b>193,294</b>	<b>31</b>	<b>89</b>	<b>31</b>	<b>10</b>
<b>El Paso County</b>	<b>261</b>	<b>12.5</b>	<b>81,020,234</b>	<b>6.8</b>	<b>189,000</b>	<b>310,422</b>	<b>57</b>	<b>199,900</b>	<b>277,790</b>	<b>13</b>	<b>35</b>	<b>16</b>	<b>5</b>
<b>Teller County</b>	<b>128</b>	<b>6.1</b>	<b>16,640,870</b>	<b>1.4</b>	<b>35,500</b>	<b>130,006</b>	<b>33</b>	<b>40,000</b>	<b>66,645</b>	<b>12</b>	<b>20</b>	<b>6</b>	<b>3</b>
Boulder	1	0.0	475,000	0.0	475,000	475,000	0	0	0	0	0	0	0
Chaffee	2	0.1	424,000	0.0	212,000	212,000	2	212,000	212,000	0	0	0	0
Cheyenne	1	0.0	25,000	0.0	25,000	25,000	0	0	0	0	0	0	0
Clear Creek	3	0.1	404,998	0.0	69,999	134,999	1	59,999	59,999	0	0	0	0
Costilla	4	0.2	70,000	0.0	18,000	17,500	0	0	0	0	0	0	0
Crowley	1	0.0	200,000	0.0	200,000	200,000	0	0	0	0	0	0	0
Custer	26	1.2	6,183,600	0.5	45,000	237,830	9	42,000	160,877	0	3	1	0
Douglas	22	1.1	6,687,498	0.6	89,950	303,977	8	204,900	353,475	1	5	0	0
Eagle	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Elbert	11	0.5	6,385,000	0.5	325,000	580,454	4	325,000	717,500	0	1	2	0
Fremont	30	1.4	5,511,335	0.5	48,500	183,711	8	127,450	143,961	2	7	2	0
Gilpin	2	0.1	242,998	0.0	121,499	121,499	0	0	0	0	0	0	0
Huerfano	9	0.4	5,072,800	0.4	110,000	563,644	1	2,999,000	2,999,000	0	0	2	0
Jefferson	3	0.1	1,449,900	0.1	599,900	483,300	1	50,000	50,000	1	1	0	0
Larimer	1	0.0	79,999	0.0	79,999	79,999	0	0	0	0	0	0	0
Las Animas	2	0.1	204,900	0.0	102,450	102,450	0	0	0	0	0	0	0
Lincoln	1	0.0	1,100,000	0.1	1,100,000	1,100,000	0	0	0	0	1	0	0
Otero	1	0.0	299,900	0.0	299,900	299,900	0	0	0	0	0	0	0
Park	60	2.9	55,227,963	4.6	77,450	920,466	24	54,999	71,874	1	11	0	0
Pueblo	50	2.4	6,311,016	0.5	52,000	126,220	21	42,000	51,333	1	4	2	2
Saguache	1	0.0	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
<b>FARM AND RANCH</b>	<b>18</b>	<b>0.9</b>	<b>76,187,000</b>	<b>6.4</b>	<b>1,990,000</b>	<b>4,232,611</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>COMMERCIAL</b>	<b>117</b>	<b>5.6</b>	<b>80,711,971</b>	<b>6.8</b>	<b>375,000</b>	<b>689,845</b>	<b>22</b>	<b>414,500</b>	<b>633,968</b>	<b>5</b>	<b>8</b>	<b>5</b>	<b>2</b>
<b>BUSINESS OP</b>	<b>7</b>	<b>0.3</b>	<b>2,820,000</b>	<b>0.2</b>	<b>300,000</b>	<b>402,857</b>	<b>3</b>	<b>610,000</b>	<b>698,333</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>0</b>
<b>RENTALS</b>	<b>159</b>	<b>7.6</b>	<b>322,440</b>	<b>0</b>	<b>1,995</b>	<b>2,027</b>	<b>271</b>	<b>1,895</b>	<b>1,920</b>	<b>7</b>	<b>0</b>	<b>9</b>	<b>39</b>
<b>El Paso County</b>	<b>155</b>	<b>7.4</b>	<b>316,350</b>	<b>0.0</b>	<b>1,995</b>	<b>2,040</b>	<b>260</b>	<b>1,895</b>	<b>1,926</b>	<b>7</b>	<b>0</b>	<b>9</b>	<b>37</b>
<b>Teller County</b>	<b>3</b>	<b>0.1</b>	<b>4,525</b>	<b>0.0</b>	<b>1,800</b>	<b>1,508</b>	<b>6</b>	<b>1,950</b>	<b>1,725</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Fremont	0	0.0	0	0.0	0	0	1	1,095	1,095	0	0	0	1
Pueblo	1	0.0	1,565	0.0	1,565	1,565	4	2,072	2,015	0	0	0	0
<b>Total</b>	<b>2,082</b>	<b>100.0</b>	<b>1,189,520,578</b>	<b>100</b>	<b>388,062</b>	<b>571,335</b>	<b>2,761</b>	<b>395,000</b>	<b>429,980</b>	<b>413</b>	<b>1,873</b>	<b>74</b>	<b>146</b>



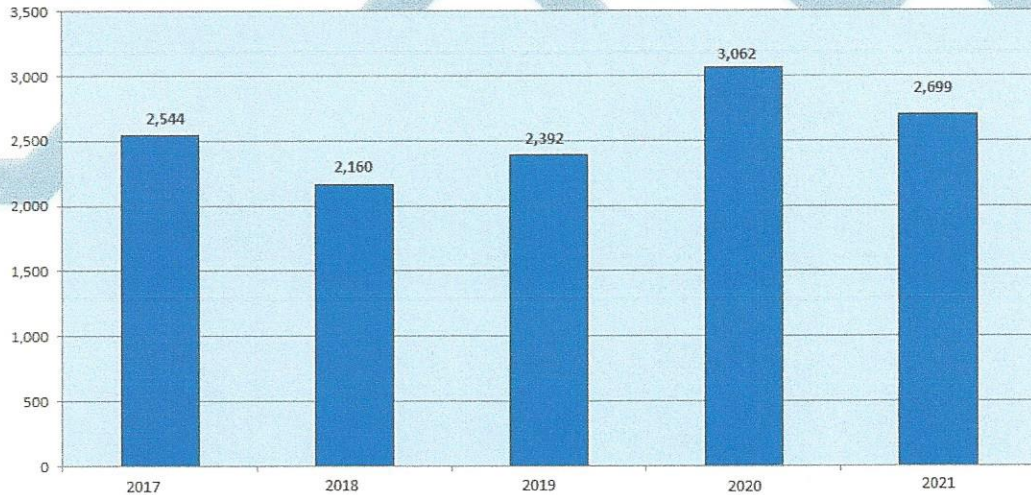
# August 2021 Charts





## Housing Statistics Single Family/Patio Homes Total Under Contract August

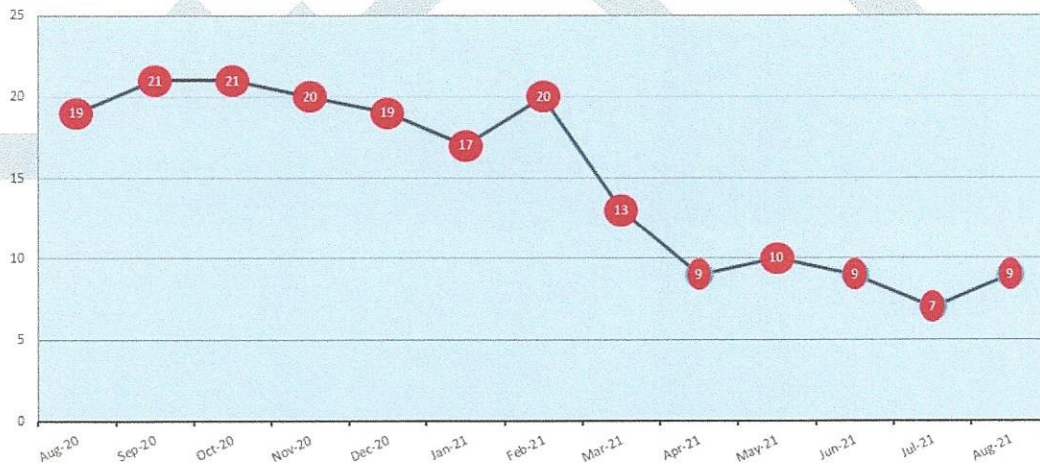
(Total number of listings in PPMLS that are under contract/pending sale)



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## Housing Statistics Single Family/Patio Homes Average Days on Market



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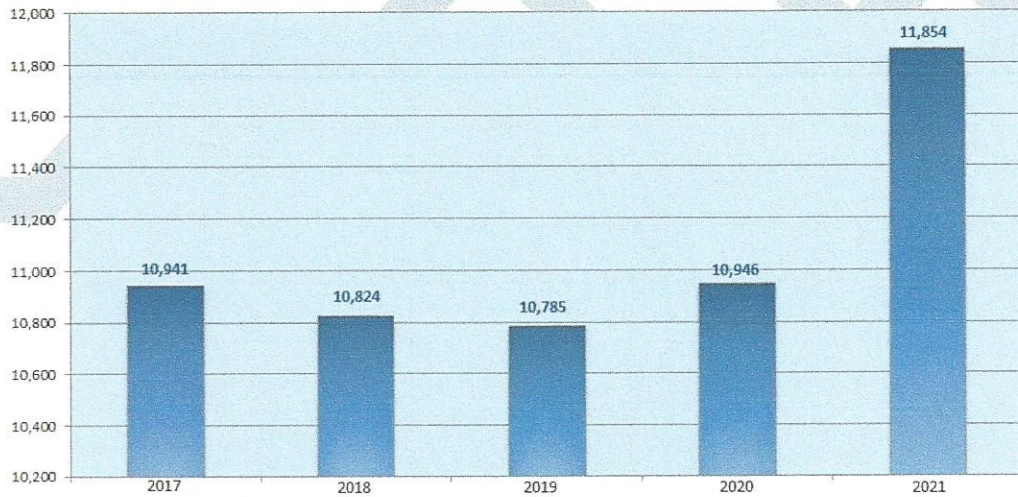




## Housing Statistics

### Single Family/Patio Homes

### Total Sales YTD - August



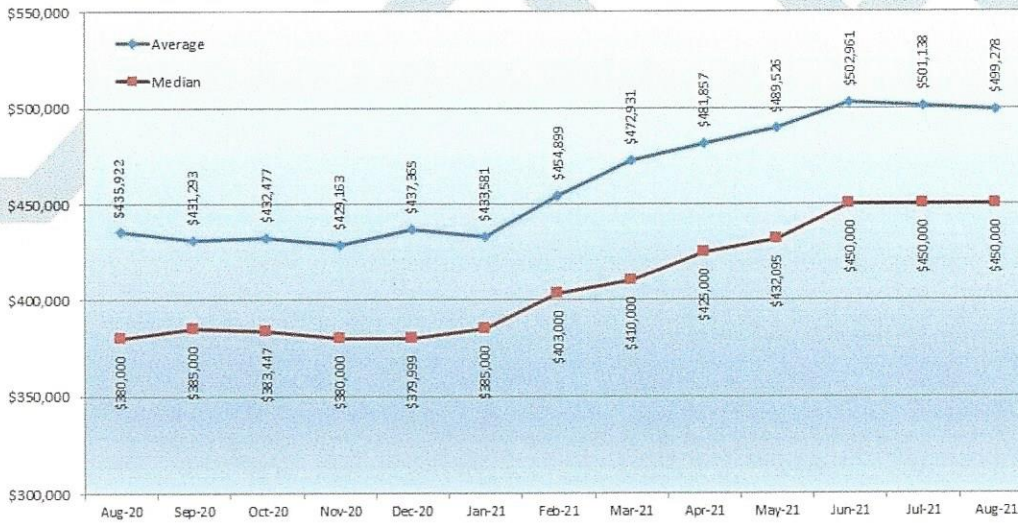
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## Housing Statistics

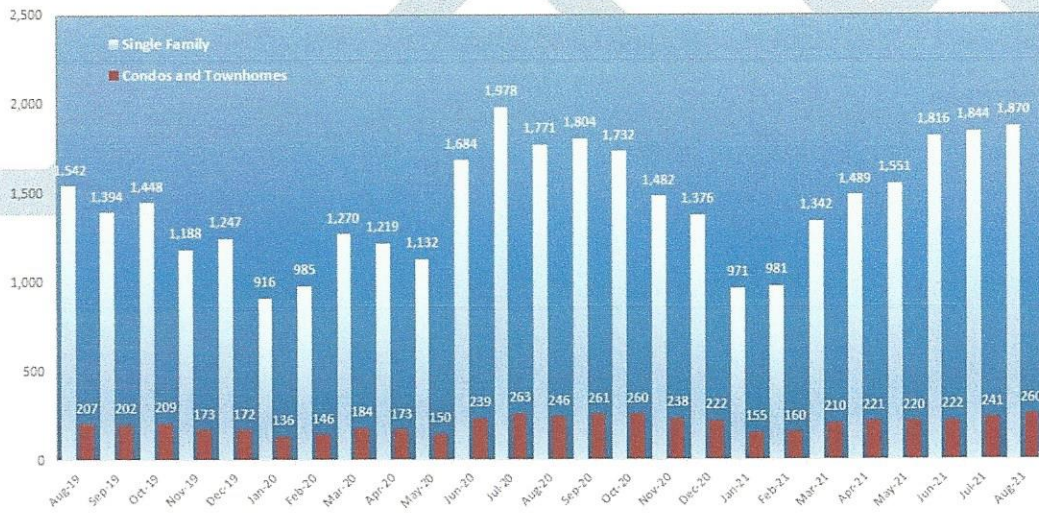
### Single Family/Patio Homes

### Average and Median Sales Prices



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## Housing Statistics Residential Home Sales



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