



LISTING AND SALES SUMMARY

July 2025

All Homes						Existing Homes				
MONTHLY SUMMARY										
	Jun 2025	Jul 2025	% +/-	Jul 2024	% +/-	Jun 2025	Jul 2025	% +/-	Jul 2024	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,869	1,654	(11.5)	1,640	0.9	1,733	1,535	(11.4)	1,451	5.8
Sales	1,197	1,152	(3.8)	1,127	2.2	1,061	1,062	0.1	998	6.4
Ave. Sales Price	\$570,516	\$574,276	0.7	\$571,152	0.5	\$565,342	\$571,263	1.0	\$567,039	0.7
Median Sales Price	\$500,000	\$497,475	(0.5)	\$499,000	(0.3)	\$492,500	\$490,000	(0.5)	\$490,000	0.0
Total Active	4,055	4,227	4.2	3,273	29.1	3,508	3,685	5.0	2,739	34.5
* Months Supply	3.4	3.7		2.9		3.3	3.5		2.7	
CONDO/TOWNHOMES:										
New Listings	250	272	8.8	246	10.6	230	258	12.2	218	18.3
Sales	146	142	(2.7)	145	(2.1)	129	129	0.0	125	3.2
Ave. Sale Price	\$348,082	\$390,355	12.1	\$381,437	2.3	\$338,829	\$380,825	12.4	\$370,893	2.7
Median Sale Price	\$330,000	\$339,950	3.0	\$354,900	(4.2)	\$315,000	\$331,643	5.3	\$338,000	(1.9)
Total Active	673	711	5.6	596	19.3	606	632	4.3	502	25.9
* Months Supply	4.6	5.0		4.1		4.7	4.9		4.0	
CUMULATIVE YTD SUMMARY										
	Jan-Jul 2025			Jan-Jul 2024	% +/-	Jan-Jul 2025			Jan-Jul 2024	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	11,560			10,244	12.8	10,392			9,132	13.8
Sales	7,105			6,739	5.4	6,233			5,945	4.8
Ave. Sales Price	\$564,215			\$548,551	2.9	\$558,048			\$539,311	3.5
Volume	\$4,008,747,575			\$3,696,685,189	8.4	\$3,478,313,184			\$3,206,203,895	8.5
CONDO/TOWNHOMES:										
New Listings	1,733			1,713	1.2	1,577			1,499	5.2
Sales	933			1,018	(8.3)	816			841	(3.0)
Ave. Sales Price	\$364,365			\$373,771	(2.5)	\$353,119			\$355,759	(0.7)
Volume	\$339,952,545			\$380,498,878	(10.7)	\$288,145,104			\$299,193,319	(3.7)

* Beginning 2025, calculating differences between Months Supply will not be done.

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Monthly Sales Activity July 2025

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1,152	83.2	661,566,552	88.8	497,475	574,276	499,900	98.9	39.0
El Paso County	939	67.8	543,054,712	72.9	500,000	578,333	500,000	99.1	36.0
Teller County	58	4.2	33,433,568	4.5	531,000	576,440	540,000	98.0	51.0
Adams	3	0.2	1,515,000	0.2	400,000	505,000	400,000	98.7	67.0
Alamosa	1	0.1	590,000	0.1	590,000	590,000	599,000	98.5	86.0
Arapahoe	11	0.8	6,135,050	0.8	550,000	557,731	565,000	99.1	31.0
Broomfield	1	0.1	560,000	0.1	560,000	560,000	555,000	100.9	7.0
Custer	2	0.1	750,000	0.1	375,000	375,000	385,000	97.1	55.0
Delta	1	0.1	215,600	0.0	215,600	215,600	215,600	100.0	2.0
Douglas	30	2.2	29,976,600	4.0	775,000	999,220	780,000	97.4	47.0
Elbert	8	0.6	4,687,900	0.6	615,000	585,987	621,250	98.6	54.0
Fremont	9	0.6	3,086,600	0.4	359,900	342,955	359,900	99.5	32.0
Jefferson	2	0.1	1,553,750	0.2	776,875	776,875	809,950	96.0	32.0
Lincoln	1	0.1	535,000	0.1	535,000	535,000	550,000	97.3	98.0
Otero	2	0.1	470,000	0.1	235,000	235,000	244,450	95.9	77.0
Park	5	0.4	4,615,500	0.6	395,000	923,100	415,000	97.8	40.0
Pueblo	78	5.6	29,257,272	3.9	364,450	375,093	364,400	98.3	67.0
Summit	1	0.1	1,130,000	0.2	1,130,000	1,130,000	1,300,000	86.9	65.0
CONDO/TOWNHOME	142	10.3	55,430,472	7.4	339,950	390,355	341,500	98.7	51.0
El Paso County	126	9.1	48,371,952	6.5	335,000	383,904	336,000	99.0	52.0
Teller County	4	0.3	1,632,520	0.2	441,360	408,130	445,950	99.2	68.0
Adams	2	0.1	665,000	0.1	332,500	332,500	343,500	96.8	66.0
Arapahoe	1	0.1	540,000	0.1	540,000	540,000	540,000	100.0	0.0
Chaffee	1	0.1	503,000	0.1	503,000	503,000	514,900	97.7	77.0
Denver	1	0.1	240,000	0.0	240,000	240,000	260,000	92.3	81.0
Douglas	4	0.3	2,253,000	0.3	490,500	563,250	521,250	94.3	36.0
Elbert	1	0.1	345,000	0.0	345,000	345,000	345,000	100.0	1.0
Jefferson	1	0.1	567,500	0.1	567,500	567,500	579,900	97.9	6.0
Pueblo	1	0.1	312,500	0.0	312,500	312,500	335,000	93.3	20.0
INCOME	18	1.3	9,138,000	1.2	527,500	507,666	527,500	98.1	51.0
VACANT LAND	69	5.0	17,308,299	2.3	120,000	250,844	126,000	91.4	127.0
El Paso County	25	1.8	10,861,399	1.5	250,000	434,455	259,000	93.2	184.0
Teller County	18	1.3	1,967,400	0.3	79,000	109,300	82,500	92.7	54.0
Custer	2	0.1	158,000	0.0	79,000	79,000	84,900	90.4	325.0
Douglas	1	0.1	40,000	0.0	40,000	40,000	49,000	81.6	345.0
Elbert	1	0.1	90,000	0.0	90,000	90,000	120,000	75.0	285.0
Fremont	2	0.1	390,000	0.1	195,000	195,000	204,950	94.6	169.0
Huerfano	2	0.1	125,000	0.0	62,500	62,500	70,750	76.3	254.0
Lincoln	3	0.2	1,360,000	0.2	410,000	453,333	465,000	91.5	148.0
Park	9	0.6	2,067,000	0.3	80,000	229,666	80,000	91.4	21.0
Pueblo	6	0.4	249,500	0.0	29,500	41,583	33,000	89.0	75.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
FARM AND RANCH	1	0.1	386,500	0.1	386,500	386,500	415,000	93.1	14.0
COMMERCIAL	3	0.2	1,070,000	1.0	274,000	356,666	310,000	86.1	153.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1385	100.0	744,899,823	100.0	470,000	537,833	475,000	98.5	45

Monthly Listing Activity July 2025

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	4,226	64.3	2,824,042,128	0	548,900	668,254	1,654	504,840	614,801	312	741	135	97
El Paso County	3,088	47.0	2,072,723,693	0.0	550,000	671,218	1,304	514,900	609,542	252	599	85	66
Teller County	373	5.7	238,641,815	0.0	550,000	639,790	114	540,900	565,972	21	28	4	9
Adams	8	0.1	4,646,000	0.0	556,000	580,750	6	555,000	575,833	0	1	0	0
Alamosa	1	0.0	105,000	0.0	105,000	105,000	0	0	0	0	0	1	0
Arapahoe	14	0.2	10,426,900	0.0	644,500	744,778	8	619,000	614,850	1	5	2	3
Bent	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Boulder	1	0.0	625,000	0.0	625,000	625,000	0	0	0	0	0	0	0
Chaffee	11	0.2	10,884,900	0.0	877,000	989,536	4	846,000	783,000	1	1	0	0
Clear Creek	1	0.0	500,000	0.0	500,000	500,000	1	500,000	500,000	0	0	0	0
Conejos	1	0.0	445,000	0.0	445,000	445,000	0	0	0	0	0	0	0
Costilla	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Crowley	3	0.0	1,115,000	0.0	425,000	371,666	3	255,000	315,000	0	0	1	0
Custer	21	0.3	14,215,400	0.0	639,000	676,923	6	527,000	605,966	0	3	1	0
Denver	10	0.2	8,698,899	0.0	762,450	869,889	2	1,075,000	1,075,000	1	5	0	0
Douglas	115	1.7	141,317,881	0.0	900,000	1,228,851	38	960,000	1,403,333	3	26	12	3
Elbert	46	0.7	42,714,499	0.0	739,400	928,576	14	835,000	1,062,707	3	10	2	3
Fremont	86	1.3	51,470,238	0.0	494,450	598,491	27	489,900	547,480	6	4	7	2
Gunnison	1	0.0	697,500	0.0	697,500	697,500	0	0	0	0	0	0	0
Huerfano	8	0.1	8,483,900	0.0	512,000	1,060,487	2	862,500	862,500	0	1	0	0
Jefferson	11	0.2	18,136,350	0.0	837,550	1,648,759	3	1,400,000	1,716,666	3	0	0	0
Lake	1	0.0	779,000	0.0	779,000	779,000	0	0	0	0	0	0	0
Larimer	2	0.0	7,769,999	0.0	3,884,999	3,884,999	0	0	0	0	0	0	0
Las Animas	8	0.1	5,749,899	0.0	656,500	718,737	2	807,499	807,499	0	0	0	0
Lincoln	8	0.1	1,956,500	0.0	240,000	244,562	1	240,000	240,000	0	1	0	0
Morgan	1	0.0	1,125,000	0.0	1,125,000	1,125,000	0	0	0	0	0	0	0
Otero	13	0.2	3,225,812	0.0	239,000	248,139	2	367,500	367,500	0	1	1	1
Park	64	1.0	40,889,149	0.0	516,500	638,892	11	435,000	517,172	3	4	0	0
Prowers	1	0.0	135,000	0.0	135,000	135,000	0	0	0	0	0	0	0
Pueblo	324	4.9	134,788,794	0.0	379,450	416,014	106	350,950	383,401	18	52	19	10
Rio Grande	1	0.0	145,000	0.0	145,000	145,000	0	0	0	0	0	0	0
Saguache	1	0.0	410,000	0.0	410,000	410,000	0	0	0	0	0	0	0
Weld	1	0.0	470,000	0.0	470,000	470,000	0	0	0	0	0	0	0
CONDO/TOWNHOME	710	10.8	257,270,548	0	339,000	362,352	271	334,900	362,832	60	116	35	8
El Paso County	624	9.5	221,607,474	0.0	335,000	355,140	233	334,900	362,904	54	104	27	6
Teller County	27	0.4	9,576,277	0.0	350,428	354,676	8	386,000	423,125	2	7	0	0
Adams	3	0.0	1,132,899	0.0	355,000	377,633	1	427,900	427,900	0	0	0	0
Arapahoe	7	0.1	2,714,900	0.0	399,900	387,842	8	353,450	335,237	1	1	4	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Chaffee	2	0.0	1,185,000	0.0	592,500	592,500	1	535,000	535,000	0	0	0	0
Denver	15	0.2	9,098,799	0.0	349,000	606,586	5	225,000	230,980	1	0	3	0
Douglas	10	0.2	5,124,999	0.0	504,999	512,499	3	435,000	536,000	1	2	0	0
Fremont	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Huerfano	1	0.0	189,900	0.0	189,900	189,900	0	0	0	0	0	0	0
Jefferson	1	0.0	450,000	0.0	450,000	450,000	1	450,000	450,000	0	0	1	1
Larimer	1	0.0	275,000	0.0	275,000	275,000	0	0	0	0	0	0	0
Pueblo	16	0.2	4,408,300	0.0	249,950	275,518	9	240,000	252,255	0	2	0	1
Summit	2	0.0	1,258,000	0.0	629,000	629,000	2	629,000	629,000	0	0	0	0
Weld	0	0.0	0	0.0	0	0	0	0	0	1	0	0	0
INCOME	165	2.5	129,633,974	0	580,000	785,660	58	557,500	663,509	17	23	14	4
VACANT LAND	1,069	16.3	321,674,905	0	131,000	300,911	144	125,000	271,899	17	53	38	5
El Paso County	415	6.3	168,930,189	0.0	225,000	407,060	42	190,000	358,704	9	20	20	3
Teller County	280	4.3	44,487,421	0.0	54,950	158,883	35	80,000	96,308	5	15	4	1
Adams	3	0.0	9,528,000	0.0	264,000	3,176,000	0	0	0	0	0	0	0
Alamosa	1	0.0	60,000	0.0	60,000	60,000	0	0	0	0	0	0	0
Arapahoe	2	0.0	455,000	0.0	227,500	227,500	0	0	0	0	0	0	0
Archuleta	1	0.0	195,000	0.0	195,000	195,000	0	0	0	0	0	0	0
Chaffee	2	0.0	325,000	0.0	162,500	162,500	1	100,000	100,000	0	0	0	0
Clear Creek	2	0.0	848,000	0.0	424,000	424,000	0	0	0	0	0	0	0
Conejos	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Costilla	0	0.0	0	0.0	0	0	0	0	0	0	1	1	0
Crowley	3	0.0	599,900	0.0	99,900	199,966	0	0	0	0	0	0	0
Custer	11	0.2	3,034,900	0.0	95,500	275,900	5	235,000	355,100	0	0	0	0
Douglas	55	0.8	23,825,350	0.0	400,000	433,188	8	147,500	286,600	0	1	2	0
Elbert	27	0.4	7,219,700	0.0	219,900	267,396	7	274,900	348,928	0	1	2	0
Fremont	33	0.5	5,294,797	0.0	125,000	160,448	6	112,500	109,416	0	3	2	0
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	0	0
Grand	1	0.0	119,000	0.0	119,000	119,000	0	0	0	0	0	0	0
Huerfano	15	0.2	2,135,200	0.0	85,000	142,346	3	45,000	57,833	0	1	0	0
Jefferson	5	0.1	1,550,900	0.0	129,900	310,180	2	440,000	440,000	0	0	0	1
Lake	1	0.0	119,000	0.0	119,000	119,000	0	0	0	0	0	0	0
Larimer	1	0.0	224,900	0.0	224,900	224,900	0	0	0	0	0	0	0
Las Animas	3	0.0	379,800	0.0	89,900	126,600	0	0	0	0	0	0	0
Lincoln	7	0.1	867,300	0.0	70,000	123,900	3	79,900	283,300	0	1	0	0
Otero	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Park	100	1.5	42,744,499	0.0	79,500	427,444	22	167,000	508,954	0	6	0	0
Pueblo	95	1.4	7,160,449	0.0	35,000	75,373	10	35,000	34,950	3	4	7	0
Saguache	3	0.0	148,000	0.0	10,000	49,333	0	0	0	0	0	0	0
FARM AND RANCH	16	0.2	27,112,600	0	1,075,000	1,694,537	1	1,489,000	1,489,000	1	0	2	0
COMMERCIAL	158	2.4	155,839,873	0	558,250	986,328	22	790,000	1,230,663	5	8	6	2
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
RENTALS	233	3.5	518,086	0	2,150	2,223	280	2,195	2,172	18	0	7	219
El Paso County	219	3.3	486,956	0.0	2,150	2,223	266	2,162	2,171	17	0	7	200
Teller County	9	0.1	18,340	0.0	2,500	2,037	11	2,500	2,237	1	0	0	13
Denver	2	0.0	7,400	0.0	3,700	3,700	0	0	0	0	0	0	0
Elbert	0	0.0	0	0.0	0	0	1	2,295	2,295	0	0	0	1
Pueblo	3	0.0	5,390	0.0	1,695	1,796	2	1,847	1,847	0	0	0	3
Weld	0	0.0	0	0.0	0	0	0	0	0	0	0	0	2
Total	6,577	100.0	3,716,092,114	100	460,000	565,013	2,430	440,000	502,888	430	941	237	335

Active/Sold Listing Analysis

July 2025

Active Listings Analysis Current as of 8/1/25

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	68	422	736	585	663	279	270	62
Reductions	5	43	247	379	356	355	123	113	10
% With Reduction	60.00%	47.00%	44.50%	42.30%	46.30%	40.40%	36.90%	34.40%	16.10%
Avg Reduction %	4%	3.60%	3%	2.10%	2.00%	2.40%	3.10%	3.60%	3%

Teller County	4	39	49	62	71	88	22	30	8
Reductions	1	15	24	33	38	49	6	5	3
% With Reduction	25.00%	35.80%	36.70%	40.30%	45.00%	49%	22.70%	10%	25%
Avg Reduction %	9.50%	4.70%	3.10%	4.10%	3.00%	3%	3.70%	4%	4%

All Counties	50	203	601	928	737	884	357	378	90
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Sold Listing Analysis - (July 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	30	161	272	182	164	61	62	4
Teller County	1	6	6	12	9	18	3	3	0
All Counties	10	61	203	309	208	206	73	74	8

Sold Listing Analysis - (June 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	21	152	306	211	185	69	62	5
Teller County	1	6	9	10	8	12	2	0	0
All Counties	15	50	189	343	231	211	81	71	5

Sold Listing Analysis - July 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	22	161	269	196	166	66	52	4
Teller County	2	3	9	8	11	15	3	4	1
All Counties	19	48	198	301	221	195	75	64	7

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July 2025 Charts

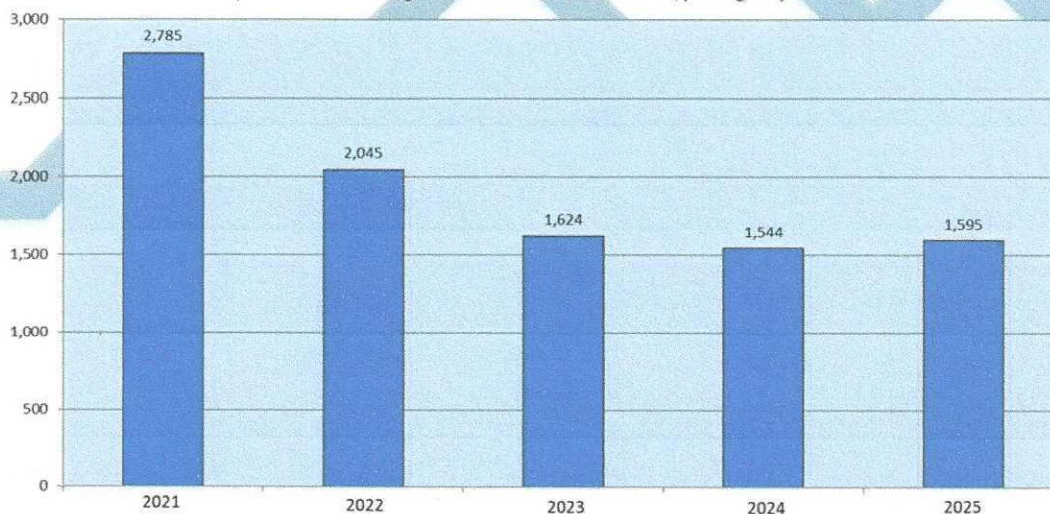


Housing Statistics

Single Family/Patio Homes

Total Under Contract - July

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

Single Family/Patio Homes

Average Days on Market

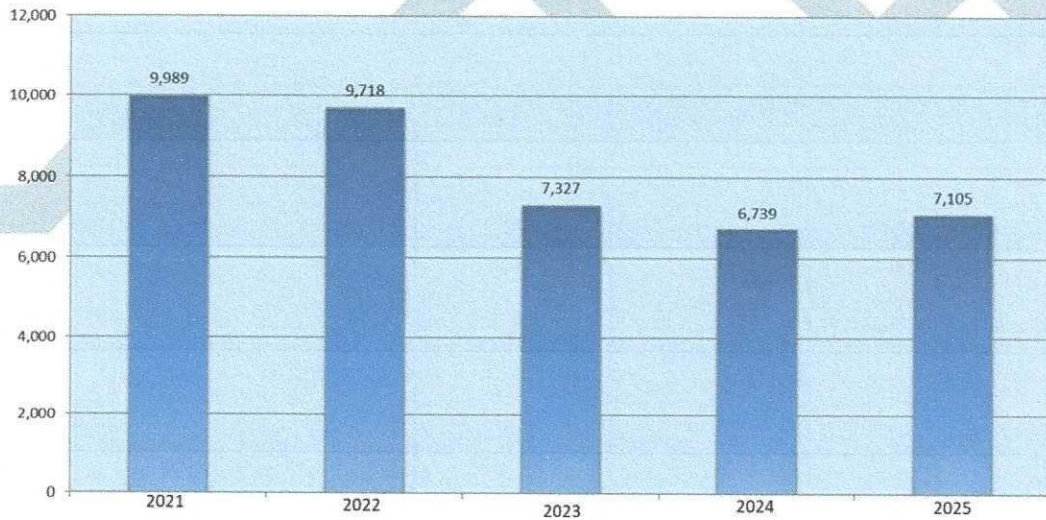


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - July

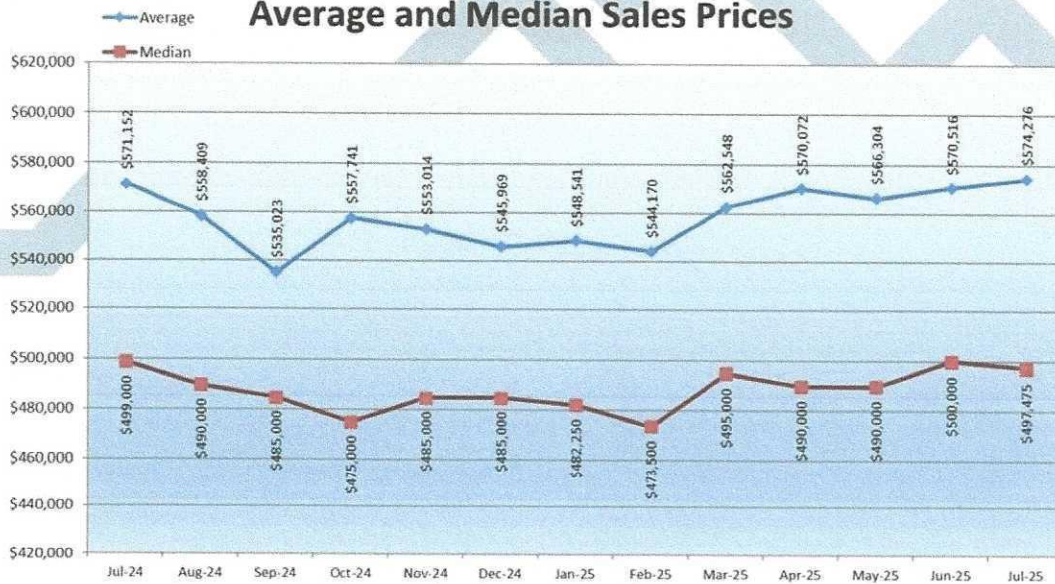


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Housing Statistics

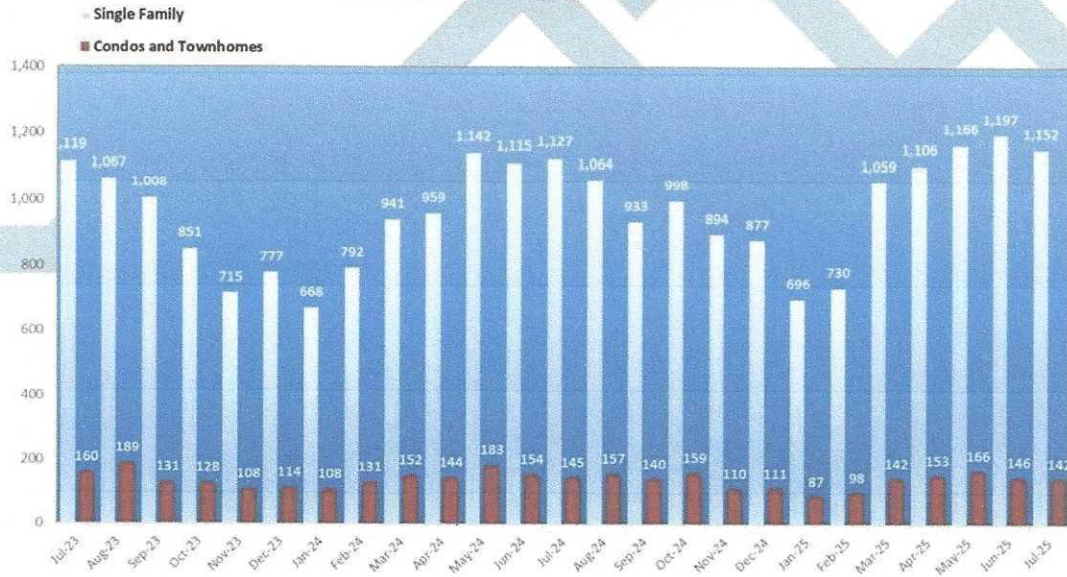
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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