



LISTING AND SALES SUMMARY
July 2022

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Jun 2022	Jul 2022	% +/-	Jul 2021	% +/-	Jun 2022	Jul 2022	% +/-	Jul 2021	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	2,350	2,087	(11.2)	2,176	(4.1)	2,175	1,887	(13.2)	2,055	(8.2)
Sales	1,712	1,403	(18.0)	1,844	(23.9)	1,547	1,274	(17.6)	1,747	(27.1)
Ave. Sales Price	\$551,304	\$557,250	1.1	\$501,138	11.2	\$543,038	\$549,667	1.2	\$497,595	10.5
Median Sales Price	\$495,000	\$482,500	(2.5)	\$450,000	7.2	\$486,000	\$475,000	(2.3)	\$450,000	5.6
Total Active	2,125	2551	20.0	981	160.0	1,735	2,091	20.5	847	146.9
Months Supply	1.2	1.8	(1.1)	0.5	(6.7)	1.1	1.6	(1.2)	0.5	(5.4)
CONDO/TOWNHOMES:										
New Listings	302	270	(10.6)	317	(14.8)	269	241	(10.4)	293	(17.7)
Sales	218	208	(4.6)	241	(13.7)	199	175	(12.1)	226	(22.6)
Ave. Sale Price	\$366,659	\$374,320	2.1	\$324,807	15.2	\$353,185	\$356,638	1.0	\$322,389	10.6
Median Sale Price	\$348,000	\$352,500	1.3	\$315,000	11.9	\$340,000	\$337,000	(0.9)	\$315,000	7.0
Total Active	200	234	17.0	104	125.0	141	172	22.0	79	117.7
Months Supply	0.9	1.1	(3.7)	0.4	(9.1)	0.7	1.0	(1.8)	0.3	(5.2)
CUMULATIVE YTD SUMMARY										
	Jan-Jul 2022	Jan-Jul 2021	% +/-			Jan-Jul 2022	Jan-Jul 2021	% +/-		
SINGLE FAMILY/PATIO HOMES:										
New Listings	13,047	12,078	8.0			11,670	11,032	5.8		
Sales	9,718	9,989	(2.7)			8,717	9,060	(3.8)		
Ave. Sales Price	\$542,862	\$481,851	12.7			\$534,474	\$478,332	11.7		
Volume	\$5,275,532,916	\$4,813,209,639	9.6			\$4,659,009,858	\$4,333,687,920	7.5		
CONDO/TOWNHOMES:										
New Listings	1,710	1,623	5.4			1,476	1,415	4.3		
Sales	1,430	1,429	0.1			1,189	1,182	0.6		
Ave. Sales Price	\$370,269	\$318,177	16.4			\$354,951	\$309,225	14.8		
Volume	\$529,484,670	\$454,674,933	16.5			\$422,036,739	\$365,503,950	15.5		

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Monthly Sales Activity July 2022

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1403	81.7	781,822,085	88.5	482,500	557,250	480,000	100.1	14	1283	715,287,615	89.2
El Paso County	1197	69.7	673,544,581	76.3	485,000	562,693	484,995	100.3	13	1088	612,495,811	76.3
Teller County	71	4.1	36,819,151	4.2	505,000	518,579	510,000	99.4	19	66	34,609,351	4.3
Adams	3	0.2	1,566,000	0.2	475,000	522,000	475,000	98.9	9	3	1566000	0.2
Arapahoe	6	0.3	3,455,555	0.4	530,277	575,925	549,950	98.1	9	6	3,455,555	0.4
Crowley	1	0.1	229,000	0.0	229,000	229,000	229,900	99.6	183	1	229,000	0.0
Custer	3	0.2	1,524,900	0.2	299,900	508,300	299,900	96.3	30	1	980,000	0.1
Denver	2	0.1	1,330,000	0.2	665,000	665,000	657,500	99.7	6	2	1,330,000	0.2
Douglas	25	1.5	22,329,007	2.5	770,000	893,160	799,000	99.1	18	24	20,804,007	2.6
Elbert	6	0.3	4,605,900	0.5	783,500	767,650	792,450	99.6	26	6	4,605,900	0.6
Fremont	11	0.6	4,639,399	0.5	325,000	421,763	335,000	99.0	11	11	4,639,399	0.6
Huerfano	1	0.1	265,000	0.0	265,000	265,000	265,000	100.0	0	1	265000	0.0
Jefferson	3	0.2	3,845,000	0.4	875,000	1,281,666	875,000	98.4	22	3	3,845,000	0.5
Las Animas	1	0.1	399,000	0.0	399,000	399,000	425,000	93.9	55	1	399,000	0.0
Lincoln	1	0.1	165,000	0.0	165,000	165,000	165,000	100.0	186	0	0	0.0
Park	4	0.2	1,765,000	0.2	422,500	441,250	435,000	100.1	11	3	1120000	0.1
Pueblo	66	3.8	24,399,592	2.8	368,450	369,690	354,950	99.7	19	65	24,003,592	3.0
Weld	2	0.1	940,000	0.1	470,000	470,000	487,000	97.1	26	2	940,000	0.1
CONDO/TOWNHOME	208	12.1	77,858,689	8.8	352,500	374,320	349,950	100.7	15	181	67,450,101	8.4
El Paso County	200	11.6	74,459,730	8.4	352,500	372,298	349,950	100.8	14	174	64,341,142	8.0
Denver	2	0.1	822,000	0.1	411,000	411,000	411,000	100.0	17	2	822,000	0.1
Douglas	1	0.1	746,959	0.1	746,959	746,959	746,687	100.0	52	1	746,959	0.1
Fremont	1	0.1	290,000	0.0	290,000	290,000	300,000	96.7	16	0	0	0.0
Jefferson	2	0.1	950,000	0.1	475,000	475,000	487,500	97.5	8	2	950,000	0.1
Pueblo	2	0.1	590,000	0.1	295,000	295,000	295,000	99.9	28	2	590000	0.1
INCOME	18	1.0	10,112,186	1.1	532,593	561,788	522,500	100.5	17	16	9,127,000	1.1
VACANT LAND	87	5.1	12,275,215	1.4	62,000	141,094	62,900	95.4	57	59	9,442,840	1.2
El Paso County	31	1.8	5,522,200	0.6	75,000	178,135	80,000	96.5	64	21	3,632,200	0.5
Teller County	31	1.8	1,969,250	0.2	38,000	63,524	39,000	93.5	44	20	1,383,750	0.2
Custer	6	0.3	251,000	0.0	40,500	41,833	42,000	92.3	104	2	52,000	0.0
Douglas	2	0.1	835,000	0.1	417,500	417,500	438,500	96.0	13	2	835,000	0.1
Elbert	5	0.3	2,969,900	0.3	230,000	593,980	230,000	100.1	61	5	2,969,900	0.4
Fremont	2	0.1	78,375	0.0	39,187	39,187	40,387	96.0	31	1	27,500	0.0
Huerfano	1	0.1	49,990	0.0	49,990	49,990	49,990	100.0	42	1	49,990	0.0
Park	8	0.5	464,500	0.1	53,500	58,062	54,000	97.0	61	6	357,500	0.0
Pueblo	1	0.1	135,000	0.0	135,000	135,000	140,000	96.4	41	1	135,000	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	1	0.1	950,000	0.1	950,000	950,000	950,000	100.0	21	1	950,000	0.1
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
Total	1717	100.0	883,018,175	100.0	460,399	514,279	459,000	100.0	16	1540	802,257,556	100.0



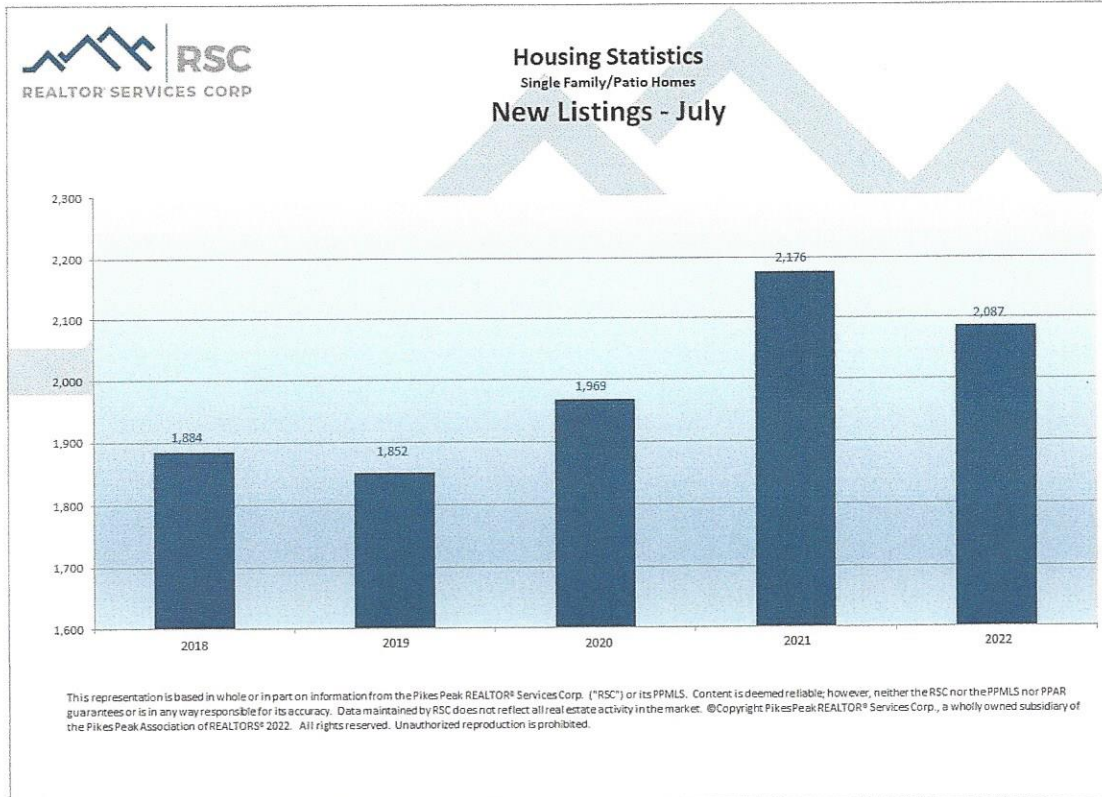
Monthly Listing Activity July 2022

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,605	68.5	1,771,410,555	0	544,800	680,004	2,087	495,000	570,612	342	995	52	110
El Paso County	2,002	52.7	1,339,112,211	0.0	548,119	668,887	1,690	495,000	568,664	273	814	32	70
Teller County	157	4.1	120,576,258	0.0	610,000	768,001	105	535,000	651,159	22	48	2	6
Adams	5	0.1	2,948,400	0.0	590,000	589,680	6	507,450	562,216	1	2	0	1
Arapahoe	5	0.1	3,104,900	0.0	620,000	620,980	10	604,950	580,470	3	9	0	1
Bent	1	0.0	125,000	0.0	125,000	125,000	1	125,000	125,000	0	0	0	0
Boulder	1	0.0	2,900,000	0.0	2,900,000	2,900,000	0	0	0	0	0	0	0
Broomfield	1	0.0	1,299,950	0.0	1,299,950	1,299,950	0	0	0	0	0	0	0
Chaffee	1	0.0	715,000	0.0	715,000	715,000	1	715,000	715,000	0	0	0	1
Cheyenne	1	0.0	451,000	0.0	451,000	451,000	0	0	0	0	0	0	0
Clear Creek	1	0.0	789,900	0.0	789,900	789,900	0	0	0	0	0	0	0
Costilla	1	0.0	922,000	0.0	922,000	922,000	0	0	0	0	0	0	0
Crowley	5	0.1	1,023,900	0.0	179,000	204,780	2	252,200	252,200	1	1	0	0
Custer	21	0.6	15,629,599	0.0	447,000	744,266	11	430,000	556,618	4	6	0	0
Denver	3	0.1	2,310,000	0.0	820,000	770,000	4	905,000	825,000	0	2	0	0
Douglas	76	2.0	83,192,540	0.0	874,950	1,094,638	56	755,000	887,615	4	18	4	13
Elbert	33	0.9	36,374,637	0.0	790,000	1,102,261	17	790,000	816,170	2	5	2	3
Fremont	38	1.0	27,586,619	0.0	447,235	725,963	16	372,000	406,500	3	5	1	0
Gunnison	1	0.0	899,500	0.0	899,500	899,500	0	0	0	1	0	0	0
Huerfano	3	0.1	539,900	0.0	190,000	179,966	3	225,000	226,666	0	1	0	0
Jefferson	8	0.2	8,279,800	0.0	747,900	1,034,975	8	735,450	1,059,987	2	3	1	3
Kit Carson	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	1	0	0
Larimer	1	0.0	685,000	0.0	685,000	685,000	2	667,500	667,500	0	1	0	0
Las Animas	4	0.1	2,309,900	0.0	532,450	577,475	1	265,000	265,000	0	0	0	0
Lincoln	3	0.1	1,019,000	0.0	340,000	339,666	1	340,000	340,000	2	1	0	0
Montezuma	0	0.0	0	0.0	0	0	0	0	0	1	1	0	0
Otero	3	0.1	868,600	0.0	275,000	289,533	2	159,350	159,350	0	1	0	0
Park	33	0.9	28,739,850	0.0	635,000	870,904	9	725,000	868,933	2	3	0	0
Pueblo	192	5.1	84,698,191	0.0	411,900	441,136	140	373,775	368,195	21	72	9	12
Sedgwick	0	0.0	0	0.0	0	0	1	175,000	175,000	0	1	0	0
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Weld	4	0.1	4,059,900	0.0	1,024,950	1,014,975	1	460,000	460,000	0	0	0	0
CONDO/TOWNHOME	237	6.2	98,346,263	0	385,000	414,963	270	341,250	350,249	36	167	3	10
El Paso County	214	5.6	86,782,663	0.0	385,000	405,526	247	340,000	349,940	30	150	3	10
Teller County	5	0.1	1,174,900	0.0	200,000	234,980	6	254,150	283,866	2	3	0	0
Arapahoe	2	0.1	645,000	0.0	322,500	322,500	4	327,500	331,250	0	1	0	0
Boulder	1	0.0	1,385,000	0.0	1,385,000	1,385,000	0	0	0	1	0	0	0
Custer	1	0.0	385,000	0.0	385,000	385,000	0	0	0	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	3	0.1	2,210,000	0.0	315,000	736,666	0	0	0	3	1	0	0
Douglas	5	0.1	3,223,900	0.0	692,000	644,780	5	530,000	490,013	0	8	0	0
Eagle	1	0.0	395,000	0.0	395,000	395,000	1	395,000	395,000	0	0	0	0
Fremont	1	0.0	359,900	0.0	359,900	359,900	1	359,900	359,900	0	1	0	0
Grand	1	0.0	535,000	0.0	535,000	535,000	1	535,000	535,000	0	0	0	0
Jefferson	2	0.1	719,900	0.0	359,950	359,950	1	330,000	330,000	0	0	0	0
Pueblo	1	0.0	530,000	0.0	530,000	530,000	3	235,000	221,300	0	3	0	0
Summit	0	0.0	0	0.0	0	0	1	370,000	370,000	0	0	0	0
INCOME	87	2.3	73,774,500	0	630,000	847,982	46	685,000	749,697	17	22	3	8
VACANT LAND	757	19.9	250,999,034	0	140,000	331,570	185	115,000	220,589	38	66	16	9
El Paso County	326	8.6	128,366,409	0.0	230,000	393,761	63	250,000	378,358	16	18	9	4
Teller County	140	3.7	21,368,225	0.0	59,450	152,630	50	53,500	88,869	8	28	1	3
Alamosa	0	0.0	0	0.0	0	0	0	0	0	1	0	1	1
Arapahoe	1	0.0	519,000	0.0	519,000	519,000	1	519,000	519,000	0	0	0	0
Archuleta	1	0.0	3,690,000	0.0	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.0	1,162,525	0.0	1,162,525	1,162,525	0	0	0	0	0	0	0
Chaffee	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	3	0.1	129,900	0.0	40,000	43,300	2	44,950	44,950	0	0	0	0
Crowley	1	0.0	160,000	0.0	160,000	160,000	0	0	0	0	0	0	0
Custer	32	0.8	3,905,200	0.0	39,750	122,037	18	32,000	74,655	1	1	0	1
Douglas	43	1.1	20,157,190	0.0	124,900	468,771	7	682,500	810,571	8	2	0	0
Elbert	24	0.6	5,612,899	0.0	195,000	233,870	3	140,000	188,300	1	3	1	0
Fremont	27	0.7	8,802,688	0.0	91,225	326,025	6	132,450	208,966	0	3	0	0
Huerfano	18	0.5	1,623,890	0.0	23,999	90,216	5	19,999	20,199	0	2	0	0
Jefferson	5	0.1	4,389,398	0.0	999,500	877,879	0	0	0	0	0	0	0
Kit Carson	1	0.0	49,000	0.0	49,000	49,000	0	0	0	0	0	0	0
Las Animas	2	0.1	158,000	0.0	79,000	79,000	0	0	0	0	0	0	0
Lincoln	4	0.1	1,085,995	0.0	143,497	271,498	0	0	0	0	0	0	0
Park	38	1.0	42,357,725	0.0	94,450	1,114,676	11	75,000	78,956	2	5	0	0
Pueblo	86	2.3	6,412,990	0.0	38,950	74,569	19	55,000	111,268	1	4	3	0
Saguache	1	0.0	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
FARM AND RANCH	13	0.3	63,491,700	0	1,800,000	4,883,976	3	846,800	890,600	0	0	0	0
COMMERCIAL	93	2.4	93,462,706	0	650,000	1,004,975	18	647,210	1,120,496	3	3	3	0
BUSINESS OP	6	0.2	3,295,000	0	245,000	549,166	0	0	0	0	0	0	0
RENTALS	3	0.1	8,900	0	2,200	2,966	0	0	0	0	0	6	0
El Paso County	3	0.1	8,900	0.0	2,200	2,966	0	0	0	0	0	6	0
Total	3,801	100.0	2,354,788,658	100	485,000	619,518	2,609	464,000	530,306	436	1,253	83	137

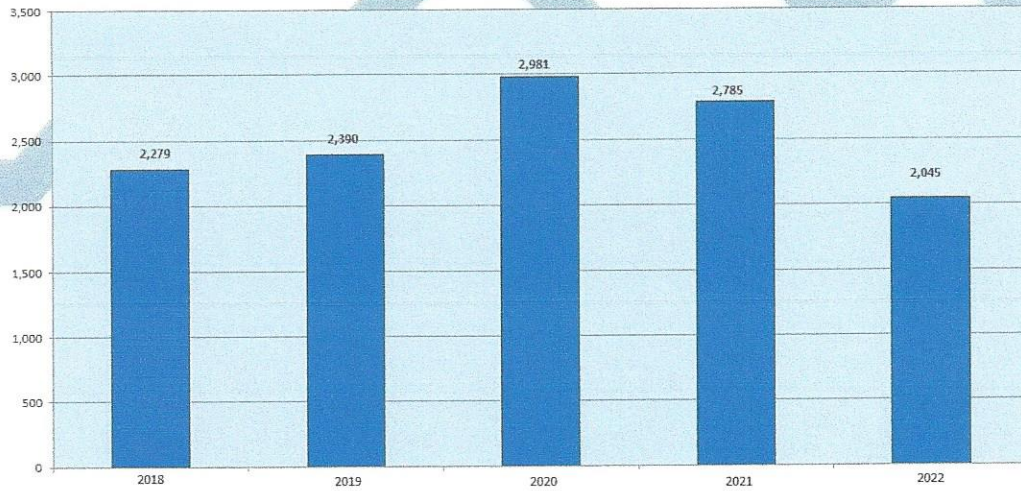
July 2022 Charts





Housing Statistics Single Family/Patio Homes Total Under Contract - July

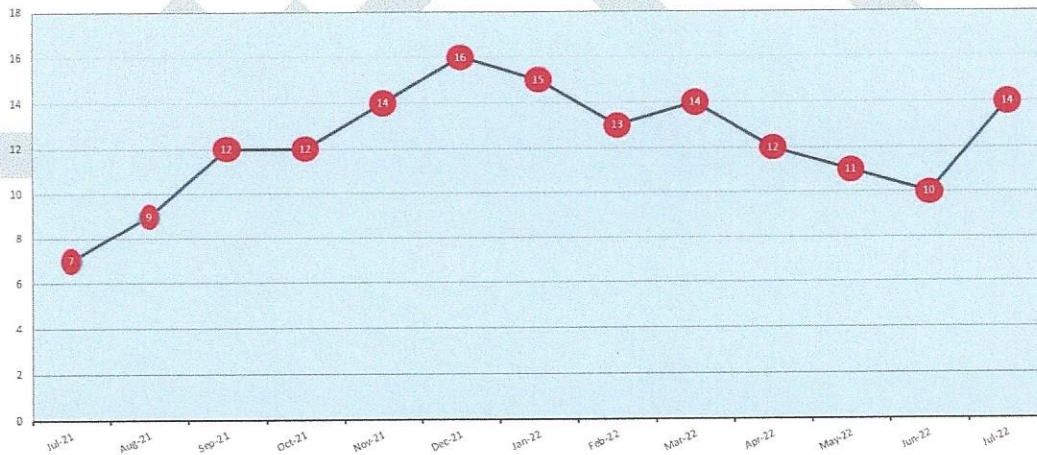
(Total number of listings in PPMLS that are under contract/pending sale)



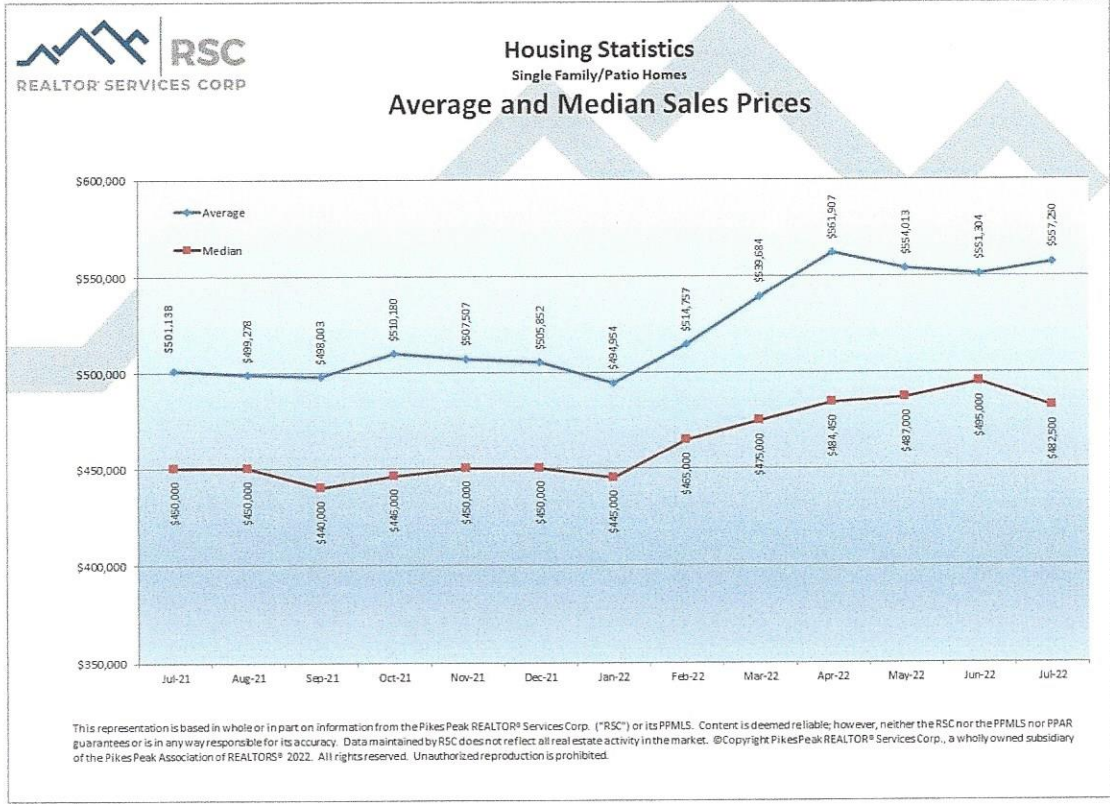
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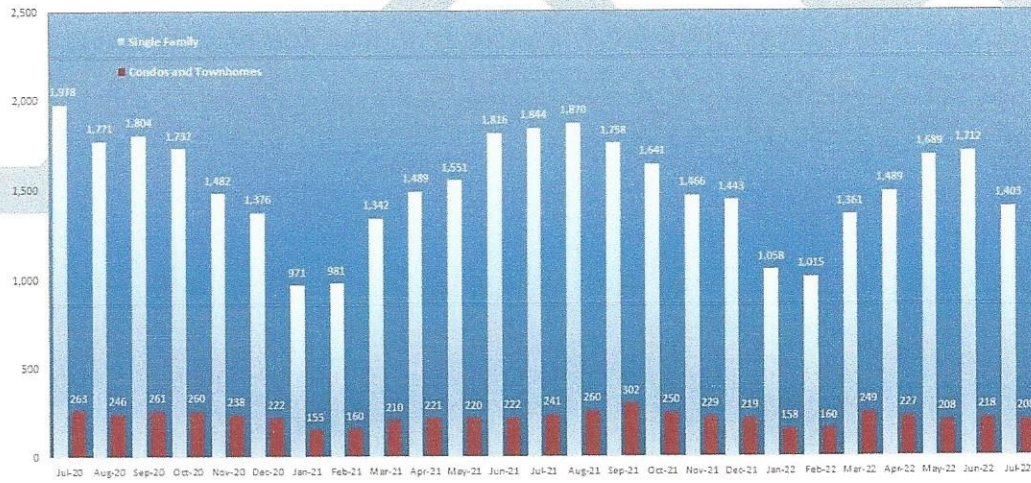
Housing Statistics Single Family/Patio Homes Average Days on Market



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis July 2022

Active Listings Analysis Current as of 8/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	18	226	576	412	379	180	171	35
Reductions	1	4	160	418	224	206	77	42	2
% With Reduction	33.30%	22.20%	48.20%	48.90%	37.60%	37.70%	30.00%	23.30%	5.70%
Avg Reduction %	5%	6.50%	3%	2.40%	2.90%	2.90%	3.20%	5.80%	10%
Teller County	3	13	12	21	28	40	12	19	9
Reductions	0	11	6	7	20	22	5	8	1
% With Reduction	0.00%	69.20%	41.60%	28.50%	53.50%	40%	41.60%	37%	11%
Avg Reduction %	0.00%	5.90%	6.30%	5.20%	2.70%	4%	2.90%	7%	7%
All Counties	30	81	299	694	478	484	236	239	60

Sold Listing Analysis - (July 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	22	188	438	204	210	70	56	6
Teller County	0	8	13	13	16	15	6	0	0
All Counties	9	55	230	472	234	246	86	64	7

Sold Listing Analysis - (June 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	26	176	519	313	277	92	47	4
Teller County	2	4	10	12	16	17	6	2	0
All Counties	22	60	230	559	344	321	110	60	6

Sold Listing Analysis - July 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	47	410	565	262	215	66	30	6
Teller County	1	7	19	19	16	8	2	4	0
All Counties	20	75	457	616	295	252	79	40	6

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