



LISTING AND SALES SUMMARY June 2025

All Homes						Existing Homes					
MONTHLY SUMMARY											
	May 2025	Jun 2025	% +/-	Jun 2024	% +/-	May 2025	Jun 2025	% +/-	Jun 2024	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	2,048	1,869	(8.7)	1,667	12.1	1,861	1,733	(6.9)	1,504	15.2	
Sales	1,166	1,197	2.7	1,115	7.4	1,023	1,061	3.7	1,010	5.0	
Ave. Sales Price	\$566,304	\$570,516	0.7	\$564,406	1.1	\$558,164	\$565,342	1.3	\$557,051	1.5	
Median Sales Price	\$490,000	\$500,000	2.0	\$499,000	0.2	\$485,000	\$492,500	1.5	\$490,000	0.5	
Total Active	3,671	4,055	10.5	2,974	36.3	3,120	3,508	12.4	2,479	41.5	
* Months Supply	3.1	3.4		2.7		3.0	3.3		2.5		
CONDO/TOWNHOMES:											
New Listings	272	250	(8.1)	279	(10.4)	235	230	(2.1)	241	(4.6)	
Sales	166	146	(12.0)	154	(5.2)	141	129	(8.5)	129	0.0	
Ave. Sale Price	\$364,586	\$348,082	(4.5)	\$392,844	(11.4)	\$348,235	\$338,829	(2.7)	\$378,940	(10.6)	
Median Sale Price	\$341,000	\$330,000	(3.2)	\$365,000	(9.6)	\$320,000	\$315,000	(1.6)	\$345,000	(8.7)	
Total Active	629	673	7.0	574	17.2	563	606	7.6	486	24.7	
* Months Supply	3.8	4.6		3.7		4.0	4.7		3.8		
CUMULATIVE YTD SUMMARY											
	Jan-Jun 2025	Jan-Jun 2024	% +/-			Jan-Jun 2025	Jan-Jun 2024	% +/-			
SINGLE FAMILY/PATIO HOMES:											
New Listings	9,910	8,609	15.1			8,861	7,680	15.4			
Sales	5,954	5,614	6.1			5,171	4,947	4.5			
Ave. Sales Price	\$562,386	\$544,332	3.3			\$555,339	\$533,717	4.1			
Volume	\$3,348,446,244	\$3,055,879,848	9.6			\$2,871,657,969	\$2,640,297,999	8.8			
CONDO/TOWNHOMES:											
New Listings	1,462	1,468	(0.4)			1,319	1,282	2.9			
Sales	791	873	(9.4)			687	716	(4.1)			
Ave. Sales Price	\$359,700	\$372,512	(3.4)			\$347,916	\$353,117	(1.5)			
Volume	\$284,522,700	\$325,202,976	(12.5)			\$239,018,292	\$252,831,772	(5.5)			

* Beginning 2025, calculating differences between Months Supply will not be done.

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Active/Sold Listing Analysis

June 2025

Active Listings Analysis Current as of 7/1/25

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	64	358	720	548	646	265	258	55
Reductions	2	37	208	393	305	343	113	100	7
% With Reduction	25.00%	43.70%	41.00%	40.80%	39.50%	39.30%	32.40%	28.20%	12.70%
Avg Reduction %	7%	3.20%	2%	0.00%	1.80%	2.10%	2.00%	3.20%	4%
Teller County	3	32	44	56	66	76	20	29	9
Reductions	1	9	16	25	33	31	6	10	1
% With Reduction	33.30%	25.00%	29.50%	42.80%	43.90%	34%	30.00%	31%	11%
Avg Reduction %	5.20%	7.40%	3.60%	2.80%	2.50%	3%	3.00%	4%	4%
All Counties	50	190	543	904	700	867	353	368	81

Sold Listing Analysis - (June 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	21	152	306	211	185	69	63	5
Teller County	1	6	9	10	8	12	2	0	0
All Counties	15	50	189	343	231	211	81	72	5

Sold Listing Analysis - (May 2025)

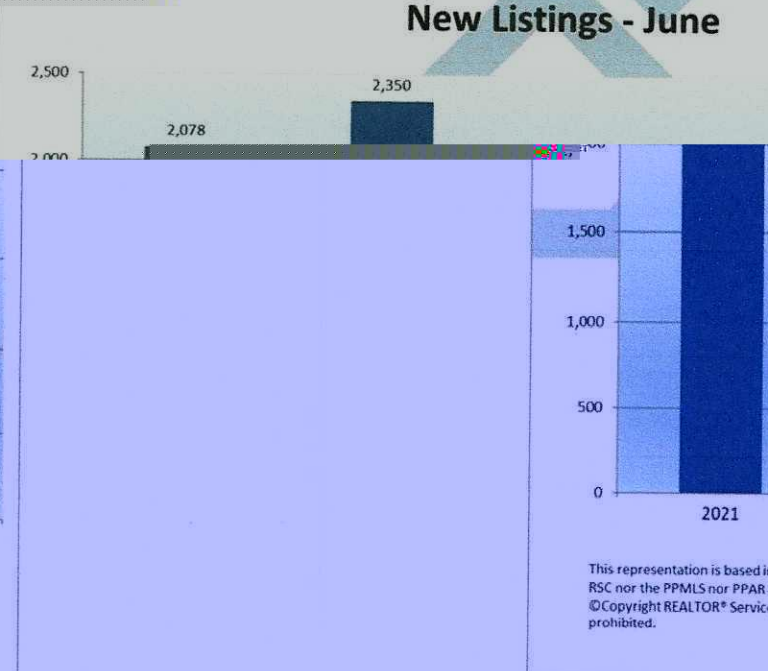
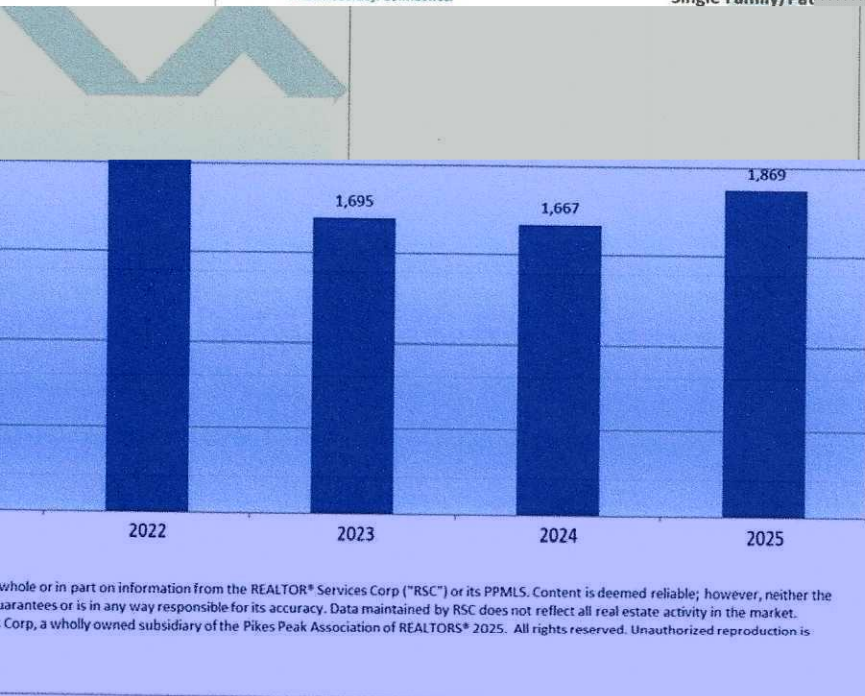
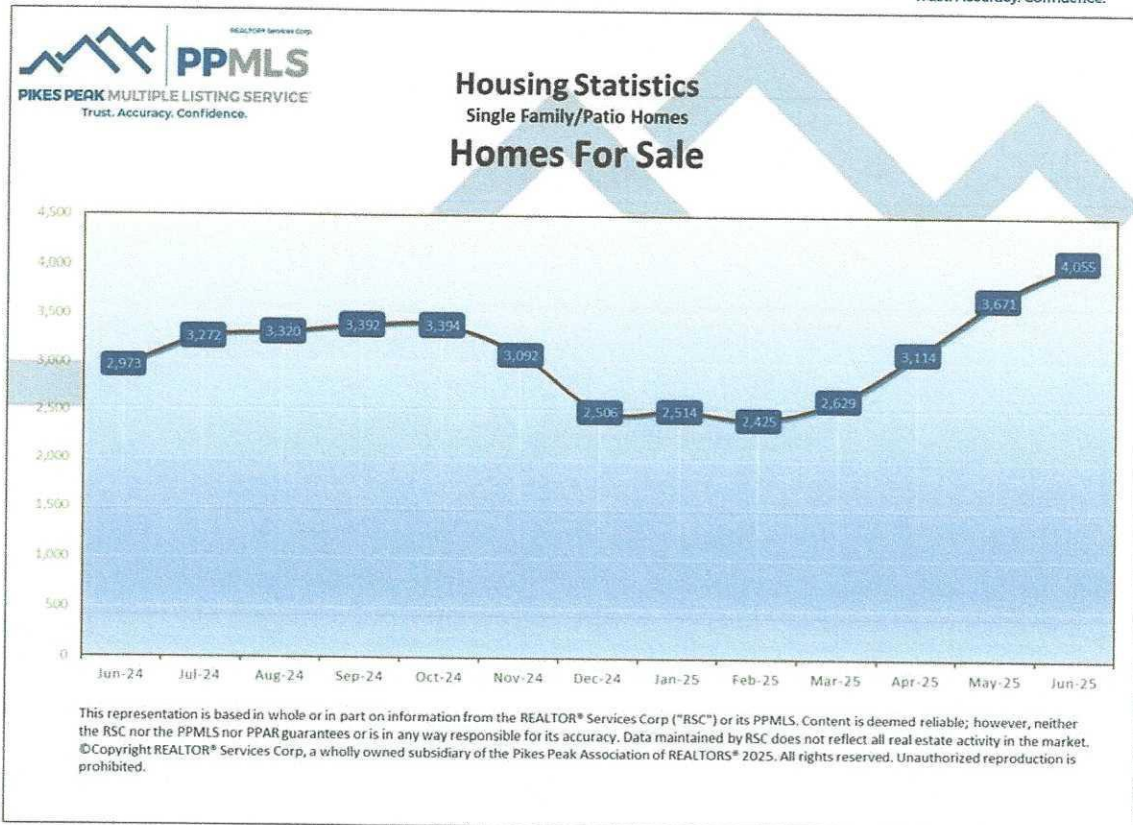
Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	29	157	272	191	182	68	45	9
Teller County	1	3	10	16	11	8	1	4	1
All Counties	26	53	202	318	217	205	77	57	11

Sold Listing Analysis - June 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	18	135	307	175	183	75	48	0
Teller County	0	5	8	5	10	7	3	3	0
All Counties	13	36	176	339	197	205	85	64	0

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May 2025 Charts

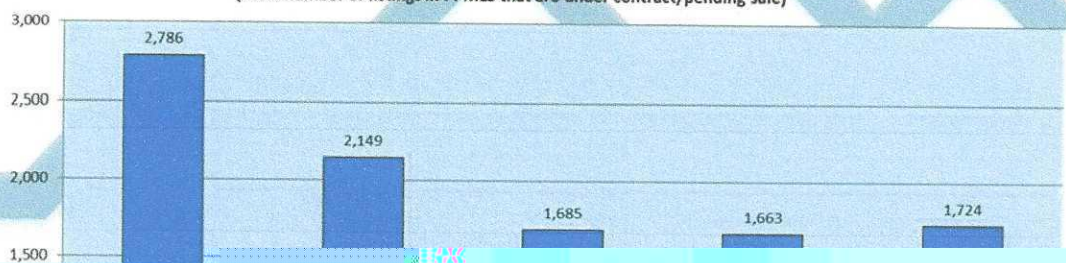


Housing Statistics

Single Family/Patio Homes

Total Under Contract - June

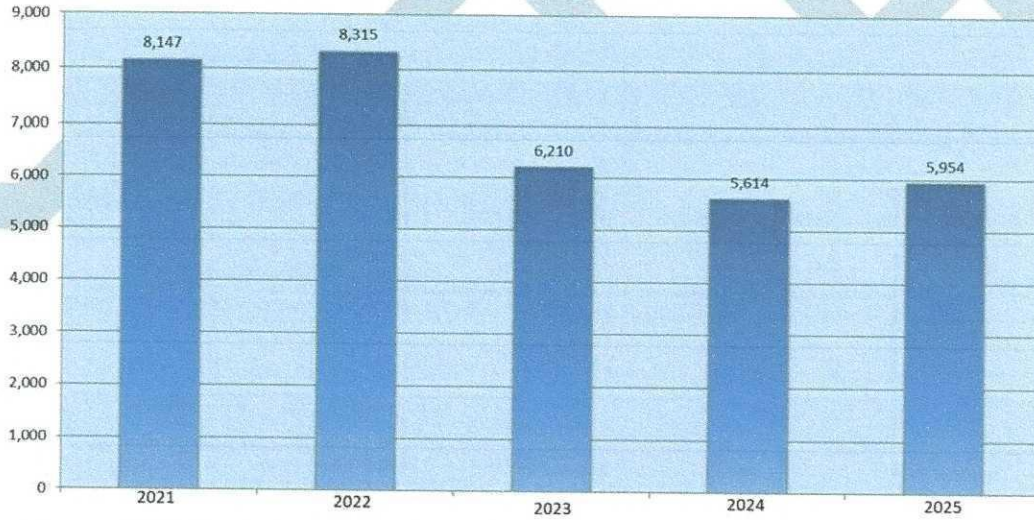
(Total number of listings in PPMLS that are under contract/pending sale)



Housing Statistics

Single Family/Patio Homes

Total Sales YTD - June

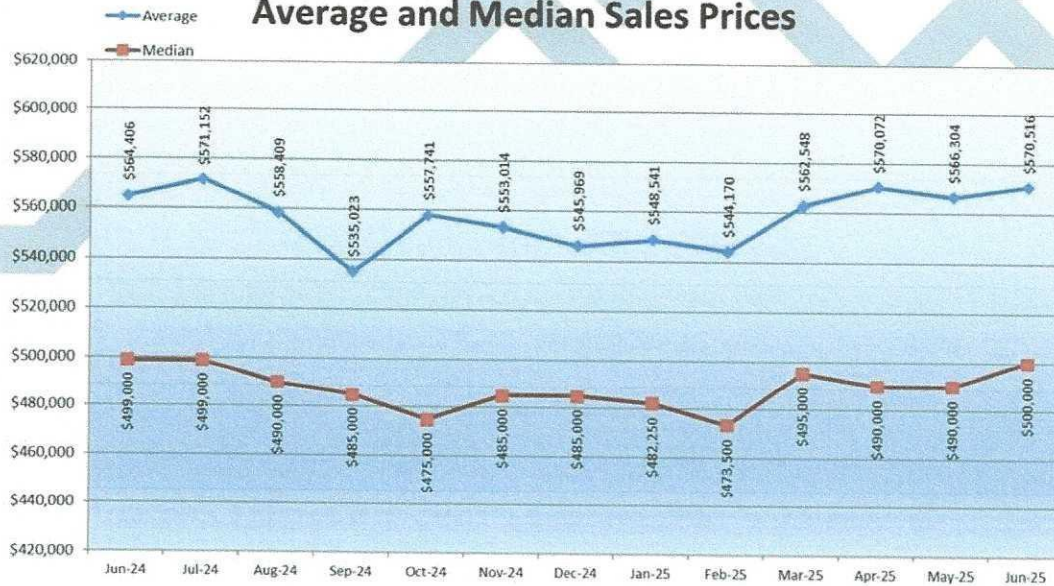


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Housing Statistics

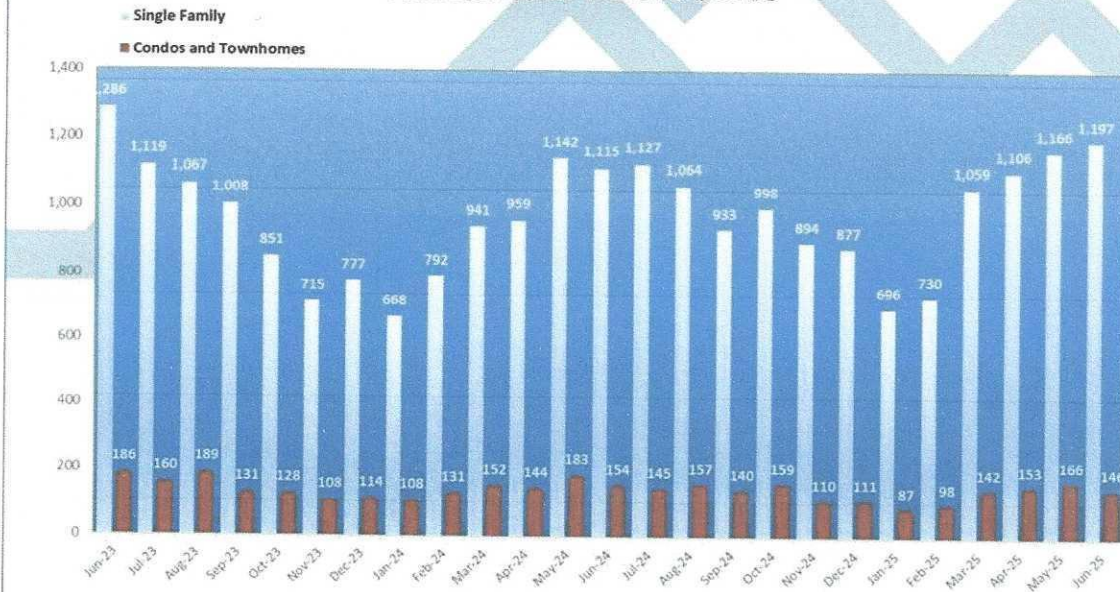
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Category - Listing # List % of Total Dollar % of Med List Avg List # List Med Avg Price BOM PND EXP WTH
Active List Volume Dollar Price Price New Price New List

SINGLE FAMILY/PATIO	4,055	63.8	2,706,502,613	0	549,900	667,448	1,869	520,000	617,257	298	805	111	82
El Paso County	2,917	45.9	1,963,707,696	0.0	550,000	673,194	1,462						

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Arapahoe	5	0.1	1,460,000	0.0	289,000	292,000	1	430,000	430,000	1	1	0	0
Boulder	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Chaffee	1	0.0	650,000	0.0	650,000	650,000	0	0	0	0	0	0	0
Denver	14	0.2	9,717,899	0.0	394,949	694,135	2	480,000	480,000	1	0	0	1
Douglas	9	0.1	4,743,999	0.0	525,000	527,111	0	0	0	1	2	1	1
Elbert	0	0.0	0	0.0	0	0	1	345,000	345,000	0	1	0	0
Fremont	2	0.0	790,000	0.0	395,000	395,000	2	395,000	395,000	0	0	0	0
Huerfano	1	0.0	189,900	0.0	189,900	189,900	0	0	0	0	0	0	0
Jefferson	1	0.0	389,000	0.0	389,000	389,000	1	579,900	579,900	1	2	0	1
Larimer	1	0.0	285,000	0.0	285,000	285,000	0	0	0	0	0	0	0
Pueblo	12	0.2	3,752,800	0.0	261,450	312,733	3	335,000	321,333	0	1	2	1
Weld	1	0.0	375,000	0.0	375,000	375,000	1	375,000	375,000	0	0	0	0
INCOME	152	2.4	113,094,043	0	569,949	744,039	48	529,950	616,170	16	20	7	4
VACANT LAND	1,060	16.7	320,322,135	0	135,000	302,190	184	150,000	420,547	14	41	54	2
El Paso County	425	6.7	178,905,187	0.0	225,000	420,953	69	275,000	581,302	8	23	27	0
Teller County	272	4.3	45,777,500	0.0	52,500	168,299	44	46,000	367,649	1	5	8	0
Chaffee	1	0.0	225,000	0.0	225,000	225,000	0	0	0	0	0	0	0
Adams	3	0.0	9,528,000	0.0	264,000	3,176,000	0	0	0	0	0	0	0
Alamosa	1	0.0	60,000	0.0	60,000	60,000	0	0	0	0	0	0	0
Arapahoe	2	0.0	465,000	0.0	232,500	232,500	0	0	0	0	0	0	0
Archuleta	1	0.0	195,000	0.0	195,000	195,000	1	125,000	125,000	0	0	0	0
Clear Creek	2	0.0	848,000	0.0	424,000	424,000	0	0	0	0	0	0	0
Conejos	1	0.0	75,000	0.0	75,000	75,000	1	75,000	75,000	0	0	0	0
Costilla	3	0.0	122,500	0.0	35,000	40,833	0	0	0	1	0	0	0
Crowley	3	0.0	599,900	0.0	99,900	199,966	1	450,000	450,000	0	0	1	0
Custer	13	0.2	2,257,400	0.0	79,900	173,646	5	75,500	204,080	0	0	1	0
Douglas	52	0.8	22,245,650	0.0	397,500	427,800	15	525,000	513,266	1	1	0	0
Elbert	23	0.4	5,526,900	0.0	200,000	240,300	1	280,000	280,000	0	2	1	1
Fremont	36	0.6	6,604,100	0.0	142,450	183,447	8	105,000	126,374	1	0	2	0
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	0	0
Grand	1	0.0	119,000	0.0	119,000	119,000	0	0	0	0	0	1	0
Huerfano	13	0.2	2,112,799	0.0	92,000	162,523	4	150,000	141,000	0	1	1	0
Jefferson	5	0.1	1,008,900	0.0	129,900	201,780	1	250,000	250,000	1	0	1	0
Lake	1	0.0	130,000	0.0	130,000	130,000	1	130,000	130,000	0	0	0	0
Larimer	1	0.0	224,900	0.0	224,900	224,900	0	0	0	0	0	0	0
Las Animas	3	0.0	379,800	0.0	89,900	126,600	1	69,900	69,900	0	0	0	0
Lincoln	5	0.1	762,400	0.0	62,500	152,480	0	0	0	0	0	0	0
Otero	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Park	91	1.4	32,828,600	0.0	65,000	360,753	20	74,500	428,825	0	6	4	0
Pueblo	97	1.5	7,823,999	0.0	33,500	80,659	11	35,000	64,863	1	3	7	1
Saguache	3	0.0	149,000	0.0	11,000	49,666	1	130,000	130,000	0	0	0	0
FARM AND RANCH	17	0.3	29,607,500	0	1,086,500	1,741,617	3	1,195,000	1,114,966	1	0	0	1
COMMERCIAL	155	2.4	150,772,589	0	569,900	972,726	28	537,500	985,668	3	2	3	3

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	244	3.8	561,867	0	2,297	2,302	173	2,300	2,345	9	0	4	11
El Paso County	236	3.7	542,872	0.0	2,297	2,300	165	2,329	2,362	8	0	4	9
Teller County	5	0.1	9,625	0.0	1,800	1,925	8	1,950	1,984	1	0	0	2
Denver	2	0.0	7,600	0.0	3,800	3,800	0	0	0	0	0	0	0
Pueblo	1	0.0	1,770	0.0	1,770	1,770	0	0	0	0	0	0	0
Total	6,356	100.0	3,568,529,468	100	465,000	561,442	2,555	469,900	541,616	385	969	206	129

Monthly Sales Activity June 2025

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1197	84.8	682,908,768	89.9	500,000	570,516	499,900	99.5	40.0
El Paso County	1017	72.0	594,201,265	78.3	510,000	584,268	505,000	99.6	37.0
Teller County	48	3.4	24,196,650	3.2	490,000	504,096	491,500	97.8	58.0
Arapahoe	5	0.4	2,740,000	0.4	545,000	548,000	545,000	99.7	14.0
Delta	1	0.1	356,000	0.0	356,000	356,000	369,000	96.5	42.0
Denver	2	0.1	879,000	0.1	439,500	439,500	439,950	99.9	30.0
Douglas	23	1.6	19,220,400	2.5	825,000	835,669	849,000	98.6	23.0
Elbert	8	0.6	4,632,900	0.6	656,000	579,112	622,450	100.3	71.0
Fremont	9	0.6	3,987,500	0.5	369,000	443,055	379,000	99.2	101.0
Jefferson	3	0.2	2,685,000	0.4	710,000	895,000	720,000	99.5	6.0
Kit Carson	1	0.1	103,000	0.0	103,000	103,000	107,000	96.3	8.0
Lake	1	0.1	525,000	0.1	525,000	525,000	499,900	105.0	32.0
Lincoln	2	0.1	625,000	0.1	312,500	312,500	314,950	99.5	29.0
Otero	3	0.2	663,000	0.1	243,000	221,000	250,000	93.3	64.0
Park	5	0.4	1,579,000	0.2	339,000	315,800	350,000	93.1	94.0
Prowers	1	0.1	236,000	0.0	236,000	236,000	239,000	98.7	28.0
Pueblo	67	4.7	24,634,053	3.2	375,000	367,672	370,000	99.4	63.0
Summit	1	0.1	1,645,000	0.2	1,645,000	1,645,000	1,675,000	98.2	8.0
CONDO/TOWNHOME	146	10.3	50,820,038	6.7	330,000	348,082	332,500	99.0	58.0
El Paso County	130	9.2	45,401,438	6.0	332,500	349,241	335,000	99.2	58.0
Teller County	3	0.2	1,084,600	0.1	265,600	361,533	299,000	95.4	119.0
Adams	1	0.1	385,000	0.1	385,000	385,000	395,000	97.5	35.0
Arapahoe	2	0.1	486,000	0.1	243,000	243,000	243,000	100.0	18.0
Chaffee	1	0.1	562,000	0.1	562,000	562,000	570,000	98.6	49.0
Douglas	2	0.1	740,000	0.1	370,000	370,000	381,500	97.1	64.0
Jefferson	3	0.2	1,333,000	0.2	458,000	444,333	450,000	97.7	19.0
Pueblo	4	0.3	828,000	0.1	198,000	207,000	217,000	94.5	68.0
INCOME	9	0.6	5,108,775	0.7	540,000	567,641	550,000	96.7	49.0
VACANT LAND	58	4.2	12,000,000	1.7	100,000	100,000	100,000	95.0	125.0

TOTAL LISTED	1403	100.0	800,000,000	100.0	500,000	570,516	499,900	99.5	40.0
SUBTOTAL	1403	100.0	800,000,000	100.0	500,000	570,516	499,900	99.5	40.0
GRAND TOTAL	1403	100.0	800,000,000	100.0	500,000	570,516	499,900	99.5	40.0