



LISTING AND SALES SUMMARY

June 2023

All Homes						Existing Homes					
MONTHLY SUMMARY											
	May 2023	Jun 2023	% +/-	Jun 2022	% +/-	May 2023	Jun 2023	% +/-	Jun 2022	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,590	1,695	6.6	2,350	(27.9)	1,436	1,546	7.7	2,175	(28.9)	
Sales	1,243	1,286	3.5	1,712	(24.9)	1,132	1,154	1.9	1,547	(25.4)	
Ave. Sales Price	\$536,478	\$555,403	3.5	\$551,304	0.7	\$531,320	\$549,735	3.5	\$543,038	1.2	
Median Sales Price	\$475,000	\$485,000	2.1	\$495,000	(2.0)	\$465,500	\$482,250	3.6	\$486,000	(0.8)	
Total Active	1,750	2,059	17.7	2,125	(3.1)	1,391	1,678	20.6	1,735	(3.3)	
Months Supply	1.4	1.6	5.1	1.2	0.1	1.2	1.5	10.6	1.1	0.1	
CONDO/TOWNHOMES:											
New Listings	242	234	(3.3)	302	(22.5)	204	198	(2.9)	269	(26.4)	
Sales	186	213	14.5	218	(2.3)	161	181	12.4	199	(9.0)	
Ave. Sale Price	\$363,170	\$409,919	12.9	\$366,659	11.8	\$339,193	\$398,600	17.5	\$353,185	12.9	
Median Sale Price	\$340,000	\$355,000	4.4	\$348,000	2.0	\$326,000	\$335,000	2.8	\$340,000	(1.5)	
Total Active	263	285	8.4	200	42.5	174	185	6.3	141	31.2	
Months Supply	1.4	1.3	0.6	0.9	(18.5)	1.1	1.0	0.5	0.7	(3.4)	
CUMULATIVE YTD SUMMARY											
	Jan-Jun 2023			Jan-Jun 2022		% +/-	Jan-Jun 2023		Jan-Jun 2022		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	8,122			10,962		(25.9)	7,331		9,782		(25.1)
Sales	6,210			8,315		(25.3)	5,555		7,443		(25.4)
Ave. Sales Price	\$531,727			\$540,439		(1.6)	\$522,328		\$531,876		(1.8)
Volume	\$3,302,024,670			\$4,493,750,285		(26.5)	\$2,901,532,040		\$3,958,753,068		(26.7)
CONDO/TOWNHOMES:											
New Listings	1,234			1,440		(14.3)	1,020		1,235		(17.4)
Sales	895			1,222		(26.8)	779		1,014		(23.2)
Ave. Sales Price	\$369,977			\$369,580		0.1	\$353,574		\$354,659		(0.3)
Volume	\$331,129,415			\$451,626,760		(26.7)	\$275,434,146		\$359,624,226		(23.4)

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June 2022 through June 2023. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.

Monthly Sales Activity June 2023

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1368	81.4	759,639,595	86.0	485,000	555,292	486,921	100.3	23	1253	695,384,845	86.7
El Paso County	1132	67.4	637,849,169	72.2	493,992	563,470	491,547	100.0	21	1039	582,756,100	72.7
Teller County	76	4.5	44,907,334	5.1	555,500	590,885	550,000	106.5	29	68	40,200,518	5.0
Adams	2	0.1	1,104,000	0.1	552,000	552,000	562,500	98.1	51	2	1104000	0.1
Arapahoe	6	0.4	3,709,400	0.4	592,000	618,233	602,500	99.0	11	6	3,709,400	0.5
Bent	1	0.1	135,000	0.0	135,000	135,000	135,000	100.0	88	1	135,000	0.0
Boulder	1	0.1	475,000	0.1	475,000	475,000	400,000	118.8	1	1	475,000	0.1
Costilla	1	0.1	227,000	0.0	227,000	227,000	235,000	96.6	22	1	227,000	0.0
Custer	4	0.2	1,634,900	0.2	325,000	408,725	302,400	102.6	38	3	1,283,900	0.2
Denver	3	0.2	2,120,000	0.2	575,000	706,666	585,000	100.8	18	3	2,120,000	0.3
Douglas	28	1.7	25,050,850	2.8	779,000	894,673	782,000	99.4	29	28	25,050,850	3.1
Elbert	9	0.5	5,385,000	0.6	625,000	598,333	650,000	97.6	47	9	5385000	0.7
Fremont	18	1.1	6,287,177	0.7	340,225	349,287	352,475	97.9	49	16	5,637,177	0.7
Lincoln	2	0.1	541,000	0.1	270,500	270,500	264,950	101.0	53	2	541,000	0.1
Otero	1	0.1	240,000	0.0	240,000	240,000	235,000	102.1	60	1	240,000	0.0
Park	9	0.5	4,025,952	0.5	350,000	447,328	389,750	95.3	71	7	3346952	0.4
Pueblo	73	4.3	25,260,813	2.9	339,000	346,038	350,000	99.2	38	64	22,485,948	2.8
Weld	1	0.1	422,000	0.0	422,000	422,000	417,000	101.2	3	1	422,000	0.1
Yuma	1	0.1	265,000	0.0	265,000	265,000	269,900	98.2	55	1	265,000	0.0
CONDO/TOWNHOME	221	13.2	89,869,733	10.2	350,000	406,650	350,000	99.6	33	208	80,826,656	10.1
El Paso County	196	11.7	78,535,257	8.9	346,249	400,690	349,900	99.9	31	183	69,492,180	8.7
Teller County	5	0.3	1,444,900	0.2	305,000	288,980	325,000	97.4	37	5	1,444,900	0.2
Adams	2	0.1	871,000	0.1	435,500	435,500	424,499	102.6	9	2	871,000	0.1
Arapahoe	2	0.1	547,400	0.1	273,700	273,700	272,450	100.4	7	2	547400	0.1
Denver	2	0.1	1,996,446	0.2	998,223	998,223	1,010,723	99.1	27	2	1,996,446	0.2
Douglas	6	0.4	3,178,730	0.4	566,750	529,788	567,500	94.0	87	6	3178730	0.4
Jefferson	6	0.4	2,991,000	0.3	395,500	498,500	384,950	100.9	69	6	2,991,000	0.4
Otero	1	0.1	65,000	0.0	65,000	65,000	90,000	72.2	71	1	65000	0.0
Pueblo	1	0.1	240,000	0.0	240,000	240,000	240,000	100.0	67	1	240,000	0.0
INCOME	17	1.0	15,924,400	1.8	600,000	936,729	659,000	96.3	72	16	14,999,400	1.9
VACANT LAND	67	4.0	10,309,849	1.2	95,000	153,878	100,000	94.2	113	41	4,948,199	0.6
El Paso County	21	1.3	5,600,500	0.6	165,000	266,690	170,000	94.9	77	11	2,377,000	0.3
Teller County	20	1.2	1,842,999	0.2	35,500	92,149	36,000	95.2	99	10	741,999	0.1
Arapahoe	1	0.1	415,000	0.0	415,000	415,000	449,000	92.4	64	0	0	0.0
Custer	1	0.1	99,000	0.0	99,000	99,000	99,900	99.1	55	1	99,000	0.0
Douglas	3	0.2	846,000	0.1	187,000	282,000	210,000	93.5	149	3	846,000	0.1
Elbert	1	0.1	150,000	0.0	150,000	150,000	150,000	100.0	72	1	150,000	0.0
Fremont	6	0.4	341,500	0.0	51,750	56,916	61,375	88.8	329	5	298,000	0.0
Park	7	0.4	861,500	0.1	130,000	123,071	130,000	97.2	65	4	326,500	0.0
Pueblo	7	0.4	153,350	0.0	22,000	21,907	28,000	89.5	128	6	109,700	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
COMMERCIAL	7	0.4	7,302,000	0.8	625,000	1,043,142	650,000	92.0	34	4	5,902,000	0.7
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1680	100.0	883,045,577	100.0	460,000	525,622	460,000	99.9	29	1522	802,061,100	100.0



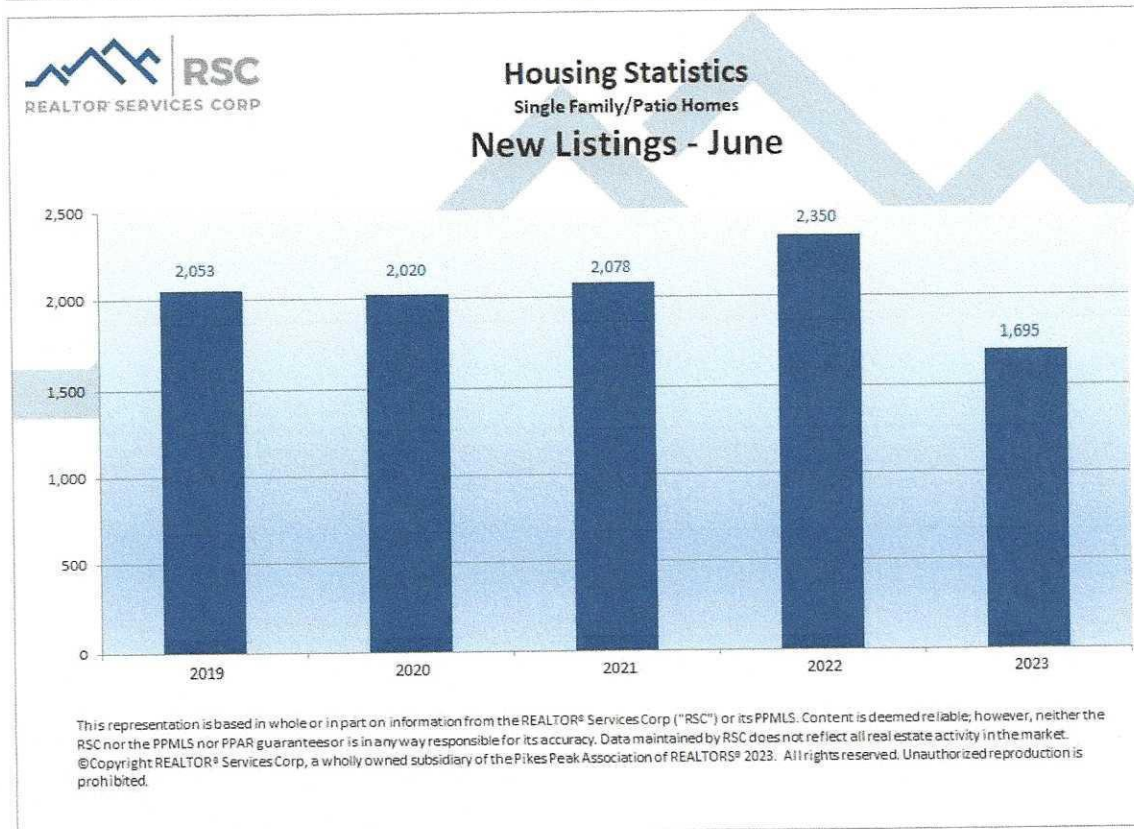
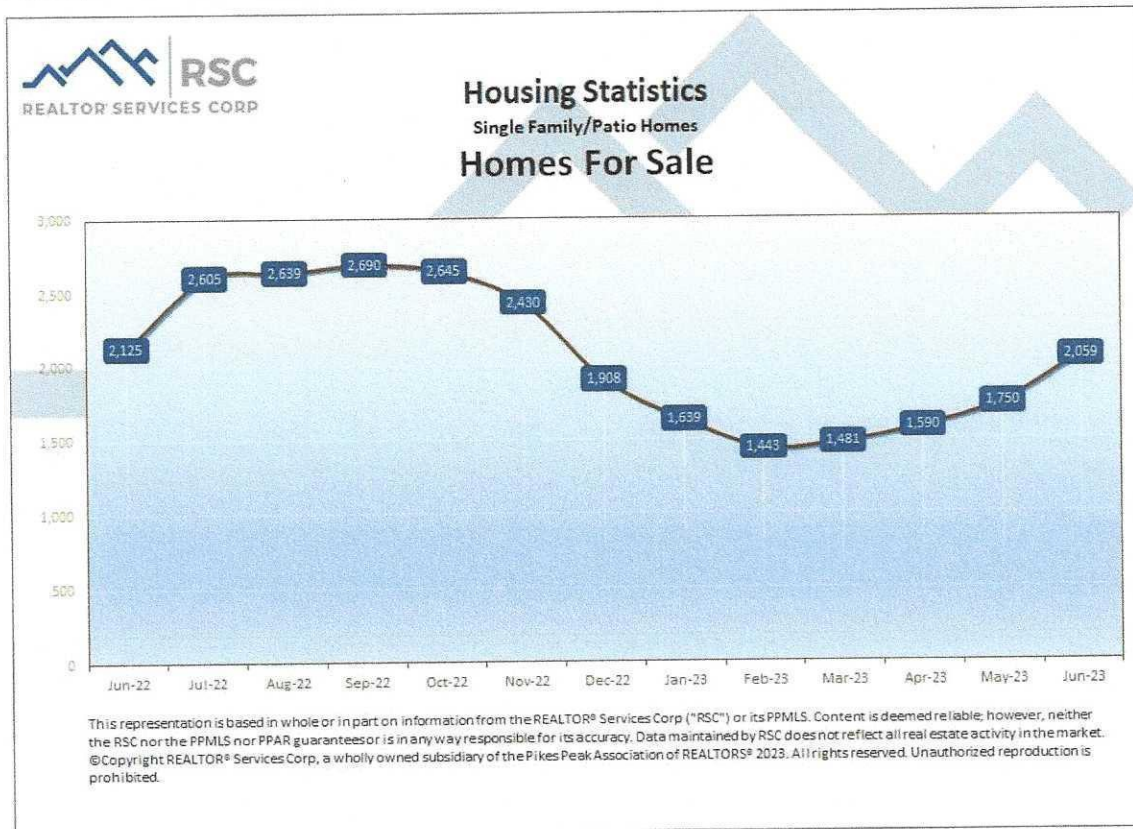
Monthly Listing Activity June 2023

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,059	59.0	1,516,477,358	71.9	575,000	736,511	1,695	500,000	605,692	290	940	75	90
El Paso County	1,469	42.1	1,072,948,945	50.9	585,000	730,394	1,350	500,000	594,848	215	780	44	59
Teller County	162	4.6	121,836,662	5.8	622,500	752,078	91	549,000	615,163	22	50	5	6
Adams	3	0.1	2,370,000	0.1	760,000	790,000	4	634,450	685,975	1	3	0	0
Arapahoe	5	0.1	4,012,000	0.2	659,000	802,400	5	625,000	763,580	1	3	0	1
Archuleta	1	0.0	1,100,000	0.1	1,100,000	1,100,000	1	1,100,000	1,100,000	0	0	0	0
Bent	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Boulder	1	0.0	1,385,000	0.1	1,385,000	1,385,000	1	400,000	400,000	0	1	0	0
Broomfield	0	0.0	0	0.0	0	0	1	655,000	655,000	0	2	1	0
Chaffee	4	0.1	4,263,500	0.2	846,750	1,065,875	1	998,600	998,600	0	1	0	0
Clear Creek	1	0.0	998,000	0.0	998,000	998,000	0	0	0	0	0	0	0
Costilla	3	0.1	2,090,900	0.1	525,000	696,966	0	0	0	0	0	0	0
Crowley	3	0.1	697,400	0.0	222,400	232,466	1	320,000	320,000	0	0	1	0
Custer	23	0.7	15,924,799	0.8	534,900	692,382	7	699,987	780,698	1	1	2	2
Denver	3	0.1	5,309,000	0.3	480,000	1,769,666	1	480,000	480,000	0	2	0	0
Douglas	46	1.3	63,630,499	3.0	1,024,999	1,383,271	48	825,000	942,086	4	17	1	3
Elbert	29	0.8	36,043,500	1.7	899,000	1,242,879	16	852,000	862,600	3	8	5	4
Fremont	44	1.3	30,885,500	1.5	466,750	701,943	19	499,000	728,289	9	12	3	1
Gilpin	1	0.0	1,100,000	0.1	1,100,000	1,100,000	0	0	0	0	0	0	0
Grand	1	0.0	335,000	0.0	335,000	335,000	1	335,000	335,000	0	0	0	0
Huerfano	4	0.1	690,900	0.0	187,450	172,725	2	222,500	222,500	0	1	1	0
Jefferson	7	0.2	9,628,400	0.5	850,000	1,375,485	4	774,500	1,260,998	1	0	1	1
Kit Carson	1	0.0	225,000	0.0	225,000	225,000	1	225,000	225,000	0	0	0	0
Larimer	2	0.1	1,268,000	0.1	634,000	634,000	1	729,000	729,000	0	0	0	0
Las Animas	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Lincoln	8	0.2	2,977,899	0.1	398,749	372,237	2	500,000	500,000	2	2	0	0
Moffat	1	0.0	580,000	0.0	580,000	580,000	0	0	0	0	0	0	0
Otero	6	0.2	1,314,900	0.1	193,950	219,150	1	453,000	453,000	2	1	0	1
Park	37	1.1	33,458,600	1.6	549,900	904,286	17	439,000	597,417	1	3	2	1
Pueblo	192	5.5	88,662,954	4.2	399,450	461,786	118	349,900	400,648	28	50	9	11
Routt	1	0.0	12,545,000	0.6	12,545,000	#####	1	12,545,000	#####	0	0	0	0
Weld	0	0.0	0	0.0	0	0	1	575,490	575,490	0	1	0	0
Yuma	1	0.0	195,000	0.0	195,000	195,000	0	0	0	0	0	0	0
CONDO/TOWNHOME	286	8.2	120,784,320	5.7	397,677	422,322	234	358,298	387,289	39	140	14	10
El Paso County	238	6.8	97,923,178	4.6	393,427	411,441	206	350,000	381,656	35	120	14	8
Teller County	18	0.5	6,845,800	0.3	385,000	380,322	11	399,000	417,627	1	0	0	0
Adams	0	0.0	0	0.0	0	0	1	500,000	500,000	0	1	0	0
Arapahoe	5	0.1	1,784,900	0.1	355,000	356,980	7	360,000	357,057	1	3	0	0

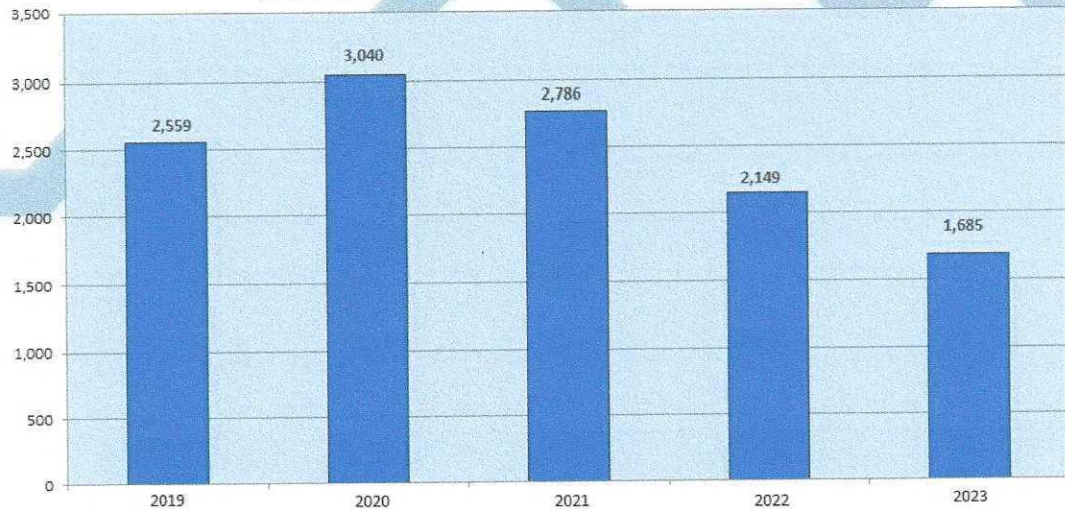
Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	1	0.0	269,900	0.0	269,900	269,900	2	513,223	513,223	0	2	0	0
Douglas	15	0.4	9,917,042	0.5	652,000	661,136	3	599,900	569,966	0	9	0	0
Fremont	0	0.0	0	0.0	0	0	1	245,000	245,000	0	0	0	0
Garfield	1	0.0	539,000	0.0	539,000	539,000	0	0	0	1	0	0	0
Jefferson	1	0.0	505,000	0.0	505,000	505,000	0	0	0	0	3	0	1
Otero	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Pueblo	6	0.2	2,174,500	0.1	379,900	362,416	2	302,450	302,450	1	1	0	1
Summit	1	0.0	825,000	0.0	825,000	825,000	1	825,000	825,000	0	0	0	0
INCOME	100	2.9	72,799,861	3.5	566,732	727,998	48	535,000	671,464	9	13	9	4
VACANT LAND	895	25.6	224,909,226	10.7	140,000	251,295	191	83,000	167,079	35	53	44	8
El Paso County	376	10.8	146,220,454	6.9	219,000	388,884	78	166,500	239,706	23	18	20	1
Teller County	201	5.8	23,197,164	1.1	55,000	115,408	56	35,000	94,712	4	15	4	2
Arapahoe	1	0.0	350,000	0.0	350,000	350,000	0	0	0	0	0	0	0
Archuleta	1	0.0	365,000	0.0	365,000	365,000	0	0	0	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	2	0.1	109,900	0.0	54,950	54,950	0	0	0	0	0	1	0
Crowley	1	0.0	99,000	0.0	99,000	99,000	0	0	0	0	0	0	0
Custer	48	1.4	7,097,300	0.3	175,000	147,860	5	69,000	127,580	1	2	3	0
Douglas	36	1.0	14,352,300	0.7	120,000	398,675	5	120,000	343,800	0	1	1	1
Elbert	25	0.7	5,375,400	0.3	180,000	215,016	2	412,500	412,500	1	2	0	2
Fremont	35	1.0	10,828,400	0.5	97,500	309,382	7	89,000	128,557	2	4	1	0
Grand	1	0.0	180,000	0.0	180,000	180,000	0	0	0	0	0	0	0
Huerfano	5	0.1	1,435,000	0.1	120,000	287,000	2	152,500	152,500	0	0	1	0
Jefferson	1	0.0	159,900	0.0	159,900	159,900	0	0	0	0	0	0	0
Kit Carson	1	0.0	33,500	0.0	33,500	33,500	0	0	0	0	0	0	0
La Plata	1	0.0	144,995	0.0	144,995	144,995	0	0	0	0	0	0	0
Larimer	2	0.1	834,000	0.0	417,000	417,000	1	589,000	589,000	0	0	0	0
Las Animas	1	0.0	140,000	0.0	140,000	140,000	0	0	0	0	0	0	0
Lincoln	4	0.1	1,186,000	0.1	190,000	296,500	3	230,000	365,333	0	0	0	0
Park	61	1.7	6,099,015	0.3	49,500	99,983	18	31,219	72,463	2	6	0	1
Pueblo	89	2.5	5,768,898	0.3	40,000	64,819	14	36,000	38,214	2	5	12	1
Saguache	1	0.0	189,000	0.0	189,000	189,000	0	0	0	0	0	1	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
FARM AND RANCH	18	0.5	39,662,400	1.9	1,545,000	2,203,466	8	1,625,000	1,613,625	1	0	2	3
COMMERCIAL	130	3.7	133,091,024	6.3	712,500	1,023,777	25	600,000	749,728	4	5	7	1
BUSINESS OP	3	0.1	1,119,000	0.1	369,000	373,000	1	369,000	369,000	0	0	1	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	0	0
Total	3,491	100.0	2,108,843,189	100	475,000	604,079	2,202	470,000	551,062	378	1,151	152	116

June 2023 Charts



Housing Statistics Single Family/Patio Homes Total Under Contract - June

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics Single Family/Patio Homes Average Days on Market

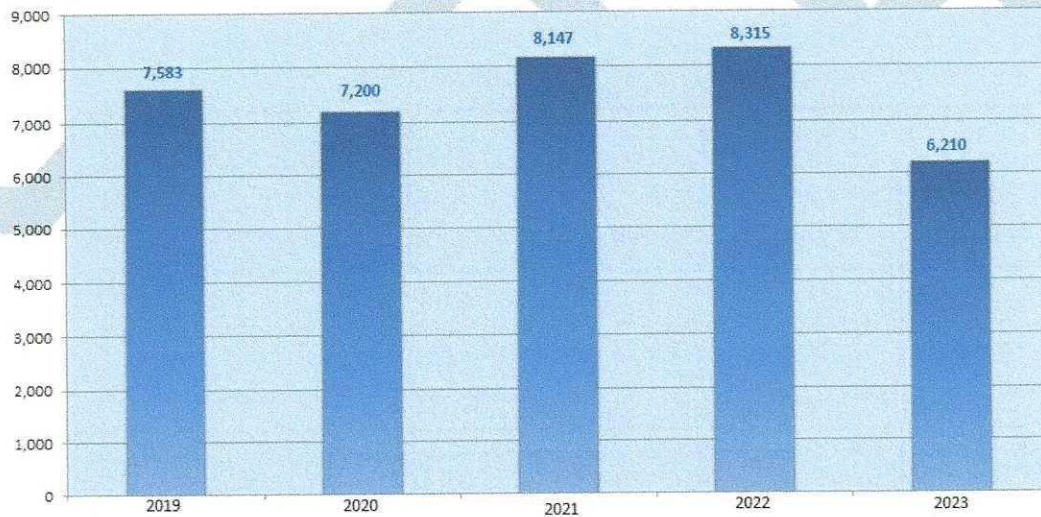


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - June

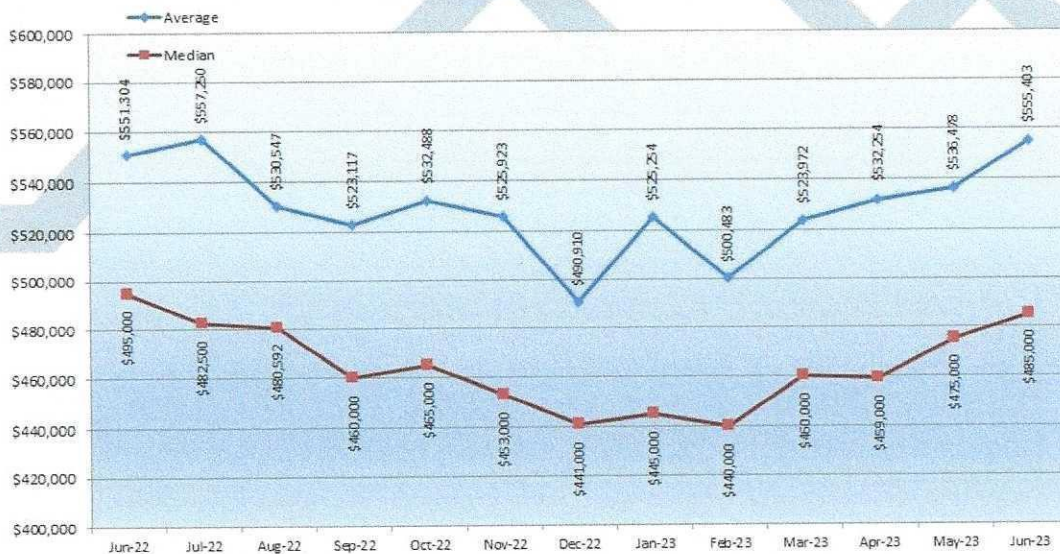


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Housing Statistics

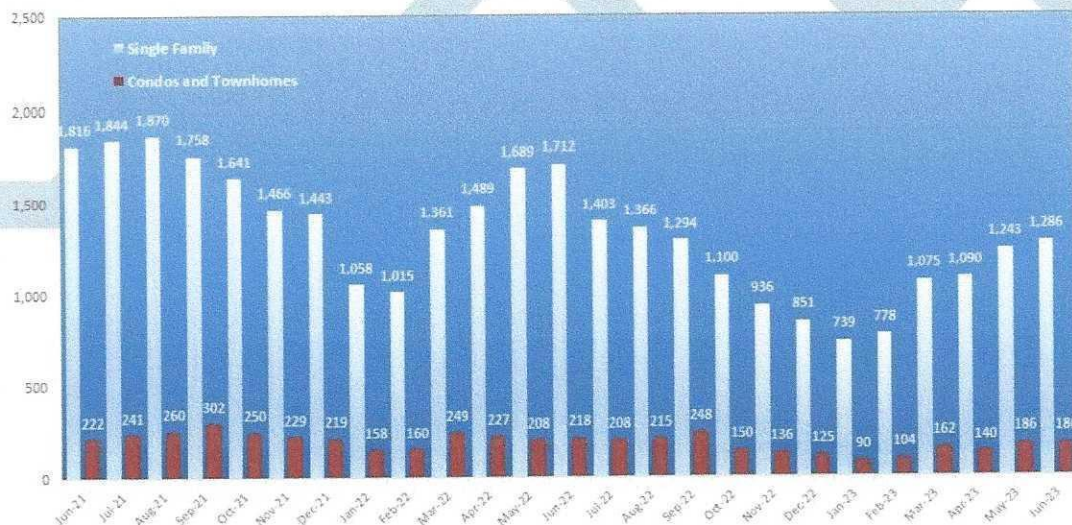
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis June 2023

Active Listings Analysis Current as of 7/4/23

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	13	144	324	298	328	163	154	41
Reductions	5	2	61	142	134	151	77	56	3
% With Reduction	40.00%	15.30%	31.20%	33.00%	30.20%	32.00%	35.50%	31.80%	7.30%
Avg Reduction %	2%	2.60%	3%	-3.30%	1.90%	2.10%	2.10%	2.90%	4%
Teller County	7	9	15	23	25	37	21	18	8
Reductions	3	2	7	9	8	14	7	2	1
% With Reduction	42.80%	11.10%	33.30%	26.00%	28.00%	38%	28.50%	11%	13%
Avg Reduction %	9.80%	3.30%	2.30%	2.90%	3.10%	3%	3.80%	4%	6%
All Counties	39	79	232	417	366	414	222	220	75

Sold Listing Analysis - (June 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	18	191	339	209	180	65	54	3
Teller County	2	4	11	11	15	19	3	7	0
All Counties	17	47	245	376	235	218	75	69	4

Sold Listing Analysis - (May 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	31	190	344	195	184	56	41	2
Teller County	3	4	7	10	11	12	2	4	0
All Counties	21	57	234	376	221	211	68	51	4

Sold Listing Analysis - June 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	26	176	519	313	277	92	47	4
Teller County	2	4	10	12	16	17	6	2	0
All Counties	22	60	230	559	344	321	110	60	6

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