



LISTING AND SALES SUMMARY
May 2022

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Apr 2022	May 2022	% +/-	May 2021	% +/-	Apr 2022	May 2022	% +/-	May 2021	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	2,223	2,200	(1.0)	1,876	17.3	1,909	1,985	4.0	1,780	11.5
Sales	1,489	1,689	13.4	1,551	8.9	1,330	1,477	11.1	1,408	4.9
Ave. Sales Price	\$561,907	\$554,013	(1.4)	\$489,526	13.2	\$551,468	\$548,491	(0.5)	\$488,637	12.2
Median Sales Price	\$484,450	\$487,000	0.5	\$432,095	12.7	\$480,000	\$487,500	1.6	\$430,000	13.4
Total Active	969	1365	40.9	807	69.1	706	1,026	45.3	717	43.1
Months Supply	0.7	0.8	3.0	0.5	7.8	0.5	0.7	4.1	0.5	8.8
CONDO/TOWNHOMES:										
New Listings	248	251	1.2	206	21.8	213	213	0.0	185	15.1
Sales	227	208	(8.4)	220	(5.5)	186	179	(3.8)	191	(6.3)
Ave. Sale Price	\$387,761	\$369,783	(4.6)	\$318,764	16.0	\$370,608	\$357,874	(3.4)	\$315,066	13.6
Median Sale Price	\$365,000	\$365,000	0.0	\$310,500	17.6	\$350,000	\$355,000	1.4	\$300,000	18.3
Total Active	79	113	43.0	71	59.2	49	66	34.7	55	20.0
Months Supply	0.3	0.5	(5.1)	0.3	(10.8)	0.3	0.4	(9.2)	0.3	(3.2)
CUMULATIVE YTD SUMMARY										
	Jan-May 2022			Jan-May 2021		Jan-May 2022		Jan-May 2021		
SINGLE FAMILY/PATIO HOMES:										
New Listings	8,615			7,830		7,609		6,992		8.8
Sales	6,607			6,331		5,900		5,604		5.3
Ave. Sales Price	\$537,475			\$470,100		\$528,790		\$465,438		13.6
Volume	\$3,551,097,325			\$2,976,203,100		\$3,119,861,000		\$2,608,314,552		19.6
CONDO/TOWNHOMES:										
New Listings	1,138			1,031		966		878		10.0
Sales	1,003			966		814		776		4.9
Ave. Sales Price	\$370,292			\$313,507		\$355,097		\$302,314		17.5
Volume	\$371,402,876			\$302,847,762		\$289,048,958		\$234,595,664		23.2

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Monthly Sales Activity May 2022

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1689	83.7	935,728,043	89.3	487,000	554,013	475,000	103.1	11	1514	843,128,036	90.1
El Paso County	1429	70.8	789,730,362	75.4	490,000	552,645	475,000	103.4	9	1284	719,074,920	76.9
Teller County	70	3.5	37,410,189	3.6	492,500	534,431	472,500	102.1	10	60	32,187,189	3.4
Adams	3	0.1	1,600,000	0.2	560,000	533,333	530,000	104.1	4	3	1600000	0.2
Arapahoe	10	0.5	5,441,000	0.5	520,500	544,100	498,700	102.9	4	10	5,441,000	0.6
Bent	1	0.0	140,000	0.0	140,000	140,000	140,000	100.0	0	1	140,000	0.0
Clear Creek	1	0.0	675,000	0.1	675,000	675,000	675,000	100.0	0	0	0	0.0
Crowley	1	0.0	230,000	0.0	230,000	230,000	230,000	100.0	86	1	230,000	0.0
Custer	2	0.1	746,500	0.1	373,250	373,250	380,000	98.3	119	1	465,000	0.0
Denver	3	0.1	6,780,418	0.6	3,000,418	2,260,139	3,000,418	102.4	93	3	6,780,418	0.7
Douglas	36	1.8	34,294,807	3.3	753,896	952,633	758,491	103.3	14	32	30,655,292	3.3
Elbert	11	0.5	7,914,000	0.8	777,000	719,454	760,000	101.1	6	11	7914000	0.8
Fremont	16	0.8	7,383,300	0.7	326,650	461,456	315,000	103.2	23	14	4,983,300	0.5
Huerfano	2	0.1	1,126,800	0.1	563,400	563,400	598,400	95.1	71	2	1,126,800	0.1
Jefferson	1	0.0	500,000	0.0	500,000	500,000	490,000	102.0	3	1	500,000	0.1
Kit Carson	1	0.0	72,000	0.0	72,000	72,000	50,000	144.0	17	1	72000	0.0
Larimer	2	0.1	1,167,500	0.1	583,750	583,750	567,500	102.9	1	2	1,167,500	0.1
Las Animas	2	0.1	1,209,900	0.1	604,950	604,950	609,000	100.1	4	2	1,209,900	0.1
Lincoln	2	0.1	340,000	0.0	170,000	170,000	162,350	104.7	22	1	175,000	0.0
Otero	2	0.1	824,000	0.1	412,000	412,000	452,000	95.3	13	0	0	0.0
Park	8	0.4	4,120,550	0.4	499,075	515,068	508,500	102.7	12	8	4,120,550	0.4
Pueblo	86	4.3	34,021,717	3.2	349,950	395,601	341,000	99.8	34	77	25,285,167	2.7
CONDO/TOWNHOME	208	10.3	76,915,053	7.3	365,000	369,783	357,500	103.3	7	190	71,177,634	7.6
El Paso County	190	9.4	68,703,160	6.6	364,991	361,595	352,000	103.2	5	173	63,317,341	6.8
Teller County	4	0.2	1,492,600	0.1	391,300	373,150	370,000	102.8	10	3	1,141,000	0.1
Adams	3	0.1	1,249,000	0.1	422,000	416,333	380,000	107.7	5	3	1,249,000	0.1
Arapahoe	1	0.0	193,000	0.0	193,000	193,000	165,000	117.0	2	1	193000	0.0
Denver	1	0.0	327,000	0.0	327,000	327,000	319,000	102.5	8	1	327,000	0.0
Douglas	6	0.3	3,480,293	0.3	660,564	580,048	668,064	102.3	38	6	3480293	0.4
Jefferson	1	0.0	500,000	0.0	500,000	500,000	495,000	101.0	9	1	500,000	0.1
Pueblo	2	0.1	970,000	0.1	485,000	485,000	504,250	96.9	81	2	970000	0.1
INCOME	15	0.7	10,666,900	1.0	700,000	711,126	734,900	101.2	11	15	10,666,900	1.1
VACANT LAND	99	4.9	15,493,483	1.5	105,000	156,499	100,000	96.6	85	66	8,492,833	0.9
El Paso County	33	1.6	7,723,935	0.7	155,000	234,058	175,000	95.9	97	16	3,102,935	0.3
Teller County	32	1.6	2,245,498	0.2	50,000	70,171	50,000	95.3	50	25	1,744,698	0.2
Clear Creek	1	0.0	125,000	0.0	125,000	125,000	132,000	94.7	12	0	0	0.0
Custer	2	0.1	264,900	0.0	132,450	132,450	132,450	100.0	105	2	264,900	0.0
Douglas	5	0.2	718,000	0.1	70,000	143,600	80,000	97.2	13	4	695,000	0.1
Elbert	5	0.2	1,421,000	0.1	225,000	284,200	225,000	100.0	266	5	1,421,000	0.2
Fremont	2	0.1	176,850	0.0	88,425	88,425	93,425	96.4	28	1	129,000	0.0
Park	17	0.8	2,774,300	0.3	105,000	163,194	99,500	99.6	80	12	1,126,300	0.1
Pueblo	2	0.1	44,000	0.0	22,000	22,000	24,500	93.8	304	1	9,000	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
FARM AND RANCH	2	0.1	6,757,750	0.6	3,378,875	3,378,875	3,825,000	90.1	969	1	600,000	0.1
COMMERCIAL	4	0.2	1,984,000	0.2	452,500	496,000	484,950	97.4	55	3	1,260,000	0.1
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	2017	100.0	1,047,545,229	100.0	470,000	519,358	459,900	102.8	15	1789	935,325,403	100.0



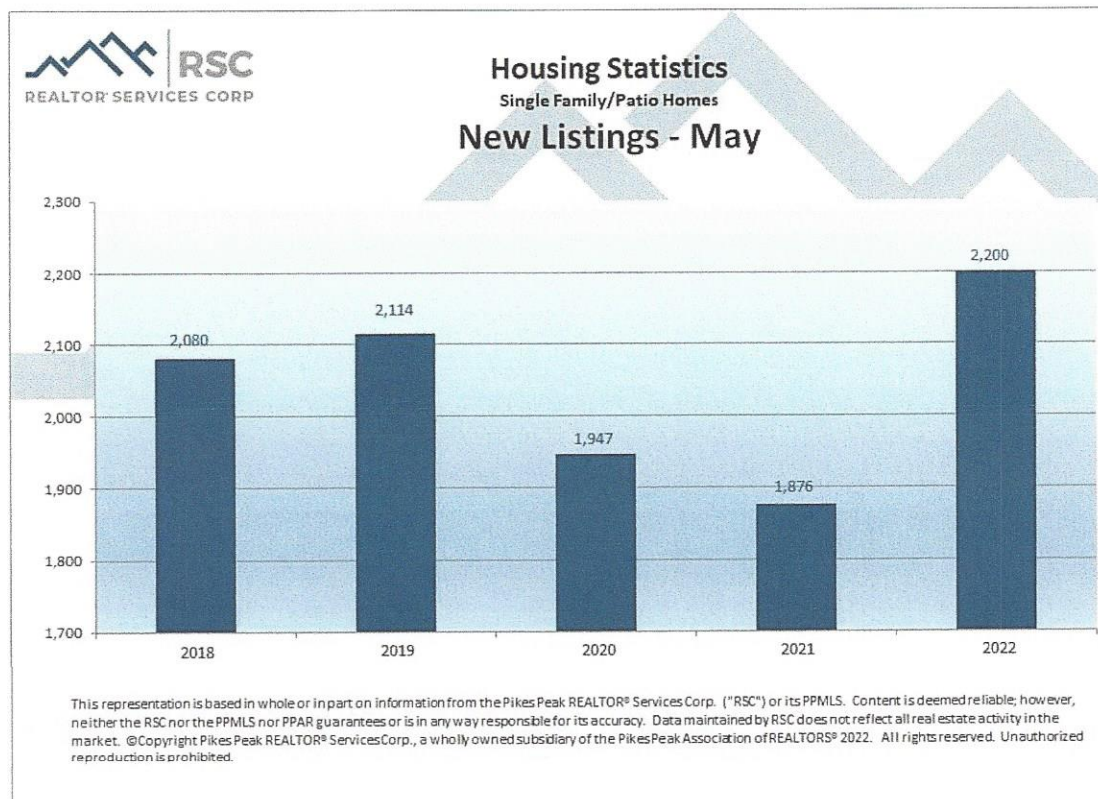
Monthly Listing Activity May 2022

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	1,360	60.5	1,042,777,783	70.1	598,404	766,748	2,200	500,000	595,225	318	1,364	20	79
El Paso County	1,010	44.9	771,973,654	51.9	606,757	764,330	1,849	500,000	595,084	250	1148	12	56
Teller County	75	3.3	57,079,500	3.8	600,000	761,060	91	525,000	576,589	17	60	1	3
Adams	0	0.0	0	0.0	0	0	5	475,000	526,980	0	4	0	1
Arapahoe	3	0.1	1,774,000	0.1	639,000	591,333	8	633,500	743,362	1	6	0	1
Bent	0	0.0	0	0.0	0	0	1	140,000	140,000	0	0	0	0
Boulder	1	0.0	2,900,000	0.2	2,900,000	2,900,000	1	2,900,000	2,900,000	0	1	0	0
Broomfield	1	0.0	1,475,000	0.1	1,475,000	1,475,000	1	1,475,000	1,475,000	0	0	0	0
Chaffee	2	0.1	2,494,000	0.2	1,247,000	1,247,000	2	1,247,000	1,247,000	1	0	0	0
Cheyenne	2	0.1	601,000	0.0	300,500	300,500	1	451,000	451,000	0	0	0	0
Costilla	1	0.0	997,000	0.1	997,000	997,000	1	997,000	997,000	0	0	0	0
Crowley	3	0.1	559,400	0.0	194,900	186,466	3	194,900	186,466	0	0	0	0
Custer	13	0.6	12,946,700	0.9	535,000	995,900	7	599,000	696,700	0	2	0	0
Delta	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Denver	2	0.1	1,575,000	0.1	787,500	787,500	4	922,500	1,292,604	2	0	0	1
Douglas	40	1.8	51,051,590	3.4	1,087,500	1,276,289	45	939,000	1,014,629	7	26	1	5
Elbert	16	0.7	23,622,949	1.6	999,975	1,476,434	11	779,000	809,131	2	10	0	1
Fremont	26	1.2	24,257,299	1.6	649,500	932,973	23	430,000	505,308	6	10	1	0
Gunnison	0	0.0	0	0.0	0	0	1	949,000	949,000	0	1	0	1
Hinsdale	1	0.0	795,000	0.1	795,000	795,000	1	795,000	795,000	0	0	0	0
Huerfano	1	0.0	146,000	0.0	146,000	146,000	0	0	0	0	1	0	0
Jefferson	5	0.2	6,619,000	0.4	980,000	1,323,800	4	1,100,000	1,372,250	1	1	0	1
Kit Carson	1	0.0	279,000	0.0	279,000	279,000	1	145,000	145,000	0	2	0	0
Larimer	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Las Animas	5	0.2	2,749,800	0.2	425,000	549,960	2	672,000	672,000	1	1	1	0
Lincoln	3	0.1	915,000	0.1	300,000	305,000	2	354,850	354,850	0	1	0	0
Otero	4	0.2	1,077,000	0.1	265,000	269,250	4	180,000	177,250	0	2	0	0
Park	21	0.9	19,439,551	1.3	675,000	925,692	11	450,000	437,436	1	5	1	1
Pueblo	122	5.4	54,550,340	3.7	449,700	447,133	117	375,000	381,501	29	78	3	7
Summit	0	0.0	0	0.0	0	0	2	800,000	800,000	0	1	0	0
Weld	2	0.1	2,900,000	0.2	1,450,000	1,450,000	2	850,000	850,000	0	3	0	0
CONDO/TOWNHOME	114	5.1	50,724,518	3.4	427,217	444,951	251	360,000	384,547	27	186	0	4
El Paso County	102	4.5	45,090,900	3.0	427,217	442,067	229	355,000	380,950	26	168	0	2
Teller County	1	0.0	212,000	0.0	212,000	212,000	3	525,000	503,333	1	3	0	0
Adams	0	0.0	0	0.0	0	0	0	0	0	0	2	0	0
Arapahoe	0	0.0	0	0.0	0	0	1	299,000	299,000	0	1	0	0
Boulder	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Custer	1	0.0	385,000	0.0	385,000	385,000	1	385,000	385,000	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	2	0.1	654,000	0.0	327,000	327,000	2	357,500	357,500	0	1	0	0
Douglas	5	0.2	3,440,618	0.2	743,328	688,123	6	509,000	543,388	0	6	0	0
Grand	0	0.0	0	0.0	0	0	1	445,000	445,000	0	0	0	0
Jefferson	0	0.0	0	0.0	0	0	3	525,000	474,333	0	1	0	1
Pueblo	3	0.1	942,000	0.1	242,000	314,000	5	274,900	249,280	0	4	0	0
INCOME	72	3.2	53,162,776	3.6	539,450	738,371	63	575,000	704,793	9	24	0	1
VACANT LAND	585	26.0	208,097,805	14	130,000	355,722	215	93,000	198,689	23	75	20	14
El Paso County	240	10.7	97,601,525	6.6	232,500	406,673	83	189,900	328,110	10	28	9	5
Teller County	120	5.3	18,059,742	1.2	45,000	150,497	64	38,500	95,059	6	14	2	4
Alamosa	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Arapahoe	1	0.0	285,000	0.0	285,000	285,000	0	0	0	0	0	0	0
Archuleta	1	0.0	3,690,000	0.2	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.0	1,162,525	0.1	1,162,525	1,162,525	0	0	0	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	1	0	0
Custer	25	1.1	3,798,300	0.3	50,000	151,932	5	59,900	92,180	2	4	0	0
Douglas	35	1.6	15,523,855	1.0	119,900	443,538	15	109,900	184,488	1	4	0	1
Elbert	27	1.2	7,260,300	0.5	225,000	268,900	6	275,250	275,883	0	1	2	0
Fremont	22	1.0	7,920,185	0.5	95,000	360,008	8	75,000	166,687	1	1	1	0
Huerfano	6	0.3	1,424,890	0.1	67,450	237,481	3	32,500	37,496	0	1	0	1
Jefferson	5	0.2	4,509,399	0.3	999,500	901,879	0	0	0	1	0	0	0
Kit Carson	1	0.0	49,000	0.0	49,000	49,000	0	0	0	0	0	0	0
Las Animas	2	0.1	158,000	0.0	79,000	79,000	1	69,000	69,000	1	0	0	2
Lincoln	3	0.1	1,036,995	0.1	230,000	345,665	1	30,000	30,000	0	0	0	0
Park	30	1.3	41,112,700	2.8	112,500	1,370,423	20	83,500	104,145	1	17	1	1
Pueblo	63	2.8	3,946,389	0.3	38,000	62,641	9	44,900	98,877	0	3	5	0
Saguache	1	0.0	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Washington	1	0.0	65,000	0.0	65,000	65,000	0	0	0	0	0	0	0
FARM AND RANCH	9	0.4	60,530,000	4.1	3,950,000	6,725,555	4	565,000	661,250	0	0	0	1
COMMERCIAL	81	3.6	68,000,585	4.6	495,500	839,513	19	699,900	964,219	0	7	6	1
BUSINESS OP	6	0.3	3,295,000	0.2	245,000	549,166	2	235,000	235,000	0	0	0	0
RENTALS	22	1.0	47,955	0	2,045	2,179	0	0	0	0	0	9	1
El Paso County	22	1.0	47,955	0.0	2,045	2,179	0	0	0	0	0	9	1
Total	2,249	100.0	1,486,636,422	100	492,635	661,021	2,754	475,000	549,953	377	1,656	55	101

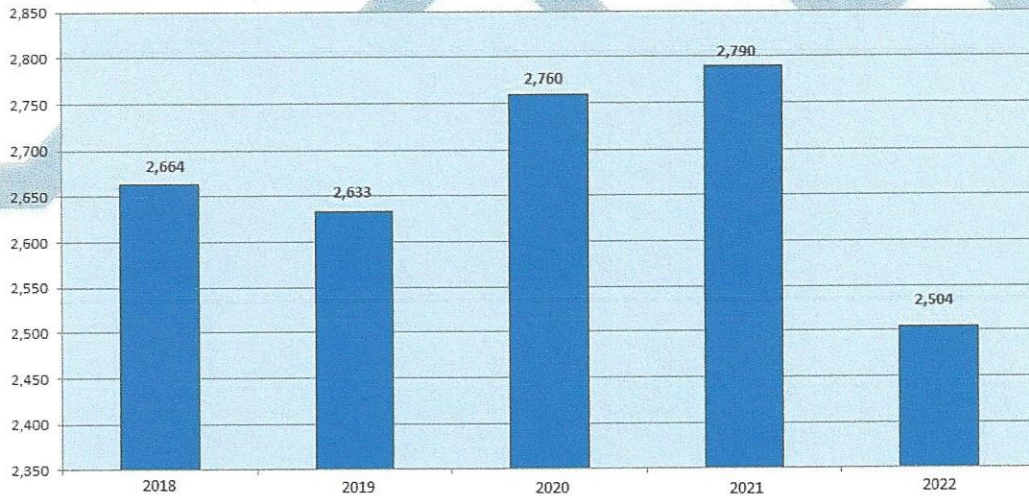
May 2022 Charts





Housing Statistics Single Family/Patio Homes Total Under Contract - May

(Total number of listings in PPMLS that are under contract/pending sale)



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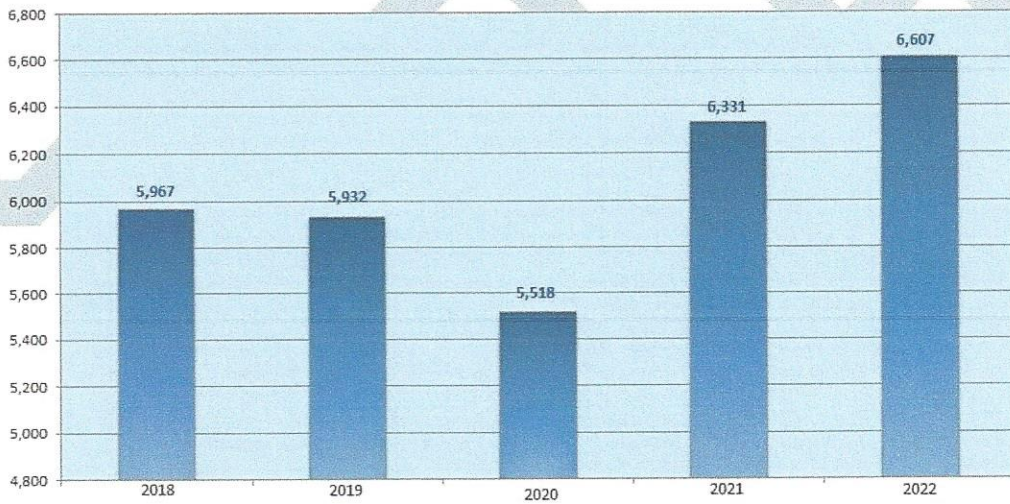


Housing Statistics Single Family/Patio Homes Average Days on Market



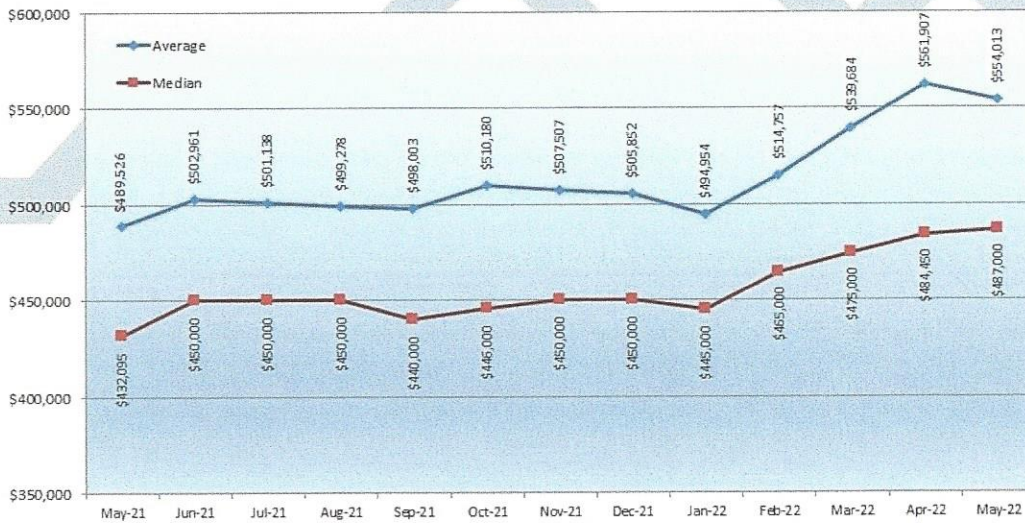
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Housing Statistics Single Family/Patio Homes Total Sales YTD - May



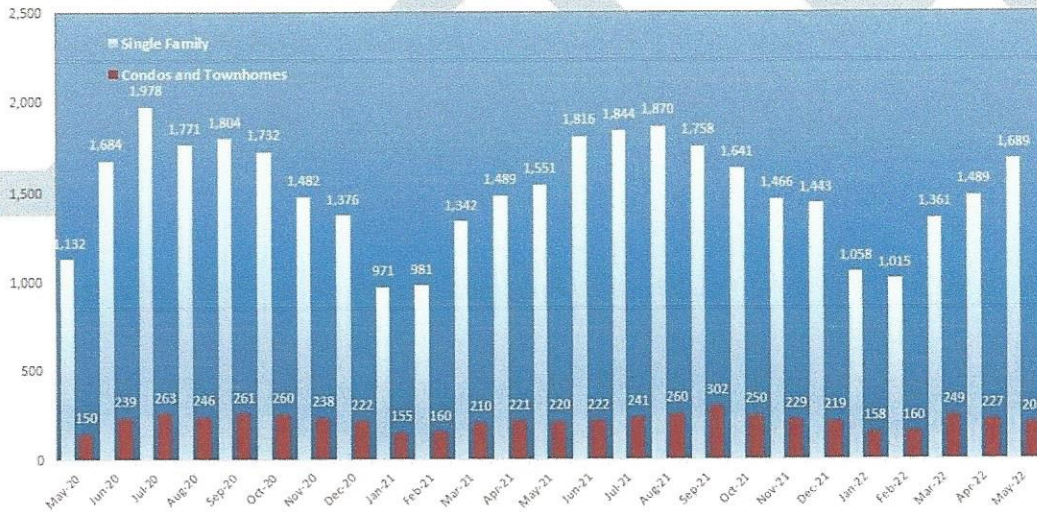
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis May 2022

Active Listings Analysis Current as of 5/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	16	75	228	176	261	102	121	32
Reductions	0	4	22	98	68	111	33	29	6
% With Reduction	0.00%	18.70%	21.30%	28.00%	29.50%	29.10%	26.40%	20.60%	15.60%
Avg Reduction %	0%	4.80%	3%	2.30%	2.20%	-4.70%	2.40%	6.00%	5%
Teller County	1	6	8	9	13	17	9	11	2
Reductions	0	4	1	2	1	5	4	2	0
% With Reduction	0.00%	33.30%	12.50%	11.10%	7.60%	18%	33.30%	9%	0%
Avg Reduction %	0.00%	2.90%	1.30%	8.60%	4.10%	3%	4.90%	5%	0%
All Counties	25	47	107	308	208	311	136	176	48

Sold Listing Analysis - (May 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	23	180	541	275	263	93	48	3
Teller County	3	4	8	22	10	15	6	2	0
All Counties	28	52	222	598	299	314	109	58	9

Sold Listing Analysis - (April 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	21	162	494	256	218	70	52	8
Teller County	2	6	12	13	5	16	2	3	0
All Counties	17	45	207	537	270	254	82	63	12

Sold Listing Analysis - May 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	48	403	474	199	147	59	33	2
Teller County	2	8	13	9	6	12	4	1	0
All Counties	20	72	446	500	221	176	70	42	3

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