



REALTOR® Services Corp.

LISTING AND SALES SUMMARY April 2025

<u>All Homes</u>						<u>Existing Homes</u>					
MONTHLY SUMMARY											
	Mar 2025	Apr 2025	% +/-	Apr 2024	% +/-	Mar 2025	Apr 2025	% +/-	Apr 2024	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,677	1,923	14.7	1,666	15.4	1,470	1,707	16.1	1,537	11.1	
Sales	1,059	1,106	4.4	959	15.3	893	951	6.5	846	12.4	
Ave. Sales Price	\$562,548	\$570,072	1.3	\$564,715	0.9	\$558,534	\$556,727	(0.3)	\$547,224	1.7	
Median Sales Price	\$495,000	\$490,000	(1.0)	\$490,000	0.0	\$479,000	\$475,000	(0.8)	\$474,950	0.0	
Total Active	2,629	3,117	18.6	2,139	45.7	2,132	2,584	21.2	1,729	49.5	
* Months Supply	2.5	2.8		2.2		2.4	2.7		2.0		
CONDO/TOWNHOMES:											
New Listings	256	285	11.3	279	2.2	232	263	13.4	245	7.3	
Sales	142	153	7.7	144	6.3	120	134	11.7	124	8.1	
Ave. Sale Price	\$377,140	\$351,813	(6.7)	\$365,411	(3.7)	\$367,371	\$340,864	(7.2)	\$346,606	(1.7)	
Median Sale Price	\$364,975	\$350,000	(4.1)	\$338,000	3.6	\$333,000	\$324,000	(2.7)	\$320,000	1.3	
Total Active	535	596	11.4	416	43.3	473	540	14.2	347	55.6	
* Months Supply	3.8	3.9		2.9		3.9	4.0		2.8		
CUMULATIVE YTD SUMMARY											
	Jan-Apr 2025			Jan-Apr 2024		% +/-	Jan-Apr 2025		Jan-Apr 2024		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	5,998			5,099		17.6	5,268		4,508		16.9
Sales	3,591			3,359		6.9	3,087		2,918		5.8
Ave. Sales Price	\$558,413			\$533,330		4.7	\$550,975		\$520,643		5.8
Volume	\$2,005,261,083			\$1,791,455,470		11.9	\$1,700,859,825		\$1,519,236,274		12.0
CONDO/TOWNHOMES:											
New Listings	938			889		5.5	852		768		10.9
Sales	479			536		(10.6)	416		421		(1.2)
Ave. Sales Price	\$361,717			\$367,280		(1.5)	\$350,912		\$340,481		3.1
Volume	\$173,262,443			\$196,862,080		(12.0)	\$145,979,392		\$143,342,501		1.8
* Beginning 2025, calculating differences between Months Supply will not be done.											

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Monthly Sales Activity

April 2025

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	1106	83.3	630,500,569	90.3	490,000	570,072	492,250	99.3	49.0
El Paso County	922	69.5	532,635,043	76.3	498,450	577,695	499,000	99.5	44.0
Teller County	46	3.5	22,911,234	3.3	475,000	498,070	475,000	97.7	87.0
Adams	3	0.2	1,508,000	0.2	498,000	502,666	493,000	99.9	94.0
Arapahoe	8	0.6	4,419,899	0.6	520,000	552,487	517,450	100.1	33.0
Custer	3	0.2	1,322,000	0.2	463,000	440,666	475,000	97.7	43.0
Denver	1	0.1	915,000	0.1	915,000	915,000	925,000	98.9	86.0
Douglas	28	2.1	27,278,500	3.9	812,000	974,232	812,500	99.3	52.0
Elbert	5	0.4	5,787,050	0.8	719,900	1,157,410	719,900	94.0	180.0
Fremont	20	1.5	8,737,550	1.3	357,500	436,877	360,000	98.4	58.0
Huerfano	1	0.1	155,000	0.0	155,000	155,000	165,000	93.9	79.0
Jefferson	1	0.1	742,500	0.1	742,500	742,500	775,000	95.8	17.0
Las Animas	1	0.1	490,000	0.1	490,000	490,000	499,900	98.0	47.0
Lincoln	1	0.1	395,000	0.1	395,000	395,000	395,000	100.0	229.0
Otero	2	0.2	433,000	0.1	216,500	216,500	269,700	74.1	182.0
Park	4	0.3	2,444,043	0.4	642,450	611,010	654,900	104.4	68.0
Pueblo	60	4.5	20,326,750	2.9	336,500	338,779	343,619	99.4	60.0
CONDO/TOWNHOME	153	11.5	53,827,403	7.7	350,000	351,813	350,000	99.0	58.0
El Paso County	147	11.1	52,170,303	7.5	350,000	354,900	350,000	99.1	58.0
Teller County	1	0.1	350,000	0.1	350,000	350,000	350,000	100.0	5.0
Arapahoe	3	0.2	865,000	0.1	285,000	288,333	305,000	97.0	38.0
Denver	1	0.1	212,100	0.0	212,100	212,100	225,000	94.3	12.0
Pueblo	1	0.1	230,000	0.0	230,000	230,000	234,900	97.9	206.0
INCOME	10	0.8	4,781,300	0.7	494,950	478,130	517,450	97.7	81.0
VACANT LAND	57	4.3	8,709,989	1.2	70,000	152,806	80,000	90.6	121.0
El Paso County	16	1.2	2,704,000	0.4	139,250	169,000	153,950	93.3	123.0
Teller County	18	1.4	1,298,899	0.2	26,950	72,161	29,900	91.6	71.0
Douglas	1	0.1	53,000	0.0	53,000	53,000	90,000	58.9	167.0
Elbert	1	0.1	161,500	0.0	161,500	161,500	176,000	91.8	1106.0
Fremont	2	0.2	288,000	0.0	144,000	144,000	159,950	89.7	140.0
Kiowa	1	0.1	87,500	0.0	87,500	87,500	87,500	100.0	52.0
Lincoln	1	0.1	880,000	0.1	880,000	880,000	933,300	94.3	215.0
Mesa	1	0.1	599,000	0.1	599,000	599,000	635,000	94.3	17.0
Park	5	0.4	1,710,890	0.2	58,000	342,178	65,000	94.1	100.0
Pueblo	11	0.8	927,200	0.1	45,000	84,290	50,000	84.8	122.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0.0
COMMERCIAL	1	0.1	65,000	0.0	65,000	65,000	90,000	72.2	210.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1327	100.0	697,884,261	100.0	463,000	525,911	460,000	98.9	53

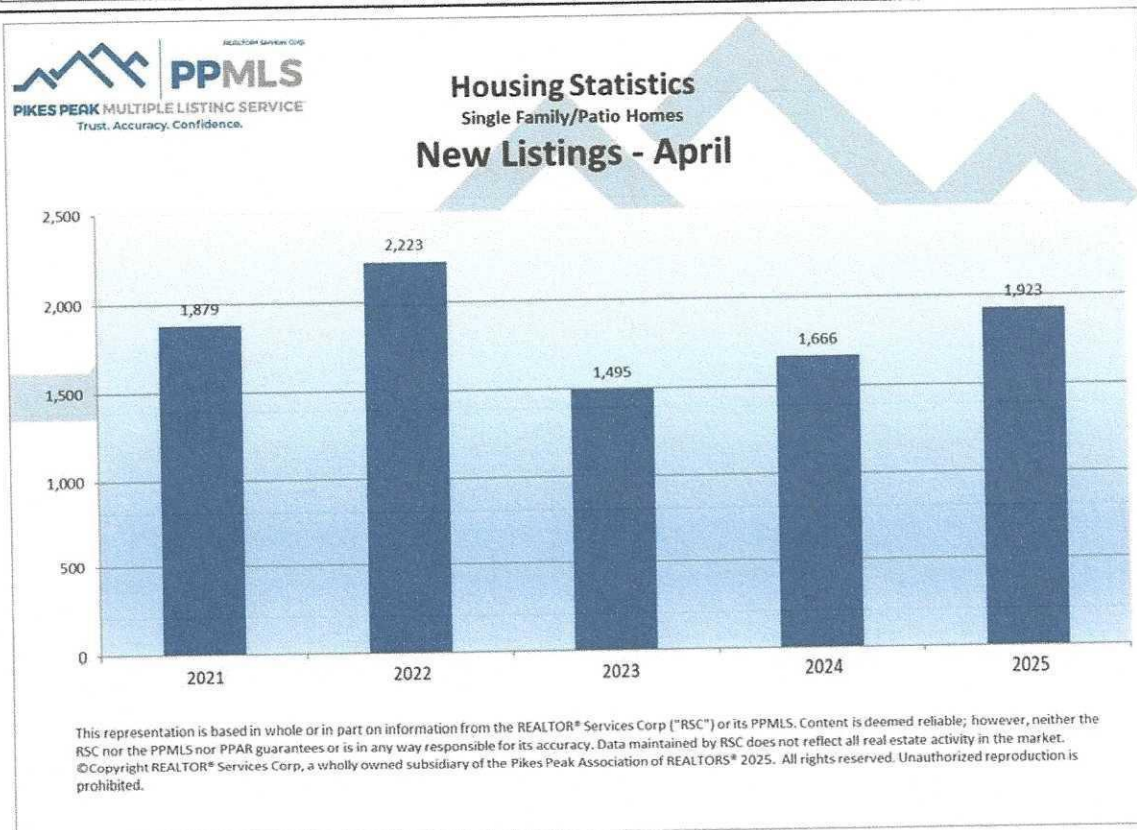
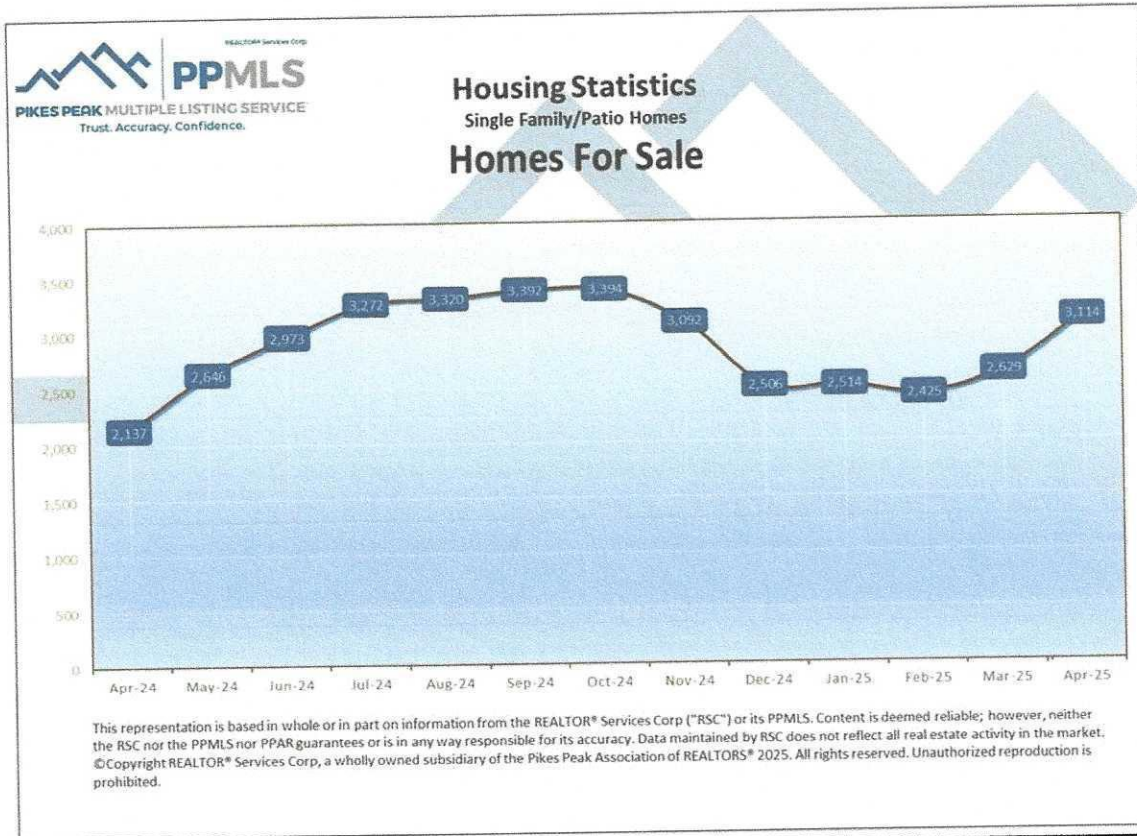
Monthly Listing Activity April 2025

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	3,114	61.0	2,094,172,492	0	549,900	672,502	1,923	525,000	621,108	326	877	92	68
El Paso County	2,233	43.7	1,521,115,383	0.0	555,990	681,198	1,533	526,990	622,549	255	733	50	47
Teller County	241	4.7	167,798,384	0.0	575,000	696,258	101	550,000	662,287	20	28	5	2
Adams	4	0.1	2,570,000	0.0	660,000	642,500	2	405,000	405,000	2	2	1	1
Alamosa	2	0.0	738,900	0.0	369,450	369,450	1	119,000	119,000	0	1	0	0
Arapahoe	13	0.3	10,061,800	0.0	665,000	773,984	7	690,000	702,825	1	4	1	0
Bent	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Boulder	1	0.0	625,000	0.0	625,000	625,000	1	625,000	625,000	0	0	0	0
Chaffee	6	0.1	5,287,900	0.0	690,000	881,316	3	645,000	534,333	0	0	0	0
Cheyenne	2	0.0	427,750	0.0	213,875	213,875	0	0	0	0	0	0	0
Conejos	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Costilla	1	0.0	485,000	0.0	485,000	485,000	0	0	0	0	0	1	0
Crowley	2	0.0	465,000	0.0	232,500	232,500	2	232,500	232,500	0	0	1	0
Custer	18	0.4	13,374,900	0.0	707,000	743,050	9	925,000	770,222	1	2	0	1
Denver	7	0.1	4,463,200	0.0	525,000	637,600	4	492,500	502,125	1	0	0	2
Douglas	88	1.7	101,400,995	0.0	899,950	1,152,284	51	850,000	1,047,290	3	22	6	3
Elbert	50	1.0	41,422,400	0.0	742,900	828,448	28	760,400	819,414	3	8	2	0
Fremont	56	1.1	37,878,528	0.0	487,000	676,402	20	384,000	497,765	5	14	1	2
Gunnison	1	0.0	775,000	0.0	775,000	775,000	0	0	0	0	0	0	0
Huerfano	4	0.1	2,103,800	0.0	561,950	525,950	0	0	0	0	0	0	0
Jefferson	6	0.1	11,263,400	0.0	626,750	1,877,233	5	775,000	751,960	0	1	2	4
Las Animas	6	0.1	4,257,000	0.0	646,500	709,500	3	698,000	599,000	1	0	0	0
Lincoln	4	0.1	1,553,900	0.0	394,450	388,475	4	232,000	273,475	0	1	1	0
Otero	11	0.2	2,400,999	0.0	170,000	218,272	7	155,000	192,285	0	3	1	1
Park	51	1.0	35,189,400	0.0	525,000	689,988	20	453,500	594,620	1	1	3	0
Prowers	2	0.0	384,000	0.0	192,000	192,000	1	239,000	239,000	0	0	0	0
Pueblo	300	5.9	125,274,853	0.0	390,000	417,582	119	379,000	400,342	33	55	17	5
Rio Grande	1	0.0	170,000	0.0	170,000	170,000	1	170,000	170,000	0	0	0	0
Saguache	1	0.0	535,000	0.0	535,000	535,000	0	0	0	0	0	0	0
Summit	1	0.0	1,400,000	0.0	1,400,000	1,400,000	1	1,400,000	1,400,000	0	0	0	0
Weld	0	0.0	0	0.0	0	0	0	0	0	0	2	0	0
CONDO/TOWNHOME	596	11.7	222,486,121	0	339,450	373,298	285	339,900	357,224	32	112	22	11
El Paso County	512	10.0	185,839,124	0.0	335,000	362,967	245	339,900	350,977	27	103	17	9
Teller County	25	0.5	9,064,798	0.0	350,000	362,591	11	319,000	340,809	1	2	1	0
Adams	8	0.2	2,859,999	0.0	354,499	357,499	3	339,000	344,333	0	1	1	0
Arapahoe	5	0.1	1,461,000	0.0	300,000	292,200	3	300,000	323,333	4	3	0	0
Boulder	1	0.0	520,000	0.0	520,000	520,000	1	520,000	520,000	0	0	0	0
Chaffee	4	0.1	2,264,900	0.0	550,000	566,225	2	547,450	547,450	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	14	0.3	9,887,500	0.0	430,000	706,250	6	437,500	404,833	0	0	0	0
Douglas	11	0.2	5,652,900	0.0	540,000	513,900	5	535,000	536,800	0	1	1	1
Fremont	1	0.0	275,000	0.0	275,000	275,000	0	0	0	0	0	0	0
Huerfano	1	0.0	189,900	0.0	189,900	189,900	1	189,900	189,900	0	0	0	0
Jefferson	2	0.0	1,135,000	0.0	567,500	567,500	3	565,000	566,666	0	0	1	1
Larimer	1	0.0	285,000	0.0	285,000	285,000	0	0	0	0	0	0	0
Pueblo	11	0.2	3,051,000	0.0	209,900	277,363	5	290,000	289,960	0	2	1	0
INCOME	129	2.5	102,563,389	0	599,900	795,065	58	535,000	679,853	5	12	11	6
VACANT LAND	932	18.3	259,477,882	0	139,450	278,409	186	79,950	320,290	13	49	40	4
El Paso County	402	7.9	154,220,977	0.0	219,900	383,634	63	275,000	689,834	7	19	7	1
Teller County	225	4.4	29,105,277	0.0	59,000	129,356	56	40,000	134,791	1	11	10	1
Adams	3	0.1	9,528,000	0.0	264,000	3,176,000	0	0	0	0	0	0	0
Alamosa	1	0.0	60,000	0.0	60,000	60,000	0	0	0	0	0	0	0
Arapahoe	1	0.0	275,000	0.0	275,000	275,000	1	275,000	275,000	0	1	0	0
Chaffee	1	0.0	225,000	0.0	225,000	225,000	0	0	0	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Conejos	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Costilla	3	0.1	122,500	0.0	35,000	40,833	0	0	0	1	0	0	0
Crowley	3	0.1	214,900	0.0	65,000	71,633	0	0	0	1	0	0	0
Custer	11	0.2	1,666,699	0.0	124,900	151,518	2	98,250	98,250	0	0	3	0
Douglas	30	0.6	8,848,250	0.0	125,000	294,941	2	314,950	314,950	0	1	3	2
Elbert	29	0.6	10,080,255	0.0	225,000	347,595	1	252,500	252,500	0	0	0	0
Fremont	28	0.5	5,068,403	0.0	152,450	181,014	5	39,000	58,600	2	2	3	0
Gilpin	1	0.0	847,600	0.0	847,600	847,600	1	847,600	847,600	1	0	0	0
Grand	1	0.0	200,000	0.0	200,000	200,000	0	0	0	0	0	0	0
Huerfano	14	0.3	2,652,724	0.0	80,000	189,480	4	73,500	84,749	0	0	1	0
Jefferson	3	0.1	678,900	0.0	129,900	226,300	0	0	0	0	0	0	0
Larimer	1	0.0	224,900	0.0	224,900	224,900	0	0	0	0	0	0	0
Las Animas	3	0.1	336,900	0.0	89,900	112,300	1	220,000	220,000	0	0	0	0
Lincoln	6	0.1	1,499,900	0.0	179,950	249,983	0	0	0	0	0	0	0
Otero	1	0.0	554,900	0.0	554,900	554,900	0	0	0	0	0	0	0
Park	73	1.4	25,243,898	0.0	65,000	345,806	20	67,499	200,719	0	5	5	0
Pueblo	89	1.7	7,486,399	0.0	32,000	84,116	30	31,950	49,943	0	10	8	0
Saguache	1	0.0	12,500	0.0	12,500	12,500	0	0	0	0	0	0	0
FARM AND RANCH	18	0.4	32,583,500	0	1,023,250	1,810,194	4	1,124,750	1,443,625	1	1	0	0
COMMERCIAL	146	2.9	144,247,823	0	592,500	987,998	22	362,500	643,550	4	3	11	0
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	170	3.3	389,946	0	2,250	2,293	168	2,250	2,272	1	0	9	17
El Paso County	166	3.3	380,356	0.0	2,250	2,291	162	2,290	2,280	1	0	7	14
Teller County	4	0.1	9,590	0.0	1,847	2,397	6	1,597	2,065	0	0	1	2
Fremont	0	0.0	0	0.0	0	0	0	0	0	0	0	1	1
Total	5,105	100.0	2,855,921,153	100	459,900	559,436	2,646	461,000	534,965	382	1,054	185	106

April 2025 Charts

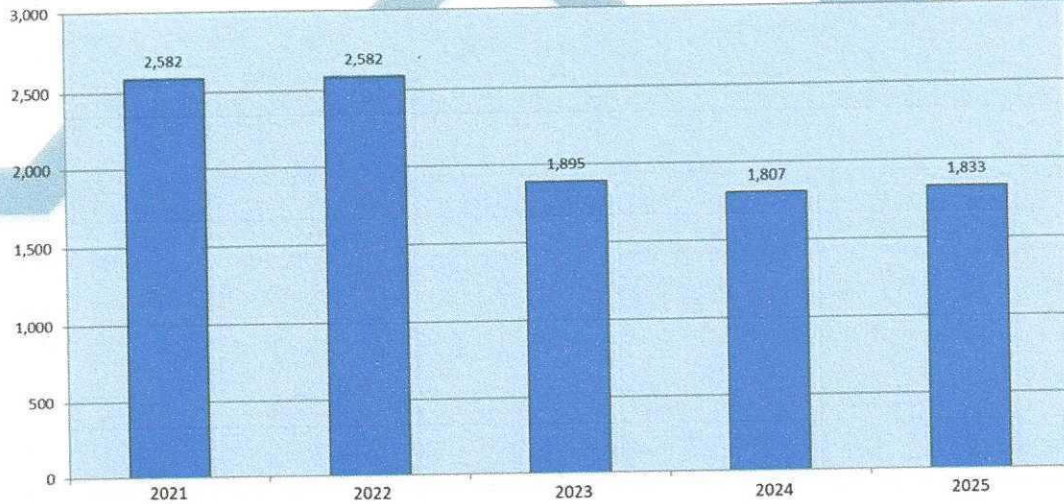


Housing Statistics

Single Family/Patio Homes

Total Under Contract - April

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

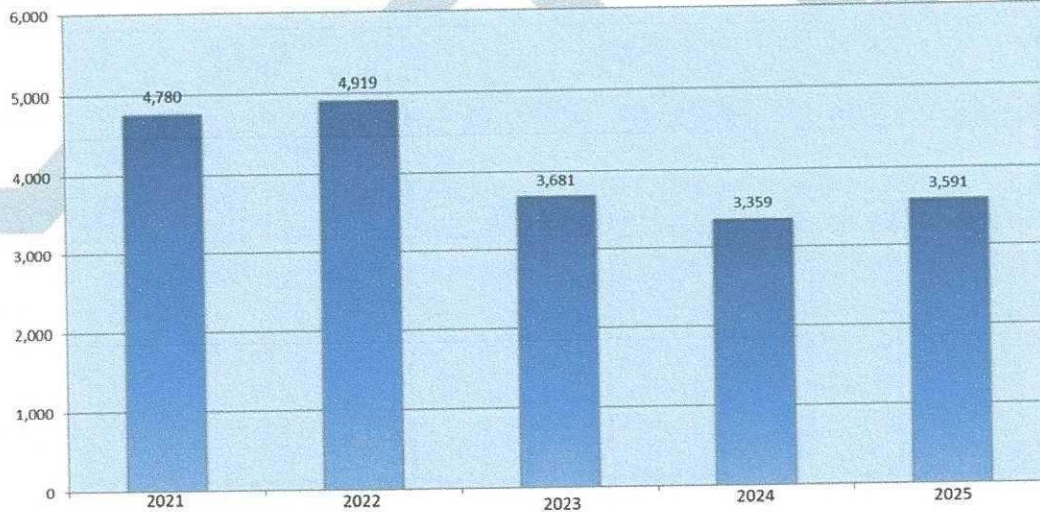
Single Family/Patio Homes

Average Days on Market



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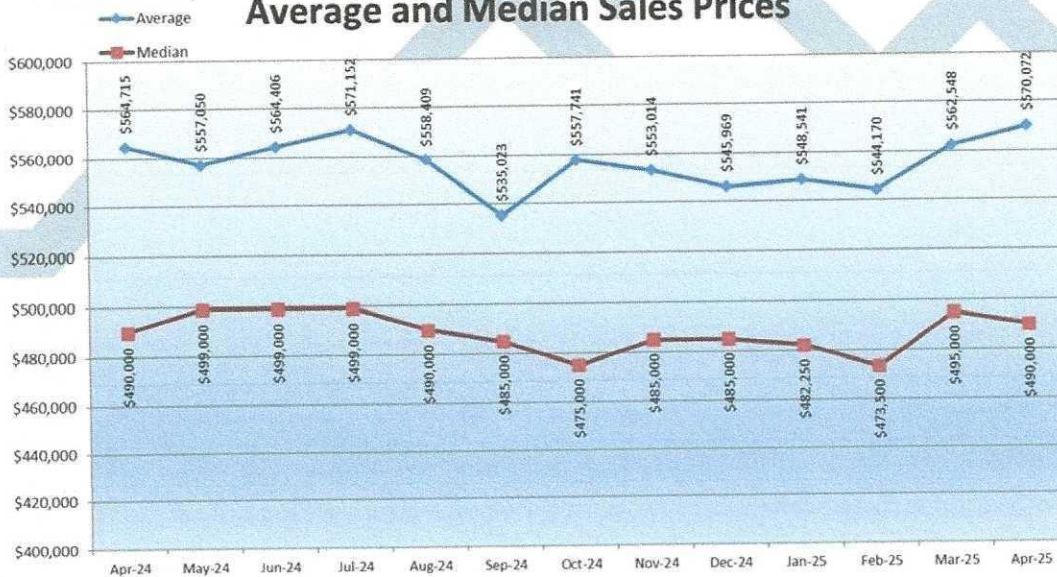
Housing Statistics Single Family/Patio Homes Total Sales YTD - April



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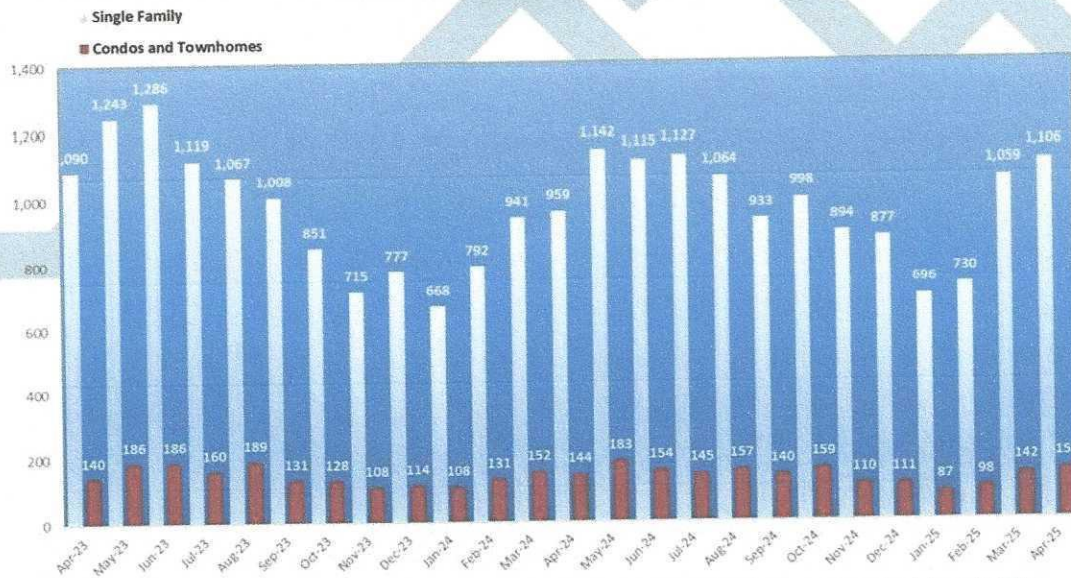
Housing Statistics Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis

April 2025

Active Listings Analysis Current as of 5/1/25

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	38	245	551	455	497	192	208	45
Reductions	2	14	111	236	197	203	84	67	11
% With Reduction	33.30%	34.20%	33.80%	34.10%	33.10%	30.90%	33.30%	27.40%	24.40%
Avg Reduction %	9%	10.00%	2%	2.80%	2.10%	1.80%	2.00%	2.90%	9%
Teller County	1	21	33	37	40	51	24	28	6
Reductions	0	7	18	15	24	20	6	4	0
% With Reduction	0.00%	28.50%	45.40%	29.70%	50.00%	29%	20.80%	14%	0%
Avg Reduction %	0.00%	4.30%	3.40%	2.10%	2.70%	2%	3.30%	4%	0%
All Counties	47	136	393	697	559	656	271	294	64

Sold Listing Analysis - (April 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	23	170	271	180	152	62	53	8
Teller County	1	4	8	13	6	12	2	0	0
All Counties	17	46	209	307	199	183	71	63	11

Sold Listing Analysis - (March 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	19	173	250	179	150	52	32	5
Teller County	0	1	5	12	5	6	4	4	0
All Counties	11	45	209	281	199	184	71	50	9

Sold Listing Analysis - April 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	22	149	252	156	146	59	43	4
Teller County	1	4	3	7	5	10	3	1	0
All Counties	10	44	174	271	169	167	67	51	5

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