



LISTING AND SALES SUMMARY
April 2024

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>					
	Mar 2024	Apr 2024	% +/-	Apr 2023	% +/-	Mar 2024	Apr 2024	% +/-	Apr 2023	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,337	1,666	24.6	1,495	11.4	1,171	1,537	31.3	1,347	14.1	
Sales	941	959	1.9	1,090	(12.0)	800	846	5.8	959	(11.8)	
Ave. Sales Price	\$527,629	\$564,715	7.0	\$532,254	6.1	\$517,129	\$547,224	5.8	\$524,461	4.3	
Median Sales Price	\$470,000	\$490,000	4.3	\$459,000	6.8	\$452,542	\$474,950	5.0	\$445,500	6.6	
Total Active	1,868	2,139	14.5	1,590	34.5	1,403	1,729	23.2	1,255	37.8	
Months Supply	2.0	2.2	7.6	1.5	(2.9)	1.8	2.0	4.0	1.3	(3.2)	
CONDO/TOWNHOMES:											
New Listings	220	279	26.8	209	33.5	200	245	22.5	170	44.1	
Sales	152	144	(5.3)	140	2.9	117	124	6.0	122	1.6	
Ave. Sale Price	\$366,100	\$365,411	(0.2)	\$364,637	0.2	\$341,427	\$346,606	1.5	\$346,989	(0.1)	
Median Sale Price	\$335,000	\$338,000	0.9	\$350,000	(3.4)	\$320,000	\$320,000	0.0	\$341,000	(6.2)	
Total Active	364	416	14.3	241	72.6	290	347	19.7	153	126.8	
Months Supply	2.4	2.9	(2.7)	1.7	25.4	2.5	2.8	3.3	1.3	77.3	
CUMULATIVE YTD SUMMARY											
	Jan-Apr 2024			Jan-Apr 2023			Jan-Apr 2024			Jan-Apr 2023	
SINGLE FAMILY/PATIO HOMES:											
New Listings	5,099			4,844			4,508			4,356	
Sales	3,359			3,681			2,918			3,269	
Ave. Sales Price	\$533,330			\$521,849			\$520,643			\$509,538	
Volume	\$1,791,455,470			\$1,920,926,169			\$1,519,236,274			\$1,665,679,722	
CONDO/TOWNHOMES:											
New Listings	889			758			768			617	
Sales	536			496			421			437	
Ave. Sales Price	\$367,280			\$355,578			\$340,481			\$340,452	
Volume	\$196,862,080			\$176,366,688			\$143,342,501			\$148,777,524	

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Active/Sold Listing Analysis April 2024

Active Listings Analysis Current as of 5/1/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	27	166	348	249	365	121	165	45
Reductions	3	15	82	157	105	132	36	31	4
% With Reduction	28.50%	44.40%	37.30%	32.40%	30.10%	28.70%	23.10%	16.90%	8.80%
Avg Reduction %	5%	3.10%	2%	2.00%	1.80%	2.40%	1.80%	3.50%	3%
Teller County	3	6	22	27	21	37	19	20	3
Reductions	0	1	2	10	11	8	5	1	0
% With Reduction	0.00%	16.60%	9.00%	29.60%	47.60%	22%	21.00%	5%	0%
Avg Reduction %	0.00%	18.30%	3.30%	1.90%	2.10%	2%	3.00%	5%	0%
All Counties	46	94	277	463	321	475	177	226	66

Sold Listing Analysis - (April 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	22	149	253	156	146	59	43	4
Teller County	1	4	3	7	5	10	3	1	0
All Counties	10	44	174	272	169	167	67	51	5

Sold Listing Analysis - (March 2024)

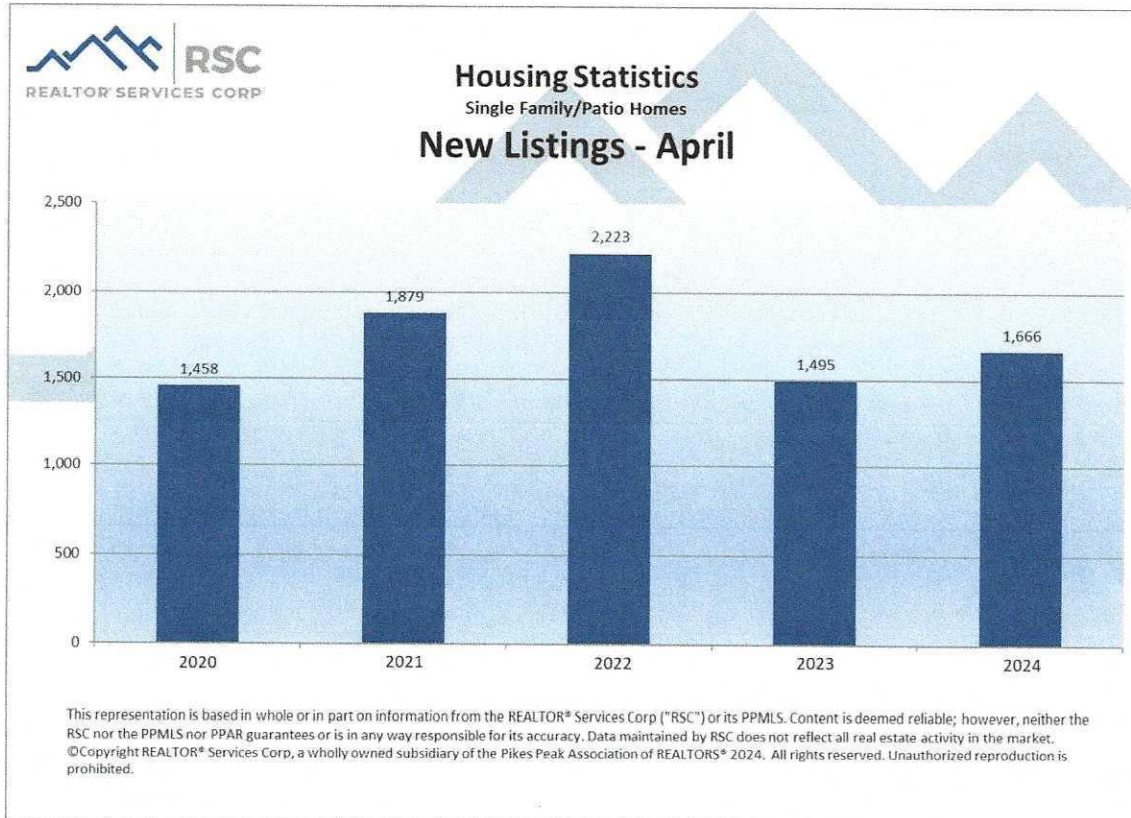
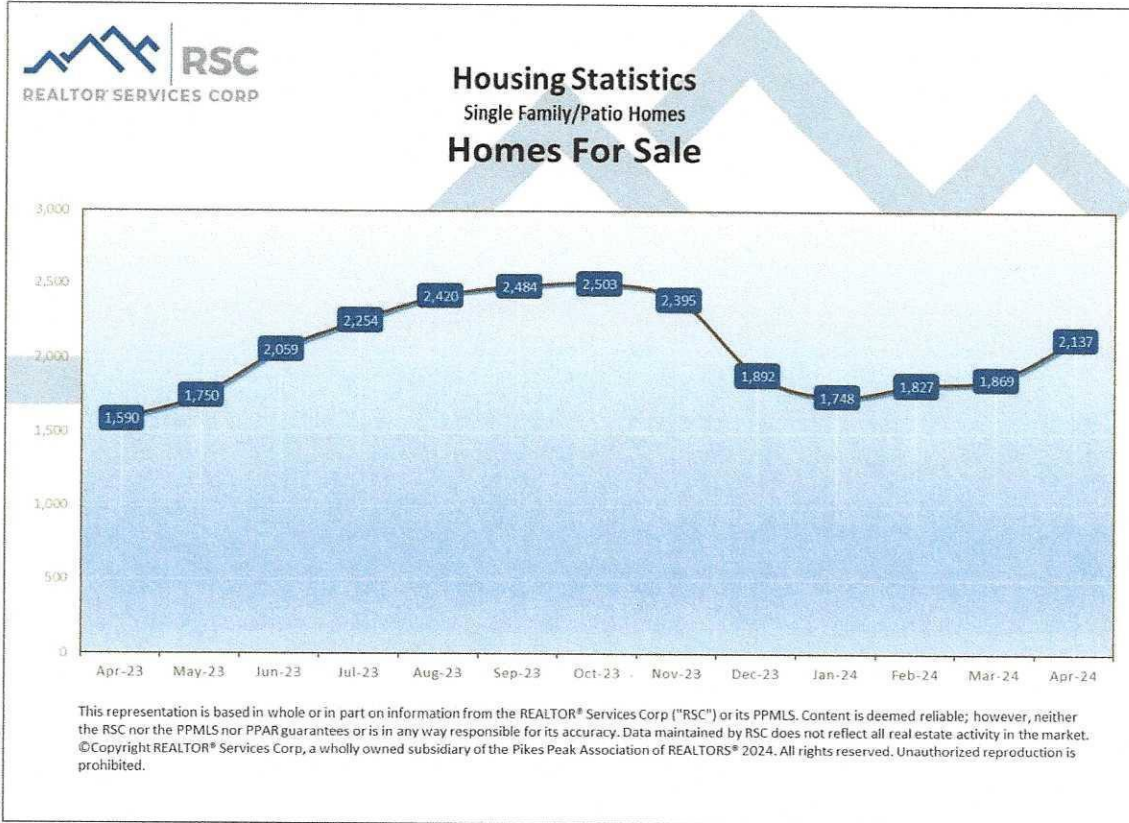
Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	17	153	269	142	112	42	21	1
Teller County	1	3	10	7	5	13	2	2	1
All Counties	15	42	188	300	164	150	51	28	3

Sold Listing Analysis - April 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	28	191	312	150	143	42	28	4
Teller County	1	4	6	17	5	7	2	2	0
All Counties	18	54	237	352	167	162	51	42	7

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April 2024 Charts

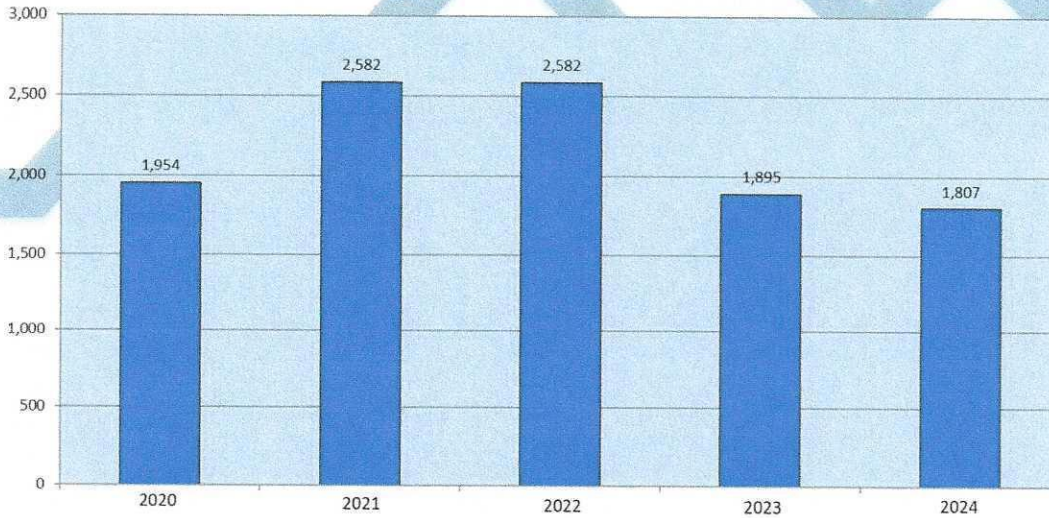


Housing Statistics

Single Family/Patio Homes

Total Under Contract - April

(Total number of listings in PPMLS that are under contract/pending sale)

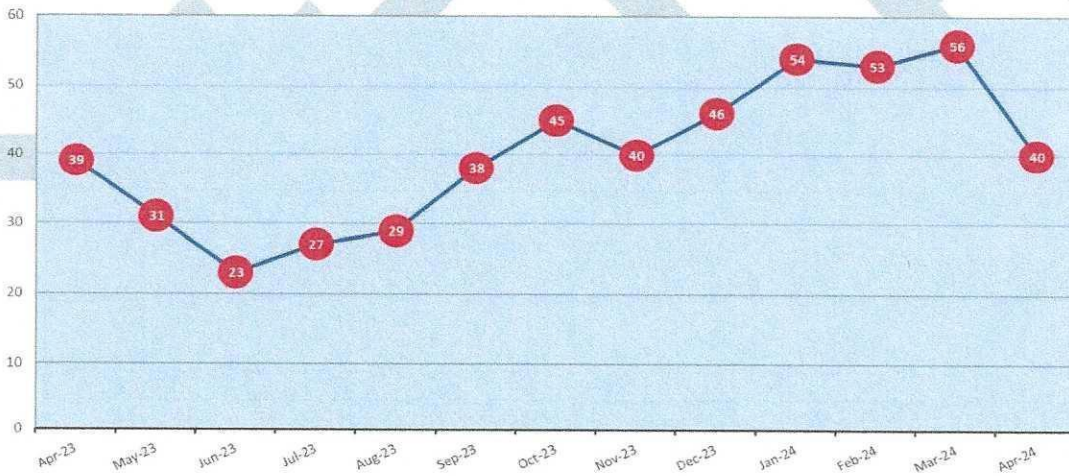


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Housing Statistics

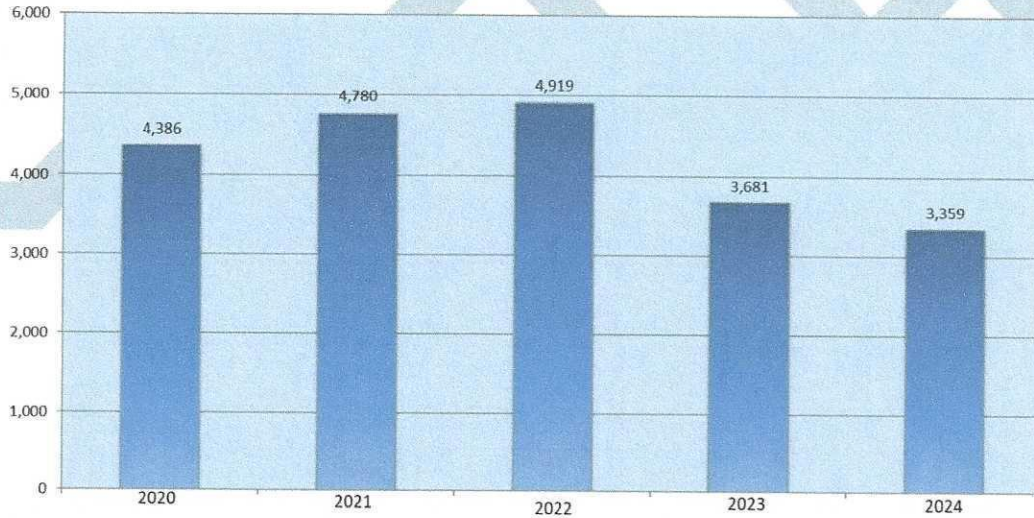
Single Family/Patio Homes

Average Days on Market



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Housing Statistics Single Family/Patio Homes Total Sales YTD - April



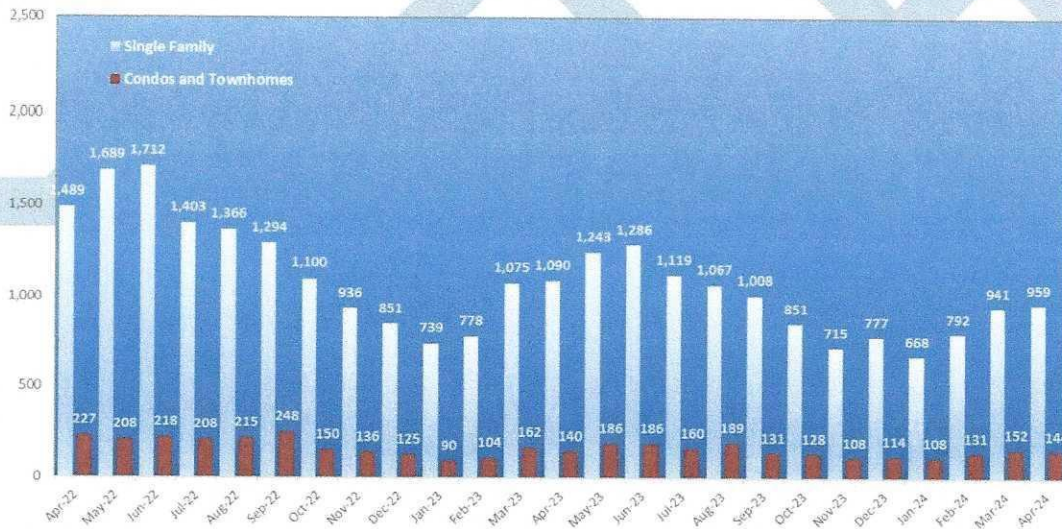
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Monthly Listing Activity April 2024

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,137	57.9	1,507,615,227	70.5	560,000	705,482	1,666	525,000	618,637	289	889	69	50
El Paso County	1,488	40.3	1,075,851,760	50.3	580,000	723,018	1,282	525,000	627,153	225	743	38	30
Teller County	157	4.3	109,232,949	5.1	600,000	695,751	124	599,000	666,299	15	36	4	8
Adams	4	0.1	13,725,000	0.6	620,000	3,431,250	2	667,500	667,500	0	0	0	1
Arapahoe	7	0.2	5,082,898	0.2	699,000	726,128	5	649,999	604,979	2	5	1	1
Archuleta	1	0.0	1,585,000	0.1	1,585,000	1,585,000	0	0	0	0	0	0	0
Bent	0	0.0	0	0.0	0	0	1	169,000	169,000	0	0	0	0
Boulder	1	0.0	620,000	0.0	620,000	620,000	1	620,000	620,000	0	0	0	1
Chaffee	7	0.2	6,788,675	0.3	380,000	969,810	0	0	0	0	0	0	0
Conejos	2	0.1	229,000	0.0	114,500	114,500	1	49,000	49,000	0	0	0	0
Costilla	5	0.1	2,149,899	0.1	394,999	429,979	3	350,000	368,300	0	0	0	0
Crowley	2	0.1	330,000	0.0	165,000	165,000	0	0	0	0	0	2	0
Custer	28	0.8	21,925,800	1.0	650,000	783,064	5	400,000	431,000	3	0	1	0
Denver	4	0.1	2,592,000	0.1	648,500	648,000	4	705,000	676,250	1	1	0	0
Douglas	59	1.6	77,219,610	3.6	970,355	1,308,806	46	849,500	1,026,630	6	23	2	2
Elbert	16	0.4	19,860,400	0.9	1,047,500	1,241,275	9	650,000	741,555	1	5	2	0
Fremont	55	1.5	30,129,200	1.4	479,000	547,803	28	434,500	471,278	5	12	3	0
Grand	1	0.0	1,100,000	0.1	1,100,000	1,100,000	0	0	0	0	0	0	0
Huerfano	9	0.2	3,098,799	0.1	249,000	344,311	2	439,450	439,450	0	0	0	0
Jefferson	4	0.1	3,132,800	0.1	759,450	783,200	3	719,900	689,300	0	0	0	1
Larimer	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Las Animas	2	0.1	1,725,000	0.1	862,500	862,500	0	0	0	0	0	1	0
Lincoln	3	0.1	579,900	0.0	180,000	193,300	0	0	0	2	0	0	0
Otero	6	0.2	1,888,400	0.1	197,000	314,733	2	506,000	506,000	0	4	0	0
Park	31	0.8	21,600,700	1.0	525,000	696,796	12	525,000	559,725	1	2	1	0
Pueblo	244	6.6	104,917,437	4.9	395,000	429,989	134	360,975	404,401	28	56	14	6
Weld	1	0.0	2,250,000	0.1	2,250,000	2,250,000	2	447,500	447,500	0	1	0	0
CONDO/TOWNHOME	416	11.3	163,258,907	7.6	365,000	392,449	279	375,000	398,723	32	125	21	6
El Paso County	375	10.2	143,433,808	6.7	365,000	382,490	253	372,000	386,300	31	120	20	6
Teller County	13	0.4	6,329,900	0.3	499,000	486,915	7	499,000	472,700	0	1	1	0
Arapahoe	2	0.1	614,500	0.0	307,250	307,250	1	675,000	675,000	0	1	0	0
Archuleta	1	0.0	225,000	0.0	225,000	225,000	0	0	0	0	0	0	0
Boulder	1	0.0	869,000	0.0	869,000	869,000	0	0	0	0	0	0	0
Denver	11	0.3	5,041,399	0.2	349,000	458,309	6	367,000	506,083	0	2	0	0
Douglas	4	0.1	2,634,900	0.1	652,450	658,725	4	574,900	584,950	1	1	0	0
Grand	1	0.0	849,900	0.0	849,900	849,900	1	849,900	849,900	0	0	0	0
Gunnison	1	0.0	689,000	0.0	689,000	689,000	2	689,000	689,000	0	0	0	0
Jefferson	1	0.0	337,000	0.0	337,000	337,000	1	337,000	337,000	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
La Plata	0	0.0	0	0.0	0	0	1	270,000	270,000	0	0	0	0
Pueblo	6	0.2	2,234,500	0.1	304,900	372,416	3	279,900	438,266	0	0	0	0
INCOME	96	2.6	72,843,885	3.4	607,500	758,790	40	600,000	617,544	10	20	8	5
VACANT LAND	912	24.7	252,616,829	11.8	130,000	276,992	231	100,000	224,891	20	51	37	8
El Paso County	352	9.5	167,990,318	7.9	235,000	477,245	78	260,000	400,359	7	18	10	3
Teller County	186	5.0	23,716,880	1.1	47,750	127,510	68	44,909	142,899	6	14	16	4
Adams	1	0.0	1,250,000	0.1	1,250,000	1,250,000	0	0	0	0	0	0	0
Alamosa	1	0.0	50,000	0.0	50,000	50,000	0	0	0	0	0	0	0
Chaffee	4	0.1	1,653,000	0.1	379,000	413,250	0	0	0	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Conejos	2	0.1	159,000	0.0	79,500	79,500	1	59,000	59,000	0	0	0	0
Costilla	3	0.1	24,000	0.0	6,000	8,000	0	0	0	0	0	0	0
Crowley	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Custer	44	1.2	6,504,600	0.3	132,000	147,831	3	225,000	181,633	0	0	3	0
Douglas	44	1.2	13,764,249	0.6	174,500	312,823	19	108,000	161,905	1	3	0	0
Elbert	30	0.8	9,028,300	0.4	192,500	300,943	4	137,250	159,875	0	2	0	0
Fremont	24	0.7	3,721,199	0.2	139,450	155,049	11	179,000	192,081	0	4	2	0
Gunnison	1	0.0	115,000	0.0	115,000	115,000	0	0	0	0	0	0	0
Huerfano	13	0.4	1,958,800	0.1	94,000	150,676	5	80,000	103,200	0	0	1	1
Jefferson	1	0.0	550,000	0.0	550,000	550,000	1	550,000	550,000	0	0	0	0
La Plata	1	0.0	410,000	0.0	410,000	410,000	1	410,000	410,000	0	0	0	0
Lake	1	0.0	60,000	0.0	60,000	60,000	0	0	0	0	0	0	0
Larimer	2	0.1	729,500	0.0	364,750	364,750	0	0	0	0	0	0	0
Las Animas	1	0.0	90,000	0.0	90,000	90,000	1	90,000	90,000	0	0	0	0
Lincoln	7	0.2	2,933,299	0.1	384,000	419,042	2	581,650	581,650	0	1	0	0
Park	83	2.2	6,752,176	0.3	45,000	81,351	22	56,000	63,000	4	5	0	0
Pueblo	106	2.9	10,737,508	0.5	38,500	101,297	13	30,000	29,769	2	4	5	0
Saguache	3	0.1	95,000	0.0	25,000	31,666	2	35,000	35,000	0	0	0	0
FARM AND RANCH	10	0.3	18,309,000	0.9	842,000	1,830,900	0	0	0	1	2	0	0
COMMERCIAL	120	3.3	124,767,843	5.8	624,950	1,039,732	35	510,000	898,760	1	9	8	2
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	1	0
El Paso County	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Total	3,691	100.0	2,139,411,691	100	455,000	579,629	2,251	480,000	555,309	353	1,096	144	71

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	Avg # List Co-op	SP/LP	DOM	Co-Op Volume	% of Dollar
Total												