



LISTING AND SALES SUMMARY
April 2023

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>						
	Mar 2023	Apr 2023	% +/-	Apr 2022	% +/-	Mar 2023	Apr 2023	% +/-	Apr 2022	% +/-		
SINGLE FAMILY/PATIO HOMES:												
New Listings	1,414	1,495	5.7	2,223	(32.7)	1,287	1,347	4.7	1,909	(29.4)		
Sales	1,075	1,090	1.4	1,489	(26.8)	963	959	(0.4)	1,330	(27.9)		
Ave. Sales Price	\$523,972	\$532,254	1.6	\$561,907	(5.3)	\$510,386	\$524,461	2.8	\$551,468	(4.9)		
Median Sales Price	\$460,000	\$459,000	(0.2)	\$484,450	(5.3)	\$450,000	\$445,500	(1.0)	\$480,000	(7.2)		
Total Active	1,480	1,590	7.4	969	64.1	1,130	1,255	11.1	706	77.8		
Months Supply	1.4	1.5	5.3	0.7	(2.4)	1.2	1.3	(26.6)	0.5	(2.8)		
CONDO/TOWNHOMES:												
New Listings	204	209	2.5	248	(15.7)	169	170	0.6	213	(20.2)		
Sales	162	140	(13.6)	227	(38.3)	148	122	(17.6)	186	(34.4)		
Ave. Sale Price	\$356,192	\$364,637	2.4	\$387,761	(6.0)	\$348,089	\$346,989	(0.3)	\$370,608	(6.4)		
Median Sale Price	\$340,000	\$350,000	2.9	\$365,000	(4.1)	\$335,000	\$341,000	1.8	\$350,000	(2.6)		
Total Active	236	241	2.1	79	205.1	163	153	(6.1)	49	212.2		
Months Supply	1.5	1.7	(0.2)	0.3	(5.4)	1.1	1.3	0.3	0.3	(6.2)		
CUMULATIVE YTD SUMMARY												
	Jan-Apr 2023			Jan-Apr 2022			Jan-Apr 2023			Jan-Apr 2022		
SINGLE FAMILY/PATIO HOMES:												
New Listings	4,844			6,416		(24.5)	4,356			5,624		(22.5)
Sales	3,681			4,919		(25.2)	3,269			4,424		(26.1)
Ave. Sales Price	\$521,849			\$531,804		(1.9)	\$509,538			\$522,226		(2.4)
Volume	\$1,920,926,169			\$2,615,943,876		(26.6)	\$1,665,679,722			\$2,310,327,824		(27.9)
CONDO/TOWNHOMES:												
New Listings	758			888		(14.6)	617			754		(18.2)
Sales	496			795		(37.6)	437			635		(31.2)
Ave. Sales Price	\$355,578			\$370,425		(4.0)	\$340,452			\$354,314		(3.9)
Volume	\$176,366,688			\$294,487,875		(40.1)	\$148,777,524			\$224,989,390		(33.9)

©Copyright 2023 REALTOR® Services Corp (RSC)
All rights reserved. Unauthorized reproduction is prohibited.

RSC authorizes RSC REALTOR® Participants and Sub-Participants to reproduce and display a single copy of this Listing and Sales Summary on his/her own real estate website and/or electronic or print communications. Any such display must include the following notice with the correct range of dates:

©Copyright 2023 REALTOR® Services Corp. All rights reserved. Unauthorized reproduction is prohibited. Based on information from the REALTOR® Services Corp ("RSC") for the period **April 2022 through April 2023**. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.

Monthly Sales Activity April 2023

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1090	82.9	580,157,925	89.1	459,000	532,254	458,000	99.6	39	1009	534,455,966	89
El Paso County	901	68.5	475,106,658	73.0	465,000	527,310	465,000	99.8	36	835	441,590,102	73.6
Teller County	44	3.3	23,411,548	3.6	475,000	532,080	489,000	97.9	56	39	19,981,048	3.3
Chaffee	1	0.1	4,500,000	0.7	4,500,000	4,500,000	4,500,000	100.0	76	0	0	0.0
Custer	1	0.1	370,000	0.1	370,000	370,000	379,900	97.4	135	1	370,000	0.1
Douglas	21	1.6	19,393,500	3.0	808,000	923,500	810,000	100.0	37	21	19,393,500	3.2
Elbert	3	0.2	2,964,900	0.5	1,100,000	988,300	1,100,000	100.0	22	3	2,964,900	0.5
Fremont	13	1.0	5,608,000	0.9	380,000	431,384	419,000	96.4	42	12	5,061,000	0.8
Lincoln	2	0.2	535,000	0.1	267,500	267,500	282,000	95.3	89	2	535,000	0.1
Park	4	0.3	2,058,000	0.3	435,000	514,500	440,000	99.9	104	4	2,058,000	0.3
Pueblo	78	5.9	26,950,419	4.1	347,950	345,518	342,700	98.6	60	72	24,592,516	4.1
Arapahoe	7	0.5	3,933,000	0.6	549,000	561,857	540,000	101.1	24	7	3,933,000	0.7
Adams	3	0.2	2,049,000	0.3	599,000	683,000	599,000	100.2	47	2	1,099,000	0.2
Jefferson	4	0.3	6,192,000	1.0	1,043,500	1,548,000	1,057,000	99.8	98	4	6,192,000	1.0
Boulder	1	0.1	5,000,000	0.8	5,000,000	5,000,000	5,000,000	100.0	0	1	5,000,000	0.8
Crowley	1	0.1	165,000	0.0	165,000	165,000	165,000	100.0	0	1	165,000	0.0
Delta	1	0.1	400,000	0.1	400,000	400,000	400,000	100.0	0	0	0	0.0
Denver	1	0.1	420,000	0.1	420,000	420,000	432,000	97.2	74	1	420,000	0.1
Huerfano	1	0.1	352,000	0.1	352,000	352,000	345,000	102.0	66	1	352,000	0.1
Kit Carson	1	0.1	124,400	0.0	124,400	124,400	140,000	88.9	55	1	124,400	0.0
Otero	1	0.1	144,500	0.0	144,500	144,500	147,500	98.0	41	1	144,500	0.0
Weld	1	0.1	480,000	0.1	480,000	480,000	489,500	98.1	4	1	480,000	0.1
CONDO/TOWNHOME	140	10.6	51,049,295	7.8	350,000	364,637	350,000	99.4	28	130	47,667,113	7.9
El Paso County	123	9.4	43,496,437	6.7	342,000	353,629	345,000	99.4	27	113	40,114,255	6.7
Teller County	1	0.1	208,000	0.0	208,000	208,000	210,000	99.0	2	1	208,000	0.0
Douglas	7	0.5	3,764,977	0.6	575,037	537,853	575,000	98.0	41	7	3,764,977	0.6
Pueblo	1	0.1	255,000	0.0	255,000	255,000	269,900	94.5	37	1	255,000	0.0
Arapahoe	2	0.2	852,000	0.1	426,000	426,000	410,000	104.0	3	2	852,000	0.1
Adams	3	0.2	1,164,500	0.2	400,000	388,166	410,000	98.3	23	3	1,164,500	0.2
Jefferson	1	0.1	360,000	0.1	360,000	360,000	354,000	101.7	1	1	360,000	0.1
Denver	1	0.1	467,500	0.1	467,500	467,500	473,000	98.8	139	1	467,500	0.1
Larimer	1	0.1	480,881	0.1	480,881	480,881	480,881	100.0	1	1	480,881	0.1
INCOME	12	0.9	7,143,000	1.1	531,500	595,250	545,500	92.6	44	12	7,143,000	1.2
VACANT LAND	68	5.2	7,504,832	1.2	50,000	110,365	53,450	105.8	88	43	5,891,168	1.0
El Paso County	15	1.1	3,381,800	0.5	130,000	225,453	161,000	93.2	101	12	2,786,800	0.5
Teller County	25	1.9	1,217,714	0.2	27,000	48,708	28,000	127.4	69	15	919,950	0.2
Custer	2	0.2	222,000	0.0	111,000	111,000	124,950	83.3	121	1	52,000	0.0
Douglas	3	0.2	1,195,000	0.2	105,000	398,333	118,000	92.2	188	1	985,000	0.2
Elbert	1	0.1	160,000	0.0	160,000	160,000	165,000	97.0	66	1	160,000	0.0
Fremont	6	0.5	403,000	0.1	33,750	67,166	37,000	92.8	36	2	286,000	0.0
Park	10	0.8	443,900	0.1	38,500	44,390	39,700	94.3	104	6	390,000	0.1

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
Pueblo	6	0.5	481,418	0.1	41,750	80,236	43,000	95.1	102	5	311,418	0.1
FARM AND RANCH	2	0.2	3,100,000	0.5	1,550,000	1,550,000	1,725,000	89.1	46	2	3,100,000	0.5
COMMERCIAL	3	0.2	2,095,000	0.3	720,000	698,333	987,000	79.1	144	3	2,095,000	0.3
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1315	100.0	651,050,052	100.0	440,000	495,095	439,900	99.8	41	1199	600,352,247	100.0



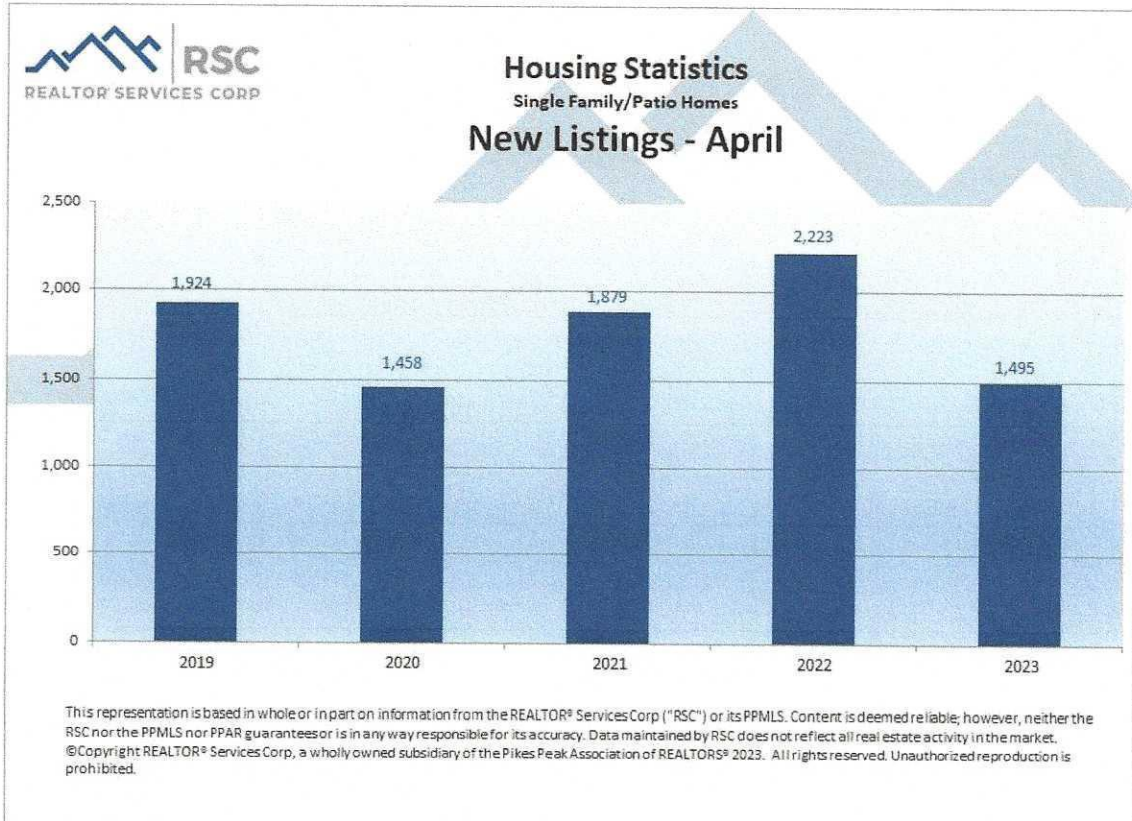
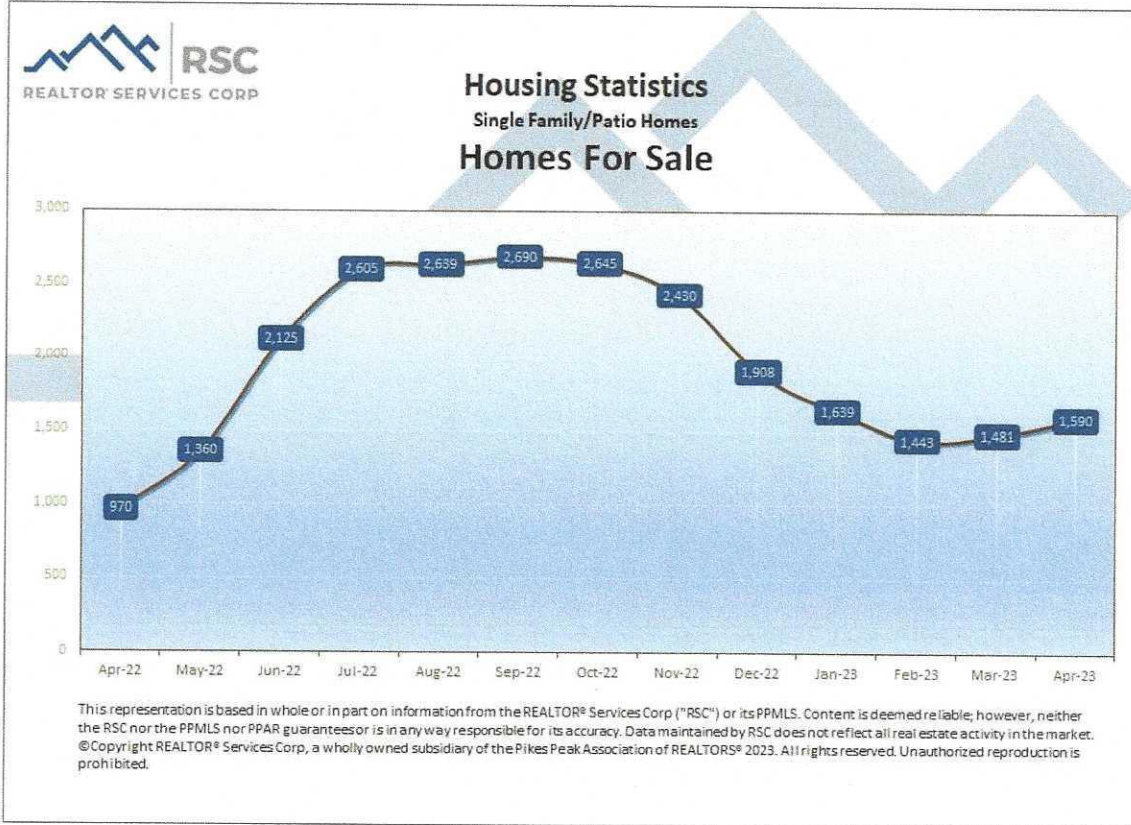
Monthly Listing Activity April 2023

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	1,590	56.2	1,154,835,527	67.2	565,000	726,311	1,495	495,000	588,156	273	995	50	70
El Paso County	1,105	39.1	809,951,213	47.1	586,311	732,987	1,232	499,900	590,308	221	856	33	57
Teller County	128	4.5	92,357,023	5.4	577,900	721,539	73	549,900	602,545	13	30	2	0
Adams	2	0.1	1,285,000	0.1	642,500	642,500	1	599,000	599,000	0	0	0	0
Arapahoe	4	0.1	2,720,000	0.2	625,000	680,000	2	572,500	572,500	0	0	0	0
Bent	1	0.0	135,000	0.0	135,000	135,000	0	0	0	0	0	1	0
Boulder	0	0.0	0	0.0	0	0	1	5,000,000	5,000,000	0	0	0	0
Broomfield	1	0.0	1,050,000	0.1	1,050,000	1,050,000	1	1,050,000	1,050,000	0	0	0	0
Chaffee	4	0.1	6,604,000	0.4	1,352,000	1,651,000	0	0	0	0	0	0	0
Clear Creek	1	0.0	1,300,000	0.1	1,300,000	1,300,000	0	0	0	0	0	0	0
Costilla	4	0.1	3,015,000	0.2	710,000	753,750	1	830,000	830,000	0	0	0	0
Crowley	2	0.1	524,900	0.0	262,450	262,450	0	0	0	0	0	0	0
Custer	16	0.6	12,172,698	0.7	527,000	760,793	3	349,900	799,966	2	2	0	0
Delta	0	0.0	0	0.0	0	0	1	400,000	400,000	0	0	0	0
Denver	4	0.1	6,479,000	0.4	602,000	1,619,750	4	457,500	472,475	1	3	0	0
Douglas	35	1.2	51,680,900	3.0	1,100,000	1,476,597	25	834,900	994,712	8	18	0	0
Elbert	37	1.3	39,603,299	2.3	725,000	1,070,359	12	581,450	559,158	1	2	2	1
Fremont	34	1.2	20,282,098	1.2	436,999	596,532	17	399,000	475,282	4	3	1	1
Huerfano	3	0.1	699,900	0.0	249,900	233,300	2	212,450	212,450	0	1	0	1
Jefferson	7	0.2	9,002,900	0.5	1,150,000	1,286,128	5	1,590,000	1,321,000	0	3	0	0
Kit Carson	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Larimer	0	0.0	0	0.0	0	0	1	350,000	350,000	0	0	0	1
Las Animas	2	0.1	588,000	0.0	294,000	294,000	1	330,000	330,000	0	0	0	0
Lincoln	7	0.2	2,876,299	0.2	425,000	410,899	3	425,000	424,633	0	0	0	0
Otero	6	0.2	1,120,800	0.1	198,500	186,800	3	199,000	156,966	0	2	0	0
Park	21	0.7	20,141,800	1.2	510,000	959,133	7	425,000	602,521	2	6	0	0
Pueblo	164	5.8	70,780,797	4.1	385,000	431,590	97	366,175	409,599	21	66	11	9
Weld	0	0.0	0	0.0	0	0	3	536,800	557,916	0	2	0	0
Yuma	2	0.1	464,900	0.0	232,450	232,450	0	0	0	0	0	0	0
CONDO/TOWNHOME	240	8.5	111,175,271	6.5	431,000	463,230	209	360,000	379,710	33	138	13	14
El Paso County	201	7.1	91,464,184	5.3	424,950	455,045	186	360,000	372,471	29	121	10	14
Teller County	10	0.4	3,825,700	0.2	417,000	382,570	8	356,450	353,100	1	3	0	0
Adams	0	0.0	0	0.0	0	0	1	355,000	355,000	0	2	0	0
Arapahoe	1	0.0	432,000	0.0	432,000	432,000	3	300,000	327,300	2	3	0	0
Denver	3	0.1	2,073,400	0.1	295,500	691,133	3	295,500	668,500	0	1	0	0
Douglas	17	0.6	10,627,687	0.6	600,079	625,158	4	575,039	613,803	1	6	0	0
Jefferson	3	0.1	1,155,000	0.1	370,000	385,000	0	0	0	0	0	0	0
Larimer	0	0.0	0	0.0	0	0	1	480,881	480,881	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Otero	1	0.0	95,000	0.0	95,000	95,000	0	0	0	0	0	0	0
Pueblo	4	0.1	1,502,300	0.1	397,400	375,575	3	259,000	325,500	0	2	3	0
INCOME	82	2.9	66,738,099	3.9	642,500	813,879	40	737,500	729,195	12	15	6	2
VACANT LAND	788	27.9	206,622,143	12	150,000	262,210	157	124,900	208,180	22	52	32	10
El Paso County	345	12.2	133,612,459	7.8	215,000	387,282	64	241,450	310,540	11	19	7	4
Teller County	146	5.2	17,910,802	1.0	60,000	122,676	39	45,000	95,046	7	14	5	1
Arapahoe	1	0.0	449,000	0.0	449,000	449,000	0	0	0	0	0	0	0
Archuleta	1	0.0	365,000	0.0	365,000	365,000	0	0	0	0	0	0	0
Chaffee	3	0.1	418,800	0.0	119,900	139,600	1	179,000	179,000	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	4	0.1	199,895	0.0	44,997	49,973	0	0	0	0	0	0	0
Crowley	1	0.0	99,000	0.0	99,000	99,000	0	0	0	0	0	0	0
Custer	48	1.7	7,258,100	0.4	175,000	151,210	5	223,000	206,960	1	1	8	0
Douglas	32	1.1	15,857,700	0.9	230,000	495,553	5	250,000	469,600	0	2	0	0
Elbert	25	0.9	5,167,800	0.3	185,500	206,712	1	185,500	185,500	0	2	3	3
Fremont	28	1.0	9,730,538	0.6	96,200	347,519	3	75,000	81,333	1	5	1	0
Grand	1	0.0	180,000	0.0	180,000	180,000	1	180,000	180,000	0	0	0	0
Huerfano	3	0.1	1,200,000	0.1	170,000	400,000	0	0	0	0	0	3	0
Jefferson	1	0.0	169,900	0.0	169,900	169,900	2	259,450	259,450	0	0	0	1
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
La Plata	1	0.0	144,995	0.0	144,995	144,995	0	0	0	0	0	0	0
Larimer	1	0.0	275,000	0.0	275,000	275,000	1	275,000	275,000	0	0	0	0
Las Animas	1	0.0	140,000	0.0	140,000	140,000	0	0	0	0	0	0	0
Lincoln	1	0.0	90,000	0.0	90,000	90,000	1	90,000	90,000	0	0	0	0
Park	46	1.6	5,641,058	0.3	70,000	122,631	17	59,900	145,232	2	4	2	1
Pueblo	94	3.3	6,589,196	0.4	39,900	70,097	17	45,000	92,867	0	5	3	0
Saguache	2	0.1	339,000	0.0	169,500	169,500	0	0	0	0	0	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
FARM AND RANCH	14	0.5	36,472,500	2.1	1,737,500	2,605,178	4	2,250,000	2,800,000	0	0	0	1
COMMERCIAL	111	3.9	142,472,628	8.3	750,000	1,283,537	19	400,000	1,396,072	1	8	8	0
BUSINESS OP	3	0.1	639,900	0	225,000	213,300	2	145,000	145,000	1	0	0	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	1	0
El Paso County	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Total	2,828	100.0	1,718,956,068	100	469,000	607,834	1,926	464,750	549,595	342	1,208	110	97

April 2023 Charts

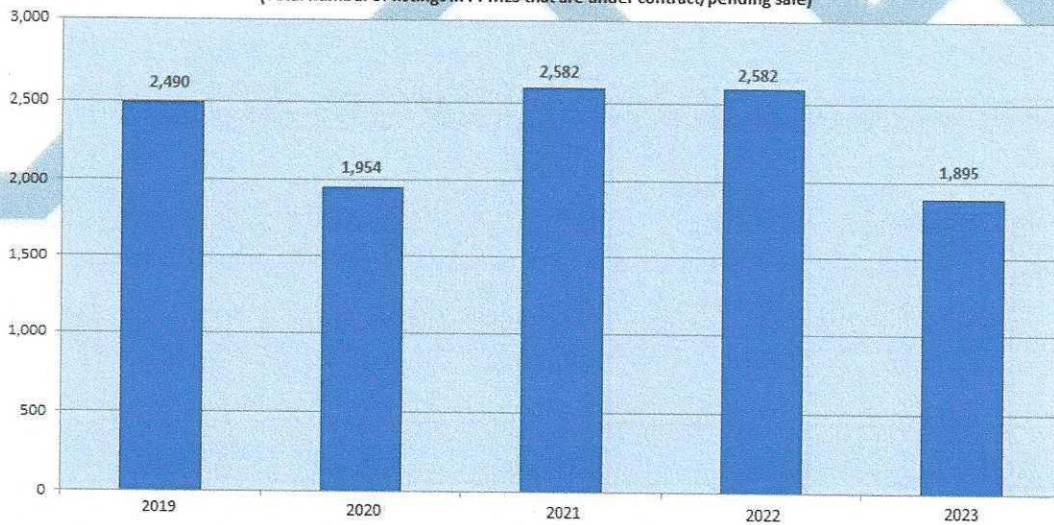


Housing Statistics

Single Family/Patio Homes

Total Under Contract - April

(Total number of listings in PPMLS that are under contract/pending sale)



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Average Days on Market

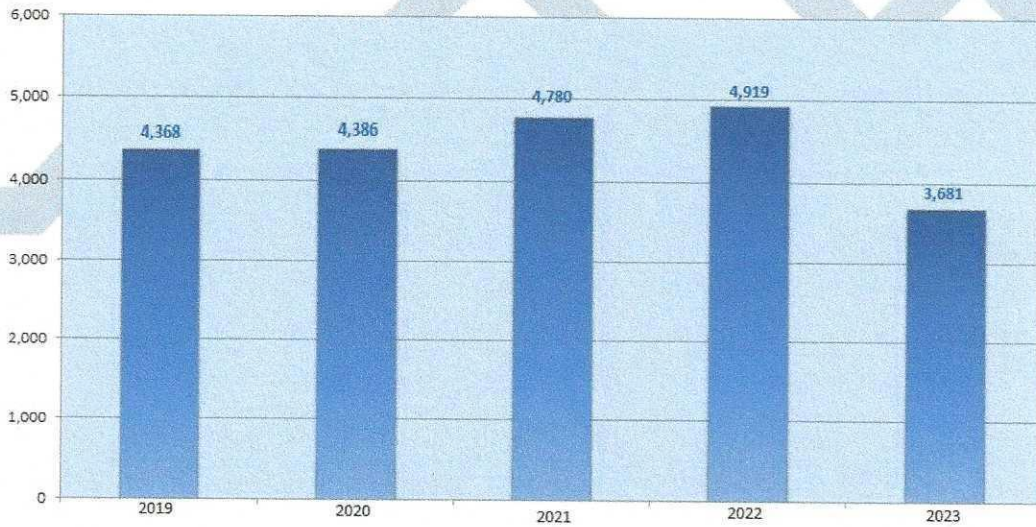


This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Total Sales YTD - April



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

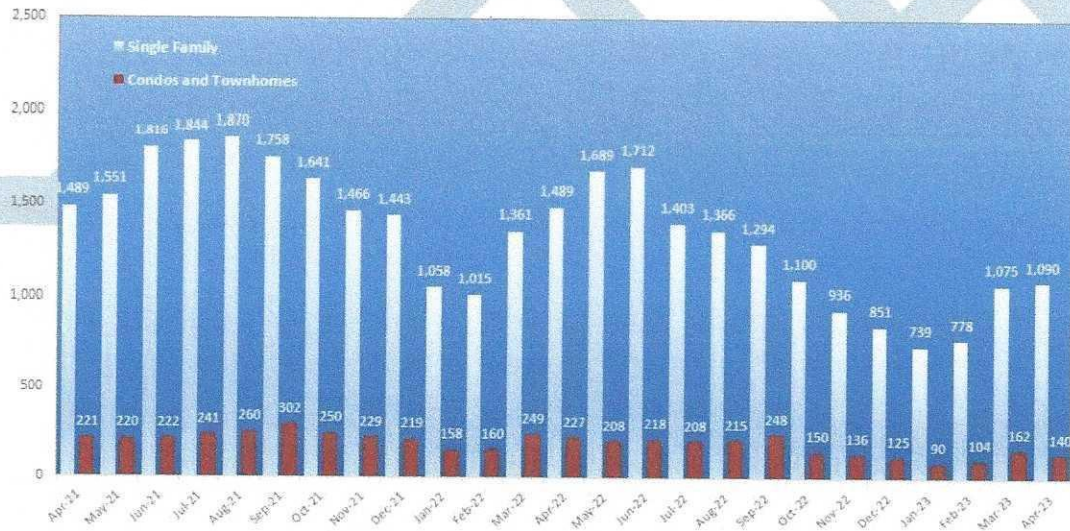
Single Family/Patio Homes

Average and Median Sales Prices



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics Residential Home Sales



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.



Active/Sold Listing Analysis April 2023

Active Listings Analysis Current as of 5/1/23

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	17	94	242	227	251	118	123	33
Reductions	0	7	35	77	92	80	37	27	3
% With Reduction	0.00%	41.10%	26.50%	24.30%	30.30%	24.70%	23.70%	21.10%	9.00%
Avg Reduction %	0%	6.20%	-20%	2.80%	2.10%	1.90%	1.60%	6.80%	7%
Teller County	7	9	13	15	23	24	16	17	4
Reductions	0	2	6	8	4	8	2	3	1
% With Reduction	0.00%	22.20%	30.70%	40.00%	17.30%	25%	12.50%	18%	25%
Avg Reduction %	0.00%	10.20%	3.80%	2.00%	3.40%	3%	3.30%	5%	3%
All Counties	35	81	179	309	278	328	150	177	57

Sold Listing Analysis - (April 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	28	191	312	150	143	42	28	4
Teller County	1	4	6	17	5	7	2	2	0
All Counties	18	54	237	352	167	162	51	42	7

Sold Listing Analysis - (March 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	23	210	286	154	144	43	33	0
Teller County	1	2	3	10	8	9	3	3	0
All Counties	10	55	245	319	177	172	52	43	2

Sold Listing Analysis - April 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	21	162	495	255	218	70	52	8
Teller County	2	6	12	13	5	16	2	3	0
All Counties	17	45	207	538	269	254	82	63	12

This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.