



LISTING AND SALES SUMMARY
April 2022

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>					
	Mar 2022	Apr 2022	% +/-	Apr 2021	% +/-	Mar 2022	Apr 2022	% +/-	Apr 2021	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,834	2,223	21.2	1,879	18.3	1,585	1,909	20.4	1,728	10.5	
Sales	1,361	1,489	9.4	1,489	0.0	1,205	1,330	10.4	1,324	0.5	
Ave. Sales Price	\$539,684	\$561,907	4.1	\$481,857	16.6	\$527,168	\$551,468	4.6	\$480,292	14.8	
Median Sales Price	\$475,000	\$484,450	2.0	\$425,000	14.0	\$465,000	\$480,000	3.2	\$420,000	14.3	
Total Active	705	969	37.4	557	74.0	536	706	31.7	449	57.2	
Months Supply	0.5	0.7	4.0	0.4	0.0	0.4	0.5	3.1	0.3	126.3	
CONDO/TOWNHOMES:											
New Listings	234	248	6.0	217	14.3	208	213	2.4	199	7.0	
Sales	249	227	(8.8)	221	2.7	204	186	(8.8)	177	5.1	
Ave. Sale Price	\$381,852	\$387,761	1.5	\$324,193	19.6	\$368,992	\$370,608	0.4	\$309,602	19.7	
Median Sale Price	\$365,000	\$365,000	0.0	\$305,000	19.7	\$350,000	\$350,000	0.0	\$293,000	19.5	
Total Active	74	79	6.8	75	5.3	46	49	6.5	48	2.1	
Months Supply	0.3	0.3	(0.8)	0.3	2.0	0.2	0.3	(0.7)	0.3	0.4	
CUMULATIVE YTD SUMMARY											
	Jan-Apr 2022			Jan-Apr 2021			Jan-Apr 2022		Jan-Apr 2021		
SINGLE FAMILY/PATIO HOMES:											
New Listings	6,416			5,956			5,624		5,212		
Sales	4,919			4,780			4,424		4,196		
Ave. Sales Price	\$531,804			\$463,782			\$522,226		\$457,637		
Volume	\$2,615,943,876			\$2,216,877,960			\$2,310,327,824		\$1,920,244,852		
CONDO/TOWNHOMES:											
New Listings	888			825			754		693		
Sales	795			746			635		585		
Ave. Sales Price	\$370,425			\$311,960			\$354,314		\$298,156		
Volume	\$294,487,875			\$232,722,160			\$224,989,390		\$174,421,260		

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Monthly Sales Activity April 2022

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1488	80.1	836,118,513	86.6	484,450	561,907	470,642	103.9	12	1354	764,897,657	87.5
El Paso County	1283	69.1	722,634,155	74.8	490,000	563,237	475,000	104.2	10	1164	659,658,099	75.4
Teller County	59	3.2	31,467,350	3.3	455,000	533,344	440,000	104.1	17	52	28,335,450	3.2
Chaffee	1	0.1	2,625,000	0.3	2,625,000	2,625,000	2,649,000	99.1	15	0	0	0.0
Custer	3	0.2	1,348,000	0.1	429,000	449,333	429,000	100.0	15	3	1,348,000	0.2
Douglas	23	1.2	25,361,805	2.6	805,000	1,102,687	775,000	105.0	30	23	25,361,805	2.9
Elbert	8	0.4	7,027,470	0.7	751,500	878,433	712,500	102.4	17	8	7,027,470	0.8
Fremont	12	0.6	5,091,900	0.5	360,000	424,325	355,000	98.3	41	11	4,466,900	0.5
Lincoln	2	0.1	626,000	0.1	313,000	313,000	325,000	96.1	43	2	626,000	0.1
Park	5	0.3	3,380,000	0.3	585,000	676,000	575,000	101.6	62	5	3,380,000	0.4
Pueblo	76	4.1	26,245,839	2.7	359,950	345,339	357,450	100.3	20	71	24,792,939	2.8
Arapahoe	4	0.2	2,534,494	0.3	588,947	633,623	586,697	101.2	3	4	2534494	0.3
Adams	1	0.1	555,000	0.1	555,000	555,000	500,000	111.0	10	1	555,000	0.1
Jefferson	2	0.1	1,301,000	0.1	650,500	650,500	615,000	105.9	2	2	1,301,000	0.1
Broomfield	1	0.1	670,000	0.1	670,000	670,000	659,900	101.5	7	1	670,000	0.1
Costilla	1	0.1	420,000	0.0	420,000	420,000	458,000	91.7	213	1	420000	0.0
Denver	1	0.1	2,270,000	0.2	2,270,000	2,270,000	2,200,000	103.2	6	1	2,270,000	0.3
Huerfano	1	0.1	141,000	0.0	141,000	141,000	149,900	94.1	63	1	141,000	0.0
Larimer	1	0.1	450,000	0.0	450,000	450,000	450,000	100.0	0	1	450,000	0.1
Weld	4	0.2	1,969,500	0.2	461,000	492,375	430,000	106.4	3	3	1559500	0.2
CONDO/TOWNHOME	227	12.2	88,021,796	9.1	365,000	387,761	352,000	104.0	16	200	76,230,387	8.7
El Paso County	217	11.7	82,858,834	8.6	362,885	381,837	350,000	104.1	14	191	71,543,858	8.2
Teller County	2	0.1	836,433	0.1	418,216	418,216	410,716	102.2	114	1	360,000	0.0
Denver	1	0.1	710,000	0.1	710,000	710,000	700,000	101.4	11	1	710,000	0.1
Douglas	5	0.3	2,865,829	0.3	615,503	573,165	617,503	101.3	33	5	2865829	0.3
Jefferson	1	0.1	250,700	0.0	250,700	250,700	240,000	104.5	3	1	250,700	0.0
Pueblo	1	0.1	500,000	0.1	500,000	500,000	499,900	100.0	66	1	500000	0.1
INCOME	24	1.3	13,940,500	1.4	550,000	580,854	552,500	100.1	16	21	11,789,500	1.3
VACANT LAND	107	5.8	20,118,000	2.1	100,000	188,018	100,000	102.0	81	75	15,770,100	1.8
El Paso County	46	2.5	11,865,500	1.2	189,750	257,945	192,000	97.8	67	35	9,560,600	1.1
Teller County	30	1.6	4,977,400	0.5	54,500	165,913	56,747	115.3	81	20	4,401,900	0.5
Custer	2	0.1	62,000	0.0	31,000	31,000	37,449	83.0	161	2	62,000	0.0
Douglas	2	0.1	102,400	0.0	51,200	51,200	49,945	106.5	4	2	102,400	0.0
Fremont	8	0.4	1,407,000	0.1	89,250	175,875	89,250	98.7	159	3	470,000	0.1
Huerfano	2	0.1	111,000	0.0	55,500	55,500	55,500	100.0	219	1	55,000	0.0
Park	12	0.6	1,191,500	0.1	68,750	99,291	66,500	97.0	47	8	752,000	0.1
Pueblo	5	0.3	401,200	0.0	36,200	80,240	49,000	84.3	104	4	366,200	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	11	0.6	7,546,500	0.8	695,000	686,045	695,000	93.0	77	8	5,637,500	0.6

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1857	100.0	965,745,309	100.0	466,500	520,056	450,000	103.7	17	1658	874,325,144	100.0



Monthly Listing Activity April 2022

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	970	55.1	759,633,057	65.8	595,000	783,126	2,223	490,000	574,809	263	1,505	15	46
El Paso County	677	38.4	529,288,053	45.9	609,380	781,813	1,831	493,945	574,370	189	1307	7	30
Teller County	72	4.1	54,715,900	4.7	599,950	759,943	100	550,000	598,808	16	59	2	4
Adams	0	0.0	0	0.0	0	0	1	620,000	620,000	1	3	0	0
Alamosa	0	0.0	0	0.0	0	0	0	0	0	0	0	1	1
Arapahoe	2	0.1	1,548,700	0.1	774,350	774,350	10	525,000	576,159	3	8	0	0
Boulder	2	0.1	3,920,000	0.3	1,960,000	1,960,000	2	1,960,000	1,960,000	0	0	0	0
Broomfield	0	0.0	0	0.0	0	0	0	0	0	1	1	0	0
Chaffee	0	0.0	0	0.0	0	0	1	1,460,000	1,460,000	0	0	0	0
Cheyenne	1	0.1	150,000	0.0	150,000	150,000	0	0	0	1	0	0	0
Clear Creek	1	0.1	520,000	0.0	520,000	520,000	2	597,500	597,500	0	1	0	0
Conejos	0	0.0	0	0.0	0	0	1	349,000	349,000	0	1	0	0
Costilla	1	0.1	559,900	0.0	559,900	559,900	0	0	0	0	0	0	0
Crowley	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Custer	11	0.6	12,112,700	1.0	429,900	1,101,154	6	332,450	716,633	3	2	1	0
Delta	1	0.1	1,499,000	0.1	1,499,000	1,499,000	0	0	0	0	0	0	0
Denver	0	0.0	0	0.0	0	0	1	475,000	475,000	0	2	0	0
Douglas	26	1.5	35,390,299	3.1	972,000	1,361,165	49	799,000	998,536	4	27	1	0
Elbert	17	1.0	24,521,500	2.1	850,000	1,442,441	21	760,000	848,666	2	12	1	2
Fremont	23	1.3	22,947,300	2.0	514,000	997,708	24	315,000	386,633	6	11	0	1
Huerfano	4	0.2	871,000	0.1	180,500	217,750	1	375,000	375,000	0	1	0	0
Jefferson	2	0.1	1,800,000	0.2	900,000	900,000	2	812,500	812,500	1	2	0	1
Kit Carson	2	0.1	634,000	0.1	317,000	317,000	1	279,000	279,000	1	0	0	0
Larimer	0	0.0	0	0.0	0	0	3	550,000	528,333	0	1	0	0
Las Animas	4	0.2	2,499,800	0.2	612,450	624,950	3	425,000	368,000	0	1	0	0
Lincoln	2	0.1	490,000	0.0	245,000	245,000	2	244,850	244,850	1	2	0	0
Montrose	0	0.0	0	0.0	0	0	1	664,900	664,900	0	1	0	0
Otero	1	0.1	444,000	0.0	444,000	444,000	2	647,000	647,000	1	0	0	0
Park	18	1.0	19,909,650	1.7	776,500	1,106,091	12	534,999	644,324	1	4	0	1
Pueblo	101	5.7	42,961,255	3.7	429,900	425,358	145	399,900	380,968	32	58	2	5
Weld	2	0.1	2,850,000	0.2	1,425,000	1,425,000	2	874,500	874,500	0	0	0	0
Yuma	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
CONDO/TOWNHOME	79	4.5	36,778,283	3.2	444,000	465,547	248	350,000	370,370	33	203	4	5
El Paso County	65	3.7	28,999,932	2.5	431,000	446,152	228	350,000	361,039	29	187	4	5
Teller County	1	0.1	212,000	0.0	212,000	212,000	4	382,500	350,333	1	6	0	0
Adams	2	0.1	789,900	0.1	394,950	394,950	2	389,950	389,950	1	1	0	0
Arapahoe	1	0.1	735,000	0.1	735,000	735,000	2	450,000	450,000	0	1	0	0
Boulder	0	0.0	0	0.0	0	0	1	1,385,000	1,385,000	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	1	0.1	339,000	0.0	339,000	339,000	2	329,000	329,000	1	1	0	0
Douglas	6	0.3	4,223,451	0.4	748,872	703,908	5	499,900	549,236	1	6	0	0
Jefferson	1	0.1	599,000	0.1	599,000	599,000	1	495,000	495,000	0	1	0	0
Pueblo	2	0.1	880,000	0.1	440,000	440,000	3	289,500	389,833	0	0	0	0
INCOME	48	2.7	36,925,398	3.2	592,500	769,279	52	615,000	793,232	10	30	1	3
VACANT LAND	524	29.8	197,423,139	17.1	135,000	376,761	179	140,000	243,715	27	75	19	6
El Paso County	220	12.5	90,818,437	7.9	224,450	412,811	73	210,000	343,361	6	23	7	4
Teller County	90	5.1	14,470,311	1.3	57,500	160,781	40	60,000	88,396	6	22	1	1
Alamosa	1	0.1	90,000	0.0	90,000	90,000	0	0	0	0	0	0	0
Arapahoe	1	0.1	279,000	0.0	279,000	279,000	1	279,000	279,000	0	0	0	0
Archuleta	1	0.1	3,690,000	0.3	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.1	1,162,525	0.1	1,162,525	1,162,525	0	0	0	0	0	0	0
Clear Creek	2	0.1	381,000	0.0	190,500	190,500	1	132,000	132,000	0	0	0	0
Custer	22	1.2	3,380,700	0.3	47,500	153,668	8	374,700	341,462	0	2	4	0
Douglas	25	1.4	15,603,822	1.4	230,000	624,152	13	99,900	383,823	3	5	2	0
Elbert	24	1.4	6,435,000	0.6	225,000	268,125	6	233,000	265,666	0	1	0	0
Fremont	19	1.1	6,816,460	0.6	69,850	358,761	6	180,000	162,979	2	5	2	0
Huerfano	5	0.3	3,744,900	0.3	110,000	748,980	0	0	0	0	1	0	0
Jefferson	4	0.2	3,359,399	0.3	779,700	839,849	0	0	0	0	0	0	0
Kit Carson	1	0.1	49,000	0.0	49,000	49,000	0	0	0	0	0	0	0
Las Animas	4	0.2	423,800	0.0	79,450	105,950	2	79,450	79,450	0	0	0	0
Lincoln	3	0.2	1,036,995	0.1	230,000	345,665	1	230,000	230,000	0	0	0	0
Park	30	1.7	41,335,500	3.6	97,500	1,377,850	15	75,000	182,886	6	14	1	1
Pueblo	69	3.9	4,036,290	0.3	40,000	58,496	12	42,500	93,533	4	2	1	0
Saguache	1	0.1	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Washington	1	0.1	65,000	0.0	65,000	65,000	1	65,000	65,000	0	0	0	0
FARM AND RANCH	7	0.4	59,770,000	5.2	4,950,000	8,538,571	0	0	0	0	0	0	0
COMMERCIAL	75	4.3	60,772,262	5.3	495,500	810,296	18	362,500	772,844	1	10	9	1
BUSINESS OP	4	0.2	2,825,000	0.2	487,500	706,250	1	725,000	725,000	0	0	1	0
RENTALS	54	3.1	113,400	0	2,045	2,100	0	0	0	2	0	14	0
El Paso County	54	3.1	113,400	0.0	2,045	2,100	0	0	0	2	0	13	0
Douglas	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Total	1,761	100.0	1,154,240,539	100	471,520	655,446	2,721	470,000	539,934	336	1,823	63	61



Active/Sold Listing Analysis April 2022

Active Listings Analysis Current as of 5/2/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	10	62	140	110	164	74	86	28
Reductions	1	0	5	15	21	18	10	16	4
% With Reduction	25.00%	0.00%	8.00%	9.20%	11.80%	8.50%	9.40%	18.60%	14.20%
Avg Reduction %	14%	0.00%	25%	1.90%	2.80%	3.30%	2.70%	0.40%	7%
Teller County	3	6	7	11	9	12	8	14	2
Reductions	0	1	3	0	4	2	4	1	0
% With Reduction	0.00%	16.60%	28.50%	0.00%	33.30%	17%	37.50%	7%	0%
Avg Reduction %	0.00%	6.40%	1.30%	0.00%	1.70%	2%	2.70%	8%	0%
All Counties	29	34	94	203	136	199	102	129	45

Sold Listing Analysis - (April 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	21	162	494	256	218	70	52	8
Teller County	2	6	12	13	5	16	2	3	0
All Counties	17	45	207	537	271	254	82	63	12

Sold Listing Analysis - (March 2022)

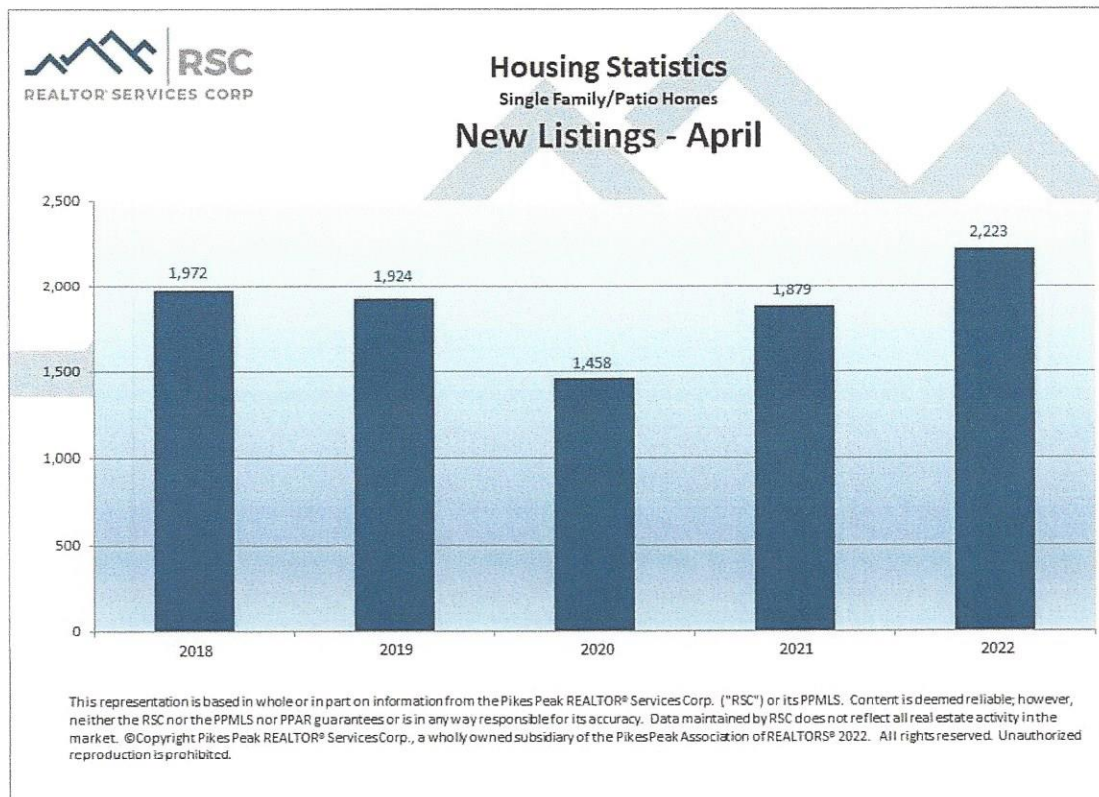
Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	21	165	457	207	184	65	34	4
Teller County	2	2	7	9	11	8	3	4	1
All Counties	22	48	215	493	232	221	72	50	7

Sold Listing Analysis - April 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	77	400	427	160	161	46	29	1
Teller County	1	5	5	7	18	5	4	1	0
All Counties	30	106	434	452	192	179	55	38	3

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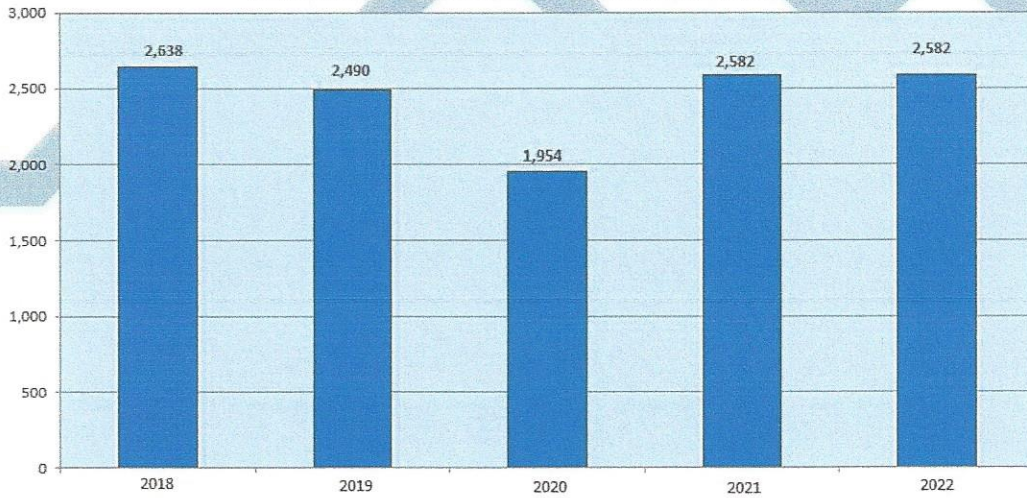
April 2022 Charts





Housing Statistics Single Family/Patio Homes Total Under Contract - April

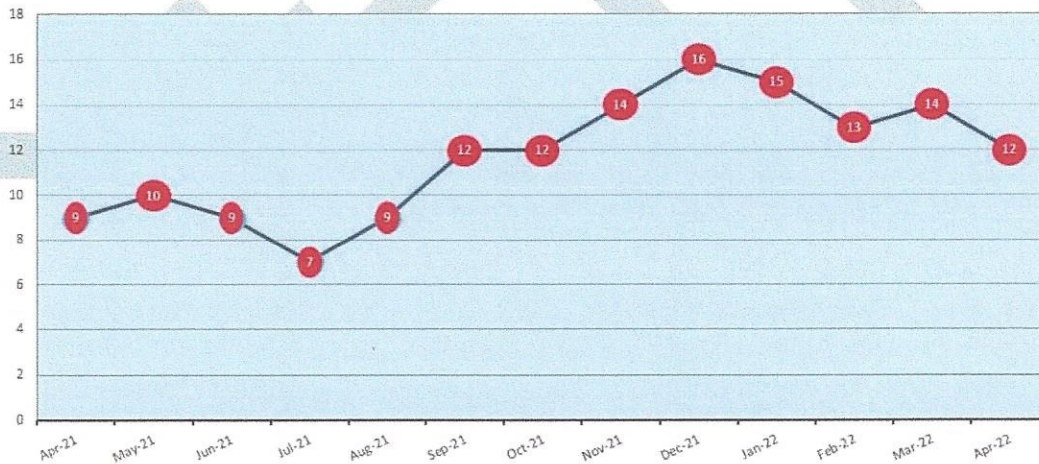
(Total number of listings in PPMLS that are under contract/pending sale)



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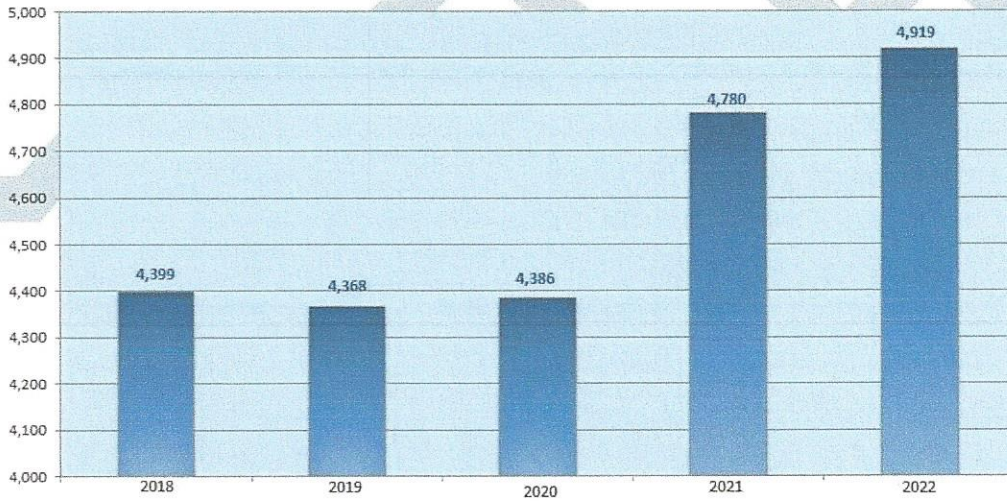


Housing Statistics Single Family/Patio Homes Average Days on Market



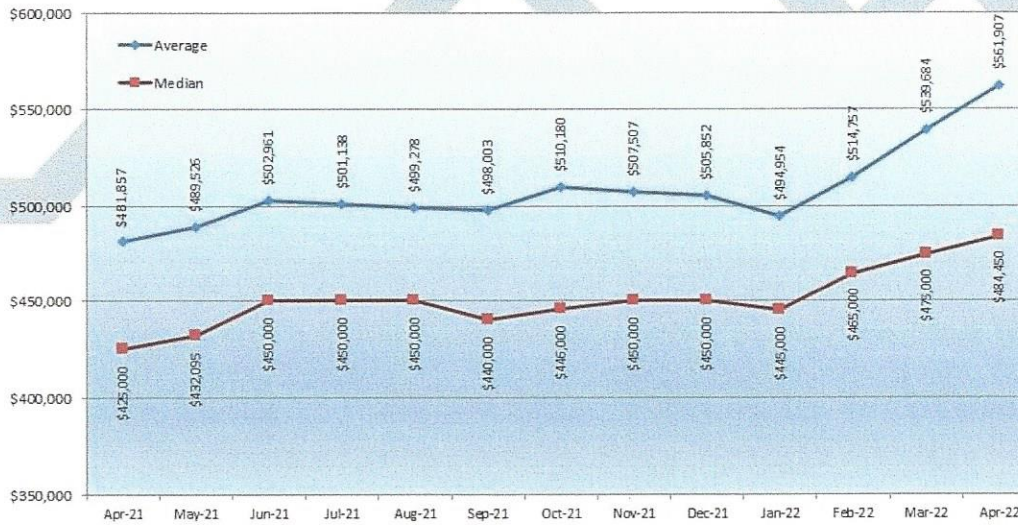
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Housing Statistics Single Family/Patio Homes Total Sales YTD - April



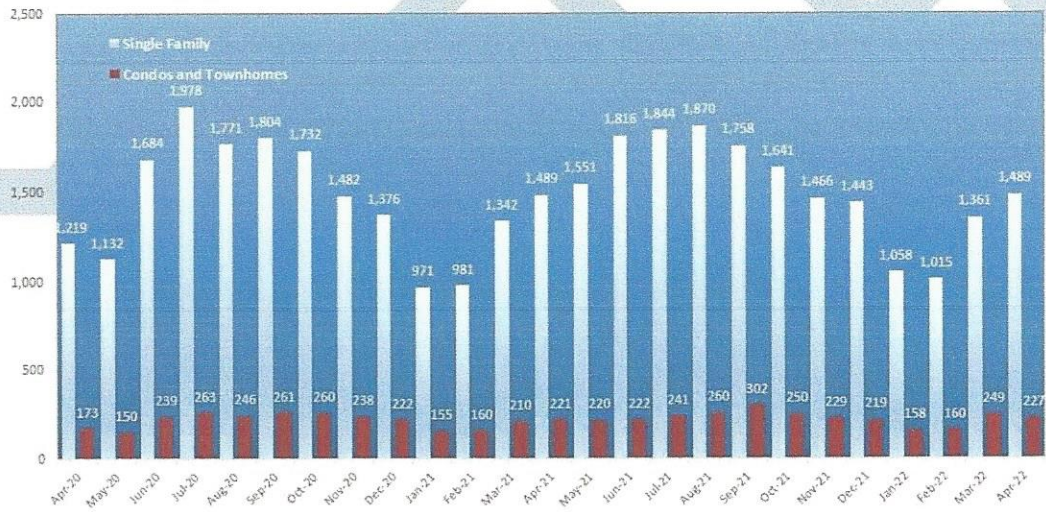
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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