



WHERE THE MOUNTAINS MEET THE MARKET AND PROFESSIONALS RISE ABOVE THE REST.

LISTING AND SALES SUMMARY March 2026

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>					
	Feb 2026	Mar 2026	% +/-	Mar 2025	% +/-	Feb 2026	Mar 2026	% +/-	Mar 2025	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,418	1,760	24.1	1,677	4.9	1,259	1,597	26.8	1,470	8.6	
Sales	773	1,036	34.0	1,059	(2.2)	685	893	30.4	893	0.0	
Ave. Sales Price	\$524,494	\$539,720	2.9	\$562,548	(4.1)	\$516,541	\$529,510	2.5	\$558,534	(5.2)	
Median Sales Price	\$465,000	\$475,000	2.2	\$495,000	(4.0)	\$454,000	\$465,000	2.4	\$479,000	(2.9)	
Total Active	2,926	3,057	4.5	2,629	16.3	2,460	2,611	6.1	2,132	22.5	
* Months Supply	3.8	3.0		2.5		3.6	2.9		2.4		
CONDO/TOWNHOMES:											
New Listings	221	272	23.1	256	6.3	197	253	28.4	232	9.1	
Sales	93	131	40.9	142	(7.7)	89	119	33.7	120	(0.8)	
Ave. Sale Price	\$356,644	\$338,333	(5.1)	\$377,140	(10.3)	\$354,524	\$328,129	(7.4)	\$367,371	(10.7)	
Median Sale Price	\$325,000	\$312,000	(4.0)	\$364,975	(14.5)	\$325,000	\$306,550	(5.7)	\$333,000	(7.9)	
Total Active	575	617	7.3	535	15.3	512	545	6.4	473	15.2	
* Months Supply	6.2	4.7		3.8		5.8	4.6		3.9		
CUMULATIVE YTD SUMMARY											
	Jan-Mar 2026			Jan-Mar 2025			Jan-Mar 2026		Jan-Mar 2025		
SINGLE FAMILY/PATIO HOMES:											
New Listings	4,444			4,077			3,992		3,562		12.1
Sales	2,446			2,485			2,151		2,135		0.7
Ave. Sales Price	\$535,984			\$553,228			\$527,021		\$548,281		(3.9)
Volume	\$1,311,016,864			\$1,374,771,580			\$1,133,622,171		\$1,170,579,935		(3.2)
CONDO/TOWNHOMES:											
New Listings	704			653			639		589		8.5
Sales	293			327			271		283		(4.2)
Ave. Sales Price	\$342,722			\$366,047			\$334,919		\$355,356		(5.8)
Volume	\$100,417,546			\$119,697,369			\$90,763,049		\$100,565,748		(9.7)

* Beginning 2026, calculating differences between Months Supply will not be done.

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Active/Sold Listing Analysis

March 2026

Active Listings Analysis Current as of 4/1/26

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	46	298	550	415	443	211	230	47
Reductions	1	21	130	223	152	159	67	51	9
% With Reduction	14.20%	34.70%	32.80%	32.50%	28.40%	30.60%	29.30%	19.50%	19.10%
Avg Reduction %	13%	5.10%	3%	2.70%	3.20%	2.00%	2.00%	4.00%	4%
Teller County	11	20	33	45	33	55	10	20	3
Reductions	2	6	6	15	14	20	0	1	0
% With Reduction	18.10%	25.00%	18.10%	28.80%	36.30%	29%	0.00%	5%	0%
Avg Reduction %	3.70%	3.50%	17.50%	2.20%	1.90%	2%	0.00%	1%	0%
All Counties	66	175	432	687	507	575	251	293	73

Sold Listing Analysis - (March 2026)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	28	180	258	155	151	37	45	4
Teller County	1	2	9	7	8	10	5	1	0
All Counties	19	56	213	286	177	176	52	53	4

Sold Listing Analysis - (February 2026)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	35	149	190	105	111	33	19	1
Teller County	1	2	9	10	5	8	0	1	0
All Counties	11	53	177	208	121	138	35	27	3

Sold Listing Analysis - March 2025)

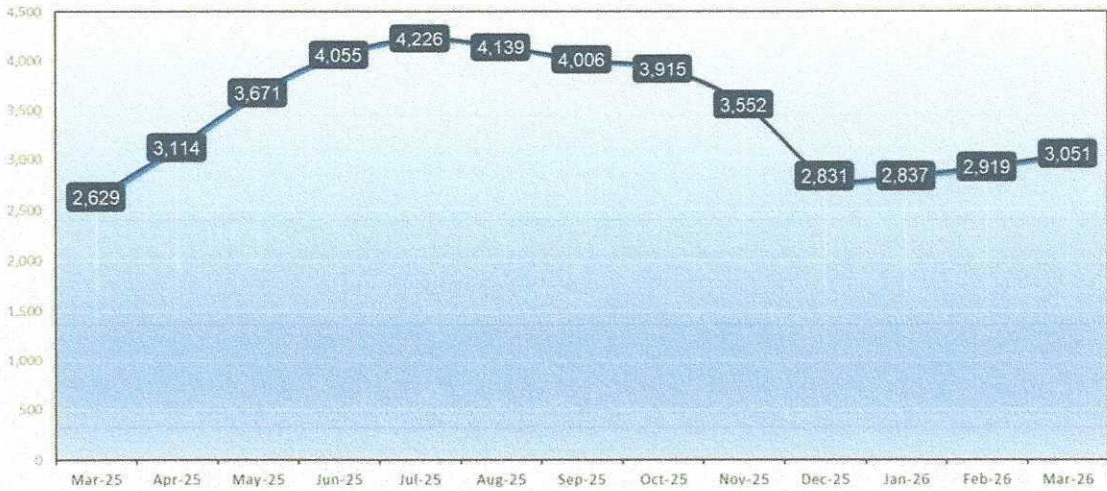
Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	19	173	250	179	150	52	32	5
Teller County	0	1	5	12	5	6	4	4	0
All Counties	11	45	209	281	199	184	71	50	9

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March 2026 Charts

Housing Statistics Single Family/Patio Homes Homes For Sale

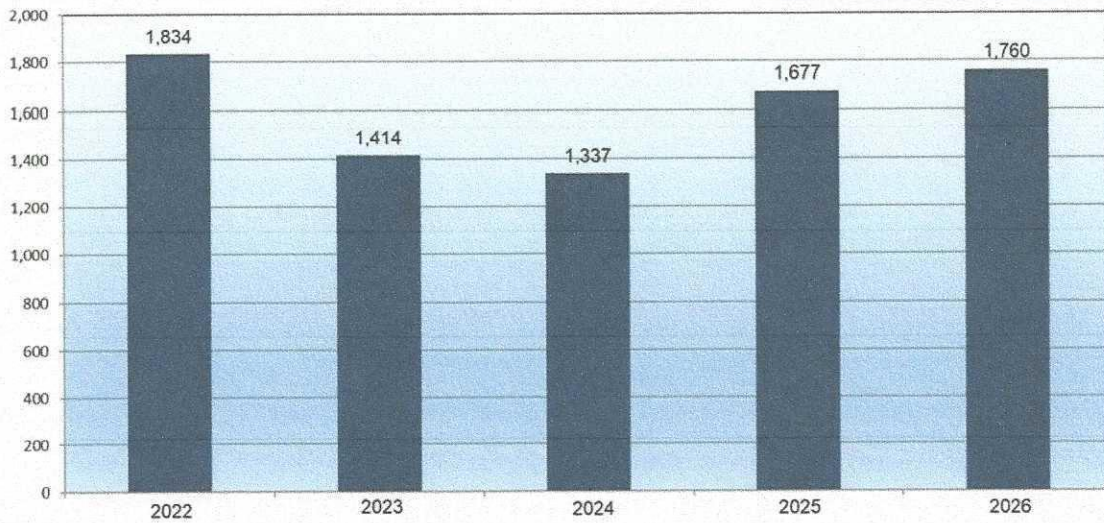


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Housing Statistics

Single Family/Patio Homes

New Listings - March



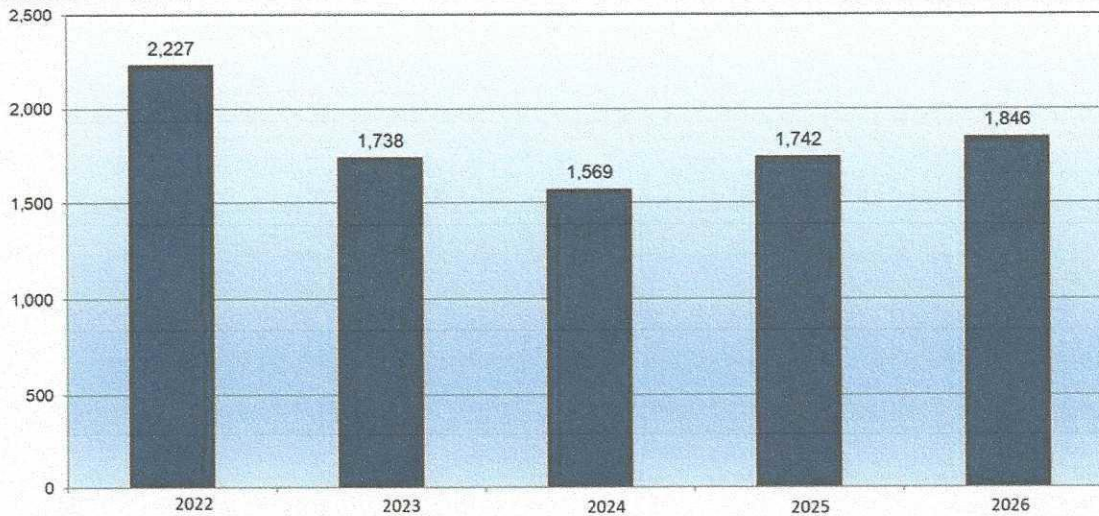
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Housing Statistics

Single Family/Patio Homes

Total Under Contract - March

(Total number of listings in elevateMLS formerly PPMLS that are under contract/pending sale)

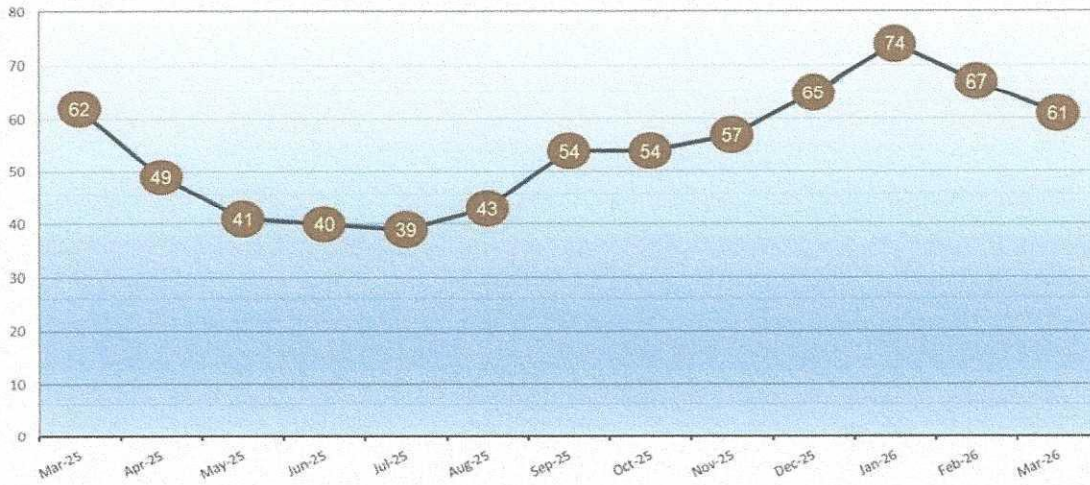


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Housing Statistics

Single Family/Patio Homes

Average Days on Market

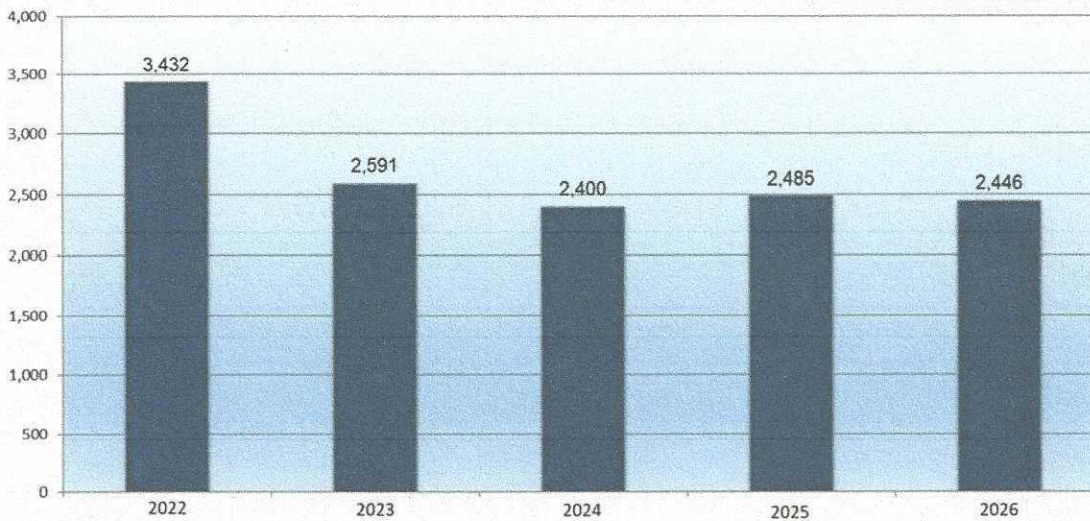


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - March



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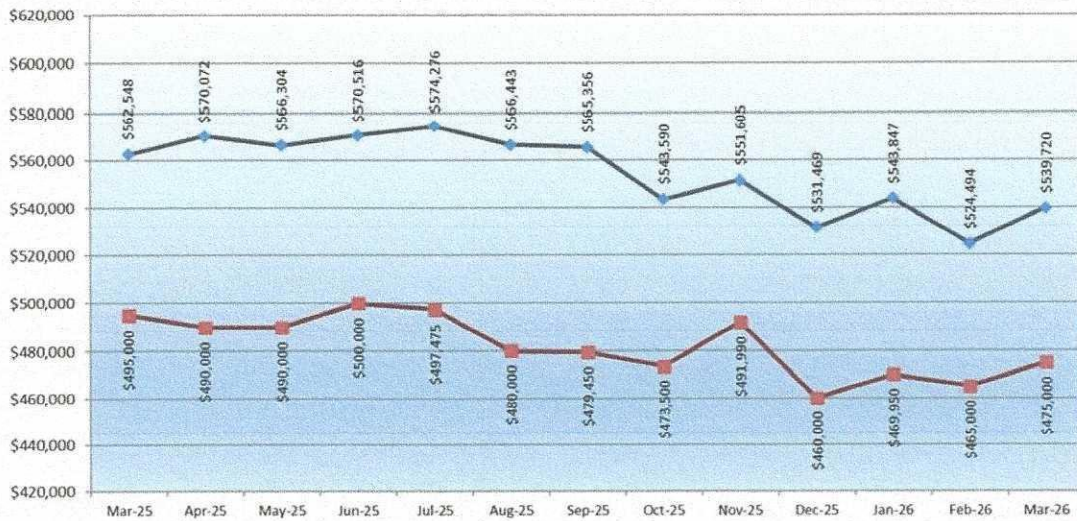
Housing Statistics

Single Family/Patio Homes



Average and Median Sales Prices

— Average — Median



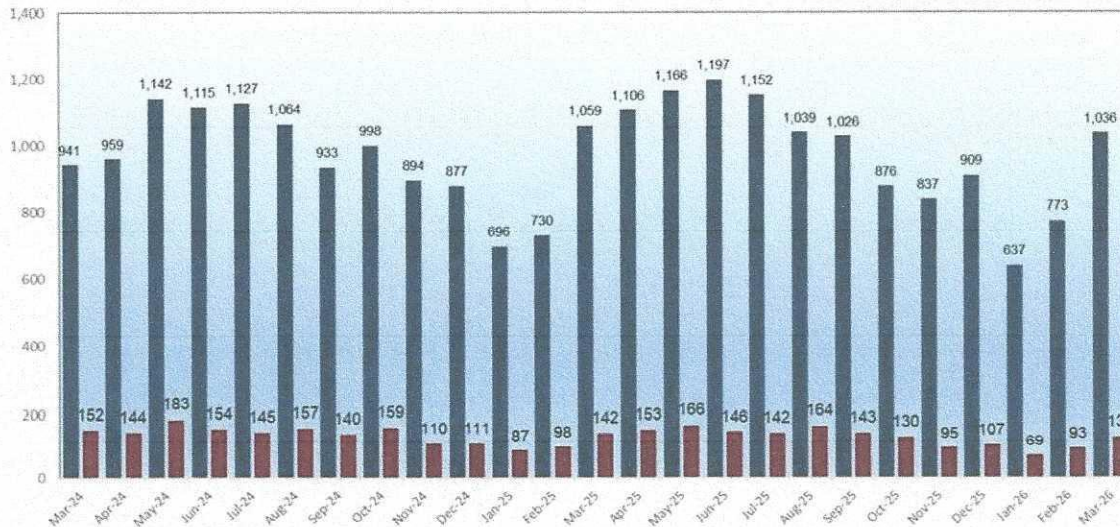
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Housing Statistics

Residential Home Sales



■ Single Family ■ Condos and Townhomes



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Monthly Listing Activity March 2026

3 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	3,051	60.1	2,053,439,464	0	533,206	673,038	1,757	515,000	627,153	274	862	126	73
El Paso County	2,242	44.2	1,532,649,455	0.0	550,000	683,608	1,402	520,000	633,589	223	720	80	51
Teller County	230	4.5	142,460,142	0.0	525,000	619,391	110	525,000	574,832	19	29	7	3
Adams	6	0.1	3,974,799	0.0	587,500	662,466	2	609,000	609,000	0	2	0	0
Alamosa	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Arapahoe	11	0.2	6,960,600	0.0	600,000	632,781	8	657,000	658,487	1	3	1	1
Bent	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Boulder	1	0.0	975,000	0.0	975,000	975,000	1	975,000	975,000	0	0	0	0
Broomfield	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Chaffee	3	0.1	3,717,000	0.0	888,000	1,239,000	0	0	0	0	0	0	0
Conejos	2	0.0	1,599,900	0.0	799,950	799,950	1	749,900	749,900	0	0	0	0
Crowley	4	0.1	1,009,900	0.0	232,450	252,475	0	0	0	1	0	0	0
Custer	16	0.3	8,809,200	0.0	521,950	550,575	3	565,000	573,000	1	0	1	1
Denver	6	0.1	4,694,999	0.0	674,999	782,499	3	750,000	828,333	0	0	1	0
Douglas	68	1.3	99,986,099	0.0	1,037,500	1,470,383	41	950,000	1,205,509	1	21	1	2
Elbert	19	0.4	23,510,300	0.0	915,000	1,237,384	7	740,000	840,000	1	5	1	0
Fremont	61	1.2	31,075,933	0.0	414,000	509,441	26	356,000	430,296	4	7	4	1
Huerfano	4	0.1	3,314,000	0.0	682,000	828,500	7	425,000	376,142	0	5	0	1
Jefferson	4	0.1	9,328,900	0.0	606,950	2,332,225	1	7,595,000	7,595,000	0	0	0	1
Kit Carson	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Lake	1	0.0	549,500	0.0	549,500	549,500	0	0	0	0	1	0	0
Larimer	1	0.0	6,600,000	0.0	6,600,000	6,600,000	0	0	0	0	0	0	0
Las Animas	9	0.2	4,410,900	0.0	449,900	490,100	0	0	0	0	0	0	0
Lincoln	6	0.1	2,755,700	0.0	508,000	459,283	1	329,900	329,900	1	0	0	0
Logan	1	0.0	490,000	0.0	490,000	490,000	0	0	0	0	0	0	0
Morgan	1	0.0	710,000	0.0	710,000	710,000	0	0	0	0	0	0	0
Otero	8	0.2	2,233,700	0.0	254,950	279,212	3	175,000	188,266	1	0	4	1
Park	35	0.7	21,979,549	0.0	560,000	627,987	10	497,250	834,240	1	6	3	2
Prowers	3	0.1	559,999	0.0	199,999	186,666	2	224,999	224,999	0	0	0	0
Pueblo	302	6.0	118,070,116	0.0	349,000	390,960	127	350,000	401,816	20	60	21	8
Rio Grande	4	0.1	1,219,774	0.0	265,999	304,943	2	265,999	265,999	0	0	0	0
Saguache	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Summit	2	0.0	18,899,999	0.0	9,449,999	9,449,999	0	0	0	0	0	0	0
Weld	1	0.0	894,000	0.0	894,000	894,000	0	0	0	0	0	0	1
CONDO/TOWNHOME	617	12.2	215,446,781	0	329,900	349,184	272	337,000	361,436	42	102	34	15
El Paso County	546	10.8	189,564,284	0.0	325,000	347,187	248	339,450	364,137	40	97	30	10

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Teller County	22	0.4	7,858,099	0.0	354,950	357,186	6	337,500	317,483	0	0	0	0
Adams	1	0.0	394,999	0.0	394,999	394,999	1	394,999	394,999	0	1	0	0
Arapahoe	8	0.2	2,669,100	0.0	302,500	333,637	5	325,000	344,880	0	3	2	0
Broomfield	1	0.0	389,900	0.0	389,900	389,900	0	0	0	0	0	0	0
Denver	9	0.2	3,639,400	0.0	325,000	404,377	1	200,000	200,000	0	0	0	1
Douglas	6	0.1	2,599,900	0.0	394,950	433,316	3	379,900	381,633	0	0	0	0
Elbert	1	0.0	329,900	0.0	329,900	329,900	0	0	0	0	0	0	0
Grand	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Huerfano	1	0.0	189,900	0.0	189,900	189,900	0	0	0	0	0	0	0
Jefferson	2	0.0	753,000	0.0	376,500	376,500	2	376,500	376,500	0	0	0	2
Larimer	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Pueblo	19	0.4	6,608,299	0.0	300,000	347,805	6	288,700	313,733	2	1	2	0
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
INCOME	146	2.9	100,073,710	0	572,500	685,436	50	545,000	576,923	6	5	6	0
VACANT LAND	942	18.6	271,894,524	0	125,000	288,635	164	99,950	237,512	22	38	55	2
El Paso County	397	7.8	141,317,644	0.0	200,000	355,963	73	169,000	361,552	12	17	18	0
Teller County	212	4.2	36,025,684	0.0	52,000	169,932	42	49,450	96,133	5	8	10	2
Adams	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Alamosa	1	0.0	33,900	0.0	33,900	33,900	0	0	0	0	0	0	0
Archuleta	1	0.0	180,000	0.0	180,000	180,000	1	180,000	180,000	0	0	0	0
Chaffee	2	0.0	384,400	0.0	192,200	192,200	0	0	0	0	0	0	0
Clear Creek	1	0.0	599,000	0.0	599,000	599,000	0	0	0	0	0	0	0
Conejos	2	0.0	1,410,000	0.0	705,000	705,000	0	0	0	0	0	0	0
Costilla	5	0.1	90,300	0.0	19,900	18,060	1	28,900	28,900	0	0	0	0
Crowley	2	0.0	75,000	0.0	37,500	37,500	0	0	0	0	0	0	0
Custer	16	0.3	6,281,900	0.0	337,500	392,618	0	0	0	0	0	0	0
Douglas	49	1.0	16,312,200	0.0	199,950	332,902	3	274,900	577,966	2	2	2	0
Elbert	20	0.4	5,936,000	0.0	234,950	296,800	2	365,000	365,000	0	2	0	0
Fremont	32	0.6	4,021,198	0.0	87,499	125,662	7	160,000	167,557	0	3	6	0
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	0	0
Grand	1	0.0	109,000	0.0	109,000	109,000	0	0	0	0	0	0	0
Gunnison	1	0.0	68,900	0.0	68,900	68,900	0	0	0	0	0	0	0
Huerfano	8	0.2	633,400	0.0	77,500	79,175	3	70,000	54,966	1	0	0	0
Jefferson	2	0.0	518,900	0.0	259,450	259,450	1	399,000	399,000	0	0	0	0
Lake	1	0.0	79,900	0.0	79,900	79,900	0	0	0	0	0	0	0
Larimer	1	0.0	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Las Animas	6	0.1	582,900	0.0	47,450	97,150	1	65,000	65,000	0	1	0	0
Lincoln	8	0.2	4,031,000	0.0	75,000	503,875	0	0	0	1	1	0	0
Ouray	0	0.0	0	0.0	0	0	1	560,000	560,000	0	1	0	0
Park	86	1.7	43,572,799	0.0	87,500	506,660	16	46,500	147,400	1	3	6	0
Pueblo	84	1.7	8,356,149	0.0	44,499	99,477	12	49,900	84,433	0	0	12	0
Rio Grande	2	0.0	173,750	0.0	86,875	86,875	1	115,000	115,000	0	0	0	0
Saguache	1	0.0	8,000	0.0	8,000	8,000	0	0	0	0	0	0	0
FARM AND RANCH	17	0.3	26,011,235	0	1,299,900	1,530,072	2	1,649,500	1,649,500	0	0	3	1

Category	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	RCM	OPB	EXP	MTI
COMMERCIAL	134	2.6	137,284,730	0	585,000	1,024,512	20	584,450	810,268	1	1	4	0
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	166	3.3	345,932	0	2,017	2,083	125	2,195	2,141	2	0	1	11
El Paso County	153	3.0	309,667	0.0	2,000	2,023	114	2,150	2,092	1	0	1	10
Teller County	9	0.2	21,350	0.0	2,300	2,372	10	2,700	2,657	1	0	0	1
Arapahoe	1	0.0	1,700	0.0	1,700	1,700	0	0	0	0	0	0	0
Douglas	3	0.1	13,215	0.0	5,000	4,405	1	2,495	2,495	0	0	0	0
Total	5,073	100.0	2,804,496,376	100	440,000	552,827	2,390	450,000	538,824	347	1,008	229	102

Category - Listing	# List	% of List	Total Dollar	% of Dollar	Med Sale	Avg Sale	Med List	SP/LP	Avg
				Price	Price	Price	Price	Down	DOM
COMMERCIAL	6	0.5	3,280,750	0.5	325,375	546,791	330,000	93.2	195.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1241	100.0	625,198,616	100.0	445,000	503,786	449,900	98.6	69

