



LISTING AND SALES SUMMARY
March 2024

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Feb 2024	Mar 2024	% +/-	Mar 2023	% +/-	Feb 2024	Mar 2024	% +/-	Mar 2023	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,142	1,337	17.1	1,414	(5.4)	992	1,171	18.0	1,287	(9.0)
Sales	792	941	18.8	1,075	(12.5)	695	800	15.1	963	(16.9)
Ave. Sales Price	\$511,272	\$527,629	3.2	\$523,972	0.7	\$498,967	\$517,129	3.6	\$510,386	1.3
Median Sales Price	\$455,950	\$470,000	3.1	\$460,000	2.2	\$445,000	\$452,542	1.7	\$450,000	0.6
Total Active	1,830	1,868	2.1	1,480	26.2	1,359	1,403	3.2	1,130	24.2
Months Supply	2.3	2.0	0.1	1.4	(2.1)	2.0	1.8	0.2	1.2	(1.4)
CONDO/TOWNHOMES:										
New Listings	187	220	17.6	204	7.8	160	200	25.0	169	18.3
Sales	131	152	16.0	162	(6.2)	101	117	15.8	148	(20.9)
Ave. Sale Price	\$365,720	\$366,100	0.1	\$356,192	2.8	\$334,582	\$341,427	2.0	\$348,089	(1.9)
Median Sale Price	\$335,000	\$335,000	0.0	\$340,000	(1.5)	\$315,000	\$320,000	1.6	\$335,000	(4.5)
Total Active	351	364	3.7	236	54.2	273	290	6.2	163	77.9
Months Supply	2.7	2.4	0.2	1.5	(8.8)	2.7	2.5	0.4	1.1	(3.7)
CUMULATIVE YTD SUMMARY										
	Jan-Mar 2024		Jan-Mar 2023		% +/-	Jan-Mar 2024		Jan-Mar 2023		% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	3,433		3,350		2.5	2,969		3,009		(1.3)
Sales	2,400		2,591		(7.4)	2,072		2,310		(10.3)
Ave. Sales Price	\$520,774		\$517,434		0.6	\$509,794		\$503,301		1.3
Volume	\$1,249,857,600		\$1,340,671,494		(6.8)	\$1,056,293,168		\$1,162,625,310		(9.1)
CONDO/TOWNHOMES:										
New Listings	611		550		11.1	524		448		17.0
Sales	392		356		10.1	297		315		(5.7)
Ave. Sales Price	\$367,963		\$352,000		4.5	\$337,919		\$337,920		(0.0)
Volume	\$144,241,496		\$125,312,000		15.1	\$100,361,943		\$106,444,800		(5.7)

©Copyright 2024 REALTOR® Services Corp (RSC)
 All rights reserved. Unauthorized reproduction is prohibited.

RSC authorizes RSC REALTOR® Participants and Sub-Participants to reproduce and display a single copy of this Listing and Sales Summary on his/her own real estate website and/or electronic or print communications. Any such display must include the following notice with the correct range of dates:

©Copyright 2024 REALTOR® Services Corp. All rights reserved. Unauthorized reproduction is prohibited. Based on information from the REALTOR® Services Corp ("RSC") for the period **March 2023 through March 2024**. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.

Monthly Sales Activity March 2024

1 page

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	941	79.9	496,498,935	86.6	470,000	527,629	470,900	99.3	56	877	462,932,882	86.8
El Paso County	760	64.6	400,453,266	69.9	472,432	526,912	475,000	99.5	52	705	370,583,213	69.5
Teller County	44	3.7	25,200,982	4.4	528,097	572,749	530,000	97.2	77	41	23,960,982	4.5
Arapahoe	2	0.2	1,242,500	0.2	621,250	621,250	619,935	100.7	62	2	1242500	0.2
Broomfield	1	0.1	740,000	0.1	740,000	740,000	730,000	101.4	18	1	740,000	0.1
Chaffee	1	0.1	599,000	0.1	599,000	599,000	599,000	100.0	71	1	599,000	0.1
Custer	4	0.3	2,702,500	0.5	780,000	675,625	812,500	90.7	113	4	2,702,500	0.5
Denver	3	0.3	1,660,000	0.3	610,000	553,333	615,000	97.5	60	3	1,660,000	0.3
Douglas	28	2.4	25,046,832	4.4	717,500	894,529	726,500	98.8	73	28	25,046,832	4.7
Elbert	8	0.7	5,393,500	0.9	658,750	674,187	657,500	100.6	56	7	4,988,500	0.9
Fremont	14	1.2	6,102,100	1.1	363,800	435,864	370,000	97.7	23	14	6,102,100	1.1
Huerfano	1	0.1	425,000	0.1	425,000	425,000	425,000	100.0	183	1	425000	0.1
Jefferson	2	0.2	1,021,600	0.2	510,800	510,800	502,300	101.1	34	2	1,021,600	0.2
Otero	1	0.1	435,000	0.1	435,000	435,000	435,000	100.0	30	1	435,000	0.1
Park	5	0.4	2,141,000	0.4	454,000	428,200	454,000	92.4	174	4	1,687,000	0.3
Pueblo	67	5.7	23,335,655	4.1	364,950	348,293	364,950	98.9	74	63	21738655	4.1
CONDO/TOWNHOME	152	12.9	55,647,209	9.7	335,000	366,100	335,000	99.5	48	143	52,262,409	9.8
El Paso County	136	11.6	48,926,366	8.5	334,950	359,752	335,000	99.6	47	128	45,866,566	8.6
Teller County	3	0.3	1,006,900	0.2	288,400	335,633	285,000	101.0	109	3	1,006,900	0.2
Arapahoe	2	0.2	574,000	0.1	287,000	287,000	286,950	100.5	17	2	574,000	0.1
Douglas	6	0.5	3,584,543	0.6	600,271	597,423	600,500	97.8	41	6	3584543	0.7
Gunnison	1	0.1	325,000	0.1	325,000	325,000	350,000	92.9	168	0	0	0.0
Jefferson	2	0.2	673,000	0.1	336,500	336,500	352,500	95.7	20	2	673000	0.1
Pueblo	2	0.2	557,400	0.1	278,700	278,700	280,950	99.0	62	2	557,400	0.1
INCOME	17	1.4	8,594,500	1.5	500,000	505,558	500,000	95.4	71	15	7,879,500	1.5
VACANT LAND	61	5.2	9,078,810	1.6	69,000	148,832	89,000	98.2	112	39	6,544,405	1.2
El Paso County	25	2.1	5,922,500	1.0	220,000	236,900	175,000	113.9	122	19	4,982,500	0.9
Teller County	16	1.4	694,060	0.1	29,500	43,378	34,950	83.9	102	12	484,905	0.1
Custer	2	0.2	104,000	0.0	52,000	52,000	57,000	90.9	134	1	69,000	0.0
Douglas	5	0.4	1,404,500	0.2	275,000	280,900	299,000	92.0	185	2	517,000	0.1
Fremont	3	0.3	485,000	0.1	135,000	161,666	150,000	91.1	81	1	135,000	0.0
Las Animas	1	0.1	22,000	0.0	22,000	22,000	27,300	80.6	12	0	0	0.0
Park	4	0.3	347,500	0.1	60,000	86,875	65,500	90.4	95	2	272,500	0.1
Pueblo	5	0.4	99,250	0.0	5,250	19,850	5,900	89.1	64	2	83,500	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	6	0.5	3,409,500	0.6	680,000	568,250	737,000	94.8	230	6	3,409,500	0.6
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1177	100.0	573,228,954	100.0	448,000	487,025	449,000	99.2	59	1080	533,028,696	100.0



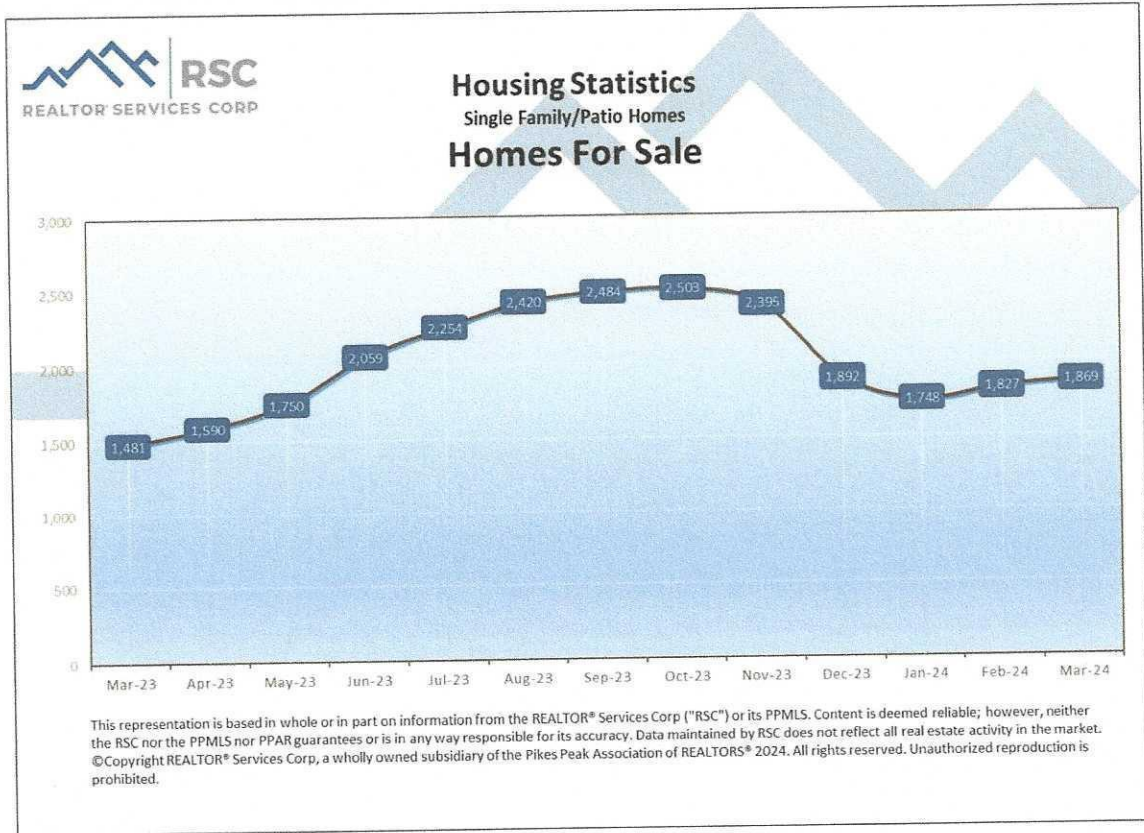
Monthly Listing Activity March 2024

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	1,869	56.5	1,282,662,567	68.1	535,000	686,282	1,337	514,048	605,229	269	801	73	58
El Paso County	1,295	39.2	904,106,730	48.0	560,000	698,151	1,101	524,950	610,157	201	684	39	35
Teller County	128	3.9	86,551,848	4.6	527,500	676,186	42	602,500	709,759	11	18	2	4
Adams	6	0.2	14,604,899	0.8	522,500	2,434,149	4	525,000	527,499	0	0	0	0
Arapahoe	9	0.3	7,094,000	0.4	740,000	788,222	5	790,000	773,000	1	2	1	0
Archuleta	1	0.0	1,595,000	0.1	1,595,000	1,595,000	0	0	0	0	0	0	0
Boulder	1	0.0	1,300,000	0.1	1,300,000	1,300,000	1	1,300,000	1,300,000	0	0	0	0
Chaffee	7	0.2	6,788,675	0.4	380,000	969,810	0	0	0	0	0	0	0
Conejos	1	0.0	180,000	0.0	180,000	180,000	0	0	0	0	0	0	0
Costilla	3	0.1	1,369,999	0.1	394,999	456,666	2	487,500	487,500	0	0	0	0
Crowley	4	0.1	478,000	0.0	109,500	119,500	0	0	0	0	0	0	0
Custer	25	0.8	20,745,790	1.1	699,000	829,831	10	672,500	707,790	3	1	1	0
Delta	1	0.0	475,000	0.0	475,000	475,000	1	475,000	475,000	0	0	0	0
Denver	4	0.1	3,093,500	0.2	706,750	773,375	4	862,250	963,625	0	2	1	0
Douglas	43	1.3	57,898,457	3.1	975,000	1,346,475	24	874,500	880,583	7	20	1	3
Elbert	16	0.5	18,399,800	1.0	819,450	1,149,987	6	742,400	915,033	4	3	3	1
Fremont	44	1.3	28,540,200	1.5	522,500	648,640	13	474,900	542,292	3	12	2	1
Grand	1	0.0	1,150,000	0.1	1,150,000	1,150,000	1	1,150,000	1,150,000	0	0	0	0
Huerfano	7	0.2	2,834,900	0.2	249,000	404,985	2	212,500	212,500	0	0	0	1
Jefferson	2	0.1	2,299,000	0.1	1,149,500	1,149,500	3	524,999	686,333	1	2	0	0
La Plata	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Larimer	1	0.0	637,000	0.0	637,000	637,000	2	565,250	565,250	0	0	0	0
Las Animas	4	0.1	2,275,000	0.1	520,000	568,750	1	750,000	750,000	0	0	0	0
Lincoln	2	0.1	450,000	0.0	225,000	225,000	1	250,000	250,000	0	1	0	0
Moffat	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Otero	11	0.3	2,631,800	0.1	239,000	239,254	2	134,950	134,950	0	0	0	0
Park	25	0.8	18,537,550	1.0	495,000	741,502	5	499,000	847,800	3	4	1	0
Pueblo	226	6.8	96,240,419	5.1	399,975	425,842	105	385,000	396,276	35	50	20	12
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Weld	2	0.1	2,385,000	0.1	1,192,500	1,192,500	2	1,192,500	1,192,500	0	1	1	0
CONDO/TOWNHOME	365	11.0	139,316,503	7.4	365,000	381,689	220	344,950	377,058	36	129	20	13
El Paso County	332	10.0	125,546,903	6.7	364,950	378,153	203	339,900	369,324	33	115	14	12
Teller County	12	0.4	5,657,900	0.3	499,000	471,491	4	527,500	645,000	1	2	0	0
Arapahoe	3	0.1	994,500	0.1	350,000	331,500	2	352,500	352,500	1	3	1	0
Archuleta	1	0.0	225,000	0.0	225,000	225,000	0	0	0	0	0	0	0
Boulder	1	0.0	869,000	0.0	869,000	869,000	0	0	0	0	0	0	0
Chaffee	0	0.0	0	0.0	0	0	1	453,000	453,000	0	1	0	0
Denver	7	0.2	2,690,000	0.1	320,000	384,285	6	284,500	344,833	0	2	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Douglas	2	0.1	1,240,000	0.1	620,000	620,000	3	635,000	641,666	1	3	1	0
Fremont	2	0.1	488,500	0.0	244,250	244,250	0	0	0	0	0	1	0
Jefferson	0	0.0	0	0.0	0	0	0	0	0	0	1	2	0
Pueblo	5	0.2	1,604,700	0.1	337,900	320,940	1	248,000	248,000	0	2	1	1
INCOME	96	2.9	72,972,195	3.9	597,000	760,127	32	550,000	606,968	8	12	5	3
VACANT LAND	840	25.4	233,382,713	12.4	135,000	277,836	122	99,500	200,585	11	56	46	9
El Paso County	327	9.9	152,302,511	8.1	230,000	465,756	46	237,500	328,749	6	20	19	5
Teller County	185	5.6	21,834,973	1.2	49,000	118,026	21	50,000	63,871	1	11	2	2
Adams	1	0.0	1,250,000	0.1	1,250,000	1,250,000	0	0	0	0	0	0	0
Alamosa	1	0.0	50,000	0.0	50,000	50,000	1	50,000	50,000	0	0	0	0
Chaffee	4	0.1	1,669,000	0.1	387,000	417,250	0	0	0	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Conejos	1	0.0	100,000	0.0	100,000	100,000	1	100,000	100,000	0	0	0	0
Costilla	3	0.1	24,000	0.0	6,000	8,000	2	6,000	6,000	0	0	0	0
Crowley	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	1	0	0
Custer	44	1.3	6,682,600	0.4	142,900	151,877	3	79,900	79,900	1	1	4	0
Douglas	33	1.0	13,821,949	0.7	460,000	418,846	10	177,499	214,194	0	5	5	0
Elbert	29	0.9	9,139,300	0.5	200,000	315,148	1	399,900	399,900	0	1	4	0
Fremont	20	0.6	2,972,199	0.2	124,500	148,609	5	235,000	185,780	1	2	0	0
Gunnison	1	0.0	115,000	0.0	115,000	115,000	0	0	0	0	0	0	0
Huerfano	10	0.3	1,697,800	0.1	94,500	169,780	0	0	0	1	1	1	0
Jefferson	0	0.0	0	0.0	0	0	1	350,000	350,000	0	0	0	1
Lake	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Larimer	2	0.1	729,500	0.0	364,750	364,750	0	0	0	0	0	0	0
Las Animas	0	0.0	0	0.0	0	0	0	0	0	0	1	1	1
Lincoln	7	0.2	2,234,999	0.1	315,000	319,285	3	80,000	174,666	0	0	0	0
Park	65	2.0	7,270,675	0.4	45,000	111,856	17	45,000	117,494	1	6	3	0
Pueblo	102	3.1	10,880,207	0.6	42,450	106,668	11	35,000	114,890	0	7	7	0
Saguache	2	0.1	209,000	0.0	104,500	104,500	0	0	0	0	0	0	0
FARM AND RANCH	13	0.4	25,269,000	1.3	1,050,000	1,943,769	3	4,000,000	4,381,666	1	1	0	1
COMMERCIAL	124	3.7	128,963,731	6.9	672,450	1,040,030	12	895,000	970,650	5	5	8	2
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	0	0
Total	3,307	100.0	1,882,566,709	100	439,000	569,267	1,726	465,000	556,681	330	1,004	152	86

March 2024 Charts



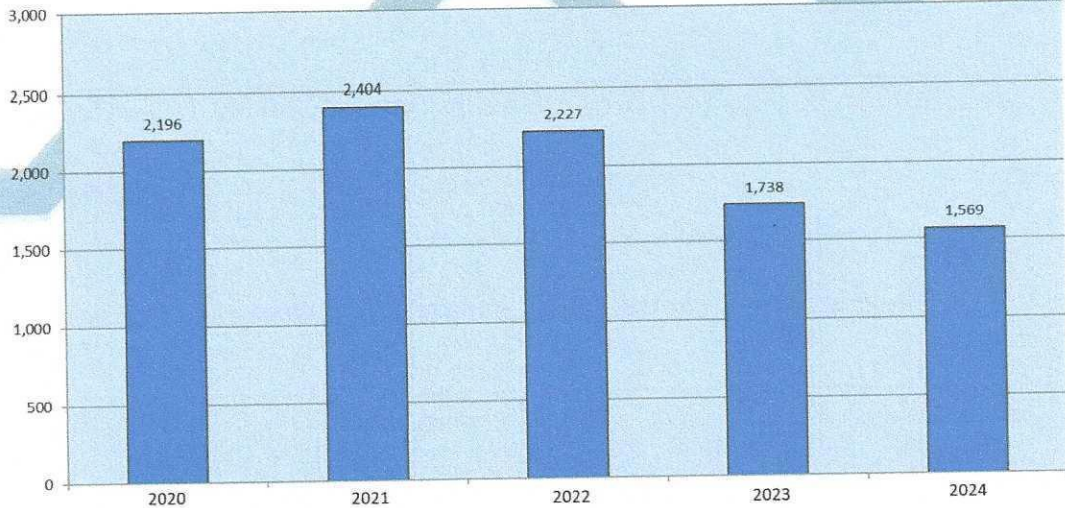


Housing Statistics

Single Family/Patio Homes

Total Under Contract - March

(Total number of listings in PPMLS that are under contract/pending sale)



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.



Housing Statistics

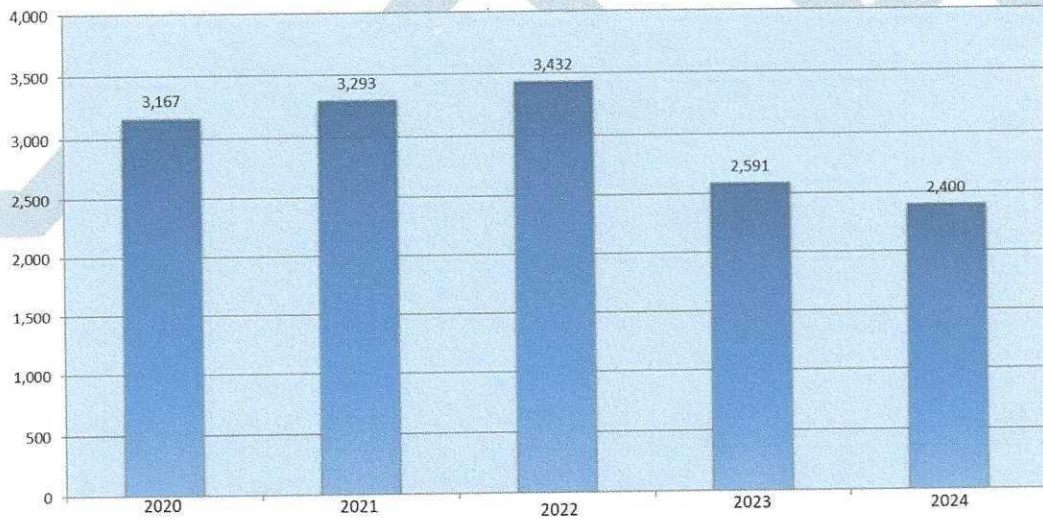
Single Family/Patio Homes

Average Days on Market



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics Single Family/Patio Homes Total Sales YTD - March



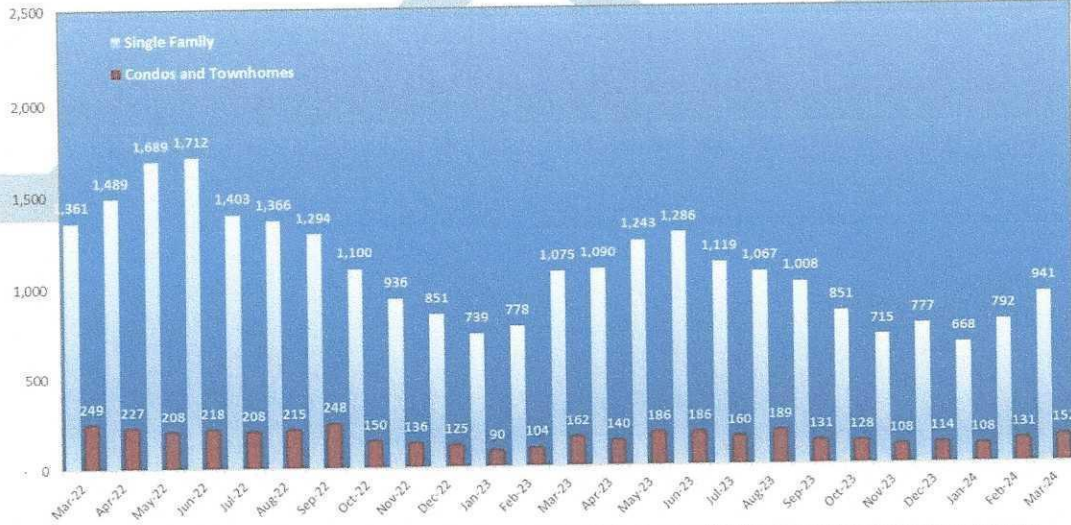
This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics Residential Home Sales



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.



Active/Sold Listing Analysis March 2024

Active Listings Analysis Current as of 4/1/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	32	167	318	211	302	102	128	33
Reductions	3	18	61	109	62	92	30	25	0
% With Reduction	60.00%	43.70%	29.90%	27.00%	24.10%	22.50%	20.50%	19.50%	0.00%
Avg Reduction %	10%	3.80%	2%	2.00%	3.00%	1.80%	2.00%	10.50%	0%
Teller County	3	11	17	27	18	21	16	12	4
Reductions	0	2	5	13	6	1	7	2	1
% With Reduction	0.00%	18.10%	29.40%	33.30%	27.70%	5%	43.70%	17%	25%
Avg Reduction %	0.00%	4.00%	3.40%	1.80%	2.10%	2%	3.00%	6%	2%
All Counties	42	92	274	430	277	378	145	181	54

Sold Listing Analysis - (March 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	17	155	267	142	112	42	21	1
Teller County	1	3	10	7	5	13	2	2	1
All Counties	15	42	190	298	164	150	51	28	3

Sold Listing Analysis - (February 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	22	150	236	110	102	25	21	0
Teller County	1	0	3	8	5	8	0	2	0
All Counties	12	37	177	258	128	122	29	27	1

Sold Listing Analysis - March 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	23	210	286	155	144	43	33	0
Teller County	1	2	3	10	8	9	3	3	0
All Counties	10	55	245	319	178	172	52	43	2

This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.