



LISTING AND SALES SUMMARY

February 2022

All Homes						Existing Homes					
MONTHLY SUMMARY											
	Jan 2022	Feb 2022	% +/-	Feb 2021	% +/-	Jan 2022	Feb 2022	% +/-	Feb 2021	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,180	1,186	0.5	1,349	(12.1)	1,059	1,076	1.6	1,127	(4.5)	
Sales	1,058	1,015	(4.1)	981	3.5	967	925	(4.3)	831	11.3	
Ave. Sales Price	\$494,954	\$514,757	4.0	\$454,899	13.2	\$489,352	\$507,283	3.7	\$443,355	14.4	
Median Sales Price	\$445,000	\$465,000	4.5	\$403,000	15.4	\$439,226	\$458,500	4.4	\$390,000	17.6	
Total Active	549	487	(11.3)	462	5.4	346	327	(5.5)	362	(9.7)	
Months Supply	0.5	0.5	2.8	0.5	1.6	0.4	0.4	1.3	0.4	(0.9)	
CONDO/TOWNHOMES:											
New Listings	205	199	(2.9)	193	3.1	166	165	(0.6)	163	1.2	
Sales	158	160	1.3	160	0.0 *	116	128	10.3	123	4.1	
Ave. Sale Price	\$342,524	\$353,683	3.3	\$300,826	17.6	\$318,334	\$337,327	6.0	\$288,205	17.0	
Median Sale Price	\$345,000	\$362,500	5.1	\$295,050	22.9	\$317,500	\$341,875	7.7	\$277,000	23.4	
Total Active	79	63	(20.3)	71	(11.3)	41	34	(17.1)	41	(17.1)	
Months Supply	0.5	0.4	(16.0)	0.4	0.0 *	0.4	0.3	(1.7)	0.3	(4.2)	
CUMULATIVE YTD SUMMARY											
	Jan-Feb 2022			Jan-Feb 2021		% +/-	Jan-Feb 2022		Jan-Feb 2021		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	2,364			2,460		(3.9)	2,133		2,083		2.4
Sales	2,071			1,952		6.1	1,890		1,686		12.1
Ave. Sales Price	\$504,855			\$444,283		13.6	\$498,334		\$433,118		15.1
Volume	\$1,045,554,705			\$867,240,416		20.6	\$941,851,260		\$730,236,948		29.0
CONDO/TOWNHOMES:											
New Listings	405			354		14.4	332		295		12.5
Sales	319			315		1.3	245		241		1.7
Ave. Sales Price	\$348,116			\$293,405		18.6	\$328,350		\$277,505		18.3
Volume	\$111,049,004			\$92,422,575		20.2	\$80,445,750		\$66,878,705		20.3

* As a result of Sales in February 2021 and February 2022 being identical, the volume change between the two numbers is 0. When multiplying or dividing 0, the result is 0 for practical purposes.

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Monthly Sales Activity February 2022

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1015	80.2	522,478,592	85.6	465,000	514,757	450,000	102.6	13	920	477,700,069	86.7
El Paso County	848	67.0	444,220,763	72.7	470,799	523,845	457,730	103.0	10	769	405,167,540	73.5
Teller County	38	3.0	21,746,400	3.6	486,250	572,273	477,500	101.6	20	32	18,735,500	3.4
Adams	4	0.3	2,202,000	0.4	523,500	550,500	494,950	104.0	3	4	2202000	0.4
Arapahoe	5	0.4	3,092,500	0.5	580,000	618,500	529,900	108.8	3	5	3,092,500	0.6
Custer	5	0.4	2,633,400	0.4	464,900	526,680	459,900	95.4	54	5	2,633,400	0.5
Denver	4	0.3	2,275,500	0.4	551,750	568,875	550,000	98.3	6	4	2,275,500	0.4
Douglas	16	1.3	13,766,000	2.3	869,250	860,375	875,000	102.2	14	16	13,766,000	2.5
Elbert	1	0.1	372,000	0.1	372,000	372,000	387,900	95.9	4	1	372,000	0.1
Fremont	15	1.2	4,733,500	0.8	320,000	315,566	319,900	98.4	30	12	3,978,500	0.7
Huerfano	2	0.2	810,000	0.1	405,000	405,000	429,950	95.2	73	2	810,000	0.1
Jefferson	2	0.2	1,492,000	0.2	746,000	746,000	730,000	102.3	76	2	1492000	0.3
Las Animas	1	0.1	318,000	0.1	318,000	318,000	400,000	79.5	225	0	0	0.0
Lincoln	3	0.2	678,000	0.1	165,000	226,000	179,000	97.6	61	3	678,000	0.1
Otero	1	0.1	239,900	0.0	239,900	239,900	239,900	100.0	87	1	239,900	0.0
Park	3	0.2	1,028,700	0.2	328,700	342,900	346,000	97.9	41	3	1028700	0.2
Pueblo	67	5.3	22,869,929	3.7	339,000	341,342	324,500	100.6	26	61	21,228,529	3.9
CONDO/TOWNHOME	160	12.6	56,589,306	9.3	362,500	353,683	350,000	103.1	11	148	51,805,042	9.4
El Paso County	152	12.0	52,962,142	8.7	362,500	348,435	350,000	103.1	11	141	48,527,878	8.8
Adams	2	0.2	887,000	0.1	443,500	443,500	414,950	107.6	3	2	887,000	0.2
Douglas	3	0.2	1,425,164	0.2	501,607	475,054	502,000	104.4	30	3	1,425,164	0.3
Grand	1	0.1	705,000	0.1	705,000	705,000	705,000	100.0	5	1	705000	0.1
Pueblo	2	0.2	610,000	0.1	305,000	305,000	312,500	98.7	9	1	260,000	0.0
INCOME	15	1.2	11,282,745	1.8	695,000	752,183	650,000	100.5	11	13	9,932,745	1.8
VACANT LAND	73	5.8	16,759,379	2.7	115,000	229,580	120,000	95.1	72	51	10,853,929	2.0
El Paso County	37	2.9	9,107,500	1.5	177,000	246,148	189,000	97.0	93	27	6,085,300	1.1
Teller County	18	1.4	1,480,479	0.2	44,750	82,248	44,997	97.1	42	11	1,191,229	0.2
Boulder	1	0.1	125,000	0.0	125,000	125,000	149,000	83.9	8	1	125,000	0.0
Custer	1	0.1	135,000	0.0	135,000	135,000	149,000	90.6	20	1	135,000	0.0
Douglas	5	0.4	2,970,000	0.5	425,000	594,000	449,900	97.3	37	3	545,000	0.1
Elbert	3	0.2	2,465,000	0.4	550,000	821,666	585,000	100.4	26	3	2,465,000	0.4
Fremont	1	0.1	11,000	0.0	11,000	11,000	15,778	69.7	264	1	11,000	0.0
Park	4	0.3	209,400	0.0	46,500	52,350	49,950	72.0	106	2	64,400	0.0
Pueblo	3	0.2	256,000	0.0	70,000	85,333	65,000	96.0	28	2	232,000	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	3	0.2	3,528,000	0.6	695,000	1,176,000	695,000	104.6	99	2	985,000	0.2
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1266	100.0	610,638,022	100.0	445,000	482,336	430,000	102.2	16	1134	551,276,785	100.0



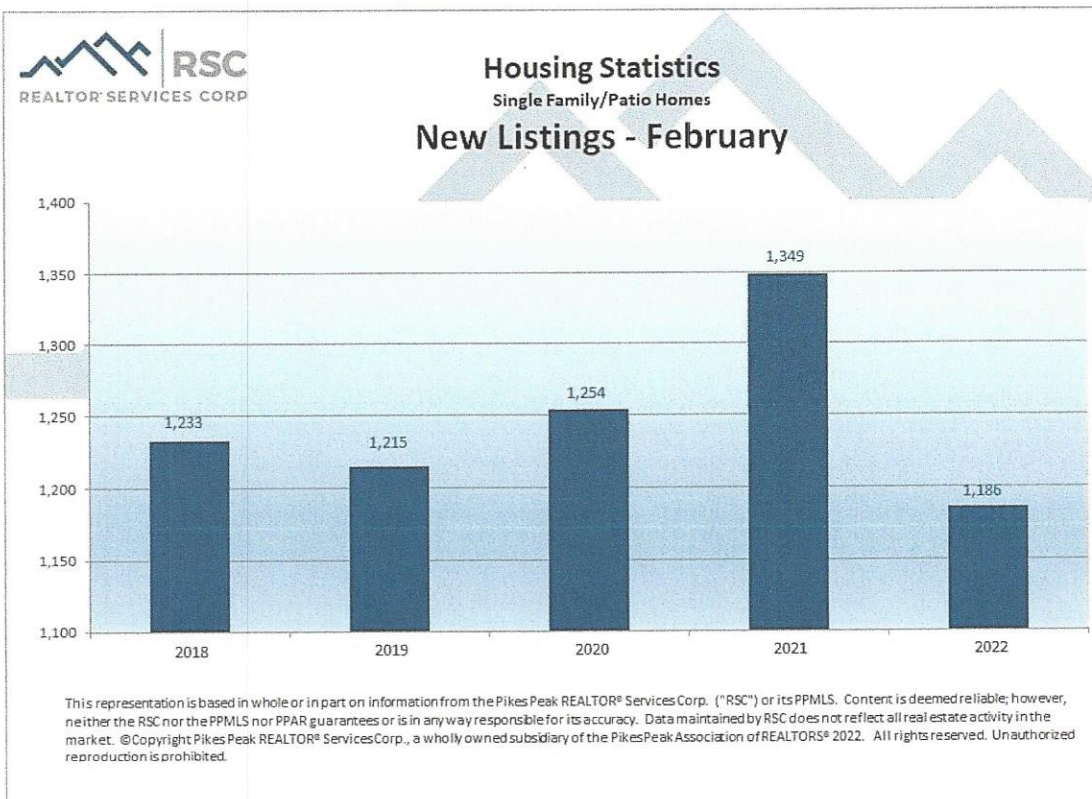
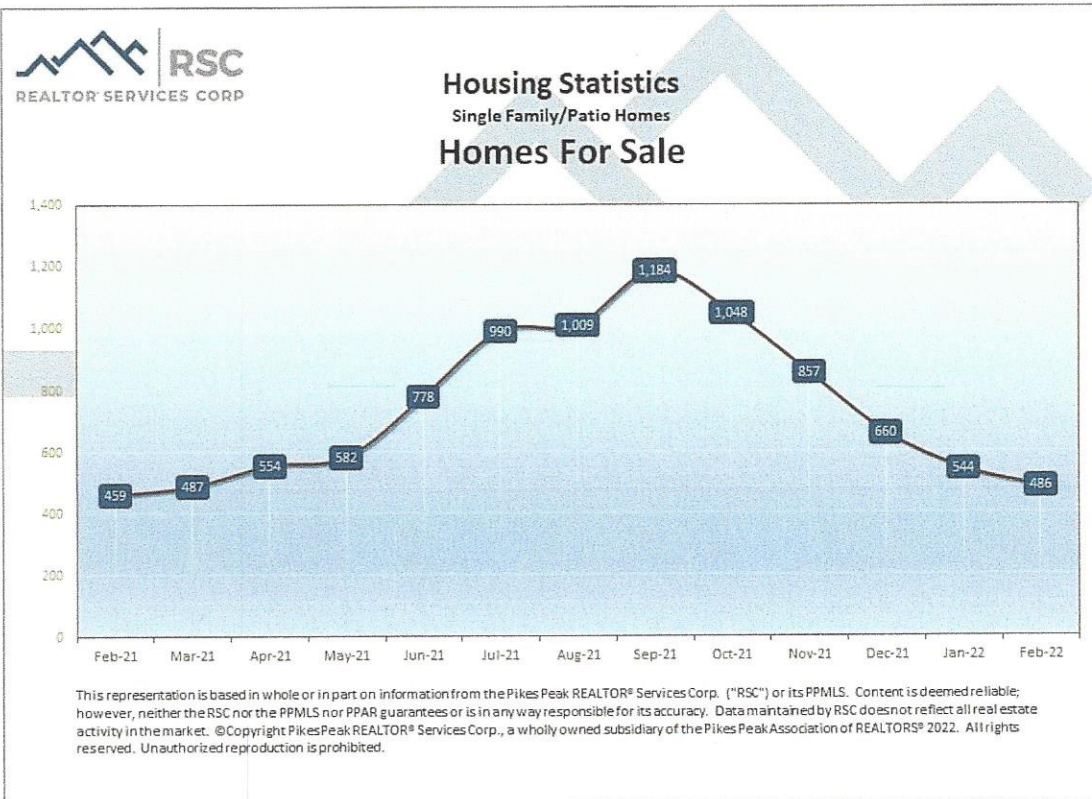
Monthly Listing Activity February 2022

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	486	37.7	406,496,813	53.6	585,000	836,413	1,186	450,000	542,929	166	989	17	32
El Paso County	312	24.2	265,214,273	34.9	649,999	850,045	999	457,095	538,167	132	836	6	19
Teller County	42	3.3	33,816,198	4.5	574,900	805,147	41	489,000	581,121	10	33	1	1
Adams	1	0.1	500,000	0.1	500,000	500,000	2	487,500	487,500	0	1	0	0
Arapahoe	0	0.0	0	0.0	0	0	1	589,900	589,900	0	2	3	0
Broomfield	0	0.0	0	0.0	0	0	1	524,970	524,970	0	1	0	0
Chaffee	0	0.0	0	0.0	0	0	1	2,649,000	2,649,000	0	1	0	0
Cheyenne	1	0.1	451,000	0.1	451,000	451,000	0	0	0	0	0	0	0
Costilla	0	0.0	0	0.0	0	0	0	0	0	0	2	0	0
Crowley	2	0.2	489,900	0.1	244,950	244,950	0	0	0	0	0	0	0
Custer	11	0.9	12,832,800	1.7	775,000	1,166,618	5	399,900	370,320	2	4	0	1
Delta	1	0.1	1,499,000	0.2	1,499,000	1,499,000	0	0	0	0	0	0	0
Denver	2	0.2	1,064,000	0.1	532,000	532,000	3	469,000	448,000	0	2	0	0
Douglas	7	0.5	7,717,809	1.0	850,000	1,102,544	23	812,500	853,510	1	20	0	1
Elbert	5	0.4	10,582,500	1.4	968,000	2,116,500	6	702,500	1,869,666	1	6	0	2
Fremont	18	1.4	20,518,890	2.7	425,000	1,139,938	15	390,000	399,526	3	12	1	1
Huerfano	2	0.2	1,196,800	0.2	598,400	598,400	0	0	0	0	3	0	0
Jefferson	1	0.1	980,000	0.1	980,000	980,000	3	599,900	599,966	0	2	0	0
Kit Carson	1	0.1	355,000	0.0	355,000	355,000	1	355,000	355,000	0	0	0	0
Las Animas	3	0.2	2,074,800	0.3	799,900	691,600	2	494,950	494,950	1	1	0	0
Lincoln	2	0.2	346,000	0.0	173,000	173,000	1	181,000	181,000	1	1	2	0
Otero	1	0.1	850,000	0.1	850,000	850,000	0	0	0	0	0	0	0
Park	11	0.9	13,776,850	1.8	919,000	1,252,440	7	575,000	1,153,271	1	3	1	1
Pueblo	60	4.7	28,306,993	3.7	378,392	471,783	71	325,000	328,516	14	59	2	6
Rio Grande	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Summit	1	0.1	2,095,000	0.3	2,095,000	2,095,000	0	0	0	0	0	0	0
Weld	1	0.1	1,600,000	0.2	1,600,000	1,600,000	3	685,000	910,000	0	0	0	0
Yuma	1	0.1	229,000	0.0	229,000	229,000	1	229,000	229,000	0	0	0	0
CONDO/TOWNHOME	63	4.9	28,556,783	3.8	439,900	453,282	199	350,000	365,443	28	194	0	1
El Paso County	51	4.0	22,189,938	2.9	406,025	435,096	180	345,000	351,379	26	178	0	1
Teller County	4	0.3	894,900	0.1	210,000	223,725	7	350,000	312,000	2	6	0	0
Arapahoe	0	0.0	0	0.0	0	0	1	372,000	372,000	0	2	0	0
Denver	0	0.0	0	0.0	0	0	2	572,500	572,500	0	1	0	0
Douglas	7	0.5	4,752,945	0.6	665,777	678,992	8	657,712	662,993	0	5	0	0
Pueblo	1	0.1	719,000	0.1	719,000	719,000	1	469,900	469,900	0	2	0	0
INCOME	18	1.4	12,050,900	1.6	512,500	669,494	28	525,000	609,174	6	23	2	1

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
VACANT LAND	472	36.6	193,529,235	25.5	129,950	410,019	161	117,500	205,525	18	81	13	11
El Paso County	205	15.9	84,205,238	11.1	185,000	410,757	77	160,000	252,616	8	40	5	7
Teller County	74	5.7	12,986,838	1.7	69,700	175,497	40	64,200	87,284	4	24	2	0
Archuleta	1	0.1	3,690,000	0.5	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.1	1,162,525	0.2	1,162,525	1,162,525	0	0	0	0	0	0	0
Chaffee	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Clear Creek	1	0.1	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	3	0.2	59,600	0.0	20,000	19,866	0	0	0	0	0	0	0
Crowley	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Custer	21	1.6	1,411,899	0.2	42,000	67,233	0	0	0	1	2	0	0
Douglas	18	1.4	13,199,922	1.7	324,961	733,329	8	574,900	527,525	0	1	0	0
Elbert	15	1.2	3,946,000	0.5	225,000	263,066	8	225,000	246,875	1	1	1	0
Fremont	22	1.7	7,961,730	1.0	124,700	361,896	9	50,518	94,361	2	5	1	1
Huerfano	6	0.5	3,799,900	0.5	92,500	633,316	0	0	0	0	0	0	0
Jefferson	4	0.3	3,559,899	0.5	854,950	889,974	0	0	0	0	0	0	0
Las Animas	3	0.2	389,900	0.1	125,000	129,966	0	0	0	0	0	0	0
Lincoln	2	0.2	806,995	0.1	403,497	403,497	1	750,000	750,000	0	0	0	0
Park	36	2.8	50,663,399	6.7	104,500	1,407,316	8	65,000	208,625	0	3	3	2
Pueblo	58	4.5	4,191,390	0.6	45,000	72,265	10	52,500	68,330	2	5	0	0
Saguache	1	0.1	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Summit	1	0.1	1,000,000	0.1	1,000,000	1,000,000	0	0	0	0	0	0	0
FARM AND RANCH	9	0.7	52,669,900	6.9	3,850,000	5,852,211	1	1,200,000	1,200,000	0	0	0	0
COMMERCIAL	77	6.0	64,442,584	8.5	475,000	836,916	14	637,450	841,123	1	4	5	3
BUSINESS OP	4	0.3	825,000	0.1	200,000	206,250	0	0	0	0	0	0	0
RENTALS	159	12.3	324,715	0	1,995	2,042	184	1,947	1,960	7	0	4	30
El Paso County	154	12.0	318,390	0.0	1,997	2,067	177	1,950	1,978	7	0	4	27
Teller County	5	0.4	6,325	0.0	1,050	1,265	7	1,475	1,503	0	0	0	3
Total	1,288	100.0	758,895,930	100	325,000	589,204	1,773	410,000	440,000	226	1,291	41	78

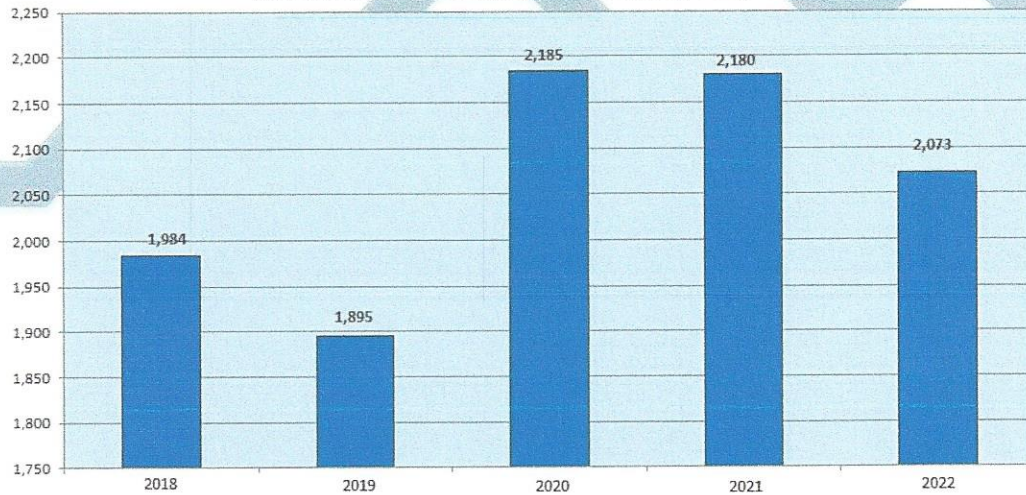
February 2022 Charts



Housing Statistics Single Family/Patio Homes

Total Under Contract - February

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics Single Family/Patio Homes

Average Days on Market

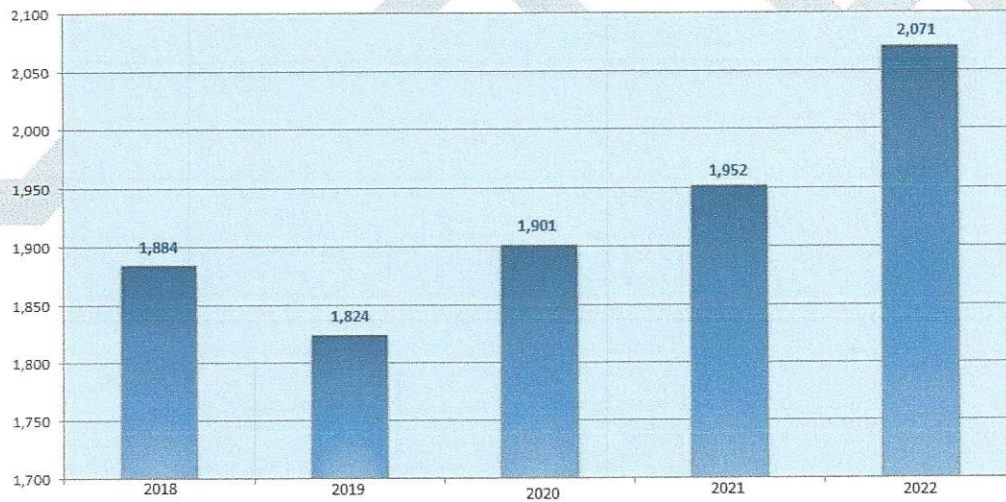


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - February

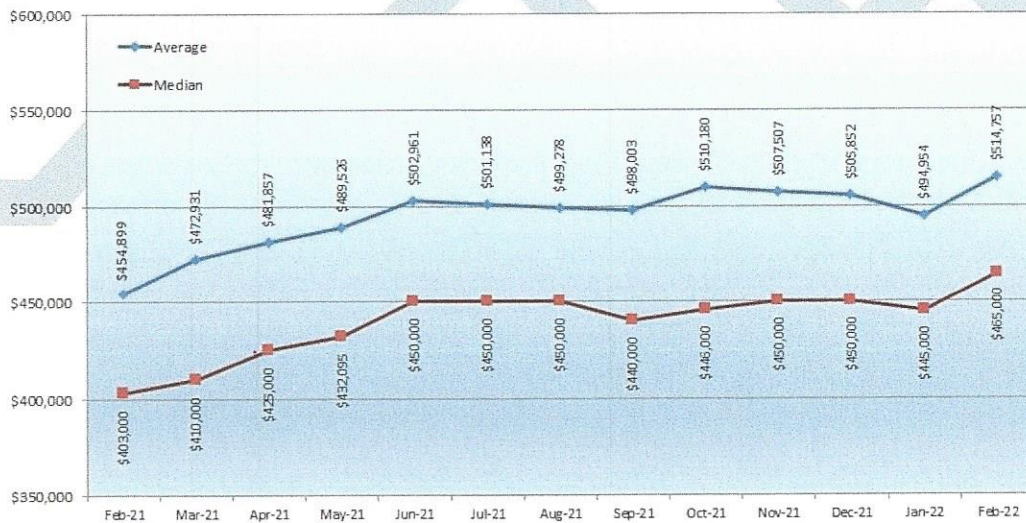


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Housing Statistics

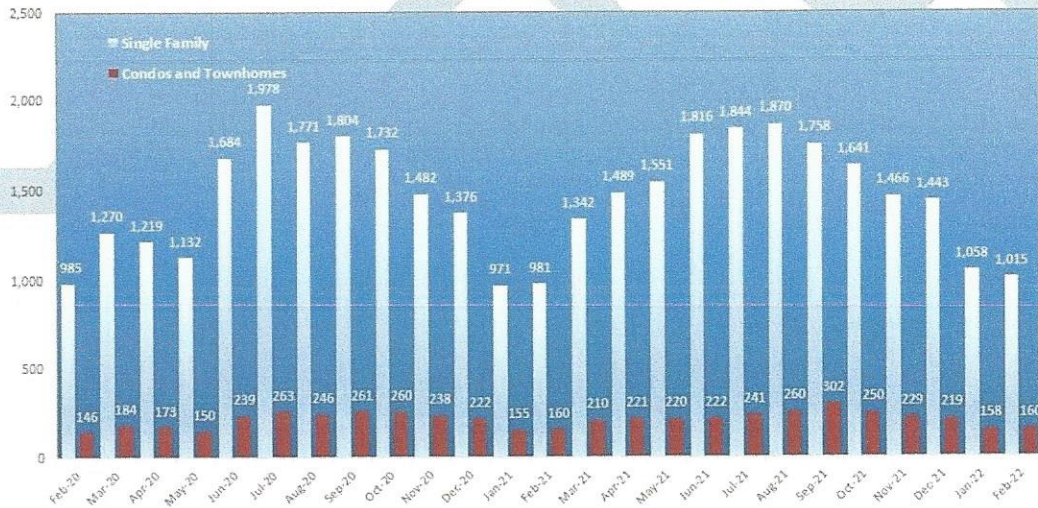
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis February 2022

Active Listings Analysis Current as of 3/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	12	20	64	46	57	47	46	15
Reductions	1	1	3	7	11	2	4	4	1
% With Reduction	25.00%	8.30%	15.00%	9.30%	17.30%	3.50%	8.50%	8.60%	6.60%
Avg Reduction %	5%	4.00%	2%	4.10%	3.30%	2.00%	2.20%	-4.40%	2%
Teller County	5	4	4	6	4	2	5	11	2
Reductions	0	0	0	0	1	1	0	4	1
% With Reduction	0.00%	0.00%	0.00%	0.00%	25.00%	50%	0.00%	36%	50%
Avg Reduction %	0.00%	0.00%	0.00%	0.00%	1.50%	1%	0.00%	7%	6%
All Counties	34	26	42	87	61	72	65	71	27

Sold Listing Analysis - (February 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	24	151	312	158	134	45	18	2
Teller County	2	3	5	9	7	8	3	0	1
All Counties	23	46	198	334	179	153	56	23	3

Sold Listing Analysis - (January 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	21	203	354	134	106	25	23	4
Teller County	1	9	10	18	8	7	2	2	0
All Counties	20	57	241	394	155	127	29	29	4

Sold Listing Analysis - February 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	8	83	301	225	112	73	20	14	0
Teller County	0	6	7	13	7	4	0	2	2
All Counties	22	111	332	248	134	84	22	23	3

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