



LISTING AND SALES SUMMARY February 2023

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Jan 2023	Feb 2023	% +/-	Feb 2022	% +/-	Jan 2023	Feb 2023	% +/-	Feb 2022	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	965	976	1.1	1,186	(17.7)	856	870	1.6	1,076	(19.1)
Sales	739	778	5.3	1,015	(23.3)	636	712	11.9	925	(23.0)
Ave. Sales Price	\$525,254	\$500,483	(4.7)	\$514,757	(2.8)	\$505,741	\$491,140	(2.9)	\$507,283	(3.2)
Median Sales Price	\$445,000	\$440,000	(1.1)	\$465,000	(5.4)	\$431,000	\$430,000	(0.2)	\$458,500	(6.2)
Total Active	1,639	1,443	(12.0)	487	196.3	1,234	1,071	(13.2)	327	227.5
Months Supply	2.2	1.9	(2.3)	0.5	(8.4)	1.9	1.5	(1.1)	0.4	(9.9)
CONDO/TOWNHOMES:										
New Listings	181	162	(10.5)	199	(18.6)	131	145	10.7	165	(12.1)
Sales	90	104	15.6	160	(35.0)	75	92	22.7	128	(28.1)
Ave. Sale Price	\$335,963	\$359,350	7.0	\$353,683	1.6	\$316,413	\$339,094	7.2	\$337,327	0.5
Median Sale Price	\$337,250	\$336,250	(0.3)	\$362,500	(7.2)	\$317,000	\$329,500	3.9	\$341,875	(3.6)
Total Active	256	225	(12.1)	63	257.1	165	141	(14.5)	34	314.7
Months Supply	2.8	2.2	(0.8)	0.4	(7.3)	2.2	1.5	(0.6)	0.3	(11.2)
CUMULATIVE YTD SUMMARY										
	Jan-Feb 2023			Jan-Feb 2022		Jan-Feb 2023			Jan-Feb 2022	
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,935			2,364		1,721			2,133	
Sales	1,516			2,071		1,347			1,890	
Ave. Sales Price	\$512,677			\$504,855		\$498,161			\$498,334	
Volume	\$777,218,332			\$1,045,554,705		\$671,022,867			\$941,851,260	
CONDO/TOWNHOMES:										
New Listings	347			405		280			332	
Sales	194			319		167			245	
Ave. Sales Price	\$348,500			\$348,116		\$328,908			\$328,350	
Volume	\$67,609,000			\$111,049,004		\$54,927,636			\$80,445,750	

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February 2022 through February 2023. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.

Monthly Sales Activity February 2023

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	778	82.8	389,376,388	87.8	440,000	500,483	449,000	98.6	54	723	362,926,890	88.1
El Paso County	642	68.3	322,470,885	72.7	445,000	502,291	449,981	98.7	53	593	297,890,387	72.3
Teller County	21	2.2	11,816,500	2.7	490,000	562,690	499,900	97.4	62	21	11,816,500	2.9
Adams	1	0.1	345,000	0.1	345,000	345,000	363,000	95.0	45	1	345,000	0.1
Arapahoe	4	0.4	2,740,000	0.6	605,000	685,000	612,400	99.0	9	4	2,740,000	0.7
Custer	4	0.4	1,940,000	0.4	487,500	485,000	512,000	97.6	9	4	1,940,000	0.5
Denver	4	0.4	2,969,000	0.7	779,500	742,250	767,000	102.0	43	4	2,969,000	0.7
Douglas	16	1.7	14,333,148	3.2	705,249	895,821	699,949	99.0	64	16	14,333,148	3.5
Elbert	3	0.3	955,000	0.2	160,000	318,333	165,000	92.3	48	3	955,000	0.2
Fremont	10	1.1	3,403,900	0.8	360,000	340,390	367,500	96.6	82	7	2,354,900	0.6
Jefferson	3	0.3	2,019,000	0.5	610,000	673,000	619,900	98.5	95	3	2,019,000	0.5
Larimer	3	0.3	1,879,220	0.4	625,000	626,406	625,000	100.0	0	3	1,879,220	0.5
Park	8	0.9	4,236,745	1.0	457,500	529,593	489,950	96.3	74	8	4,236,745	1.0
Pueblo	57	6.1	19,530,990	4.4	340,000	342,648	345,000	98.4	62	54	18,710,990	4.5
Sedgwick	1	0.1	170,000	0.0	170,000	170,000	170,000	100.0	0	1	170,000	0.0
Weld	1	0.1	567,000	0.1	567,000	567,000	570,000	99.5	66	1	567,000	0.1
CONDO/TOWNHOME	104	11.1	37,372,434	8.4	336,250	359,350	335,000	98.7	38	98	34,768,434	8.4
El Paso County	94	10.0	33,440,534	7.5	333,250	355,750	330,500	98.8	35	88	30,836,534	7.5
Arapahoe	2	0.2	722,000	0.2	361,000	361,000	370,000	97.6	109	2	722,000	0.2
Denver	2	0.2	472,000	0.1	236,000	236,000	264,500	89.6	60	2	472,000	0.1
Douglas	3	0.3	1,692,000	0.4	590,000	564,000	610,000	100.0	65	3	1,692,000	0.4
Fremont	1	0.1	176,000	0.0	176,000	176,000	180,000	97.8	60	1	176,000	0.0
Pueblo	1	0.1	330,000	0.1	330,000	330,000	330,000	100.0	50	1	330,000	0.1
Weld	1	0.1	539,900	0.1	539,900	539,900	539,900	100.0	2	1	539,900	0.1
INCOME	8	0.9	5,019,000	1.1	607,500	627,375	627,450	96.0	24	8	5,019,000	1.2
VACANT LAND	47	5.0	10,400,049	2.3	70,000	221,277	79,900	97.3	87	34	8,050,150	2.0
El Paso County	17	1.8	7,560,000	1.7	140,000	444,705	160,000	93.7	122	11	5,951,000	1.4
Teller County	17	1.8	1,145,549	0.3	27,000	67,385	33,500	107.7	66	12	612,150	0.1
Douglas	3	0.3	1,080,000	0.2	85,000	360,000	85,000	97.9	6	3	1,080,000	0.3
Fremont	2	0.2	172,000	0.0	86,000	86,000	86,000	100.0	28	2	172,000	0.0
Park	3	0.3	229,500	0.1	37,500	76,500	50,000	81.9	83	1	22,000	0.0
Pueblo	4	0.4	163,000	0.0	36,500	40,750	39,000	82.9	133	4	163,000	0.0
Saguache	1	0.1	50,000	0.0	50,000	50,000	65,000	76.9	57	1	50,000	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	3	0.3	1,134,500	0.3	375,000	378,166	475,000	80.7	199	2	1,092,000	0.3
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	940	100.0	443,302,371	100.0	420,000	471,598	425,000	98.4	54	865	411,856,474	100.0



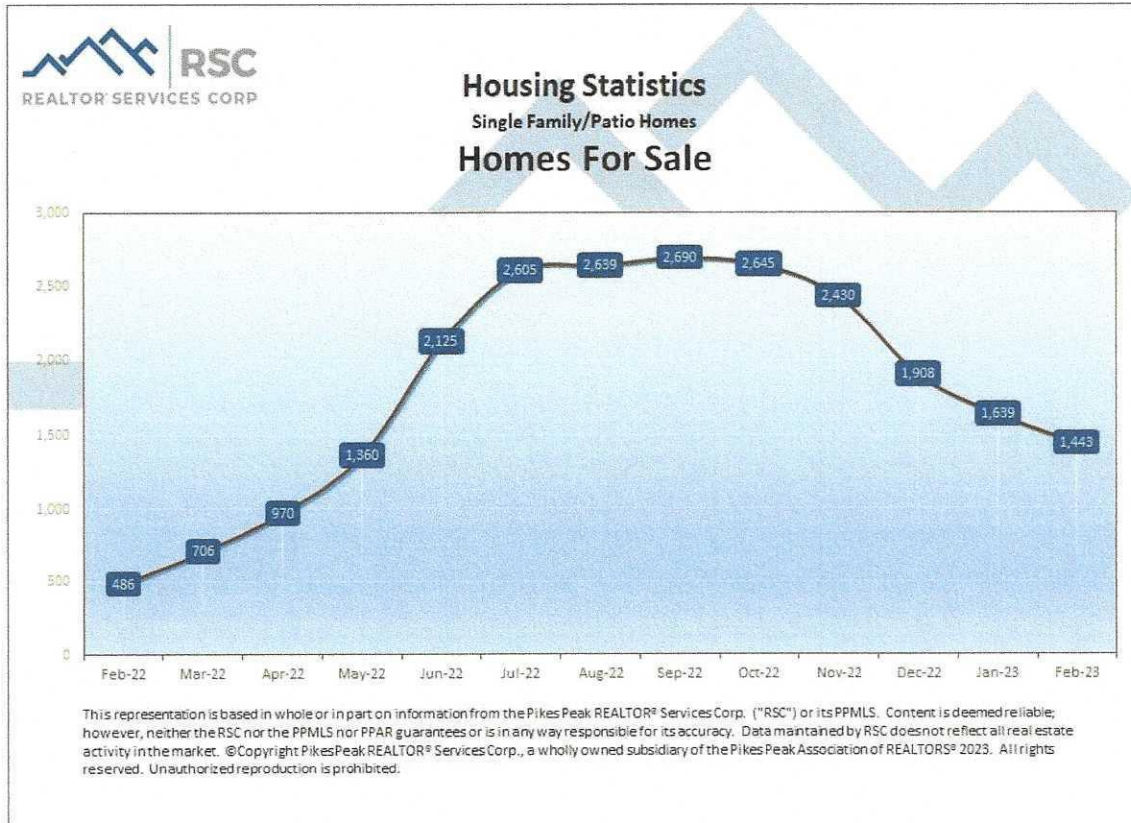
Monthly Listing Activity February 2023

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	1,443	55.7	995,750,585	65.7	545,000	690,055	976	470,000	557,042	239	746	88	79
El Paso County	1,021	39.4	702,139,032	46.3	567,097	687,697	764	475,000	566,924	184	620	58	54
Teller County	92	3.6	68,484,133	4.5	585,000	744,392	49	500,000	599,606	12	22	5	2
Adams	4	0.2	3,520,000	0.2	860,000	880,000	1	550,000	550,000	0	0	0	0
Arapahoe	3	0.1	1,508,800	0.1	535,000	502,933	1	424,800	424,800	2	4	1	0
Bent	1	0.0	160,000	0.0	160,000	160,000	1	160,000	160,000	0	0	0	0
Broomfield	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Chaffee	2	0.1	3,929,000	0.3	1,964,500	1,964,500	1	3,200,000	3,200,000	0	0	0	0
Clear Creek	2	0.1	1,740,000	0.1	870,000	870,000	0	0	0	0	0	0	0
Costilla	3	0.1	1,880,000	0.1	590,000	626,666	0	0	0	0	0	0	0
Crowley	2	0.1	586,400	0.0	293,200	293,200	2	200,950	200,950	1	1	0	2
Custer	16	0.6	14,388,700	0.9	529,000	899,293	4	500,000	481,000	1	1	0	0
Denver	3	0.1	6,034,000	0.4	715,000	2,011,333	2	682,000	682,000	0	2	0	0
Douglas	30	1.2	45,423,799	3.0	1,001,000	1,514,126	18	852,450	1,085,038	3	13	7	4
Elbert	23	0.9	30,205,500	2.0	975,000	1,313,282	10	635,000	760,000	3	4	0	2
Fremont	38	1.5	21,522,560	1.4	392,000	566,383	14	424,900	430,235	4	10	2	2
Huerfano	2	0.1	445,000	0.0	222,500	222,500	3	275,000	248,300	1	0	0	1
Jefferson	6	0.2	7,731,900	0.5	787,000	1,288,650	0	0	0	2	0	2	2
Kit Carson	2	0.1	260,000	0.0	130,000	130,000	0	0	0	1	0	0	0
Larimer	0	0.0	0	0.0	0	0	3	625,000	640,760	0	2	0	0
Las Animas	4	0.2	1,768,000	0.1	407,500	442,000	0	0	0	0	1	0	0
Lincoln	4	0.2	1,616,399	0.1	338,699	404,099	1	427,499	427,499	0	2	0	0
Otero	1	0.0	219,000	0.0	219,000	219,000	2	112,900	112,900	0	2	0	0
Park	16	0.6	11,623,000	0.8	520,000	726,437	4	412,000	426,000	0	5	3	1
Pueblo	166	6.4	69,890,462	4.6	384,950	421,026	93	349,900	366,394	25	55	10	8
Saguache	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Sedgwick	0	0.0	0	0.0	0	0	1	170,000	170,000	0	0	0	0
Weld	1	0.0	449,900	0.0	449,900	449,900	1	489,500	489,500	0	1	0	0
Yuma	1	0.0	225,000	0.0	225,000	225,000	1	225,000	225,000	0	0	0	0
CONDO/TOWNHOME	224	8.6	105,132,839	6.9	430,000	469,343	162	350,000	378,003	33	120	5	4
El Paso County	185	7.1	84,420,955	5.6	420,000	456,329	139	340,000	364,878	30	100	5	4
Teller County	4	0.2	1,421,000	0.1	364,500	355,250	6	530,000	521,333	0	2	0	0
Adams	2	0.1	839,900	0.1	419,950	419,950	2	419,950	419,950	0	0	0	0
Arapahoe	0	0.0	0	0.0	0	0	3	375,000	342,666	0	3	0	0
Boulder	1	0.0	1,200,000	0.1	1,200,000	1,200,000	0	0	0	0	0	0	0
Custer	1	0.0	299,900	0.0	299,900	299,900	0	0	0	0	0	0	0
Denver	1	0.0	279,900	0.0	279,900	279,900	1	279,000	279,000	0	1	0	0
Douglas	21	0.8	13,187,684	0.9	620,000	627,984	5	484,900	489,980	1	9	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Fremont	1	0.0	419,000	0.0	419,000	419,000	1	419,000	419,000	0	1	0	0
Jefferson	2	0.1	895,000	0.1	447,500	447,500	1	424,900	424,900	0	2	0	0
Pueblo	6	0.2	2,169,500	0.1	359,950	361,583	2	304,900	304,900	2	1	0	0
Summit	0	0.0	0	0.0	0	0	1	800,000	800,000	0	0	0	0
Weld	0	0.0	0	0.0	0	0	1	539,900	539,900	0	1	0	0
INCOME	69	2.7	64,516,500	4.3	630,000	935,021	26	630,000	744,984	9	8	6	5
VACANT LAND	743	28.7	208,133,596	13.7	150,000	280,125	168	155,000	213,973	12	51	22	15
El Paso County	329	12.7	131,907,811	8.7	216,000	400,935	66	200,000	258,162	4	19	10	5
Teller County	128	4.9	17,300,859	1.1	60,000	135,162	38	43,999	121,014	3	19	3	2
Archuleta	1	0.0	365,000	0.0	365,000	365,000	0	0	0	0	0	0	0
Chaffee	2	0.1	279,800	0.0	139,900	139,900	0	0	0	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	4	0.2	199,895	0.0	44,997	49,973	0	0	0	0	0	0	0
Crowley	1	0.0	99,000	0.0	99,000	99,000	0	0	0	0	0	0	0
Custer	50	1.9	8,198,700	0.5	175,000	163,974	20	175,000	216,380	1	1	2	1
Douglas	28	1.1	17,876,200	1.2	552,500	638,435	11	565,000	637,700	0	1	0	1
Elbert	26	1.0	5,284,000	0.3	184,500	203,230	4	157,500	185,500	2	2	0	0
Fremont	23	0.9	8,378,150	0.6	94,900	364,267	7	97,500	120,328	1	3	1	1
Huerfano	6	0.2	1,161,750	0.1	33,625	193,625	0	0	0	0	0	0	0
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
La Plata	1	0.0	149,995	0.0	149,995	149,995	0	0	0	0	0	0	0
Las Animas	1	0.0	69,900	0.0	69,900	69,900	0	0	0	0	0	0	1
Lincoln	2	0.1	279,000	0.0	139,500	139,500	0	0	0	0	0	0	0
Park	41	1.6	9,607,499	0.6	80,000	234,329	11	50,000	87,663	1	6	1	0
Pueblo	95	3.7	5,944,137	0.4	38,000	62,569	11	38,000	38,127	0	0	4	3
Rio Blanco	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Saguache	1	0.0	189,000	0.0	189,000	189,000	0	0	0	0	0	1	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
FARM AND RANCH	12	0.5	20,519,000	1.4	1,309,500	1,709,916	2	637,500	637,500	0	1	0	0
COMMERCIAL	100	3.9	122,405,917	8.1	825,000	1,224,059	19	650,000	1,070,628	2	1	2	1
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	1	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	1	0
Teller County	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Total	2,591	100.0	1,516,458,437	100	445,000	585,279	1,353	430,000	503,949	295	927	125	104

February 2023 Charts

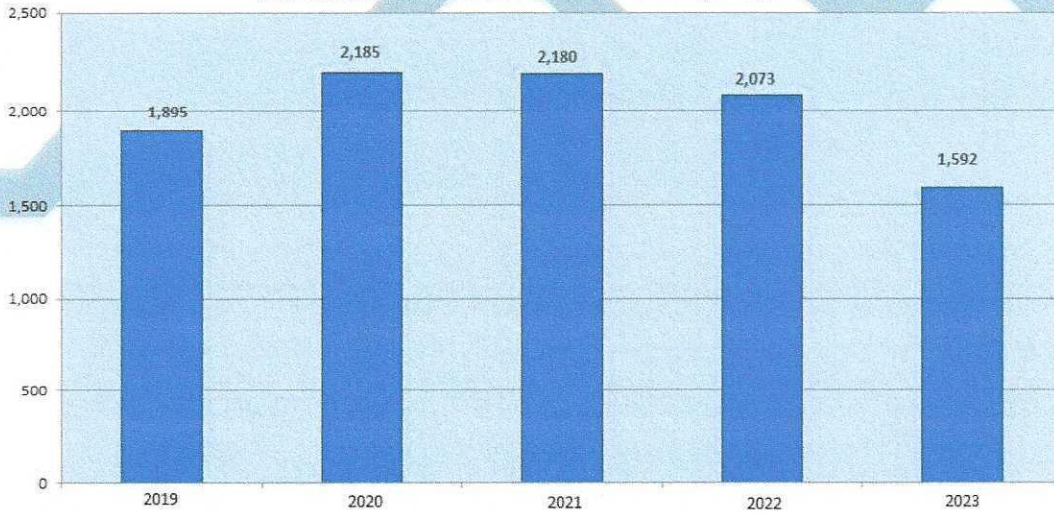


Housing Statistics

Single Family/Patio Homes

Total Under Contract - February

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

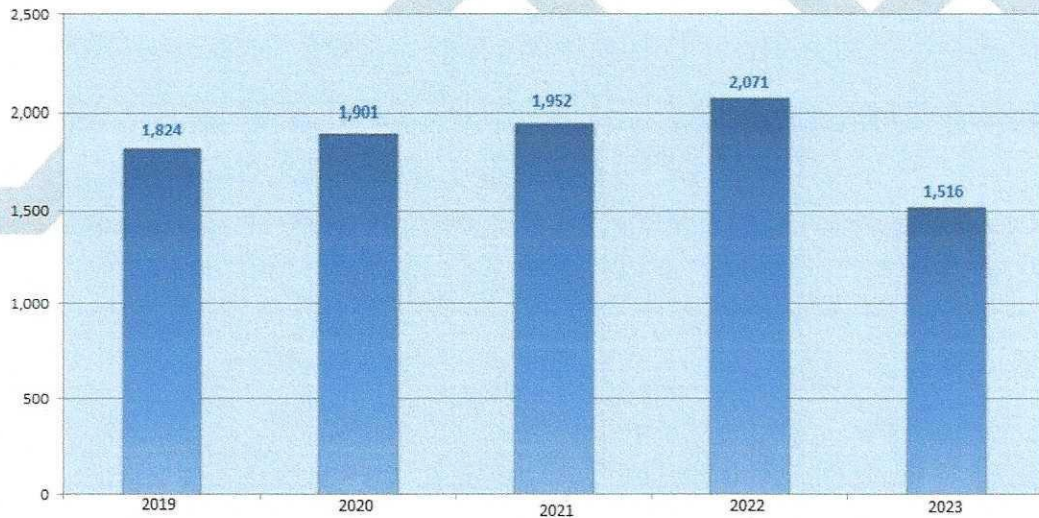
Single Family/Patio Homes

Average Days on Market



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Housing Statistics Single Family/Patio Homes Total Sales YTD - February



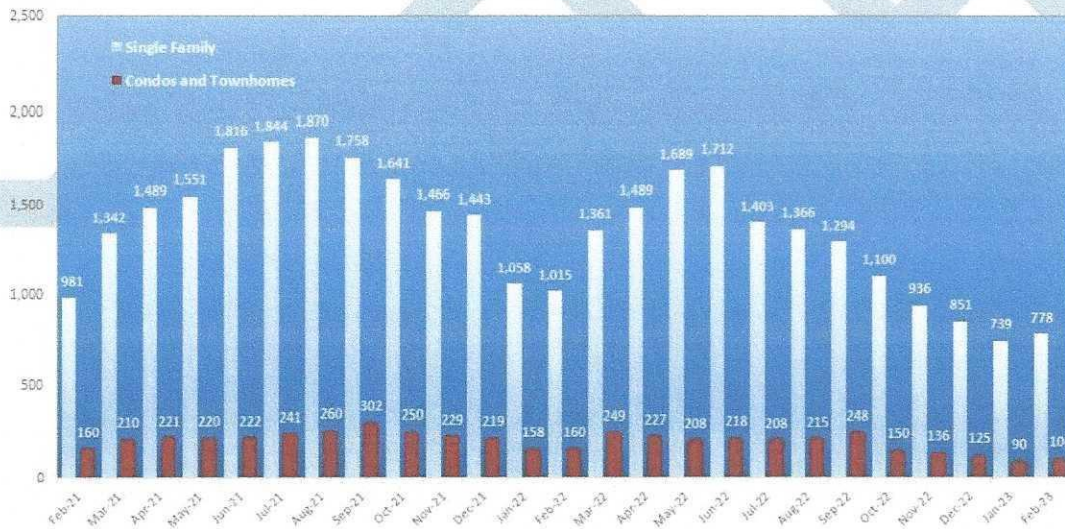
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis February 2023

Active Listings Analysis Current as of 3/1/23

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	16	130	245	173	230	107	93	24
Reductions	1	7	56	78	44	69	35	8	0
% With Reduction	33.30%	37.50%	34.60%	24.00%	22.50%	24.30%	25.20%	8.60%	0.00%
Avg Reduction %	7%	4.90%	2%	2.00%	2.90%	2.40%	2.20%	3.30%	0%
Teller County	1	7	6	21	17	17	10	7	6
Reductions	1	1	0	7	2	1	0	0	1
% With Reduction	100.00%	14.20%	0.00%	23.80%	5.80%	6%	0.00%	0%	17%
Avg Reduction %	13.90%	13.20%	0.00%	2.90%	0.40%	3%	0.00%	0%	3%
All Counties	25	77	206	325	214	284	139	130	45

Sold Listing Analysis - (February 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	29	173	220	91	78	24	24	0
Teller County	0	1	6	5	4	2	0	3	0
All Counties	16	43	210	241	109	97	30	31	1

Sold Listing Analysis - (January 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	23	169	185	89	91	25	29	3
Teller County	0	3	3	3	6	6	0	2	1
All Counties	20	40	192	204	101	113	28	35	5

Sold Listing Analysis - February 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	24	150	312	158	133	46	18	2
Teller County	2	3	5	9	7	8	3	0	1
All Counties	23	46	197	334	179	152	57	23	3

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