



LISTING AND SALES SUMMARY

January 2026

All Homes						Existing Homes				
MONTHLY SUMMARY										
	Dec 2025	Jan 2026	% +/-	Jan 2025	% +/-	Dec 2025	Jan 2026	% +/-	Jan 2025	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	739	1,274	72.4	1,223	4.2	606	1,145	88.9	1,043	9.8
Sales	909	637	(29.9)	696	(8.5)	766	573	(25.2)	593	(3.4)
Ave. Sales Price	\$531,469	\$543,847	2.3	\$548,541	(0.9)	\$522,593	\$535,664	2.5	\$543,789	(1.5)
Median Sales Price	\$460,000	\$469,950	2.2	\$482,250	(2.6)	\$448,450	\$460,000	2.6	\$470,000	(2.1)
Total Active	2,837	2,843	0.2	2,514	13.1	2,363	2,371	0.3	2,004	18.3
Months Supply	3.1	4.5		3.6		3.1	4.1		3.4	
CONDO/TOWNHOMES:										
New Listings	91	204	124.2	204	0.0	80	183	128.8	186	(1.6)
Sales	107	69	(35.5)	87	(20.7)	98	63	(35.7)	74	(14.9)
Ave. Sale Price	\$366,835	\$332,289	(9.4)	\$369,817	(10.1)	\$359,210	\$320,046	(10.9)	\$358,977	(10.8)
Median Sale Price	\$330,000	\$300,000	(9.1)	\$340,000	(11.8)	\$318,375	\$292,296	(8.2)	\$312,250	(6.4)
Total Active	501	535	6.8	505	5.9	456	476	4.4	441	7.9
Months Supply	4.7	7.8		5.8		4.7	7.6		6.0	
CUMULATIVE YTD SUMMARY										
	Jan-Jan 2026		Jan-Jan 2025	% +/-		Jan-Jan 2026		Jan-Jan 2025	% +/-	
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,274		1,223	4.2		1,145		1,043	9.8	
Sales	637		696	(8.5)		573		593	(3.4)	
Ave. Sales Price	\$543,847		\$548,541	(0.9)		\$535,664		\$543,789	(1.5)	
Volume	\$346,430,539		\$381,784,536	(9.3)		\$306,935,472		\$322,466,877	(4.8)	
CONDO/TOWNHOMES:										
New Listings	204		204	0.0		183		186	(1.6)	
Sales	69		87	(20.7)		63		74	(14.9)	
Ave. Sales Price	\$332,289		\$369,817	(10.1)		\$320,046		\$358,977	(10.8)	
Volume	\$22,927,941		\$32,174,079	(28.7)		\$20,162,898		\$26,564,298	(24.1)	

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Monthly Listing Activity January 2026

3 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,837	60.0	1,818,849,166	0	515,000	641,117	1,272	495,000	583,811	225	579	174	86
El Paso County	2,076	43.9	1,357,434,550	0.0	530,000	653,870	1,000	499,900	593,370	190	485	117	63
Teller County	191	4.0	117,456,148	0.0	515,000	614,953	72	555,000	643,725	9	22	21	5
Adams	6	0.1	3,634,800	0.0	602,500	605,800	2	547,450	547,450	0	1	0	0
Alamosa	1	0.0	94,999	0.0	94,999	94,999	0	0	0	0	0	0	0
Arapahoe	9	0.2	5,417,800	0.0	579,000	601,977	4	606,250	656,850	1	2	3	2
Bent	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Boulder	1	0.0	730,000	0.0	730,000	730,000	1	800,000	800,000	1	0	0	1
Broomfield	1	0.0	518,000	0.0	518,000	518,000	0	0	0	1	0	0	0
Chaffee	1	0.0	484,000	0.0	484,000	484,000	0	0	0	0	0	1	0
Cheyenne	1	0.0	595,000	0.0	595,000	595,000	1	595,000	595,000	0	0	0	0
Conejos	1	0.0	850,000	0.0	850,000	850,000	0	0	0	0	0	0	0
Costilla	1	0.0	287,500	0.0	287,500	287,500	1	287,500	287,500	0	0	0	0
Crowley	4	0.1	1,049,900	0.0	237,450	262,475	1	200,000	200,000	0	1	0	0
Custer	15	0.3	8,482,199	0.0	475,000	565,479	3	470,000	599,666	0	2	2	0
Denver	5	0.1	4,440,000	0.0	635,000	888,000	4	1,050,000	1,048,725	0	1	0	1
Douglas	60	1.3	87,373,989	0.0	887,500	1,456,233	23	800,000	943,803	3	17	2	2
Elbert	18	0.4	21,110,700	0.0	907,500	1,172,816	6	804,950	1,005,150	1	1	6	1
Fremont	68	1.4	38,532,677	0.0	434,000	566,657	23	480,000	582,843	3	4	4	2
Huerfano	7	0.1	5,404,000	0.0	775,000	772,000	1	400,000	400,000	0	0	0	0
Jefferson	2	0.0	1,233,400	0.0	616,700	616,700	1	695,000	695,000	0	1	3	0
Kit Carson	1	0.0	340,000	0.0	340,000	340,000	0	0	0	0	0	0	0
Lake	1	0.0	719,000	0.0	719,000	719,000	0	0	0	0	0	0	0
Larimer	1	0.0	7,250,000	0.0	7,250,000	7,250,000	1	700,000	700,000	0	1	0	0
Las Animas	10	0.2	4,740,800	0.0	434,950	474,080	2	359,950	359,950	2	1	0	0
Lincoln	3	0.1	1,084,000	0.0	399,000	361,333	1	399,000	399,000	0	1	1	0
Logan	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Morgan	1	0.0	715,000	0.0	715,000	715,000	0	0	0	0	0	1	0
Otero	7	0.1	1,753,800	0.0	299,900	250,542	2	332,450	332,450	0	1	1	1
Park	40	0.8	25,507,749	0.0	592,249	637,693	9	550,000	619,322	1	1	0	0
Prowers	1	0.0	119,500	0.0	119,500	119,500	1	90,000	90,000	0	0	0	0
Pueblo	296	6.3	116,944,780	0.0	355,000	395,083	111	333,000	352,831	13	35	12	8
Rio Grande	2	0.0	755,875	0.0	377,937	377,937	0	0	0	0	0	0	0
Saguache	1	0.0	350,000	0.0	350,000	350,000	0	0	0	0	0	0	0
Weld	3	0.1	2,639,000	0.0	899,000	879,666	2	870,000	870,000	0	2	0	0
CONDO/TOWNHOME	535	11.3	185,812,711	0	319,900	347,313	204	332,500	358,557	33	55	32	12
El Paso County	472	10.0	163,029,198	0.0	319,450	345,400	179	330,000	357,865	28	54	28	12
Teller County	11	0.2	3,794,228	0.0	345,000	344,929	6	315,000	311,500	1	0	2	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Adams	0	0.0	0	0.0	0	0	1	465,000	465,000	0	0	0	0
Arapahoe	7	0.1	2,082,900	0.0	320,000	297,557	6	300,000	275,500	1	1	0	0
Broomfield	1	0.0	397,400	0.0	397,400	397,400	1	397,400	397,400	0	0	0	0
Chaffee	1	0.0	525,000	0.0	525,000	525,000	1	525,000	525,000	0	0	0	0
Denver	11	0.2	4,294,386	0.0	335,987	390,398	4	387,250	562,375	1	0	1	0
Douglas	5	0.1	2,926,000	0.0	575,000	585,200	0	0	0	0	0	0	0
Elbert	1	0.0	329,900	0.0	329,900	329,900	0	0	0	1	0	0	0
Grand	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Huerfano	1	0.0	189,900	0.0	189,900	189,900	0	0	0	1	0	0	0
Jefferson	1	0.0	439,900	0.0	439,900	439,900	1	439,900	439,900	0	0	0	0
Larimer	1	0.0	335,000	0.0	335,000	335,000	1	335,000	335,000	0	0	1	0
Pueblo	22	0.5	7,018,899	0.0	297,450	319,040	4	287,000	288,500	0	0	0	0
INCOME	114	2.4	88,983,772	0	580,000	780,559	35	625,000	633,279	6	11	7	3
VACANT LAND	872	18.5	274,817,707	0	139,250	315,157	104	149,450	250,025	11	24	41	12
El Paso County	358	7.6	143,819,301	0.0	207,500	401,729	52	225,225	314,316	8	11	15	7
Teller County	198	4.2	27,507,237	0.0	63,500	138,925	16	76,750	252,962	3	8	12	4
Adams	2	0.0	9,199,000	0.0	4,599,500	4,599,500	0	0	0	0	0	0	0
Alamosa	1	0.0	33,900	0.0	33,900	33,900	0	0	0	0	0	0	0
Chaffee	3	0.1	574,300	0.0	189,900	191,433	1	99,900	99,900	0	0	0	0
Clear Creek	1	0.0	599,000	0.0	599,000	599,000	0	0	0	0	0	0	0
Conejos	2	0.0	1,410,000	0.0	705,000	705,000	0	0	0	0	0	0	0
Costilla	4	0.1	61,400	0.0	13,950	15,350	1	19,900	19,900	0	0	0	0
Crowley	2	0.0	75,000	0.0	37,500	37,500	2	37,500	37,500	0	0	0	0
Custer	17	0.4	6,356,900	0.0	225,000	373,935	1	489,000	489,000	0	0	1	0
Douglas	36	0.8	15,040,300	0.0	299,950	417,786	5	447,000	401,370	0	2	1	0
Elbert	26	0.6	7,105,900	0.0	212,500	273,303	0	0	0	0	0	0	0
Fremont	36	0.8	4,412,895	0.0	99,999	122,580	4	182,500	153,725	0	0	1	0
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	0	0
Grand	1	0.0	109,000	0.0	109,000	109,000	0	0	0	0	0	0	0
Gunnison	1	0.0	68,900	0.0	68,900	68,900	1	68,900	68,900	0	0	0	0
Huerfano	8	0.2	558,000	0.0	79,250	69,750	1	139,500	139,500	0	0	0	0
Jefferson	3	0.1	2,369,900	0.0	700,000	789,966	0	0	0	0	0	1	0
Lake	1	0.0	79,900	0.0	79,900	79,900	0	0	0	0	0	0	0
Las Animas	6	0.1	602,900	0.0	49,950	100,483	1	28,000	28,000	0	0	1	0
Lincoln	6	0.1	3,605,900	0.0	77,450	600,983	0	0	0	0	1	0	0
Morgan	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Park	83	1.8	43,469,900	0.0	88,000	523,733	10	57,500	114,990	0	1	2	1
Pueblo	74	1.6	6,843,824	0.0	40,000	92,484	8	57,500	111,737	0	0	6	0
Rio Grande	1	0.0	58,750	0.0	58,750	58,750	1	25,000	25,000	0	1	0	0
Saguache	1	0.0	8,000	0.0	8,000	8,000	0	0	0	0	0	0	0
FARM AND RANCH	17	0.4	29,212,834	0	1,250,000	1,718,402	2	937,500	937,500	1	0	1	0
COMMERCIAL	134	2.8	136,741,514	0	595,000	1,020,459	14	549,500	917,379	1	4	7	1

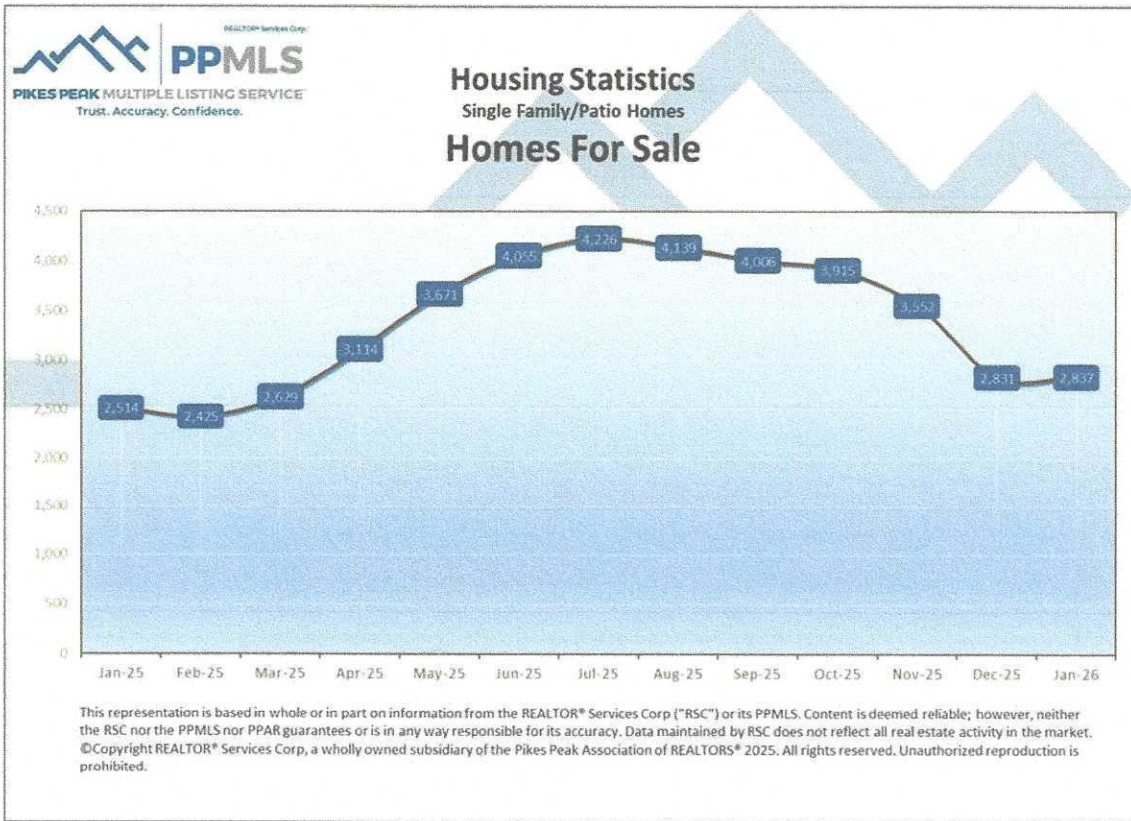
Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	217	4.6	453,662	0	2,100	2,090	108	2,100	2,167	2	0	48	23
El Paso County	207	4.4	429,262	0.0	2,100	2,073	103	2,100	2,154	2	0	37	16
Teller County	6	0.1	9,220	0.0	1,425	1,536	3	1,800	1,733	0	0	3	6
Arapahoe	1	0.0	2,000	0.0	2,000	2,000	1	2,000	2,000	0	0	0	0
Denver	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Douglas	2	0.0	10,720	0.0	5,360	5,360	1	5,000	5,000	0	0	0	0
Otero	1	0.0	2,460	0.0	2,460	2,460	0	0	0	0	0	0	0
Pueblo	0	0.0	0	0.0	0	0	0	0	0	0	0	7	1
Total	4,726	100.0	2,534,871,366	100	430,000	536,367	1,739	447,850	505,390	279	673	310	137

Monthly Sales Activity January 2026

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	637	85.4	346,430,963	91.4	469,950	543,847	474,900	98.6	74.0
El Paso County	511	68.5	273,714,606	72.2	469,950	535,645	474,900	98.8	71.0
Teller County	35	4.7	17,954,567	4.7	472,500	512,987	484,000	99.1	85.0
Adams	2	0.3	1,085,000	0.3	542,500	542,500	559,000	97.2	48.0
Arapahoe	3	0.4	1,644,000	0.4	430,000	548,000	439,900	99.2	48.0
Custer	2	0.3	1,228,400	0.3	614,200	614,200	667,500	92.2	115.0
Denver	2	0.3	1,039,900	0.3	519,950	519,950	534,950	97.3	8.0
Douglas	23	3.1	27,221,350	7.2	800,000	1,183,536	800,000	97.8	82.0
Elbert	3	0.4	3,108,750	0.8	943,750	1,036,250	990,000	95.7	95.0
Fremont	6	0.8	2,143,650	0.6	345,000	357,275	354,000	93.9	89.0
Huerfano	1	0.1	152,500	0.0	152,500	152,500	157,500	96.8	179.0
Jefferson	1	0.1	719,000	0.2	719,000	719,000	739,000	97.3	116.0
Las Animas	1	0.1	386,000	0.1	386,000	386,000	375,000	102.9	4.0
Lincoln	1	0.1	175,900	0.0	175,900	175,900	169,900	103.5	187.0
Park	5	0.7	1,798,890	0.5	268,000	359,778	299,000	96.4	58.0
Pueblo	40	5.4	13,438,450	3.5	299,000	335,961	304,900	97.1	94.0
Weld	1	0.1	620,000	0.2	620,000	620,000	632,500	98.0	107.0
CONDO/TOWNHOME	69	9.2	22,927,973	6.1	300,000	332,289	300,000	98.2	95.0
El Paso County	64	8.6	20,604,973	5.4	294,898	321,952	299,000	98.2	99.0
Adams	1	0.1	465,000	0.1	465,000	465,000	465,000	100.0	0.0
Arapahoe	3	0.4	1,258,000	0.3	403,000	419,333	409,800	98.0	57.0
Douglas	1	0.1	600,000	0.2	600,000	600,000	625,000	96.0	55.0
INCOME	5	0.7	2,256,000	0.6	412,000	451,200	435,000	93.5	109.0
VACANT LAND	34	4.6	6,669,700	1.8	63,950	196,167	69,949	90.5	185.0
El Paso County	16	2.1	4,412,500	1.2	126,500	275,781	132,450	90.5	214.0
Teller County	7	0.9	342,700	0.1	46,800	48,957	50,000	90.1	141.0
Douglas	2	0.3	927,500	0.2	463,750	463,750	522,500	88.8	226.0
Elbert	2	0.3	825,000	0.2	412,500	412,500	450,000	91.7	43.0
Park	2	0.3	45,000	0.0	22,500	22,500	25,000	90.0	110.0
Pueblo	5	0.7	117,000	0.0	22,500	23,400	25,000	91.7	228.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0.0
COMMERCIAL	1	0.1	650,000	0.2	650,000	650,000	1,200,000	54.2	177.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	746	100.0	378,934,636	100.0	450,000	507,955	450,000	98.1	81

January 2026 Charts

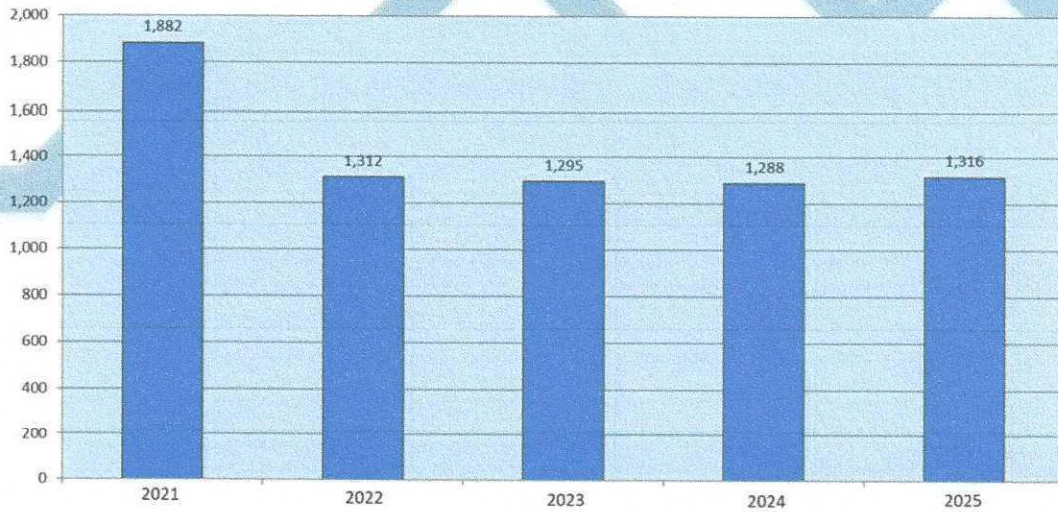


Housing Statistics

Single Family/Patio Homes

Total Under Contract - January

(Total number of listings in PPMLS that are under contract/pending sale)

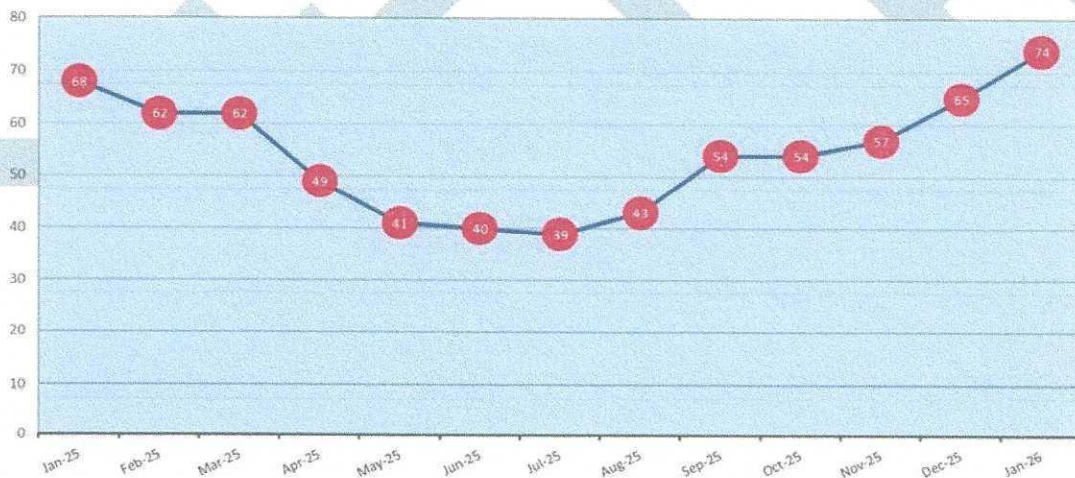


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Housing Statistics

Single Family/Patio Homes

Average Days on Market

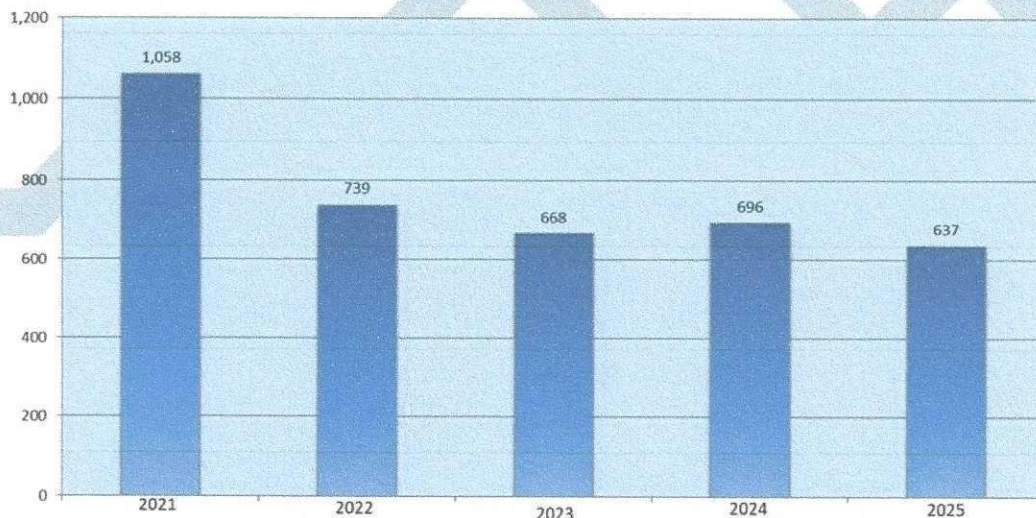


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - January



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Housing Statistics

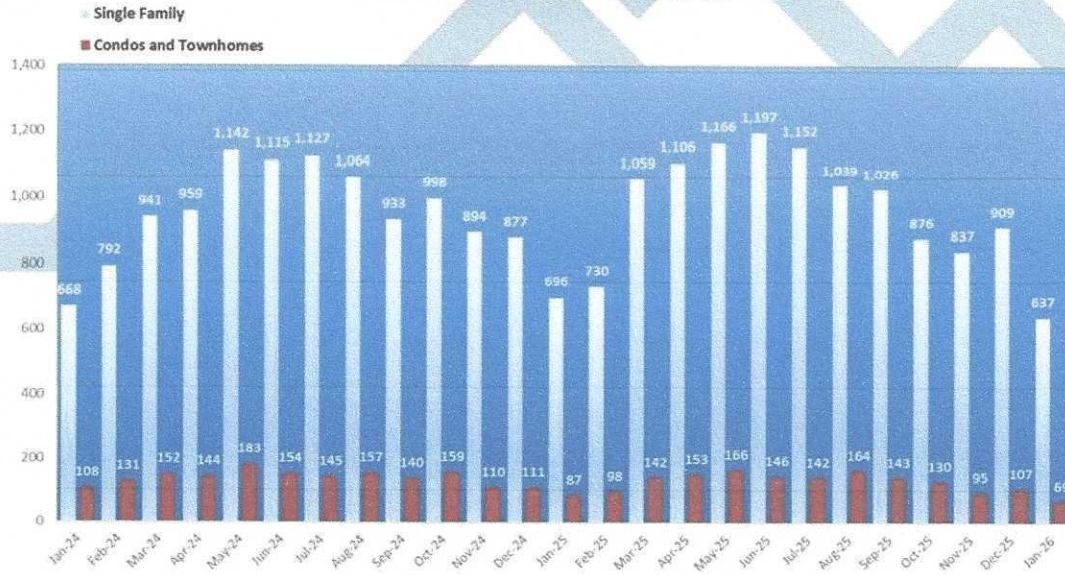
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis

January 2026

Active Listings Analysis Current as of 2/2/26

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	8	44	342	525	373	421	160	171	36
Reductions	2	23	188	186	132	125	54	36	1
% With Reduction	25.00%	36.30%	40.30%	30.20%	30.20%	24.40%	25.60%	19.20%	2.70%
Avg Reduction %	5%	4.00%	3%	2.40%	1.90%	2.20%	2.10%	2.70%	4%

Teller County	10	15	30	38	27	46	7	16	3
Reductions	2	2	11	10	8	12	0	3	0
% With Reduction	20.00%	13.30%	20.00%	23.60%	14.80%	20%	0.00%	19%	0%
Avg Reduction %	8.30%	2.70%	2.40%	3.70%	1.40%	2%	0.00%	5%	0%

All Counties	62	148	492	666	455	540	198	228	55
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Sold Listing Analysis - (January 2026)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	11	124	159	90	79	26	18	2
Teller County	0	3	8	8	9	5	1	1	0
All Counties	12	30	145	178	107	101	34	24	6

Sold Listing Analysis - (December 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	38	163	210	145	95	40	32	4
Teller County	2	3	10	16	8	7	5	2	0
All Counties	14	65	207	240	163	117	55	42	5

Sold Listing Analysis - January 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	17	111	172	108	87	30	28	2
Teller County	0	4	7	10	5	13	3	2	0
All Counties	16	37	136	190	125	116	35	38	3

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