



LISTING AND SALES SUMMARY

January 2024

All Homes						Existing Homes					
MONTHLY SUMMARY											
	Dec 2023	Jan 2024	% +/-	Jan 2023	% +/-	Dec 2023	Jan 2024	% +/-	Jan 2023	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	577	963	66.9	965	(0.2)	490	814	66.1	856	(4.9)	
Sales	777	668	(14.0)	739	(9.6)	683	577	(15.5)	636	(9.3)	
Ave. Sales Price	\$519,961	\$522,379	0.5	\$525,254	(0.5)	\$513,208	\$512,667	(0.1)	\$505,741	1.4	
Median Sales Price	\$455,000	\$450,000	(1.1)	\$445,000	1.1	\$450,000	\$440,000	(2.2)	\$431,000	2.1	
Total Active	1,891	1,749	(7.5)	1,639	6.7	1,400	1,275	(8.9)	1,234	3.3	
Months Supply	2.4	2.6	0.5	2.2	(0.7)	2.0	2.2	0.6	1.9	(0.4)	
CONDO/TOWNHOMES:											
New Listings	117	202	72.6	181	11.6	86	163	89.5	131	24.4	
Sales	114	108	(5.3)	90	20.0	96	79	(17.7)	75	5.3	
Ave. Sale Price	\$355,204	\$371,929	4.7	\$335,963	10.7	\$335,565	\$336,990	0.4	\$316,413	6.5	
Median Sale Price	\$329,950	\$360,000	9.1	\$337,250	6.7	\$316,500	\$315,300	(0.4)	\$317,000	(0.5)	
Total Active	309	333	7.8	256	30.1	224	255	13.8	165	54.5	
Months Supply	2.7	3.1	(1.5)	2.8	1.5	2.3	3.2	(0.8)	2.2	10.2	
CUMULATIVE YTD SUMMARY											
	Jan-Jan 2024		Jan-Jan 2023		% +/-	Jan-Jan 2024		Jan-Jan 2023		% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	963		965		(0.2)	814		856		(4.9)	
Sales	668		739		(9.6)	577		636		(9.3)	
Ave. Sales Price	\$522,379		\$525,254		(0.5)	\$512,667		\$505,741		1.4	
Volume	\$348,949,172		\$388,162,706		(10.1)	\$295,808,859		\$321,651,276		(8.0)	
CONDO/TOWNHOMES:											
New Listings	202		181		11.6	163		131		24.4	
Sales	108		90		20.0	79		75		5.3	
Ave. Sales Price	\$371,929		\$335,963		10.7	\$336,990		\$316,413		6.5	
Volume	\$40,168,332		\$30,236,670		32.8	\$26,622,210		\$23,730,975		12.2	

©Copyright 2024 REALTOR® Services Corp (RSC)
All rights reserved. Unauthorized reproduction is prohibited.

RSC authorizes RSC REALTOR® Participants and Sub-Participants to reproduce and display a single copy of this Listing and Sales Summary on his/her own real estate website and/or electronic or print communications. Any such display must include the following notice with the correct range of dates:

©Copyright 2024 REALTOR® Services Corp. All rights reserved. Unauthorized reproduction is prohibited. Based on information from the REALTOR® Services Corp ("RSC") for the period

January 2023 through January 2024. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.



Active/Sold Listing Analysis January 2024

Active Listings Analysis Current as of 2/1/24

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	27	165	315	206	254	85	121	29
Reductions	2	10	55	84	48	70	23	20	3
% With Reduction	33.30%	29.60%	27.80%	21.90%	20.80%	24.00%	27.00%	14.80%	10.30%
Avg Reduction %	10%	3.00%	2%	1.90%	1.90%	1.70%	2.20%	4.00%	5%
Teller County	2	8	16	32	17	27	7	10	2
Reductions	0	2	6	9	2	7	2	1	0
% With Reduction	0.00%	25.00%	25.00%	28.10%	11.70%	26%	28.50%	10%	0%
Avg Reduction %	0.00%	2.00%	4.70%	12.40%	2.20%	1%	0.10%	4%	0%
All Counties	42	95	275	415	264	338	111	166	47

Sold Listing Analysis - (January 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	3	24	121	189	85	64	29	18	3
Teller County	1	3	7	7	2	6	1	2	0
All Counties	10	46	150	217	94	83	37	27	4

Sold Listing Analysis - (December 2023)

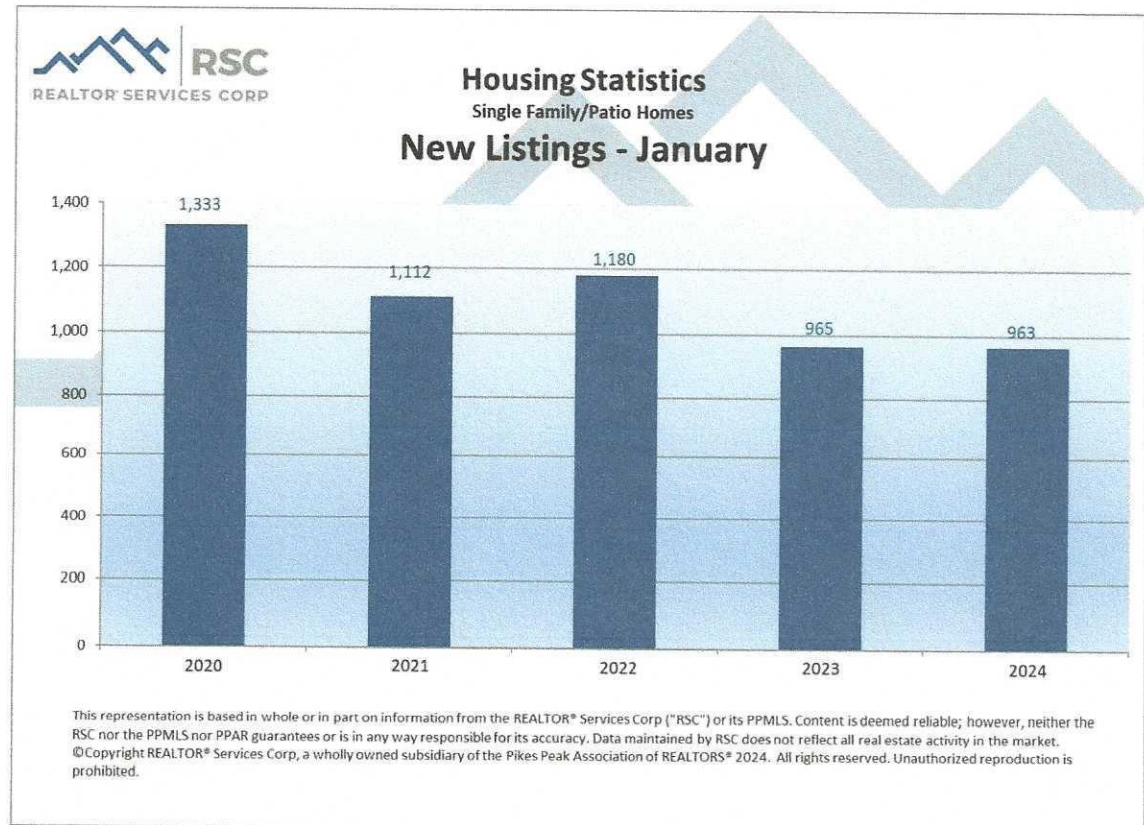
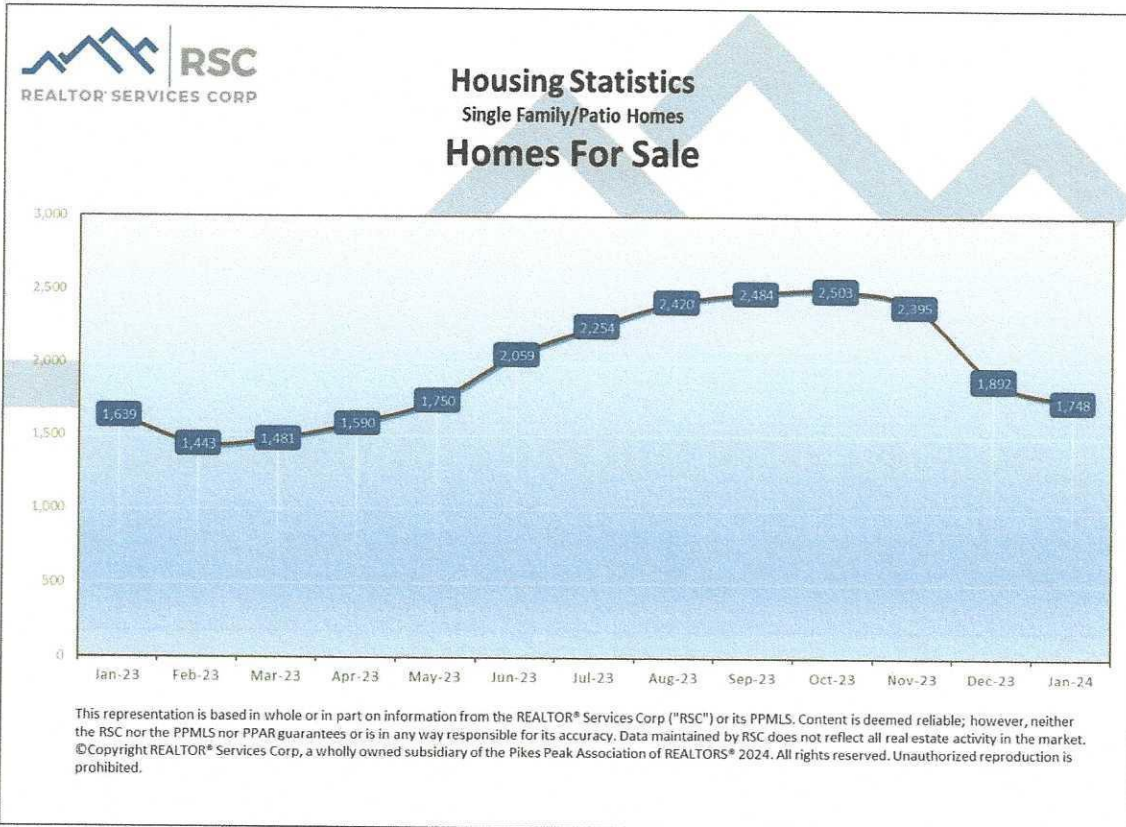
Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	19	131	206	102	94	33	24	0
Teller County	0	4	5	7	8	7	1	3	0
All Counties	18	51	159	235	118	119	39	34	1

Sold Listing Analysis - January 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	23	169	185	89	91	25	29	3
Teller County	0	3	3	3	6	6	0	2	1
All Counties	20	40	192	204	101	113	28	35	5

This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

January 2024 Charts

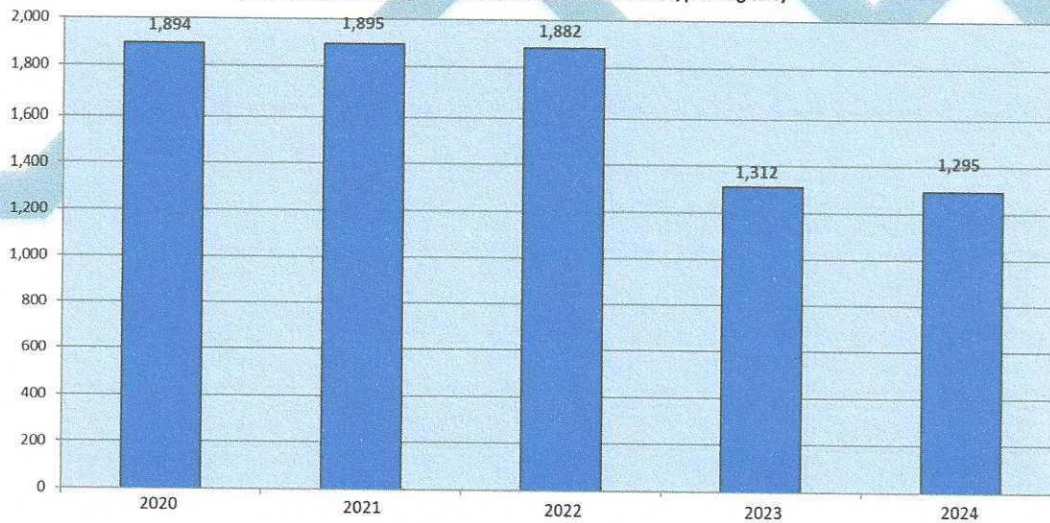


Housing Statistics

Single Family/Patio Homes

Total Under Contract - January

(Total number of listings in PPMLS that are under contract/pending sale)



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Average Days on Market

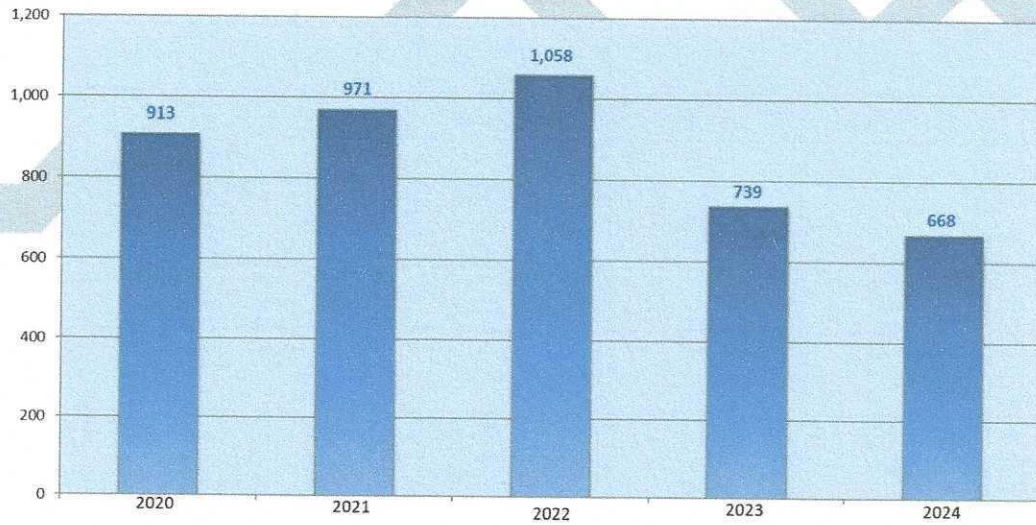


This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Total Sales YTD - January

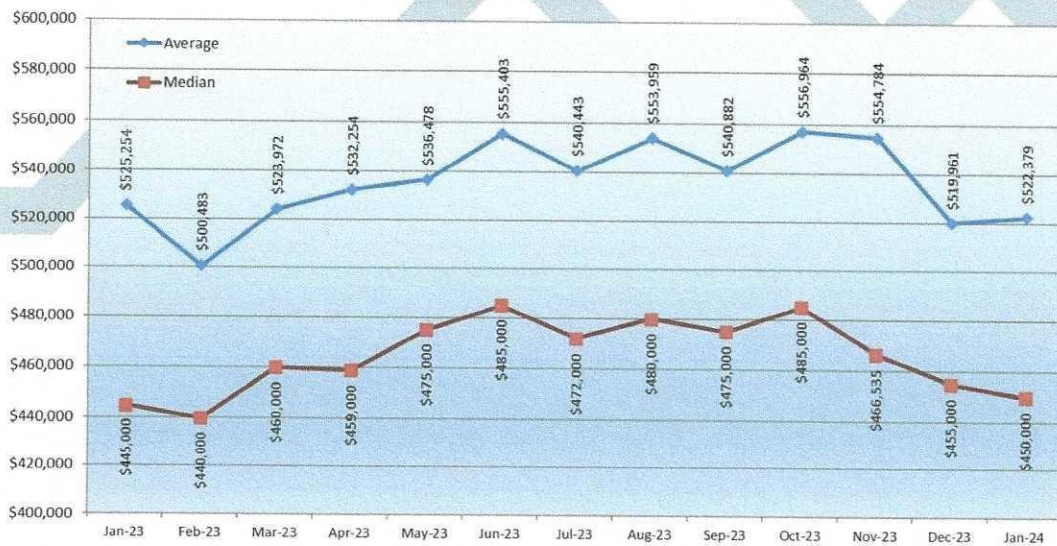


This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

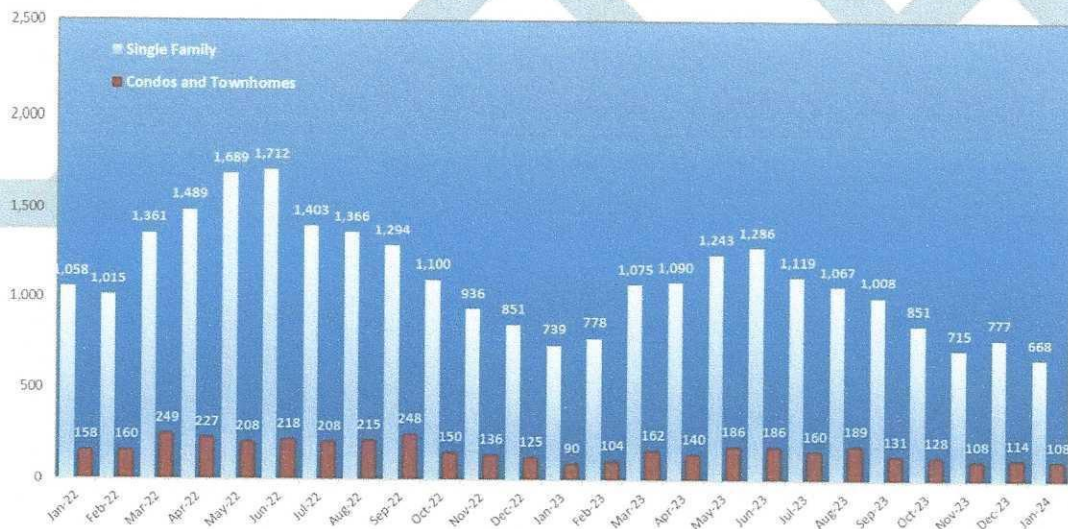
Single Family/Patio Homes

Average and Median Sales Prices



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics Residential Home Sales



This representation is based in whole or in part on information from the REALTOR® Services Corp ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright REALTOR® Services Corp, a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2024. All rights reserved. Unauthorized reproduction is prohibited.

Monthly Listing Activity January 2024

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	1,748	51.5	1,178,426,889	66.6	520,000	674,157	963	475,000	562,316	228	669	79	68
El Paso County	1,204	35.4	826,504,878	46.7	547,157	686,465	748	479,945	559,720	174	562	42	42
Teller County	120	3.5	76,224,947	4.3	512,500	635,207	51	535,000	671,798	10	24	8	5
Adams	2	0.1	12,545,000	0.7	6,272,500	6,272,500	0	0	0	0	2	1	0
Arapahoe	5	0.1	3,628,870	0.2	739,870	725,774	5	499,000	533,600	1	3	2	0
Broomfield	1	0.0	730,000	0.0	730,000	730,000	1	730,000	730,000	0	0	0	0
Chaffee	5	0.1	3,947,675	0.2	599,000	789,535	0	0	0	0	1	0	0
Costilla	2	0.1	824,999	0.0	412,499	412,499	0	0	0	0	0	0	0
Crowley	3	0.1	358,000	0.0	99,000	119,333	2	210,000	210,000	0	0	1	0
Custer	20	0.6	18,545,800	1.0	824,500	927,290	4	597,450	954,975	0	2	2	2
Denver	6	0.2	4,549,000	0.3	612,000	758,166	5	615,000	794,000	1	1	0	0
Douglas	42	1.2	60,414,799	3.4	1,142,450	1,438,447	17	775,000	1,129,699	3	11	6	1
Elbert	14	0.4	16,847,900	1.0	940,000	1,203,421	3	825,000	844,633	3	4	4	2
Fremont	48	1.4	30,376,848	1.7	509,950	632,851	14	482,500	739,742	3	13	1	3
Huerfano	4	0.1	4,135,000	0.2	270,000	1,033,750	0	0	0	1	1	2	0
Jefferson	4	0.1	3,453,600	0.2	899,500	863,400	4	855,000	880,000	0	1	0	0
La Plata	1	0.0	249,000	0.0	249,000	249,000	1	249,000	249,000	0	0	0	0
Las Animas	2	0.1	1,235,000	0.1	617,500	617,500	0	0	0	0	0	1	0
Lincoln	1	0.0	160,000	0.0	160,000	160,000	0	0	0	0	3	0	0
Moffat	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Otero	7	0.2	1,945,900	0.1	265,000	277,985	2	255,450	255,450	1	2	0	0
Park	24	0.7	17,008,800	1.0	509,500	708,700	8	619,500	771,000	3	4	0	4
Pueblo	231	6.8	90,340,873	5.1	365,000	391,086	97	325,000	349,967	28	34	9	8
Saguache	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Summit	1	0.0	3,900,000	0.2	3,900,000	3,900,000	0	0	0	0	0	0	0
Weld	0	0.0	0	0.0	0	0	1	479,900	479,900	0	0	0	1
CONDO/TOWNHOME	333	9.8	127,864,445	7.2	360,360	383,977	202	340,000	360,622	47	98	11	14
El Paso County	293	8.6	111,492,845	6.3	360,100	380,521	188	339,950	355,986	39	83	11	13
Teller County	14	0.4	5,298,900	0.3	362,500	378,492	5	329,900	339,980	0	0	0	1
Arapahoe	2	0.1	606,500	0.0	303,250	303,250	0	0	0	1	2	0	0
Denver	1	0.0	309,500	0.0	309,500	309,500	1	350,000	350,000	2	2	0	0
Douglas	7	0.2	4,780,000	0.3	650,000	682,857	4	624,000	612,000	2	9	0	0
Fremont	2	0.1	619,000	0.0	309,500	309,500	0	0	0	0	0	0	0
Gunnison	1	0.0	350,000	0.0	350,000	350,000	0	0	0	0	0	0	0
Jefferson	1	0.0	535,400	0.0	535,400	535,400	2	430,200	430,200	0	1	0	0
Pueblo	12	0.4	3,872,300	0.2	349,450	322,691	2	280,950	280,950	3	1	0	0
INCOME	85	2.5	66,251,680	3.7	530,000	779,431	20	506,500	562,690	10	9	7	6

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
VACANT LAND	845	24.9	235,004,581	13.3	140,000	278,111	121	120,000	284,098	12	39	45	20
El Paso County	366	10.8	162,400,928	9.2	219,500	443,718	48	172,000	495,687	7	19	15	5
Teller County	177	5.2	20,503,520	1.2	45,000	115,839	28	49,999	124,369	2	10	10	6
Arapahoe	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Chaffee	6	0.2	2,874,000	0.2	407,500	479,000	2	350,000	350,000	0	0	1	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Conejos	1	0.0	75,000	0.0	75,000	75,000	0	0	0	0	0	0	0
Crowley	1	0.0	69,999	0.0	69,999	69,999	0	0	0	0	0	0	0
Custer	45	1.3	6,957,000	0.4	165,000	154,600	1	85,000	85,000	0	1	0	3
Douglas	30	0.9	11,369,600	0.6	247,500	378,986	4	247,500	336,250	0	1	4	0
Elbert	26	0.8	8,337,400	0.5	200,000	320,669	1	185,000	185,000	0	1	1	1
Fremont	18	0.5	2,354,899	0.1	124,500	130,827	5	139,000	199,800	0	4	1	1
Gunnison	1	0.0	115,000	0.0	115,000	115,000	1	115,000	115,000	0	0	0	0
Huerfano	10	0.3	1,812,700	0.1	94,500	181,270	2	572,450	572,450	0	0	0	0
Larimer	2	0.1	739,500	0.0	369,750	369,750	0	0	0	0	0	0	0
Las Animas	2	0.1	315,000	0.0	157,500	157,500	0	0	0	0	0	0	0
Lincoln	3	0.1	555,000	0.0	150,000	185,000	0	0	0	0	0	1	0
Park	55	1.6	6,583,877	0.4	40,000	119,706	10	60,500	126,100	3	0	2	3
Pueblo	99	2.9	9,473,159	0.5	40,000	95,688	19	29,999	66,615	0	3	9	0
Saguache	2	0.1	218,999	0.0	109,499	109,499	0	0	0	0	0	0	0
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
FARM AND RANCH	16	0.5	28,105,000	1.6	1,250,000	1,756,562	2	997,500	997,500	1	0	2	0
COMMERCIAL	137	4.0	133,725,935	7.6	499,000	976,101	24	494,000	1,282,716	3	2	6	5
BUSINESS OP	2	0.1	600,000	0	300,000	300,000	1	350,000	350,000	0	0	1	0
RENTALS	231	6.8	471,734	0	2,045	2,042	264	2,095	2,094	15	0	21	15
El Paso County	217	6.4	447,744	0.0	2,095	2,063	254	2,100	2,112	14	0	21	13
Teller County	8	0.2	14,595	0.0	1,897	1,824	7	1,750	1,660	1	0	0	2
Douglas	0	0.0	0	0.0	0	0	1	2,625	2,625	0	0	0	0
Elbert	1	0.0	2,100	0.0	2,100	2,100	0	0	0	0	0	0	0
Fremont	0	0.0	0	0.0	0	0	1	1,095	1,095	0	0	0	0
Pueblo	5	0.1	7,295	0.0	1,595	1,459	1	950	950	0	0	0	0
Total	3,397	100.0	1,770,450,264	100	409,900	521,180	1,597	403,950	434,357	316	817	172	128

Monthly Sales Activity January 2024

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	668	79.6	348,949,433	86.0	450,000	522,379	450,000	98.9	54	624	324,516,483	86.9
El Paso County	536	63.9	281,320,903	69.3	450,000	524,852	450,000	99.3	51	504	262,805,903	70.3
Teller County	29	3.5	15,330,850	3.8	449,000	528,650	450,000	97.7	66	25	13,003,900	3.5
Adams	2	0.2	1,074,000	0.3	537,000	537,000	533,950	100.8	35	2	1,074,000	0.3
Arapahoe	2	0.2	1,459,000	0.4	729,500	729,500	729,500	100.0	55	2	1,459,000	0.4
Chaffee	2	0.2	1,215,780	0.3	607,890	607,890	649,000	93.9	46	2	1,215,780	0.3
Custer	2	0.2	607,400	0.1	303,700	303,700	304,950	99.5	65	2	607,400	0.2
Denver	1	0.1	745,000	0.2	745,000	745,000	745,000	100.0	0	1	745,000	0.2
Douglas	14	1.7	12,626,600	3.1	825,000	901,900	875,000	96.2	88	14	12,626,600	3.4
Elbert	8	1.0	5,129,000	1.3	559,500	641,125	602,450	95.5	114	8	5,129,000	1.4
Fremont	6	0.7	2,589,000	0.6	418,500	431,500	439,000	96.1	59	5	2,242,000	0.6
Huerfano	1	0.1	253,000	0.1	253,000	253,000	260,000	97.3	118	1	253,000	0.1
Jefferson	4	0.5	3,730,500	0.9	660,250	932,625	662,000	99.2	86	4	3,730,500	1.0
Las Animas	1	0.1	180,000	0.0	180,000	180,000	190,000	94.7	13	1	180,000	0.0
Lincoln	1	0.1	536,000	0.1	536,000	536,000	525,000	102.1	117	1	536,000	0.1
Park	4	0.5	1,725,000	0.4	460,000	431,250	472,000	97.8	66	2	920,000	0.2
Pueblo	52	6.2	19,297,500	4.8	336,950	371,105	340,450	98.0	56	47	16,858,500	4.5
Saguache	1	0.1	160,000	0.0	160,000	160,000	160,000	100.0	20	1	160,000	0.0
Weld	2	0.2	969,900	0.2	484,950	484,950	484,950	100.0	6	2	969,900	0.3
CONDO/TOWNHOME	108	12.9	40,168,338	9.9	360,000	371,929	362,450	98.5	53	99	35,771,158	9.6
El Paso County	95	11.3	34,873,137	8.6	359,287	367,085	360,000	98.9	53	87	30,780,957	8.2
Teller County	2	0.2	773,500	0.2	386,750	386,750	400,000	96.4	25	2	773,500	0.2
Arapahoe	1	0.1	379,000	0.1	379,000	379,000	379,000	100.0	25	1	379,000	0.1
Clear Creek	1	0.1	305,000	0.1	305,000	305,000	305,000	100.0	24	0	0	0.0
Denver	2	0.2	688,000	0.2	344,000	344,000	427,500	83.4	60	2	688,000	0.2
Douglas	5	0.6	2,653,701	0.7	566,801	530,740	575,000	98.5	83	5	2,653,701	0.7
Pueblo	2	0.2	496,000	0.1	248,000	248,000	257,000	96.4	43	2	496,000	0.1
INCOME	8	1.0	4,047,500	1.0	526,250	505,937	560,000	95.2	77	8	4,047,500	1.1
VACANT LAND	52	6.2	10,790,200	2.7	71,950	207,503	74,950	92.6	105	35	7,472,700	2.0
El Paso County	20	2.4	6,713,300	1.7	126,500	335,665	142,500	93.8	103	13	4,551,300	1.2
Teller County	14	1.7	945,500	0.2	25,500	67,535	26,000	90.7	102	11	909,500	0.2
Custer	2	0.2	262,500	0.1	131,250	131,250	139,950	92.3	130	2	262,500	0.1
Douglas	2	0.2	675,000	0.2	337,500	337,500	352,500	94.1	119	0	0	0.0
Elbert	2	0.2	674,000	0.2	337,000	337,000	349,000	97.0	21	2	674,000	0.2
Fremont	1	0.1	149,000	0.0	149,000	149,000	149,900	99.4	8	0	0	0.0
Park	6	0.7	1,061,900	0.3	110,000	176,983	114,500	91.0	91	6	1,061,900	0.3
Pueblo	5	0.6	309,000	0.1	65,000	61,800	69,000	91.8	177	1	13,500	0.0
FARM AND RANCH	1	0.1	770,000	0.2	770,000	770,000	750,000	102.7	143	1	770,000	0.2
COMMERCIAL	2	0.2	1,015,000	0.3	507,500	507,500	545,000	93.1	263	2	1,015,000	0.3

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	839	100.0	405,740,471	100.0	430,000	483,600	430,000	98.4	58	769	373,592,841	100.0