



## LISTING AND SALES SUMMARY January 2023

MONTHLY SUMMARY	<u>All Homes</u>					<u>Existing Homes</u>				
	Dec 2022	Jan 2023	% +/-	Jan 2022	% +/-	Dec 2022	Jan 2023	% +/-	Jan 2022	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	659	965	46.4	1,180	(18.2)	562	856	52.3	1,059	(19.2)
Sales	851	739	(13.2)	1,058	(30.2)	753	636	(15.5)	967	(34.2)
Ave. Sales Price	\$490,910	\$525,254	7.0	\$494,954	6.1	\$476,975	\$505,741	6.0	\$489,352	3.3
Median Sales Price	\$441,000	\$445,000	0.9	\$445,000	0.0	\$430,000	\$431,000	0.2	\$439,226	(1.9)
Total Active	1,909	1,639	(14.1)	549	198.5	1,459	1,234	(15.4)	346	256.6
Months Supply	2.2	2.2	1.1	0.5	(6.6)	1.9	1.9	1.0	0.4	(7.5)
CONDO/TOWNHOMES:										
New Listings	116	181	56.0	205	(11.7)	91	131	44.0	166	(21.1)
Sales	125	90	(28.0)	158	(43.0)	104	75	(27.9)	116	(35.3)
Ave. Sale Price	\$368,781	\$335,963	(8.9)	\$342,524	(1.9)	\$344,010	\$316,413	(8.0)	\$318,334	(0.6)
Median Sale Price	\$320,000	\$337,250	5.4	\$345,000	(2.2)	\$310,000	\$317,000	2.3	\$317,500	(0.2)
Total Active	244	256	4.9	79	224.1	157	165	5.1	41	302.4
Months Supply	2.0	2.8	(0.2)	0.5	(5.2)	1.5	2.2	(0.2)	0.4	(8.6)
CUMULATIVE YTD SUMMARY										
	Jan-Jan 2023		Jan-Jan 2022		% +/-	Jan-Jan 2023		Jan-Jan 2022		% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	965		1,180		(18.2)	856		1,059		(19.2)
Sales	739		1,058		(30.2)	636		967		(34.2)
Ave. Sales Price	\$525,254		\$494,954		6.1	\$505,741		\$489,352		3.3
Volume	\$388,162,706		\$523,661,332		(25.9)	\$321,651,276		\$473,203,384		(32.0)
CONDO/TOWNHOMES:										
New Listings	181		205		(11.7)	131		166		(21.1)
Sales	90		158		(43.0)	75		116		(35.3)
Ave. Sales Price	\$335,963		\$342,524		(1.9)	\$316,413		\$318,334		(0.6)
Volume	\$30,236,670		\$54,118,792		(44.1)	\$23,730,975		\$36,926,744		(35.7)

©Copyright 2023 Pikes Peak REALTOR® Services Corp.(RSC)  
All rights reserved. Unauthorized reproduction is prohibited.

RSC authorizes RSC REALTOR® Participants and Sub-Participants to reproduce and display a single copy of this Listing and Sales Summary on his/her own real estate website and/or electronic or print communications. Any such display must include the following notice with the correct range of dates:

*©Copyright 2023 Pikes Peak REALTOR® Services Corp. All rights reserved. Unauthorized reproduction is prohibited. Based on information from the Pikes Peak REALTOR® Services Corp. ("RSC") for the period January 2022 through January 2023. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.*



## Monthly Listing Activity January 2023

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
--------------------	---------------	-----------	---------------------	-------------	----------------	----------------	------------	-----------	--------------------	-----	-----	-----	-----

<b>SINGLE FAMILY/PATIO</b>	<b>1,639</b>	<b>59.5</b>	<b>1,089,841,074</b>	<b>68.2</b>	<b>519,000</b>	<b>664,942</b>	<b>965</b>	<b>465,000</b>	<b>548,242</b>	<b>247</b>	<b>739</b>	<b>97</b>	<b>126</b>
<b>El Paso County</b>	<b>1,196</b>	<b>43.4</b>	<b>783,499,698</b>	<b>49.0</b>	<b>529,900</b>	<b>655,100</b>	<b>783</b>	<b>470,000</b>	<b>546,294</b>	<b>201</b>	<b>622</b>	<b>57</b>	<b>95</b>
<b>Teller County</b>	<b>90</b>	<b>3.3</b>	<b>69,281,130</b>	<b>4.3</b>	<b>559,900</b>	<b>769,790</b>	<b>35</b>	<b>499,000</b>	<b>575,762</b>	<b>9</b>	<b>22</b>	<b>7</b>	<b>4</b>
Adams	5	0.2	4,414,400	0.3	949,900	882,880	2	954,950	954,950	1	3	1	0
Arapahoe	6	0.2	4,262,700	0.3	607,400	710,450	5	599,900	612,740	1	3	1	0
Bent	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Broomfield	1	0.0	1,050,000	0.1	1,050,000	1,050,000	2	900,000	900,000	0	0	0	1
Chaffee	2	0.1	5,249,999	0.3	2,624,999	2,624,999	1	749,999	749,999	0	0	0	0
Clear Creek	2	0.1	1,740,000	0.1	870,000	870,000	1	1,300,000	1,300,000	0	0	0	0
Costilla	3	0.1	1,880,000	0.1	590,000	626,666	0	0	0	0	0	0	0
Crowley	4	0.1	1,073,400	0.1	287,250	268,350	2	162,450	162,450	0	0	0	0

15	0.5	11,616,200	0.7	559,000	774,413	2	1,284,950	1,284,950	2	1	0	0	
2	0.1	5,575,000	0.3	2,787,500	2,787,500	2	2,645,000	2,645,000	0	0	0	0	
34	1.2	46,439,697	2.9	871,000	1,365,873	16	692,000	985,562	3	21	4	1	
22	0.8	27,589,300	1.7	937,500	1,254,059	5	1,100,000	1,020,800	3	4	2	0	
40	1.5	21,450,761	1.3	349,000	536,269	11	350,000	517,809	6	8	5	3	
2	0.1	656,000	0.0	328,000	328,000	1	280,000	280,000	0	1	0	0	
9	0.3	10,255,900	0.6	790,000	1,139,544	2	1,147,500	1,147,500	1	3	0	2	
1	0.0	140,000	0.0	140,000	140,000	1	140,000	140,000	0	0	0	0	
0	0.0	0	0.0	0	0	0	0	0	0	0	0	1	
0	0.0	0	0.0	0	0	4	606,337	616,830	0	3	0	0	
5	0.2	1,953,000	0.1	325,000	390,600	2	255,000	255,000	0	0	0	0	
6	0.2	3,025,000	0.2	352,500	504,166	1	325,000	325,000	0	1	0	0	
0	0.0	0	0.0	0	0	0	0	0	0	1	0	0	
1	0.0	219,000	0.0	219,000	219,000	0	0	0	0	0	0	0	
19	0.7	15,773,900	1.0	620,000	830,205	4	375,000	513,750	0	5	1	1	
0	0.0	0	0.0	0	0	0	0	0	0	1	0	0	
171	6.2	70,811,089	4.4	379,950	414,099	82	340,212	357,061	20	39	18	18	
1	0.0	1,200,000	0.1	1,200,000	1,200,000	0	0	0	0	0	0	0	
1	0.0	459,900	0.0	459,900	459,900	0	0	0	0	1	0	0	
1	0.0	225,000	0.0	225,000	225,000	1	225,000	225,000	0	0	0	0	

- Custer
- Denver
- Douglas
- Elbert
- Fremont
- Huerfano
- Jefferson
- Kit Carson
- La Plata
- Larimer
- Las Animas
- Lincoln
- Mesa
- Otero
- Park
- Prowers
- Pueblo
- Saguache
- Weld
- Yuma

<b>ME</b>	<b>256</b>	<b>9.3</b>	<b>117,468,954</b>	<b>7.4</b>	<b>415,657</b>	<b>458,863</b>	<b>181</b>	<b>369,900</b>	<b>378,891</b>	<b>32</b>	<b>91</b>	<b>8</b>	<b>20</b>
	<b>213</b>	<b>7.7</b>	<b>94,207,523</b>	<b>5.9</b>	<b>399,999</b>	<b>442,288</b>	<b>167</b>	<b>369,500</b>	<b>378,966</b>	<b>29</b>	<b>82</b>	<b>6</b>	<b>18</b>
	<b>7</b>	<b>0.3</b>	<b>2,739,000</b>	<b>0.2</b>	<b>499,000</b>	<b>391,285</b>	<b>7</b>	<b>499,000</b>	<b>406,142</b>	<b>1</b>	<b>2</b>	<b>0</b>	<b>2</b>
	1	0.0	320,000	0.0	320,000	320,000	0	0	0	0	0	0	0
	0	0.0	0	0.0	0	0	0	0	0	2	0	0	0
	1	0.0	1,200,000	0.1	1,200,000	1,200,000	0	0	0	1	0	0	0
	1	0.0	339,000	0.0	339,000	339,000	0	0	0	1	0	0	0

- CONDO/TOWNHO**
- El Paso County**
- Teller County**
- Adams
- Arapahoe
- Boulder
- Custer

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	1	0.0	279,900	0.0	279,900	279,900	2	364,450	364,450	0	2	0	0
Douglas	24	0.9	15,228,831	1.0	639,500	634,534	1	620,000	620,000	0	2	0	0
Jefferson	3	0.1	1,305,000	0.1	410,000	435,000	1	385,000	385,000	0	0	0	0
Pueblo	5	0.2	1,849,700	0.1	379,900	369,940	3	240,000	238,333	0	1	2	0
<b>INCOME</b>	<b>68</b>	<b>2.5</b>	<b>63,088,700</b>	<b>3.9</b>	<b>582,500</b>	<b>927,775</b>	<b>44</b>	<b>500,000</b>	<b>697,695</b>	<b>3</b>	<b>16</b>	<b>6</b>	<b>2</b>
<b>VACANT LAND</b>	<b>687</b>	<b>25.0</b>	<b>194,109,847</b>	<b>12.1</b>	<b>149,000</b>	<b>282,547</b>	<b>131</b>	<b>99,900</b>	<b>242,402</b>	<b>11</b>	<b>49</b>	<b>43</b>	<b>14</b>
<b>El Paso County</b>	<b>316</b>	<b>11.5</b>	<b>129,783,611</b>	<b>8.1</b>	<b>225,000</b>	<b>410,707</b>	<b>58</b>	<b>225,000</b>	<b>377,411</b>	<b>5</b>	<b>16</b>	<b>15</b>	<b>5</b>
<b>Teller County</b>	<b>120</b>	<b>4.4</b>	<b>15,587,810</b>	<b>1.0</b>	<b>57,500</b>	<b>129,898</b>	<b>28</b>	<b>34,700</b>	<b>83,892</b>	<b>3</b>	<b>20</b>	<b>5</b>	<b>2</b>
Archuleta	1	0.0	365,000	0.0	365,000	365,000	0	0	0	0	0	0	0
Chaffee	2	0.1	299,800	0.0	149,900	149,900	0	0	0	0	0	0	0
Clear Creek	1	0.0	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	4	0.1	199,895	0.0	44,997	49,973	1	59,995	59,995	0	0	0	0
Crowley	1	0.0	99,000	0.0	99,000	99,000	0	0	0	0	0	0	0
Custer	33	1.2	4,605,000	0.3	45,000	139,545	2	164,950	164,950	1	0	0	1
Douglas	20	0.7	12,171,400	0.8	350,000	608,570	7	120,000	563,685	0	3	2	0
Elbert	24	0.9	5,079,000	0.3	187,500	211,625	1	185,000	185,000	0	1	0	0
Fremont	21	0.8	7,075,750	0.4	90,000	336,940	2	205,000	205,000	0	1	1	0
Huerfano	6	0.2	1,161,750	0.1	33,625	193,625	0	0	0	0	0	7	1
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
La Plata	1	0.0	149,995	0.0	149,995	149,995	1	149,995	149,995	0	0	0	0
Las Animas	2	0.1	129,900	0.0	64,950	64,950	1	185,000	185,000	0	0	1	2
Lincoln	2	0.1	279,000	0.0	139,500	139,500	0	0	0	0	1	0	0
Park	35	1.3	9,590,899	0.6	84,000	274,025	10	79,500	83,300	1	4	7	0
Pueblo	92	3.3	6,105,137	0.4	38,950	66,360	20	23,475	70,857	1	3	5	3
Rio Blanco	1	0.0	280,000	0.0	280,000	280,000	0	0	0	0	0	0	0
Saguache	2	0.1	304,000	0.0	152,000	152,000	0	0	0	0	0	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
<b>FARM AND RANCH</b>	<b>11</b>	<b>0.4</b>	<b>20,494,000</b>	<b>1.3</b>	<b>1,349,000</b>	<b>1,863,090</b>	<b>2</b>	<b>1,075,000</b>	<b>1,075,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>COMMERCIAL</b>	<b>91</b>	<b>3.3</b>	<b>111,476,197</b>	<b>7</b>	<b>850,000</b>	<b>1,225,013</b>	<b>21</b>	<b>1,150,000</b>	<b>1,476,975</b>	<b>2</b>	<b>6</b>	<b>2</b>	<b>3</b>
<b>BUSINESS OP</b>	<b>1</b>	<b>0.0</b>	<b>1,650,000</b>	<b>0.1</b>	<b>1,650,000</b>	<b>1,650,000</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>RENTALS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>
<b>El Paso County</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>
<b>Total</b>	<b>2,753</b>	<b>100.0</b>	<b>1,598,128,772</b>	<b>100</b>	<b>449,900</b>	<b>580,504</b>	<b>1,344</b>	<b>439,400</b>	<b>515,813</b>	<b>295</b>	<b>901</b>	<b>157</b>	<b>165</b>

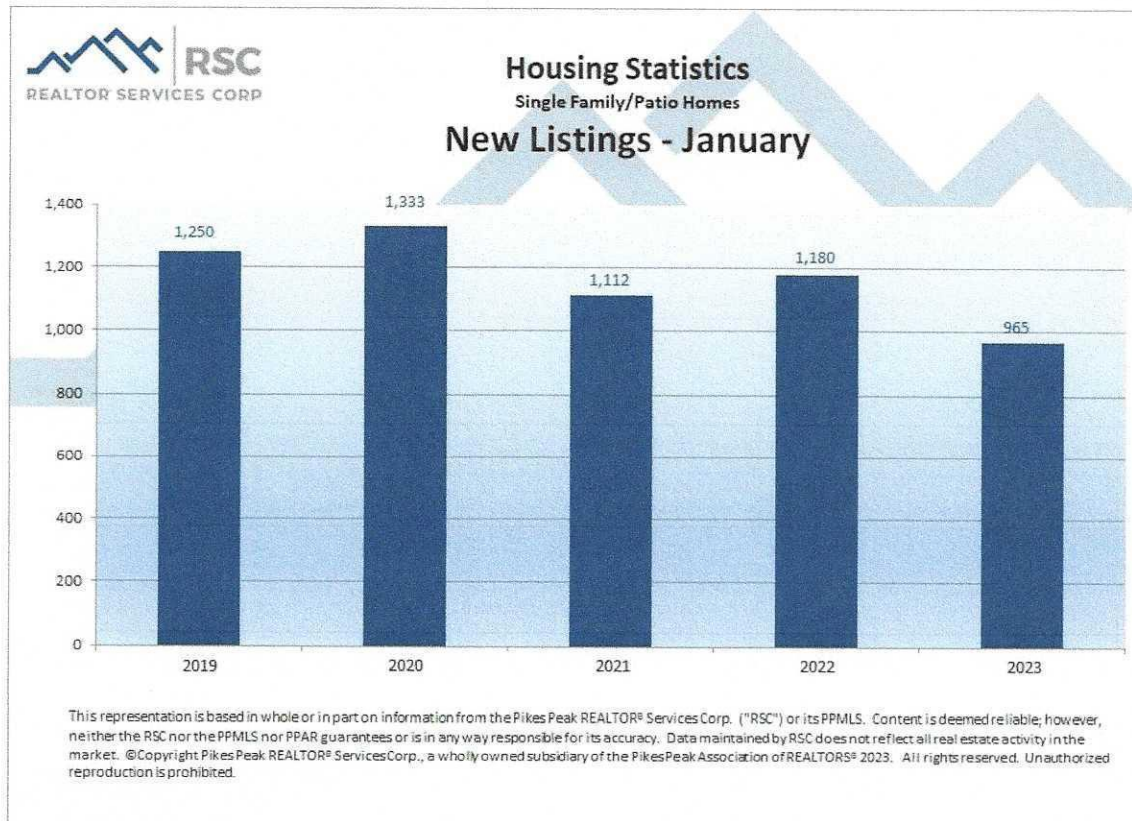
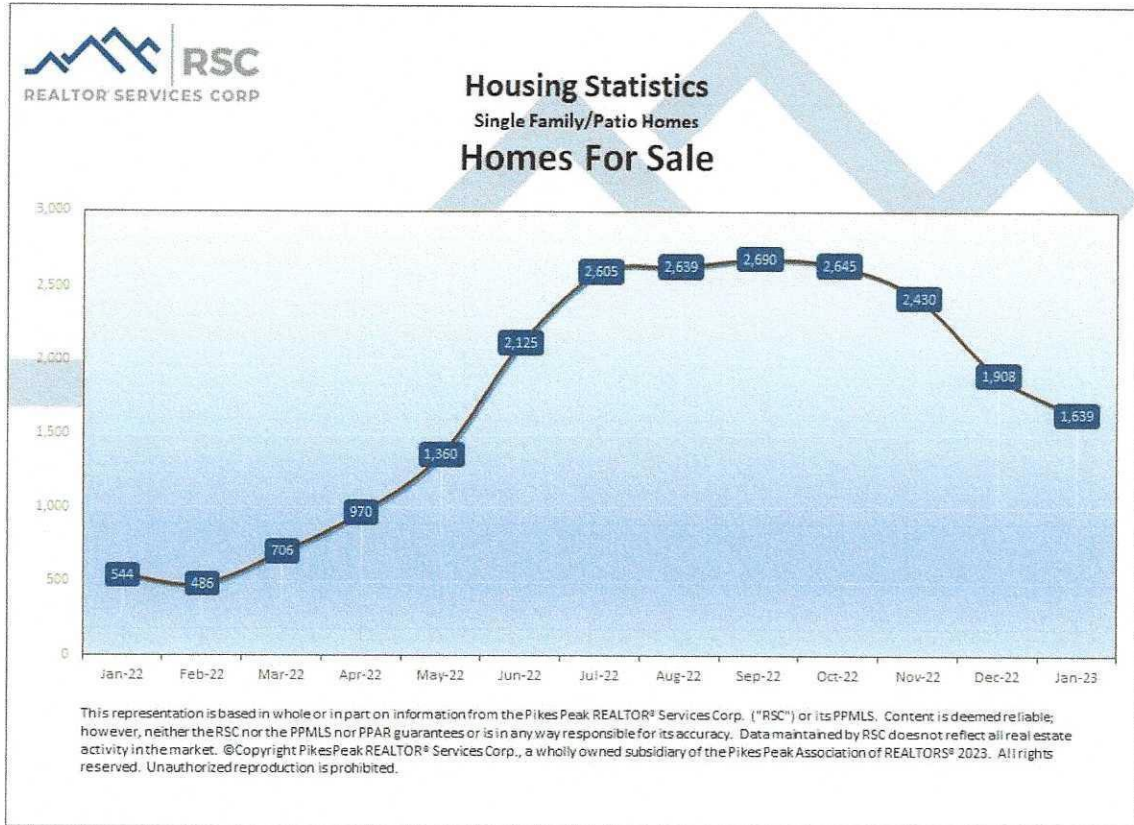
### Monthly Sales Activity January 2023

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
<b>SINGLE FAMILY/PATIO</b>	<b>739</b>	<b>81.2</b>	<b>388,163,279</b>	<b>87.7</b>	<b>445,000</b>	<b>525,254</b>	<b>450,000</b>	<b>98.2</b>	<b>50</b>	<b>688</b>	<b>356,467,969</b>	<b>88.5</b>
<b>El Paso County</b>	<b>619</b>	<b>68.0</b>	<b>324,009,982</b>	<b>73.2</b>	<b>450,000</b>	<b>523,441</b>	<b>450,000</b>	<b>98.4</b>	<b>50</b>	<b>576</b>	<b>302,694,672</b>	<b>75.2</b>
<b>Teller County</b>	<b>24</b>	<b>2.6</b>	<b>15,846,550</b>	<b>3.6</b>	<b>562,500</b>	<b>660,272</b>	<b>552,500</b>	<b>97.5</b>	<b>56</b>	<b>23</b>	<b>13,784,050</b>	<b>3.4</b>
Adams	6	0.7	3,175,000	0.7	530,000	529,166	537,000	98.5	13	4	2440000	0.6
Arapahoe	5	0.5	3,592,200	0.8	580,000	718,440	580,000	95.7	30	5	3,592,200	0.9
Custer	2	0.2	1,765,000	0.4	882,500	882,500	907,500	98.2	49	2	1,765,000	0.4
Denver	2	0.2	1,245,500	0.3	622,750	622,750	619,000	101.3	4	2	1,245,500	0.3
Douglas	10	1.1	6,342,800	1.4	700,000	634,280	695,000	96.5	51	10	6,342,800	1.6
Elbert	3	0.3	8,574,600	1.9	1,347,100	2,858,200	1,350,000	93.5	150	2	2,127,100	0.5
Fremont	6	0.7	2,103,900	0.5	272,000	350,650	277,500	97.4	37	6	2,103,900	0.5
Gunnison	1	0.1	815,000	0.2	815,000	815,000	849,995	95.9	71	1	815,000	0.2
Jefferson	2	0.2	1,525,000	0.3	762,500	762,500	775,000	97.7	51	2	1525000	0.4
Kit Carson	1	0.1	215,000	0.0	215,000	215,000	229,000	93.9	241	1	215,000	0.1
Larimer	3	0.3	1,818,070	0.4	605,850	606,023	605,880	100.0	0	3	1,818,070	0.5
Lincoln	3	0.3	459,000	0.1	159,000	153,000	159,000	95.5	96	2	274,000	0.1
Mesa	1	0.1	230,000	0.1	230,000	230,000	240,000	95.8	28	1	230000	0.1
Otero	1	0.1	42,000	0.0	42,000	42,000	44,900	93.5	102	1	42,000	0.0
Park	2	0.2	665,000	0.2	332,500	332,500	359,500	91.5	34	2	665,000	0.2
Pueblo	48	5.3	15,738,677	3.6	319,000	327,889	327,500	98.0	42	45	14,788,677	3.7
<b>CONDO/TOWNHOME</b>	<b>90</b>	<b>9.9</b>	<b>30,236,676</b>	<b>6.8</b>	<b>337,250</b>	<b>335,963</b>	<b>334,450</b>	<b>98.9</b>	<b>36</b>	<b>84</b>	<b>28,231,241</b>	<b>7.0</b>
<b>El Paso County</b>	<b>79</b>	<b>8.7</b>	<b>26,303,326</b>	<b>5.9</b>	<b>337,000</b>	<b>332,953</b>	<b>334,000</b>	<b>99.0</b>	<b>37</b>	<b>74</b>	<b>24,629,291</b>	<b>6.1</b>
<b>Teller County</b>	<b>2</b>	<b>0.2</b>	<b>647,000</b>	<b>0.1</b>	<b>323,500</b>	<b>323,500</b>	<b>323,500</b>	<b>100.0</b>	<b>25</b>	<b>2</b>	<b>647,000</b>	<b>0.2</b>
Adams	1	0.1	337,500	0.1	337,500	337,500	330,000	102.3	3	1	337,500	0.1
Arapahoe	3	0.3	965,400	0.2	331,400	321,800	324,900	97.1	51	2	634000	0.2
Denver	1	0.1	323,450	0.1	323,450	323,450	340,000	95.1	31	1	323,450	0.1
Douglas	2	0.2	1,120,000	0.3	560,000	560,000	577,138	97.2	29	2	1120000	0.3
Pueblo	2	0.2	540,000	0.1	270,000	270,000	274,950	98.6	17	2	540,000	0.1
<b>INCOME</b>	<b>10</b>	<b>1.1</b>	<b>4,920,000</b>	<b>1.1</b>	<b>467,500</b>	<b>492,000</b>	<b>487,500</b>	<b>96.3</b>	<b>57</b>	<b>9</b>	<b>4,220,000</b>	<b>1.0</b>
<b>VACANT LAND</b>	<b>59</b>	<b>6.5</b>	<b>9,055,249</b>	<b>2.0</b>	<b>75,000</b>	<b>153,478</b>	<b>79,999</b>	<b>#####</b>	<b>91</b>	<b>41</b>	<b>6,614,499</b>	<b>1.6</b>
<b>El Paso County</b>	<b>22</b>	<b>2.4</b>	<b>4,876,900</b>	<b>1.1</b>	<b>136,500</b>	<b>221,677</b>	<b>156,450</b>	<b>98.7</b>	<b>95</b>	<b>17</b>	<b>3,192,400</b>	<b>0.8</b>
<b>Teller County</b>	<b>19</b>	<b>2.1</b>	<b>2,193,599</b>	<b>0.5</b>	<b>39,600</b>	<b>115,452</b>	<b>33,300</b>	<b>102</b>	<b>12</b>	<b>12</b>	<b>1,948,599</b>	<b>0.5</b>
Chaffee	1	0.1	210,000	0.0	210,000	210,000	249,000	84.3	83	1	210,000	0.1
Douglas	4	0.4	385,500	0.1	86,500	96,375	87,450	93.0	96	4	385,500	0.1
Elbert	3	0.3	679,000	0.2	255,000	226,333	255,000	92.2	157	2	424,000	0.1
Fremont	3	0.3	278,900	0.1	49,900	92,966	47,000	97.3	34	2	229,000	0.1
Huerfano	2	0.2	143,900	0.0	71,950	71,950	74,900	95.5	59	0	0	0.0
Lincoln	1	0.1	40,000	0.0	40,000	40,000	48,000	83.3	95	1	40,000	0.0
Park	3	0.3	237,450	0.1	32,450	79,150	35,000	254.3	40	1	175,000	0.0
Pueblo	1	0.1	10,000	0.0	10,000	10,000	20,000	50.0	5	1	10,000	0.0
<b>FARM AND RANCH</b>	<b>1</b>	<b>0.1</b>	<b>2,550,000</b>	<b>0.6</b>	<b>2,550,000</b>	<b>2,550,000</b>	<b>1,500,000</b>	<b>170.0</b>	<b>819</b>	<b>1</b>	<b>2,550,000</b>	<b>0.6</b>

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
COMMERCIAL	11	1.2	7,727,900	1.7	620,000	702,536	650,000	91.2	87	8	4,477,900	1.1
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	910	100.0	442,653,104	100.0	425,000	486,431	425,000	6142.4	52	831	402,561,609	100.0

# January 2023 Charts

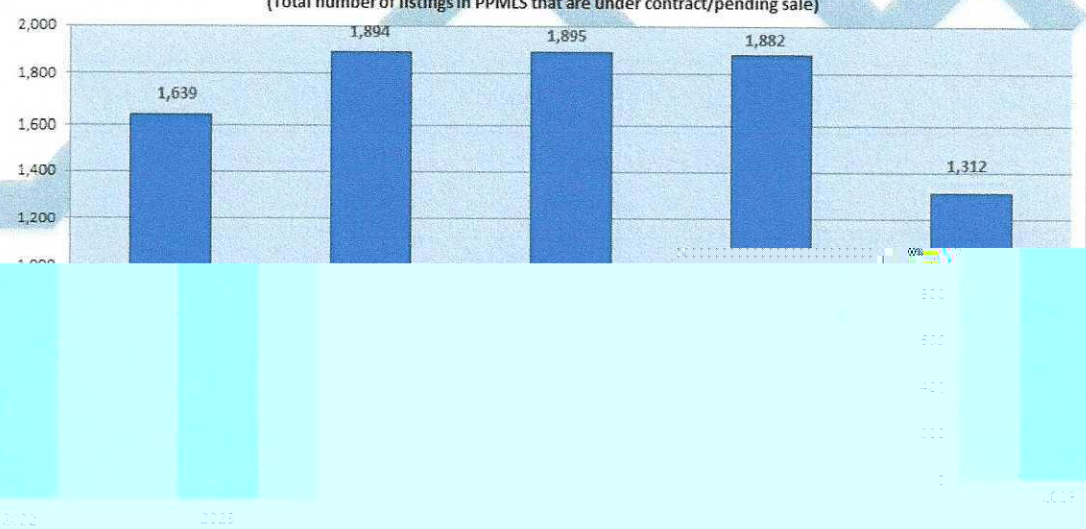


## Housing Statistics

### Single Family/Patio Homes

# Total Under Contract - January

(Total number of listings in PPMLS that are under contract/pending sale)



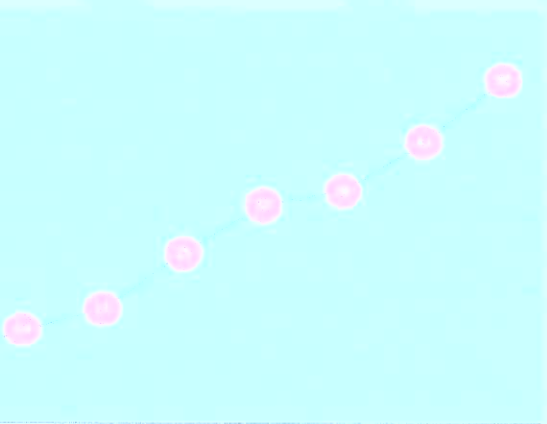
This report provides information on the housing market in the PPMLS region. It is intended for informational purposes only and does not constitute an offer of real estate services. For more information, please contact your REALTOR.

This report provides information on the housing market in the PPMLS region. It is intended for informational purposes only and does not constitute an offer of real estate services. For more information, please contact your REALTOR.

## Housing Statistics

### Single Family/Patio Homes

# Days on Market

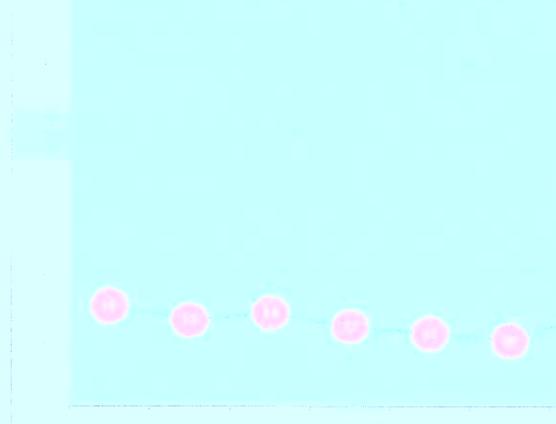


This report provides information on the housing market in the PPMLS region. It is intended for informational purposes only and does not constitute an offer of real estate services. For more information, please contact your REALTOR.

## Housing Statistics

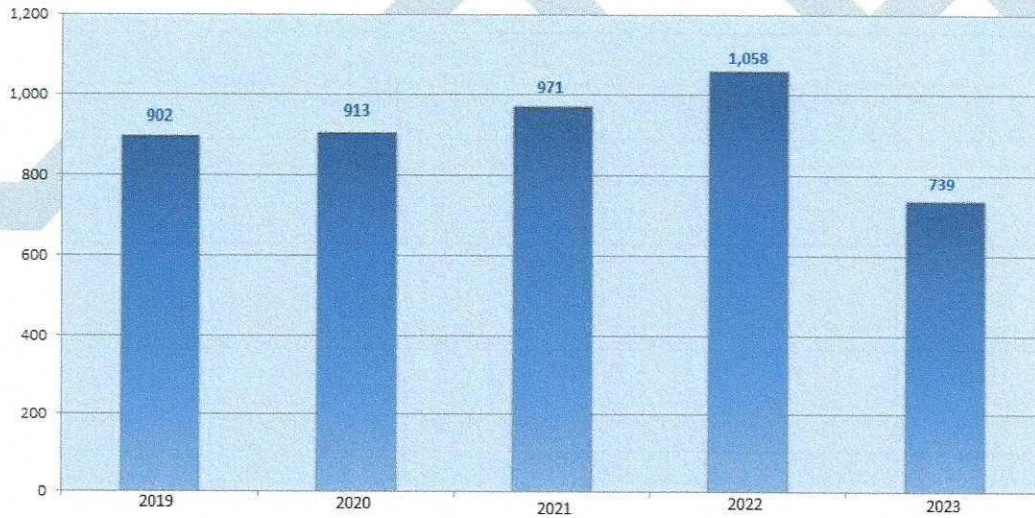
### Single Family/Patio Homes

# Average Days on Market



This report provides information on the housing market in the PPMLS region. It is intended for informational purposes only and does not constitute an offer of real estate services. For more information, please contact your REALTOR.

### Housing Statistics Single Family/Patio Homes Total Sales YTD - January



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.

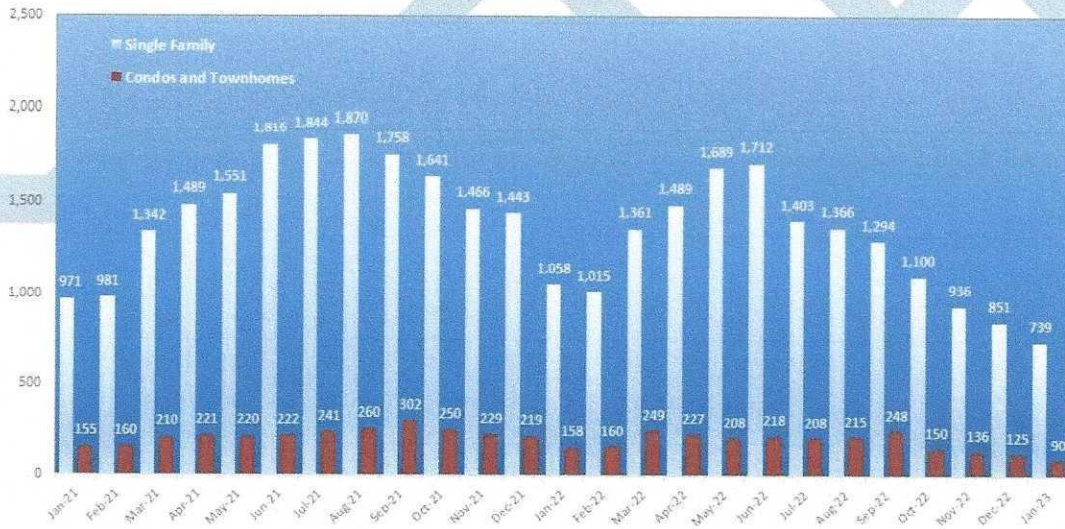
### Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.



## Housing Statistics Residential Home Sales



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.



## Active/Sold Listing Analysis January 2023

### Active Listings Analysis Current as of 2/1/23

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>1</b>	<b>23</b>	<b>169</b>	<b>334</b>	<b>205</b>	<b>231</b>	<b>119</b>	<b>94</b>	<b>20</b>
Reductions	0	13	75	145	83	76	31	10	2
% With Reduction	0.00%	47.80%	36.60%	35.00%	29.20%	25.90%	22.60%	10.60%	10.00%
Avg Reduction %	0%	3.20%	3%	2.40%	2.50%	2.00%	2.10%	4.00%	5%
<b>Teller County</b>	<b>1</b>	<b>8</b>	<b>3</b>	<b>23</b>	<b>18</b>	<b>13</b>	<b>8</b>	<b>9</b>	<b>7</b>
Reductions	0	2	1	9	6	4	0	1	1
% With Reduction	0.00%	25.00%	33.30%	30.40%	22.20%	31%	0.00%	11%	14%
Avg Reduction %	0.00%	2.80%	7.30%	2.60%	1.30%	4%	0.00%	6%	3%
<b>All Counties</b>	<b>22</b>	<b>90</b>	<b>250</b>	<b>417</b>	<b>248</b>	<b>281</b>	<b>156</b>	<b>134</b>	<b>43</b>

### Sold Listing Analysis - (January 2023)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>4</b>	<b>23</b>	<b>170</b>	<b>185</b>	<b>89</b>	<b>91</b>	<b>25</b>	<b>29</b>	<b>3</b>
<b>Teller County</b>	<b>0</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>2</b>	<b>1</b>
<b>All Counties</b>	<b>20</b>	<b>40</b>	<b>193</b>	<b>204</b>	<b>101</b>	<b>113</b>	<b>28</b>	<b>35</b>	<b>5</b>

### Sold Listing Analysis - (December 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>1</b>	<b>27</b>	<b>197</b>	<b>215</b>	<b>123</b>	<b>93</b>	<b>28</b>	<b>20</b>	<b>0</b>
<b>Teller County</b>	<b>2</b>	<b>6</b>	<b>9</b>	<b>9</b>	<b>10</b>	<b>4</b>	<b>4</b>	<b>1</b>	<b>0</b>
<b>All Counties</b>	<b>15</b>	<b>52</b>	<b>226</b>	<b>243</b>	<b>145</b>	<b>106</b>	<b>40</b>	<b>24</b>	<b>0</b>

### Sold Listing Analysis - January 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
<b>El Paso County</b>	<b>5</b>	<b>21</b>	<b>202</b>	<b>354</b>	<b>134</b>	<b>106</b>	<b>25</b>	<b>23</b>	<b>4</b>
<b>Teller County</b>	<b>1</b>	<b>9</b>	<b>10</b>	<b>18</b>	<b>8</b>	<b>7</b>	<b>2</b>	<b>2</b>	<b>0</b>
<b>All Counties</b>	<b>20</b>	<b>57</b>	<b>240</b>	<b>394</b>	<b>155</b>	<b>127</b>	<b>29</b>	<b>29</b>	<b>4</b>

This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2023. All rights reserved. Unauthorized reproduction is prohibited.