



LISTING AND SALES SUMMARY January 2022

All Homes						Existing Homes					
MONTHLY SUMMARY											
	Dec 2021	Jan 2022	% +/-	Jan 2021	% +/-	Dec 2021	Jan 2022	% +/-	Jan 2021	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	995	1,180	18.6	1,112	6.1	886	1,059	19.5	957	10.7	
Sales	1,443	1,058	(26.7)	971	9.0	1,309	967	(26.1)	855	13.1	
Ave. Sales Price	\$505,852	\$494,954	(2.2)	\$433,581	14.2	\$494,245	\$489,352	(1.0)	\$423,194	15.6	
Median Sales Price	\$450,000	\$445,000	(1.1)	\$385,000	15.6	\$440,000	\$439,226	(0.2)	\$375,000	17.1	
Total Active	659	549	(16.7)	460	19.3	425	346	(18.6)	339	2.1	
Months Supply	0.5	0.5	0.6	0.5	2.2	0.3	0.4	0.7	0.4	0.2	
CONDO/TOWNHOMES:											
New Listings	140	205	46.4	160	28.1	107	166	55.1	131	26.7	
Sales	219	158	(27.9)	155	1.9	175	116	(33.7)	118	(1.7)	
Ave. Sale Price	\$351,825	\$342,524	(2.6)	\$285,746	19.9	\$335,894	\$318,334	(5.2)	\$266,352	19.5	
Median Sale Price	\$335,000	\$345,000	3.0	\$279,282	23.5	\$322,000	\$317,500	(1.4)	\$258,950	22.6	
Total Active	89	79	(11.2)	64	23.4	38	41	7.9	28	46.4	
Months Supply	0.4	0.5	0.4	0.4	12.1	0.2	0.4	(0.2)	0.2	(27.4)	
CUMULATIVE YTD SUMMARY											
	Jan-Jan 2022			Jan-Jan 2021		% +/-	Jan-Jan 2022		Jan-Jan 2021		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,180			1,112		6.1	1,059		957		10.7
Sales	1,058			971		9.0	967		855		13.1
Ave. Sales Price	\$494,954			\$433,581		14.2	\$489,352		\$423,194		15.6
Volume	\$523,661,332			\$421,007,151		24.4	\$473,203,384		\$361,830,870		30.8
CONDO/TOWNHOMES:											
New Listings	205			160		28.1	166		131		26.7
Sales	158			155		1.9	116		118		(1.7)
Ave. Sales Price	\$342,524			\$285,746		19.9	\$318,334		\$266,352		19.5
Volume	\$54,118,792			\$44,290,630		22.2	\$36,926,744		\$31,429,536		17.5

©Copyright 2022 Pikes Peak REALTOR® Services Corp.(RSC)
All rights reserved. Unauthorized reproduction is prohibited.

RSC authorizes RSC REALTOR® Participants and Sub-Participants to reproduce and display a single copy of this Listing and Sales Summary on his/her own real estate website and/or electronic or print communications. Any such display must include the following notice with the correct range of dates:

©Copyright 2022 Pikes Peak REALTOR® Services Corp. All rights reserved. Unauthorized reproduction is prohibited. Based on information from the Pikes Peak REALTOR® Services Corp. ("RSC") for the period
January 2021 through January 2022. RSC information may not reflect all real estate activity in the market and is provided as is without warranty or guaranty.

Monthly Sales Activity January 2022

2 pages

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1058	79.6	523,662,356	85.6	445,000	494,954	435,000	101.4	15	971	480,005,527	86
El Paso County	877	66.0	444,155,143	72.6	450,000	506,448	440,000	101.6	14	802	405,394,814	72.6
Teller County	57	4.3	27,633,692	4.5	444,500	484,801	450,000	100.1	23	51	24,372,192	4.4
Adams	2	0.2	915,000	0.1	457,500	457,500	452,500	101.6	6	2	915,000	0.2
Arapahoe	2	0.2	1,161,000	0.2	580,500	580,500	575,000	101.4	4	2	1,161,000	0.2
Broomfield	1	0.1	1,377,750	0.2	1,377,750	1,377,750	1,380,000	99.8	0	1	1,377,750	0.2
Clear Creek	1	0.1	1,190,000	0.2	1,190,000	1,190,000	1,200,000	99.2	66	1	1,190,000	0.2
Custer	6	0.5	3,221,900	0.5	464,950	536,983	447,450	101.2	48	6	3,221,900	0.6
Douglas	8	0.6	5,480,000	0.9	666,500	685,000	673,500	101.5	32	8	5,480,000	1.0
Elbert	4	0.3	1,860,000	0.3	427,500	465,000	399,950	103.1	15	4	1,860,000	0.3
Fremont	3	0.2	1,511,000	0.2	535,000	503,666	535,000	98.9	5	3	1,511,000	0.3
Jefferson	2	0.2	1,255,000	0.2	627,500	627,500	743,750	86.7	18	2	1,255,000	0.2
Las Animas	2	0.2	270,900	0.0	135,450	135,450	132,450	102.1	2	1	124,900	0.0
Lincoln	3	0.2	898,500	0.1	299,500	299,500	299,500	99.6	38	3	898,500	0.2
Otero	1	0.1	120,500	0.0	120,500	120,500	117,000	103.0	3	1	120,500	0.0
Park	6	0.5	3,095,400	0.5	449,450	515,900	454,450	97.1	48	6	3,095,400	0.6
Pueblo	81	6.1	28,436,571	4.6	340,000	351,068	350,000	100.6	22	76	26,947,571	4.8
Weld	2	0.2	1,080,000	0.2	540,000	540,000	522,500	103.3	5	2	1,080,000	0.2
CONDO/TOWNHOME	158	11.9	54,118,907	8.8	345,000	342,524	337,950	101.0	18	151	51,896,484	9.3
El Paso County	148	11.1	50,683,807	8.3	348,635	342,458	338,500	101.1	17	142	48,666,384	8.7
Teller County	3	0.2	1,014,500	0.2	335,000	338,166	335,000	98.1	29	3	1,014,500	0.2
Arapahoe	1	0.1	235,000	0.0	235,000	235,000	240,000	97.9	112	1	235,000	0.0
Denver	1	0.1	345,000	0.1	345,000	345,000	344,000	100.3	23	1	345,000	0.1
Douglas	2	0.2	973,000	0.2	486,500	486,500	480,000	101.5	0	2	973,000	0.2
Fremont	2	0.2	662,600	0.1	331,300	331,300	328,900	100.7	43	2	662,600	0.1
Pueblo	1	0.1	205,000	0.0	205,000	205,000	205,000	100.0	0	0	0	0.0
INCOME	22	1.7	12,476,106	2.0	543,500	567,095	532,000	101.1	19	18	10,416,000	1.9
VACANT LAND	84	6.3	17,256,234	2.8	90,500	205,431	97,450	96.7	96	63	13,613,834	2.4
El Paso County	32	2.4	10,066,800	1.6	179,000	314,587	177,450	95.7	84	27	8,591,800	1.5
Teller County	25	1.9	2,475,649	0.4	42,000	99,025	45,000	95.9	95	18	1,842,149	0.3
Custer	3	0.2	684,500	0.1	42,500	228,166	45,000	94.8	105	2	642,000	0.1
Douglas	4	0.3	1,199,900	0.2	84,950	299,975	89,949	94.8	54	2	125,000	0.0
Fremont	5	0.4	361,500	0.1	53,000	72,300	53,000	109.8	307	3	288,000	0.1
Huerfano	1	0.1	320,000	0.1	320,000	320,000	320,000	100.0	597	1	320,000	0.1
Park	9	0.7	1,829,885	0.3	152,985	203,320	152,985	99.3	7	6	1,509,885	0.3
Pueblo	5	0.4	318,000	0.1	35,000	63,600	38,000	91.5	64	4	295,000	0.1
FARM AND RANCH	3	0.2	1,835,000	0.3	660,000	611,666	799,000	92.0	58	2	1,175,000	0.2
COMMERCIAL	4	0.3	2,350,000	0.4	400,000	587,500	399,000	99.0	114	3	950,000	0.2
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
Total	1329	100.0	611,698,603	100.0	425,000	460,269	419,900	101.0	21	1208	558,056,845	100.0



Monthly Listing Activity January 2022

2 pages

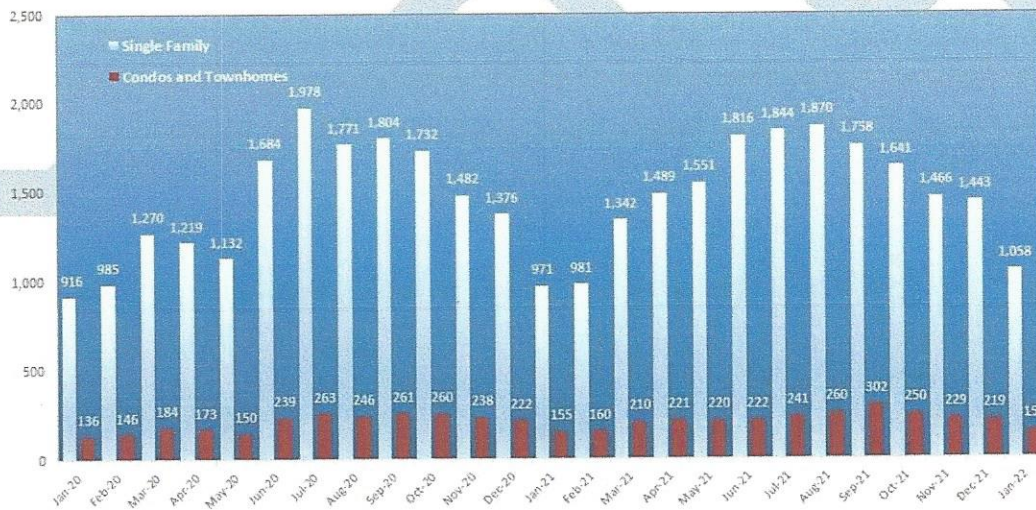
Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	544	39.9	452,153,611	55.3	570,000	831,164	1,180	465,000	531,789	187	1,030	19	43
El Paso County	334	24.5	281,135,291	34.4	599,900	841,722	990	469,950	523,925	138	880	8	26
Teller County	50	3.7	37,998,669	4.6	528,950	759,973	43	510,000	614,799	11	37	0	5
Adams	0	0.0	0	0.0	0	0	2	589,950	589,950	1	2	0	0
Arapahoe	0	0.0	0	0.0	0	0	6	589,950	582,466	0	5	0	0
Broomfield	0	0.0	0	0.0	0	0	1	1,380,000	1,380,000	0	0	1	0
Cheyenne	1	0.1	451,000	0.1	451,000	451,000	0	0	0	0	0	0	0
Costilla	2	0.1	662,118	0.1	331,059	331,059	0	0	0	0	0	0	0
Crowley	2	0.1	494,900	0.1	247,450	247,450	1	235,000	235,000	0	0	0	0
Custer	11	0.8	12,808,800	1.6	775,000	1,164,436	5	379,000	1,247,580	1	2	0	0
Delta	1	0.1	1,499,000	0.2	1,499,000	1,499,000	0	0	0	0	0	0	0
Denver	1	0.1	595,000	0.1	595,000	595,000	3	595,000	624,333	0	3	0	0
Douglas	11	0.8	18,540,309	2.3	962,000	1,685,482	17	850,000	979,292	5	17	1	1
Elbert	9	0.7	6,214,500	0.8	425,000	690,500	3	740,000	771,666	2	3	2	0
Fremont	21	1.5	24,362,490	3.0	685,000	1,160,118	15	399,900	717,829	3	8	0	3
Huerfano	5	0.4	2,124,700	0.3	396,900	424,940	2	598,400	598,400	0	0	0	0
Jefferson	1	0.1	980,000	0.1	980,000	980,000	1	580,000	580,000	0	1	0	0
Las Animas	2	0.1	1,274,900	0.2	637,450	637,450	1	279,900	279,900	0	1	0	0
Lincoln	4	0.3	720,900	0.1	173,000	180,225	1	315,000	315,000	1	5	1	0
Otero	1	0.1	850,000	0.1	850,000	850,000	0	0	0	0	1	0	0
Park	12	0.9	13,742,850	1.7	958,500	1,145,237	5	550,000	674,570	1	5	0	1
Pueblo	73	5.4	44,776,184	5.5	396,180	613,372	83	340,000	364,071	24	60	6	7
Rio Grande	1	0.1	474,500	0.1	474,500	474,500	0	0	0	0	0	0	0
Saguache	1	0.1	152,500	0.0	152,500	152,500	0	0	0	0	0	0	0
Summit	1	0.1	2,295,000	0.3	2,295,000	2,295,000	1	2,295,000	2,295,000	0	0	0	0
CONDO/TOWNHOME	79	5.8	38,546,641	4.7	449,900	487,932	205	343,890	343,989	24	179	1	5
El Paso County	66	4.8	30,605,579	3.7	442,900	463,720	189	335,000	335,025	22	165	1	5
Teller County	5	0.4	1,924,800	0.2	225,000	384,960	6	424,500	484,666	1	3	0	0
Adams	0	0.0	0	0.0	0	0	2	414,950	414,950	0	1	0	0
Arapahoe	1	0.1	1,419,900	0.2	1,419,900	1,419,900	1	394,900	394,900	0	1	0	0
Denver	0	0.0	0	0.0	0	0	0	0	0	1	0	0	0
Douglas	5	0.4	3,377,462	0.4	672,000	675,492	3	549,235	507,078	0	6	0	0
Grand	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Jefferson	0	0.0	0	0.0	0	0	1	370,000	370,000	0	0	0	0
Pueblo	2	0.1	1,218,900	0.1	609,450	609,450	3	250,000	391,333	0	2	0	0
INCOME	21	1.5	12,051,400	1.5	500,000	573,876	33	435,000	504,861	5	19	1	3

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
VACANT LAND	444	32.6	190,282,233	23.3	130,000	428,563	123	149,999	347,480	25	82	21	8
El Paso County	196	14.4	82,486,538	10.1	190,000	420,849	60	200,000	454,928	14	41	7	3
Teller County	62	4.5	13,202,737	1.6	52,497	212,947	23	25,500	152,266	6	18	3	0
Archuleta	1	0.1	3,690,000	0.5	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.1	1,162,525	0.1	1,162,525	1,162,525	1	1,162,525	1,162,525	0	0	0	0
Boulder	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Chaffee	1	0.1	175,000	0.0	175,000	175,000	0	0	0	0	0	0	0
Clear Creek	1	0.1	249,000	0.0	249,000	249,000	0	0	0	0	0	0	0
Costilla	3	0.2	59,600	0.0	20,000	19,866	0	0	0	0	0	0	0
Crowley	1	0.1	200,000	0.0	200,000	200,000	0	0	0	0	0	0	0
Custer	25	1.8	1,772,399	0.2	42,000	70,895	4	19,900	36,175	0	0	1	3
Douglas	13	1.0	11,506,522	1.4	449,222	885,117	3	450,000	966,633	0	5	0	1
Elbert	11	0.8	2,905,000	0.4	249,000	264,090	4	180,000	171,250	0	1	0	0
Fremont	23	1.7	9,334,680	1.1	65,000	405,855	4	257,000	266,146	0	2	0	0
Huerfano	6	0.4	3,799,900	0.5	92,500	633,316	0	0	0	0	0	0	0
Jefferson	4	0.3	3,559,899	0.4	854,950	889,974	2	1,374,999	1,374,999	1	0	0	0
Las Animas	3	0.2	389,900	0.0	125,000	129,966	1	250,000	250,000	0	0	0	0
Lincoln	1	0.1	56,995	0.0	56,995	56,995	0	0	0	1	0	0	0
Otero	0	0.0	0	0.0	0	0	1	299,900	299,900	0	1	0	0
Park	39	2.9	50,049,048	6.1	99,000	1,283,308	10	69,000	157,240	2	9	3	1
Pueblo	51	3.7	4,437,490	0.5	50,000	87,009	10	65,000	111,330	1	4	7	0
Saguache	1	0.1	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Summit	1	0.1	1,000,000	0.1	1,000,000	1,000,000	0	0	0	0	0	0	0
FARM AND RANCH	9	0.7	58,469,900	7.2	3,950,000	6,496,655	0	0	0	1	2	0	0
COMMERCIAL	88	6.5	65,035,495	8	405,000	739,039	21	325,000	353,538	3	6	5	1
BUSINESS OP	4	0.3	825,000	0.1	200,000	206,250	3	250,000	500,000	0	0	1	1
RENTALS	175	12.8	347,389	0	1,950	1,985	233	1,950	1,963	8	0	13	18
El Paso County	172	12.6	341,794	0.0	1,950	1,987	218	1,985	1,992	8	0	11	16
Teller County	2	0.1	4,200	0.0	2,100	2,100	14	1,225	1,557	0	0	2	2
Pueblo	1	0.1	1,395	0.0	1,395	1,395	1	1,395	1,395	0	0	0	0
Total	1,364	100.0	817,711,669	100	362,500	599,495	1,798	415,000	426,480	253	1,318	61	79

January 2022 Charts



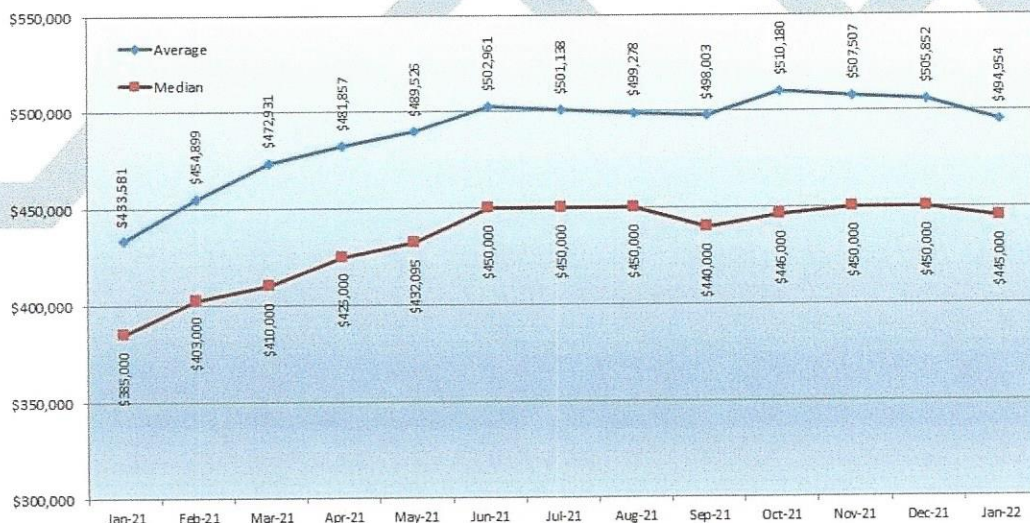
Housing Statistics Residential Home Sales



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.



Housing Statistics Single Family/Patio Homes Average and Median Sales Prices

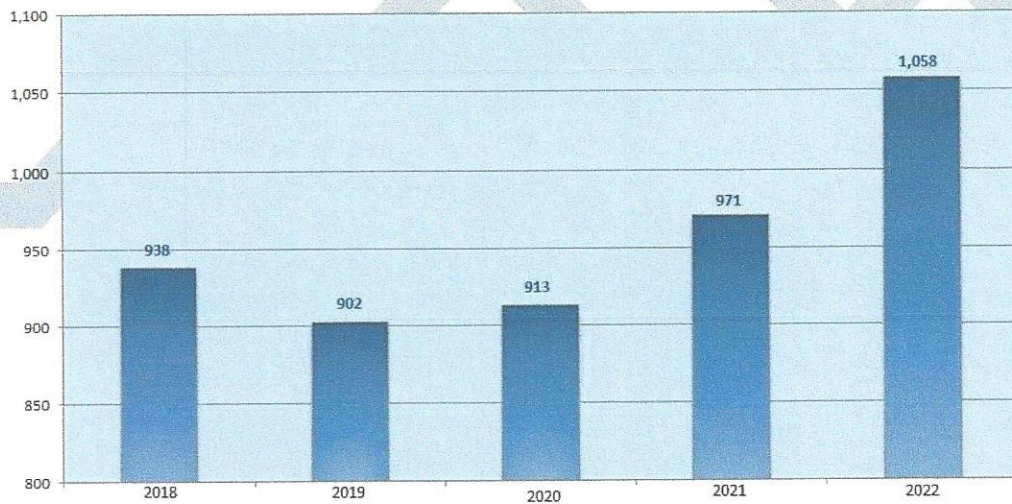


This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Total Sales YTD - January



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

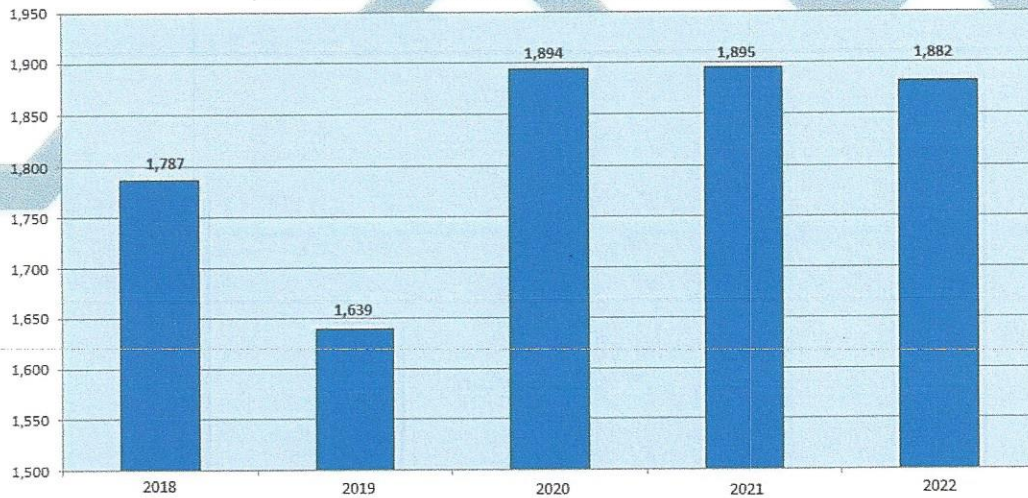
Average Days on Market



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.

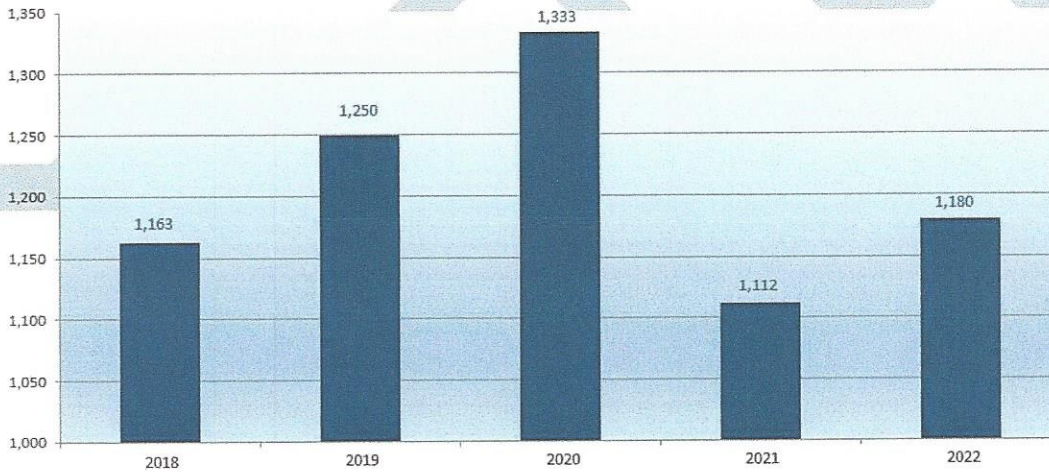
Housing Statistics Single Family/Patio Homes Total Under Contract - January

(Total number of listings in PPMLS that are under contract/pending sale)



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics Single Family/Patio Homes New Listings - January



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.

Housing Statistics

Single Family/Patio Homes

Homes For Sale



This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. ©Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.



Active/Sold Listing Analysis January 2022

Active Listings Analysis Current as of 2/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	9	21	77	60	51	52	42	19
Reductions	0	4	3	20	8	2	1	6	0
% With Reduction	0.00%	33.30%	14.20%	19.40%	11.60%	3.90%	1.90%	14.20%	0.00%
Avg Reduction %	0%	6.20%	4%	3.50%	2.20%	7.80%	5.70%	-3.20%	0%
Teller County	6	5	5	9	5	1	5	12	2
Reductions	1	1	3	0	1	0	0	1	0
% With Reduction	16.60%	20.00%	40.00%	0.00%	20.00%	0%	0.00%	8%	0%
Avg Reduction %	7.10%	7.00%	5.60%	0.00%	2.50%	0%	0.00%	1%	0%
All Counties	35	33	44	108	75	72	71	73	34

Sold Listing Analysis - (January 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	22	204	354	134	106	25	23	4
Teller County	1	9	10	18	8	7	2	2	0
All Counties	20	58	242	394	155	127	29	29	4

Sold Listing Analysis - (December 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	42	280	419	205	167	57	34	3
Teller County	4	8	12	15	9	11	2	3	0
All Counties	27	79	327	462	228	210	64	41	4

Sold Listing Analysis - January 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	83	366	188	98	57	22	15	2
Teller County	4	11	12	15	7	3	0	1	0
All Counties	27	113	390	214	115	66	25	19	2

This representation is based in whole or in part on information from the Pikes Peak REALTOR® Services Corp. ("RSC") or its PPMLS. Content is deemed reliable; however, neither the RSC nor the PPMLS nor PPAR guarantees or is in any way responsible for its accuracy. Data maintained by RSC does not reflect all real estate activity in the market. © Copyright Pikes Peak REALTOR® Services Corp., a wholly owned subsidiary of the Pikes Peak Association of REALTORS® 2022. All rights reserved. Unauthorized reproduction is prohibited.