



LISTING AND SALES SUMMARY
December 2022

MONTHLY SUMMARY	All Homes					Existing Homes				
	Nov 2022	Dec 2022	% +/-	Dec 2021	% +/-	Nov 2022	Dec 2022	% +/-	Dec 2021	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	953	659	(30.8)	995	(33.8)	824	562	(31.8)	886	(36.6)
Sales	936	851	(9.1)	1,443	(41.0)	815	753	(7.6)	1,309	(42.5)
Ave. Sales Price	\$525,923	\$490,910	(6.7)	\$505,852	(3.0)	\$507,200	\$476,975	(6.0)	\$494,245	(3.5)
Median Sales Price	\$453,000	\$441,000	(2.6)	\$450,000	(2.0)	\$437,000	\$430,000	(1.6)	\$440,000	(2.3)
Total Active	2,430	1,909	(21.4)	659	189.7	1,954	1,459	(25.3)	425	243.3
Months Supply	2.6	2.2	2.4	0.5	(4.6)	2.4	1.9	3.3	0.3	(5.7)
CONDO/TOWNHOMES:										
New Listings	143	116	(18.9)	140	(17.1)	118	91	(22.9)	107	(15.0)
Sales	136	125	(8.1)	219	(42.9)	103	104	1.0	175	(40.6)
Ave. Sale Price	\$368,724	\$368,781	0.0	\$351,825	4.8	\$333,420	\$344,010	3.2	\$335,894	2.4
Median Sale Price	\$350,000	\$320,000	(8.6)	\$335,000	(4.5)	\$319,900	\$310,000	(3.1)	\$322,000	(3.7)
Total Active	262	244	(6.9)	89	174.2	171	157	(8.2)	38	313.2
Months Supply	1.9	2.0	0.8	0.4	(4.1)	1.7	1.5	(8.4)	0.2	(7.7)
CUMULATIVE YTD SUMMARY										
	Jan-Dec 2022		Jan-Dec 2021		% +/-	Jan-Dec 2022		Jan-Dec 2021		% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	19,180		19,654		(2.4)	17,162		17,911		(4.2)
Sales	15,259		18,159		(16.0)	13,705		16,601		(17.4)
Ave. Sales Price	\$535,404		\$491,768		8.9	\$525,236		\$486,245		8.0
Volume	\$8,169,729,636		\$8,930,015,112		(8.5)	\$7,198,359,380		\$8,072,153,245		(10.8)
CONDO/TOWNHOMES:										
New Listings	2,595		2,795		(7.2)	2,212		2,381		(7.1)
Sales	2,305		2,688		(14.2)	1,920		2,276		(15.6)
Ave. Sales Price	\$368,323		\$327,364		12.5	\$350,968		\$318,676		10.1
Volume	\$848,984,515		\$879,954,432		(3.5)	\$673,858,560		\$725,306,576		(7.1)

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Monthly Sales Activity December 2022

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	851	79.8	417,765,205	84.8	441,000	490,910	449,900	98.5	41	792	386,197,280	86.5
El Paso County	704	66.0	351,033,297	71.3	444,995	498,626	449,995	98.8	40	659	326,939,780	73.2
Teller County	45	4.2	21,763,008	4.4	465,000	483,622	480,000	97.7	56	38	17,441,500	3.9
Adams	2	0.2	1,145,000	0.2	572,500	572,500	579,950	98.7	47	2	1145000	0.3
Arapahoe	3	0.3	1,596,990	0.3	604,990	532,330	599,900	95.6	0	3	1,596,990	0.4
Broomfield	1	0.1	529,900	0.1	529,900	529,900	529,900	100.0	30	1	529,900	0.1
Cheyenne	1	0.1	33,500	0.0	33,500	33,500	50,000	67.0	94	1	33,500	0.0
Costilla	1	0.1	320,000	0.1	320,000	320,000	325,000	98.5	13	1	320,000	0.1
Custer	2	0.2	1,125,000	0.2	562,500	562,500	599,500	94.0	24	2	1,125,000	0.3
Denver	1	0.1	434,000	0.1	434,000	434,000	450,000	96.4	4	1	434,000	0.1
Douglas	10	0.9	8,755,500	1.8	838,750	875,550	852,450	101.1	39	10	8,755,500	2.0
Elbert	4	0.4	3,044,100	0.6	788,300	761,025	810,000	96.8	82	3	2444100	0.5
Fremont	9	0.8	3,857,300	0.8	450,000	428,588	450,000	100.0	50	9	3,857,300	0.9
Huerfano	1	0.1	185,000	0.0	185,000	185,000	195,000	94.9	114	1	185,000	0.0
Jefferson	7	0.7	4,060,000	0.8	610,000	580,000	625,000	94.2	53	7	4,060,000	0.9
Otero	1	0.1	145,000	0.0	145,000	145,000	160,000	90.6	4	1	145000	0.0
Park	4	0.4	2,447,000	0.5	566,000	611,750	587,000	94.9	79	3	1,582,000	0.4
Pueblo	55	5.2	17,290,610	3.5	329,000	314,374	340,000	96.9	37	50	15602710	3.5
CONDO/TOWNHOME	125	11.7	46,097,664	9.4	320,000	368,781	323,000	98.9	37	117	41,083,553	9.2
El Paso County	109	10.2	38,831,412	7.9	315,000	356,251	319,900	99.2	34	102	34,317,301	7.7
Teller County	1	0.1	650,000	0.1	650,000	650,000	685,000	94.9	126	1	650,000	0.1
Adams	1	0.1	335,000	0.1	335,000	335,000	335,000	100.0	6	1	335,000	0.1
Denver	3	0.3	765,000	0.2	270,000	255,000	279,900	98.8	58	3	765000	0.2
Douglas	6	0.6	3,394,352	0.7	606,592	565,725	615,500	95.6	75	6	3,394,352	0.8
Jefferson	4	0.4	1,841,900	0.4	491,950	460,475	489,900	98.3	39	3	1341900	0.3
Pueblo	1	0.1	280,000	0.1	280,000	280,000	289,900	96.6	15	1	280,000	0.1
INCOME	11	1.0	6,731,084	1.4	648,920	611,916	680,000	96.9	31	10	6,073,584	1.4
VACANT LAND	71	6.7	11,221,916	2.3	70,000	158,055	75,000	89.3	73	50	9,005,175	2.0
El Paso County	21	2.0	6,130,700	1.2	150,000	291,938	165,000	94.5	54	17	5,827,800	1.3
Teller County	19	1.8	2,008,366	0.4	30,000	105,703	32,600	90.5	54	12	782,525	0.2
Custer	3	0.3	195,500	0.0	38,000	65,166	45,000	92.8	115	1	120,000	0.0
Douglas	4	0.4	1,063,500	0.2	234,250	265,875	237,500	96.9	44	4	1,063,500	0.2
Elbert	2	0.2	580,000	0.1	290,000	290,000	297,500	97.1	133	1	255,000	0.1
Fremont	4	0.4	135,000	0.0	32,500	33,750	39,700	71.3	112	3	75,000	0.0
Huerfano	4	0.4	163,500	0.0	13,000	40,875	17,500	81.1	106	2	137,500	0.0
Las Animas	1	0.1	48,000	0.0	48,000	48,000	54,900	87.4	67	1	48,000	0.0
Park	5	0.5	355,100	0.1	75,500	71,020	79,999	86.4	76	3	170,100	0.0
Pueblo	8	0.7	542,250	0.1	35,000	67,781	37,500	80.4	113	6	525,750	0.1
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	9	0.8	10,683,000	2.2	595,000	1,187,000	625,000	93.9	130	6	4,098,000	0.9

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1067	100.0	492,498,869	100.0	423,000	461,573	425,000	97.9	43	975	446,457,592	100.0



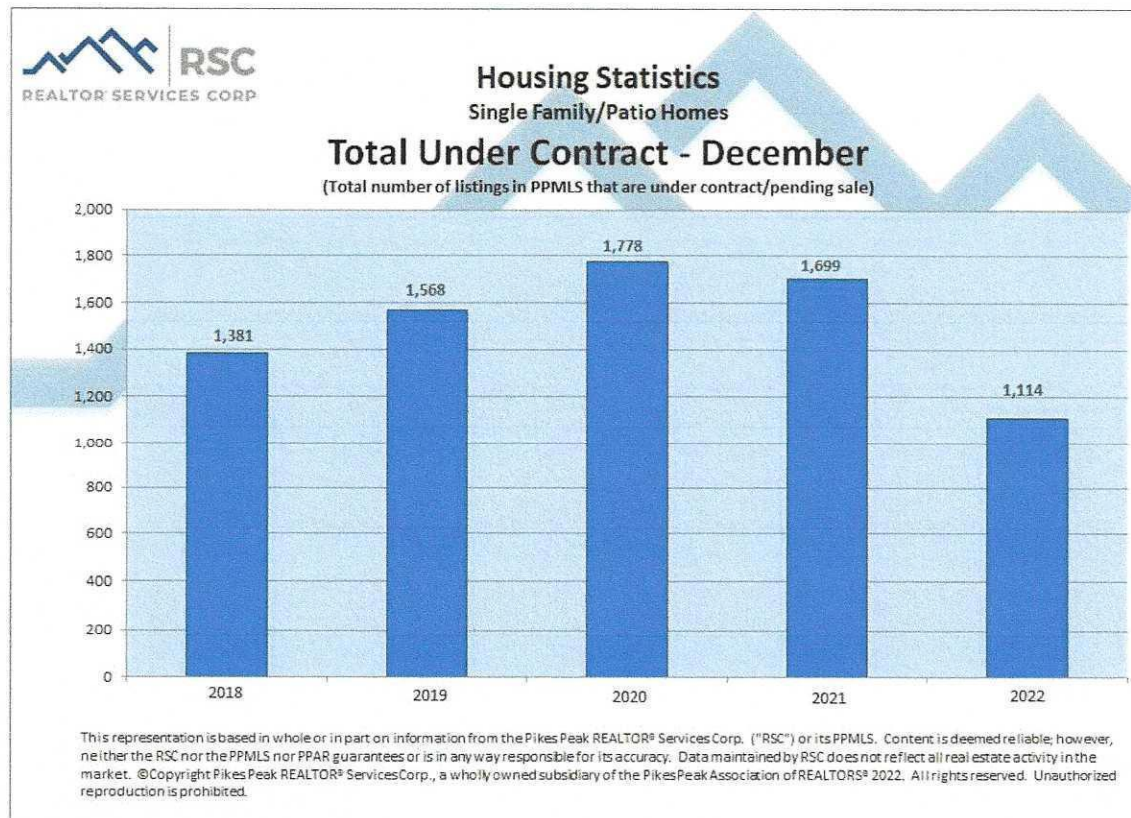
Monthly Listing Activity December 2022

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	1,908	63.3	1,236,525,552	73.1	524,857	648,074	659	450,000	541,556	236	591	260	125
El Paso County	1,409	46.8	897,628,783	53.1	530,000	637,067	517	464,990	553,099	182	499	177	93
Teller County	106	3.5	81,300,359	4.8	598,950	766,984	23	499,900	567,326	13	21	16	6
Adams	6	0.2	3,892,749	0.2	472,375	648,791	6	436,999	531,999	0	3	1	0
Arapahoe	6	0.2	3,653,900	0.2	559,500	608,983	4	494,500	482,247	2	3	1	0
Bent	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Chaffee	2	0.1	5,115,000	0.3	2,557,500	2,557,500	2	2,557,500	2,557,500	0	0	0	0
Cheyenne	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Clear Creek	1	0.0	440,000	0.0	440,000	440,000	0	0	0	0	0	0	0
Costilla	3	0.1	1,880,000	0.1	590,000	626,666	2	405,000	405,000	0	0	0	0
Crowley	3	0.1	973,500	0.1	349,500	324,500	1	399,000	399,000	2	0	2	0
Custer	14	0.5	9,471,700	0.6	551,000	676,550	5	525,000	537,180	1	1	2	0
Denver	2	0.1	1,724,000	0.1	862,000	862,000	2	619,000	619,000	1	1	1	0
Douglas	41	1.4	55,720,096	3.3	899,900	1,359,026	10	803,500	893,200	7	11	11	6
Elbert	24	0.8	27,892,001	1.6	875,000	1,162,166	8	534,500	495,487	4	5	6	0
Fremont	47	1.6	25,953,221	1.5	399,900	552,196	11	260,000	308,418	9	11	7	3
Huerfano	3	0.1	825,000	0.0	311,000	275,000	0	0	0	0	0	1	0
Jefferson	11	0.4	13,791,200	0.8	920,000	1,253,745	3	923,900	815,966	0	2	4	1
Kit Carson	1	0.0	120,000	0.0	120,000	120,000	0	0	0	0	0	0	0
La Plata	1	0.0	799,900	0.0	799,900	799,900	0	0	0	0	0	0	0
Las Animas	3	0.1	1,503,000	0.1	550,000	501,000	0	0	0	0	0	0	0
Lincoln	5	0.2	2,799,999	0.2	380,000	559,999	1	799,999	799,999	0	1	1	1
Otero	2	0.1	394,000	0.0	197,000	197,000	1	160,000	160,000	1	2	1	0
Park	23	0.8	19,297,800	1.1	625,000	839,034	6	547,500	516,500	1	1	3	0
Phillips	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Prowers	1	0.0	175,000	0.0	175,000	175,000	0	0	0	0	0	0	0
Pueblo	191	6.3	78,940,444	4.7	380,200	413,300	57	349,900	345,978	13	29	24	14
Saguache	1	0.0	1,200,000	0.1	1,200,000	1,200,000	0	0	0	0	0	0	0
Weld	2	0.1	1,033,900	0.1	516,950	516,950	0	0	0	0	0	0	0
Yuma	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
CONDO/TOWNHOME	244	8.1	113,359,728	6.7	421,999	464,589	116	367,500	410,951	26	73	34	8
El Paso County	199	6.6	89,688,397	5.3	409,101	450,695	94	349,999	380,194	24	67	31	8
Teller County	5	0.2	2,044,000	0.1	499,000	408,800	1	379,000	379,000	0	1	2	0
Adams	1	0.0	320,000	0.0	320,000	320,000	1	330,000	330,000	1	0	0	0
Arapahoe	1	0.0	375,000	0.0	375,000	375,000	0	0	0	0	2	1	0
Boulder	1	0.0	1,200,000	0.1	1,200,000	1,200,000	0	0	0	0	0	0	0
Custer	1	0.0	339,000	0.0	339,000	339,000	0	0	0	0	0	0	0
Denver	4	0.1	1,204,900	0.1	294,950	301,225	4	290,900	299,200	1	1	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Douglas	24	0.8	15,248,831	0.9	639,500	635,367	16	639,500	626,643	0	2	0	0
Fremont	1	0.0	180,000	0.0	180,000	180,000	0	0	0	0	0	0	0
Jefferson	2	0.1	920,000	0.1	460,000	460,000	0	0	0	0	0	0	0
Pueblo	5	0.2	1,839,600	0.1	379,900	367,920	0	0	0	0	0	0	0
INCOME	59	2.0	52,874,700	3.1	573,000	896,181	21	450,000	648,990	5	8	13	11
VACANT LAND	706	23.4	178,552,594	10.6	150,000	252,907	88	119,000	181,920	8	42	103	14
El Paso County	325	10.8	109,686,235	6.5	222,000	337,496	37	210,000	233,330	3	16	46	2
Teller County	128	4.2	20,202,349	1.2	60,000	157,830	23	40,000	75,982	2	8	15	1
Arapahoe	1	0.0	499,900	0.0	499,900	499,900	0	0	0	0	0	0	0
Archuleta	1	0.0	365,000	0.0	365,000	365,000	0	0	0	0	0	1	0
Baca	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Chaffee	2	0.1	359,800	0.0	179,900	179,900	2	179,900	179,900	0	0	0	0
Clear Creek	2	0.1	279,000	0.0	139,500	139,500	0	0	0	0	0	0	0
Costilla	3	0.1	139,900	0.0	30,000	46,633	1	84,900	84,900	0	0	0	0
Crowley	2	0.1	198,900	0.0	99,450	99,450	0	0	0	0	0	0	0
Custer	32	1.1	4,705,000	0.3	43,500	147,031	0	0	0	1	1	0	0
Douglas	19	0.6	10,336,600	0.6	210,000	544,031	3	992,000	964,000	0	4	7	6
Elbert	25	0.8	5,273,000	0.3	190,000	210,920	1	195,000	195,000	1	0	7	0
Fremont	22	0.7	6,842,749	0.4	73,875	311,034	4	43,500	82,000	1	1	4	2
Huerfano	14	0.5	1,427,743	0.1	23,999	101,981	1	84,900	84,900	0	3	5	1
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
Las Animas	3	0.1	204,800	0.0	69,900	68,266	0	0	0	0	0	0	0
Lincoln	3	0.1	327,000	0.0	49,000	109,000	0	0	0	0	0	1	0
Park	36	1.2	9,995,425	0.6	81,000	277,650	7	45,000	152,285	0	3	7	0
Pueblo	82	2.7	6,531,293	0.4	40,000	79,649	9	47,600	68,622	0	5	9	2
Rio Blanco	1	0.0	280,000	0.0	280,000	280,000	0	0	0	0	0	0	0
Saguache	2	0.1	304,000	0.0	152,000	152,000	0	0	0	0	1	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
FARM AND RANCH	10	0.3	18,474,000	1.1	1,309,500	1,847,400	1	750,000	750,000	0	0	8	1
COMMERCIAL	84	2.8	89,939,620	5.3	695,000	1,070,709	9	525,000	546,696	2	7	7	0
BUSINESS OP	1	0.0	1,650,000	0.1	1,650,000	1,650,000	0	0	0	0	0	2	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	4	0
El Paso County	0	0.0	0	0.0	0	0	0	0	0	0	0	3	0
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Total	3,012	100.0	1,691,376,194	100	451,637	561,545	894	425,000	492,018	277	721	431	159

December 2022 Charts

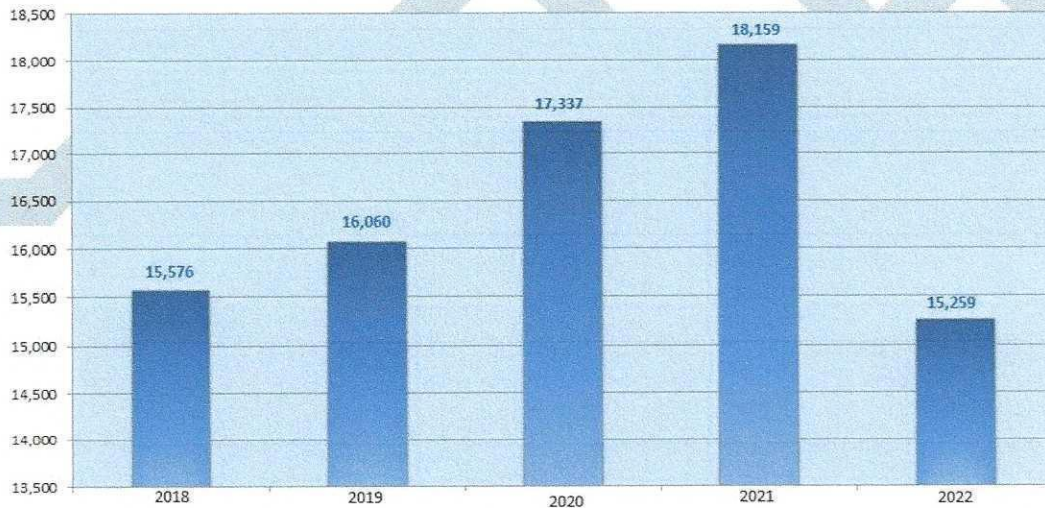


Housing Statistics Single Family/Patio Homes Average Days on Market



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Housing Statistics Single Family/Patio Homes Total Sales YTD - December



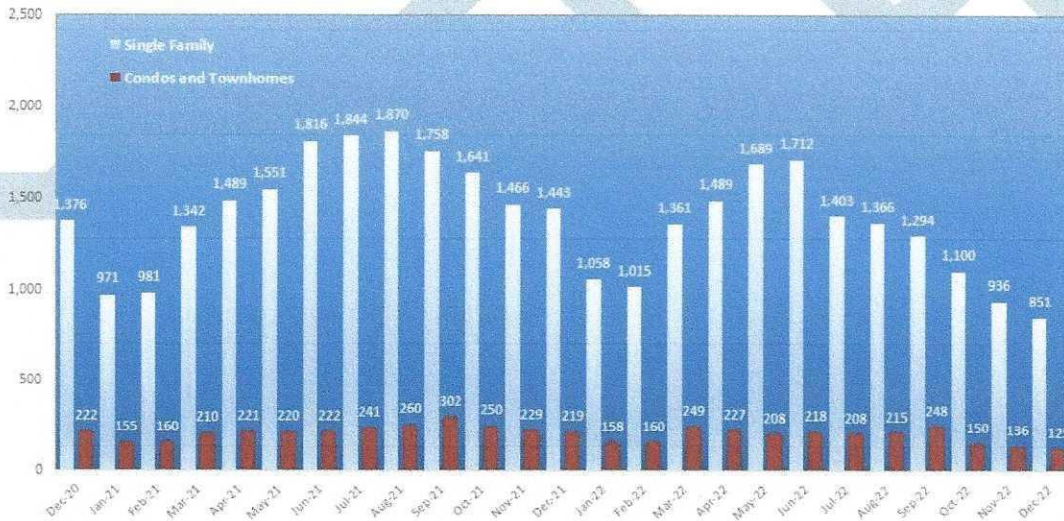
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Housing Statistics

Single Family/Patio Homes

Homes For Sale



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Active/Sold Listing Analysis December 2022

Active Listings Analysis Current as of 1/3/23

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	22	223	374	288	279	110	91	22
Reductions	0	12	94	135	96	119	28	9	0
% With Reduction	0.00%	31.80%	35.40%	30.40%	27.40%	35.10%	21.80%	8.70%	0.00%
Avg Reduction %	0%	3.30%	3%	2.60%	2.60%	2.40%	2.10%	-1.80%	0%
Teller County	1	8	6	19	23	21	10	11	7
Reductions	0	1	2	10	10	1	3	1	0
% With Reduction	0.00%	12.50%	33.30%	31.50%	34.70%	5%	30.00%	9%	0%
Avg Reduction %	0.00%	15.00%	3.30%	5.60%	2.30%	1%	1.80%	5%	0%
All Counties	26	87	315	463	344	339	158	134	45

Sold Listing Analysis - (December 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	27	197	215	123	93	28	20	0
Teller County	2	6	9	9	10	4	4	1	0
All Counties	15	52	226	243	145	106	40	24	0

Sold Listing Analysis - (November 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	29	203	249	117	113	39	36	1
Teller County	3	3	7	8	6	7	1	2	1
All Counties	22	49	229	273	135	136	44	43	4

Sold Listing Analysis - December 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	42	280	420	204	167	57	34	3
Teller County	4	8	12	15	9	11	2	3	0
All Counties	27	79	327	463	227	210	64	41	4

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