



LISTING AND SALES SUMMARY December 2025

All Homes						Existing Homes				
MONTHLY SUMMARY										
	Nov 2025	Dec 2025	% +/-	Dec 2024	% +/-	Nov 2025	Dec 2025	% +/-	Dec 2024	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	885	739	(16.5)	707	4.5	738	606	(17.9)	595	1.8
Sales	837	909	8.6	877	3.6	730	766	4.9	735	4.2
Ave. Sales Price	\$551,605	\$531,469	(3.7)	\$545,969	(2.7)	\$543,191	\$522,593	(3.8)	\$536,694	(2.6)
Median Sales Price	\$491,990	\$460,000	(6.5)	\$485,000	(5.2)	\$475,000	\$448,450	(5.6)	\$474,000	(5.4)
Total Active	3,555	2,837	(20.2)	2,505	13.3	3,061	2,363	(22.8)	2,003	18.0
* Months Supply	4.2	3.1		2.9		4.2	3.1		2.7	
CONDO/TOWNHOMES:										
New Listings	149	91	(38.9)	116	(21.6)	132	80	(39.4)	94	(14.9)
Sales	95	107	12.6	111	(3.6)	80	98	22.5	82	19.5
Ave. Sale Price	\$378,223	\$366,835	(3.0)	\$351,532	4.4	\$371,760	\$359,210	(3.4)	\$320,694	12.0
Median Sale Price	\$344,500	\$330,000	(4.2)	\$340,000	(2.9)	\$320,000	\$318,375	(0.5)	\$308,500	3.2
Total Active	606	501	(17.3)	502	(0.2)	549	456	(16.9)	439	3.9
* Months Supply	6.4	4.7		4.5		6.9	4.7		5.4	
CUMULATIVE YTD SUMMARY										
	Jan-Dec 2025			Jan-Dec 2024	% +/-	Jan-Dec 2025			Jan-Dec 2024	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	17,358			16,173	7.3	15,462			14,323	8.0
Sales	11,788			11,503	2.5	10,322			10,143	1.8
Ave. Sales Price	\$559,340			\$549,346	1.8	\$554,424			\$539,940	2.7
Volume	\$6,593,499,920			\$6,319,127,038	4.3	\$5,722,764,528			\$5,476,611,420	4.5
CONDO/TOWNHOMES:										
New Listings	2,577			2,660	(3.1)	2,361			2,355	0.3
Sales	1,572			1,695	(7.3)	1,402			1,407	(0.4)
Ave. Sales Price	\$363,437			\$368,540	(1.4)	\$353,856			\$350,812	0.9
Volume	\$571,322,964			\$624,675,300	(8.5)	\$496,106,112			\$493,592,484	0.5

* Beginning 2025, calculating differences between Months Supply will not be done.

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Active/Sold Listing Analysis

December 2025

Active Listings Analysis Current as of 1/5/26

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	8	45	373	549	380	395	153	160	33
Reductions	4	20	125	119	94	75	22	30	3
% With Reduction	50.00%	35.50%	29.70%	18.50%	21.50%	17.20%	13.00%	16.20%	9.00%
Avg Reduction %	10%	5.60%	3%	1.90%	2.60%	2.20%	2.00%	2.60%	2%
Teller County	7	17	32	43	21	46	7	13	3
Reductions	3	1	14	13	4	10	1	2	0
% With Reduction	28.50%	5.80%	34.30%	20.90%	19.00%	17%	14.20%	8%	0%
Avg Reduction %	6.00%	1.60%	3.50%	16.20%	1.30%	2%	0.60%	3%	0%
All Counties	59	143	503	712	452	518	186	213	52

Sold Listing Analysis - (December 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	7	38	163	210	146	95	40	32	4
Teller County	2	3	10	16	8	7	5	2	0
All Counties	15	65	207	240	164	117	55	42	5

Sold Listing Analysis - (November 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	27	126	192	128	118	36	35	4
Teller County	3	6	5	8	10	9	2	5	1
All Counties	21	56	153	214	149	147	47	45	5

Sold Listing Analysis - December 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	20	132	214	142	133	46	33	1
Teller County	1	4	11	10	6	7	1	3	1
All Counties	17	45	166	240	157	156	50	41	4

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December 2025 Charts

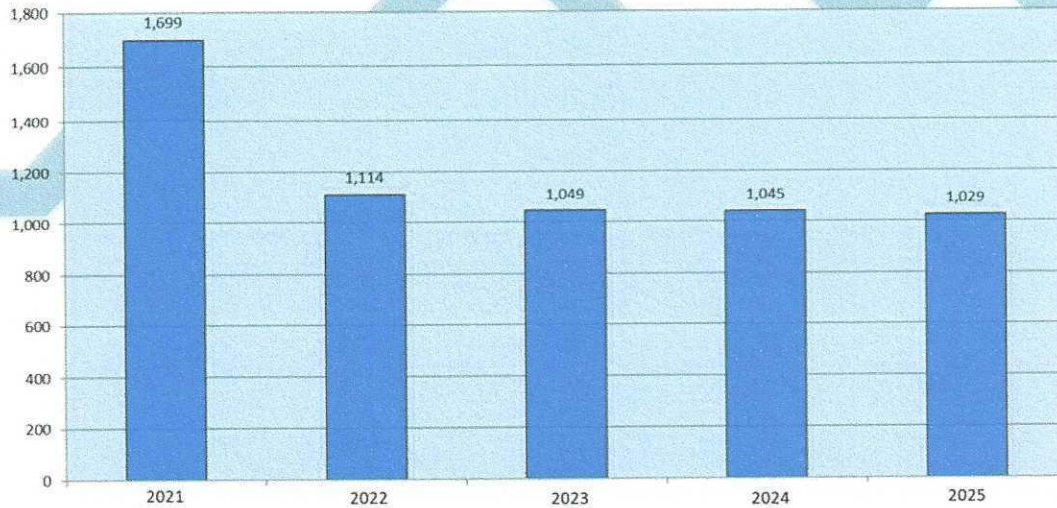


Housing Statistics

Single Family/Patio Homes

Total Under Contract - December

(Total number of listings in PPMLS that are under contract/pending sale)

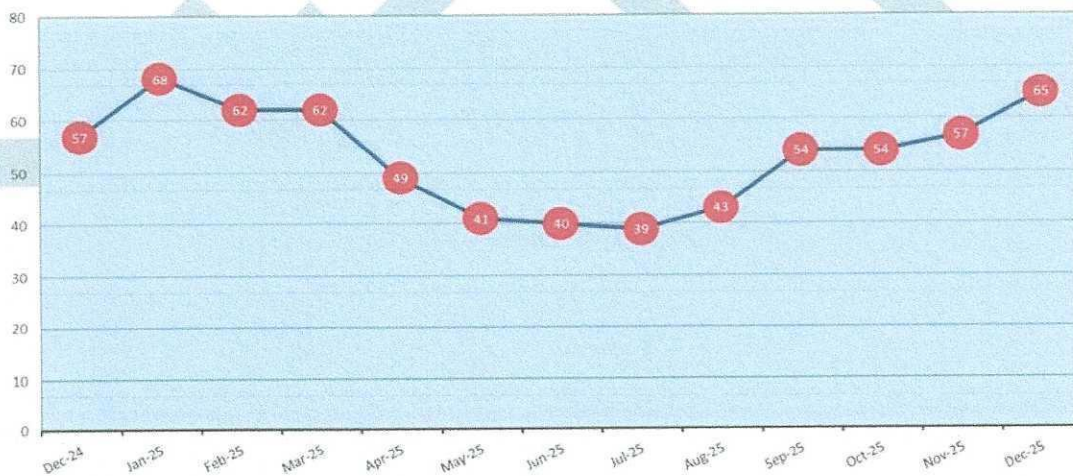


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Housing Statistics

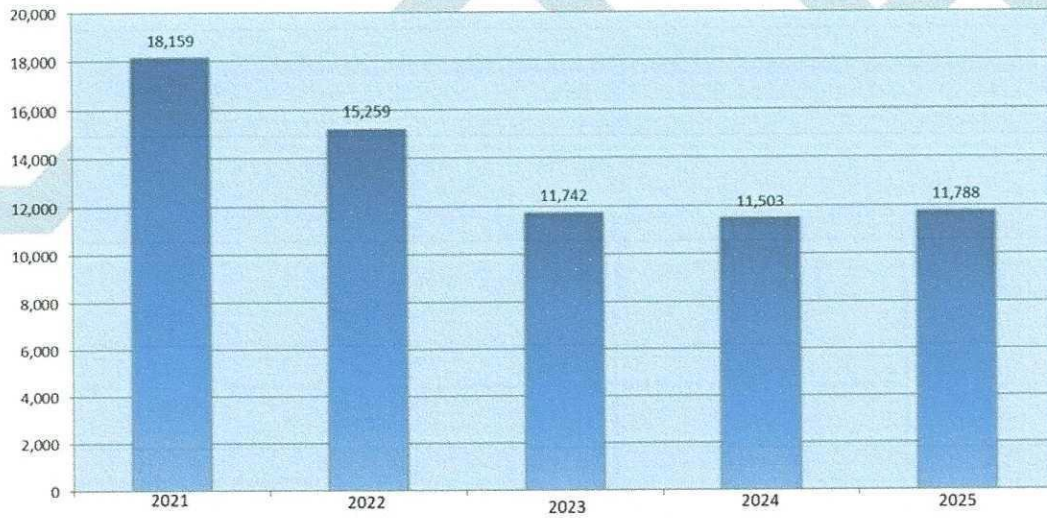
Single Family/Patio Homes

Average Days on Market



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Housing Statistics Single Family/Patio Homes Total Sales YTD - December



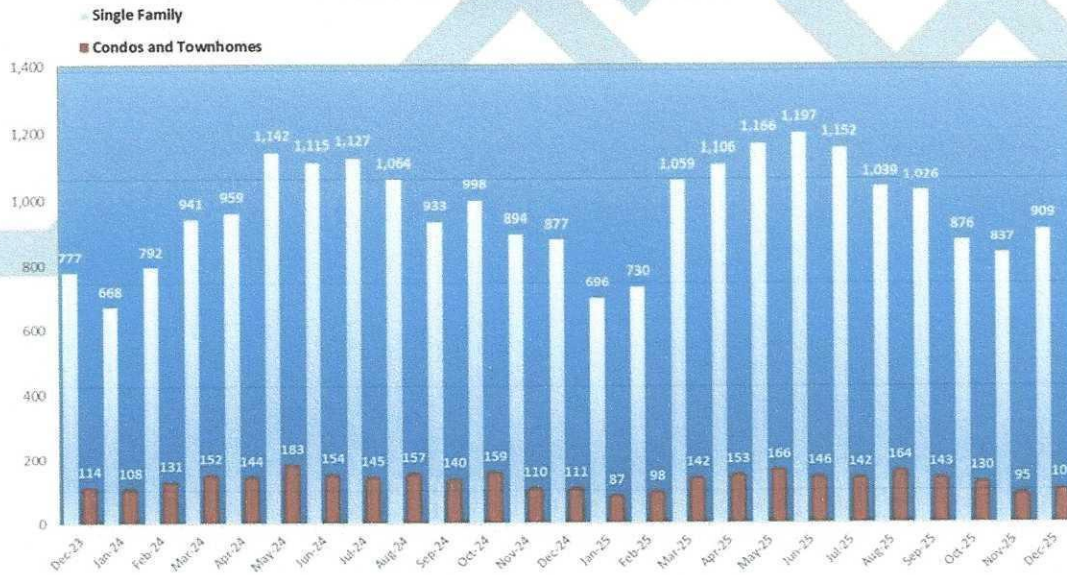
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Monthly Listing Activity December 2025

3 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,831	60.0	1,788,051,116	0	500,000	631,597	738	459,900	541,477	204	548	432	98
El Paso County	2,092	44.3	1,338,771,291	0.0	522,000	639,948	588	469,900	545,178	163	456	278	68
Teller County	189	4.0	113,383,851	0.0	499,000	599,914	32	467,500	559,203	12	28	44	13
Adams	5	0.1	2,949,900	0.0	610,000	589,980	0	0	0	1	3	1	0
Alamosa	1	0.0	94,999	0.0	94,999	94,999	0	0	0	0	0	0	0
Arapahoe	12	0.3	8,117,000	0.0	534,500	676,416	3	490,000	513,333	0	5	1	1
Bent	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Boulder	1	0.0	730,000	0.0	730,000	730,000	0	0	0	0	0	0	0
Broomfield	1	0.0	518,000	0.0	518,000	518,000	0	0	0	0	0	0	0
Chaffee	3	0.1	1,960,999	0.0	484,000	653,666	0	0	0	0	0	2	0
Conejos	1	0.0	850,000	0.0	850,000	850,000	0	0	0	0	0	0	0
Costilla	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Crowley	4	0.1	1,024,900	0.0	244,950	256,225	0	0	0	0	0	0	0
Custer	17	0.4	9,346,300	0.0	475,000	549,782	6	522,000	530,583	0	0	3	1
Denver	5	0.1	2,795,000	0.0	600,000	559,000	2	597,500	597,500	0	1	0	0
Douglas	61	1.3	87,362,200	0.0	824,000	1,432,167	15	775,000	1,183,853	0	16	23	6
Elbert	17	0.4	18,281,699	0.0	910,000	1,075,394	5	910,000	1,003,980	2	2	4	0
Fremont	73	1.5	40,833,351	0.0	429,000	559,360	13	415,990	409,790	2	9	13	0
Gunnison	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
Huerfano	6	0.1	5,064,000	0.0	837,500	844,000	0	0	0	1	1	0	0
Jefferson	4	0.1	2,694,890	0.0	662,450	673,722	0	0	0	0	1	3	0
Kit Carson	1	0.0	345,000	0.0	345,000	345,000	0	0	0	0	0	0	0
Lake	1	0.0	719,000	0.0	719,000	719,000	0	0	0	0	0	0	0
Larimer	1	0.0	7,250,000	0.0	7,250,000	7,250,000	0	0	0	0	0	0	0
Las Animas	8	0.2	3,820,900	0.0	344,500	477,612	2	499,500	499,500	0	3	0	0
Lincoln	4	0.1	1,334,000	0.0	324,500	333,500	2	489,500	489,500	1	0	0	0
Logan	1	0.0	500,000	0.0	500,000	500,000	0	0	0	0	0	0	0
Morgan	1	0.0	715,000	0.0	715,000	715,000	1	715,000	715,000	0	0	0	0
Otero	7	0.1	1,374,636	0.0	188,500	196,376	2	138,618	138,618	0	0	3	0
Park	37	0.8	23,159,649	0.0	584,900	625,936	5	300,000	422,580	3	2	13	1
Prowers	1	0.0	119,500	0.0	119,500	119,500	0	0	0	0	0	0	0
Pueblo	271	5.7	110,630,177	0.0	389,900	408,229	58	353,131	345,503	19	21	43	7
Rio Grande	2	0.0	755,875	0.0	377,937	377,937	2	377,937	377,937	0	0	0	0
Saguache	1	0.0	350,000	0.0	350,000	350,000	1	350,000	350,000	0	0	0	0
Weld	2	0.0	1,898,999	0.0	949,499	949,499	1	899,000	899,000	0	0	0	0
CONDO/TOWNHOME	501	10.6	169,737,819	0	315,000	338,798	91	329,900	382,616	11	61	74	16
El Paso County	452	9.6	152,164,294	0.0	314,950	336,646	83	329,900	390,221	10	58	62	14
Teller County	10	0.2	3,494,327	0.0	347,714	349,432	0	0	0	0	1	3	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Adams	1	0.0	285,000	0.0	285,000	285,000	1	285,000	285,000	0	0	1	0
Arapahoe	2	0.0	885,000	0.0	442,500	442,500	1	450,000	450,000	0	1	1	0
Denver	7	0.1	1,908,099	0.0	249,900	272,585	2	192,350	192,350	1	0	3	2
Douglas	6	0.1	3,401,000	0.0	567,500	566,833	0	0	0	0	0	0	0
Elbert	1	0.0	331,900	0.0	331,900	331,900	0	0	0	0	0	0	0
Fremont	1	0.0	400,000	0.0	400,000	400,000	1	400,000	400,000	0	0	0	0
Grand	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Huerfano	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Jefferson	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Pueblo	20	0.4	6,418,199	0.0	287,499	320,909	3	299,999	303,333	0	0	3	0
INCOME	112	2.4	87,679,865	0	549,950	782,855	29	550,000	701,672	5	11	21	7
VACANT LAND	868	18.4	285,159,120	0	135,000	328,524	50	108,750	440,798	9	26	163	3
El Paso County	345	7.3	156,457,331	0.0	200,000	453,499	16	312,000	1,196,312	3	10	65	0
Teller County	216	4.6	26,717,237	0.0	63,500	123,690	13	72,000	97,723	3	5	35	1
Adams	2	0.0	9,227,733	0.0	4,613,866	4,613,866	0	0	0	0	0	0	0
Alamosa	1	0.0	33,900	0.0	33,900	33,900	0	0	0	0	0	1	0
Arapahoe	1	0.0	275,000	0.0	275,000	275,000	0	0	0	0	0	0	0
Chaffee	2	0.0	474,400	0.0	237,200	237,200	0	0	0	0	0	1	0
Clear Creek	1	0.0	599,000	0.0	599,000	599,000	0	0	0	0	0	0	0
Conejos	2	0.0	1,425,000	0.0	712,500	712,500	0	0	0	0	0	0	0
Costilla	3	0.1	41,500	0.0	8,000	13,833	0	0	0	0	0	0	0
Crowley	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Custer	16	0.3	5,868,900	0.0	153,750	366,806	0	0	0	0	1	1	0
Douglas	35	0.7	14,427,750	0.0	265,000	412,221	2	111,950	111,950	0	1	14	1
Elbert	26	0.6	7,155,900	0.0	212,500	275,226	1	450,000	450,000	0	0	0	0
Fremont	34	0.7	3,910,395	0.0	84,000	115,011	1	40,000	40,000	2	1	6	1
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	0	0
Grand	1	0.0	109,000	0.0	109,000	109,000	0	0	0	0	0	0	0
Huerfano	8	0.2	570,500	0.0	79,250	71,312	0	0	0	0	1	4	0
Jefferson	3	0.1	2,369,900	0.0	700,000	789,966	0	0	0	0	0	2	0
Lake	1	0.0	84,000	0.0	84,000	84,000	0	0	0	0	0	0	0
Larimer	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Las Animas	7	0.1	863,800	0.0	80,000	123,400	1	80,000	80,000	0	0	0	0
Lincoln	6	0.1	3,600,900	0.0	77,450	600,150	0	0	0	0	0	2	0
Park	84	1.8	43,821,300	0.0	87,500	521,682	10	45,500	66,400	1	4	13	0
Pueblo	71	1.5	6,211,324	0.0	35,000	87,483	5	23,000	22,380	0	3	16	0
Rio Grande	1	0.0	58,750	0.0	58,750	58,750	1	58,750	58,750	0	0	0	0
Saguache	1	0.0	8,000	0.0	8,000	8,000	0	0	0	0	0	1	0
FARM AND RANCH	14	0.3	26,562,834	0	1,535,000	1,897,345	2	1,212,500	1,212,500	0	0	3	1
COMMERCIAL	133	2.8	133,542,705	0	595,000	1,004,080	13	375,000	687,762	2	2	11	2
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
RENTALS	261	5.5	545,182	0	2,079	2,088	101	2,000	2,038	3	0	12	26
El Paso County	238	5.0	504,982	0.0	2,099	2,121	91	2,020	2,075	3	0	12	24
Teller County	12	0.3	21,270	0.0	1,650	1,772	5	1,250	1,320	0	0	0	1
Denver	1	0.0	4,800	0.0	4,800	4,800	0	0	0	0	0	0	0
Douglas	1	0.0	5,720	0.0	5,720	5,720	1	5,720	5,720	0	0	0	0
Otero	1	0.0	2,460	0.0	2,460	2,460	1	2,460	2,460	0	0	0	0
Pueblo	8	0.2	5,950	0.0	750	743	3	750	750	0	0	0	1
Total	4,720	100.0	2,491,278,641	100	425,000	527,813	1,024	425,000	476,941	234	648	716	153

Monthly Sales Activity December 2025

1 page

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	907	82.2	481,745,845	87.9	460,000	531,142	465,000	98.3	65.0
El Paso County	733	66.5	392,132,287	71.5	469,950	534,969	469,950	98.5	61.0
Teller County	53	4.8	27,759,400	5.1	463,000	523,762	485,000	97.0	96.0
Adams	3	0.3	1,983,500	0.4	593,000	661,166	580,000	99.9	106.0
Arapahoe	2	0.2	858,000	0.2	429,000	429,000	429,000	100.0	22.0
Broomfield	1	0.1	613,000	0.1	613,000	613,000	624,900	98.1	13.0
Custer	1	0.1	400,000	0.1	400,000	400,000	415,000	96.4	7.0
Douglas	26	2.4	23,499,700	4.3	830,000	903,834	850,000	98.1	88.0
Elbert	2	0.2	1,920,000	0.4	960,000	960,000	1,095,000	89.4	93.0
Fremont	11	1.0	3,932,000	0.7	333,000	357,454	347,500	96.9	73.0
Jefferson	2	0.2	3,415,000	0.6	1,707,500	1,707,500	1,710,000	99.5	59.0
Las Animas	3	0.3	900,000	0.2	200,000	300,000	225,000	83.7	153.0
Lincoln	4	0.4	864,500	0.2	233,750	216,125	234,750	100.4	151.0
Park	6	0.5	2,027,000	0.4	342,750	337,833	347,000	94.0	74.0
Pueblo	59	5.3	21,072,458	3.8	340,000	357,160	349,900	97.9	72.0
Yuma	1	0.1	369,000	0.1	369,000	369,000	399,000	92.5	54.0
CONDO/TOWNHOME	106	9.6	39,099,140	7.1	331,500	368,859	339,450	99.1	73.0
El Paso County	101	9.2	37,130,140	6.8	333,000	367,625	339,900	99.2	74.0
Teller County	2	0.2	347,000	0.1	173,500	173,500	182,500	94.8	98.0
Douglas	2	0.2	1,292,000	0.2	646,000	646,000	646,500	99.8	32.0
Pueblo	1	0.1	330,000	0.1	330,000	330,000	335,000	98.5	75.0
INCOME	17	1.5	9,649,100	1.8	570,000	567,594	599,000	97.2	101.0
VACANT LAND	66	6.0	13,241,950	2.4	84,500	200,635	105,000	93.7	135.0
El Paso County	25	2.3	6,315,750	1.2	250,000	252,630	175,000	102.1	116.0
Teller County	20	1.8	1,455,500	0.3	27,500	72,775	30,750	89.1	188.0
Arapahoe	1	0.1	170,000	0.0	170,000	170,000	170,000	100.0	222.0
Custer	1	0.1	56,000	0.0	56,000	56,000	62,000	90.3	179.0
Delta	1	0.1	800,000	0.1	800,000	800,000	995,000	80.4	83.0
Douglas	3	0.3	1,450,900	0.3	575,000	483,633	595,000	97.4	67.0
Elbert	1	0.1	100,000	0.0	100,000	100,000	180,000	55.6	307.0
Fremont	2	0.2	195,000	0.0	97,500	97,500	114,500	84.7	119.0
Huerfano	2	0.2	200,000	0.0	100,000	100,000	120,000	79.6	48.0
Las Animas	1	0.1	895,500	0.2	895,500	895,500	895,000	100.1	1.0
Lincoln	1	0.1	600,000	0.1	600,000	600,000	600,000	100.0	83.0
Park	6	0.5	575,300	0.1	37,500	95,883	42,000	87.0	112.0
Pueblo	2	0.2	428,000	0.1	214,000	214,000	241,000	89.3	89.0
FARM AND RANCH	1	0.1	1,050,000	0.2	1,050,000	1,050,000	1,095,000	95.9	129.0
COMMERCIAL	6	0.5	3,389,000	0.6	387,500	564,833	609,500	83.0	49.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	1103	100.0	548,175,035	100.0	437,000	496,985	448,900	98.0	71