



LISTING AND SALES SUMMARY November 2022

All Homes						Existing Homes					
MONTHLY SUMMARY											
	Oct 2022	Nov 2022	% +/-	Nov 2021	% +/-	Oct 2022	Nov 2022	% +/-	Nov 2021	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,239	953	(23.1)	1,201	(20.6)	1,116	824	(26.2)	1,043	(21.0)	
Sales	1,100	936	(14.9)	1,466	(36.2)	997	815	(18.3)	1,372	(40.6)	
Ave. Sales Price	\$532,488	\$525,923	(1.2)	\$507,507	3.6	\$519,099	\$507,200	(2.3)	\$499,938	1.5	
Median Sales Price	\$465,000	\$453,000	(2.6)	\$450,000	0.7	\$452,000	\$437,000	(3.3)	\$444,950	(1.8)	
Total Active	2,645	2,430	(8.1)	855	184.2	2,158	1,954	(9.5)	590	231.2	
Months Supply	2.4	2.6	0.5	0.6	(5.1)	2.2	2.4	0.5	0.4	(5.7)	
CONDO/TOWNHOMES:											
New Listings	165	143	(13.3)	198	(27.8)	132	118	(10.6)	158	(25.3)	
Sales	150	136	(9.3)	229	(40.6)	121	103	(14.9)	206	(50.0)	
Ave. Sale Price	\$367,514	\$368,724	0.3	\$336,208	9.7	\$346,874	\$333,420	(3.9)	\$326,985	2.0	
Median Sale Price	\$337,500	\$350,000	3.7	\$325,000	7.7	\$315,000	\$319,900	1.6	\$316,950	0.9	
Total Active	264	262	(0.8)	115	127.8	178	171	(3.9)	51	235.3	
Months Supply	1.8	1.9	0.1	0.5	(3.1)	1.5	1.7	0.3	0.2	(4.7)	
CUMULATIVE YTD SUMMARY											
	Jan-Nov 2022			Jan-Nov 2021		% +/-	Jan-Nov 2022		Jan-Nov 2021		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	18,524			18,659		(0.7)	16,602		17,025		(2.5)
Sales	14,410			16,716		(13.8)	12,954		15,292		(15.3)
Ave. Sales Price	\$538,007			\$490,554		9.7	\$528,020		\$485,563		8.7
Volume	\$7,752,680,870			\$8,200,100,664		(5.5)	\$6,839,971,080		\$7,425,229,396		(7.9)
CONDO/TOWNHOMES:											
New Listings	2,476			2,655		(6.7)	2,119		2,274		(6.8)
Sales	2,180			2,469		(11.7)	1,816		2,101		(13.6)
Ave. Sales Price	\$368,297			\$325,186		13.3	\$351,366		\$317,232		10.8
Volume	\$802,887,460			\$802,884,234		0.0	\$638,080,656		\$666,504,432		(4.3)

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Monthly Sales Activity November 2022

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	936	81.5	492,264,478	87.7	453,000	525,923	459,900	98.4	34	862	453,427,578	88.9
El Paso County	790	68.8	414,930,830	73.9	455,000	525,228	459,950	98.6	33	731	382,704,970	75.0
Teller County	38	3.3	20,877,375	3.7	485,000	549,404	485,000	98.2	27	35	20,025,375	3.9
Adams	1	0.1	445,000	0.1	445,000	445,000	485,000	91.8	39	1	445,000	0.1
Arapahoe	3	0.3	1,587,000	0.3	512,000	529,000	500,000	99.1	21	3	1,587,000	0.3
Cheyenne	1	0.1	155,000	0.0	155,000	155,000	155,000	100.0	71	1	155,000	0.0
Crowley	1	0.1	175,000	0.0	175,000	175,000	179,000	97.8	127	1	175,000	0.0
Custer	4	0.3	2,588,000	0.5	366,500	647,000	404,000	92.3	102	3	2,215,000	0.4
Douglas	18	1.6	20,403,240	3.6	786,000	1,133,513	819,500	95.0	53	13	16,505,900	3.2
Elbert	5	0.4	2,159,000	0.4	380,000	431,800	380,000	99.2	70	4	1,884,000	0.4
Fremont	11	1.0	4,699,500	0.8	387,500	427,227	389,000	92.7	52	9	4,187,000	0.8
Jefferson	3	0.3	2,145,000	0.4	700,000	715,000	700,000	99.1	33	3	2,145,000	0.4
Lincoln	1	0.1	169,500	0.0	169,500	169,500	169,500	100.0	17	1	169,500	0.0
Park	4	0.3	2,282,750	0.4	621,375	570,687	656,500	93.1	84	3	2,117,750	0.4
Pueblo	54	4.7	18,460,283	3.3	320,000	341,857	327,450	98.2	36	52	17,924,083	3.5
Weld	2	0.2	1,187,000	0.2	593,500	593,500	597,497	99.4	45	2	1,187,000	0.2
CONDO/TOWNHOME	136	11.8	50,146,499	8.9	350,000	368,724	353,950	99.0	29	127	46,758,499	9.2
El Paso County	128	11.1	45,749,218	8.2	349,500	357,415	347,500	99.1	29	119	42,361,218	8.3
Teller County	2	0.2	579,999	0.1	289,999	289,999	289,999	100.0	32	2	579,999	0.1
Douglas	6	0.5	3,817,282	0.7	683,704	636,213	705,704	97.6	32	6	3,817,282	0.7
INCOME	10	0.9	4,660,000	0.8	517,250	466,000	512,500	98.1	33	9	4,110,000	0.8
VACANT LAND	64	5.6	13,129,550	2.3	93,000	205,149	99,000	91.3	89	38	4,900,750	1.0
El Paso County	25	2.2	3,903,350	0.7	100,000	156,134	119,900	89.1	88	13	2,488,850	0.5
Teller County	26	2.3	7,259,300	1.3	63,250	279,203	67,500	92.9	105	17	1,319,900	0.3
Custer	1	0.1	65,000	0.0	65,000	65,000	64,950	100.1	145	0	0	0.0
Douglas	4	0.3	514,900	0.1	125,000	128,725	132,500	96.0	82	1	55,000	0.0
Elbert	1	0.1	350,000	0.1	350,000	350,000	350,000	100.0	7	0	0	0.0
Park	4	0.3	952,000	0.2	170,000	238,000	214,450	90.4	26	4	952,000	0.2
Pueblo	2	0.2	60,000	0.0	30,000	30,000	35,450	85.4	69	2	60,000	0.0
Saguache	1	0.1	25,000	0.0	25,000	25,000	30,000	83.3	67	1	25,000	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	2	0.2	1,030,000	0.2	515,000	515,000	556,500	92.8	58	2	1,030,000	0.2
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total	1148	100.0	561,230,527	100.0	430,000	488,876	438,900	98.1	37	1038	510,226,827	100.0



Monthly Listing Activity November 2022

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,430	66.0	1,555,125,980	0	513,053	639,969	953	460,000	537,781	227	637	132	138
El Paso County	1,849	50.2	1,155,134,395	0.0	519,900	624,734	762	465,000	532,352	178	528	89	100
Teller County	130	3.5	104,013,360	0.0	599,900	800,102	38	519,950	530,737	14	32	9	8
Adams	6	0.2	4,913,350	0.0	797,300	818,891	3	625,000	744,583	1	4	0	0
Arapahoe	7	0.2	5,063,900	0.0	580,000	723,414	7	569,000	581,842	0	2	0	1
Bent	1	0.0	165,000	0.0	165,000	165,000	0	0	0	0	0	0	1
Chaffee	1	0.0	639,900	0.0	639,900	639,900	1	639,900	639,900	0	0	0	0
Cheyenne	1	0.0	50,000	0.0	50,000	50,000	0	0	0	1	0	0	0
Clear Creek	1	0.0	440,000	0.0	440,000	440,000	0	0	0	0	0	0	0
Costilla	1	0.0	1,070,000	0.0	1,070,000	1,070,000	0	0	0	0	0	0	0
Crowley	3	0.1	781,499	0.0	251,999	260,499	1	180,000	180,000	0	1	0	0
Custer	12	0.3	9,229,799	0.0	641,500	769,149	0	0	0	1	3	1	1
Delta	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Denver	3	0.1	2,174,000	0.0	824,000	724,666	3	824,000	724,666	0	1	0	1
Douglas	56	1.5	63,138,697	0.0	822,500	1,127,476	20	771,450	1,327,089	5	8	11	4
Elbert	25	0.7	38,229,701	0.0	975,000	1,529,188	4	1,022,500	891,225	2	3	4	2
Fremont	45	1.2	28,312,820	0.0	445,000	629,173	16	432,500	516,228	2	8	3	4
Gunnison	0	0.0	0	0.0	0	0	0	0	0	1	1	0	0
Huerfano	3	0.1	853,000	0.0	323,000	284,333	1	361,000	361,000	0	1	0	0
Jefferson	13	0.4	15,172,600	0.0	815,000	1,167,123	7	699,999	786,271	1	4	2	2
Kit Carson	2	0.1	359,000	0.0	179,500	179,500	0	0	0	0	0	0	0
La Plata	1	0.0	799,900	0.0	799,900	799,900	0	0	0	0	0	0	0
Las Animas	3	0.1	1,503,000	0.0	550,000	501,000	0	0	0	0	0	0	0
Lincoln	7	0.2	2,698,000	0.0	255,000	385,428	2	317,500	317,500	0	1	0	0
Mesa	1	0.0	240,000	0.0	240,000	240,000	0	0	0	1	0	0	0
Otero	4	0.1	752,899	0.0	204,000	188,224	0	0	0	0	0	1	0
Park	26	0.7	24,433,200	0.0	622,000	939,738	6	622,500	590,816	1	2	3	0
Phillips	1	0.0	810,000	0.0	810,000	810,000	0	0	0	0	0	0	0
Prowers	1	0.0	175,000	0.0	175,000	175,000	0	0	0	0	0	0	0
Pueblo	223	6.1	91,478,060	0.0	389,900	410,215	80	330,000	349,233	19	38	8	14
Saguache	1	0.0	1,200,000	0.0	1,200,000	1,200,000	0	0	0	0	0	0	0
Weld	2	0.1	1,034,900	0.0	517,450	517,450	2	517,450	517,450	0	0	0	0
Yuma	1	0.0	260,000	0.0	260,000	260,000	0	0	0	0	0	0	0
CONDO/TOWNHOME	262	7.1	114,466,141	0	399,000	436,893	143	334,000	355,058	23	88	9	17
El Paso County	226	6.1	97,859,553	0.0	399,000	433,006	128	331,000	352,219	23	77	7	16
Teller County	6	0.2	2,490,000	0.0	499,000	415,000	1	168,000	168,000	0	0	1	1
Adams	1	0.0	330,000	0.0	330,000	330,000	2	332,500	332,500	0	1	0	0
Arapahoe	5	0.1	1,743,000	0.0	365,000	348,600	2	356,500	356,500	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Boulder	1	0.0	1,200,000	0.0	1,200,000	1,200,000	0	0	0	0	0	0	0
Custer	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Denver	2	0.1	474,000	0.0	237,000	237,000	1	299,000	299,000	0	2	0	0
Douglas	11	0.3	6,677,188	0.0	609,276	607,017	4	607,329	518,664	0	6	0	0
Fremont	1	0.0	180,000	0.0	180,000	180,000	1	180,000	180,000	0	0	0	0
Jefferson	3	0.1	1,307,900	0.0	410,000	435,966	1	499,900	499,900	0	1	0	0
Pueblo	6	0.2	2,204,500	0.0	372,400	367,416	3	340,000	363,266	0	1	0	0
INCOME	77	2.1	60,014,199	0	550,000	779,405	31	540,000	618,379	9	8	10	8
VACANT LAND	802	21.8	249,402,744	0	140,000	310,975	102	97,950	179,877	18	61	40	9
El Paso County	362	9.8	126,448,774	0.0	221,000	349,306	43	165,000	265,958	11	22	17	0
Teller County	144	3.9	21,770,845	0.0	61,500	151,186	31	32,600	73,998	6	20	5	8
Arapahoe	1	0.0	499,900	0.0	499,900	499,900	0	0	0	0	0	0	0
Archuleta	2	0.1	4,055,000	0.0	2,027,500	2,027,500	1	365,000	365,000	0	0	0	0
Baca	1	0.0	1,162,525	0.0	1,162,525	1,162,525	0	0	0	0	0	0	0
Clear Creek	2	0.1	279,000	0.0	139,500	139,500	0	0	0	0	0	0	0
Costilla	3	0.1	134,899	0.0	30,000	44,966	0	0	0	0	0	0	0
Crowley	2	0.1	198,900	0.0	99,450	99,450	0	0	0	0	0	0	0
Custer	32	0.9	4,670,100	0.0	41,000	145,940	2	81,200	81,200	0	3	0	0
Douglas	32	0.9	11,467,400	0.0	124,900	358,356	4	264,950	279,975	0	4	4	1
Elbert	27	0.7	5,638,000	0.0	185,000	208,814	0	0	0	0	1	1	0
Fremont	25	0.7	8,754,749	0.0	94,900	350,189	4	32,450	45,200	0	3	2	0
Huerfano	23	0.6	1,741,540	0.0	23,999	75,719	1	134,900	134,900	0	1	1	0
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
Las Animas	4	0.1	259,700	0.0	64,950	64,925	0	0	0	0	0	0	0
Lincoln	4	0.1	1,077,000	0.0	139,500	269,250	0	0	0	0	0	0	0
Park	40	1.1	53,013,324	0.0	92,000	1,325,333	9	67,000	133,777	0	4	1	0
Pueblo	91	2.5	6,953,188	0.0	40,000	76,408	6	74,200	210,233	1	3	9	0
Rio Blanco	1	0.0	280,000	0.0	280,000	280,000	0	0	0	0	0	0	0
Saguache	3	0.1	404,000	0.0	150,000	134,666	1	189,000	189,000	0	0	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
FARM AND RANCH	18	0.5	97,218,000	0	2,897,500	5,401,000	2	640,000	640,000	0	0	1	0
COMMERCIAL	90	2.4	98,701,149	0	665,000	1,096,679	15	450,000	740,052	2	1	6	3
BUSINESS OP	5	0.1	4,725,000	0	725,000	945,000	0	0	0	0	0	1	0
RENTALS	0	0.0	0	0	0	0	0	0	0	0	0	2	2
El Paso County	0	0.0	0	0.0	0	0	0	0	0	0	0	2	2
Total	3,684	100.0	2,179,653,213	100	458,000	591,653	1,246	435,000	492,116	279	795	201	177

November 2022 Charts

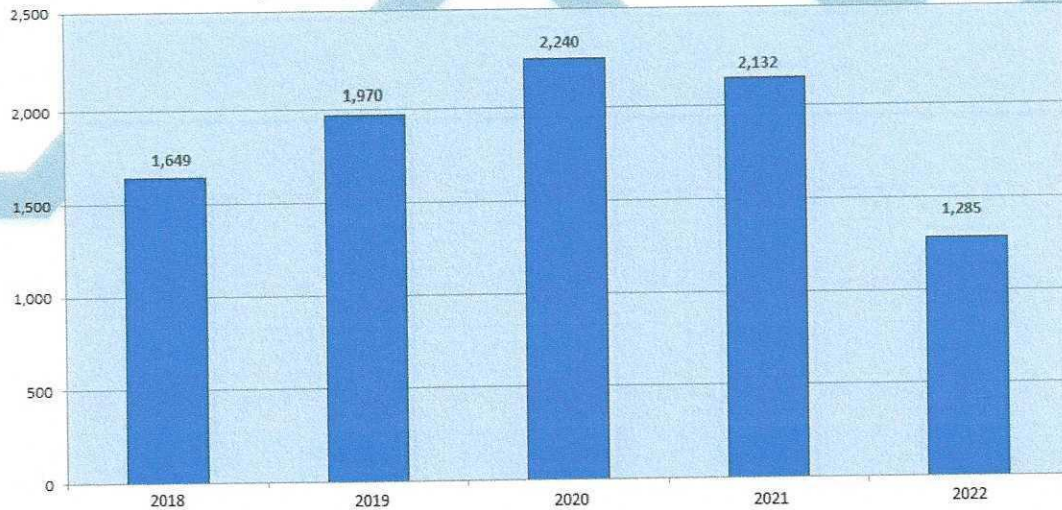


Housing Statistics

Single Family/Patio Homes

Total Under Contract - November

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

Single Family/Patio Homes

Average Days on Market

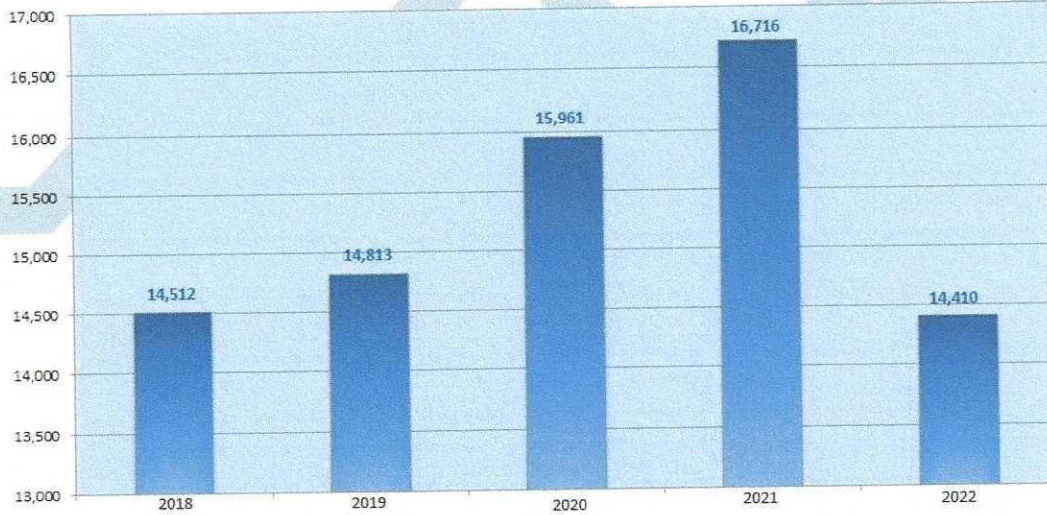


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - November



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Housing Statistics

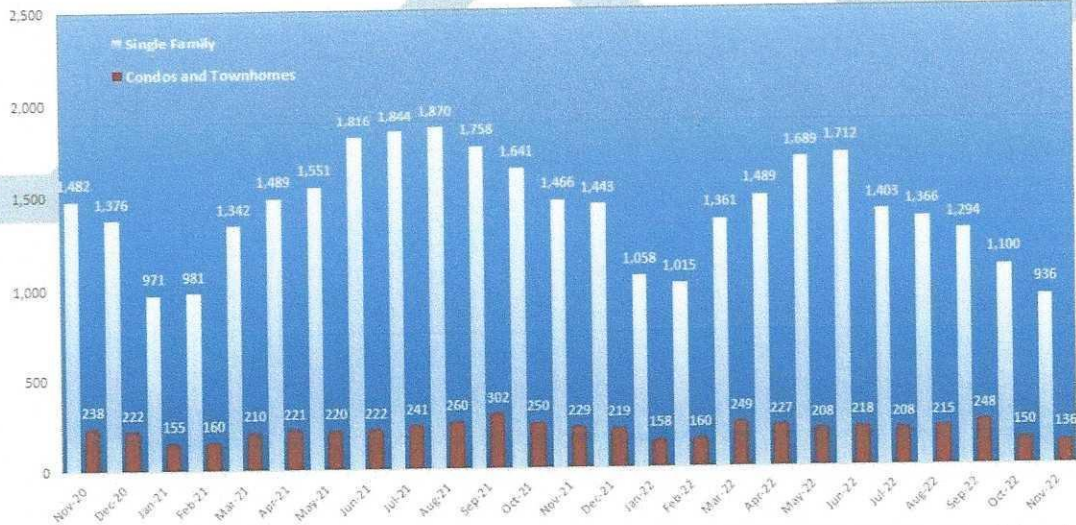
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis November 2022

Active Listings Analysis Current as of 12/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	1	23	316	514	383	344	123	119	28
Reductions	0	12	233	298	181	176	32	31	1
% With Reduction	0.00%	39.10%	51.20%	43.30%	36.00%	35.40%	21.10%	23.50%	3.50%
Avg Reduction %	0%	4.30%	3%	2.30%	-1.90%	2.30%	1.90%	3.90%	6%

Teller County	0	10	8	18	30	26	13	15	10
Reductions	0	2	5	11	10	8	1	0	1
% With Reduction	0.00%	20.00%	50.00%	50.00%	26.60%	31%	7.60%	0%	10%
Avg Reduction %	0.00%	6.20%	2.90%	3.20%	2.30%	4%	1.00%	0%	8%

All Counties	33	96	415	615	453	420	175	169	58
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Sold Listing Analysis - (November 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	2	29	204	249	117	113	39	36	1
Teller County	3	3	7	8	6	7	1	2	1
All Counties	22	49	230	273	135	136	44	43	4

Sold Listing Analysis - (October 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	21	212	273	149	147	54	36	2
Teller County	2	4	11	11	14	13	3	1	2
All Counties	19	44	258	317	177	176	63	39	6

Sold Listing Analysis - November 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	32	290	467	195	169	53	25	3
Teller County	3	4	19	15	18	19	2	1	1
All Counties	26	58	344	502	229	210	58	30	8

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