



LISTING AND SALES SUMMARY

November 2025

All Homes						Existing Homes					
MONTHLY SUMMARY											
	Oct 2025	Nov 2025	% +/-	Nov 2024	% +/-	Oct 2025	Nov 2025	% +/-	Nov 2024	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,389	885	(36.3)	893	(0.9)	1,219	738	(39.5)	768	(3.9)	
Sales	876	837	(4.5)	894	(6.4)	781	730	(6.5)	780	(6.4)	
Ave. Sales Price	\$543,590	\$551,605	1.5	\$553,014	(0.3)	\$539,460	\$543,191	0.7	\$540,872	0.4	
Median Sales Price	\$473,500	\$491,990	3.9	\$485,000	1.4	\$460,000	\$475,000	3.3	\$470,000	1.1	
Total Active	3,918	3,555	(9.3)	3,092	15.0	3,420	3,061	(10.5)	2,532	20.9	
* Months Supply	4.5	4.2		3.5		4.4	4.2		3.2		
CONDO/TOWNHOMES:											
New Listings	193	149	(22.8)	134	11.2	184	132	(28.3)	122	8.2	
Sales	130	95	(26.9)	110	(13.6)	119	80	(32.8)	90	(11.1)	
Ave. Sale Price	\$361,871	\$378,223	4.5	\$342,556	10.4	\$353,121	\$371,760	5.3	\$318,175	16.8	
Median Sale Price	\$319,500	\$344,500	7.8	\$344,500	0.0	\$311,000	\$320,000	2.9	\$315,250	1.5	
Total Active	640	606	(5.3)	591	2.5	578	549	(5.0)	519	5.8	
* Months Supply	4.9	6.4		5.4		4.9	6.9		5.8		
CUMULATIVE YTD SUMMARY											
	Jan-Nov 2025			Jan-Nov 2024		% +/-	Jan-Nov 2025		Jan-Nov 2024		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	16,617			15,470		7.4	14,858		13,729		8.2
Sales	10,880			10,626		2.4	9,556		9,408		1.6
Ave. Sales Price	\$561,663			\$549,624		2.2	\$556,976		\$540,194		3.1
Volume	\$6,110,893,440			\$5,840,304,624		4.6	\$5,322,462,656		\$5,082,145,152		4.7
CONDO/TOWNHOMES:											
New Listings	2,489			2,543		(2.1)	2,281		2,260		0.9
Sales	1,465			1,584		(7.5)	1,304		1,325		(1.6)
Ave. Sales Price	\$363,189			\$369,732		(1.8)	\$353,454		\$352,675		0.2
Volume	\$532,071,885			\$585,655,488		(9.1)	\$460,904,016		\$467,294,375		(1.4)
* Beginning 2025, calculating differences between Months Supply will not be done.											

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Active/Sold Listing Analysis

November 2025

Active Listings Analysis Current as of 12/1/25

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	8	51	435	702	477	515	200	194	49
Reductions	2	20	189	293	193	178	61	42	3
% With Reduction	25.00%	33.30%	35.80%	33.70%	33.50%	28.50%	27.00%	19.50%	6.10%
Avg Reduction %	2%	4.50%	2%	2.40%	2.40%	2.10%	2.30%	3.60%	6%
Teller County	7	16	49	51	43	64	13	15	4
Reductions	1	2	19	23	12	16	2	2	1
% With Reduction	14.20%	12.50%	36.70%	35.20%	27.90%	23%	15.30%	13%	25%
Avg Reduction %	5.00%	4.50%	4.00%	6.70%	3.00%	3%	2.00%	2%	9%
All Counties	69	153	592	889	583	678	250	272	71

Sold Listing Analysis - (November 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	27	126	193	128	118	36	35	4
Teller County	3	6	5	8	10	9	2	5	1
All Counties	21	56	153	215	149	147	47	45	5

Sold Listing Analysis - (October 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	28	168	196	131	118	36	27	1
Teller County	1	7	12	8	9	15	2	2	1
All Counties	15	53	203	215	155	147	48	32	8

Sold Listing Analysis - November 2024)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	22	136	215	134	134	41	42	4
Teller County	4	5	6	10	9	8	4	1	0
All Counties	25	47	160	250	158	152	50	47	5

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November 2025 Charts

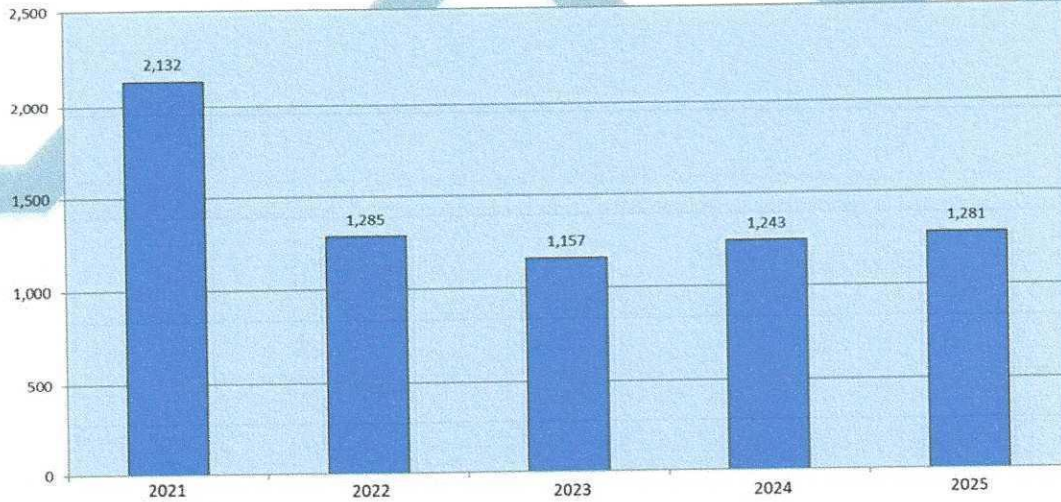


Housing Statistics

Single Family/Patio Homes

Total Under Contract - November

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics

Single Family/Patio Homes

Average Days on Market

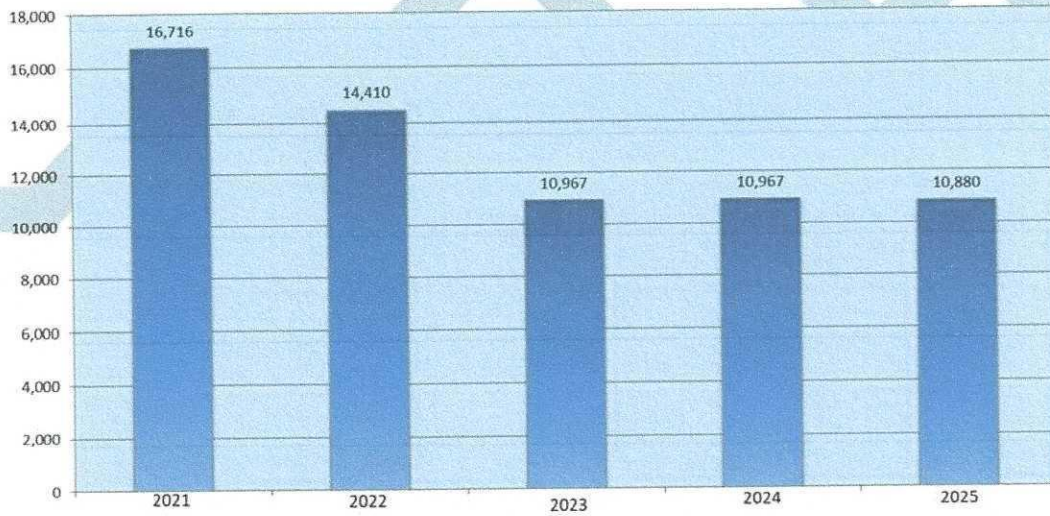


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - November

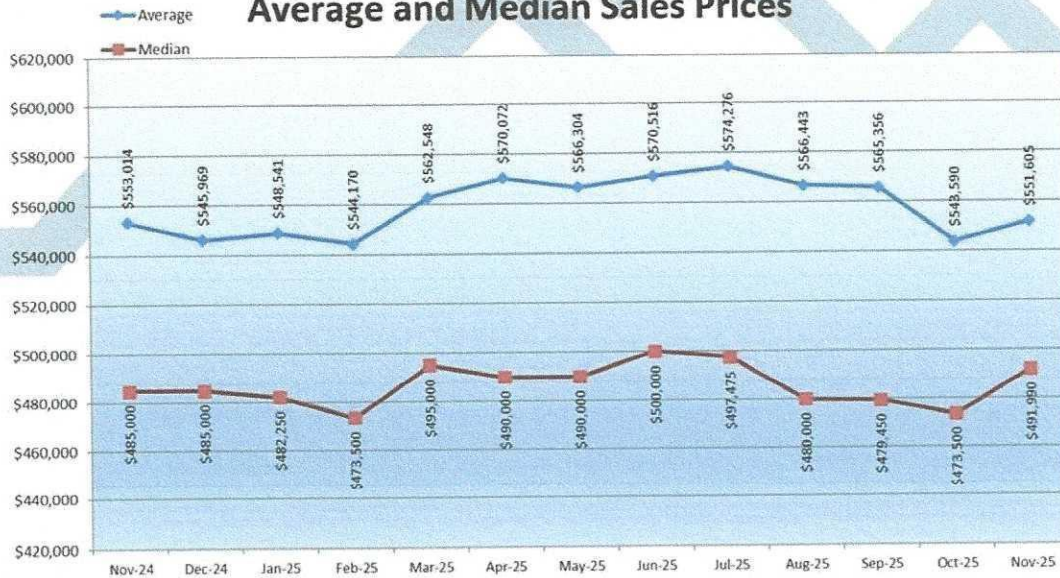


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Housing Statistics

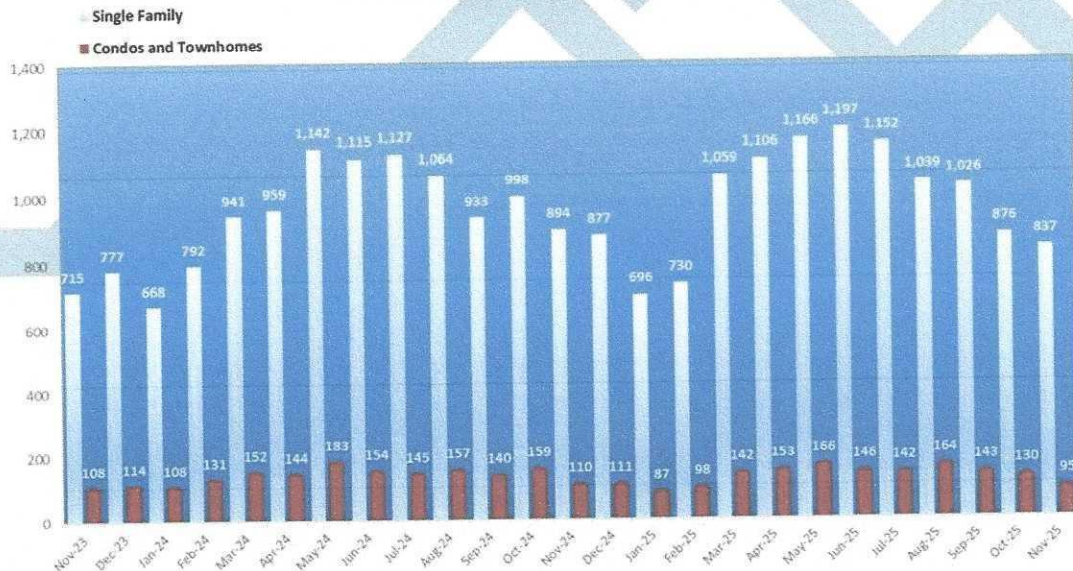
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Monthly Listing Activity November 2025

3 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	3,552	61.1	2,284,801,356	0	517,500	643,243	882	485,270	596,541	237	570	214	98
El Paso County	2,627	45.2	1,700,560,131	0.0	525,000	647,339	705	494,940	596,014	180	462	144	68
Teller County	262	4.5	159,413,318	0.0	525,115	608,447	34	549,500	697,314	16	19	21	5
Adams	9	0.2	5,082,900	0.0	555,000	564,766	2	622,500	622,500	0	2	1	0
Alamosa	1	0.0	99,900	0.0	99,900	99,900	0	0	0	0	0	0	0
Arapahoe	17	0.3	11,231,700	0.0	579,000	660,688	3	734,950	656,650	0	2	0	0
Bent	1	0.0	300,000	0.0	300,000	300,000	0	0	0	0	0	0	0
Boulder	1	0.0	730,000	0.0	730,000	730,000	0	0	0	0	0	0	0
Broomfield	1	0.0	518,000	0.0	518,000	518,000	1	518,000	518,000	0	1	0	0
Chaffee	5	0.1	3,598,999	0.0	769,000	719,799	0	0	0	0	1	1	1
Conejos	1	0.0	850,000	0.0	850,000	850,000	1	850,000	850,000	0	0	0	0
Costilla	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Crowley	4	0.1	1,129,900	0.0	244,950	282,475	1	480,000	480,000	0	0	1	0
Custer	17	0.3	9,877,700	0.0	525,000	581,041	2	532,500	532,500	0	0	2	1
Denver	6	0.1	4,104,000	0.0	605,000	684,000	0	0	0	0	0	0	0
Douglas	96	1.7	132,830,094	0.0	886,950	1,383,646	15	850,000	1,637,113	6	20	6	8
Elbert	23	0.4	26,047,300	0.0	1,200,000	1,132,491	5	900,000	1,076,780	2	5	2	1
Fremont	73	1.3	40,851,469	0.0	425,000	559,609	11	487,000	459,718	4	7	8	4
Gunnison	1	0.0	674,900	0.0	674,900	674,900	0	0	0	0	0	0	0
Huerfano	7	0.1	5,907,500	0.0	825,000	843,928	0	0	0	1	1	0	0
Jefferson	7	0.1	5,398,900	0.0	690,000	771,271	2	615,000	615,000	0	3	1	0
Kit Carson	1	0.0	345,000	0.0	345,000	345,000	1	345,000	345,000	0	0	0	0
Lake	1	0.0	719,000	0.0	719,000	719,000	0	0	0	0	0	0	0
Larimer	1	0.0	7,250,000	0.0	7,250,000	7,250,000	0	0	0	0	1	0	0
Las Animas	11	0.2	4,146,900	0.0	225,000	376,990	2	194,000	194,000	4	1	0	0
Lincoln	3	0.1	634,400	0.0	239,500	211,466	1	135,000	135,000	1	4	0	0
Logan	1	0.0	520,000	0.0	520,000	520,000	0	0	0	0	0	0	0
Morgan	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Otero	8	0.1	1,513,075	0.0	174,200	189,134	2	219,500	219,500	0	0	1	0
Park	51	0.9	29,704,449	0.0	500,000	582,440	8	525,000	541,437	0	6	3	3
Prowers	1	0.0	119,500	0.0	119,500	119,500	0	0	0	0	0	0	0
Pueblo	311	5.3	128,074,822	0.0	389,950	411,816	86	372,500	398,339	23	34	22	7
Weld	3	0.1	2,117,499	0.0	642,500	705,833	0	0	0	0	0	0	0
Yuma	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
CONDO/TOWNHOME	606	10.4	209,813,565	0	320,000	346,227	149	320,000	360,101	27	71	37	20
El Paso County	547	9.4	188,847,340	0.0	318,000	345,241	138	314,950	357,588	25	64	31	18
Teller County	16	0.3	5,565,226	0.0	347,714	347,826	2	453,499	453,499	0	1	2	0
Adams	1	0.0	352,500	0.0	352,500	352,500	0	0	0	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Arapahoe	2	0.0	890,000	0.0	445,000	445,000	1	410,000	410,000	0	1	0	2
Broomfield	1	0.0	399,900	0.0	399,900	399,900	0	0	0	0	0	0	0
Denver	7	0.1	1,817,899	0.0	249,000	259,699	2	295,500	295,500	1	2	2	0
Douglas	6	0.1	3,414,900	0.0	567,500	569,150	1	450,000	450,000	0	1	1	0
Elbert	1	0.0	329,900	0.0	329,900	329,900	0	0	0	0	0	0	0
Grand	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Huerfano	1	0.0	189,900	0.0	189,900	189,900	0	0	0	0	0	0	0
Jefferson	1	0.0	449,900	0.0	449,900	449,900	0	0	0	0	0	0	0
Larimer	1	0.0	414,500	0.0	414,500	414,500	0	0	0	0	0	0	0
Pueblo	21	0.4	6,691,600	0.0	275,000	318,647	5	425,000	389,980	1	2	1	0
INCOME	145	2.5	115,723,466	0	585,000	798,092	26	594,500	741,584	5	14	8	3
VACANT LAND	1,041	17.9	314,486,619	0	135,000	302,100	104	119,900	237,806	6	26	50	6
El Paso County	419	7.2	165,474,927	0.0	200,000	394,928	44	149,450	242,758	3	9	27	3
Teller County	249	4.3	29,576,216	0.0	60,000	118,779	15	159,000	280,439	2	5	13	0
Adams	2	0.0	9,227,733	0.0	4,613,866	4,613,866	1	227,733	227,733	0	0	0	0
Alamosa	1	0.0	34,900	0.0	34,900	34,900	0	0	0	0	0	0	0
Arapahoe	1	0.0	265,000	0.0	265,000	265,000	1	141,000	141,000	0	2	0	0
Chaffee	3	0.1	574,400	0.0	189,900	191,466	0	0	0	0	0	0	0
Clear Creek	1	0.0	599,000	0.0	599,000	599,000	0	0	0	0	0	0	0
Conejos	2	0.0	1,425,000	0.0	712,500	712,500	0	0	0	0	0	0	0
Costilla	3	0.1	41,500	0.0	8,000	13,833	2	8,000	8,000	0	0	0	0
Crowley	1	0.0	450,000	0.0	450,000	450,000	0	0	0	0	0	0	0
Custer	19	0.3	6,159,900	0.0	82,500	324,205	4	262,500	286,250	0	0	0	0
Delta	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Douglas	53	0.9	22,129,650	0.0	395,000	417,540	4	649,450	643,475	0	2	0	1
Elbert	27	0.5	7,365,900	0.0	200,000	272,811	1	340,000	340,000	1	0	1	0
Fremont	42	0.7	5,729,995	0.0	99,499	136,428	3	60,000	53,000	0	1	1	2
Gilpin	1	0.0	847,600	0.0	847,600	847,600	0	0	0	0	0	0	0
Grand	1	0.0	119,000	0.0	119,000	119,000	0	0	0	0	0	0	0
Huerfano	13	0.2	1,005,400	0.0	75,000	77,338	2	80,000	80,000	0	1	1	0
Jefferson	5	0.1	3,718,900	0.0	700,000	743,780	1	119,900	119,900	0	0	0	0
Lake	1	0.0	84,000	0.0	84,000	84,000	0	0	0	0	0	0	0
Larimer	1	0.0	224,900	0.0	224,900	224,900	0	0	0	0	0	0	0
Las Animas	6	0.1	783,800	0.0	79,900	130,633	2	49,950	49,950	0	0	0	0
Lincoln	9	0.2	4,135,400	0.0	75,000	459,488	2	1,432,000	1,432,000	0	0	0	0
Park	93	1.6	47,215,300	0.0	87,500	507,691	12	71,250	97,208	0	4	4	0
Pueblo	86	1.5	7,280,198	0.0	37,500	84,653	10	41,750	83,100	0	1	3	0
Saguache	2	0.0	18,000	0.0	9,000	9,000	0	0	0	0	0	0	0
FARM AND RANCH	18	0.3	28,942,334	0	979,500	1,607,907	3	1,695,000	2,231,166	0	0	1	0
COMMERCIAL	145	2.5	144,617,605	0	595,000	997,362	17	650,000	924,132	1	8	9	1
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
RENTALS	311	5.3	662,239	0	2,100	2,129	125	2,100	2,050	2	0	1	17
El Paso County	285	4.9	613,574	0.0	2,100	2,152	110	2,160	2,133	0	0	1	14
Teller County	16	0.3	30,165	0.0	1,850	1,885	9	1,800	1,830	2	0	0	2
Denver	2	0.0	7,800	0.0	3,900	3,900	0	0	0	0	0	0	0
Pueblo	8	0.1	10,700	0.0	850	1,337	6	850	870	0	0	0	1
Total	5,818	100.0	3,099,047,184	100	434,900	532,665	1,306	429,000	495,006	278	689	320	145

Monthly Sales Activity November 2025

1 page

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	835	83.8	459,943,893	87.9	490,000	550,831	495,000	98.3	57.0
El Paso County	670	67.3	374,017,259	71.4	495,000	558,234	499,000	98.6	54.0
Teller County	49	4.9	29,628,300	5.7	515,000	604,659	525,000	96.9	58.0
Adams	1	0.1	345,000	0.1	345,000	345,000	400,000	86.3	4.0
Arapahoe	5	0.5	3,137,950	0.6	685,000	627,590	675,000	99.5	40.0
Custer	1	0.1	530,000	0.1	530,000	530,000	539,900	98.2	73.0
Douglas	18	1.8	15,841,659	3.0	760,000	880,092	775,000	98.1	89.0
Elbert	7	0.7	4,734,900	0.9	645,000	676,414	649,000	98.3	82.0
Fremont	20	2.0	8,559,000	1.6	375,000	427,950	379,950	98.0	65.0
Jefferson	4	0.4	3,176,201	0.6	780,850	794,050	819,750	97.3	64.0
Larimer	1	0.1	407,109	0.1	407,109	407,109	449,999	90.5	138.0
Lincoln	3	0.3	739,000	0.1	220,000	246,333	235,000	92.3	39.0
Park	8	0.8	4,384,850	0.8	520,500	548,106	512,000	98.1	102.0
Pueblo	47	4.7	14,092,665	2.7	269,000	299,843	270,000	96.9	65.0
Weld	1	0.1	350,000	0.1	350,000	350,000	340,000	102.9	4.0
CONDO/TOWNHOME	95	9.5	35,931,239	6.9	344,500	378,223	339,000	99.2	77.0
El Paso County	83	8.3	32,188,239	6.1	345,000	387,810	339,500	99.3	73.0
Teller County	5	0.5	1,340,000	0.3	230,000	268,000	239,900	97.4	142.0
Arapahoe	1	0.1	474,000	0.1	474,000	474,000	475,000	99.8	90.0
Chaffee	1	0.1	490,000	0.1	490,000	490,000	500,000	98.0	53.0
Denver	2	0.2	699,000	0.1	349,500	349,500	349,500	100.0	166.0
Fremont	2	0.2	490,000	0.1	245,000	245,000	246,450	99.4	29.0
Pueblo	1	0.1	250,000	0.0	250,000	250,000	259,900	96.2	46.0
INCOME	10	1.0	5,019,000	1.0	533,000	501,900	542,500	96.9	82.0
VACANT LAND	44	4.4	6,315,649	1.2	81,250	143,537	84,950	94.0	190.0
El Paso County	11	1.1	3,298,900	0.6	294,000	299,900	320,000	94.3	230.0
Teller County	15	1.5	789,749	0.2	24,500	52,649	24,900	98.8	150.0
Arapahoe	1	0.1	141,000	0.0	141,000	141,000	141,000	100.0	0.0
Douglas	3	0.3	642,000	0.1	77,000	214,000	79,900	90.0	117.0
Elbert	3	0.3	465,000	0.1	140,000	155,000	180,000	89.6	323.0
Fremont	1	0.1	260,000	0.0	260,000	260,000	269,000	96.7	322.0
Huerfano	2	0.2	119,000	0.0	59,500	59,500	64,950	90.5	428.0
Park	5	0.5	286,500	0.1	57,000	57,300	65,000	88.3	190.0
Pueblo	3	0.3	313,500	0.1	29,000	104,500	32,500	86.1	39.0
FARM AND RANCH	2	0.2	8,450,000	1.6	4,225,000	4,225,000	4,362,000	94.2	303.0
COMMERCIAL	10	1.0	7,862,000	1.5	520,000	786,200	522,000	96.9	44.0
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	996	100.0	523,521,781	100.0	463,000	525,624	474,900	98.2	65