



LISTING AND SALES SUMMARY
October 2021

MONTHLY SUMMARY	All Homes					Existing Homes				
	Sept 2021	Oct 2021	% +/-	Oct 2020	% +/-	Sept 2021	Oct 2021	% +/-	Oct 2020	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,829	1,596	(12.7)	1,559	2.4	1,677	1,460	(12.9)	1,325	10.2
Sales	1,758	1,641	(6.7)	1,732	(5.3)	1,623	1,546	(4.7)	1,502	2.9
Avg Sales Price	\$498,003	\$510,180	2.4	\$432,477	18.0	\$491,843	\$503,181	2.3	\$424,747	18.5
Median Sales Price	\$440,000	\$446,000	1.4	\$383,447	16.3	\$435,000	\$440,000	1.1	\$375,000	17.3
Total Active	1,184	1,048	(11.5)	881	19.0	961	809	(15.8)	656	23.3
Months Supply	0.7	0.6	1.7	0.5	(3.6)	0.6	0.5	3.3	0.4	8.0
CONDO/TOWNHOMES:										
New Listings	288	248	(13.9)	230	7.8	235	201	(14.5)	194	3.6
Sales	302	250	(17.2)	260	(3.8)	269	215	(20.1)	221	(2.7)
Avg Sale Price	\$335,905	\$326,622	(2.8)	\$276,160	18.3	\$329,183	\$318,884	(3.1)	\$265,196	20.2
Median Sale Price	\$318,500	\$326,272	2.4	\$262,000	24.5	\$313,000	\$315,000	0.6	\$250,000	26.0
Total Active	142	129	(9.2)	101	27.7	91	69	(24.2)	56	23.2
Months Supply	0.5	0.5	0.5	0.4	(7.2)	0.3	0.3	1.2	0.3	(8.6)
CUMULATIVE YTD SUMMARY										
	Jan-Oct 2021			Jan-Oct 2020		Jan-Oct 2021			Jan-Oct 2020	
SINGLE FAMILY/PATIO HOMES:										
New Listings	17,458			16,709		15,981			14,600	
Sales	15,250			14,482		13,920			12,752	
Avg Sales Price	\$488,919			\$411,821		\$484,140			\$405,249	
Volume	\$7,456,014,750			\$5,963,991,722		\$6,739,228,800			\$5,167,735,248	
CONDO/TOWNHOMES:										
New Listings	2457			2,393		2116			1,980	
Sales	2240			2,058		1895			1,755	
Avg Sales Price	\$324,059			\$270,961		\$316,174			\$259,587	
Volume	\$725,892,160			\$557,637,738		\$599,149,730			\$455,575,185	

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Monthly Sales Activity October 2021

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1641	79.9	837,206,962	87.0	446,000	510,180	435,000	101.8	12	1508	769,601,824	87.6
El Paso County	1376	67.0	702,780,204	73.0	447,000	510,741	435,000	102.0	11	1280	652,287,931	74.3
Teller County	92	4.5	46,973,665	4.9	494,950	510,583	472,450	100.7	15	74	37,044,600	4.2
Adams	5	0.2	2,705,000	0.3	510,000	541,000	510,000	102.7	6	5	2705000	0.3
Arapahoe	4	0.2	2,162,000	0.2	592,500	540,500	614,750	99.3	27	3	2,070,000	0.2
Boulder	1	0.0	590,000	0.1	590,000	590,000	585,000	100.9	3	1	590,000	0.1
Chaffee	2	0.1	1,145,400	0.1	572,700	572,700	552,400	102.9	13	2	1,145,400	0.1
Custer	7	0.3	4,026,000	0.4	670,000	575,142	675,000	97.5	10	4	2,296,000	0.3
Denver	2	0.1	2,598,000	0.3	1,299,000	1,299,000	1,337,000	98.1	1	2	2,598,000	0.3
Douglas	24	1.2	20,724,000	2.2	675,050	863,500	677,000	100.2	13	22	19,769,100	2.3
Elbert	9	0.4	7,204,000	0.7	685,000	800,444	698,500	100.7	14	9	7,204,000	0.8
Fremont	10	0.5	4,007,350	0.4	282,750	400,735	278,750	99.1	13	8	3211350	0.4
Garfield	1	0.0	400,000	0.0	400,000	400,000	425,000	94.1	10	1	400,000	0.0
Huerfano	1	0.0	117,000	0.0	117,000	117,000	105,000	111.4	2	1	117,000	0.0
Jefferson	6	0.3	4,126,500	0.4	649,250	687,750	624,500	102.8	17	6	4,126,500	0.5
Lincoln	3	0.1	1,106,000	0.1	230,000	368,666	240,000	98.5	52	2	905,000	0.1
Montrose	1	0.0	950,000	0.1	950,000	950,000	999,000	95.1	213	1	950,000	0.1
Otero	1	0.0	235,000	0.0	235,000	235,000	245,000	95.9	8	1	235,000	0.0
Park	12	0.6	5,116,400	0.5	417,500	426,366	419,950	100.2	21	12	5,116,400	0.6
Pueblo	82	4.0	27,510,710	2.9	334,175	335,496	330,000	100.7	15	72	24,100,810	2.7
Weld	2	0.1	2,729,733	0.3	1,364,866	1,364,866	1,425,000	96.2	28	2	2,729,733	0.3
CONDO/TOWNHOME	250	12.2	81,655,727	8.5	326,272	326,622	322,500	101.9	9	235	76,441,119	8.7
El Paso County	229	11.2	74,924,735	7.8	330,000	327,182	325,000	101.9	8	214	69,710,127	7.9
Teller County	3	0.1	759,500	0.1	255,000	253,166	255,000	98.9	13	3	759,500	0.1
Adams	1	0.0	366,000	0.0	366,000	366,000	349,000	104.9	3	1	366,000	0.0
Arapahoe	6	0.3	1,729,618	0.2	262,500	288,269	257,400	104.9	3	6	1729618	0.2
Denver	5	0.2	1,031,000	0.1	172,500	206,200	172,500	98.9	25	5	1,031,000	0.1
Douglas	2	0.1	1,012,874	0.1	506,437	506,437	506,411	100.0	24	2	1012874	0.1
Fremont	1	0.0	398,000	0.0	398,000	398,000	398,000	100.0	14	1	398,000	0.0
Jefferson	1	0.0	306,000	0.0	306,000	306,000	285,000	107.4	4	1	306000	0.0
Pueblo	1	0.0	326,000	0.0	326,000	326,000	325,000	100.3	6	1	326,000	0.0
Summit	1	0.0	802,000	0.1	802,000	802,000	819,000	97.9	18	1	802000	0.1
INCOME	34	1.7	19,935,100	2.1	582,500	586,326	579,000	99.6	24	29	17,106,100	1.9
VACANT LAND	118	5.7	16,324,937	1.7	75,000	138,346	75,000	103.4	76	77	10,229,297	1.2
El Paso County	46	2.2	8,740,915	0.9	162,450	190,019	162,450	98.2	59	25	5,031,050	0.6
Teller County	41	2.0	3,485,023	0.4	42,000	85,000	43,954	117.0	80	29	2,289,648	0.3
Custer	4	0.2	405,400	0.0	100,250	101,350	104,950	92.7	455	3	220,500	0.0
Clear Creek	1	0.0	60,000	0.0	60,000	60,000	59,999	100.0	15	1	60,000	0.0

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Douglas	7	0.3	1,699,900	0.2	98,000	242,842	97,990	95.1	22	5	1,522,900	0.2
Elbert	3	0.1	1,000,000	0.1	280,000	333,333	325,000	90.0	36	1	440,000	0.1
Fremont	1	0.0	135,000	0.0	135,000	135,000	135,000	100.0	15	1	135,000	0.0
Las Animas	1	0.0	77,900	0.0	77,900	77,900	79,900	97.5	52	1	77,900	0.0
Lincoln	1	0.0	49,000	0.0	49,000	49,000	49,000	100.0	35	1	49,000	0.0
Park	9	0.4	499,499	0.1	34,000	55,499	42,999	89.7	53	6	230,999	0.0
Pueblo	4	0.2	172,300	0.0	36,450	43,075	38,450	93.0	82	4	172,300	0.0
FARM AND RANCH	1	0.0	650,000	0.1	650,000	650,000	800,000	81.3	95	1	650,000	0.1
COMMERCIAL	8	0.4	6,414,000	0.7	517,500	801,750	563,000	99.9	189	4	3,883,000	0.4
BUSINESS OP	1	0.0	460,000	0.0	460,000	460,000	475,000	96.8	253	1	460,000	0.1
Total	2053	100.0	962,646,726	100.0	425,000	468,897	415,000	101.8	16	1855	878,371,340	100.0



Monthly Listing Activity October 2021

2 pages

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	1,048	50.1	779,341,124	63.6	521,704	743,646	1,596	445,000	511,552	288	1,317	36	73
El Paso County	701	33.5	530,224,328	43.3	549,990	756,382	1,325	450,000	513,931	229	1112	19	45
Teller County	76	3.6	53,117,665	4.3	512,445	698,916	82	463,500	525,662	21	73	5	11
Adams	2	0.1	994,800	0.1	497,400	497,400	6	397,500	429,966	0	4	0	0
Alamosa	0	0.0	0	0.0	0	0	1	229,000	229,000	0	1	0	0
Arapahoe	3	0.1	1,545,300	0.1	545,900	515,100	5	514,999	533,959	0	4	1	0
Broomfield	1	0.0	2,850,000	0.2	2,850,000	2,850,000	1	800,000	800,000	0	0	1	0
Chaffee	1	0.0	430,000	0.0	430,000	430,000	0	0	0	0	0	0	0
Cheyenne	1	0.0	451,000	0.0	451,000	451,000	0	0	0	0	1	0	0
Clear Creek	1	0.0	1,400,000	0.1	1,400,000	1,400,000	0	0	0	0	0	0	0
Costilla	2	0.1	673,118	0.1	336,559	336,559	0	0	0	0	0	0	0
Crowley	1	0.0	259,900	0.0	259,900	259,900	0	0	0	0	0	0	0
Custer	11	0.5	9,863,699	0.8	960,000	896,699	2	692,500	692,500	1	4	3	1
Denver	0	0.0	0	0.0	0	0	2	1,230,000	1,230,000	0	4	0	2
Douglas	30	1.4	40,132,208	3.3	934,950	1,337,740	18	741,500	1,078,483	3	12	4	2
Elbert	17	0.8	11,953,900	1.0	775,000	703,170	8	662,500	626,237	4	3	0	1
Fremont	26	1.2	24,214,097	2.0	499,950	931,311	14	365,000	651,957	3	11	0	1
Huerfano	5	0.2	2,148,900	0.2	480,000	429,780	1	335,000	335,000	0	2	0	0
Jefferson	7	0.3	10,010,900	0.8	950,000	1,430,128	4	855,000	862,250	0	2	0	0
Larimer	0	0.0	0	0.0	0	0	1	635,000	635,000	0	0	0	0
Las Animas	3	0.1	2,044,500	0.2	649,500	681,500	1	649,500	649,500	0	0	0	0
Lincoln	11	0.5	2,339,300	0.2	200,000	212,663	4	209,500	218,475	1	2	0	0
Otero	5	0.2	1,809,400	0.1	239,900	361,880	3	124,900	139,800	0	1	0	0
Park	28	1.3	24,457,770	2.0	614,500	873,491	11	389,970	418,751	3	10	1	1
Pueblo	113	5.4	55,595,840	4.5	359,900	491,998	105	316,000	336,978	23	70	2	9
Rio Grande	1	0.0	474,500	0.0	474,500	474,500	0	0	0	0	0	0	0
Weld	2	0.1	2,349,999	0.2	1,174,999	1,174,999	2	1,174,999	1,174,999	0	1	0	0
CONDO/TOWNHOME	129	6.2	55,592,431	4.5	404,490	430,949	248	335,000	350,731	41	216	5	4
El Paso County	109	5.2	45,533,985	3.7	400,000	417,742	228	331,950	346,635	40	203	4	3
Teller County	3	0.1	1,124,000	0.1	424,500	374,666	1	275,000	275,000	0	1	1	0
Adams	1	0.0	370,000	0.0	370,000	370,000	1	370,000	370,000	0	0	0	0
Arapahoe	1	0.0	240,000	0.0	240,000	240,000	1	179,900	179,900	0	4	0	0
Denver	3	0.1	1,799,800	0.1	349,900	599,933	2	274,900	274,900	0	1	0	1
Douglas	9	0.4	5,618,246	0.5	649,647	624,249	6	641,271	607,363	0	0	0	0
Fremont	2	0.1	606,500	0.0	303,250	303,250	2	303,250	303,250	0	0	0	0
Jefferson	0	0.0	0	0.0	0	0	1	370,000	370,000	0	1	0	0
Larimer	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Pueblo	1	0.0	299,900	0.0	299,900	299,900	5	299,900	311,640	1	4	0	0

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Summit	0	0.0	0	0.0	0	0	1	395,000	395,000	0	1	0	0
INCOME	30	1.4	21,196,500	1.7	594,500	706,550	38	556,500	628,979	14	39	6	1
VACANT LAND	580	27.7	205,220,429	16.7	117,000	353,828	135	98,000	285,850	17	98	36	8
El Paso County	242	11.6	96,067,080	7.8	200,000	396,971	56	172,500	387,732	8	27	14	5
Teller County	102	4.9	15,029,386	1.2	44,997	147,346	33	59,900	126,935	5	31	6	0
Archuleta	1	0.0	3,690,000	0.3	3,690,000	3,690,000	0	0	0	0	0	0	0
Chaffee	2	0.1	424,000	0.0	212,000	212,000	2	106,500	106,500	0	2	0	0
Cheyenne	1	0.0	25,000	0.0	25,000	25,000	0	0	0	0	0	0	0
Clear Creek	2	0.1	433,999	0.0	216,999	216,999	0	0	0	0	0	0	0
Costilla	4	0.2	70,000	0.0	18,000	17,500	0	0	0	0	0	0	0
Crowley	1	0.0	200,000	0.0	200,000	200,000	0	0	0	0	0	0	0
Custer	24	1.1	2,803,300	0.2	43,500	116,804	2	40,500	40,500	0	3	3	1
Douglas	22	1.1	9,060,698	0.7	82,449	411,849	6	74,999	905,799	0	11	0	0
Elbert	13	0.6	5,564,000	0.5	285,000	428,000	3	285,000	365,000	1	4	1	0
Fremont	29	1.4	4,344,545	0.4	48,500	149,811	3	65,000	120,666	1	4	5	0
Grand	3	0.1	182,998	0.0	57,999	60,999	1	70,000	70,000	0	0	0	0
Huerfano	9	0.4	5,072,800	0.4	110,000	563,644	1	26,900	26,900	0	0	0	0
Jefferson	3	0.1	1,449,900	0.1	599,900	483,300	0	0	0	0	1	0	0
Larimer	2	0.1	328,998	0.0	164,499	164,499	0	0	0	0	0	0	0
Las Animas	2	0.1	139,900	0.0	69,950	69,950	0	0	0	0	0	0	0
Lincoln	1	0.0	56,995	0.0	56,995	56,995	1	600,000	600,000	0	1	0	0
Mesa	1	0.0	94,999	0.0	94,999	94,999	1	94,999	94,999	0	0	0	0
Otero	1	0.0	299,900	0.0	299,900	299,900	1	299,900	299,900	0	0	1	0
Park	56	2.7	52,490,541	4.3	75,999	937,331	20	95,750	166,564	1	11	4	0
Pueblo	57	2.7	6,146,390	0.5	49,000	107,831	4	17,750	19,750	1	3	2	2
Saguache	1	0.0	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Summit	1	0.0	1,000,000	0.1	1,000,000	1,000,000	1	1,000,000	1,000,000	0	0	0	0
FARM AND RANCH	14	0.7	69,689,000	5.7	3,525,000	4,977,785	1	799,000	799,000	2	3	0	1
COMMERCIAL	107	5.1	91,741,618	7.5	425,000	857,398	23	649,900	1,053,949	4	8	3	4
BUSINESS OP	6	0.3	2,410,000	0.2	225,000	401,666	1	150,000	150,000	0	0	0	0
RENTALS	179	8.6	342,635	0	1,895	1,914	254	1,795	1,832	10	0	6	24
El Paso County	170	8.1	317,215	0.0	1,895	1,865	244	1,795	1,805	10	0	5	24
Teller County	5	0.2	10,500	0.0	1,800	2,100	7	1,800	1,806	0	0	0	0
Denver	1	0.0	2,100	0.0	2,100	2,100	1	2,100	2,100	0	0	0	0
Douglas	2	0.1	5,420	0.0	2,710	2,710	1	2,625	2,625	0	0	0	0
Fremont	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Summit	1	0.0	7,400	0.0	7,400	7,400	1	7,400	7,400	0	0	0	0
Total	2,093	100.0	1,225,533,737	100	400,000	585,539	2,296	408,000	431,866	376	1,681	92	115

October 2021 Charts

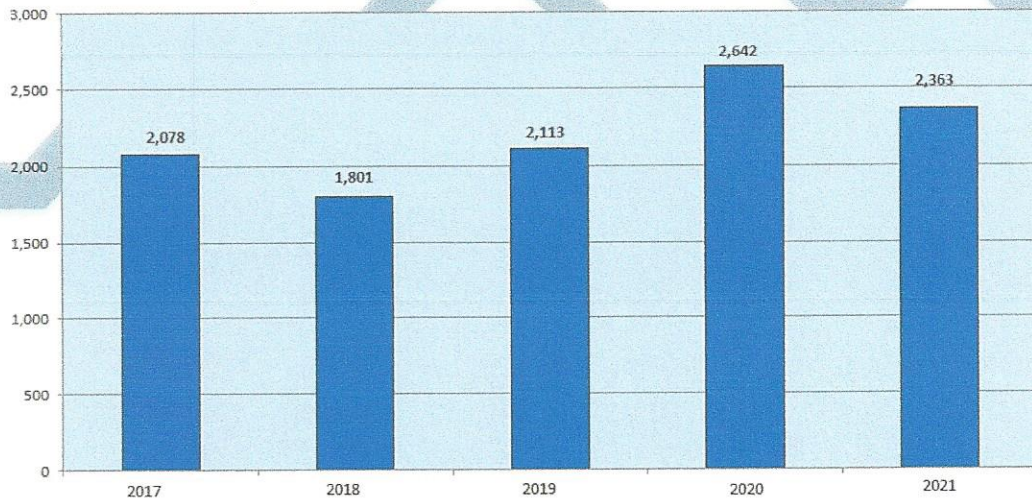




Housing Statistics Single Family/Patio Homes

Total Under Contract - October

(Total number of listings in PPMLS that are under contract/pending sale)

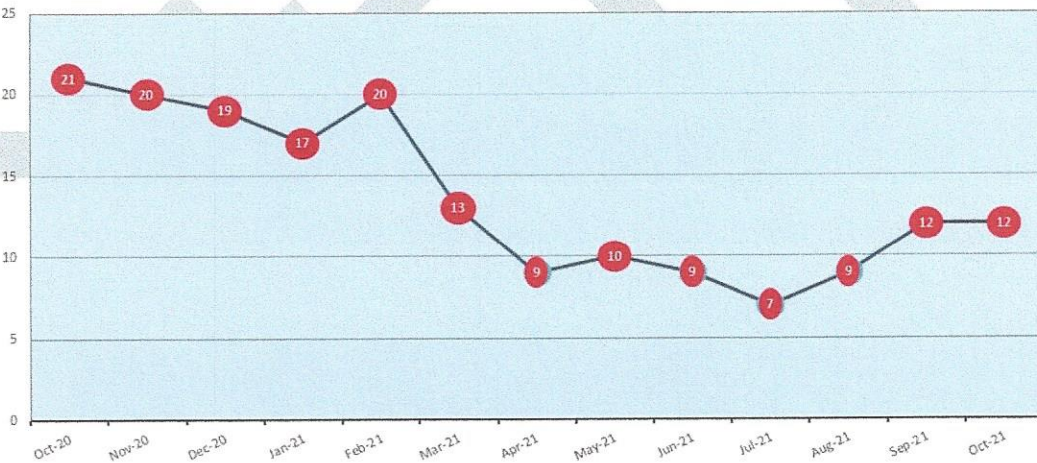


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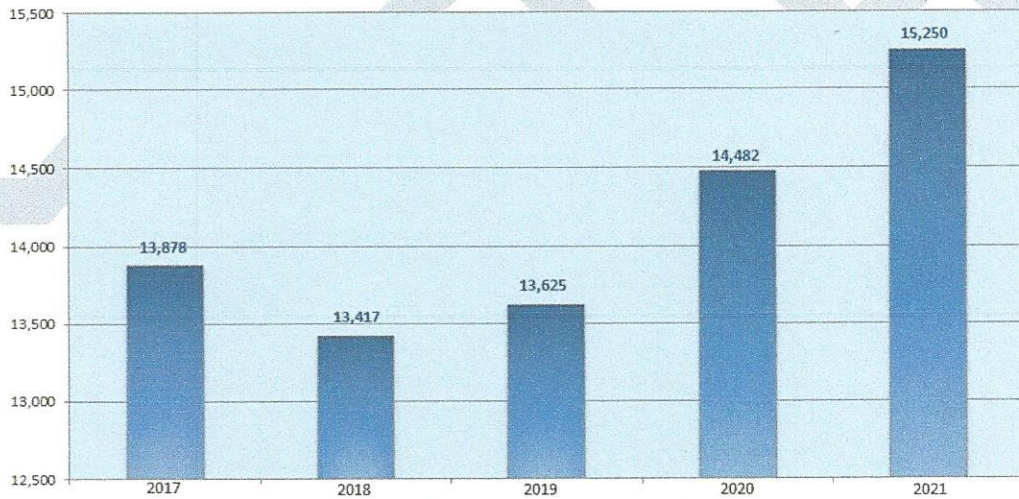
Housing Statistics Single Family/Patio Homes

Average Days on Market



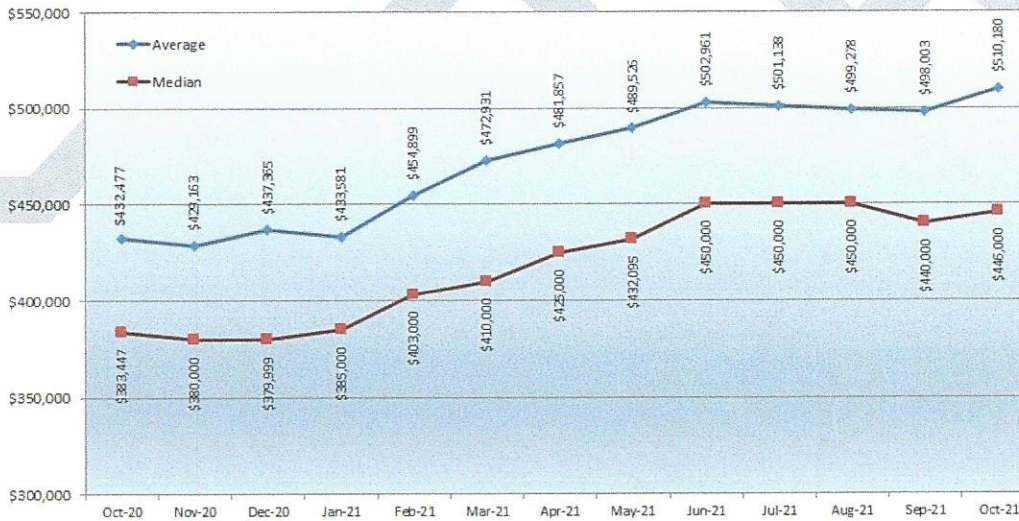
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Housing Statistics Single Family/Patio Homes Total Sales YTD - October



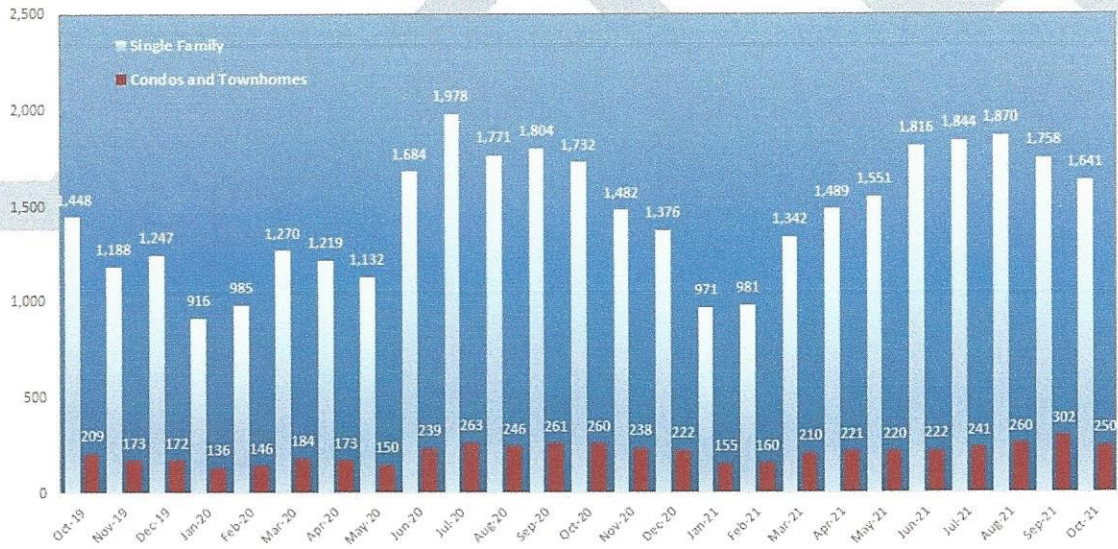
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Housing Statistics Single Family/Patio Homes Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis October 2021

Active Listings Analysis Current as of 11/1/21

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	10	21	89	185	100	126	70	66	36
Reductions	4	9	26	71	42	35	10	21	8
% With Reduction	30.00%	38.00%	22.40%	28.10%	28.00%	21.40%	12.80%	27.20%	19.40%
Avg Reduction %	7%	12.50%	4%	2.80%	2.80%	2.00%	3.90%	4.90%	6%
Teller County	5	10	7	15	16	7	5	7	4
Reductions	3	5	3	6	14	1	0	0	0
% With Reduction	40.00%	50.00%	28.50%	26.60%	31.20%	14%	0.00%	0%	0%
Avg Reduction %	6.80%	9.60%	2.50%	2.20%	1.20%	1%	0.00%	0%	0%
All Counties	50	69	138	233	139	170	96	98	57

Sold Listing Analysis - (October 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	41	359	495	208	175	50	37	7
Teller County	1	8	20	18	20	17	6	2	0
All Counties	22	80	416	534	240	227	66	47	9

Sold Listing Analysis - (September 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	59	387	547	214	186	51	42	6
Teller County	6	8	19	10	16	16	7	4	0
All Counties	27	91	453	590	248	221	66	54	7

Sold Listing Analysis - (October 2020)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	8	198	662	307	155	110	32	20	3
Teller County	9	13	16	21	12	6	4	0	0
All Counties	34	244	697	355	191	131	43	31	4

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