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WHERE THE MOUNTAINS MEET THE MARKET AND PROFESSIONALS RISE ABOVE THE REST.

LISTING AND SALES SUMMARY
October 2026

MONTHLY SUMMARY

	All Homes					Existing Homes				
	Sep 2026	Oct 2026	% +/-	Oct 2025	% +/-	Sep 2026	Oct 2026	% +/-	Oct 2025	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	1,302	1,203	(7.6)	1,389	(13.4)	1,154	1,069	(7.4)	1,219	(12.3)
Sales	926	816	(11.9)	876	(6.8)	824	724	(12.1)	781	(7.3)
Ave. Sales Price	$545,660	$525,945	(3.6)	$543,590	(3.2)	$540,589	$515,286	(4.7)	$539,460	(4.5)
Median Sales Price	$479,000	$455,000	(5.0)	$473,500	(3.9)	$475,000	$448,450	(5.6)	$460,000	(2.5)
Total Active	4,253	4,110	(3.4)	3,918	4.9	3,713	3,553	(4.3)	3,420	3.9
* Months Supply	4.6	5.0		4.5		4.5	4.9		4.4	
CONDO/TOWNHOMES:										
New Listings	187	188	0.5	193	(2.6)	171	172	0.6	184	(6.5)
Sales	119	111	(6.7)	130	(14.6)	102	96	(5.9)	119	(19.3)
Ave. Sale Price	$329,150	$343,830	4.5	$361,871	(5.0)	$321,270	$334,706	4.2	$353,121	(5.2)
Median Sale Price	$297,000	$325,000	9.4	$319,500	1.7	$281,950	$310,000	9.9	$311,000	(0.3)
Total Active	716	690	(3.6)	640	7.8	640	621	(3.0)	578	7.4
* Months Supply	6.0	6.2		4.9		6.3	6.5		4.9	

CUMULATIVE YTD SUMMARY

	Jan-Oct 2026	Jan-Oct 2025	% +/-	Jan-Oct 2026	Jan-Oct 2025	% +/-
SINGLE FAMILY/PATIO HOMES:						
New Listings	15,671	15,732	(0.4)	14,205	14,118	0.6
Sales	9,922	10,043	(1.2)	8,893	8,826	0.8
Ave. Sales Price	$553,824	$562,496	(1.5)	$549,863	$558,119	(1.5)
Volume	$5,495,041,728	$5,649,147,328	(2.7)	$4,889,931,659	$4,925,958,294	(0.7)
CONDO/TOWNHOMES:						
New Listings	2,405	2,341	2.7	2,176	2,150	1.2
Sales	1,241	1,370	(9.4)	1,120	1,224	(8.5)
Ave. Sales Price	$339,839	$362,149	(6.2)	$332,057	$352,258	(5.7)
Volume	$421,740,199	$496,144,130	(15.0)	$371,903,840	$431,163,792	(13.7)

* Beginning 2026, calculating differences between Months Supply will not be done.

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WHERE THE MOUNTAINS MEET THE MARKET AND PROFESSIONALS RISE ABOVE THE REST.

Monthly Sales Activity
October 2026

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
SINGLE FAMILY/PATIO	815	81.7	429,069,120	87.5	455,000	526,465	460,000	98.5	57.0
El Paso County	**652**	**65.4**	**359,646,230**	**73.3**	**475,000**	**551,604**	**479,388**	**98.7**	**56.0**
Teller County	**49**	**4.9**	**24,032,360**	**4.9**	**450,000**	**490,456**	**480,000**	**97.8**	**64.0**
Adams	1	0.1	425,000	0.1	425,000	425,000	430,000	98.8	55.0
Arapahoe	5	0.5	2,530,000	0.5	439,000	506,000	475,000	97.5	23.0
Bent	1	0.1	270,000	0.1	270,000	270,000	250,000	108.0	7.0
Boulder	1	0.1	950,625	0.2	950,625	950,625	1,050,000	90.5	18.0
Cheyenne	1	0.1	55,000	0.0	55,000	55,000	61,000	90.2	88.0
Costilla	1	0.1	395,000	0.1	395,000	395,000	409,900	96.4	172.0
Custer	1	0.1	505,000	0.1	505,000	505,000	505,000	100.0	0.0
Douglas	12	1.2	8,151,800	1.7	634,950	679,316	632,450	99.7	42.0
Elbert	6	0.6	3,618,000	0.7	579,500	603,000	589,500	98.5	61.0
Fremont	15	1.5	5,217,300	1.1	296,000	347,820	319,500	96.1	73.0
Huerfano	1	0.1	238,250	0.0	238,250	238,250	260,000	91.6	91.0
Lincoln	5	0.5	1,346,960	0.3	231,960	269,392	235,000	98.8	32.0
Park	3	0.3	1,836,000	0.4	685,000	612,000	675,000	96.6	78.0
Pueblo	61	6.1	19,851,595	4.0	308,500	325,435	309,900	98.1	58.0
CONDO/TOWNHOME	111	11.1	38,165,195	7.8	325,000	343,830	334,990	98.3	62.0
El Paso County	**101**	**10.1**	**35,260,195**	**7.2**	**330,000**	**349,110**	**340,000**	**98.5**	**60.0**
Teller County	**1**	**0.1**	**230,000**	**0.0**	**230,000**	**230,000**	**230,000**	**100.0**	**152.0**
Adams	1	0.1	325,000	0.1	325,000	325,000	329,000	98.8	29.0
Jefferson	1	0.1	370,000	0.1	370,000	370,000	425,000	87.1	31.0
Larimer	1	0.1	510,000	0.1	510,000	510,000	519,000	98.3	134.0
Pueblo	6	0.6	1,470,000	0.3	247,250	245,000	249,999	96.8	88.0
INCOME	17	1.7	10,277,337	2.1	595,000	604,549	649,900	97.6	93.0
VACANT LAND	47	4.7	9,385,200	1.9	122,000	199,685	122,000	91.2	113.0
El Paso County	**17**	**1.7**	**5,633,000**	**1.1**	**210,000**	**331,352**	**210,000**	**94.5**	**110.0**
Teller County	**10**	**1.0**	**1,097,300**	**0.2**	**54,450**	**109,730**	**62,950**	**86.9**	**142.0**
Costilla	1	0.1	18,000	0.0	18,000	18,000	18,000	100.0	10.0
Custer	3	0.3	690,000	0.1	150,000	230,000	159,950	95.3	66.0
Elbert	2	0.2	810,000	0.2	405,000	405,000	447,500	90.4	217.0
Fremont	1	0.1	215,000	0.0	215,000	215,000	245,000	87.8	13.0
Huerfano	1	0.1	60,000	0.0	60,000	60,000	65,000	92.3	3.0
Park	6	0.6	444,500	0.1	47,500	74,083	53,000	90.6	114.0
Pueblo	6	0.6	417,400	0.1	41,250	69,566	65,000	86.5	111.0
FARM AND RANCH	1	0.1	550,000	0.1	550,000	550,000	1,080,000	50.9	342.0
COMMERCIAL	6	0.6	3,127,000	0.6	516,000	521,166	529,950	99.8	226.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM
BUSINESS OP	0	0.0	0	0.0	0	0	0	0.0	0.0
Total	997	100.0	490,573,852	100.0	439,000	492,050	440,000	98.1	62

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WHERE THE MOUNTAINS MEET THE MARKET AND PROFESSIONALS RISE ABOVE THE REST.

Active/Sold Listing Analysis

October 2026

Active Listings Analysis Current as of 11/2/26

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	5	116	560	823	544	570	222	216	74
Reductions	1	64	302	380	272	245	93	53	10
% With Reduction	20.00%	44.80%	43.00%	38.60%	40.20%	35.60%	34.60%	22.60%	13.50%
Avg Reduction %	8%	4.10%	3%	2.70%	2.70%	-0.70%	3.50%	5.30%	5%
Teller County	7	25	38	49	42	63	21	20	6
Reductions	4	4	10	19	18	20	10	4	0
% With Reduction	57.10%	16.00%	26.30%	30.60%	40.40%	25%	42.80%	20%	0%
Avg Reduction %	4.90%	4.90%	3.60%	1.90%	2.40%	3%	2.00%	2%	0%
All Counties	65	253	727	985	663	722	296	293	108

Sold Listing Analysis - (October 2026)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	35	144	184	109	90	43	39	2
Teller County	3	6	10	7	10	9	3	1	0
All Counties	26	68	178	210	126	113	52	41	2

Sold Listing Analysis - (September 2026)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	30	160	223	120	122	44	36	6
Teller County	0	3	5	9	9	10	0	5	0
All Counties	14	59	198	252	141	152	56	48	6

Sold Listing Analysis - October 2025)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	6	28	168	196	131	118	36	27	1
Teller County	1	7	12	8	9	15	2	2	1
All Counties	15	53	203	215	155	147	48	32	8

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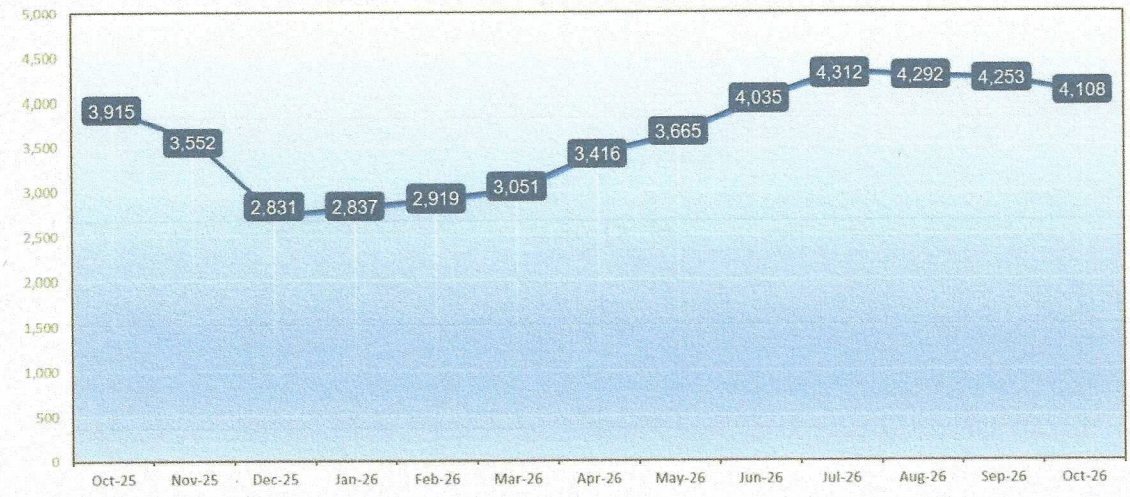
WHERE THE MOUNTAINS MEET THE MARKET AND PROFESSIONALS RISE ABOVE THE REST.

October 2026 Charts

Housing Statistics

Single Family/Patio Homes

Homes For Sale

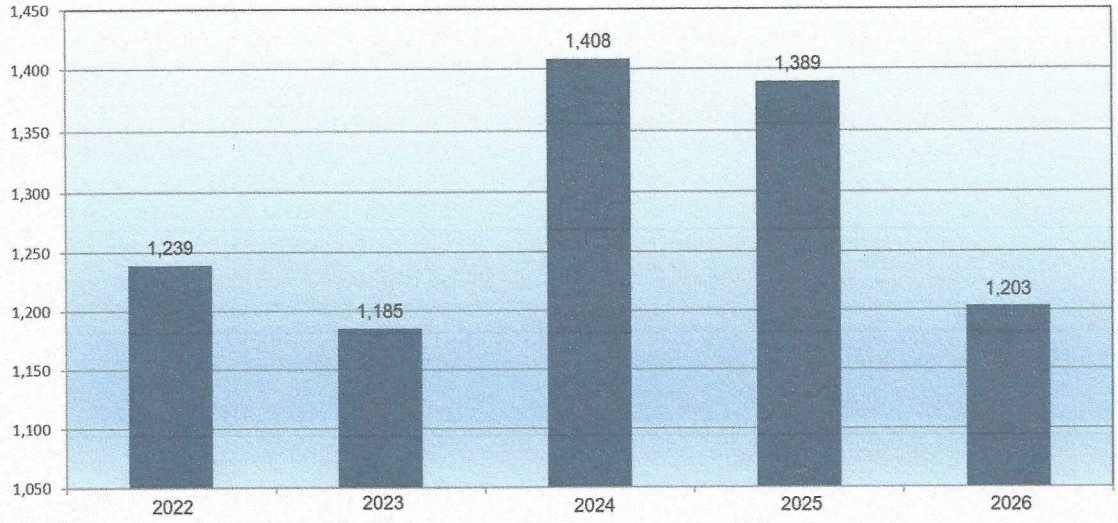


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Housing Statistics

Single Family/Patio Homes

New Listings - October



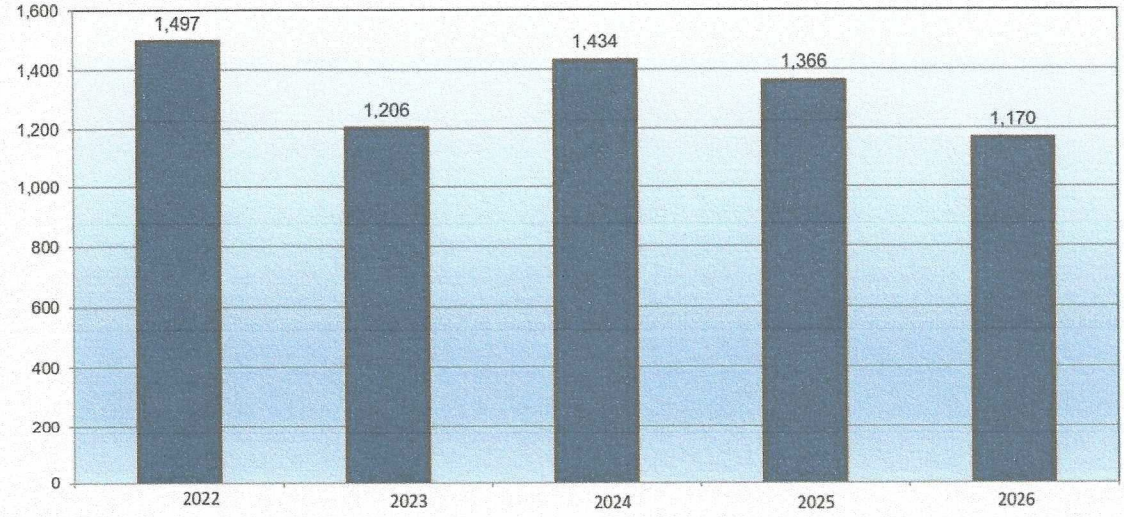
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Housing Statistics

Single Family/Patio Homes

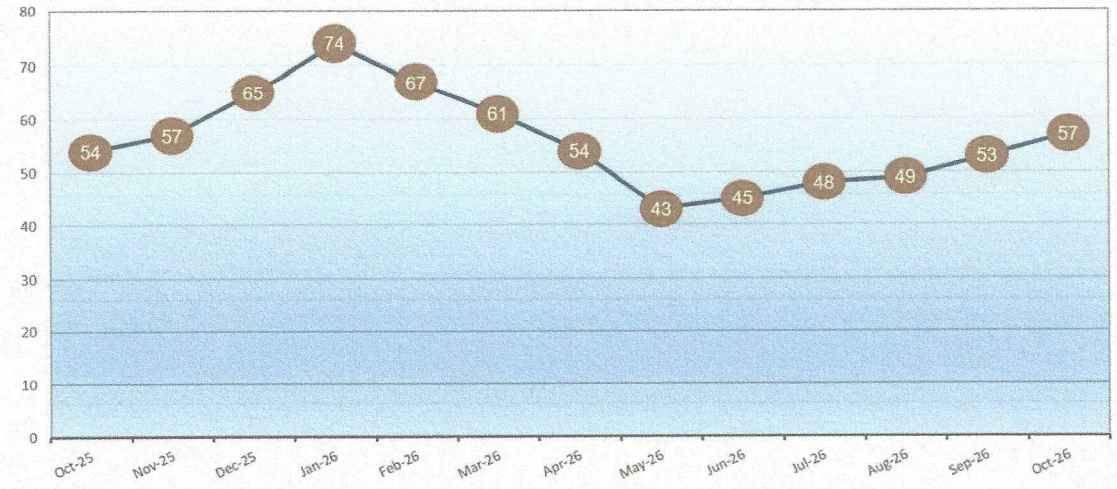
Total Under Contract - October

(Total number of listings in elevateMLS formerly PPMLS that are under contract/pending sale)



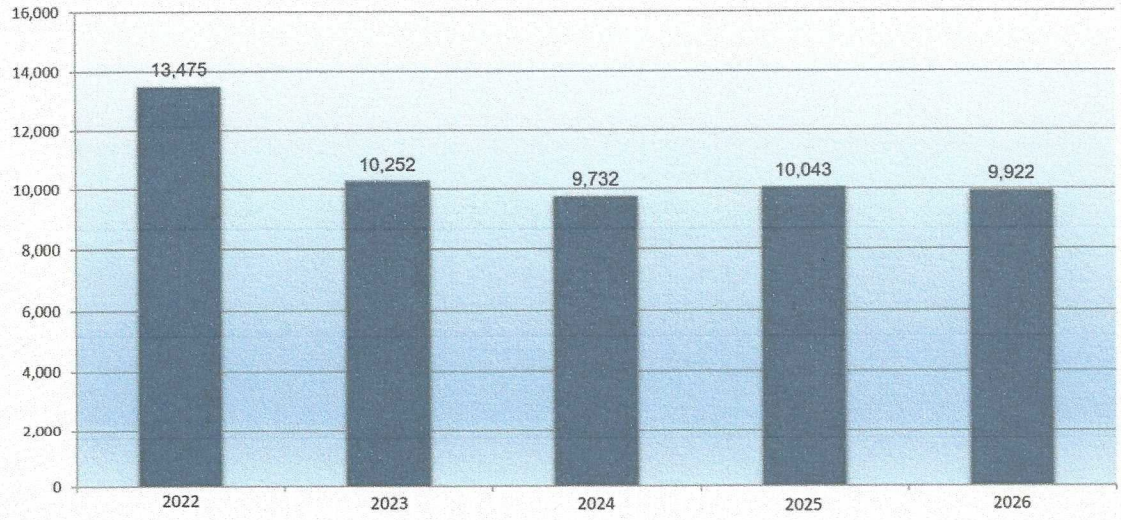
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Housing Statistics
Single Family/Patio Homes
Average Days on Market



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Housing Statistics
Single Family/Patio Homes
Total Sales YTD - October



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Housing Statistics
Single Family/Patio Homes
Average and Median Sales Prices



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Housing Statistics
Residential Home Sales



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WHERE THE MOUNTAINS MEET THE MARKET AND PROFESSIONALS RISE ABOVE THE REST.

Monthly Listing Activity
October 2026

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	4,108	63.5	2,660,414,047	0	505,000	647,617	1,200	489,809	590,524	238	548	244	90
El Paso County	**3,126**	**48.3**	**2,017,149,544**	**0.0**	**515,000**	**645,281**	**962**	**499,900**	**590,097**	**190**	**441**	**173**	**66**
Teller County	**271**	**4.2**	**174,291,033**	**0.0**	**539,900**	**643,140**	**54**	**482,500**	**553,662**	**14**	**27**	**16**	**6**
Adams	7	0.1	4,698,999	0.0	475,000	671,285	1	269,000	269,000	0	0	0	1
Alamosa	1	0.0	444,000	0.0	444,000	444,000	1	325,000	325,000	0	1	0	0
Arapahoe	20	0.3	11,799,500	0.0	585,500	589,975	6	642,450	607,925	0	1	1	1
Baca	1	0.0	165,000	0.0	165,000	165,000	1	165,000	165,000	0	0	0	0
Bent	1	0.0	1,300,000	0.0	1,300,000	1,300,000	0	0	0	0	0	0	0
Boulder	0	0.0	0	0.0	0	0	0	0	0	0	1	0	0
Chaffee	6	0.1	11,053,000	0.0	1,209,050	1,842,166	0	0	0	0	0	0	0
Cheyenne	0	0.0	0	0.0	0	0	0	0	0	0	0	1	0
Clear Creek	2	0.0	1,775,000	0.0	887,500	887,500	0	0	0	0	0	0	0
Conejos	2	0.0	1,518,000	0.0	759,000	759,000	0	0	0	0	0	1	0
Costilla	1	0.0	275,000	0.0	275,000	275,000	0	0	0	0	1	1	0
Crowley	1	0.0	54,900	0.0	54,900	54,900	0	0	0	1	0	0	0
Custer	29	0.4	16,628,900	0.0	575,000	573,410	5	505,000	500,780	0	0	2	0
Denver	11	0.2	7,534,800	0.0	569,000	684,981	7	800,000	927,557	0	1	1	0
Douglas	86	1.3	119,451,977	0.0	925,000	1,388,976	29	1,075,000	1,336,854	3	9	6	0
Elbert	42	0.6	39,914,590	0.0	747,500	950,347	7	750,000	817,671	5	1	1	1
Fremont	62	1.0	37,863,965	0.0	469,500	610,709	14	464,450	593,350	1	9	3	2
Gilpin	1	0.0	725,000	0.0	725,000	725,000	0	0	0	0	0	0	0
Huerfano	9	0.1	5,953,323	0.0	670,000	661,480	4	672,162	637,331	0	1	1	0
Jefferson	6	0.1	4,141,800	0.0	546,500	690,300	3	469,900	516,600	0	0	1	0
Lake	1	0.0	524,900	0.0	524,900	524,900	0	0	0	0	0	0	0
Larimer	2	0.0	2,209,000	0.0	1,104,500	1,104,500	0	0	0	0	0	1	0
Las Animas	5	0.1	5,884,800	0.0	354,800	1,176,960	1	135,000	135,000	0	1	2	1
Lincoln	5	0.1	1,790,522	0.0	439,000	358,104	0	0	0	0	2	1	0
Otero	7	0.1	2,569,400	0.0	245,000	367,057	3	245,000	271,666	0	0	1	0
Park	53	0.8	45,752,032	0.0	550,000	863,245	7	549,000	966,842	1	8	3	1
Prowers	2	0.0	488,999	0.0	244,499	244,499	1	389,000	389,000	0	0	0	0
Pueblo	338	5.2	134,211,064	0.0	354,950	397,074	90	339,450	344,299	21	41	27	10
Rio Grande	4	0.1	2,140,000	0.0	524,000	535,000	4	433,875	415,437	1	3	1	0
Summit	1	0.0	5,499,999	0.0	5,499,999	5,499,999	0	0	0	0	0	0	0
Weld	5	0.1	2,605,000	0.0	535,000	521,000	0	0	0	1	0	0	0
Yuma	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
CONDO/TOWNHOME	690	10.7	237,188,768	0	315,000	343,751	188	324,975	343,459	32	86	55	13
El Paso County	**614**	**9.5**	**207,668,470**	**0.0**	**315,000**	**338,222**	**163**	**325,000**	**341,421**	**31**	**79**	**44**	**12**

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Teller County	**14**	**0.2**	**3,947,149**	**0.0**	**247,500**	**281,939**	**3**	**250,000**	**330,500**	**1**	**0**	**1**	**0**
Adams	2	0.0	818,900	0.0	409,450	409,450	0	0	0	0	1	0	0
Arapahoe	9	0.1	2,269,400	0.0	274,900	252,155	7	274,900	295,628	0	3	2	0
Denver	6	0.1	5,973,800	0.0	337,000	995,633	1	650,000	650,000	0	0	5	1
Douglas	13	0.2	5,978,299	0.0	405,000	459,869	3	514,500	504,500	0	0	1	0
Fremont	2	0.0	618,900	0.0	309,450	309,450	2	309,450	309,450	0	0	0	0
Grand	1	0.0	400,000	0.0	400,000	400,000	1	400,000	400,000	0	0	0	0
Jefferson	1	0.0	420,000	0.0	420,000	420,000	2	359,500	359,500	0	0	1	0
Pueblo	24	0.4	6,680,100	0.0	245,750	278,337	6	245,750	326,066	0	3	0	0
Summit	3	0.0	2,014,000	0.0	689,000	671,333	0	0	0	0	0	1	0
Weld	1	0.0	399,750	0.0	399,750	399,750	0	0	0	0	0	0	0
INCOME	169	2.6	110,755,142	0	579,900	655,355	36	450,000	502,417	8	12	8	0
VACANT LAND	1,070	16.5	296,775,624	0	125,000	277,360	95	136,000	194,216	8	32	78	3
El Paso County	**441**	**6.8**	**166,317,659**	**0.0**	**225,000**	**377,137**	**36**	**168,000**	**297,759**	**2**	**12**	**25**	**1**
Teller County	**277**	**4.3**	**49,146,463**	**0.0**	**45,000**	**177,424**	**27**	**35,000**	**109,020**	**1**	**4**	**16**	**0**
Adams	1	0.0	160,000	0.0	160,000	160,000	0	0	0	0	0	0	0
Archuleta	2	0.0	248,900	0.0	124,450	124,450	0	0	0	0	0	0	0
Chaffee	1	0.0	237,000	0.0	237,000	237,000	0	0	0	0	0	0	0
Clear Creek	2	0.0	609,000	0.0	304,500	304,500	0	0	0	0	0	0	0
Conejos	1	0.0	1,350,000	0.0	1,350,000	1,350,000	0	0	0	0	0	0	0
Costilla	21	0.3	407,400	0.0	14,000	19,400	0	0	0	0	0	1	0
Crowley	3	0.0	493,000	0.0	65,000	164,333	0	0	0	0	0	0	0
Custer	14	0.2	2,075,800	0.0	78,250	148,271	1	25,000	25,000	0	2	3	0
Douglas	43	0.7	11,339,738	0.0	124,500	263,714	2	169,950	169,950	3	0	2	1
Eagle	2	0.0	3,820,000	0.0	1,910,000	1,910,000	0	0	0	0	0	0	0
Elbert	12	0.2	3,495,399	0.0	269,950	291,283	3	360,000	336,333	0	1	1	0
Fremont	43	0.7	7,112,278	0.0	150,000	165,401	6	145,000	123,833	1	1	7	0
Grand	1	0.0	109,000	0.0	109,000	109,000	0	0	0	0	0	0	0
Huerfano	6	0.1	504,890	0.0	82,450	84,148	2	62,450	62,450	0	0	2	0
Jefferson	1	0.0	109,900	0.0	109,900	109,900	0	0	0	0	0	0	0
Lake	1	0.0	64,900	0.0	64,900	64,900	0	0	0	0	0	0	0
Larimer	1	0.0	245,000	0.0	245,000	245,000	0	0	0	0	0	0	0
Las Animas	5	0.1	803,900	0.0	139,000	160,780	0	0	0	0	0	0	0
Lincoln	5	0.1	670,900	0.0	60,000	134,180	1	140,000	140,000	0	0	0	0
Park	86	1.3	31,031,100	0.0	75,000	360,826	7	35,000	61,700	0	7	7	0
Pueblo	95	1.5	15,504,647	0.0	45,000	163,206	8	78,500	216,125	0	5	14	1
Rio Grande	5	0.1	809,750	0.0	115,000	161,950	2	122,500	122,500	1	0	0	0
Saguache	1	0.0	109,000	0.0	109,000	109,000	0	0	0	0	0	0	0
FARM AND RANCH	19	0.3	45,575,000	0	1,590,000	2,398,684	1	5,875,000	5,875,000	0	1	1	0
COMMERCIAL	125	1.9	133,794,558	0	669,999	1,070,356	19	695,000	1,118,810	0	2	9	3
BUSINESS OP	0	0.0	0	0	0	0	0	0	0	0	0	0	0
RENTALS	290	4.5	634,645	0	2,192	2,188	186	2,147	2,189	0	0	11	13

Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
El Paso County	**267**	**4.1**	**586,580**	**0.0**	**2,195**	**2,196**	**174**	**2,195**	**2,215**	**0**	**0**	**9**	**11**
Teller County	**15**	**0.2**	**26,275**	**0.0**	**1,425**	**1,751**	**8**	**1,250**	**1,537**	**0**	**0**	**0**	**2**
Douglas	3	0.0	9,450	0.0	3,450	3,150	1	2,500	2,500	0	0	2	0
Elbert	1	0.0	2,850	0.0	2,850	2,850	0	0	0	0	0	0	0
Park	2	0.0	4,395	0.0	2,197	2,197	1	1,995	1,995	0	0	0	0
Pueblo	2	0.0	5,095	0.0	2,547	2,547	2	2,547	2,547	0	0	0	0
Total	6,471	100.0	3,485,137,785	100	434,999	538,577	1,725	424,999	485,377	286	681	406	122