



LISTING AND SALES SUMMARY October 2022

	All Homes					Existing Homes					
MONTHLY SUMMARY	Sep 2022	Oct 2022	% +/-	Oct 2021	% +/-	Sep 2022	Oct 2022	% +/-	Oct 2021	% +/-	
SINGLE FAMILY/PATIO HOMES:											
New Listings	1,498	1,239	(17.3)	1,596	(22.4)	1,363	1,116	(18.1)	1,460	(23.6)	
Sales	1,294	1,100	(15.0)	1,641	(33.0)	1,194	997	(16.5)	1,546	(35.5)	
Ave. Sales Price	\$523,117	\$532,488	1.8	\$510,180	4.4	\$513,608	\$519,099	1.1	\$503,181	3.2	
Median Sales Price	\$460,000	\$465,000	1.1	\$446,000	4.3	\$450,750	\$452,000	0.3	\$440,000	2.7	
Total Active	2,690	2,645	(1.7)	1,048	152.4	2,213	2,158	(2.5)	809	166.7	
Months Supply	2.1	2.4	0.1	0.6	(4.6)	1.9	2.2	0.2	0.5	(4.7)	
CONDO/TOWNHOMES:											
New Listings	205	165	(19.5)	248	(33.5)	182	132	(27.5)	201	(34.3)	
Sales	248	150	(39.5)	250	(40.0)	220	121	(45.0)	215	(43.7)	
Ave. Sale Price	\$363,252	\$367,514	1.2	\$326,622	12.5	\$347,034	\$346,874	(0.0)	\$318,884	8.8	
Median Sale Price	\$345,000	\$337,500	(2.2)	\$326,272	3.4	\$330,500	\$315,000	(4.7)	\$315,000	0.0	
Total Active	235	264	12.3	129	104.7	172	178	3.5	69	158.0	
Months Supply	0.9	1.8	(0.3)	0.5	(2.6)	0.8	1.5	(0.1)	0.3	(3.6)	
CUMULATIVE YTD SUMMARY											
	Jan-Oct 2022			Jan-Oct 2021		% +/-	Jan-Oct 2022		Jan-Oct 2021		% +/-
SINGLE FAMILY/PATIO HOMES:											
New Listings	17,579			17,458		0.7	15,782		15,981		(1.2)
Sales	13,475			15,250		(11.6)	12,139		13,920		(12.8)
Ave. Sales Price	\$538,839			\$488,919		10.2	\$529,418		\$484,140		9.4
Volume	\$7,260,855,525			\$7,456,014,750		(2.6)	\$6,426,605,102		\$6,739,228,800		(4.6)
CONDO/TOWNHOMES:											
New Listings	2,331			2,457		(5.1)	2,002		2,116		(5.4)
Sales	2,044			2,240		(8.8)	1,713		1,895		(9.6)
Ave. Sales Price	\$368,269			\$324,059		13.6	\$352,445		\$316,174		11.5
Volume	\$752,741,836			\$725,892,160		3.7	\$603,738,285		\$599,149,730		0.8

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Monthly Sales Activity October 2022

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Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
SINGLE FAMILY/PATIO	1100	81.5	585,737,393	84.8	465,000	532,488	470,000	98.7	32	1009	535,977,467	85.2
El Paso County	899	66.6	483,336,342	70.0	470,000	537,637	475,000	98.8	31	824	442,606,372	70.3
Teller County	61	4.5	35,365,855	5.1	510,000	579,768	530,000	98.0	42	53	29,221,199	4.6
Adams	4	0.3	2,345,400	0.3	580,200	586,350	584,200	99.2	17	4	2345400	0.4
Arapahoe	4	0.3	1,723,500	0.2	412,500	430,875	422,500	98.2	15	4	1,723,500	0.3
Clear Creek	1	0.1	715,000	0.1	715,000	715,000	750,000	95.3	78	1	715,000	0.1
Crowley	1	0.1	182,500	0.0	182,500	182,500	182,500	100.0	0	1	182,500	0.0
Custer	5	0.4	2,074,800	0.3	424,900	414,960	439,900	97.8	31	3	1,184,900	0.2
Denver	2	0.1	1,162,500	0.2	581,250	581,250	587,500	98.3	22	2	1,162,500	0.2
Douglas	19	1.4	18,298,900	2.7	730,000	963,100	755,000	98.4	62	19	18,298,900	2.9
Elbert	11	0.8	5,592,500	0.8	550,000	508,409	549,000	98.9	37	10	5,187,500	0.8
Fremont	14	1.0	6,581,400	1.0	432,500	470,100	472,500	95.9	35	12	5752400	0.9
Jefferson	2	0.1	1,817,000	0.3	908,500	908,500	915,000	100.2	37	2	1,817,000	0.3
Larimer	1	0.1	575,000	0.1	575,000	575,000	575,000	100.0	13	1	575,000	0.1
Lincoln	1	0.1	255,000	0.0	255,000	255,000	265,000	96.2	114	1	255,000	0.0
Park	4	0.3	1,468,250	0.2	402,500	367,062	410,000	97.0	49	4	1468250	0.2
Pueblo	70	5.2	23,804,946	3.4	352,500	340,070	357,450	98.3	35	67	23,043,546	3.7
Weld	1	0.1	438,500	0.1	438,500	438,500	420,000	104.4	17	1	438,500	0.1
CONDO/TOWNHOME	150	11.1	55,127,170	8.0	337,500	367,514	341,250	99.8	22	141	49,463,321	7.9
El Paso County	140	10.4	50,941,008	7.4	334,000	363,864	339,500	99.8	22	131	45,277,159	7.2
Teller County	1	0.1	525,000	0.1	525,000	525,000	525,000	100.0	23	1	525,000	0.1
Arapahoe	3	0.2	742,500	0.1	250,000	247,500	240,000	100.7	4	3	742,500	0.1
Denver	2	0.1	780,000	0.1	390,000	390,000	400,000	97.3	27	2	780000	0.1
Douglas	4	0.3	2,138,662	0.3	605,832	534,665	613,550	99.8	22	4	2,138,662	0.3
INCOME	15	1.1	10,327,013	1.5	625,000	688,467	650,000	97.0	24	12	7,837,113	1.2
VACANT LAND	81	6.0	38,052,009	5.5	82,500	469,777	85,000	####	84	57	34,986,609	5.6
El Paso County	29	2.1	32,899,964	4.8	280,000	1,134,481	300,000	95.8	119	24	31,894,064	5.1
Teller County	23	1.7	1,427,400	0.2	60,000	62,060	42,000	217512.2	58	18	1,219,400	0.2
Costilla	1	0.1	7,240	0.0	7,240	7,240	7,000	103.4	33	1	7,240	0.0
Custer	1	0.1	75,000	0.0	75,000	75,000	74,900	100.1	13	0	0	0.0
Douglas	4	0.3	445,900	0.1	72,500	111,475	77,450	88.2	106	2	45,900	0.0
Elbert	2	0.1	850,505	0.1	425,252	425,252	460,000	95.5	94	2	850,505	0.1
Fremont	5	0.4	869,000	0.1	50,000	173,800	55,000	89.9	27	2	190,000	0.0
Lincoln	1	0.1	55,000	0.0	55,000	55,000	55,000	100.0	1	1	55,000	0.0
Park	11	0.8	1,149,500	0.2	75,000	104,500	82,500	93.4	65	5	632,000	0.1
Pueblo	4	0.3	272,500	0.0	55,000	68,125	57,500	90.7	135	2	92,500	0.0
FARM AND RANCH	0	0.0	0	0.0	0	0	0	0.0	0	0	0	0.0
COMMERCIAL	3	0.2	1,105,000	0.2	385,000	368,333	395,000	83.9	169	3	1,105,000	0.2
BUSINESS OP	1	0.1	100,000	0.0	100,000	100,000	85,000	117.6	52	0	0	0.0

Category - Listing	# List Sold	% of List	Total Dollar Volume	% of Dollar	Med Sale Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	# List Co-op	Co-Op Volume	% of Dollar
Total	1350	100.0	690,448,585	100.0	445,000	511,443	449,900	3802.7	35	1222	629,369,510	100.0



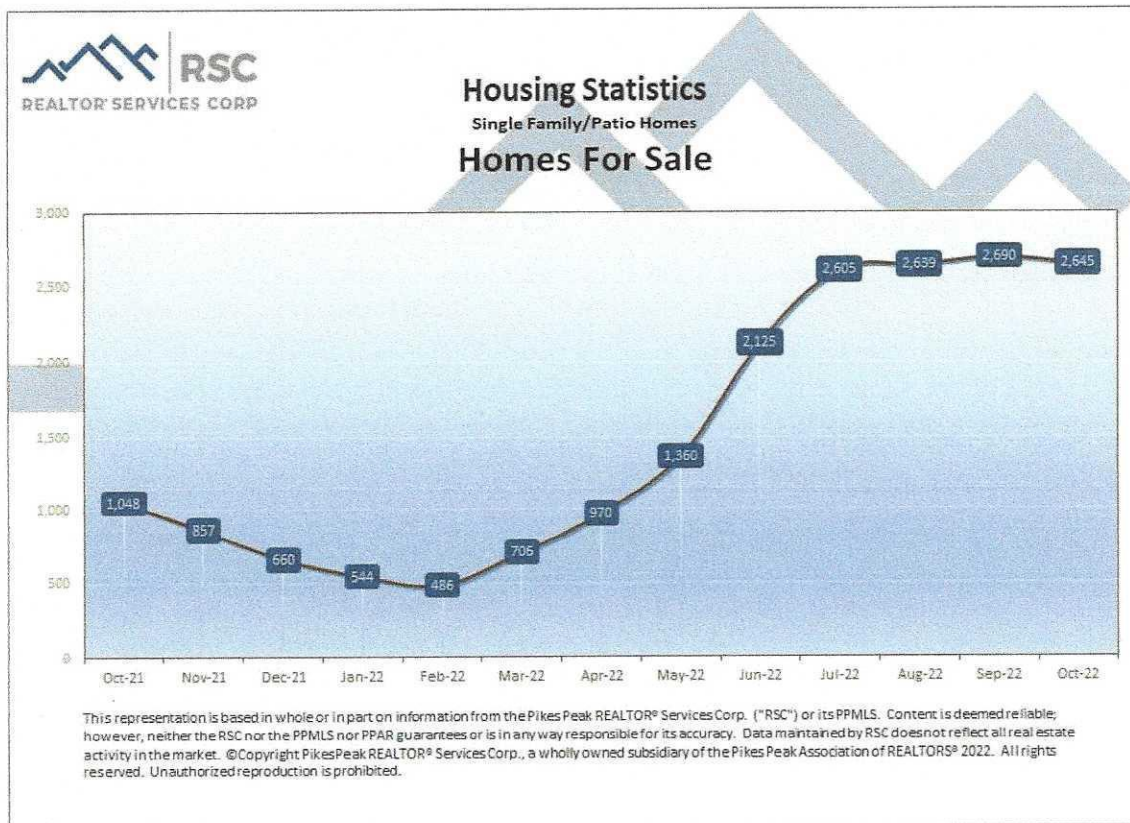
Monthly Listing Activity October 2022

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Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
SINGLE FAMILY/PATIO	2,645	67.3	1,702,019,080	0	519,900	643,485	1,239	474,900	549,850	329	751	124	115
El Paso County	2,025	51.5	1,275,949,563	0.0	525,000	630,098	1,000	475,000	552,321	255	611	86	70
Teller County	164	4.2	121,334,939	0.0	570,000	739,847	52	520,000	590,209	25	48	2	6
Adams	6	0.2	4,289,599	0.0	585,000	714,933	6	585,200	654,883	0	4	0	1
Arapahoe	4	0.1	3,759,900	0.0	872,450	939,975	3	644,900	778,300	0	4	1	2
Bent	1	0.0	165,000	0.0	165,000	165,000	0	0	0	1	0	0	0
Broomfield	0	0.0	0	0.0	0	0	0	0	0	1	1	0	0
Chaffee	1	0.0	649,900	0.0	649,900	649,900	1	649,900	649,900	1	0	0	1
Cheyenne	2	0.1	501,000	0.0	250,500	250,500	0	0	0	0	0	0	0
Clear Creek	1	0.0	460,000	0.0	460,000	460,000	1	460,000	460,000	0	0	0	0
Costilla	1	0.0	1,070,000	0.0	1,070,000	1,070,000	0	0	0	1	1	0	0
Crowley	4	0.1	1,210,400	0.0	295,700	302,600	4	231,250	270,375	0	0	1	0
Custer	17	0.4	11,708,599	0.0	549,000	688,741	5	549,000	692,760	2	2	2	0
Denver	3	0.1	1,983,000	0.0	689,000	661,000	1	445,000	445,000	0	0	1	0
Douglas	54	1.4	63,606,398	0.0	932,500	1,177,896	24	817,500	943,599	4	16	5	9
Elbert	29	0.7	41,546,599	0.0	850,000	1,432,641	6	902,000	975,916	3	3	1	5
Fremont	55	1.4	36,283,859	0.0	399,000	659,706	22	495,000	482,810	5	7	3	7
Huerfano	3	0.1	702,999	0.0	195,000	234,333	0	0	0	1	0	0	2
Jefferson	13	0.3	11,222,700	0.0	697,000	863,284	8	662,000	667,612	2	3	0	0
Kit Carson	2	0.1	379,000	0.0	189,500	189,500	0	0	0	0	0	0	0
La Plata	1	0.0	845,900	0.0	845,900	845,900	0	0	0	0	0	0	0
Las Animas	4	0.1	2,292,900	0.0	622,500	573,225	0	0	0	0	0	0	0
Lincoln	7	0.2	2,757,900	0.0	239,000	393,985	2	682,500	682,500	1	2	0	0
Mesa	0	0.0	0	0.0	0	0	0	0	0	1	1	0	0
Otero	5	0.1	1,092,599	0.0	219,000	218,519	0	0	0	0	0	0	0
Park	27	0.7	26,362,600	0.0	619,000	976,392	4	849,500	756,975	2	4	4	0
Phillips	1	0.0	810,000	0.0	810,000	810,000	0	0	0	0	0	0	0
Prowers	1	0.0	175,000	0.0	175,000	175,000	1	175,000	175,000	0	0	0	0
Pueblo	212	5.4	89,398,726	0.0	390,000	421,692	97	349,950	371,656	24	44	17	11
Saguache	1	0.0	1,200,000	0.0	1,200,000	1,200,000	0	0	0	0	0	0	0
Weld	0	0.0	0	0.0	0	0	1	545,000	545,000	0	0	1	1
Yuma	1	0.0	260,000	0.0	260,000	260,000	1	260,000	260,000	0	0	0	0
CONDO/TOWNHOME	264	6.7	119,224,438	0	408,846	451,607	165	375,000	396,741	43	108	10	13
El Paso County	231	5.9	102,888,924	0.0	406,771	445,406	150	369,000	392,370	41	103	9	7
Teller County	4	0.1	1,484,900	0.0	324,950	371,225	0	0	0	0	1	0	0
Arapahoe	3	0.1	1,060,000	0.0	375,000	353,333	2	332,000	332,000	1	1	0	2
Boulder	1	0.0	1,200,000	0.0	1,200,000	1,200,000	0	0	0	0	0	0	0
Custer	1	0.0	339,000	0.0	339,000	339,000	0	0	0	0	0	0	0

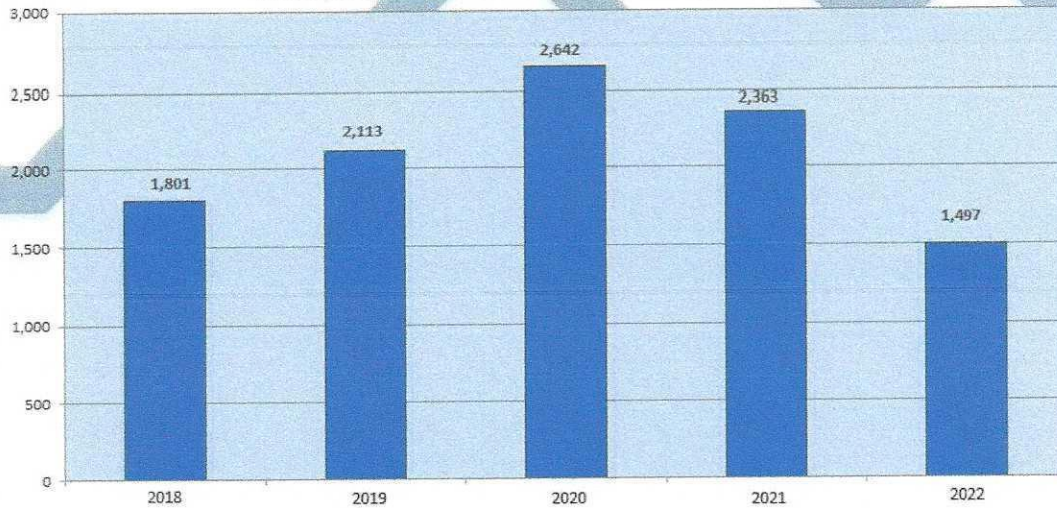
Category - Listing	# List Active	% of List	Total Dollar Volume	% of Dollar	Med List Price	Avg List Price	# List New	Med Price	Avg Price New List	BOM	PND	EXP	WTH
Denver	3	0.1	784,900	0.0	279,900	261,633	2	299,950	299,950	1	1	0	1
Douglas	12	0.3	7,924,314	0.0	692,500	660,359	6	548,500	558,052	0	2	1	2
Jefferson	4	0.1	1,807,800	0.0	454,950	451,950	1	510,000	510,000	0	0	0	0
Pueblo	5	0.1	1,734,600	0.0	364,900	346,920	4	372,400	371,175	0	0	0	0
Summit	0	0.0	0	0.0	0	0	0	0	0	0	0	0	1
INCOME	85	2.2	67,671,776	0	595,000	796,138	24	500,000	662,903	10	6	11	6
VACANT LAND	822	20.9	249,403,842	0	140,000	303,411	154	117,450	202,274	20	60	27	19
El Paso County	356	9.1	123,002,320	0.0	227,000	345,512	68	227,000	317,251	9	19	13	4
Teller County	154	3.9	23,192,848	0.0	61,500	150,602	35	32,000	81,351	5	24	4	0
Arapahoe	1	0.0	499,900	0.0	499,900	499,900	0	0	0	0	0	0	0
Archuleta	1	0.0	3,690,000	0.0	3,690,000	3,690,000	0	0	0	0	0	0	0
Baca	1	0.0	1,162,525	0.0	1,162,525	1,162,525	0	0	0	0	0	0	0
Clear Creek	2	0.1	279,000	0.0	139,500	139,500	0	0	0	0	0	0	0
Costilla	3	0.1	134,899	0.0	30,000	44,966	1	30,000	30,000	0	0	0	0
Crowley	2	0.1	198,900	0.0	99,450	99,450	0	0	0	0	0	0	0
Custer	34	0.9	4,891,700	0.0	43,500	143,873	3	165,000	219,966	4	0	2	0
Douglas	38	1.0	13,227,100	0.0	129,900	348,081	10	117,450	142,440	0	2	2	0
Elbert	29	0.7	6,146,900	0.0	185,000	211,962	11	275,000	286,272	0	1	2	0
Fremont	30	0.8	9,741,048	0.0	93,825	324,701	5	50,000	51,400	0	2	2	0
Huerfano	25	0.6	1,841,539	0.0	23,999	73,661	3	22,250	22,250	1	0	0	0
Kit Carson	1	0.0	39,900	0.0	39,900	39,900	0	0	0	0	0	0	0
Las Animas	4	0.1	259,700	0.0	64,950	64,925	0	0	0	0	0	1	0
Lincoln	4	0.1	1,077,000	0.0	139,500	269,250	1	48,000	48,000	0	1	0	0
Park	36	0.9	52,200,724	0.0	91,950	1,450,020	5	50,000	74,000	1	8	1	1
Pueblo	96	2.4	6,753,839	0.0	39,950	70,352	11	22,000	58,627	0	2	0	14
Rio Blanco	1	0.0	280,000	0.0	280,000	280,000	0	0	0	0	0	0	0
Saguache	2	0.1	230,000	0.0	115,000	115,000	1	80,000	80,000	0	1	0	0
Summit	1	0.0	495,000	0.0	495,000	495,000	0	0	0	0	0	0	0
Washington	1	0.0	59,000	0.0	59,000	59,000	0	0	0	0	0	0	0
FARM AND RANCH	16	0.4	95,978,000	0	3,347,500	5,998,625	2	1,900,000	1,900,000	0	0	1	1
COMMERCIAL	93	2.4	98,414,566	0	650,000	1,058,221	9	625,000	1,149,979	4	6	4	2
BUSINESS OP	6	0.2	4,923,000	0	487,500	820,500	0	0	0	0	0	0	1
RENTALS	2	0.1	7,000	0	3,500	3,500	0	0	0	0	0	3	0
El Paso County	2	0.1	7,000	0.0	3,500	3,500	0	0	0	0	0	3	0
Total	3,933	100.0	2,337,641,702	100	462,245	594,366	1,593	445,000	507,179	406	931	180	157

October 2022 Charts



Housing Statistics Single Family/Patio Homes Total Under Contract - October

(Total number of listings in PPMLS that are under contract/pending sale)



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Housing Statistics Single Family/Patio Homes Average Days on Market

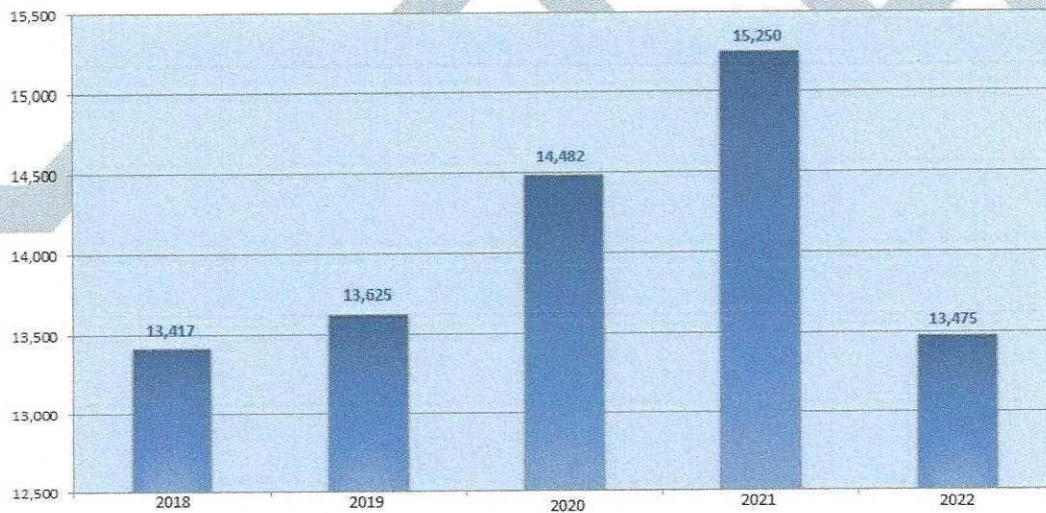


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Housing Statistics

Single Family/Patio Homes

Total Sales YTD - October

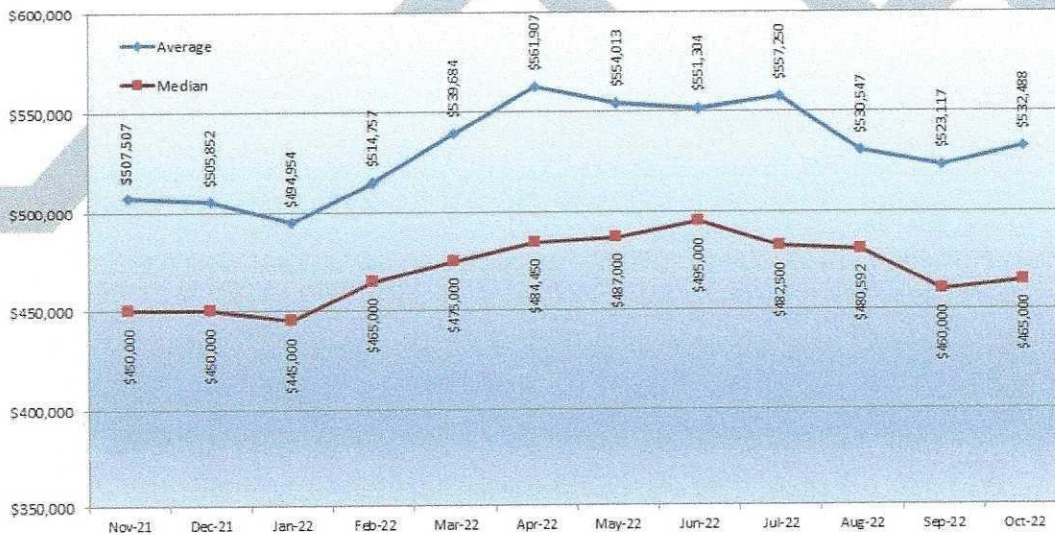


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Housing Statistics

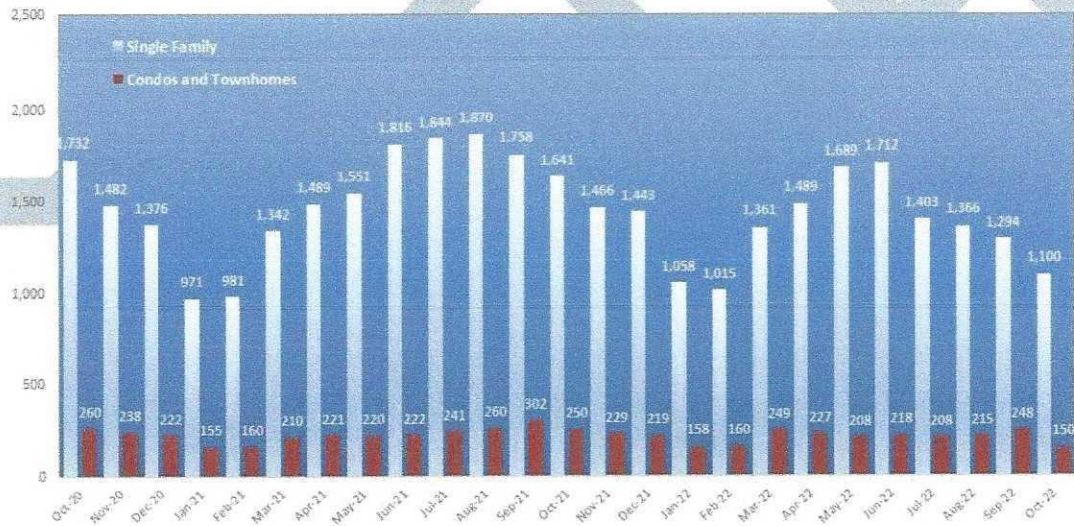
Single Family/Patio Homes

Average and Median Sales Prices



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Housing Statistics Residential Home Sales



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Active/Sold Listing Analysis October 2022

Active Listings Analysis Current as of 11/1/22

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	21	312	586	425	368	146	132	32
Reductions	2	12	281	460	294	235	69	45	5
% With Reduction	25.00%	42.80%	58.00%	52.50%	46.30%	46.70%	34.90%	29.50%	15.60%
Avg Reduction %	7%	7.20%	3%	2.50%	2.50%	3.00%	2.60%	4.70%	6%
Teller County	5	9	15	31	33	30	13	19	9
Reductions	2	7	9	16	17	17	8	3	1
% With Reduction	20.00%	44.40%	46.60%	45.10%	39.30%	43%	46.10%	16%	11%
Avg Reduction %	7.80%	4.80%	3.10%	3.40%	4.40%	2%	2.20%	8%	2%
All Counties	39	93	416	698	497	455	198	189	62

Sold Listing Analysis - (October 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	21	212	274	149	147	54	36	2
Teller County	2	4	11	11	14	13	3	1	2
All Counties	19	44	258	318	177	176	63	39	6

Sold Listing Analysis - (September 2022)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	0	23	246	383	160	166	58	43	3
Teller County	4	6	7	10	13	11	2	1	0
All Counties	19	57	289	421	188	191	72	54	3

Sold Listing Analysis - October 2021)

Single Family	0 - 199999	200000 - 299999	300000 - 399999	400000 - 499999	500000 - 599999	600000 - 799999	800000 - 999999	1000000 - 1999999	2000000 - 99999999
El Paso County	4	41	359	495	207	175	50	37	7
Teller County	1	8	20	18	20	17	6	2	0
All Counties	22	80	416	534	239	227	66	47	9

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