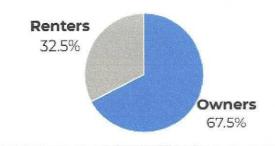
Homeownership Demographics

Colorado Springs, CO

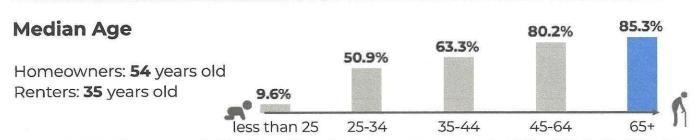
Number of households by tenure

Homeowners: 210,170

Renters: 101,358



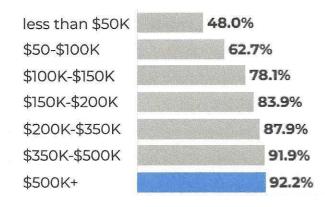
Homeownership rate by Age



Homeownership rate by Income level

Median household income

Owners: \$105,293 Renters: \$58,051



Homeownership rate by Racial/ethnic group













Impact of Lower Rates

Colorado Springs, CO

Number of households that can afford to buy the median-priced home with:

7% mortgage rate

All households

84,102

Renter households

12,169

6% mortgage rate

All households

99,707

Renter households

15,318

Note: A 10% down payment was included in the calculations

If mortgage rates fell from 7% to 6%

15,605

more households

would afford the median-priced home

including

3,149

renter households

While 10% of these households typically buy a home

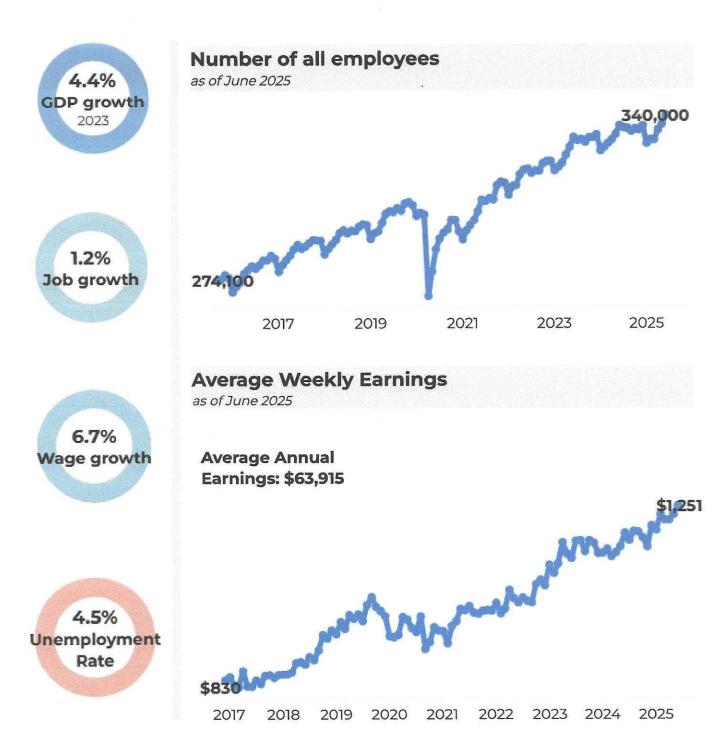
1,561

additional home sales are expected in the next 12 to 18 months in Colorado Springs, CO



Economic Conditions

Colorado Springs, CO



Note: Employment statistics are as of June 2025



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Housing Affordability

Colorado Springs, CO

Monthly Payment: \$2,542









Housing Affordability Index: A value of a 100 means a median-income family can exactly afford the median-priced home under current mortgage rates and a 20% down payment. Values below 100 indicate that the typical family doesn't earn enough income to afford to buy the median-priced home.

Share of income that homeowners and renters

spend on housing (30% or higher is considered costburdened)

Owners	less than 30%	72.9%		
	30%-50%	16.5%		
	50%-70%	4.8%		
Renters	70%+	5.0%		
	less than 30%	44.0%		
	30%-50%	25.7%		
	50%-70%	11.6%		
	70%+	14.6%		

Share of households and renters who can afford to purchase a median-priced home (by age group)

All households	less than 25 5.1 %				
(owners	25-34	24.2%			
renters)	35-44	37.1%			
	45-64	39.0%			
	65+	19.9%			
Renters	less than 25	5.0%			
	25-34	13.6%			
	35-44	21.3%			
	45-64	13.7%			
	65+	9.3%			
		NATIONAL			





Housing Statistics

Colorado Springs, CO



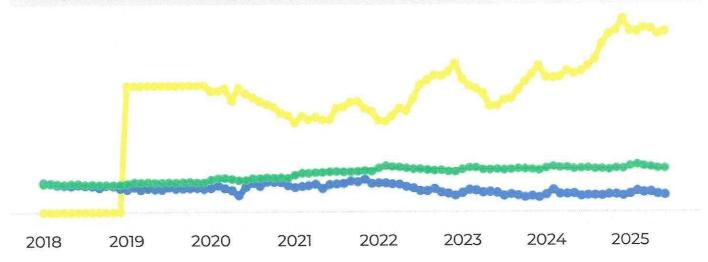




2024

2019

Sales, Price and Listings Indices over the years

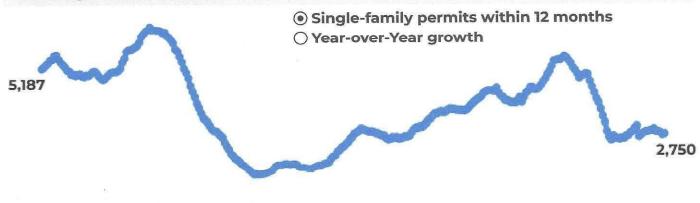


Note: All indices are set to a base of 100, corresponding to the average level for each respective month during the 2015-2019 period.

Home equity gains by year

1 year	2 years	3 years	4 years	5 years	6 years	7 years	8 years	9 years	10 years
\$20,150	\$31,200	\$36,830	\$108,090	\$156,550	\$197,370	\$206,280	\$240,880	\$265,880	\$286,310

Housing Construction



2014

2009

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2004