

Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Black Forest / Elbert

El Paso County

Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	4	6	+ 50.0%	57	57	0.0%
Sold Listings	3	2	- 33.3%	42	37	- 11.9%
Median Sales Price*	\$637,000	\$840,000	+ 31.9%	\$647,500	\$702,000	+ 8.4%
Average Sales Price*	\$624,333	\$840,000	+ 34.5%	\$662,845	\$796,102	+ 20.1%
Percent of List Price Received*	102.3%	98.8%	- 3.4%	102.2%	102.0%	- 0.2%
Days on Market Until Sale	17	7	- 58.8%	9	18	+ 100.0%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--
Months Supply of Inventory	1.4	2.7	+ 92.9%	--	--	--

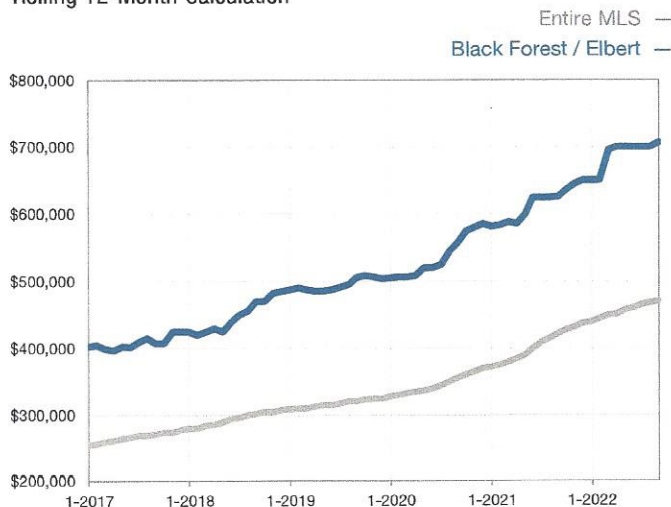
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

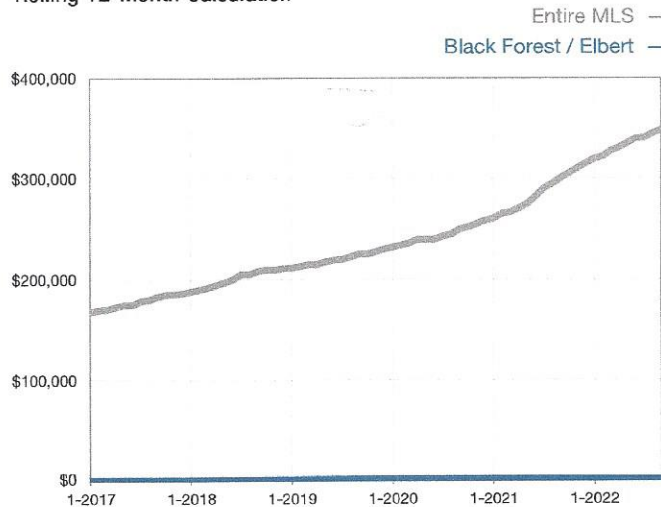
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Calhan / Ramah

El Paso County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	16	22	+ 37.5%	121	161	+ 33.1%
Sold Listings	12	6	- 50.0%	93	86	- 7.5%
Median Sales Price*	\$430,000	\$543,750	+ 26.5%	\$415,000	\$440,000	+ 6.0%
Average Sales Price*	\$405,533	\$530,083	+ 30.7%	\$459,479	\$491,927	+ 7.1%
Percent of List Price Received*	97.4%	93.6%	- 3.9%	100.7%	98.9%	- 1.8%
Days on Market Until Sale	35	37	+ 5.7%	27	31	+ 14.8%
Inventory of Homes for Sale	27	44	+ 63.0%	--	--	--
Months Supply of Inventory	2.5	4.4	+ 76.0%	--	--	--

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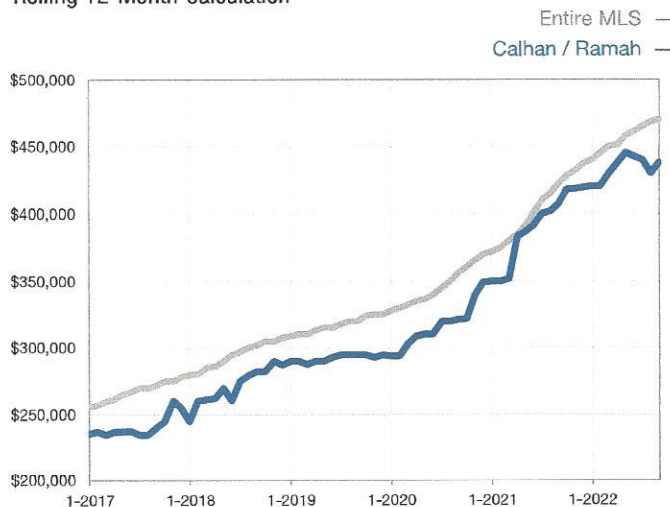
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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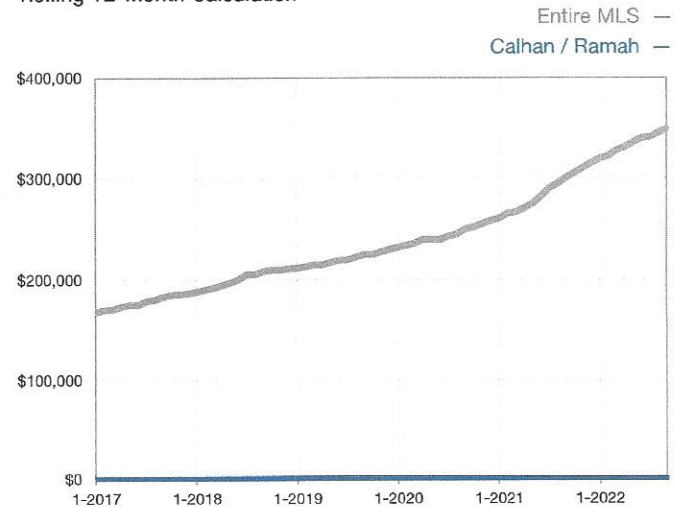
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

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Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	2	3	+ 50.0%	14	14	0.0%
Sold Listings	3	0	- 100.0%	13	13	0.0%
Median Sales Price*	\$356,000	\$0	- 100.0%	\$447,000	\$435,000	- 2.7%
Average Sales Price*	\$367,667	\$0	- 100.0%	\$406,246	\$441,077	+ 8.6%
Percent of List Price Received*	102.3%	0.0%	- 100.0%	104.3%	98.8%	- 5.3%
Days on Market Until Sale	7	0	- 100.0%	10	20	+ 100.0%
Inventory of Homes for Sale	0	3	--	--	--	--
Months Supply of Inventory	0.0	1.6	--	--	--	--

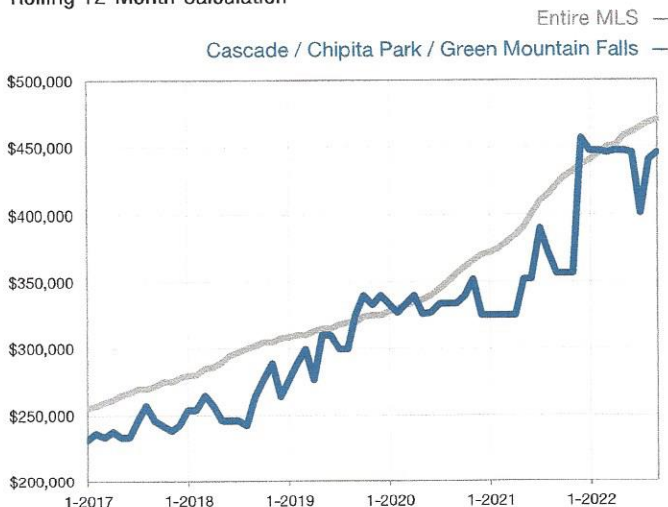
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Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

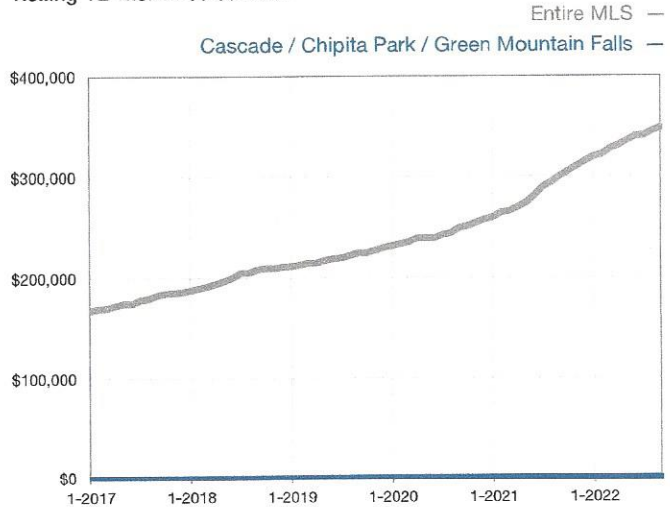
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

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Colorado Springs

El Paso County

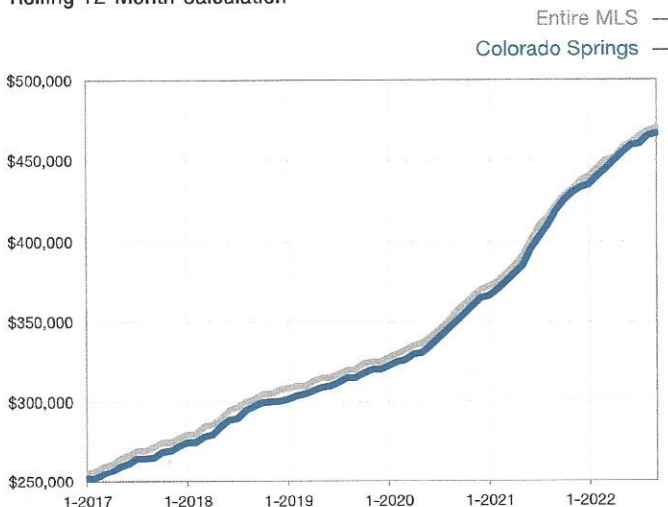
Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	1,215	926	- 23.8%	10,620	10,511	- 1.0%
Sold Listings	1,202	855	- 28.9%	9,375	8,309	- 11.4%
Median Sales Price*	\$439,000	\$455,000	+ 3.6%	\$430,000	\$475,000	+ 10.5%
Average Sales Price*	\$489,863	\$516,802	+ 5.5%	\$480,429	\$537,346	+ 11.8%
Percent of List Price Received*	102.4%	99.2%	- 3.1%	103.7%	102.1%	- 1.5%
Days on Market Until Sale	11	24	+ 118.2%	10	13	+ 30.0%
Inventory of Homes for Sale	849	1,717	+ 102.2%	--	--	--
Months Supply of Inventory	0.8	1.8	+ 125.0%	--	--	--

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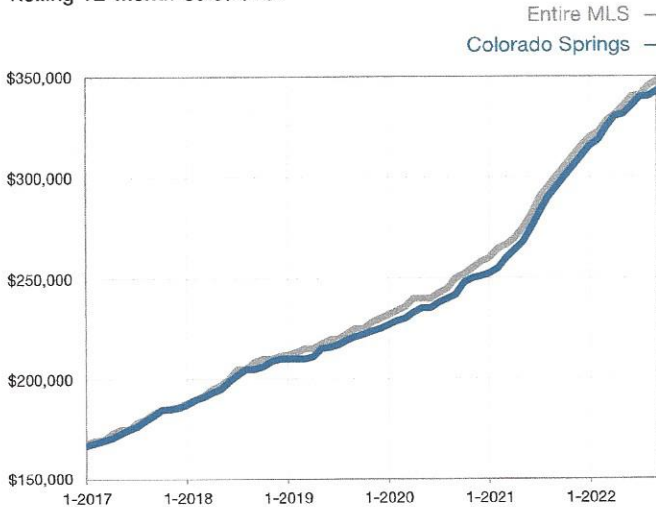
Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	244	164	- 32.8%	1,860	1,826	- 1.8%
Sold Listings	257	216	- 16.0%	1,671	1,622	- 2.9%
Median Sales Price*	\$315,000	\$342,500	+ 8.7%	\$304,500	\$350,000	+ 14.9%
Average Sales Price*	\$332,432	\$358,711	+ 7.9%	\$317,984	\$361,035	+ 13.5%
Percent of List Price Received*	102.6%	99.8%	- 2.7%	103.4%	102.0%	- 1.4%
Days on Market Until Sale	9	18	+ 100.0%	8	13	+ 62.5%
Inventory of Homes for Sale	160	218	+ 36.3%	--	--	--
Months Supply of Inventory	0.9	1.2	+ 33.3%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for September 2022

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Cripple Creek

Teller County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	6	13	+ 116.7%	70	68	- 2.9%
Sold Listings	11	6	- 45.5%	56	44	- 21.4%
Median Sales Price*	\$340,000	\$282,500	- 16.9%	\$276,500	\$293,000	+ 6.0%
Average Sales Price*	\$380,364	\$319,167	- 16.1%	\$326,548	\$347,395	+ 6.4%
Percent of List Price Received*	98.4%	98.6%	+ 0.2%	99.0%	98.4%	- 0.6%
Days on Market Until Sale	28	48	+ 71.4%	28	36	+ 28.6%
Inventory of Homes for Sale	13	20	+ 53.8%	--	--	--
Months Supply of Inventory	2.0	3.5	+ 75.0%	--	--	--

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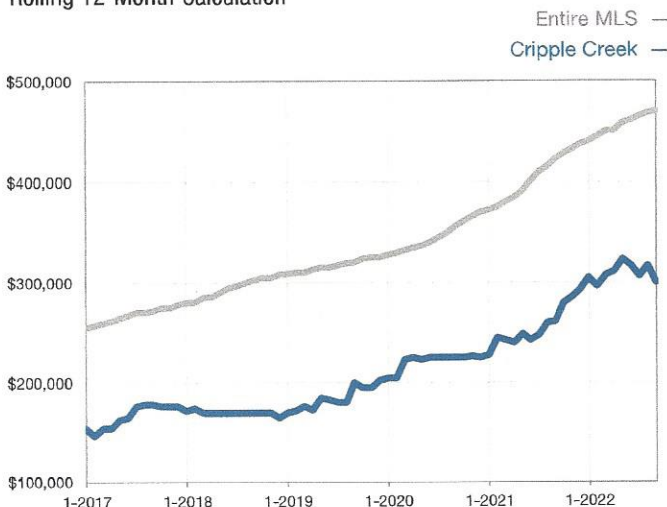
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	1	0	- 100.0%	9	8	- 11.1%
Sold Listings	2	2	0.0%	7	6	- 14.3%
Median Sales Price*	\$194,000	\$184,900	- 4.7%	\$145,000	\$184,900	+ 27.5%
Average Sales Price*	\$194,000	\$184,900	- 4.7%	\$164,571	\$191,333	+ 16.3%
Percent of List Price Received*	99.3%	100.0%	+ 0.7%	96.6%	99.1%	+ 2.6%
Days on Market Until Sale	18	10	- 44.4%	29	22	- 24.1%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.4	1.8	+ 350.0%	--	--	--

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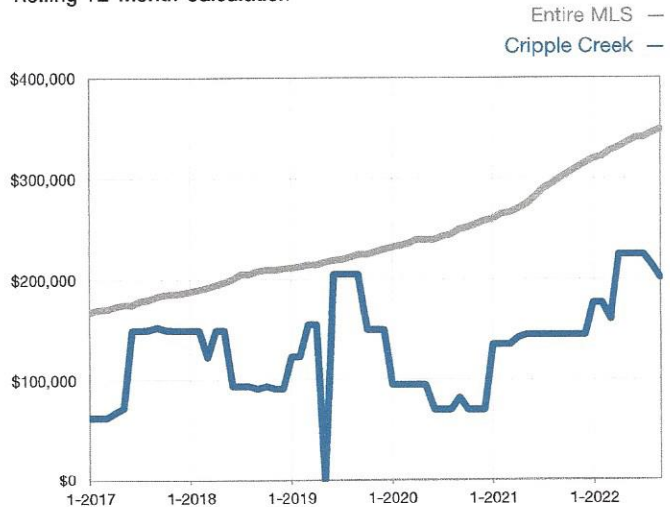
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

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Divide

Teller County

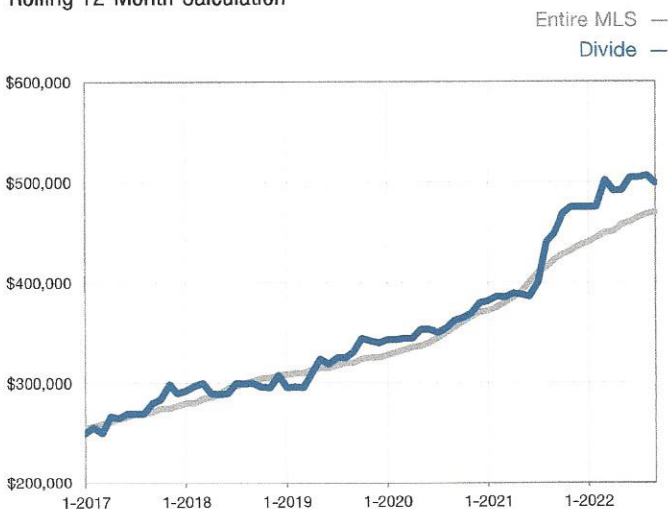
Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	21	22	+ 4.8%	124	137	+ 10.5%
Sold Listings	16	8	- 50.0%	94	104	+ 10.6%
Median Sales Price*	\$542,850	\$452,750	- 16.6%	\$460,000	\$480,000	+ 4.3%
Average Sales Price*	\$579,450	\$471,425	- 18.6%	\$516,505	\$526,601	+ 2.0%
Percent of List Price Received*	101.8%	100.8%	- 1.0%	101.2%	101.1%	- 0.1%
Days on Market Until Sale	9	28	+ 211.1%	14	18	+ 28.6%
Inventory of Homes for Sale	23	40	+ 73.9%	--	--	--
Months Supply of Inventory	2.0	3.3	+ 65.0%	--	--	--

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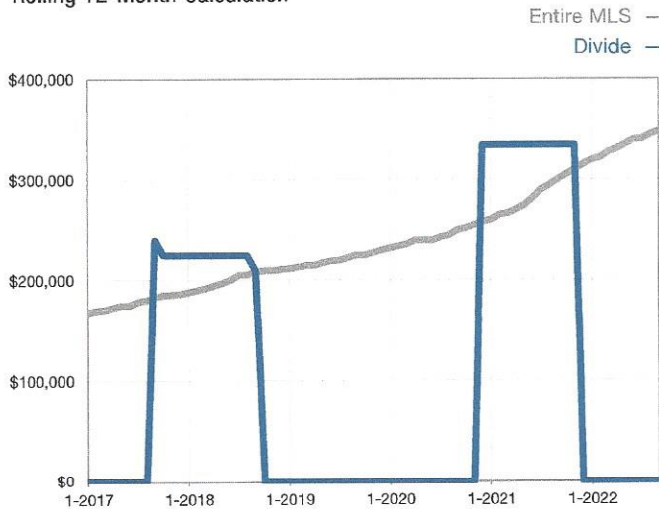
Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Ellicott

El Paso County

Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	3	--	0	8	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	102.2%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	75	0	- 100.0%
Inventory of Homes for Sale	0	8	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

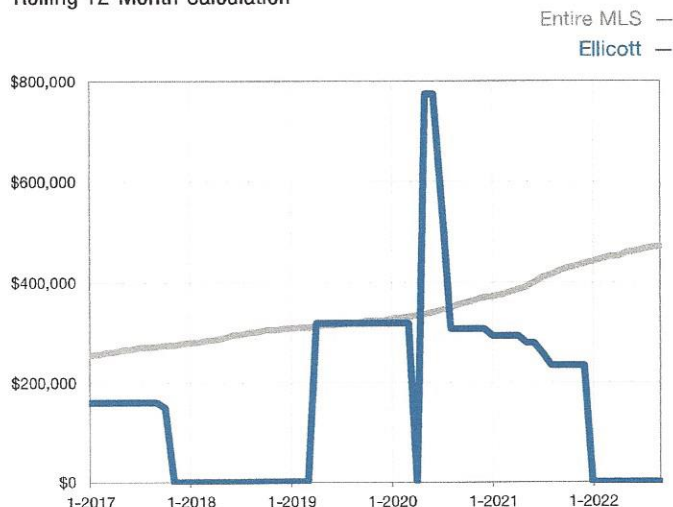
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Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

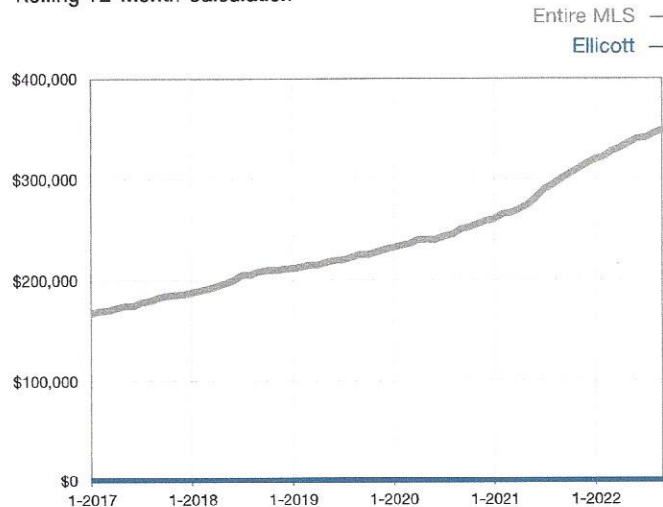
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

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El Paso County

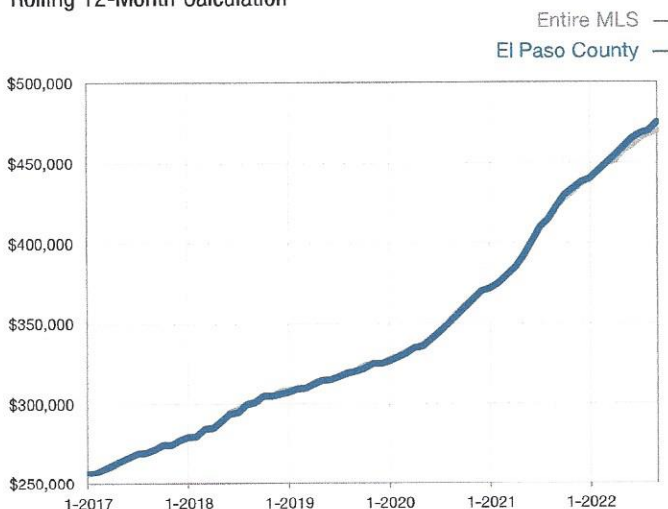
Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	1,513	1,167	- 22.9%	13,297	13,368	+ 0.5%
Sold Listings	1,496	1,083	- 27.6%	11,782	10,424	- 11.5%
Median Sales Price*	\$442,000	\$465,000	+ 5.2%	\$435,000	\$480,000	+ 10.3%
Average Sales Price*	\$499,888	\$531,993	+ 6.4%	\$485,555	\$545,296	+ 12.3%
Percent of List Price Received*	102.3%	99.1%	- 3.1%	103.6%	102.0%	- 1.5%
Days on Market Until Sale	12	24	+ 100.0%	11	13	+ 18.2%
Inventory of Homes for Sale	1,094	2,262	+ 106.8%	--	--	--
Months Supply of Inventory	0.8	1.9	+ 137.5%	--	--	--

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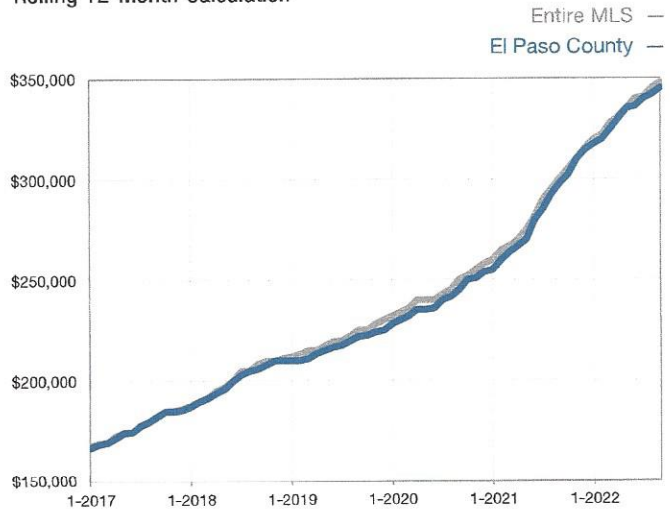
Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	261	182	- 30.3%	2,028	1,980	- 2.4%
Sold Listings	278	227	- 18.3%	1,835	1,757	- 4.3%
Median Sales Price*	\$316,580	\$345,000	+ 9.0%	\$307,000	\$354,000	+ 15.3%
Average Sales Price*	\$333,510	\$359,404	+ 7.8%	\$320,214	\$362,281	+ 13.1%
Percent of List Price Received*	102.7%	99.8%	- 2.8%	103.3%	101.9%	- 1.4%
Days on Market Until Sale	9	17	+ 88.9%	8	13	+ 62.5%
Inventory of Homes for Sale	175	235	+ 34.3%	--	--	--
Months Supply of Inventory	0.8	1.2	+ 50.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for September 2022

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Falcon / Peyton

El Paso County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	99	84	- 15.2%	946	1,102	+ 16.5%
Sold Listings	77	78	+ 1.3%	882	815	- 7.6%
Median Sales Price*	\$500,000	\$489,000	- 2.2%	\$475,000	\$535,000	+ 12.6%
Average Sales Price*	\$509,473	\$535,741	+ 5.2%	\$487,923	\$556,587	+ 14.1%
Percent of List Price Received*	101.3%	99.0%	- 2.3%	103.1%	101.4%	- 1.6%
Days on Market Until Sale	14	24	+ 71.4%	12	13	+ 8.3%
Inventory of Homes for Sale	71	188	+ 164.8%	--	--	--
Months Supply of Inventory	0.7	2.1	+ 200.0%	--	--	--

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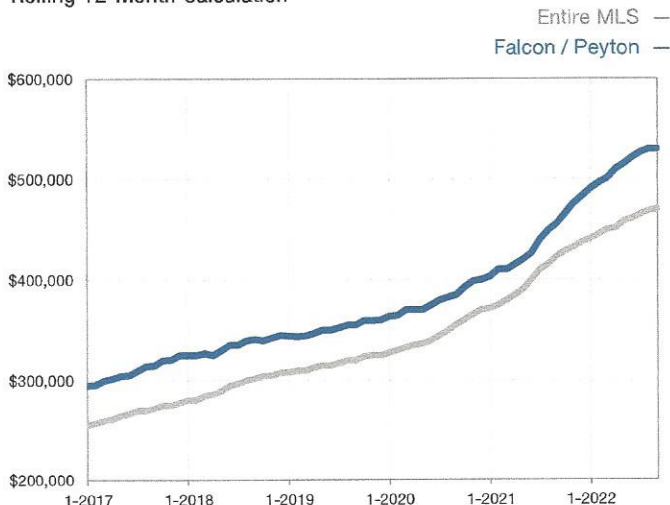
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	1	0	- 100.0%	14	6	- 57.1%
Sold Listings	1	1	0.0%	13	6	- 53.8%
Median Sales Price*	\$352,000	\$380,000	+ 8.0%	\$300,000	\$382,500	+ 27.5%
Average Sales Price*	\$352,000	\$380,000	+ 8.0%	\$312,692	\$379,000	+ 21.2%
Percent of List Price Received*	100.6%	102.7%	+ 2.1%	101.7%	103.5%	+ 1.8%
Days on Market Until Sale	2	5	+ 150.0%	1	3	+ 200.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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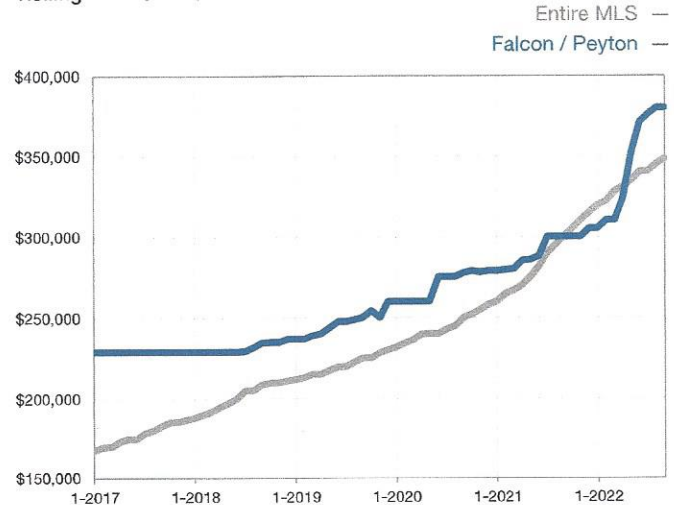
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

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Florissant

Teller County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	27	25	- 7.4%	196	224	+ 14.3%
Sold Listings	23	14	- 39.1%	163	167	+ 2.5%
Median Sales Price*	\$420,000	\$427,500	+ 1.8%	\$400,000	\$455,000	+ 13.8%
Average Sales Price*	\$437,104	\$501,286	+ 14.7%	\$478,491	\$492,969	+ 3.0%
Percent of List Price Received*	100.6%	97.7%	- 2.9%	102.1%	100.2%	- 1.9%
Days on Market Until Sale	22	57	+ 159.1%	32	23	- 28.1%
Inventory of Homes for Sale	40	53	+ 32.5%	--	--	--
Months Supply of Inventory	2.1	2.7	+ 28.6%	--	--	--

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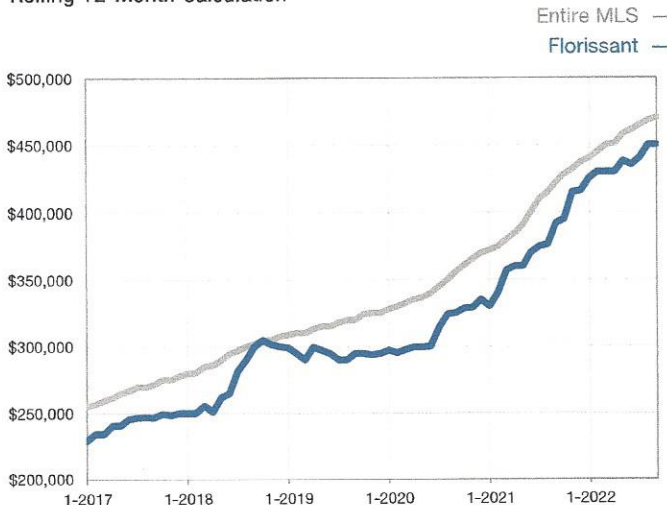
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

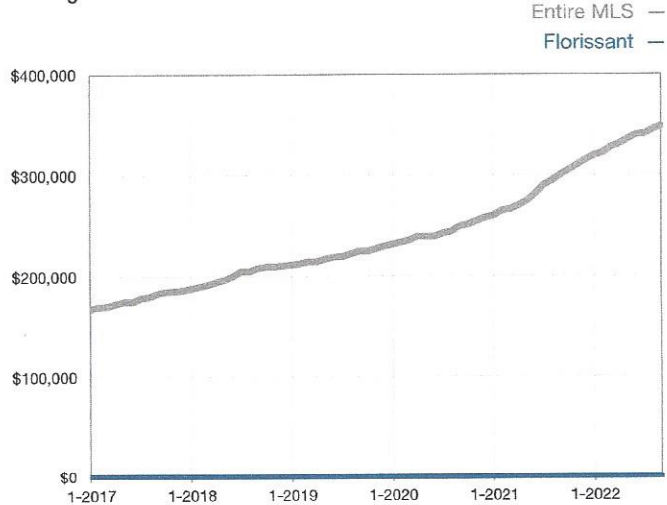
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Fountain

El Paso County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	86	68	- 20.9%	768	734	- 4.4%
Sold Listings	103	65	- 36.9%	723	604	- 16.5%
Median Sales Price*	\$400,000	\$408,000	+ 2.0%	\$385,000	\$431,500	+ 12.1%
Average Sales Price*	\$394,443	\$409,497	+ 3.8%	\$383,799	\$430,192	+ 12.1%
Percent of List Price Received*	103.1%	99.6%	- 3.4%	104.7%	102.3%	- 2.3%
Days on Market Until Sale	7	27	+ 285.7%	6	10	+ 66.7%
Inventory of Homes for Sale	41	109	+ 165.9%	--	--	--
Months Supply of Inventory	0.5	1.6	+ 220.0%	--	--	--

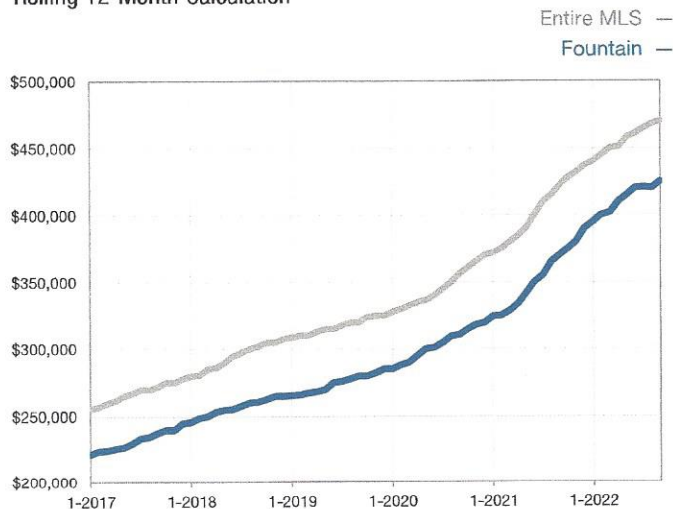
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Townhouse/Condo

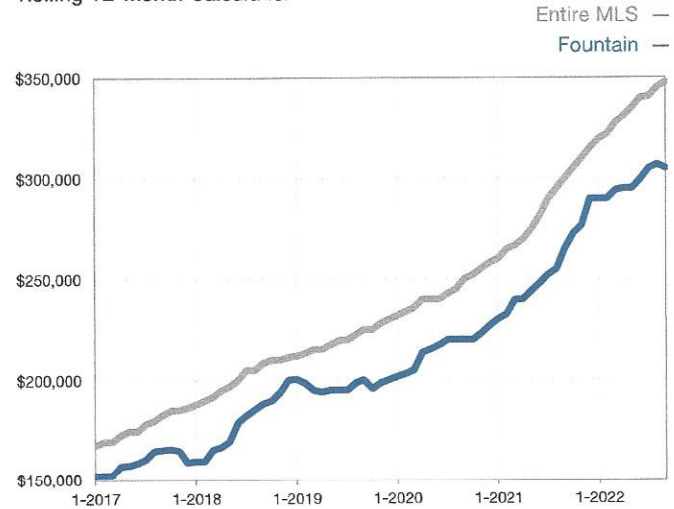
Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	8	6	- 25.0%	45	54	+ 20.0%
Sold Listings	8	4	- 50.0%	40	46	+ 15.0%
Median Sales Price*	\$306,750	\$282,500	- 7.9%	\$276,000	\$310,000	+ 12.3%
Average Sales Price*	\$301,125	\$287,500	- 4.5%	\$277,488	\$309,580	+ 11.6%
Percent of List Price Received*	104.3%	100.0%	- 4.1%	104.6%	102.0%	- 2.5%
Days on Market Until Sale	5	8	+ 60.0%	4	7	+ 75.0%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	0.6	0.8	+ 33.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	14	9	- 35.7%	82	90	+ 9.8%
Sold Listings	11	16	+ 45.5%	63	71	+ 12.7%
Median Sales Price*	\$565,000	\$665,500	+ 17.8%	\$493,920	\$602,500	+ 22.0%
Average Sales Price*	\$574,900	\$696,556	+ 21.2%	\$536,878	\$629,508	+ 17.3%
Percent of List Price Received*	100.4%	97.7%	- 2.7%	102.3%	100.7%	- 1.6%
Days on Market Until Sale	8	18	+ 125.0%	18	17	- 5.6%
Inventory of Homes for Sale	15	14	- 6.7%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

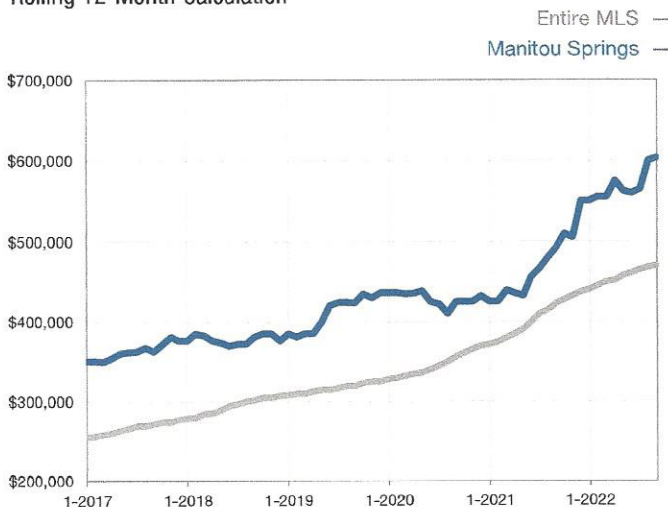
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

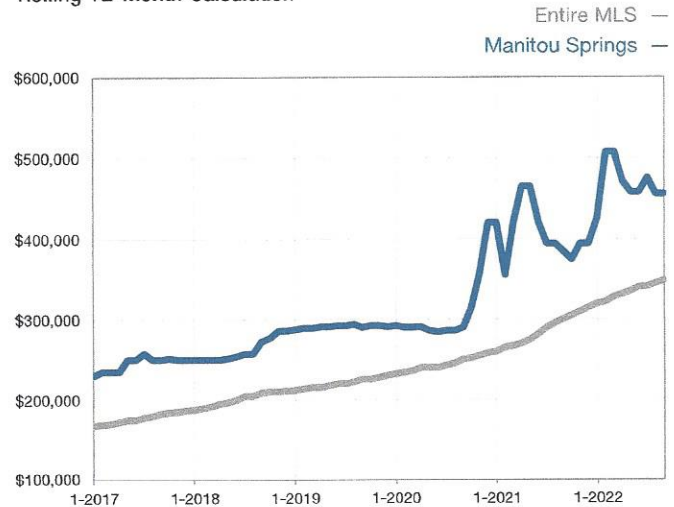
Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	1	1	0.0%	20	15	- 25.0%
Sold Listings	2	0	- 100.0%	19	10	- 47.4%
Median Sales Price*	\$408,213	\$0	- 100.0%	\$340,000	\$451,500	+ 32.8%
Average Sales Price*	\$408,213	\$0	- 100.0%	\$416,993	\$500,880	+ 20.1%
Percent of List Price Received*	106.2%	0.0%	- 100.0%	102.2%	101.6%	- 0.6%
Days on Market Until Sale	101	0	- 100.0%	35	24	- 31.4%
Inventory of Homes for Sale	7	6	- 14.3%	--	--	--
Months Supply of Inventory	3.8	3.8	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Monument / Palmer Lake / Larkspur

El Paso County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	77	45	- 41.6%	666	676	+ 1.5%
Sold Listings	78	63	- 19.2%	570	475	- 16.7%
Median Sales Price*	\$736,250	\$780,000	+ 5.9%	\$660,000	\$765,000	+ 15.9%
Average Sales Price*	\$804,596	\$844,563	+ 5.0%	\$722,989	\$854,876	+ 18.2%
Percent of List Price Received*	101.3%	98.6%	- 2.7%	102.5%	101.3%	- 1.2%
Days on Market Until Sale	20	29	+ 45.0%	16	17	+ 6.3%
Inventory of Homes for Sale	75	153	+ 104.0%	--	--	--
Months Supply of Inventory	1.2	2.8	+ 133.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

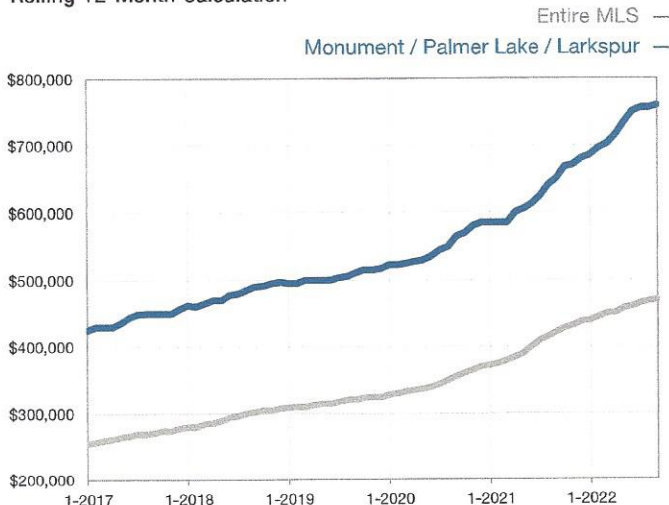
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	7	11	+ 57.1%	89	81	- 9.0%
Sold Listings	9	6	- 33.3%	93	75	- 19.4%
Median Sales Price*	\$340,383	\$430,074	+ 26.4%	\$356,364	\$400,000	+ 12.2%
Average Sales Price*	\$361,485	\$428,840	+ 18.6%	\$360,812	\$405,427	+ 12.4%
Percent of List Price Received*	103.4%	100.1%	- 3.2%	101.5%	101.0%	- 0.5%
Days on Market Until Sale	4	1	- 75.0%	6	4	- 33.3%
Inventory of Homes for Sale	5	7	+ 40.0%	--	--	--
Months Supply of Inventory	0.5	0.8	+ 60.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

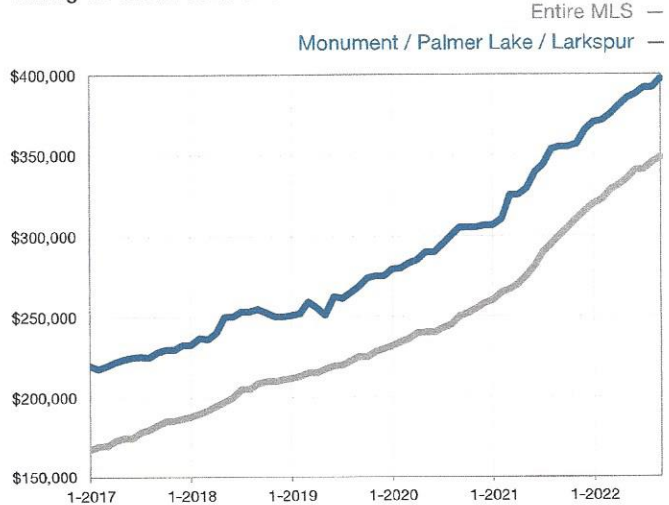
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Rush / Truckton / Yoder

El Paso County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	5	3	- 40.0%	53	64	+ 20.8%
Sold Listings	1	4	+ 300.0%	32	46	+ 43.8%
Median Sales Price*	\$425,000	\$330,499	- 22.2%	\$350,500	\$375,000	+ 7.0%
Average Sales Price*	\$425,000	\$334,999	- 21.2%	\$342,753	\$383,267	+ 11.8%
Percent of List Price Received*	100.0%	100.5%	+ 0.5%	100.6%	99.3%	- 1.3%
Days on Market Until Sale	3	92	+ 2966.7%	18	44	+ 144.4%
Inventory of Homes for Sale	17	22	+ 29.4%	--	--	--
Months Supply of Inventory	4.0	4.3	+ 7.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

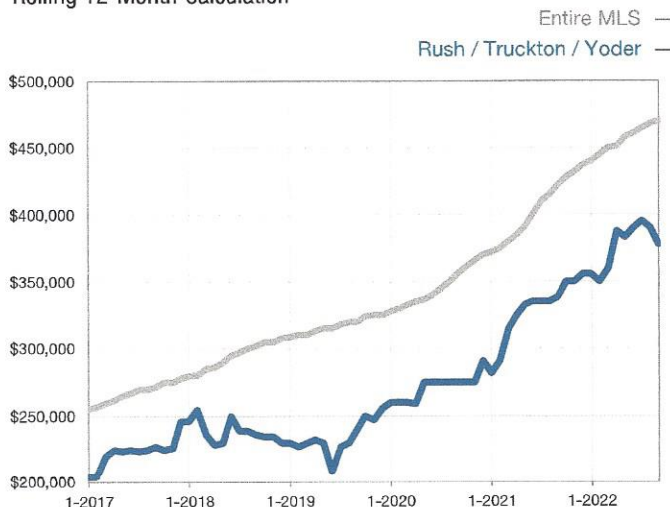
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

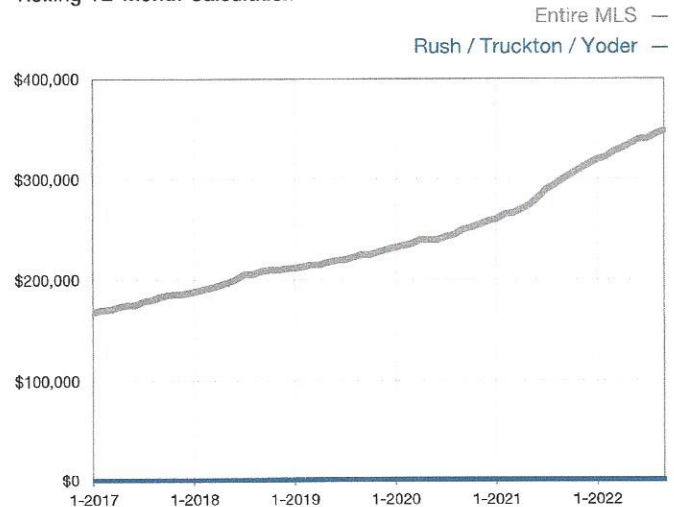
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Security-Widefield

El Paso County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	3	5	+ 66.7%
Sold Listings	1	0	- 100.0%	3	5	+ 66.7%
Median Sales Price*	\$380,000	\$0	- 100.0%	\$365,000	\$320,000	- 12.3%
Average Sales Price*	\$380,000	\$0	- 100.0%	\$358,333	\$329,100	- 8.2%
Percent of List Price Received*	102.0%	0.0%	- 100.0%	105.8%	99.8%	- 5.7%
Days on Market Until Sale	4	0	- 100.0%	5	3	- 40.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

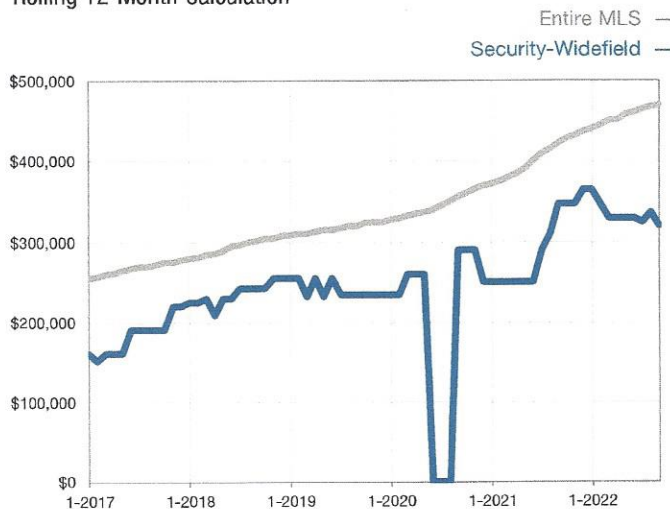
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

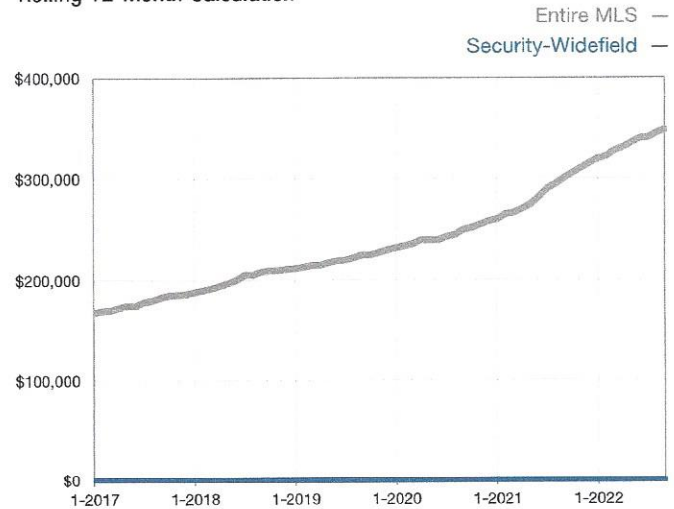
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for September 2022

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Teller County

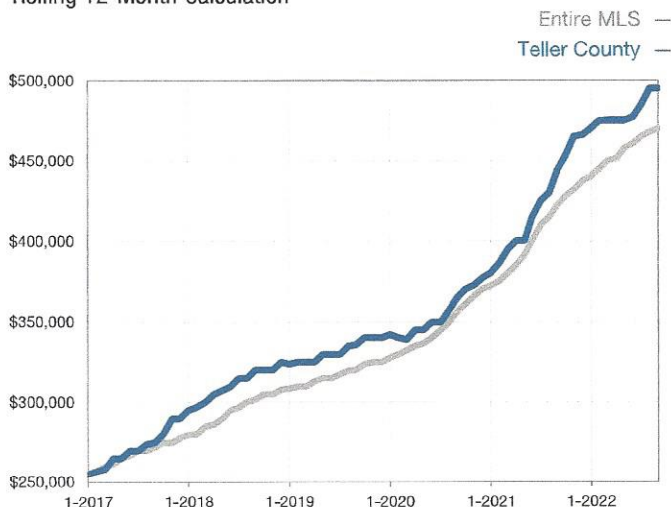
Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	101	86	- 14.9%	738	747	+ 1.2%
Sold Listings	86	54	- 37.2%	592	544	- 8.1%
Median Sales Price*	\$490,750	\$499,500	+ 1.8%	\$465,000	\$500,000	+ 7.5%
Average Sales Price*	\$520,987	\$494,211	- 5.1%	\$507,332	\$534,284	+ 5.3%
Percent of List Price Received*	101.5%	98.5%	- 3.0%	101.7%	100.8%	- 0.9%
Days on Market Until Sale	20	36	+ 80.0%	19	20	+ 5.3%
Inventory of Homes for Sale	120	184	+ 53.3%	--	--	--
Months Supply of Inventory	1.8	2.8	+ 55.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

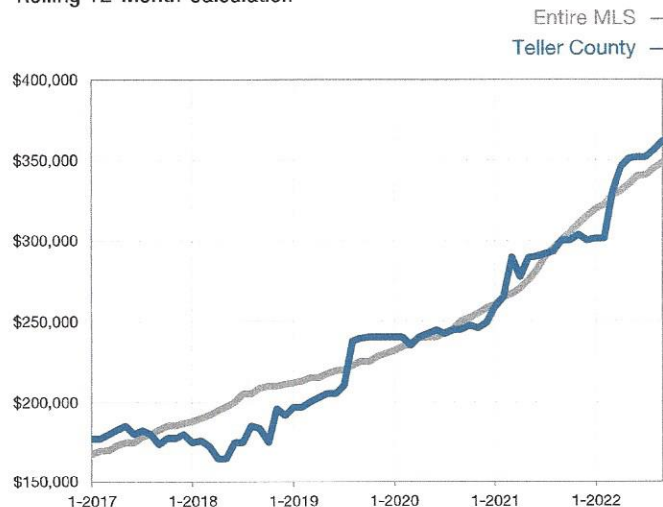
Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	10	2	- 80.0%	41	38	- 7.3%
Sold Listings	7	3	- 57.1%	25	38	+ 52.0%
Median Sales Price*	\$263,000	\$199,900	- 24.0%	\$290,000	\$366,500	+ 26.4%
Average Sales Price*	\$251,929	\$241,600	- 4.1%	\$270,660	\$375,797	+ 38.8%
Percent of List Price Received*	101.8%	101.0%	- 0.8%	100.1%	100.8%	+ 0.7%
Days on Market Until Sale	8	12	+ 50.0%	15	36	+ 140.0%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--
Months Supply of Inventory	2.6	1.3	- 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Victor / Goldfield

Teller County

Single Family-Patio Homes	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	2	3	+ 50.0%	18	14	- 22.2%
Sold Listings	2	2	0.0%	10	11	+ 10.0%
Median Sales Price*	\$845,000	\$182,500	- 78.4%	\$225,000	\$260,000	+ 15.6%
Average Sales Price*	\$845,000	\$182,500	- 78.4%	\$371,650	\$420,455	+ 13.1%
Percent of List Price Received*	98.1%	91.3%	- 6.9%	98.3%	95.6%	- 2.7%
Days on Market Until Sale	16	23	+ 43.8%	27	44	+ 63.0%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--
Months Supply of Inventory	3.5	1.8	- 48.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

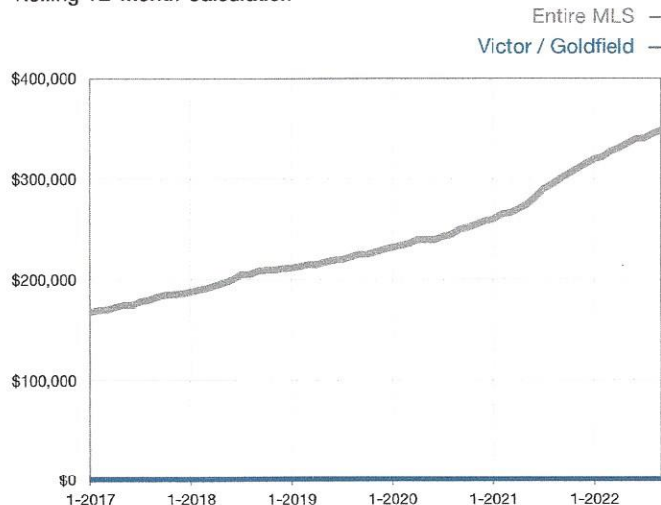
Townhouse/Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for September 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Woodland Park

Teller County

Single Family-Patio Homes

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	50	27	- 46.0%	355	331	- 6.8%
Sold Listings	36	26	- 27.8%	283	236	- 16.6%
Median Sales Price*	\$565,000	\$560,000	- 0.9%	\$520,000	\$565,000	+ 8.7%
Average Sales Price*	\$569,036	\$576,076	+ 1.2%	\$564,139	\$613,809	+ 8.8%
Percent of List Price Received*	103.2%	98.4%	- 4.7%	102.6%	101.6%	- 1.0%
Days on Market Until Sale	22	26	+ 18.2%	14	15	+ 7.1%
Inventory of Homes for Sale	47	73	+ 55.3%	--	--	--
Months Supply of Inventory	1.5	2.5	+ 66.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

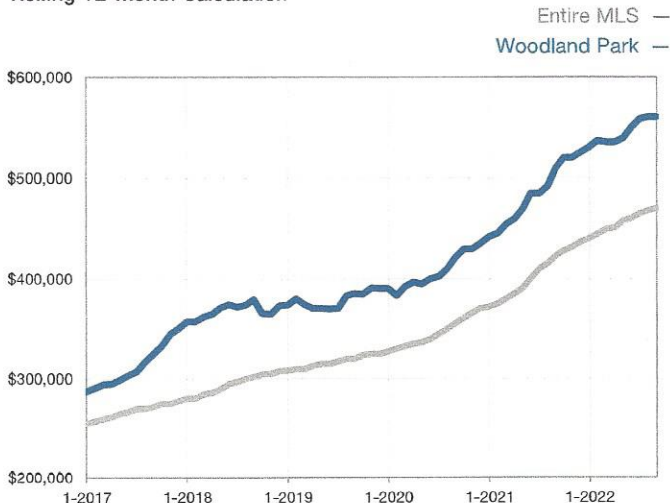
Townhouse/Condo

Key Metrics	September			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 09-2021	Thru 09-2022	Percent Change from Previous Year
New Listings	9	2	- 77.8%	32	30	- 6.3%
Sold Listings	5	1	- 80.0%	18	32	+ 77.8%
Median Sales Price*	\$305,000	\$355,000	+ 16.4%	\$309,500	\$388,190	+ 25.4%
Average Sales Price*	\$275,100	\$355,000	+ 29.0%	\$311,917	\$410,384	+ 31.6%
Percent of List Price Received*	102.8%	102.9%	+ 0.1%	101.4%	101.1%	- 0.3%
Days on Market Until Sale	4	17	+ 325.0%	9	38	+ 322.2%
Inventory of Homes for Sale	10	4	- 60.0%	--	--	--
Months Supply of Inventory	2.9	1.1	- 62.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo

Rolling 12-Month Calculation

