

Local Market Update for March 2024

A Research Tool Provided by the Colorado Association of REALTORS®

Black Forest / Elbert

El Paso County

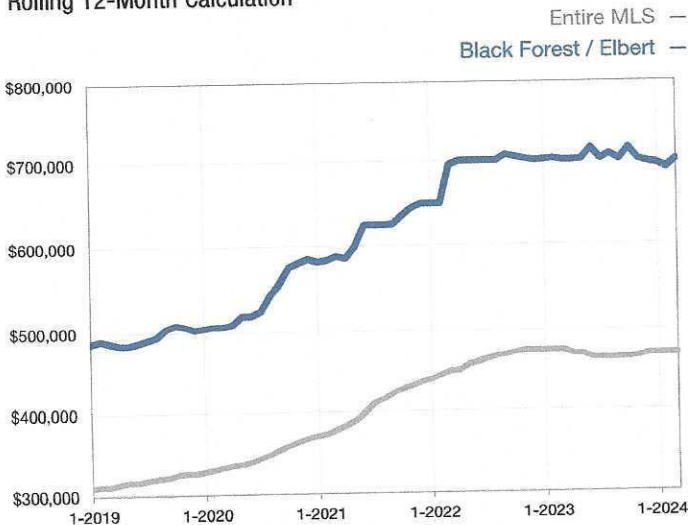
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	5	6	+ 20.0%	14	19	+ 35.7%
Sold Listings	6	6	0.0%	10	13	+ 30.0%
Median Sales Price*	\$663,408	\$742,500	+ 11.9%	\$732,500	\$715,000	- 2.4%
Average Sales Price*	\$663,303	\$764,380	+ 15.2%	\$716,982	\$708,738	- 1.1%
Percent of List Price Received*	96.2%	99.6%	+ 3.5%	96.0%	99.0%	+ 3.1%
Days on Market Until Sale	51	117	+ 129.4%	56	78	+ 39.3%
Inventory of Homes for Sale	9	10	+ 11.1%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

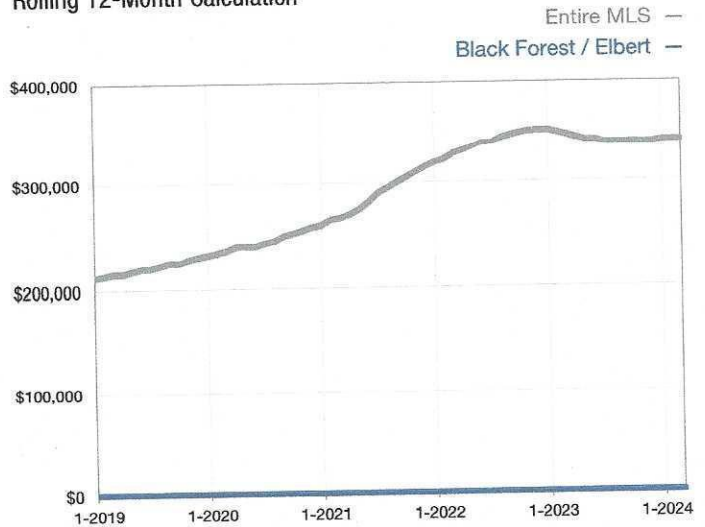
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

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Calhan / Ramah

El Paso County

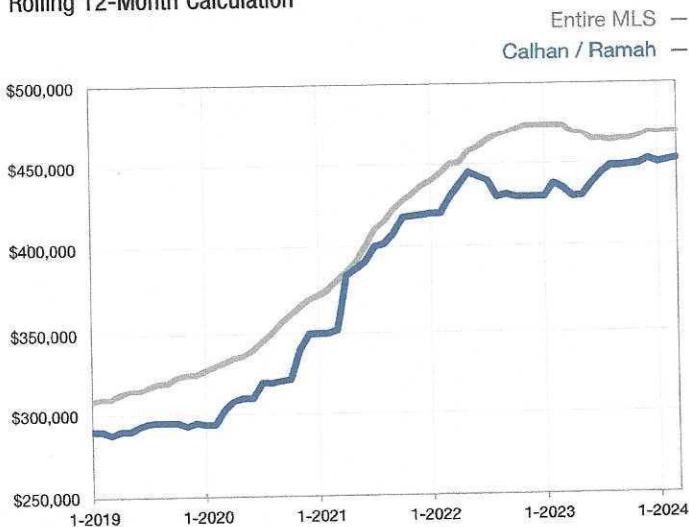
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	11	17	+ 54.5%	40	40	0.0%
Sold Listings	12	12	0.0%	23	26	+ 13.0%
Median Sales Price*	\$432,741	\$444,000	+ 2.6%	\$440,300	\$444,000	+ 0.8%
Average Sales Price*	\$448,669	\$490,171	+ 9.3%	\$465,784	\$462,806	- 0.6%
Percent of List Price Received*	99.3%	98.4%	- 0.9%	97.6%	98.5%	+ 0.9%
Days on Market Until Sale	45	90	+ 100.0%	42	97	+ 131.0%
Inventory of Homes for Sale	40	39	- 2.5%	--	--	--
Months Supply of Inventory	4.2	3.6	- 14.3%	--	--	--

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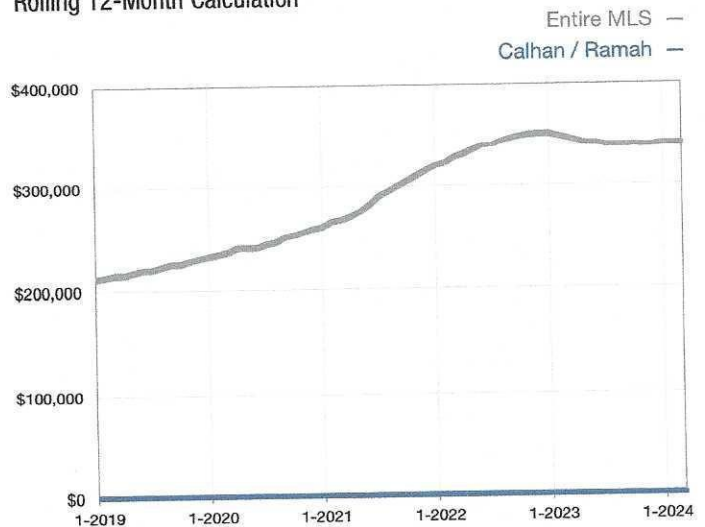
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

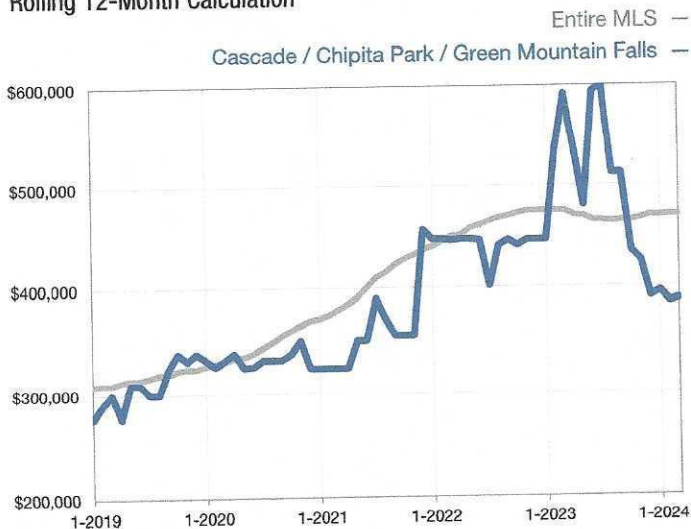
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	3	1	- 66.7%
Sold Listings	0	1	--	4	3	- 25.0%
Median Sales Price*	\$0	\$450,000	--	\$712,500	\$399,900	- 43.9%
Average Sales Price*	\$0	\$450,000	--	\$765,125	\$373,300	- 51.2%
Percent of List Price Received*	0.0%	96.8%	--	92.4%	98.3%	+ 6.4%
Days on Market Until Sale	0	116	--	102	42	- 58.8%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.5	0.6	+ 20.0%	--	--	--

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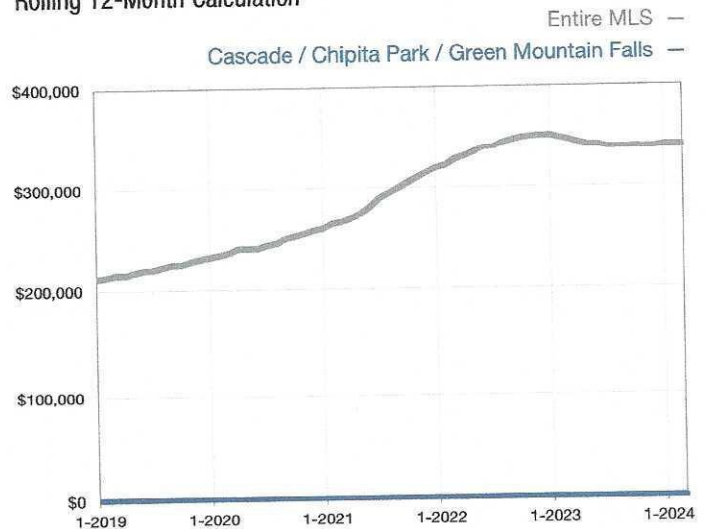
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Colorado Springs

El Paso County

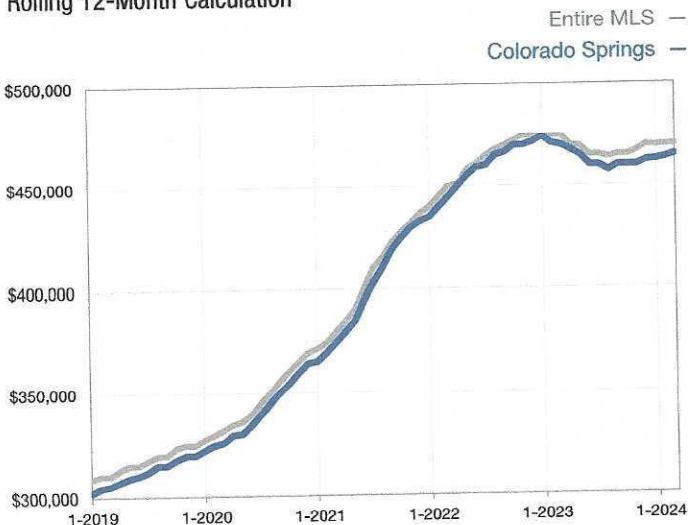
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	876	808	- 7.8%	2,021	2,060	+ 1.9%
Sold Listings	683	587	- 14.1%	1,672	1,542	- 7.8%
Median Sales Price*	\$450,000	\$460,000	+ 2.2%	\$441,500	\$450,000	+ 1.9%
Average Sales Price*	\$513,088	\$518,622	+ 1.1%	\$508,712	\$509,588	+ 0.2%
Percent of List Price Received*	99.3%	99.5%	+ 0.2%	98.9%	99.4%	+ 0.5%
Days on Market Until Sale	43	50	+ 16.3%	49	50	+ 2.0%
Inventory of Homes for Sale	991	1,064	+ 7.4%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

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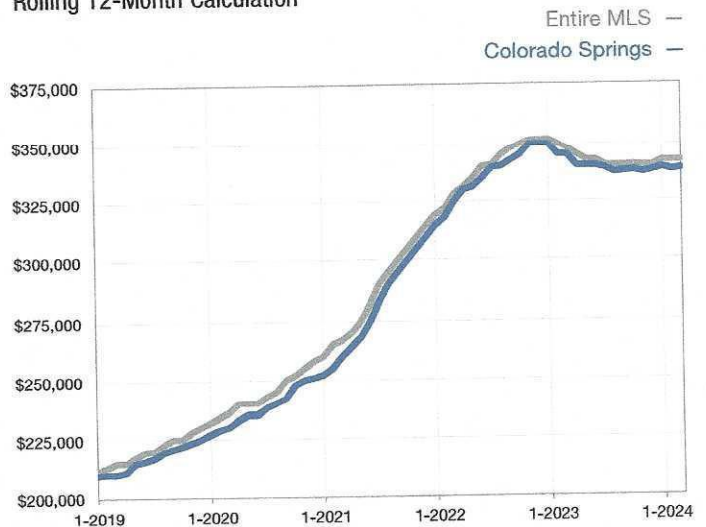
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	184	182	- 1.1%	465	518	+ 11.4%
Sold Listings	136	125	- 8.1%	292	325	+ 11.3%
Median Sales Price*	\$331,700	\$331,916	+ 0.1%	\$332,500	\$335,000	+ 0.8%
Average Sales Price*	\$344,699	\$354,828	+ 2.9%	\$344,852	\$358,372	+ 3.9%
Percent of List Price Received*	99.4%	99.6%	+ 0.2%	99.1%	99.4%	+ 0.3%
Days on Market Until Sale	33	48	+ 45.5%	36	51	+ 41.7%
Inventory of Homes for Sale	248	344	+ 38.7%	--	--	--
Months Supply of Inventory	1.7	2.8	+ 64.7%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Cripple Creek

Teller County

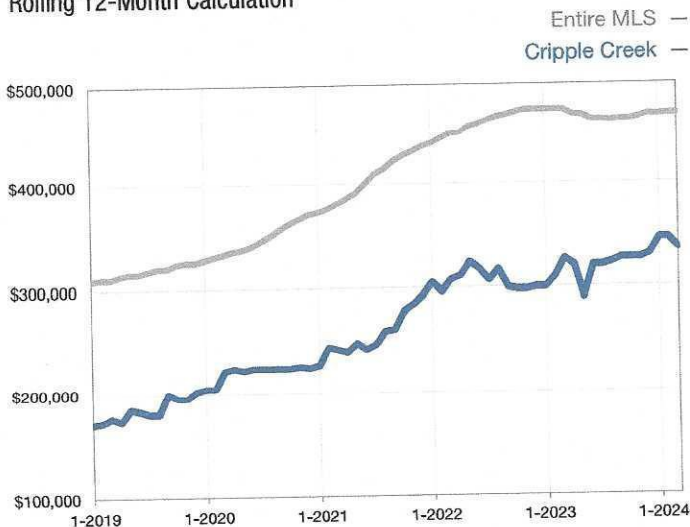
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	8	4	- 50.0%	15	24	+ 60.0%
Sold Listings	4	2	- 50.0%	7	6	- 14.3%
Median Sales Price*	\$440,000	\$342,500	- 22.2%	\$440,000	\$403,500	- 8.3%
Average Sales Price*	\$435,750	\$342,500	- 21.4%	\$396,500	\$373,833	- 5.7%
Percent of List Price Received*	100.3%	91.3%	- 9.0%	99.8%	96.7%	- 3.1%
Days on Market Until Sale	90	61	- 32.2%	67	64	- 4.5%
Inventory of Homes for Sale	20	25	+ 25.0%	--	--	--
Months Supply of Inventory	4.1	5.7	+ 39.0%	--	--	--

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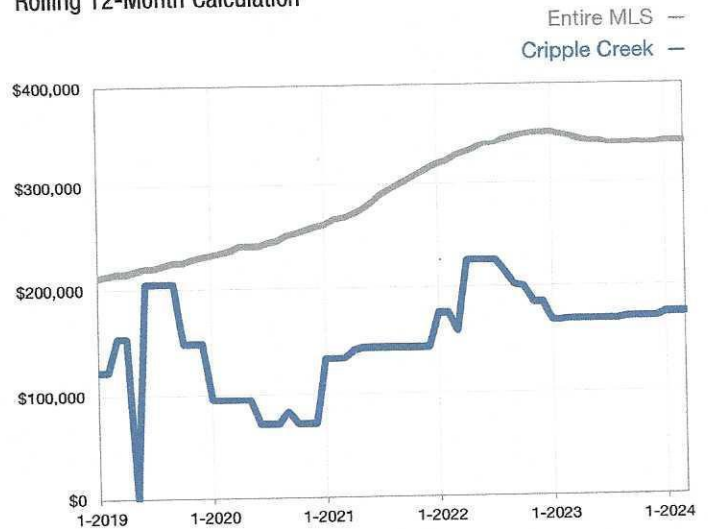
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	3	3	0.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$168,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$168,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	100.0%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	51	0	- 100.0%
Inventory of Homes for Sale	3	2	- 33.3%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

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Divide

Teller County

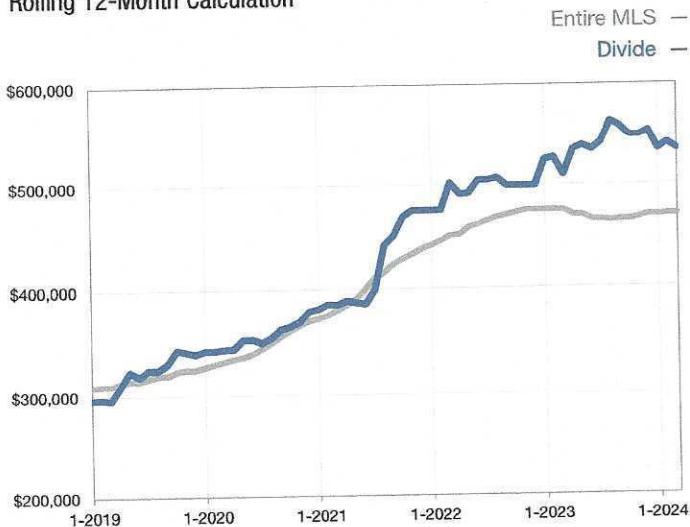
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	7	8	+ 14.3%	20	15	- 25.0%
Sold Listings	8	6	- 25.0%	19	15	- 21.1%
Median Sales Price*	\$612,260	\$549,000	- 10.3%	\$575,000	\$465,000	- 19.1%
Average Sales Price*	\$712,315	\$502,307	- 29.5%	\$694,527	\$544,016	- 21.7%
Percent of List Price Received*	97.0%	99.9%	+ 3.0%	97.3%	97.8%	+ 0.5%
Days on Market Until Sale	114	42	- 63.2%	91	55	- 39.6%
Inventory of Homes for Sale	19	19	0.0%	--	--	--
Months Supply of Inventory	1.8	2.6	+ 44.4%	--	--	--

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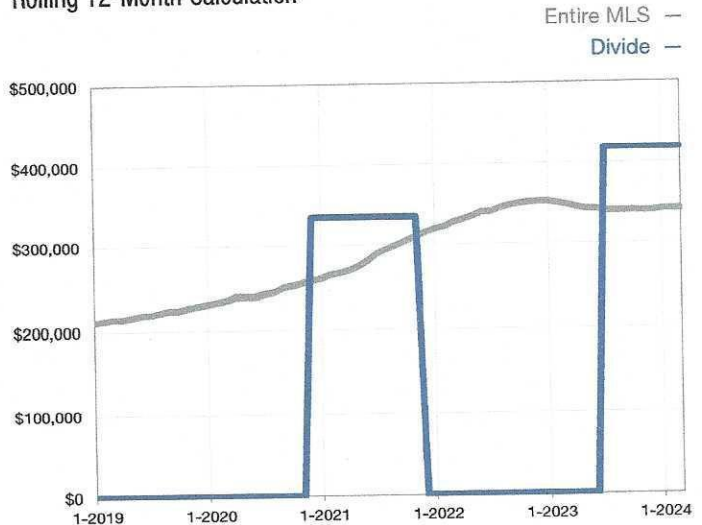
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

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Ellicott

El Paso County

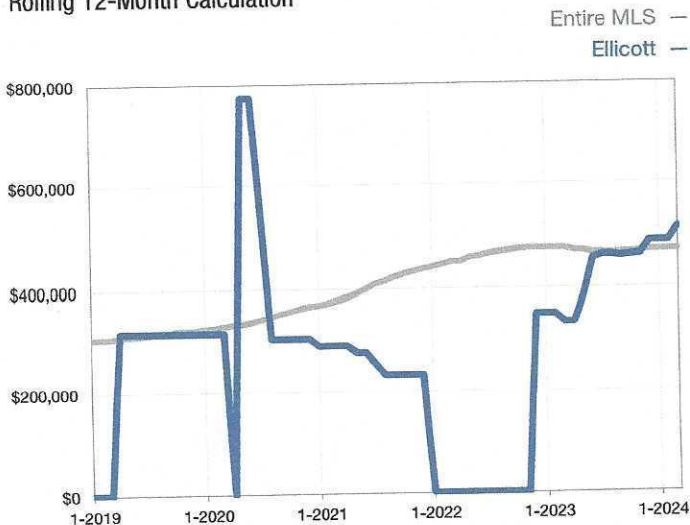
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	2	--	2	3	+ 50.0%
Sold Listings	3	1	- 66.7%	3	1	- 66.7%
Median Sales Price*	\$335,400	\$332,000	- 1.0%	\$335,400	\$332,000	- 1.0%
Average Sales Price*	\$374,267	\$332,000	- 11.3%	\$374,267	\$332,000	- 11.3%
Percent of List Price Received*	104.2%	98.3%	- 5.7%	104.2%	98.3%	- 5.7%
Days on Market Until Sale	147	181	+ 23.1%	147	181	+ 23.1%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	2.4	1.0	- 58.3%	--	--	--

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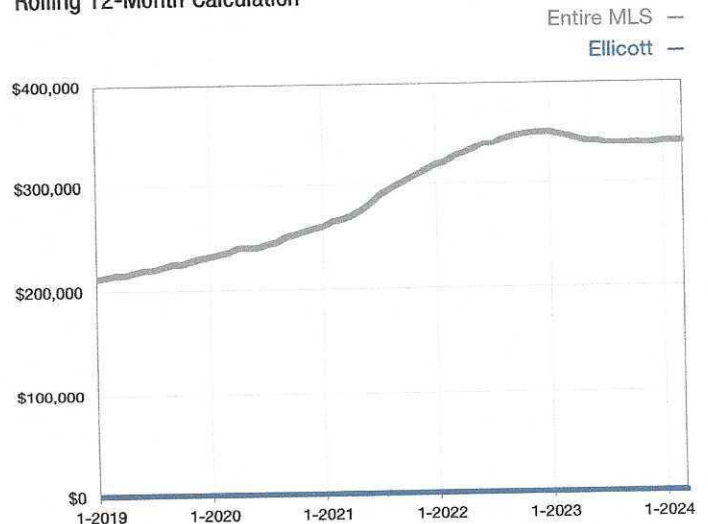
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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El Paso County

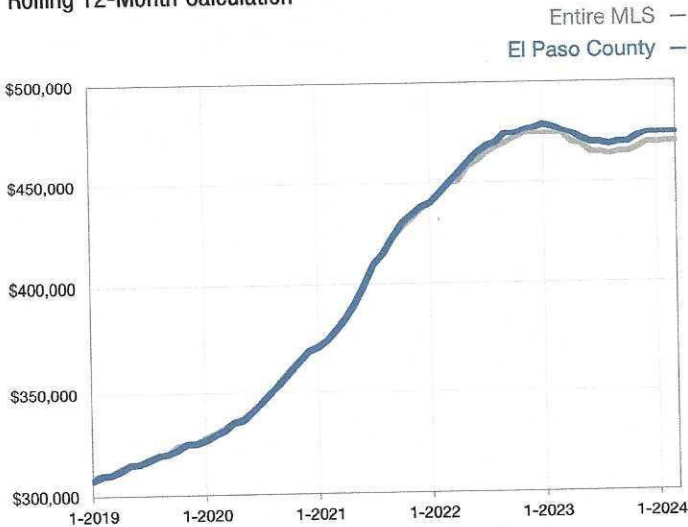
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	1,114	1,060	- 4.8%	2,640	2,686	+ 1.7%
Sold Listings	895	750	- 16.2%	2,156	1,955	- 9.3%
Median Sales Price*	\$464,000	\$472,483	+ 1.8%	\$450,856	\$460,000	+ 2.0%
Average Sales Price*	\$524,863	\$527,472	+ 0.5%	\$517,869	\$522,777	+ 0.9%
Percent of List Price Received*	99.3%	99.5%	+ 0.2%	98.9%	99.4%	+ 0.5%
Days on Market Until Sale	45	52	+ 15.6%	49	52	+ 6.1%
Inventory of Homes for Sale	1,377	1,494	+ 8.5%	--	--	--
Months Supply of Inventory	1.4	1.9	+ 35.7%	--	--	--

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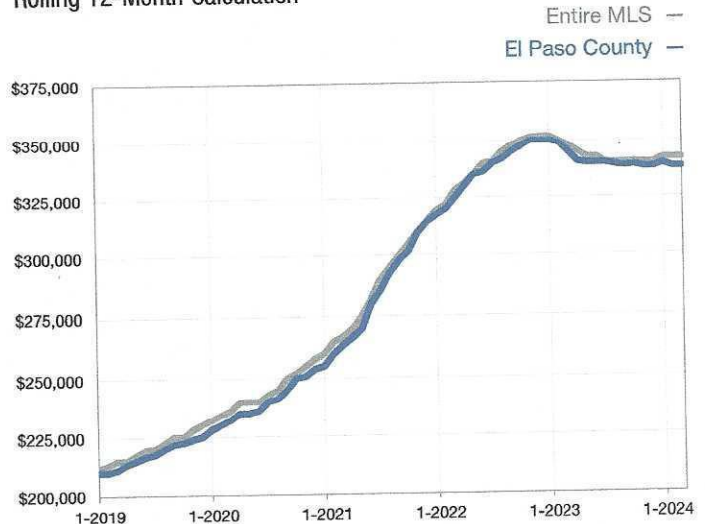
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	190	193	+ 1.6%	490	551	+ 12.4%
Sold Listings	145	134	- 7.6%	318	341	+ 7.2%
Median Sales Price*	\$335,000	\$333,408	- 0.5%	\$335,000	\$335,000	0.0%
Average Sales Price*	\$345,944	\$358,384	+ 3.6%	\$345,633	\$358,651	+ 3.8%
Percent of List Price Received*	99.3%	99.6%	+ 0.3%	99.1%	99.4%	+ 0.3%
Days on Market Until Sale	32	48	+ 50.0%	35	51	+ 45.7%
Inventory of Homes for Sale	260	367	+ 41.2%	--	--	--
Months Supply of Inventory	1.6	2.9	+ 81.3%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

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Falcon / Peyton

El Paso County

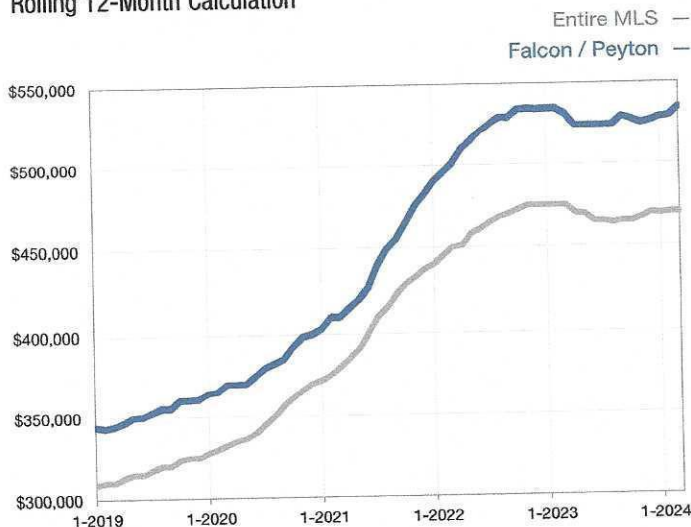
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	69	76	+ 10.1%	196	216	+ 10.2%
Sold Listings	71	57	- 19.7%	182	170	- 6.6%
Median Sales Price*	\$510,000	\$540,000	+ 5.9%	\$514,995	\$535,000	+ 3.9%
Average Sales Price*	\$530,863	\$557,633	+ 5.0%	\$538,090	\$560,438	+ 4.2%
Percent of List Price Received*	99.4%	99.9%	+ 0.5%	98.8%	100.0%	+ 1.2%
Days on Market Until Sale	55	51	- 7.3%	52	57	+ 9.6%
Inventory of Homes for Sale	122	118	- 3.3%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--

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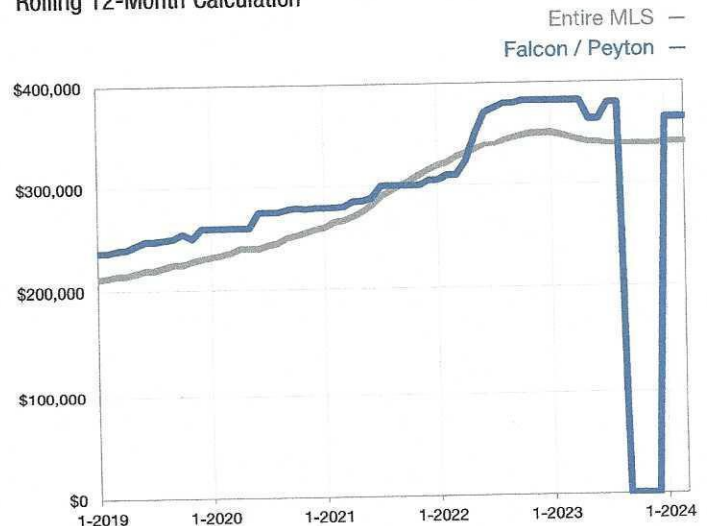
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$365,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$365,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	101.4%	--
Days on Market Until Sale	0	0	--	0	7	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
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Local Market Update for March 2024

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Florissant

Teller County

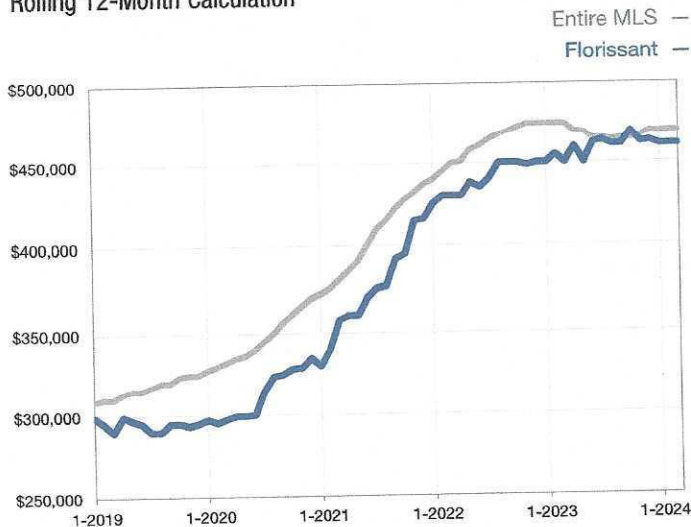
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	27	15	- 44.4%	51	49	- 3.9%
Sold Listings	12	18	+ 50.0%	29	33	+ 13.8%
Median Sales Price*	\$429,750	\$444,349	+ 3.4%	\$442,000	\$450,000	+ 1.8%
Average Sales Price*	\$447,410	\$532,597	+ 19.0%	\$489,442	\$511,502	+ 4.5%
Percent of List Price Received*	98.0%	95.1%	- 3.0%	97.6%	96.4%	- 1.2%
Days on Market Until Sale	88	123	+ 39.8%	76	99	+ 30.3%
Inventory of Homes for Sale	41	46	+ 12.2%	--	--	--
Months Supply of Inventory	2.6	3.6	+ 38.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

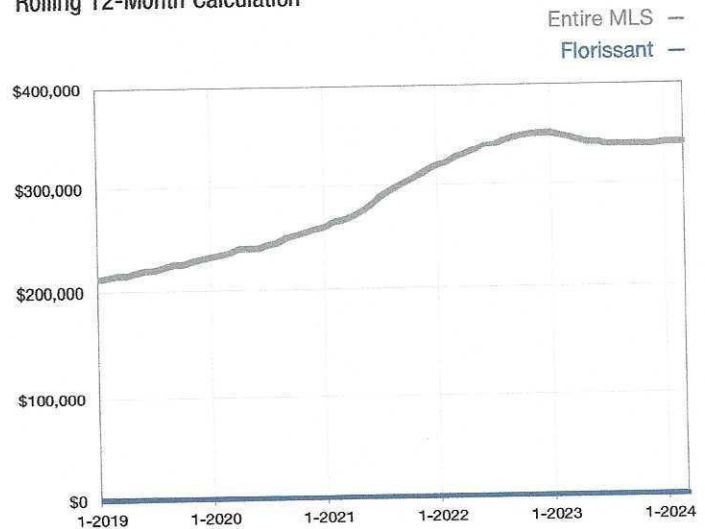
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

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Fountain

El Paso County

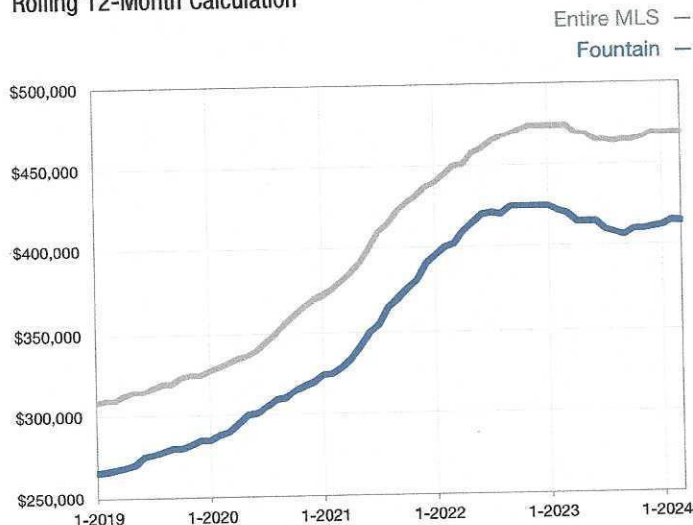
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	57	56	- 1.8%	159	150	- 5.7%
Sold Listings	45	43	- 4.4%	120	98	- 18.3%
Median Sales Price*	\$399,000	\$400,000	+ 0.3%	\$395,000	\$410,000	+ 3.8%
Average Sales Price*	\$405,786	\$401,648	- 1.0%	\$400,700	\$407,790	+ 1.8%
Percent of List Price Received*	100.0%	100.8%	+ 0.8%	99.8%	100.4%	+ 0.6%
Days on Market Until Sale	36	42	+ 16.7%	42	41	- 2.4%
Inventory of Homes for Sale	61	73	+ 19.7%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

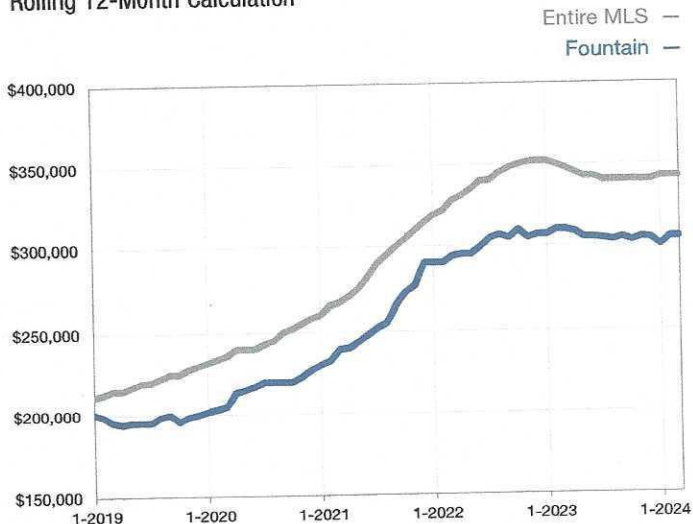
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	4	4	0.0%	8	14	+ 75.0%
Sold Listings	2	4	+ 100.0%	10	8	- 20.0%
Median Sales Price*	\$322,500	\$312,500	- 3.1%	\$307,500	\$314,950	+ 2.4%
Average Sales Price*	\$322,500	\$312,500	- 3.1%	\$307,800	\$310,800	+ 1.0%
Percent of List Price Received*	99.6%	100.8%	+ 1.2%	99.1%	100.7%	+ 1.6%
Days on Market Until Sale	23	43	+ 87.0%	21	52	+ 147.6%
Inventory of Homes for Sale	2	7	+ 250.0%	--	--	--
Months Supply of Inventory	0.4	1.9	+ 375.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

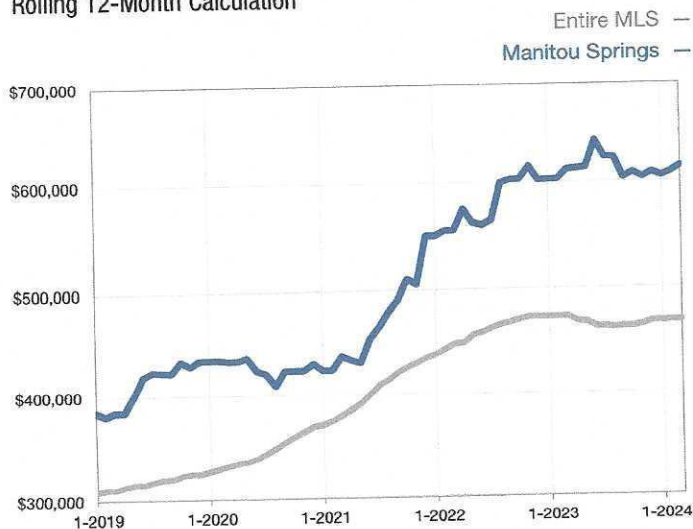
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	6	7	+ 16.7%	17	16	- 5.9%
Sold Listings	7	3	- 57.1%	15	9	- 40.0%
Median Sales Price*	\$526,000	\$412,000	- 21.7%	\$510,000	\$540,000	+ 5.9%
Average Sales Price*	\$609,786	\$472,333	- 22.5%	\$592,755	\$556,444	- 6.1%
Percent of List Price Received*	98.6%	97.3%	- 1.3%	98.2%	96.0%	- 2.2%
Days on Market Until Sale	72	131	+ 81.9%	53	84	+ 58.5%
Inventory of Homes for Sale	12	17	+ 41.7%	--	--	--
Months Supply of Inventory	1.9	3.4	+ 78.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

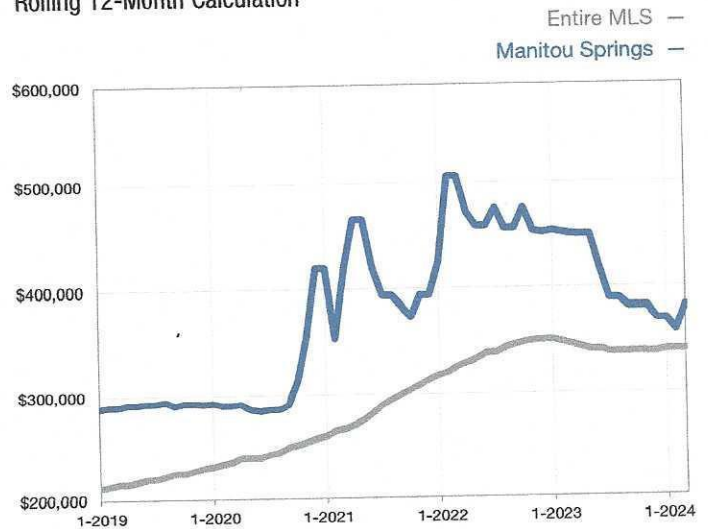
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	2	--	2	4	+ 100.0%
Sold Listings	1	1	0.0%	2	1	- 50.0%
Median Sales Price*	\$325,000	\$845,000	+ 160.0%	\$386,750	\$845,000	+ 118.5%
Average Sales Price*	\$325,000	\$845,000	+ 160.0%	\$386,750	\$845,000	+ 118.5%
Percent of List Price Received*	101.6%	99.4%	- 2.2%	100.6%	99.4%	- 1.2%
Days on Market Until Sale	11	3	- 72.7%	7	3	- 57.1%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	3.9	5.0	+ 28.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Monument / Palmer Lake / Larkspur

El Paso County

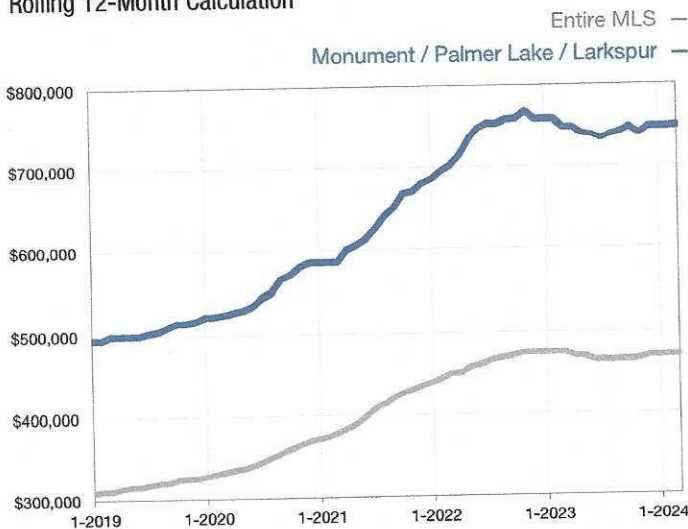
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	84	86	+ 2.4%	173	168	- 2.9%
Sold Listings	63	42	- 33.3%	117	96	- 17.9%
Median Sales Price*	\$695,000	\$753,500	+ 8.4%	\$699,995	\$758,000	+ 8.3%
Average Sales Price*	\$793,036	\$758,610	- 4.3%	\$767,238	\$814,535	+ 6.2%
Percent of List Price Received*	98.7%	98.5%	- 0.2%	98.4%	98.7%	+ 0.3%
Days on Market Until Sale	57	66	+ 15.8%	58	65	+ 12.1%
Inventory of Homes for Sale	117	148	+ 26.5%	--	--	--
Months Supply of Inventory	2.3	3.2	+ 39.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

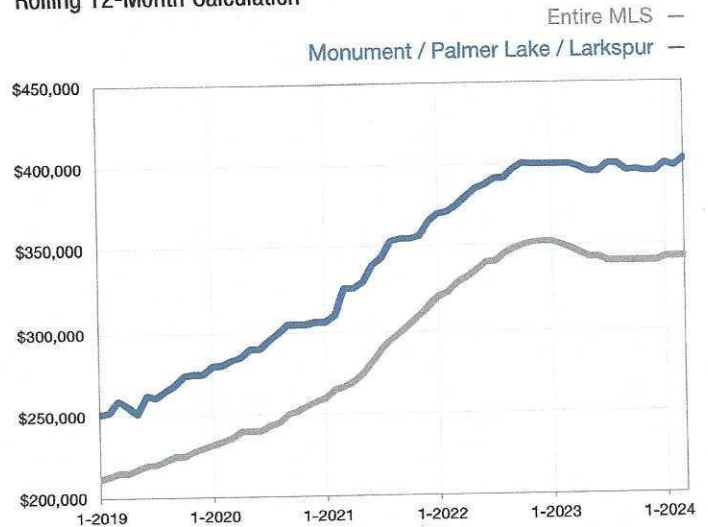
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	3	5	+ 66.7%	16	15	- 6.3%
Sold Listings	6	4	- 33.3%	14	5	- 64.3%
Median Sales Price*	\$392,500	\$392,500	0.0%	\$392,500	\$400,000	+ 1.9%
Average Sales Price*	\$385,483	\$393,725	+ 2.1%	\$383,057	\$394,980	+ 3.1%
Percent of List Price Received*	98.6%	98.4%	- 0.2%	98.6%	98.3%	- 0.3%
Days on Market Until Sale	31	53	+ 71.0%	24	51	+ 112.5%
Inventory of Homes for Sale	6	11	+ 83.3%	--	--	--
Months Supply of Inventory	1.0	3.0	+ 200.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

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Rush / Truckton / Yoder

El Paso County

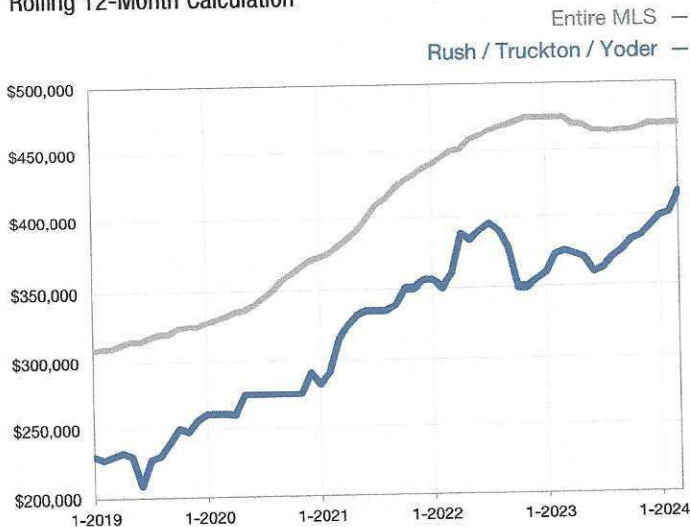
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	8	6	- 25.0%	20	17	- 15.0%
Sold Listings	4	1	- 75.0%	11	4	- 63.6%
Median Sales Price*	\$392,500	\$519,900	+ 32.5%	\$385,000	\$491,450	+ 27.6%
Average Sales Price*	\$393,125	\$519,900	+ 32.2%	\$375,991	\$479,700	+ 27.6%
Percent of List Price Received*	96.0%	100.0%	+ 4.2%	98.1%	100.5%	+ 2.4%
Days on Market Until Sale	47	27	- 42.6%	64	68	+ 6.3%
Inventory of Homes for Sale	23	25	+ 8.7%	--	--	--
Months Supply of Inventory	4.8	6.4	+ 33.3%	--	--	--

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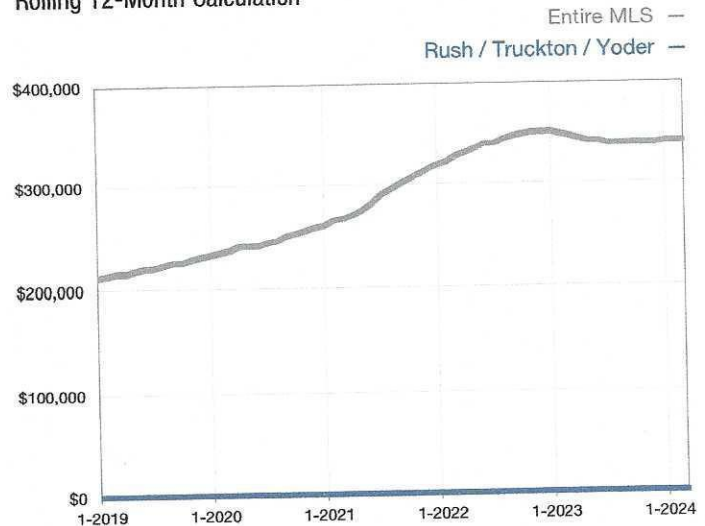
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Security-Widefield

El Paso County

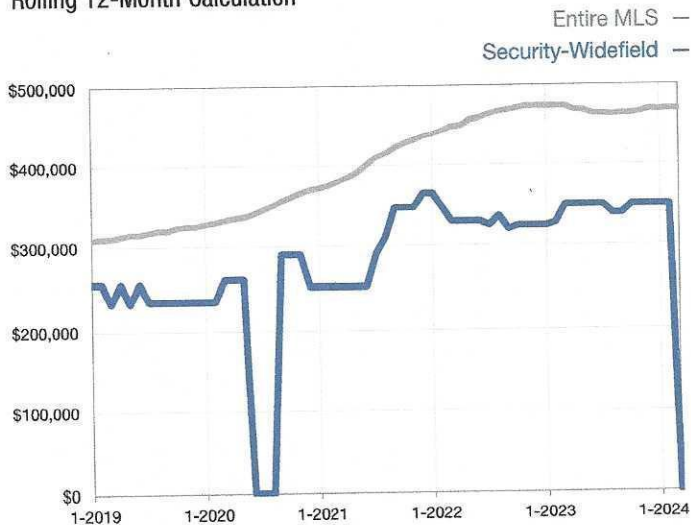
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$350,000	\$0	- 100.0%	\$350,000	\$0	- 100.0%
Average Sales Price*	\$350,000	\$0	- 100.0%	\$350,000	\$0	- 100.0%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	100.0%	0.0%	- 100.0%
Days on Market Until Sale	2	0	- 100.0%	2	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

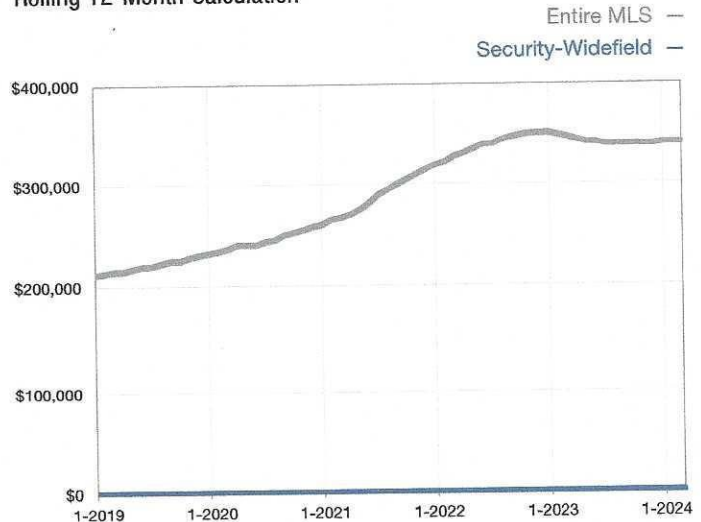
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

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Teller County

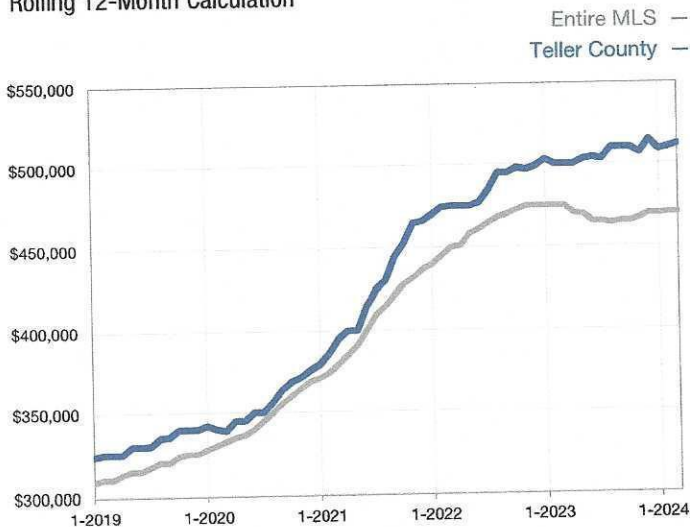
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	69	40	- 42.0%	152	145	- 4.6%
Sold Listings	39	44	+ 12.8%	84	100	+ 19.0%
Median Sales Price*	\$550,000	\$528,098	- 4.0%	\$520,000	\$483,500	- 7.0%
Average Sales Price*	\$583,914	\$572,750	- 1.9%	\$600,425	\$556,116	- 7.4%
Percent of List Price Received*	98.2%	97.2%	- 1.0%	97.8%	97.4%	- 0.4%
Days on Market Until Sale	84	78	- 7.1%	71	72	+ 1.4%
Inventory of Homes for Sale	136	144	+ 5.9%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

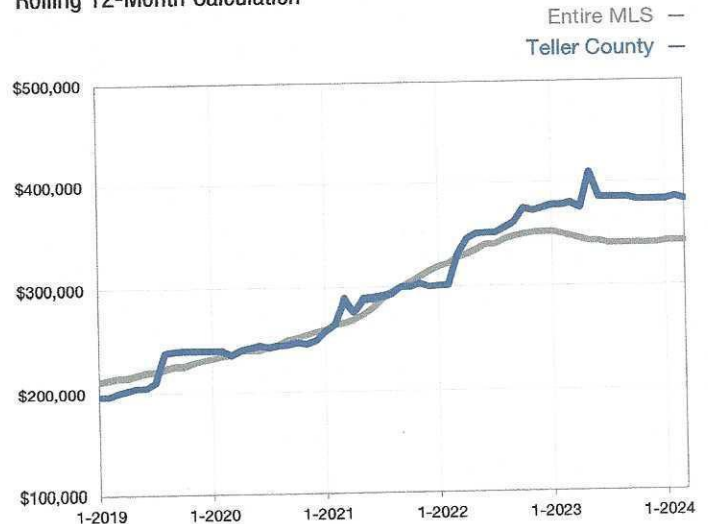
Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	4	4	0.0%	17	14	- 17.6%
Sold Listings	2	3	+ 50.0%	4	8	+ 100.0%
Median Sales Price*	\$455,000	\$288,400	- 36.6%	\$427,000	\$401,500	- 6.0%
Average Sales Price*	\$455,000	\$335,633	- 26.2%	\$389,250	\$389,550	+ 0.1%
Percent of List Price Received*	99.5%	101.0%	+ 1.5%	99.8%	99.1%	- 0.7%
Days on Market Until Sale	30	109	+ 263.3%	28	53	+ 89.3%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--
Months Supply of Inventory	2.7	3.4	+ 25.9%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for March 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Victor / Goldfield

Teller County

Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	4	1	- 75.0%	9	4	- 55.6%
Sold Listings	1	2	+ 100.0%	1	3	+ 200.0%
Median Sales Price*	\$80,000	\$614,500	+ 668.1%	\$80,000	\$500,000	+ 525.0%
Average Sales Price*	\$80,000	\$614,500	+ 668.1%	\$80,000	\$576,333	+ 620.4%
Percent of List Price Received*	100.0%	98.3%	- 1.7%	100.0%	98.2%	- 1.8%
Days on Market Until Sale	34	96	+ 182.4%	34	69	+ 102.9%
Inventory of Homes for Sale	13	5	- 61.5%	--	--	--
Months Supply of Inventory	10.1	2.6	- 74.3%	--	--	--

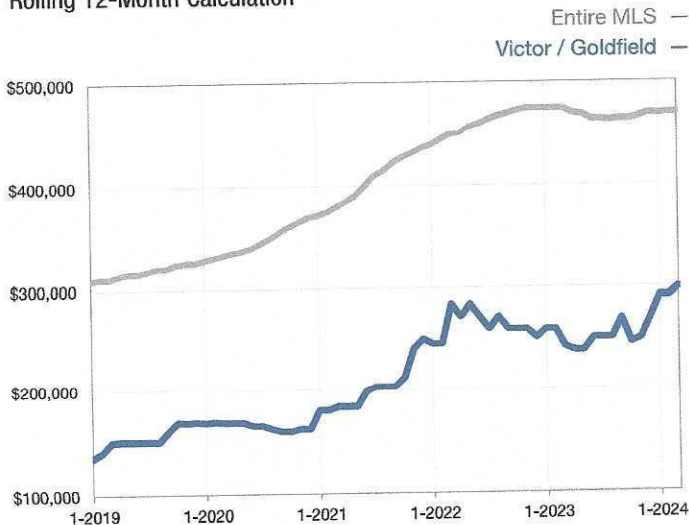
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

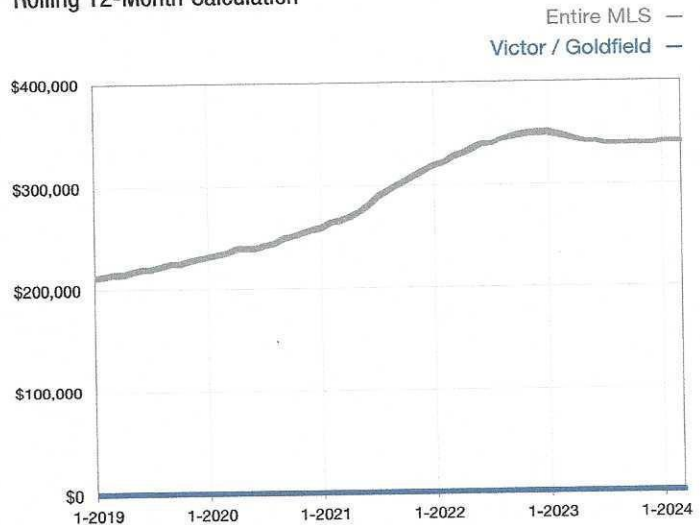
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for March 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Woodland Park

Teller County

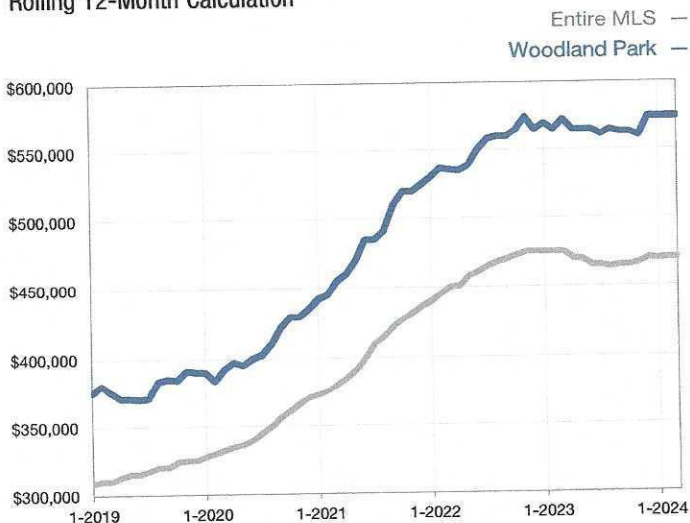
Single Family-Patio Homes	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	28	15	- 46.4%	60	57	- 5.0%
Sold Listings	16	20	+ 25.0%	32	49	+ 53.1%
Median Sales Price*	\$642,000	\$647,000	+ 0.8%	\$589,950	\$605,000	+ 2.6%
Average Sales Price*	\$655,387	\$644,565	- 1.7%	\$657,714	\$603,811	- 8.2%
Percent of List Price Received*	98.5%	98.7%	+ 0.2%	98.4%	97.7%	- 0.7%
Days on Market Until Sale	68	64	- 5.9%	49	66	+ 34.7%
Inventory of Homes for Sale	47	50	+ 6.4%	--	--	--
Months Supply of Inventory	2.1	2.4	+ 14.3%	--	--	--

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Townhouse/Condo	March			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
Key Metrics						
New Listings	3	4	+ 33.3%	14	11	- 21.4%
Sold Listings	2	3	+ 50.0%	3	8	+ 166.7%
Median Sales Price*	\$455,000	\$288,400	- 36.6%	\$479,000	\$401,500	- 16.2%
Average Sales Price*	\$455,000	\$335,633	- 26.2%	\$463,000	\$389,550	- 15.9%
Percent of List Price Received*	99.5%	101.0%	+ 1.5%	99.7%	99.1%	- 0.6%
Days on Market Until Sale	30	109	+ 263.3%	20	53	+ 165.0%
Inventory of Homes for Sale	4	11	+ 175.0%	--	--	--
Months Supply of Inventory	1.9	3.4	+ 78.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

