

Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Black Forest / Elbert

El Paso County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	1	4	+ 300.0%	1	4	+ 300.0%
Sold Listings	5	3	- 40.0%	5	3	- 40.0%
Median Sales Price*	\$665,000	\$700,000	+ 5.3%	\$665,000	\$700,000	+ 5.3%
Average Sales Price*	\$676,600	\$800,000	+ 18.2%	\$676,600	\$800,000	+ 18.2%
Percent of List Price Received*	103.5%	98.2%	- 5.1%	103.5%	98.2%	- 5.1%
Days on Market Until Sale	6	83	+ 1283.3%	6	83	+ 1283.3%
Inventory of Homes for Sale	1	9	+ 800.0%	--	--	--
Months Supply of Inventory	0.2	2.2	+ 1000.0%	--	--	--

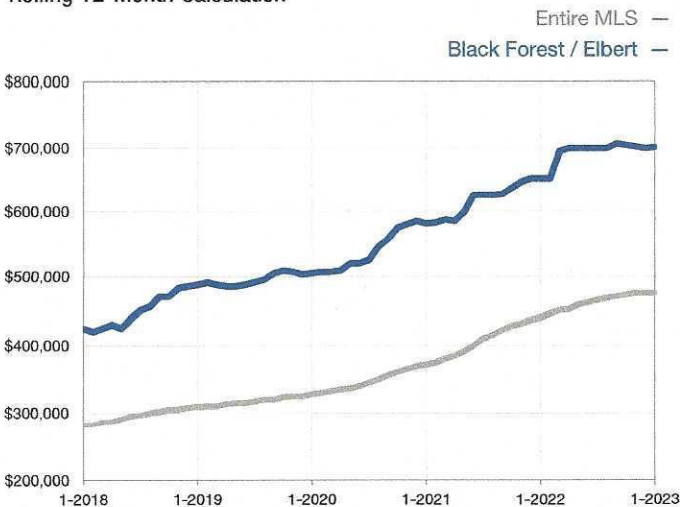
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

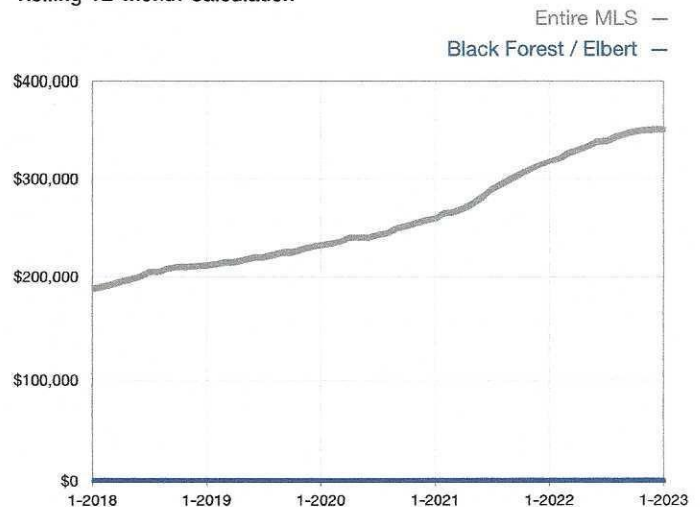
Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Calhan / Ramah

El Paso County

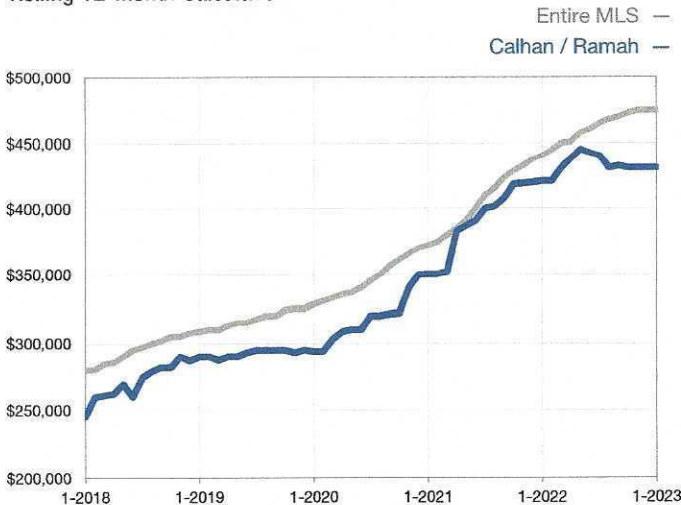
Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	9	17	+ 88.9%	9	17	+ 88.9%
Sold Listings	13	6	- 53.8%	13	6	- 53.8%
Median Sales Price*	\$440,000	\$484,925	+ 10.2%	\$440,000	\$484,925	+ 10.2%
Average Sales Price*	\$585,723	\$521,642	- 10.9%	\$585,723	\$521,642	- 10.9%
Percent of List Price Received*	98.4%	95.4%	- 3.0%	98.4%	95.4%	- 3.0%
Days on Market Until Sale	29	47	+ 62.1%	29	47	+ 62.1%
Inventory of Homes for Sale	19	44	+ 131.6%	--	--	--
Months Supply of Inventory	1.7	4.6	+ 170.6%	--	--	--

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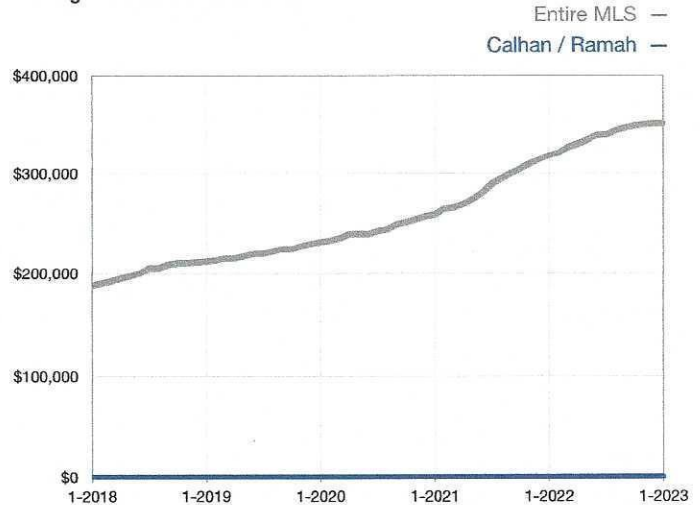
Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2023

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Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$280,000	\$343,000	+ 22.5%	\$280,000	\$343,000	+ 22.5%
Average Sales Price*	\$280,000	\$343,000	+ 22.5%	\$280,000	\$343,000	+ 22.5%
Percent of List Price Received*	100.0%	98.0%	- 2.0%	100.0%	98.0%	- 2.0%
Days on Market Until Sale	3	24	+ 700.0%	3	24	+ 700.0%
Inventory of Homes for Sale	0	5	--	--	--	--
Months Supply of Inventory	0.0	2.7	--	--	--	--

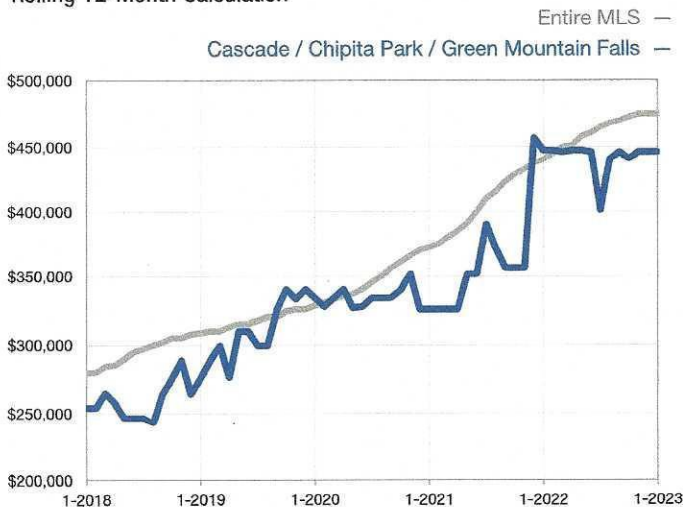
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Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

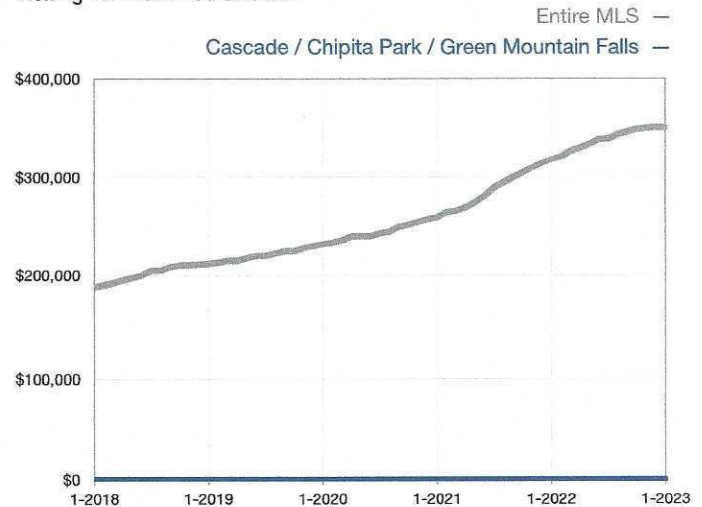
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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Colorado Springs

El Paso County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	794	562	- 29.2%	794	562	- 29.2%
Sold Listings	678	488	- 28.0%	678	488	- 28.0%
Median Sales Price*	\$440,000	\$432,500	- 1.7%	\$440,000	\$432,500	- 1.7%
Average Sales Price*	\$498,179	\$514,640	+ 3.3%	\$498,179	\$514,640	+ 3.3%
Percent of List Price Received*	101.6%	98.3%	- 3.2%	101.6%	98.3%	- 3.2%
Days on Market Until Sale	13	50	+ 284.6%	13	50	+ 284.6%
Inventory of Homes for Sale	467	983	+ 110.5%	--	--	--
Months Supply of Inventory	0.4	1.2	+ 200.0%	--	--	--

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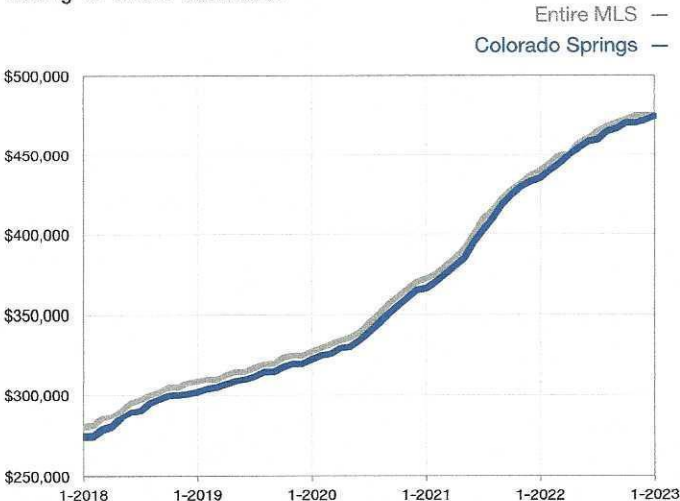
Townhouse/Condo

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	175	150	- 14.3%	175	150	- 14.3%
Sold Listings	131	71	- 45.8%	131	71	- 45.8%
Median Sales Price*	\$341,000	\$337,000	- 1.2%	\$341,000	\$337,000	- 1.2%
Average Sales Price*	\$337,990	\$333,499	- 1.3%	\$337,990	\$333,499	- 1.3%
Percent of List Price Received*	101.2%	99.0%	- 2.2%	101.2%	99.0%	- 2.2%
Days on Market Until Sale	19	38	+ 100.0%	19	38	+ 100.0%
Inventory of Homes for Sale	106	221	+ 108.5%	--	--	--
Months Supply of Inventory	0.6	1.4	+ 133.3%	--	--	--

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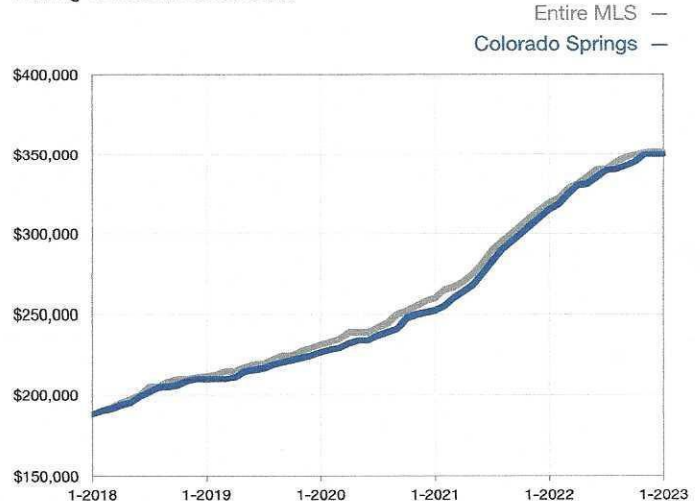
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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Cripple Creek

Teller County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	4	4	0.0%	4	4	0.0%
Sold Listings	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$494,500	\$271,250	- 45.1%	\$494,500	\$271,250	- 45.1%
Average Sales Price*	\$494,500	\$271,250	- 45.1%	\$494,500	\$271,250	- 45.1%
Percent of List Price Received*	98.4%	99.5%	+ 1.1%	98.4%	99.5%	+ 1.1%
Days on Market Until Sale	52	44	- 15.4%	52	44	- 15.4%
Inventory of Homes for Sale	9	17	+ 88.9%	--	--	--
Months Supply of Inventory	1.4	3.3	+ 135.7%	--	--	--

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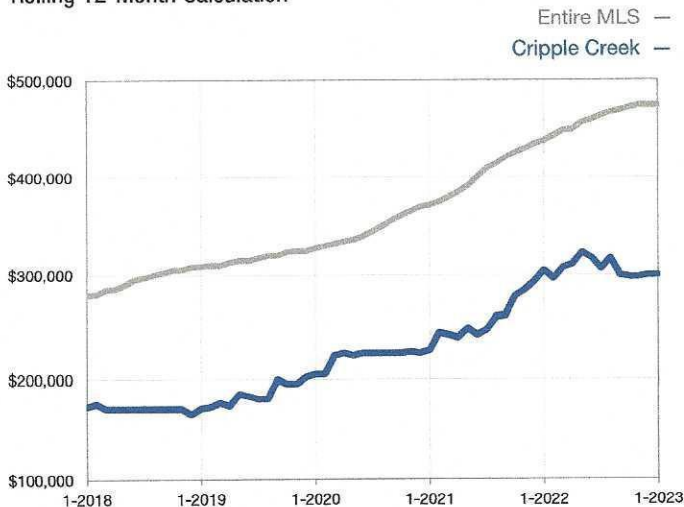
Townhouse/Condo

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	0	2	--	0	2	--
Sold Listings	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$255,000	\$168,000	- 34.1%	\$255,000	\$168,000	- 34.1%
Average Sales Price*	\$255,000	\$168,000	- 34.1%	\$255,000	\$168,000	- 34.1%
Percent of List Price Received*	94.4%	100.0%	+ 5.9%	94.4%	100.0%	+ 5.9%
Days on Market Until Sale	13	51	+ 292.3%	13	51	+ 292.3%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

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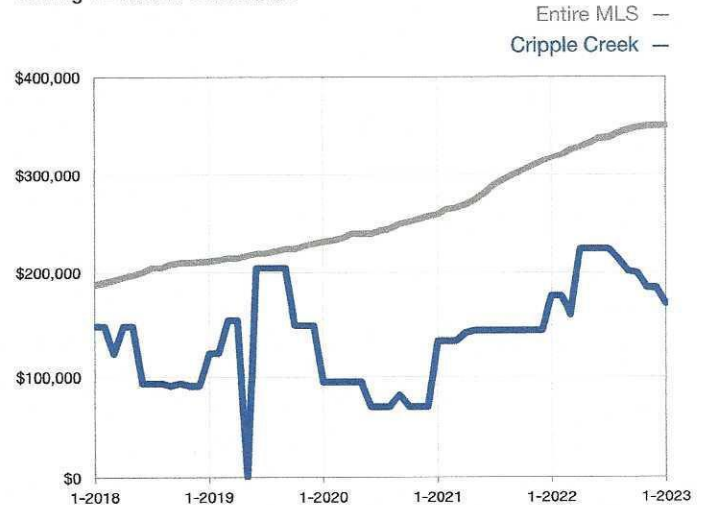
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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Divide

Teller County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	7	4	- 42.9%	7	4	- 42.9%
Sold Listings	13	6	- 53.8%	13	6	- 53.8%
Median Sales Price*	\$431,000	\$595,000	+ 38.1%	\$431,000	\$595,000	+ 38.1%
Average Sales Price*	\$403,277	\$775,417	+ 92.3%	\$403,277	\$775,417	+ 92.3%
Percent of List Price Received*	98.8%	96.5%	- 2.3%	98.8%	96.5%	- 2.3%
Days on Market Until Sale	30	61	+ 103.3%	30	61	+ 103.3%
Inventory of Homes for Sale	13	14	+ 7.7%	--	--	--
Months Supply of Inventory	1.1	1.3	+ 18.2%	--	--	--

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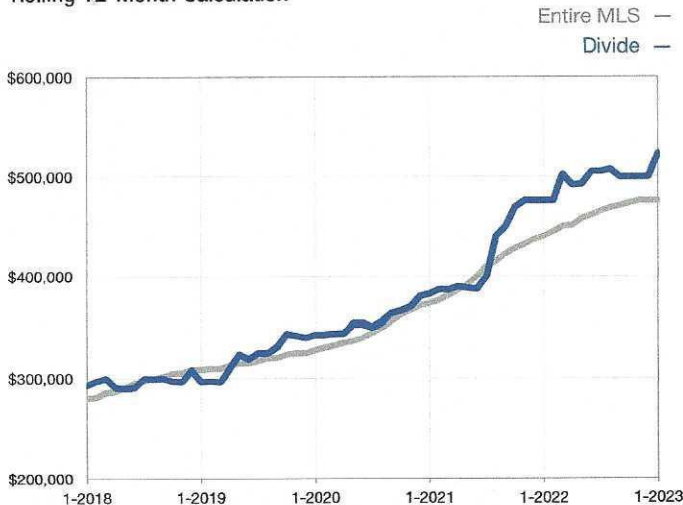
Townhouse/Condo

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

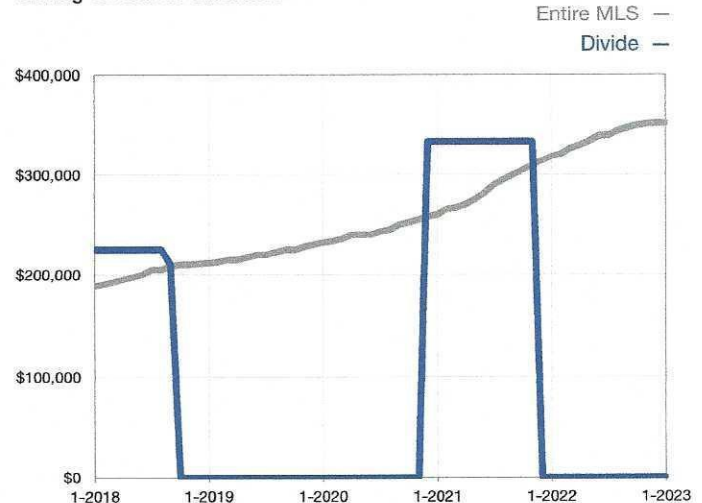
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Ellicott

El Paso County

Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	8	--	--	--	--
Months Supply of Inventory	0.0	4.0	--	--	--	--

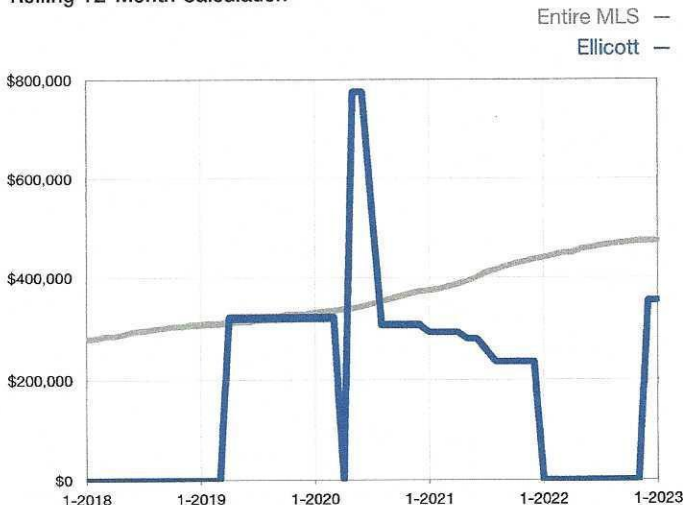
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Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

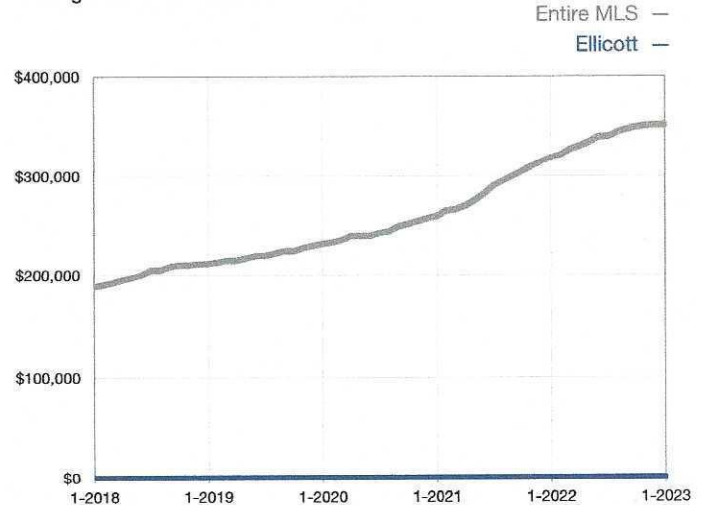
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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El Paso County

Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	1,000	755	- 24.5%	1,000	755	- 24.5%
Sold Listings	874	619	- 29.2%	874	619	- 29.2%
Median Sales Price*	\$450,000	\$450,000	0.0%	\$450,000	\$450,000	0.0%
Average Sales Price*	\$507,127	\$523,441	+ 3.2%	\$507,127	\$523,441	+ 3.2%
Percent of List Price Received*	101.5%	98.4%	- 3.1%	101.5%	98.4%	- 3.1%
Days on Market Until Sale	14	50	+ 257.1%	14	50	+ 257.1%
Inventory of Homes for Sale	629	1,366	+ 117.2%	--	--	--
Months Supply of Inventory	0.5	1.3	+ 160.0%	--	--	--

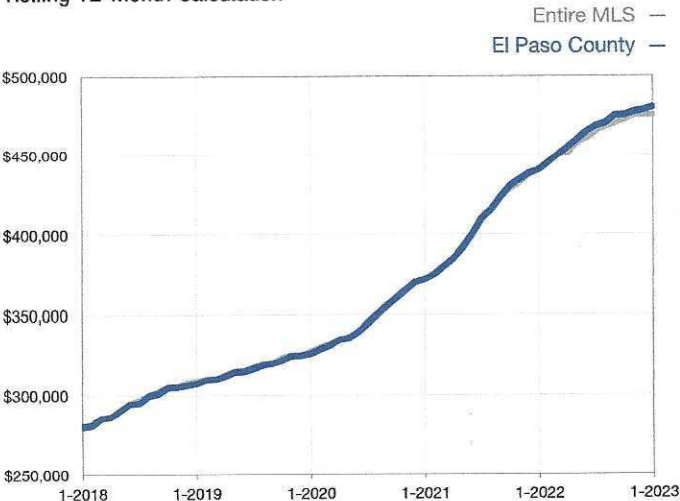
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Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	193	161	- 16.6%	193	161	- 16.6%
Sold Listings	150	79	- 47.3%	150	79	- 47.3%
Median Sales Price*	\$346,186	\$337,000	- 2.7%	\$346,186	\$337,000	- 2.7%
Average Sales Price*	\$342,232	\$332,953	- 2.7%	\$342,232	\$332,953	- 2.7%
Percent of List Price Received*	101.2%	99.0%	- 2.2%	101.2%	99.0%	- 2.2%
Days on Market Until Sale	17	37	+ 117.6%	17	37	+ 117.6%
Inventory of Homes for Sale	112	239	+ 113.4%	--	--	--
Months Supply of Inventory	0.5	1.4	+ 180.0%	--	--	--

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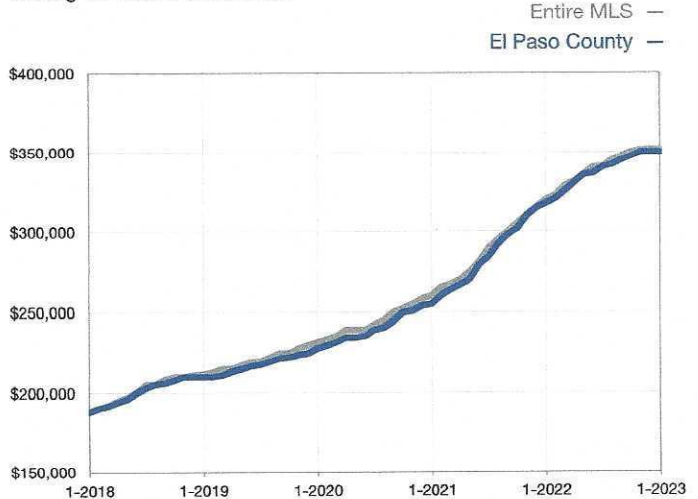
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Falcon / Peyton

El Paso County

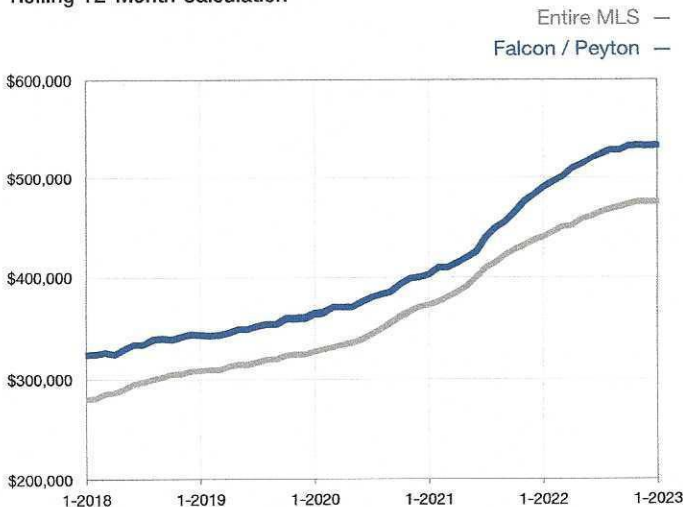
Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	92	66	- 28.3%	92	66	- 28.3%
Sold Listings	74	59	- 20.3%	74	59	- 20.3%
Median Sales Price*	\$506,378	\$510,000	+ 0.7%	\$506,378	\$510,000	+ 0.7%
Average Sales Price*	\$525,530	\$560,552	+ 6.7%	\$525,530	\$560,552	+ 6.7%
Percent of List Price Received*	101.4%	98.3%	- 3.1%	101.4%	98.3%	- 3.1%
Days on Market Until Sale	15	48	+ 220.0%	15	48	+ 220.0%
Inventory of Homes for Sale	73	122	+ 67.1%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

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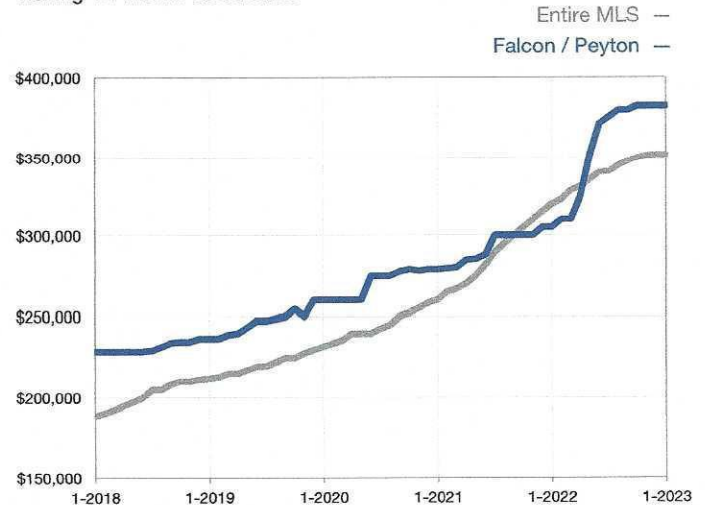
Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Florissant

Teller County

Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	11	7	- 36.4%	11	7	- 36.4%
Sold Listings	19	8	- 57.9%	19	8	- 57.9%
Median Sales Price*	\$416,000	\$557,450	+ 34.0%	\$416,000	\$557,450	+ 34.0%
Average Sales Price*	\$475,960	\$555,613	+ 16.7%	\$475,960	\$555,613	+ 16.7%
Percent of List Price Received*	99.1%	97.2%	- 1.9%	99.1%	97.2%	- 1.9%
Days on Market Until Sale	30	84	+ 180.0%	30	84	+ 180.0%
Inventory of Homes for Sale	21	38	+ 81.0%	--	--	--
Months Supply of Inventory	1.1	2.4	+ 118.2%	--	--	--

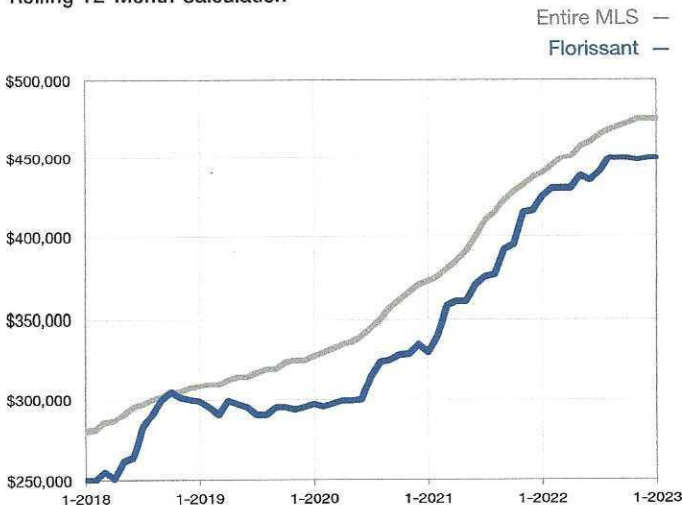
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Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

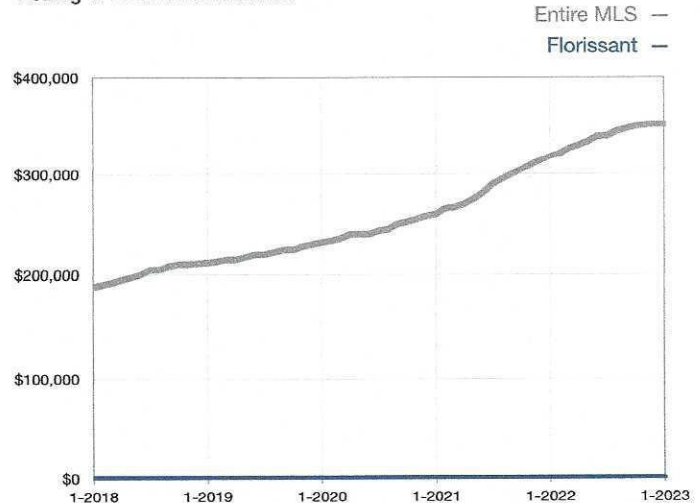
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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Fountain

El Paso County

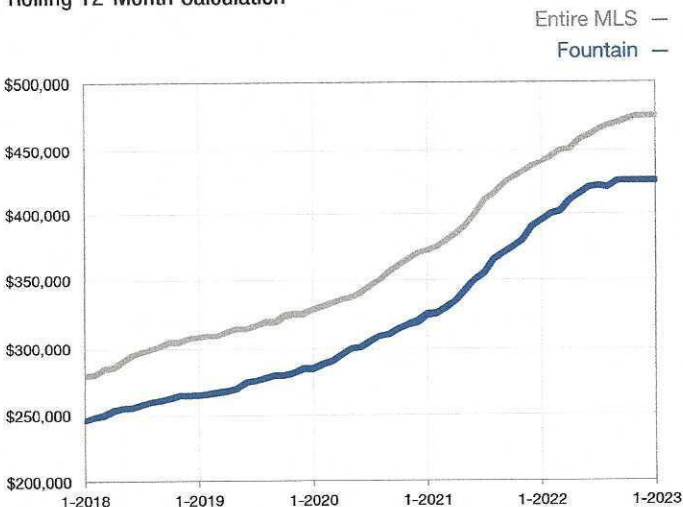
Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	64	51	- 20.3%	64	51	- 20.3%
Sold Listings	56	29	- 48.2%	56	29	- 48.2%
Median Sales Price*	\$418,500	\$395,000	- 5.6%	\$418,500	\$395,000	- 5.6%
Average Sales Price*	\$415,765	\$399,414	- 3.9%	\$415,765	\$399,414	- 3.9%
Percent of List Price Received*	102.6%	100.5%	- 2.0%	102.6%	100.5%	- 2.0%
Days on Market Until Sale	6	56	+ 833.3%	6	56	+ 833.3%
Inventory of Homes for Sale	20	62	+ 210.0%	--	--	--
Months Supply of Inventory	0.3	1.0	+ 233.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

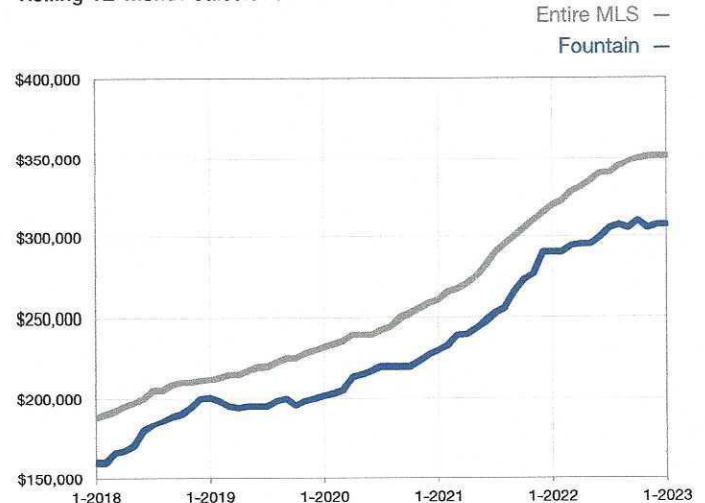
Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	4	2	- 50.0%	4	2	- 50.0%
Sold Listings	3	5	+ 66.7%	3	5	+ 66.7%
Median Sales Price*	\$265,000	\$305,000	+ 15.1%	\$265,000	\$305,000	+ 15.1%
Average Sales Price*	\$270,800	\$303,000	+ 11.9%	\$270,800	\$303,000	+ 11.9%
Percent of List Price Received*	101.9%	98.2%	- 3.6%	101.9%	98.2%	- 3.6%
Days on Market Until Sale	7	19	+ 171.4%	7	19	+ 171.4%
Inventory of Homes for Sale	0	2	--	--	--	--
Months Supply of Inventory	0.0	0.4	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	6	8	+ 33.3%	6	8	+ 33.3%
Sold Listings	5	1	- 80.0%	5	1	- 80.0%
Median Sales Price*	\$550,000	\$435,000	- 20.9%	\$550,000	\$435,000	- 20.9%
Average Sales Price*	\$561,980	\$435,000	- 22.6%	\$561,980	\$435,000	- 22.6%
Percent of List Price Received*	100.8%	96.9%	- 3.9%	100.8%	96.9%	- 3.9%
Days on Market Until Sale	24	30	+ 25.0%	24	30	+ 25.0%
Inventory of Homes for Sale	7	20	+ 185.7%	--	--	--
Months Supply of Inventory	0.9	3.2	+ 255.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	3	1	- 66.7%	3	1	- 66.7%
Sold Listings	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$425,000	\$0	- 100.0%	\$425,000	\$0	- 100.0%
Average Sales Price*	\$425,000	\$0	- 100.0%	\$425,000	\$0	- 100.0%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	100.0%	0.0%	- 100.0%
Days on Market Until Sale	7	0	- 100.0%	7	0	- 100.0%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	1.9	4.0	+ 110.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

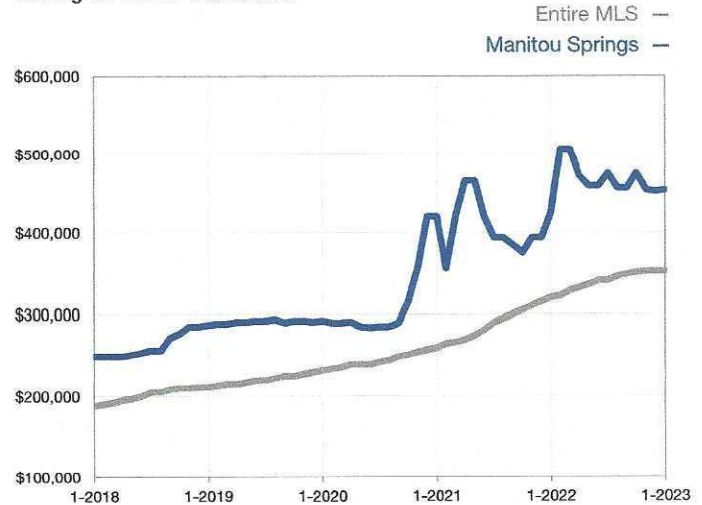
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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Monument / Palmer Lake / Larkspur

El Paso County

Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	37	43	+ 16.2%	37	43	+ 16.2%
Sold Listings	36	29	- 19.4%	36	29	- 19.4%
Median Sales Price*	\$700,000	\$705,000	+ 0.7%	\$700,000	\$705,000	+ 0.7%
Average Sales Price*	\$751,759	\$707,246	- 5.9%	\$751,759	\$707,246	- 5.9%
Percent of List Price Received*	100.2%	97.8%	- 2.4%	100.2%	97.8%	- 2.4%
Days on Market Until Sale	23	61	+ 165.2%	23	61	+ 165.2%
Inventory of Homes for Sale	37	100	+ 170.3%	--	--	--
Months Supply of Inventory	0.6	2.0	+ 233.3%	--	--	--

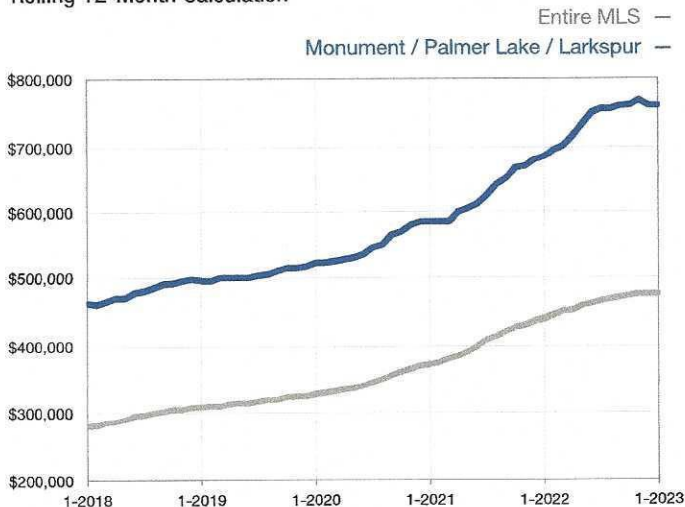
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
Key Metrics						
New Listings	11	8	- 27.3%	11	8	- 27.3%
Sold Listings	15	3	- 80.0%	15	3	- 80.0%
Median Sales Price*	\$387,318	\$365,000	- 5.8%	\$387,318	\$365,000	- 5.8%
Average Sales Price*	\$388,047	\$369,967	- 4.7%	\$388,047	\$369,967	- 4.7%
Percent of List Price Received*	100.9%	99.7%	- 1.2%	100.9%	99.7%	- 1.2%
Days on Market Until Sale	6	39	+ 550.0%	6	39	+ 550.0%
Inventory of Homes for Sale	2	10	+ 400.0%	--	--	--
Months Supply of Inventory	0.2	1.6	+ 700.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

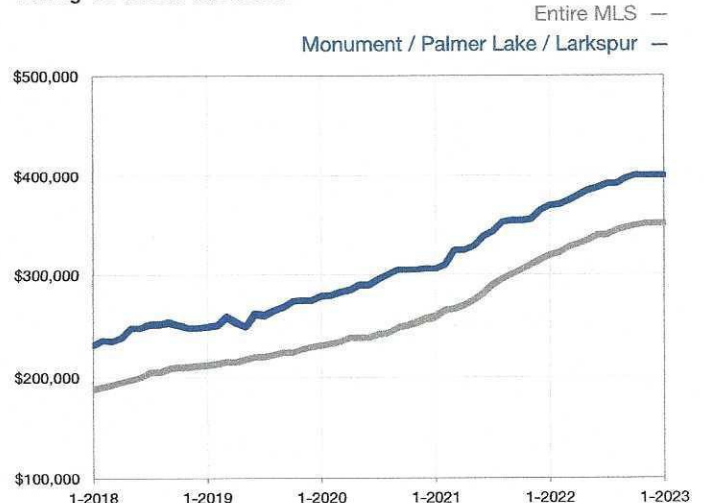
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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Rush / Truckton / Yoder

El Paso County

Single Family-Patio Homes	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	3	3	0.0%	3	3	0.0%
Sold Listings	7	2	- 71.4%	7	2	- 71.4%
Median Sales Price*	\$350,000	\$327,000	- 6.6%	\$350,000	\$327,000	- 6.6%
Average Sales Price*	\$363,829	\$327,000	- 10.1%	\$363,829	\$327,000	- 10.1%
Percent of List Price Received*	98.3%	98.7%	+ 0.4%	98.3%	98.7%	+ 0.4%
Days on Market Until Sale	35	54	+ 54.3%	35	54	+ 54.3%
Inventory of Homes for Sale	10	19	+ 90.0%	--	--	--
Months Supply of Inventory	2.2	4.0	+ 81.8%	--	--	--

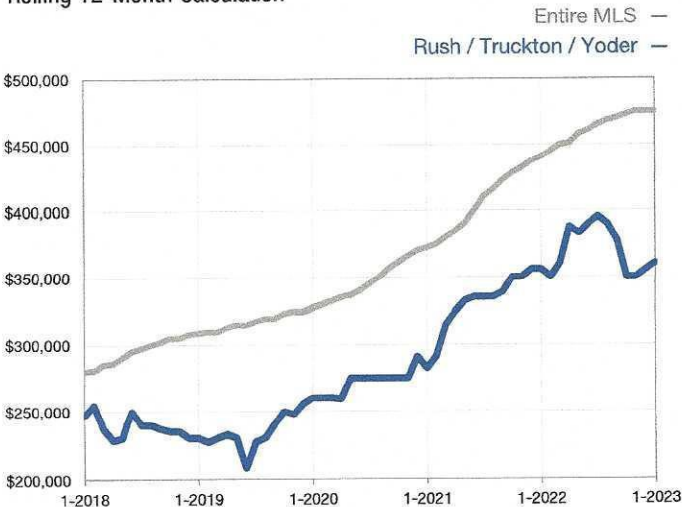
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

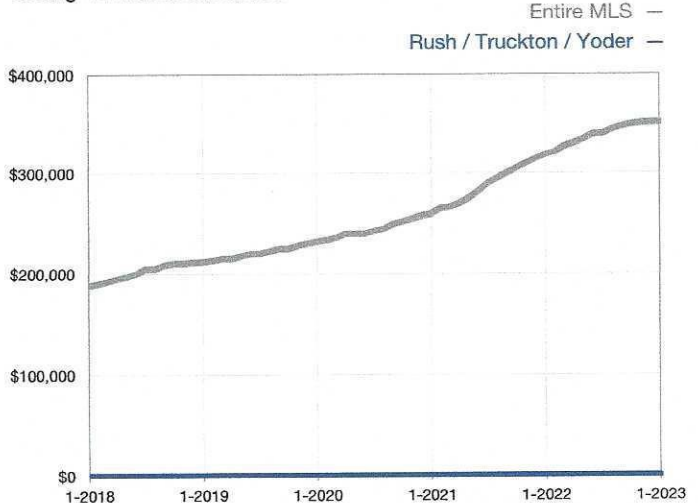
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Security-Widefield

El Paso County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

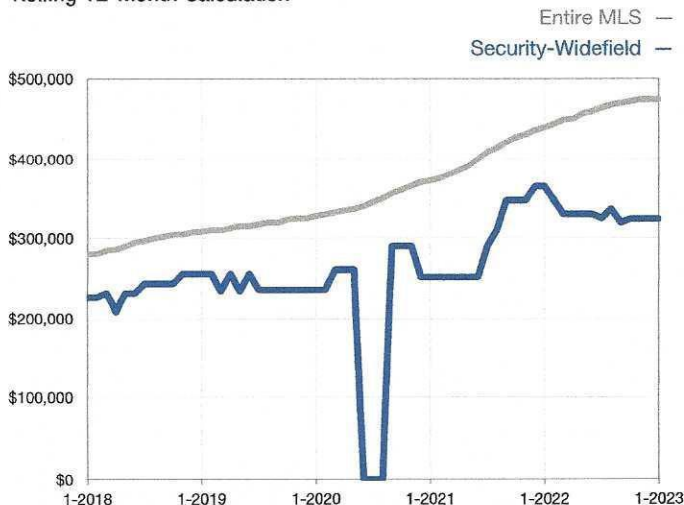
Townhouse/Condo

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

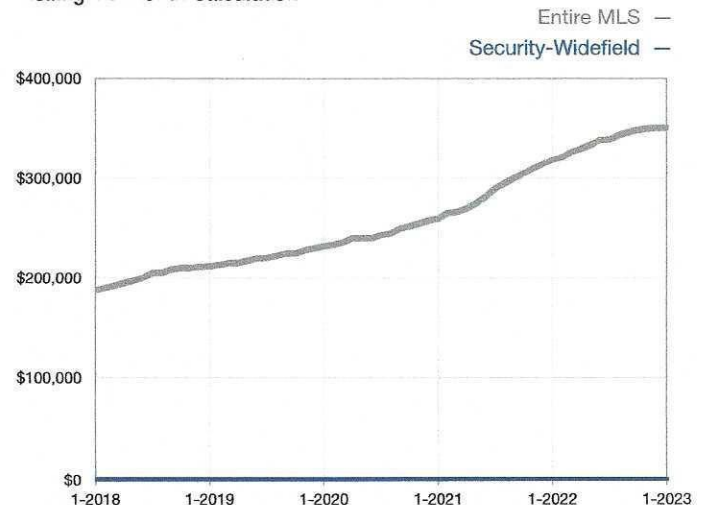
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

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Teller County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	42	35	- 16.7%	42	35	- 16.7%
Sold Listings	57	24	- 57.9%	57	24	- 57.9%
Median Sales Price*	\$444,500	\$562,500	+ 26.5%	\$444,500	\$562,500	+ 26.5%
Average Sales Price*	\$484,802	\$660,273	+ 36.2%	\$484,802	\$660,273	+ 36.2%
Percent of List Price Received*	100.1%	97.5%	- 2.6%	100.1%	97.5%	- 2.6%
Days on Market Until Sale	23	57	+ 147.8%	23	57	+ 147.8%
Inventory of Homes for Sale	70	106	+ 51.4%	--	--	--
Months Supply of Inventory	1.0	1.9	+ 90.0%	--	--	--

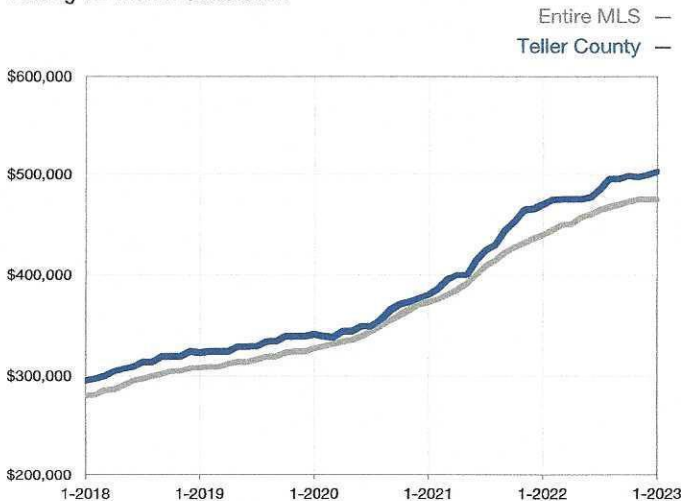
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

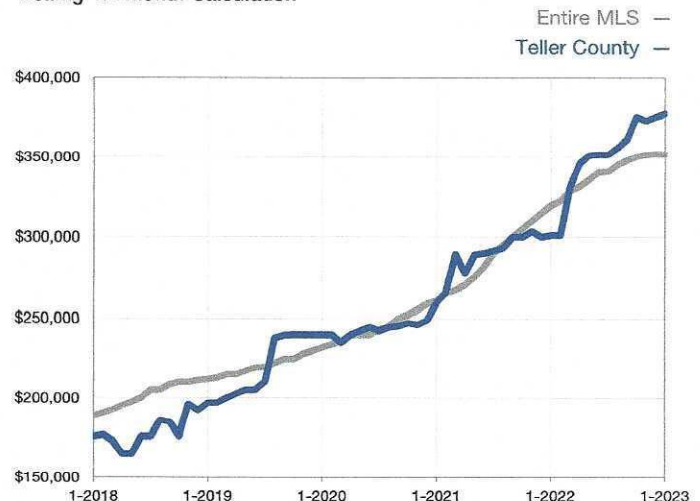
Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	8	7	- 12.5%	8	7	- 12.5%
Sold Listings	3	2	- 33.3%	3	2	- 33.3%
Median Sales Price*	\$335,000	\$323,500	- 3.4%	\$335,000	\$323,500	- 3.4%
Average Sales Price*	\$338,167	\$323,500	- 4.3%	\$338,167	\$323,500	- 4.3%
Percent of List Price Received*	98.1%	100.0%	+ 1.9%	98.1%	100.0%	+ 1.9%
Days on Market Until Sale	29	26	- 10.3%	29	26	- 10.3%
Inventory of Homes for Sale	14	8	- 42.9%	--	--	--
Months Supply of Inventory	4.1	2.0	- 51.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for January 2023

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Victor / Goldfield

Teller County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Sold Listings	3	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$217,000	\$0	- 100.0%	\$217,000	\$0	- 100.0%
Average Sales Price*	\$222,333	\$0	- 100.0%	\$222,333	\$0	- 100.0%
Percent of List Price Received*	97.3%	0.0%	- 100.0%	97.3%	0.0%	- 100.0%
Days on Market Until Sale	10	0	- 100.0%	10	0	- 100.0%
Inventory of Homes for Sale	3	5	+ 66.7%	--	--	--
Months Supply of Inventory	1.1	3.6	+ 227.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

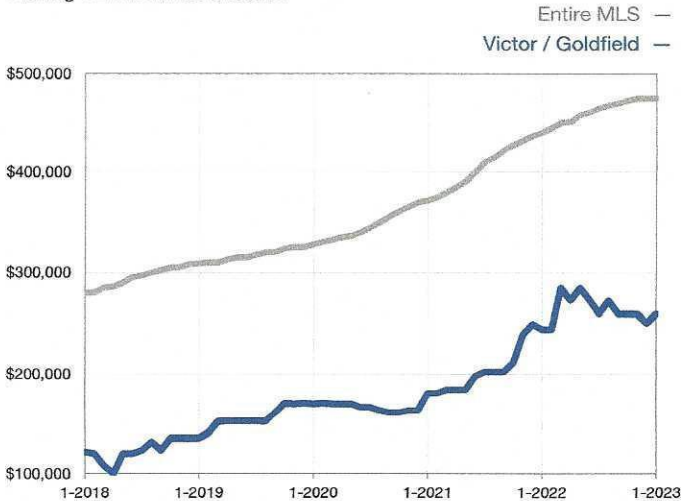
Townhouse/Condo

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

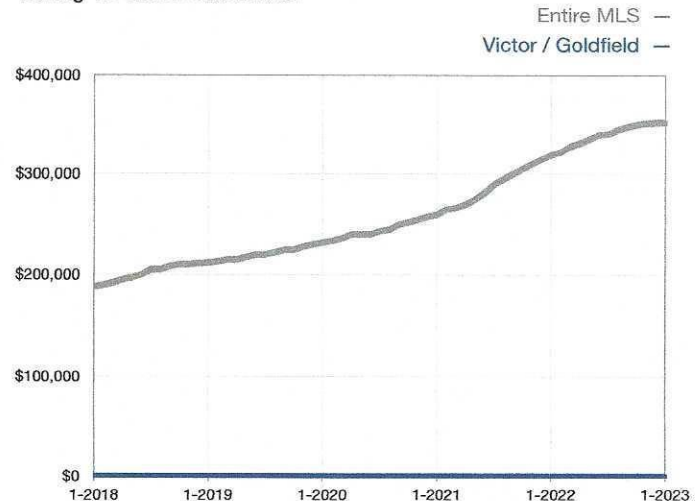
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for January 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Woodland Park

Teller County

Single Family-Patio Homes

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	21	17	- 19.0%	21	17	- 19.0%
Sold Listings	23	10	- 56.5%	23	10	- 56.5%
Median Sales Price*	\$497,000	\$570,000	+ 14.7%	\$497,000	\$570,000	+ 14.7%
Average Sales Price*	\$568,776	\$736,165	+ 29.4%	\$568,776	\$736,165	+ 29.4%
Percent of List Price Received*	102.5%	98.1%	- 4.3%	102.5%	98.1%	- 4.3%
Days on Market Until Sale	13	31	+ 138.5%	13	31	+ 138.5%
Inventory of Homes for Sale	27	35	+ 29.6%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--

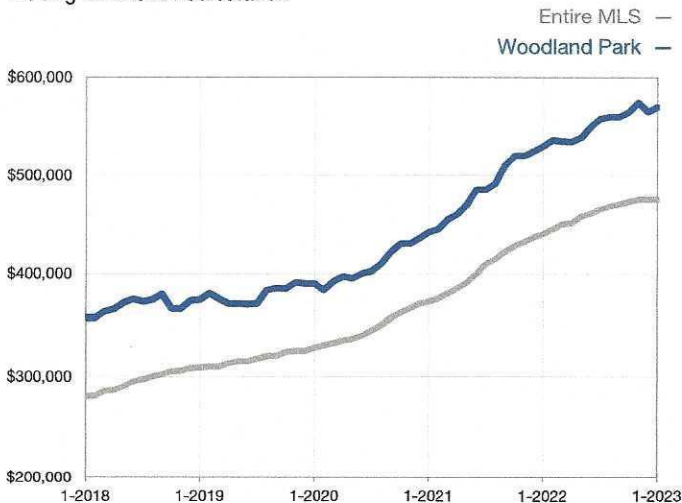
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

Key Metrics	January			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 01-2022	Thru 01-2023	Percent Change from Previous Year
New Listings	8	5	- 37.5%	8	5	- 37.5%
Sold Listings	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$379,750	\$479,000	+ 26.1%	\$379,750	\$479,000	+ 26.1%
Average Sales Price*	\$379,750	\$479,000	+ 26.1%	\$379,750	\$479,000	+ 26.1%
Percent of List Price Received*	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%
Days on Market Until Sale	38	0	- 100.0%	38	0	- 100.0%
Inventory of Homes for Sale	12	6	- 50.0%	--	--	--
Months Supply of Inventory	5.0	1.7	- 66.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

