

Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Black Forest / Elbert

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	63	68	+ 7.9%
Sold Listings	2	2	0.0%	47	44	- 6.4%
Median Sales Price*	\$777,900	\$490,000	- 37.0%	\$700,000	\$707,500	+ 1.1%
Average Sales Price*	\$777,900	\$490,000	- 37.0%	\$789,262	\$724,550	- 8.2%
Percent of List Price Received*	91.4%	98.2%	+ 7.4%	100.9%	98.8%	- 2.1%
Days on Market Until Sale	52	35	- 32.7%	20	52	+ 160.0%
Inventory of Homes for Sale	11	11	0.0%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

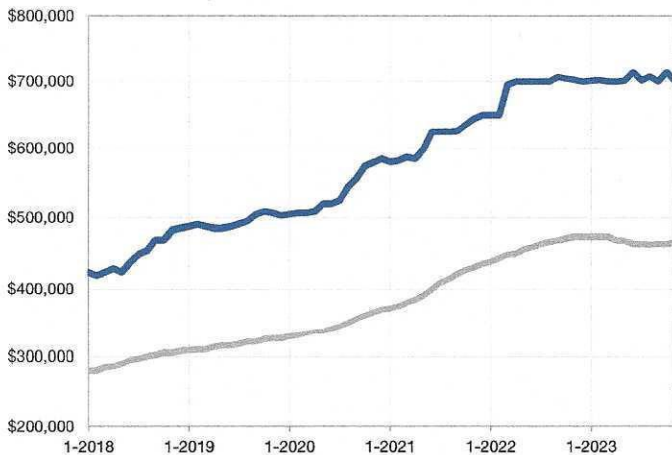
Townhouse/Condo

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

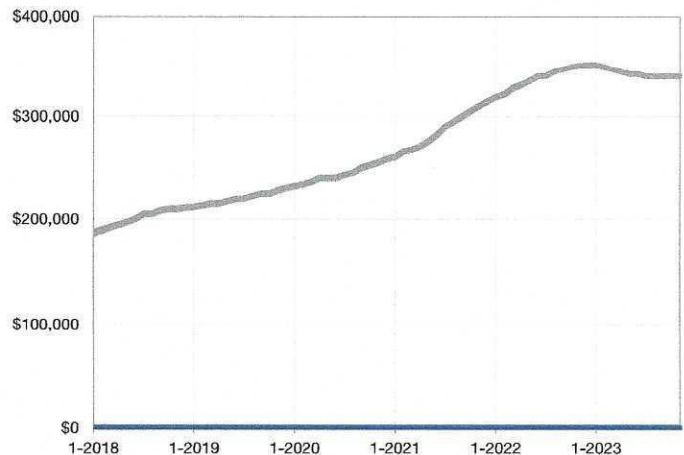
Median Sales Price – Single Family Rolling 12-Month Calculation

Entire MLS —
Black Forest / Elbert —



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

Entire MLS —
Black Forest / Elbert —



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Calhan / Ramah

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	15	11	- 26.7%	205	168	- 18.0%
Sold Listings	10	7	- 30.0%	113	115	+ 1.8%
Median Sales Price*	\$451,638	\$575,000	+ 27.3%	\$430,000	\$450,000	+ 4.7%
Average Sales Price*	\$445,218	\$482,786	+ 8.4%	\$483,156	\$475,136	- 1.7%
Percent of List Price Received*	98.0%	95.0%	- 3.1%	98.9%	98.1%	- 0.8%
Days on Market Until Sale	35	75	+ 114.3%	32	58	+ 81.3%
Inventory of Homes for Sale	52	42	- 19.2%	--	--	--
Months Supply of Inventory	5.0	4.1	- 18.0%	--	--	--

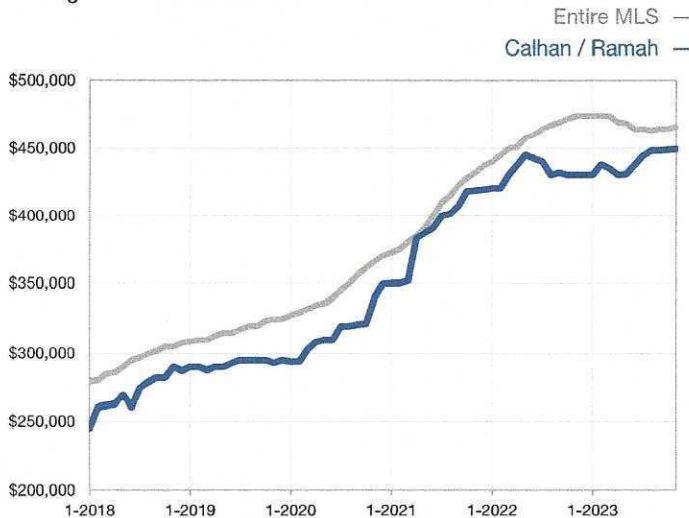
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

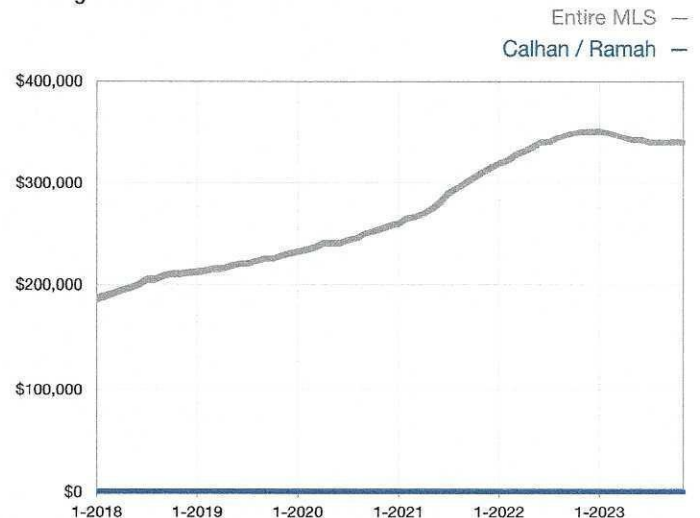
Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	3	0	- 100.0%	17	17	0.0%
Sold Listings	1	2	+ 100.0%	14	14	0.0%
Median Sales Price*	\$675,000	\$349,762	- 48.2%	\$440,500	\$405,000	- 8.1%
Average Sales Price*	\$675,000	\$349,762	- 48.2%	\$457,786	\$473,216	+ 3.4%
Percent of List Price Received*	96.7%	93.9%	- 2.9%	98.6%	95.1%	- 3.5%
Days on Market Until Sale	26	20	- 23.1%	20	57	+ 185.0%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	2.7	2.1	- 22.2%	--	--	--

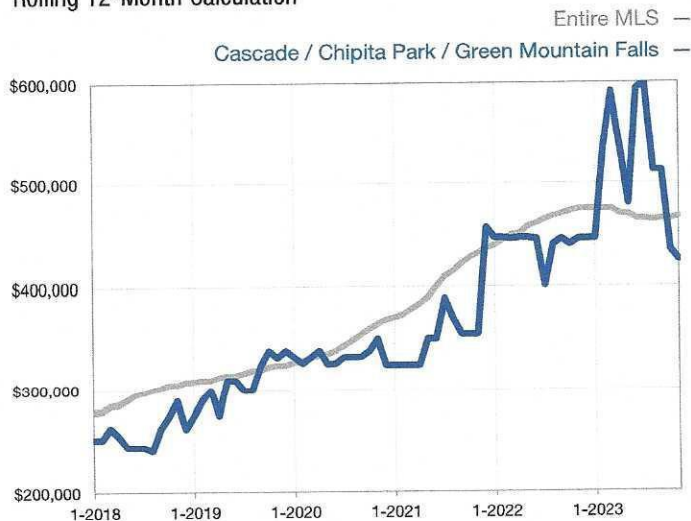
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

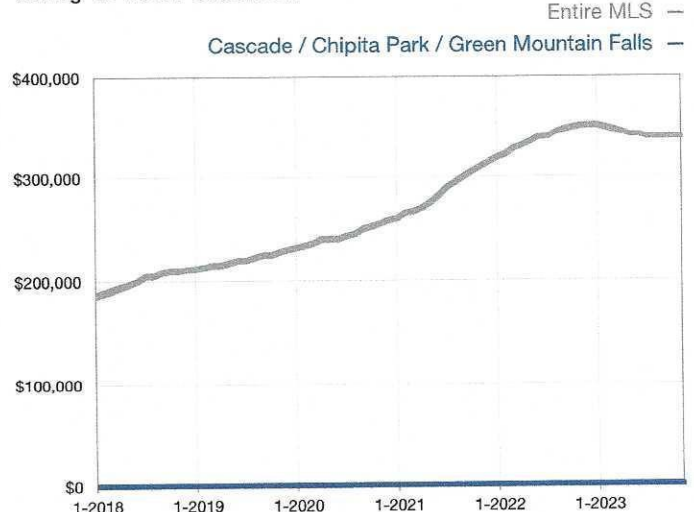
Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	4	--	0	4	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	4	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Colorado Springs

El Paso County

Single Family-Patio Homes

	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	568	558	- 1.8%	11,885	8,666	- 27.1%
Sold Listings	619	443	- 28.4%	9,627	6,996	- 27.3%
Median Sales Price*	\$449,900	\$462,040	+ 2.7%	\$475,000	\$464,900	- 2.1%
Average Sales Price*	\$508,518	\$531,345	+ 4.5%	\$535,313	\$531,441	- 0.7%
Percent of List Price Received*	98.5%	99.2%	+ 0.7%	101.7%	99.5%	- 2.2%
Days on Market Until Sale	34	35	+ 2.9%	16	34	+ 112.5%
Inventory of Homes for Sale	1,614	1,441	- 10.7%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

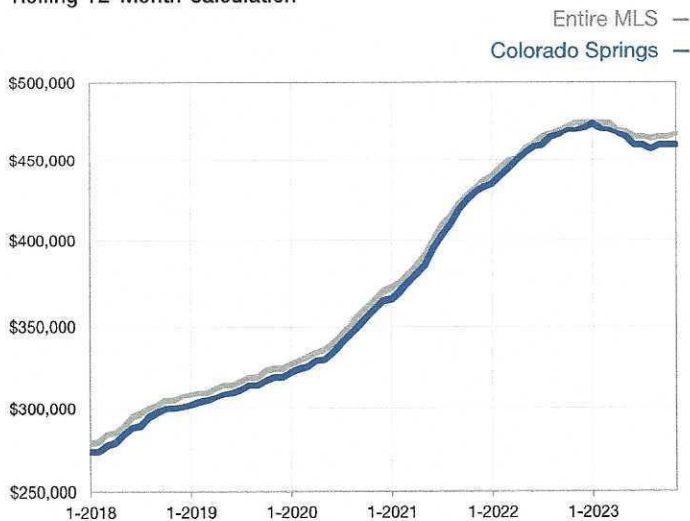
Townhouse/Condo

	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	120	116	- 3.3%	2,099	1,823	- 13.1%
Sold Listings	117	94	- 19.7%	1,869	1,326	- 29.1%
Median Sales Price*	\$350,000	\$333,500	- 4.7%	\$350,000	\$339,040	- 3.1%
Average Sales Price*	\$357,631	\$372,557	+ 4.2%	\$361,045	\$360,197	- 0.2%
Percent of List Price Received*	99.3%	98.8%	- 0.5%	101.7%	99.4%	- 2.3%
Days on Market Until Sale	29	28	- 3.4%	15	31	+ 106.7%
Inventory of Homes for Sale	255	312	+ 22.4%	--	--	--
Months Supply of Inventory	1.5	2.6	+ 73.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

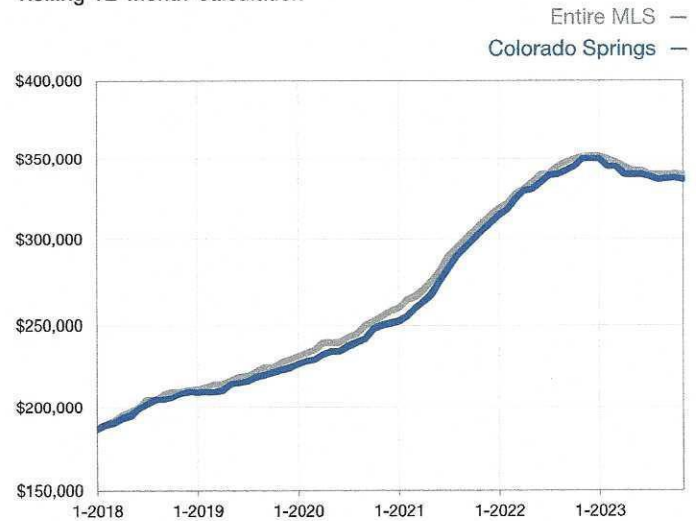
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Cripple Creek

Teller County

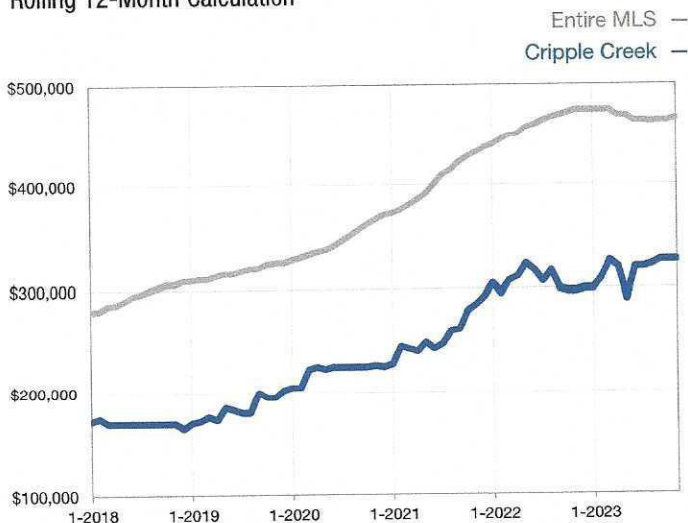
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	7	6	- 14.3%	81	90	+ 11.1%
Sold Listings	5	3	- 40.0%	56	52	- 7.1%
Median Sales Price*	\$320,000	\$310,000	- 3.1%	\$297,750	\$330,000	+ 10.8%
Average Sales Price*	\$320,020	\$288,500	- 9.8%	\$352,411	\$357,813	+ 1.5%
Percent of List Price Received*	95.5%	94.2%	- 1.4%	97.8%	98.2%	+ 0.4%
Days on Market Until Sale	31	112	+ 261.3%	36	46	+ 27.8%
Inventory of Homes for Sale	16	16	0.0%	--	--	--
Months Supply of Inventory	2.9	3.4	+ 17.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

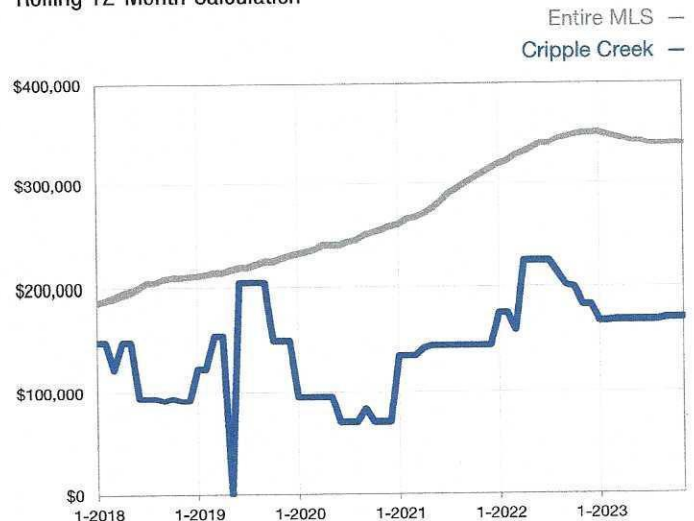
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	1	0	- 100.0%	9	8	- 11.1%
Sold Listings	0	0	--	6	6	0.0%
Median Sales Price*	\$0	\$0	--	\$184,900	\$171,500	- 7.2%
Average Sales Price*	\$0	\$0	--	\$191,333	\$168,833	- 11.8%
Percent of List Price Received*	0.0%	0.0%	--	99.1%	95.2%	- 3.9%
Days on Market Until Sale	0	0	--	22	78	+ 254.5%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Divide

Teller County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	2	5	+ 150.0%	151	110	- 27.2%
Sold Listings	8	9	+ 12.5%	124	90	- 27.4%
Median Sales Price*	\$527,500	\$425,000	- 19.4%	\$490,000	\$552,500	+ 12.8%
Average Sales Price*	\$517,284	\$484,794	- 6.3%	\$543,401	\$651,717	+ 19.9%
Percent of List Price Received*	99.5%	98.9%	- 0.6%	100.8%	98.5%	- 2.3%
Days on Market Until Sale	24	36	+ 50.0%	20	53	+ 165.0%
Inventory of Homes for Sale	32	25	- 21.9%	--	--	--
Months Supply of Inventory	2.9	2.9	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

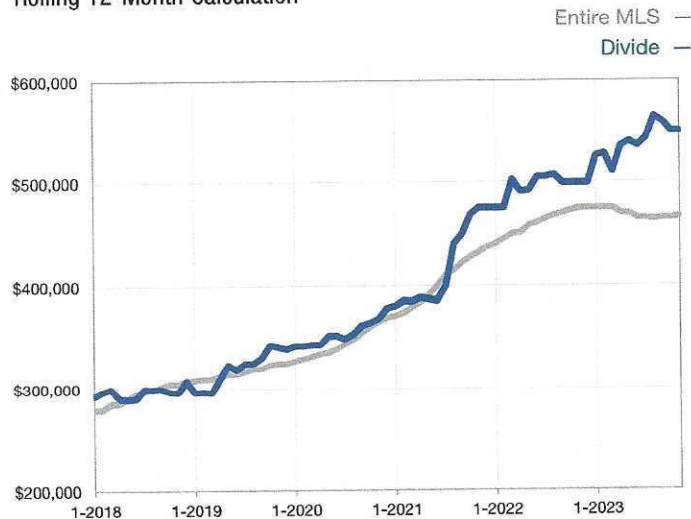
Townhouse/Condo

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	1	--
Median Sales Price*	\$0	\$0	--	\$0	\$420,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$420,000	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	93.3%	--
Days on Market Until Sale	0	0	--	0	12	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

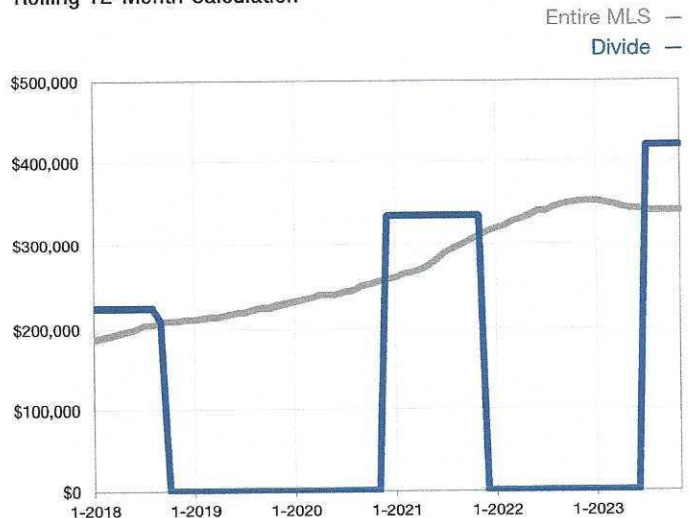
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Ellicott

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	3	0	- 100.0%	16	8	- 50.0%
Sold Listings	0	1	--	0	16	--
Median Sales Price*	\$0	\$602,098	--	\$0	\$486,630	--
Average Sales Price*	\$0	\$602,098	--	\$0	\$466,506	--
Percent of List Price Received*	0.0%	93.1%	--	0.0%	101.2%	--
Days on Market Until Sale	0	174	--	0	82	--
Inventory of Homes for Sale	12	3	- 75.0%	--	--	--
Months Supply of Inventory	0.0	1.3	--	--	--	--

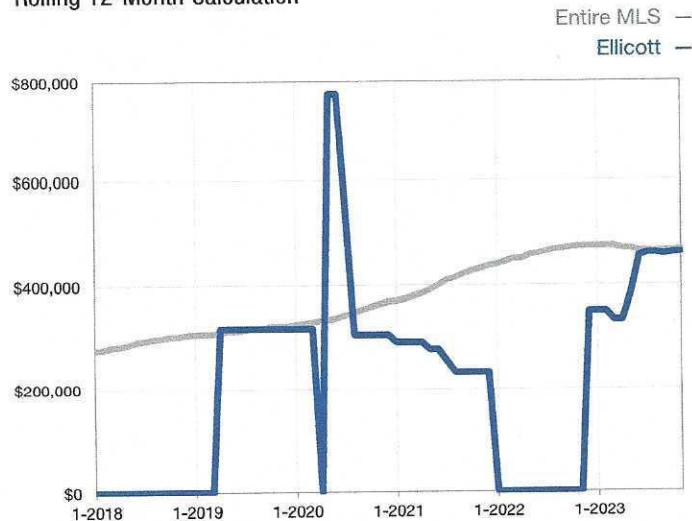
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

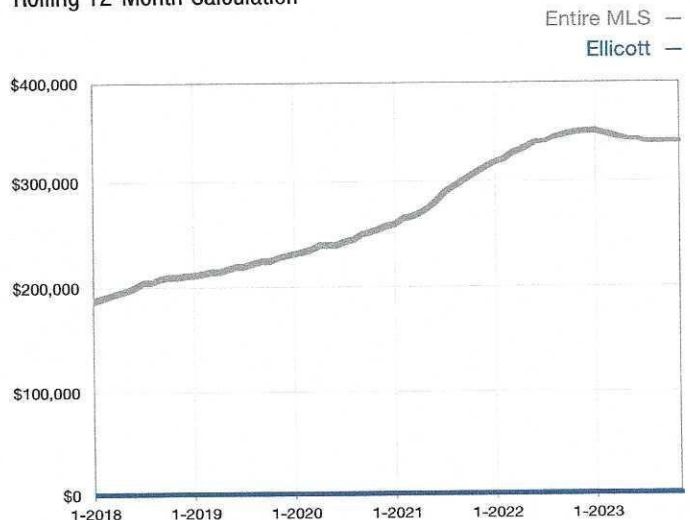
Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	736	695	- 5.6%	15,180	11,250	- 25.9%
Sold Listings	791	576	- 27.2%	12,112	9,014	- 25.6%
Median Sales Price*	\$455,000	\$475,000	+ 4.4%	\$480,000	\$475,000	- 1.0%
Average Sales Price*	\$525,404	\$542,830	+ 3.3%	\$543,431	\$541,642	- 0.3%
Percent of List Price Received*	98.6%	99.0%	+ 0.4%	101.6%	99.4%	- 2.2%
Days on Market Until Sale	33	38	+ 15.2%	16	35	+ 118.8%
Inventory of Homes for Sale	2,143	1,928	- 10.0%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

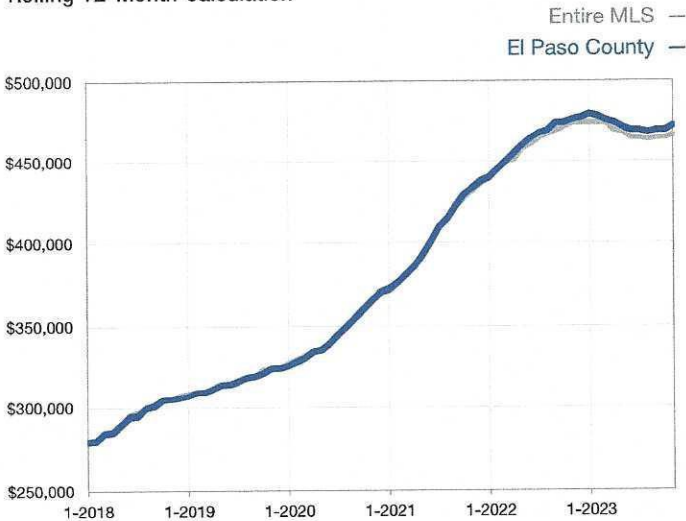
Townhouse/Condo

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	126	129	+ 2.4%	2,270	1,936	- 14.7%
Sold Listings	128	100	- 21.9%	2,026	1,414	- 30.2%
Median Sales Price*	\$349,500	\$334,500	- 4.3%	\$350,332	\$339,900	- 3.0%
Average Sales Price*	\$357,455	\$372,020	+ 4.1%	\$362,085	\$360,062	- 0.6%
Percent of List Price Received*	99.1%	98.8%	- 0.3%	101.6%	99.4%	- 2.2%
Days on Market Until Sale	29	29	0.0%	15	30	+ 100.0%
Inventory of Homes for Sale	270	335	+ 24.1%	--	--	--
Months Supply of Inventory	1.5	2.6	+ 73.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

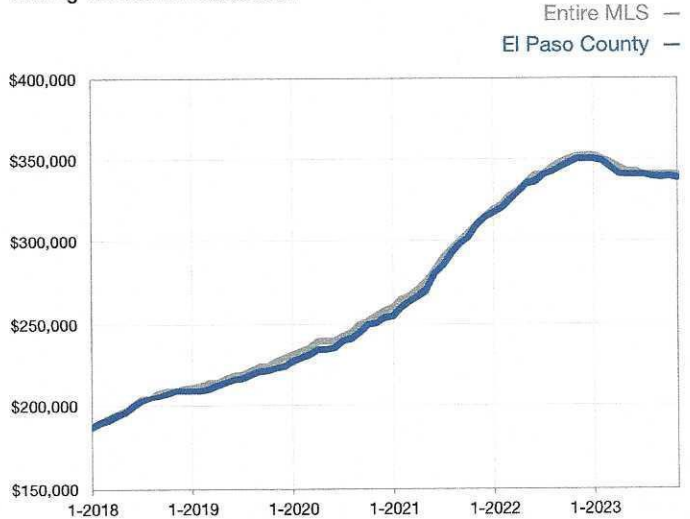
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Falcon / Peyton

El Paso County

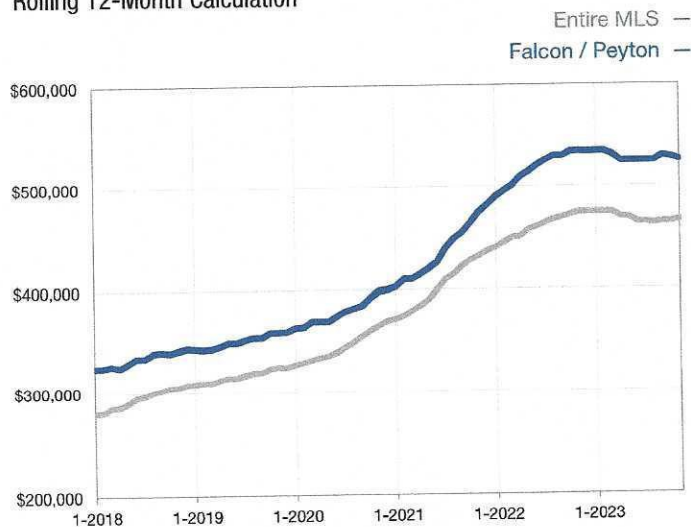
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	58	44	- 24.1%	1,246	857	- 31.2%
Sold Listings	70	42	- 40.0%	961	674	- 29.9%
Median Sales Price*	\$517,500	\$487,500	- 5.8%	\$535,000	\$527,473	- 1.4%
Average Sales Price*	\$550,701	\$546,200	- 0.8%	\$554,964	\$555,440	+ 0.1%
Percent of List Price Received*	99.6%	99.5%	- 0.1%	101.1%	99.4%	- 1.7%
Days on Market Until Sale	33	60	+ 81.8%	16	41	+ 156.3%
Inventory of Homes for Sale	169	169	0.0%	--	--	--
Months Supply of Inventory	2.0	2.8	+ 40.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

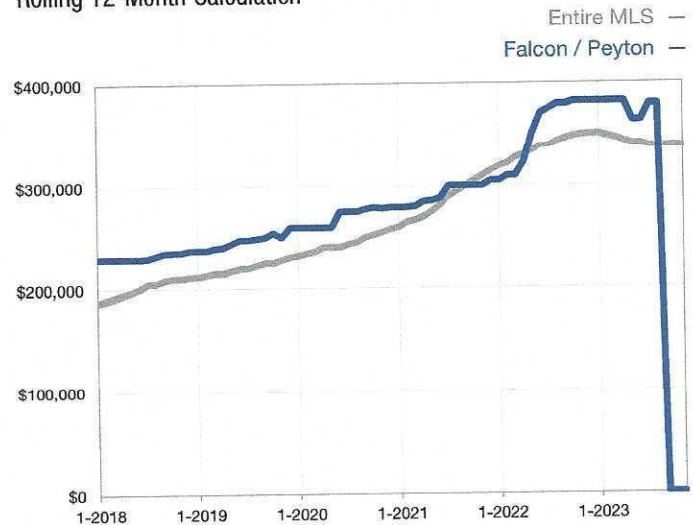
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	1	0	- 100.0%	7	0	- 100.0%
Sold Listings	0	0	--	6	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$382,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$379,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	103.5%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	3	0	- 100.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.7	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Florissant

Teller County

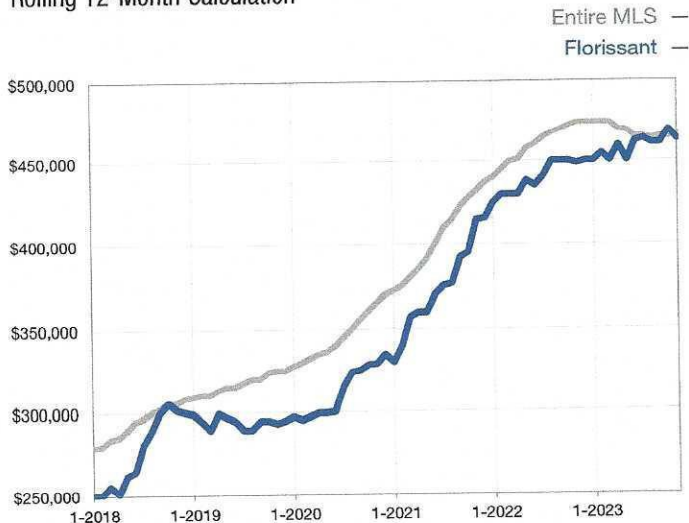
Single Family-Patio Homes	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Key Metrics						
New Listings	16	5	- 68.8%	260	203	- 21.9%
Sold Listings	9	12	+ 33.3%	192	136	- 29.2%
Median Sales Price*	\$475,000	\$307,000	- 35.4%	\$450,000	\$465,000	+ 3.3%
Average Sales Price*	\$515,833	\$410,491	- 20.4%	\$495,733	\$498,104	+ 0.5%
Percent of List Price Received*	96.5%	97.8%	+ 1.3%	99.7%	98.2%	- 1.5%
Days on Market Until Sale	36	40	+ 11.1%	26	49	+ 88.5%
Inventory of Homes for Sale	54	51	- 5.6%	--	--	--
Months Supply of Inventory	3.1	4.2	+ 35.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

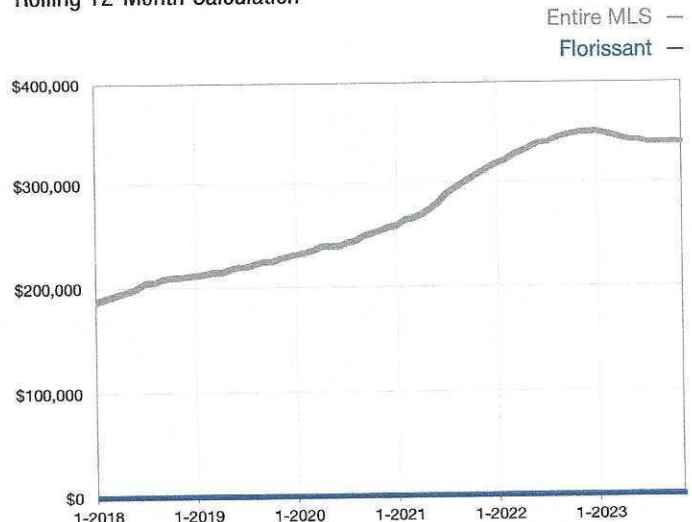
Townhouse/Condo	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Fountain

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	35	30	- 14.3%	837	618	- 26.2%
Sold Listings	39	30	- 23.1%	690	513	- 25.7%
Median Sales Price*	\$400,000	\$382,500	- 4.4%	\$427,750	\$410,000	- 4.1%
Average Sales Price*	\$406,478	\$385,640	- 5.1%	\$425,943	\$411,106	- 3.5%
Percent of List Price Received*	99.4%	98.5%	- 0.9%	101.9%	100.1%	- 1.8%
Days on Market Until Sale	24	34	+ 41.7%	11	27	+ 145.5%
Inventory of Homes for Sale	102	71	- 30.4%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	3	1	- 66.7%	60	new listings	- 22.2%
Sold Listings	5	2	- 60.0%	56	39	- 30.4%
Median Sales Price*	\$300,000	\$297,500	- 0.8%	\$306,000	\$305,000	- 0.3%
Average Sales Price*	\$282,800	\$297,500	+ 5.2%	\$307,063	\$298,449	- 2.8%
Percent of List Price Received*	94.6%	100.0%	+ 5.7%	101.2%	100.0%	- 1.2%
Days on Market Until Sale	42	49	+ 16.7%	10	15	+ 50.0%
Inventory of Homes for Sale	1	5	+ 400.0%	--	--	--
Months Supply of Inventory	0.2	1.4	+ 600.0%	--	--	--

payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

* Does not account for seller concessions and/or down

Median Sales Price – Townhouse/Condo
Rolling 12-Month Calculation

Entire MLS —
Fountain —



Median Sales Price – Single Family
Rolling 12-Month Calculation

Entire MLS —
Fountain —



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Manitou Springs

El Paso County

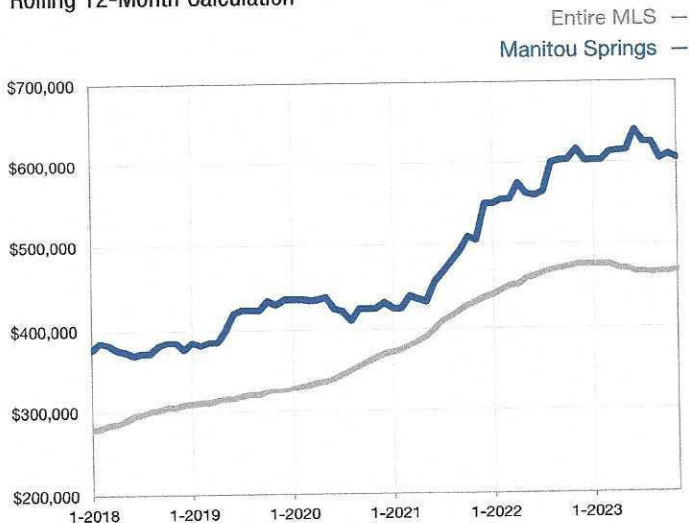
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	6	1	- 83.3%	104	88	- 15.4%
Sold Listings	1	3	+ 200.0%	77	62	- 19.5%
Median Sales Price*	\$689,000	\$590,000	- 14.4%	\$602,500	\$604,500	+ 0.3%
Average Sales Price*	\$689,000	\$633,000	- 8.1%	\$629,475	\$646,689	+ 2.7%
Percent of List Price Received*	100.0%	96.7%	- 3.3%	100.7%	98.0%	- 2.7%
Days on Market Until Sale	2	62	+ 3000.0%	17	41	+ 141.2%
Inventory of Homes for Sale	23	22	- 4.3%	--	--	--
Months Supply of Inventory	3.1	4.1	+ 32.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

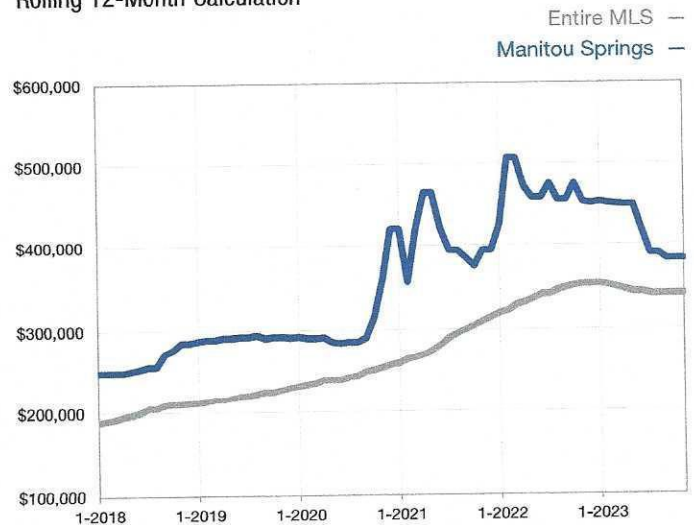
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	1	--	15	8	- 46.7%
Sold Listings	0	0	--	10	5	- 50.0%
Median Sales Price*	\$0	\$0	--	\$451,500	\$382,000	- 15.4%
Average Sales Price*	\$0	\$0	--	\$500,880	\$459,480	- 8.3%
Percent of List Price Received*	0.0%	0.0%	--	101.6%	99.8%	- 1.8%
Days on Market Until Sale	0	0	--	24	16	- 33.3%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--
Months Supply of Inventory	4.4	4.0	- 9.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Monument / Palmer Lake / Larkspur

El Paso County

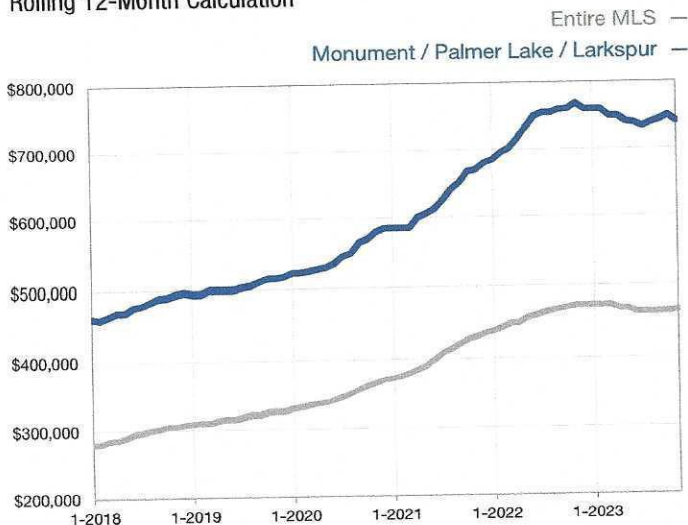
Single Family-Patio Homes	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Key Metrics						
New Listings	40	37	- 7.5%	777	704	- 9.4%
Sold Listings	48	39	- 18.8%	566	545	- 3.7%
Median Sales Price*	\$769,000	\$715,000	- 7.0%	\$765,000	\$750,000	- 2.0%
Average Sales Price*	\$906,979	\$793,683	- 12.5%	\$854,121	\$809,300	- 5.2%
Percent of List Price Received*	98.3%	98.6%	+ 0.3%	100.9%	99.2%	- 1.7%
Days on Market Until Sale	36	36	0.0%	20	41	+ 105.0%
Inventory of Homes for Sale	141	144	+ 2.1%	--	--	--
Months Supply of Inventory	2.7	2.9	+ 7.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

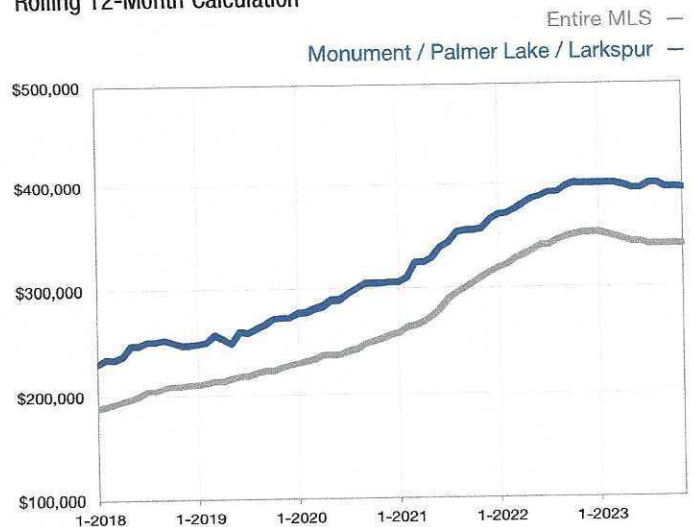
Townhouse/Condo	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Key Metrics						
New Listings	2	6	+ 200.0%	91	56	- 38.5%
Sold Listings	6	4	- 33.3%	87	46	- 47.1%
Median Sales Price*	\$403,700	\$397,500	- 1.5%	\$400,000	\$395,450	- 1.1%
Average Sales Price*	\$416,233	\$396,650	- 4.7%	\$405,919	\$411,491	+ 1.4%
Percent of List Price Received*	99.1%	99.3%	+ 0.2%	100.7%	99.2%	- 1.5%
Days on Market Until Sale	16	43	+ 168.8%	5	31	+ 520.0%
Inventory of Homes for Sale	7	9	+ 28.6%	--	--	--
Months Supply of Inventory	0.8	2.3	+ 187.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Rush / Truckton / Yoder

El Paso County

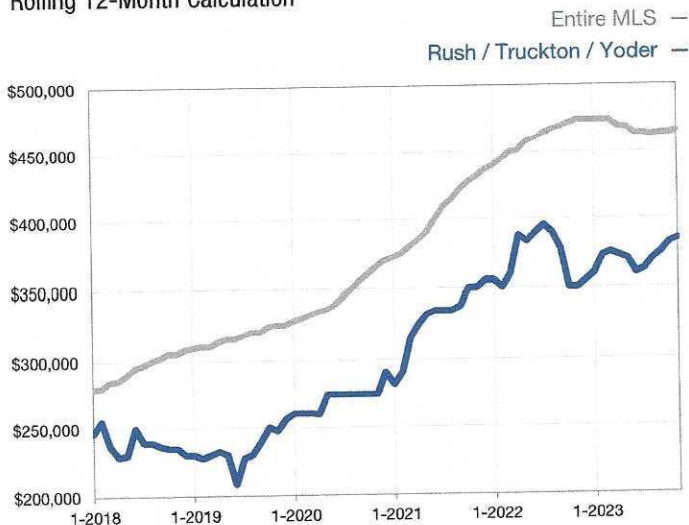
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	8	7	- 12.5%	80	77	- 3.8%
Sold Listings	2	7	+ 250.0%	55	46	- 16.4%
Median Sales Price*	\$310,000	\$450,000	+ 45.2%	\$350,000	\$392,250	+ 12.1%
Average Sales Price*	\$310,000	\$608,700	+ 96.4%	\$375,496	\$418,252	+ 11.4%
Percent of List Price Received*	99.3%	94.7%	- 4.6%	99.1%	97.6%	- 1.5%
Days on Market Until Sale	86	59	- 31.4%	47	63	+ 34.0%
Inventory of Homes for Sale	22	23	+ 4.5%	--	--	--
Months Supply of Inventory	4.3	5.2	+ 20.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

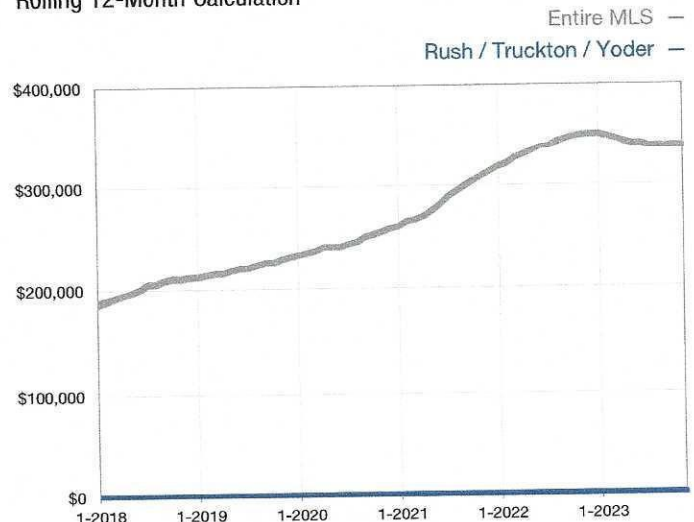
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Security-Widefield

El Paso County

Single Family-Patio Homes	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	5	1	- 80.0%
Sold Listings	0	0	--	6	1	- 83.3%
Median Sales Price*	\$0	\$0	--	\$324,000	\$350,000	+ 8.0%
Average Sales Price*	\$0	\$0	--	\$328,917	\$350,000	+ 6.4%
Percent of List Price Received*	0.0%	0.0%	--	99.7%	100.0%	+ 0.3%
Days on Market Until Sale	0	0	--	12	2	- 83.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

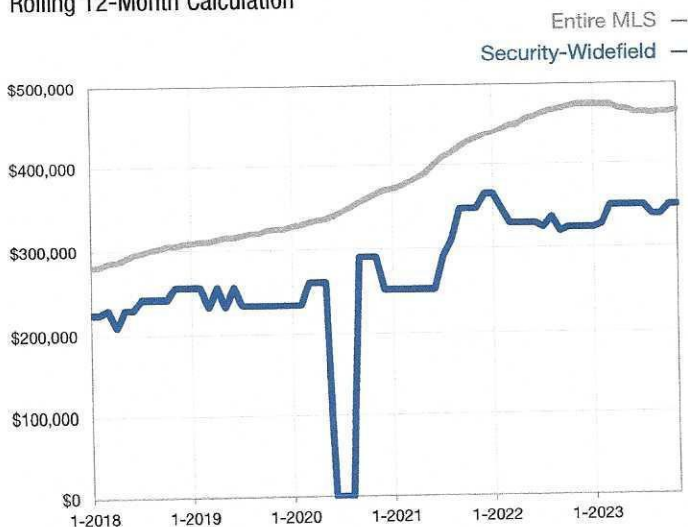
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

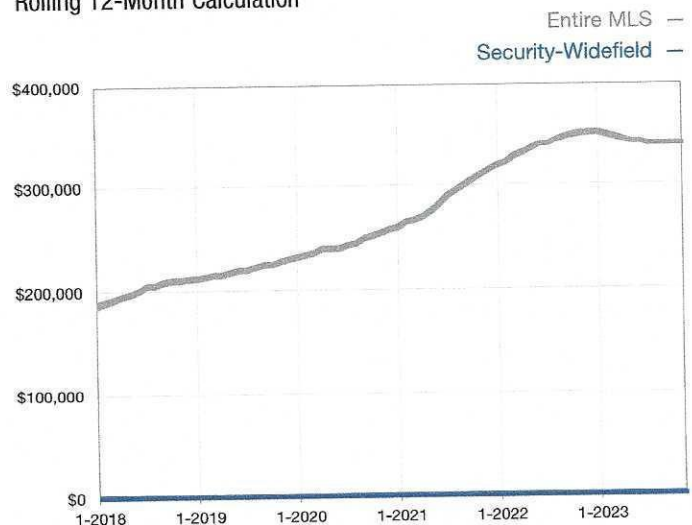
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Teller County

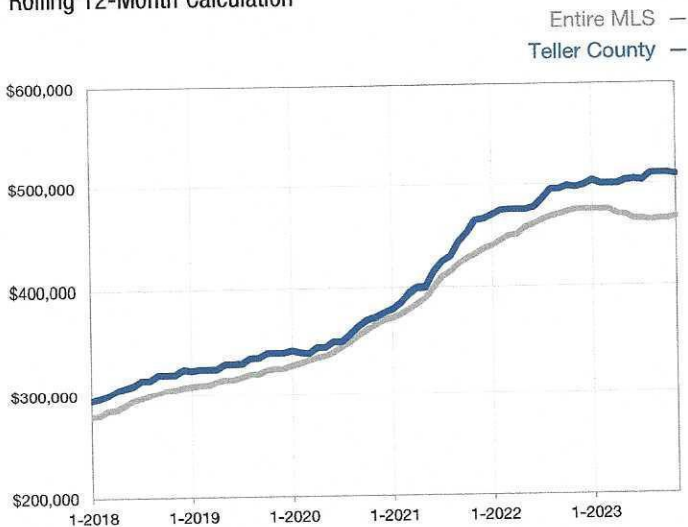
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	37	25	- 32.4%	838	739	- 11.8%
Sold Listings	38	39	+ 2.6%	643	496	- 22.9%
Median Sales Price*	\$485,000	\$425,000	- 12.4%	\$500,000	\$515,000	+ 3.0%
Average Sales Price*	\$549,405	\$483,646	- 12.0%	\$539,446	\$564,514	+ 4.6%
Percent of List Price Received*	98.2%	96.2%	- 2.0%	100.3%	98.3%	- 2.0%
Days on Market Until Sale	28	49	+ 75.0%	22	45	+ 104.5%
Inventory of Homes for Sale	154	161	+ 4.5%	--	--	--
Months Supply of Inventory	2.6	3.6	+ 38.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

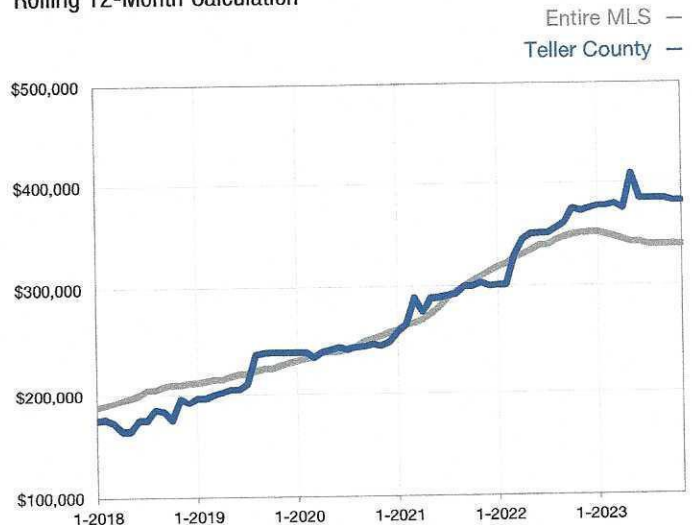
Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	1	3	+ 200.0%	42	65	+ 54.8%
Sold Listings	2	0	- 100.0%	41	35	- 14.6%
Median Sales Price*	\$290,000	\$0	- 100.0%	\$373,000	\$380,000	+ 1.9%
Average Sales Price*	\$290,000	\$0	- 100.0%	\$375,251	\$368,631	- 1.8%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	100.8%	97.8%	- 3.0%
Days on Market Until Sale	33	0	- 100.0%	35	34	- 2.9%
Inventory of Homes for Sale	7	16	+ 128.6%	--	--	--
Months Supply of Inventory	1.6	4.4	+ 175.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Victor / Goldfield

Teller County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	1	--	17	29	+ 70.6%
Sold Listings	0	1	--	12	16	+ 33.3%
Median Sales Price*	\$0	\$425,000	--	\$260,000	\$291,750	+ 12.2%
Average Sales Price*	\$0	\$425,000	--	\$410,333	\$366,297	- 10.7%
Percent of List Price Received*	0.0%	85.0%	--	96.0%	97.8%	+ 1.9%
Days on Market Until Sale	0	93	--	42	64	+ 52.4%
Inventory of Homes for Sale	6	12	+ 100.0%	--	--	--
Months Supply of Inventory	3.2	6.0	+ 87.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

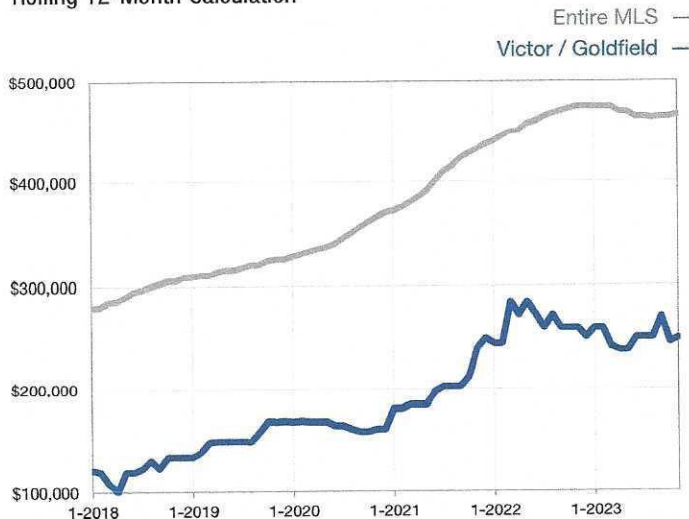
Townhouse/Condo

Key Metrics	November			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Woodland Park

Teller County

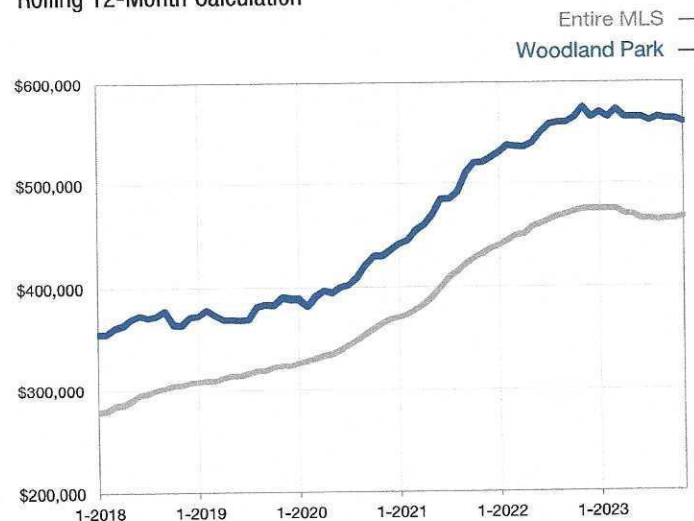
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	13	9	- 30.8%	358	321	- 10.3%
Sold Listings	17	15	- 11.8%	279	211	- 24.4%
Median Sales Price*	\$575,000	\$550,000	- 4.3%	\$570,000	\$565,000	- 0.9%
Average Sales Price*	\$671,853	\$567,767	- 15.5%	\$617,359	\$627,718	+ 1.7%
Percent of List Price Received*	99.2%	94.5%	- 4.7%	101.1%	98.4%	- 2.7%
Days on Market Until Sale	24	47	+ 95.8%	18	37	+ 105.6%
Inventory of Homes for Sale	52	62	+ 19.2%	--	--	--
Months Supply of Inventory	2.1	3.3	+ 57.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 11-2022	Thru 11-2023	Percent Change from Previous Year
New Listings	0	3	--	33	56	+ 69.7%
Sold Listings	2	0	- 100.0%	35	28	- 20.0%
Median Sales Price*	\$290,000	\$0	- 100.0%	\$386,000	\$391,250	+ 1.4%
Average Sales Price*	\$290,000	\$0	- 100.0%	\$406,780	\$409,610	+ 0.7%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	101.1%	98.5%	- 2.6%
Days on Market Until Sale	33	0	- 100.0%	38	25	- 34.2%
Inventory of Homes for Sale	5	15	+ 200.0%	--	--	--
Months Supply of Inventory	1.4	5.2	+ 271.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

