

Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Black Forest / Elbert

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	3	1	- 66.7%	68	63	- 7.4%
Sold Listings	7	2	- 71.4%	54	47	- 13.0%
Median Sales Price*	\$707,000	\$777,900	+ 10.0%	\$650,000	\$700,000	+ 7.7%
Average Sales Price*	\$660,843	\$777,900	+ 17.7%	\$667,600	\$789,262	+ 18.2%
Percent of List Price Received*	100.1%	91.4%	- 8.7%	101.7%	100.9%	- 0.8%
Days on Market Until Sale	20	52	+ 160.0%	14	20	+ 42.9%
Inventory of Homes for Sale	7	10	+ 42.9%	--	--	--
Months Supply of Inventory	1.4	2.2	+ 57.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

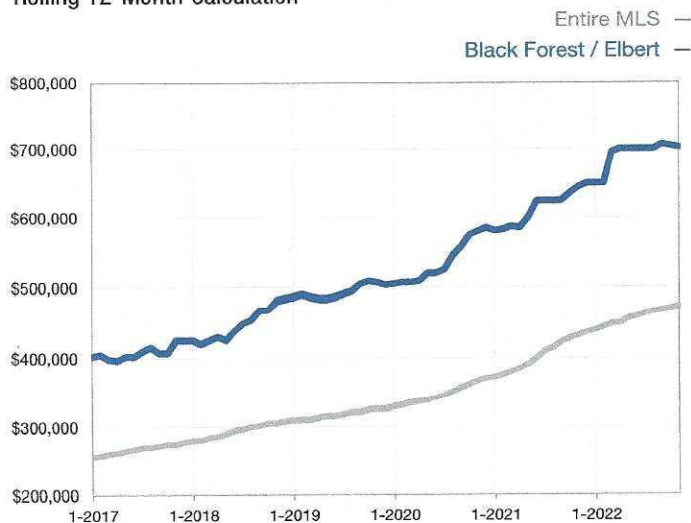
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

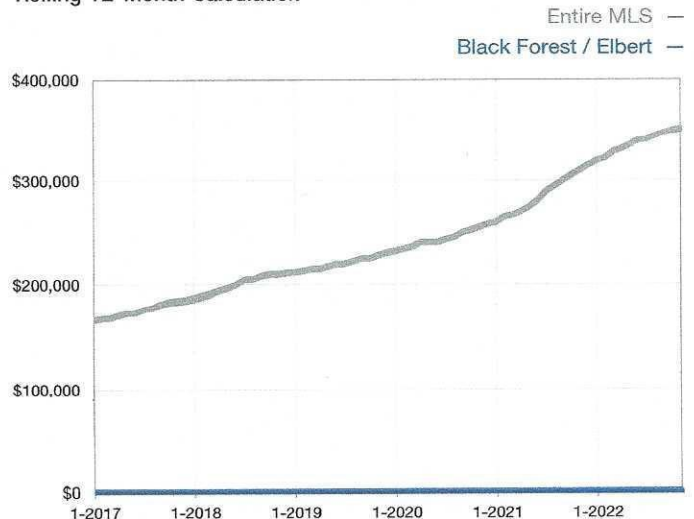
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Calhan / Ramah

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	9	15	+ 66.7%	143	197	+ 37.8%
Sold Listings	9	9	0.0%	116	106	- 8.6%
Median Sales Price*	\$420,000	\$475,000	+ 13.1%	\$420,000	\$439,000	+ 4.5%
Average Sales Price*	\$440,248	\$447,100	+ 1.6%	\$460,235	\$487,921	+ 6.0%
Percent of List Price Received*	99.0%	97.2%	- 1.8%	100.4%	98.8%	- 1.6%
Days on Market Until Sale	17	39	+ 129.4%	25	34	+ 36.0%
Inventory of Homes for Sale	24	48	+ 100.0%	--	--	--
Months Supply of Inventory	2.3	4.9	+ 113.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

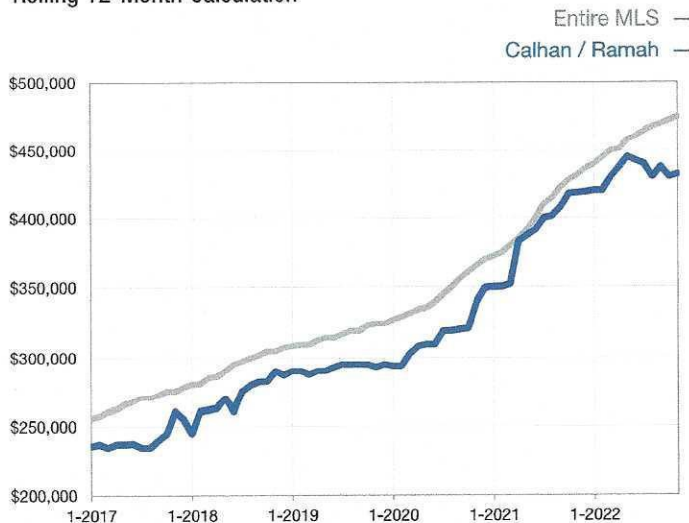
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

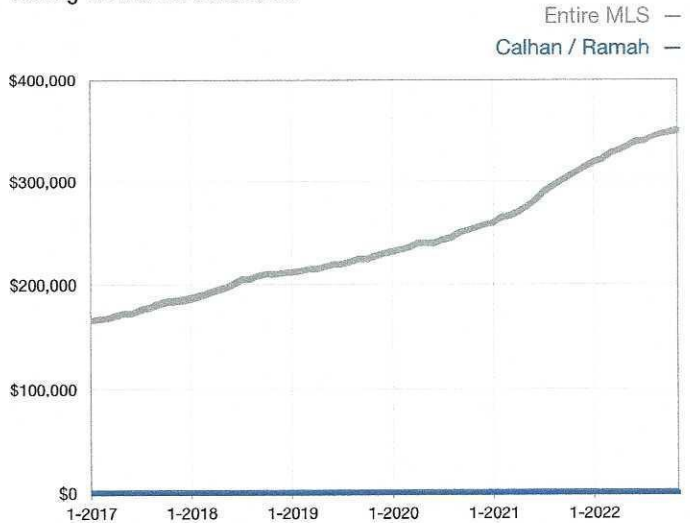
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes

	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	1	3	+ 200.0%	17	17	0.0%
Sold Listings	0	1	--	14	14	0.0%
Median Sales Price*	\$0	\$675,000	--	\$451,950	\$440,500	- 2.5%
Average Sales Price*	\$0	\$675,000	--	\$413,657	\$457,786	+ 10.7%
Percent of List Price Received*	0.0%	96.7%	--	104.2%	98.6%	- 5.4%
Days on Market Until Sale	0	26	--	10	20	+ 100.0%
Inventory of Homes for Sale	1	5	+ 400.0%	--	--	--
Months Supply of Inventory	0.5	2.7	+ 440.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

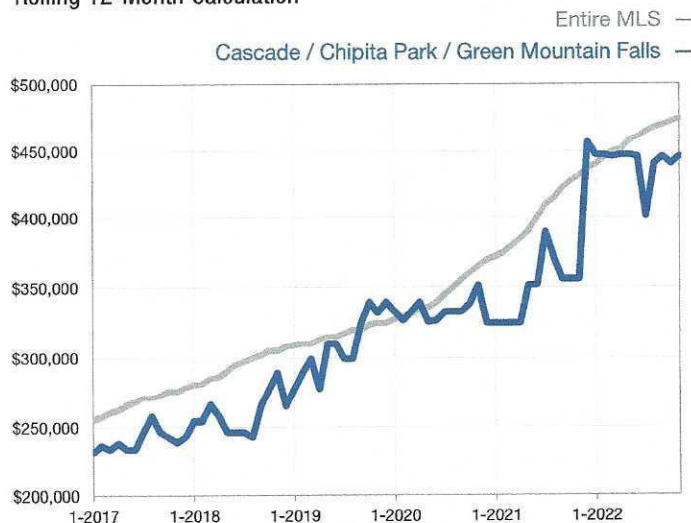
Townhouse/Condo

	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

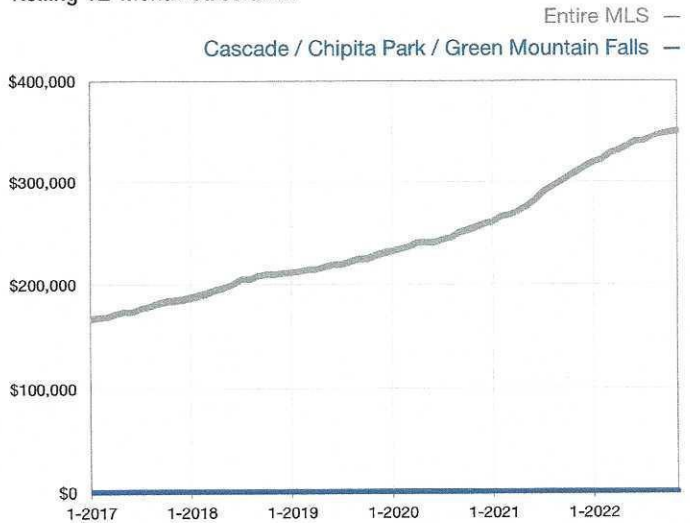
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Colorado Springs

El Paso County

Single Family-Patio Homes

	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	806	561	- 30.4%	12,494	11,854	- 5.1%
Sold Listings	1,000	620	- 38.0%	11,496	9,635	- 16.2%
Median Sales Price*	\$444,950	\$449,900	+ 1.1%	\$430,000	\$474,900	+ 10.4%
Average Sales Price*	\$496,617	\$508,745	+ 2.4%	\$484,346	\$535,232	+ 10.5%
Percent of List Price Received*	101.8%	98.6%	- 3.1%	103.4%	101.7%	- 1.6%
Days on Market Until Sale	12	34	+ 183.3%	11	16	+ 45.5%
Inventory of Homes for Sale	644	1,525	+ 136.8%	--	--	--
Months Supply of Inventory	0.6	1.7	+ 183.3%	--	--	--

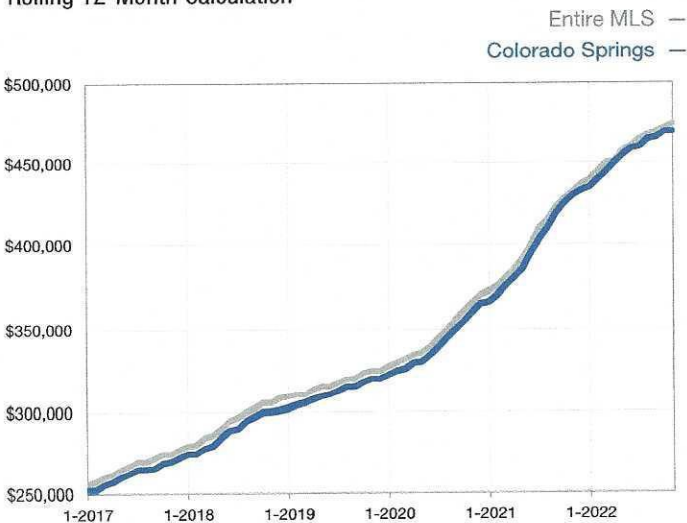
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

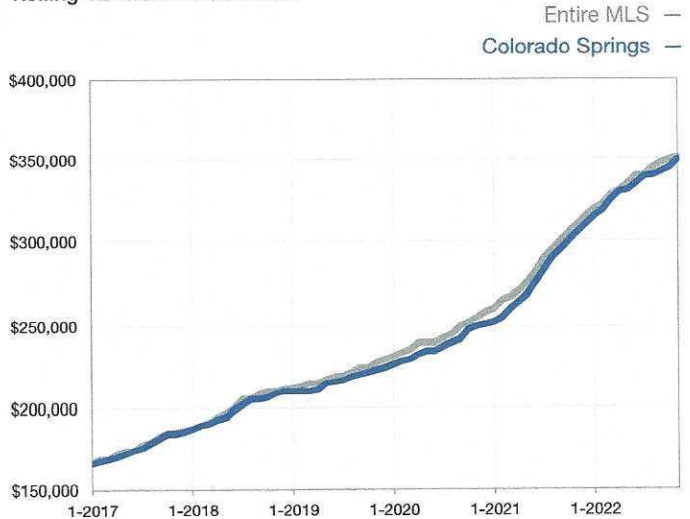
	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	171	118	- 31.0%	2,248	2,089	- 7.1%
Sold Listings	199	117	- 41.2%	2,081	1,868	- 10.2%
Median Sales Price*	\$318,000	\$350,000	+ 10.1%	\$309,671	\$350,000	+ 13.0%
Average Sales Price*	\$321,551	\$357,631	+ 11.2%	\$319,295	\$361,035	+ 13.1%
Percent of List Price Received*	102.3%	99.3%	- 2.9%	103.2%	101.7%	- 1.5%
Days on Market Until Sale	12	29	+ 141.7%	8	15	+ 87.5%
Inventory of Homes for Sale	137	238	+ 73.7%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Cripple Creek

Teller County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	7	7	0.0%	84	81	- 3.6%
Sold Listings	7	5	- 28.6%	71	56	- 21.1%
Median Sales Price*	\$339,000	\$320,000	- 5.6%	\$293,000	\$297,750	+ 1.6%
Average Sales Price*	\$345,729	\$320,020	- 7.4%	\$345,764	\$352,946	+ 2.1%
Percent of List Price Received*	97.3%	95.5%	- 1.8%	98.9%	98.0%	- 0.9%
Days on Market Until Sale	35	31	- 11.4%	29	36	+ 24.1%
Inventory of Homes for Sale	13	16	+ 23.1%	--	--	--
Months Supply of Inventory	2.0	2.9	+ 45.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

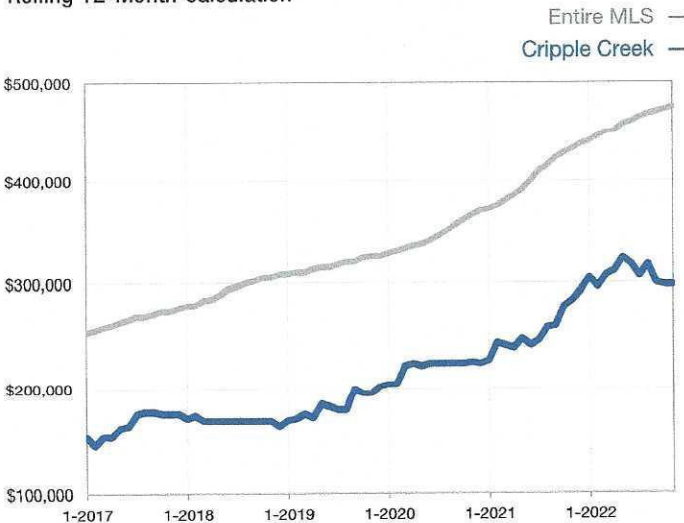
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	2	1	- 50.0%	12	9	- 25.0%
Sold Listings	1	0	- 100.0%	9	6	- 33.3%
Median Sales Price*	\$225,000	\$0	- 100.0%	\$145,000	\$184,900	+ 27.5%
Average Sales Price*	\$225,000	\$0	- 100.0%	\$181,333	\$191,333	+ 5.5%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	97.4%	99.1%	+ 1.7%
Days on Market Until Sale	27	0	- 100.0%	29	22	- 24.1%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

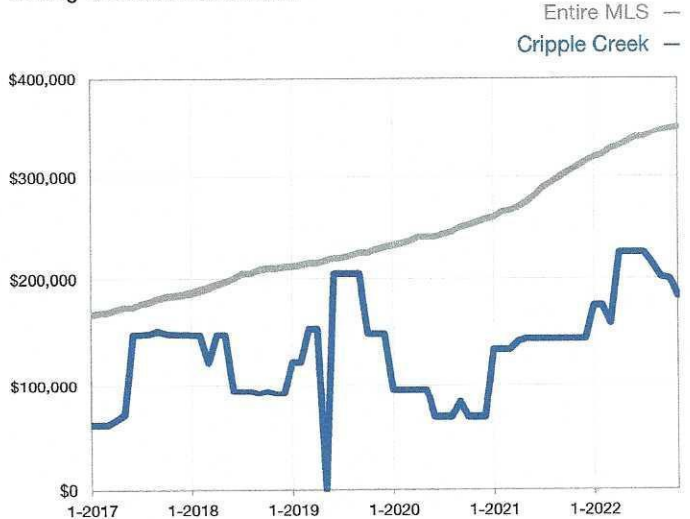
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Divide

Teller County

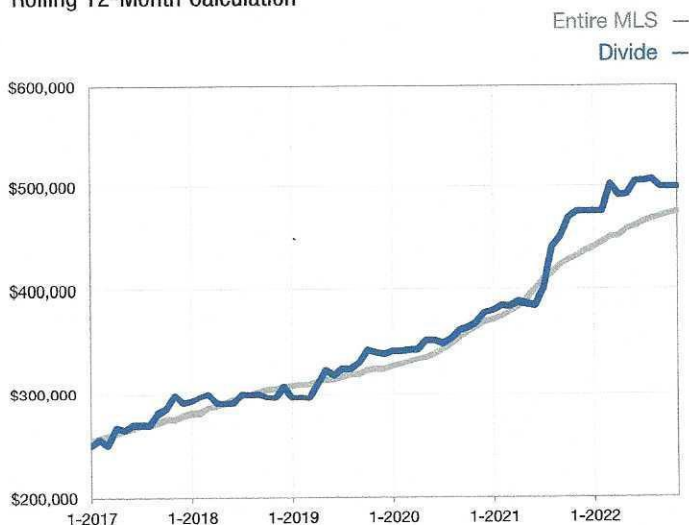
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	6	2	- 66.7%	150	151	+ 0.7%
Sold Listings	20	8	- 60.0%	127	124	- 2.4%
Median Sales Price*	\$527,500	\$527,500	0.0%	\$475,000	\$490,000	+ 3.2%
Average Sales Price*	\$589,395	\$517,284	- 12.2%	\$522,366	\$543,401	+ 4.0%
Percent of List Price Received*	99.6%	99.5%	- 0.1%	101.0%	100.8%	- 0.2%
Days on Market Until Sale	23	24	+ 4.3%	15	20	+ 33.3%
Inventory of Homes for Sale	18	31	+ 72.2%	--	--	--
Months Supply of Inventory	1.6	2.8	+ 75.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

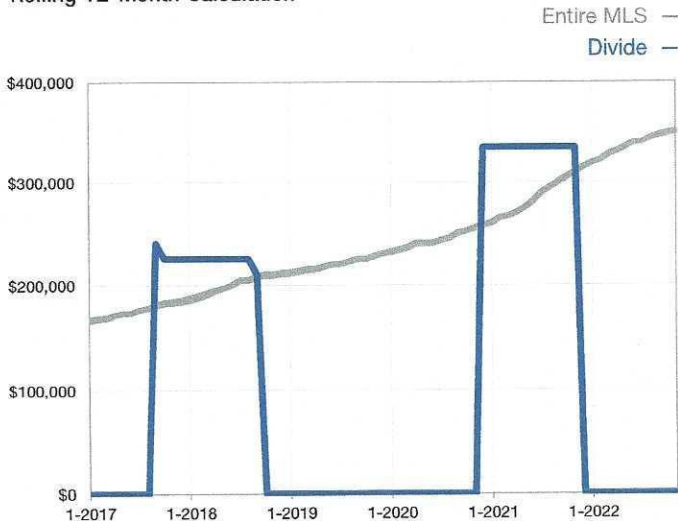
Townhouse/Condo	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Ellicott

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	3	--	0	16	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	102.2%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	75	0	- 100.0%
Inventory of Homes for Sale	0	10	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

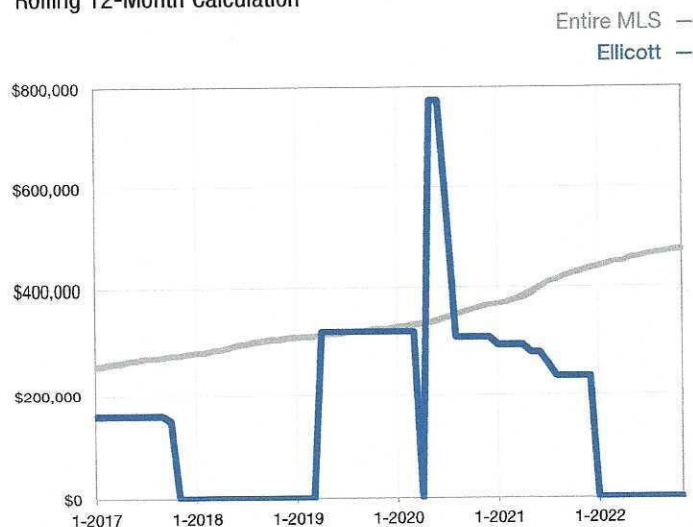
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

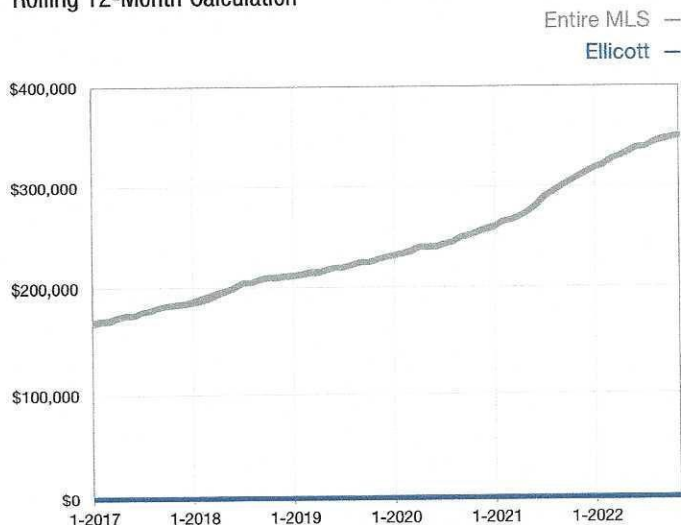
Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

El Paso County

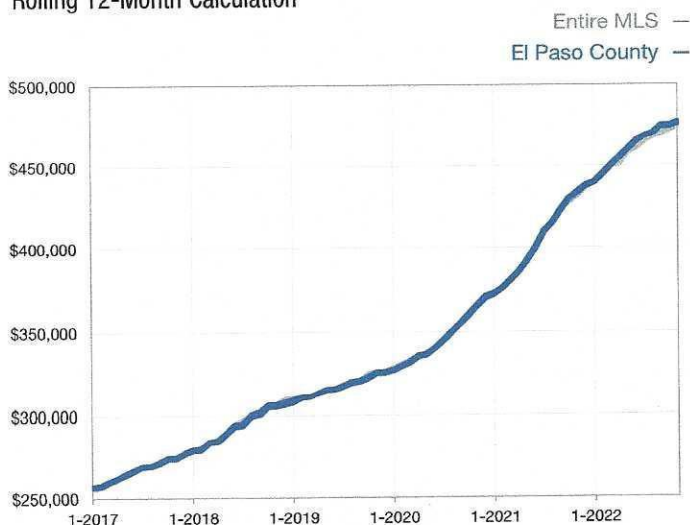
Single Family-Patio Homes	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	1,007	721	- 28.4%	15,640	15,115	- 3.4%
Sold Listings	1,241	792	- 36.2%	14,399	12,114	- 15.9%
Median Sales Price*	\$450,000	\$455,000	+ 1.1%	\$435,513	\$480,000	+ 10.2%
Average Sales Price*	\$505,584	\$525,480	+ 3.9%	\$489,688	\$543,423	+ 11.0%
Percent of List Price Received*	101.8%	98.6%	- 3.1%	103.3%	101.6%	- 1.6%
Days on Market Until Sale	13	33	+ 153.8%	11	16	+ 45.5%
Inventory of Homes for Sale	847	2,014	+ 137.8%	--	--	--
Months Supply of Inventory	0.7	1.8	+ 157.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

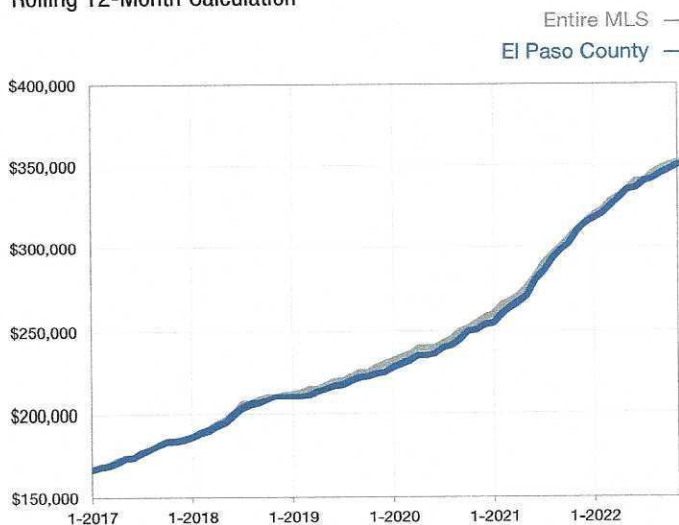
Townhouse/Condo *	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	186	123	- 33.9%	2,446	2,259	- 7.6%
Sold Listings	216	128	- 40.7%	2,280	2,025	- 11.2%
Median Sales Price*	\$325,000	\$349,500	+ 7.5%	\$310,989	\$350,263	+ 12.6%
Average Sales Price*	\$329,287	\$357,416	+ 8.5%	\$321,774	\$362,074	+ 12.5%
Percent of List Price Received*	102.3%	99.1%	- 3.1%	103.1%	101.6%	- 1.5%
Days on Market Until Sale	13	29	+ 123.1%	8	15	+ 87.5%
Inventory of Homes for Sale	141	252	+ 78.7%	--	--	--
Months Supply of Inventory	0.7	1.4	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Falcon / Peyton

El Paso County

Single Family-Patio Homes

	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	72	52	- 27.8%	1,130	1,233	+ 9.1%
Sold Listings	98	70	- 28.6%	1,067	961	- 9.9%
Median Sales Price*	\$510,000	\$517,500	+ 1.5%	\$480,000	\$535,000	+ 11.5%
Average Sales Price*	\$518,295	\$550,101	+ 6.1%	\$492,512	\$554,920	+ 12.7%
Percent of List Price Received*	101.7%	99.6%	- 2.1%	102.9%	101.1%	- 1.7%
Days on Market Until Sale	19	33	+ 73.7%	13	16	+ 23.1%
Inventory of Homes for Sale	76	157	+ 106.6%	--	--	--
Months Supply of Inventory	0.8	1.8	+ 125.0%	--	--	--

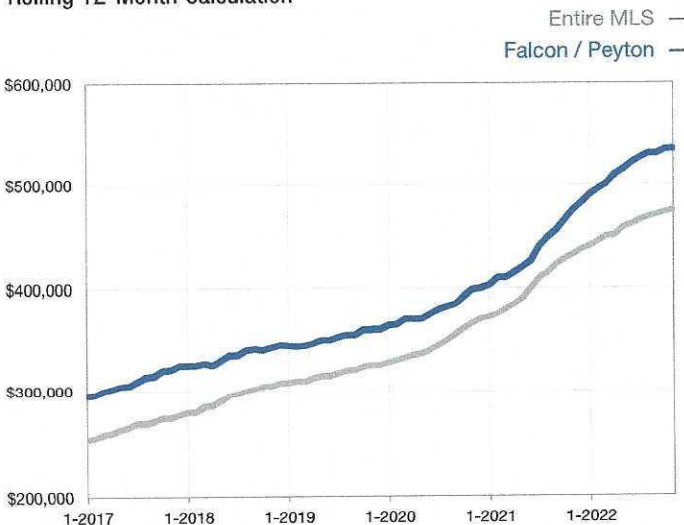
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

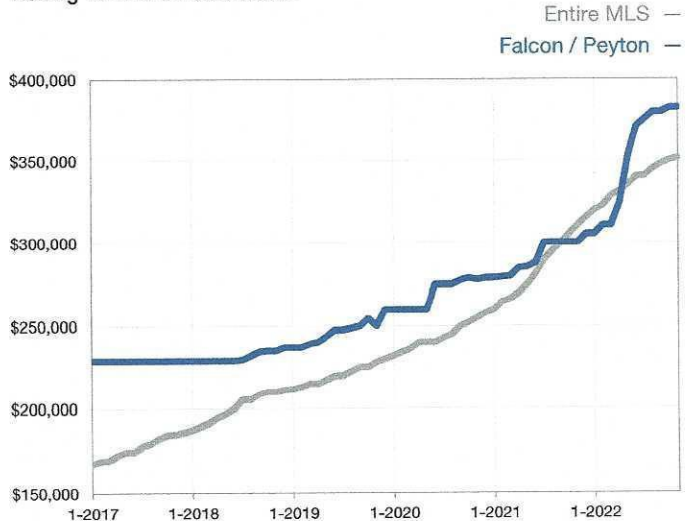
	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	1	--	14	7	- 50.0%
Sold Listings	0	0	--	14	6	- 57.1%
Median Sales Price*	\$0	\$0	--	\$305,000	\$382,500	+ 25.4%
Average Sales Price*	\$0	\$0	--	\$316,875	\$379,000	+ 19.6%
Percent of List Price Received*	0.0%	0.0%	--	102.2%	103.5%	+ 1.3%
Days on Market Until Sale	0	0	--	1	3	+ 200.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.7	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Florissant

Teller County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	16	16	0.0%	233	261	+ 12.0%
Sold Listings	21	9	- 57.1%	209	192	- 8.1%
Median Sales Price*	\$550,000	\$475,000	- 13.6%	\$420,000	\$450,000	+ 7.1%
Average Sales Price*	\$525,890	\$515,833	- 1.9%	\$484,419	\$495,733	+ 2.3%
Percent of List Price Received*	99.1%	96.5%	- 2.6%	101.7%	99.7%	- 2.0%
Days on Market Until Sale	30	36	+ 20.0%	30	26	- 13.3%
Inventory of Homes for Sale	25	51	+ 104.0%	--	--	--
Months Supply of Inventory	1.3	2.9	+ 123.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

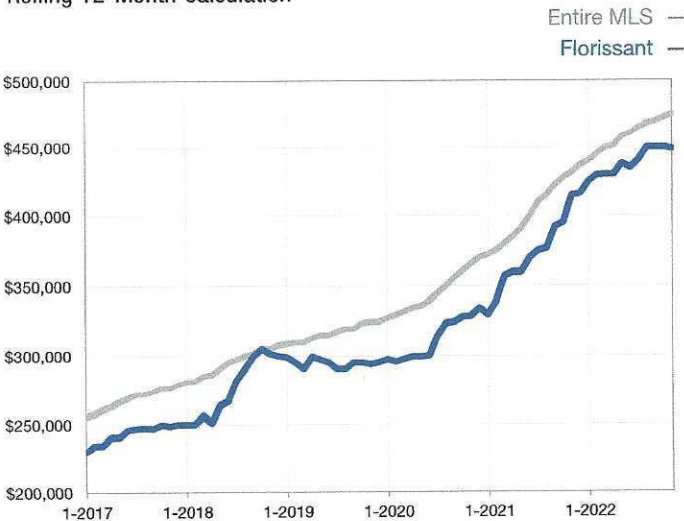
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

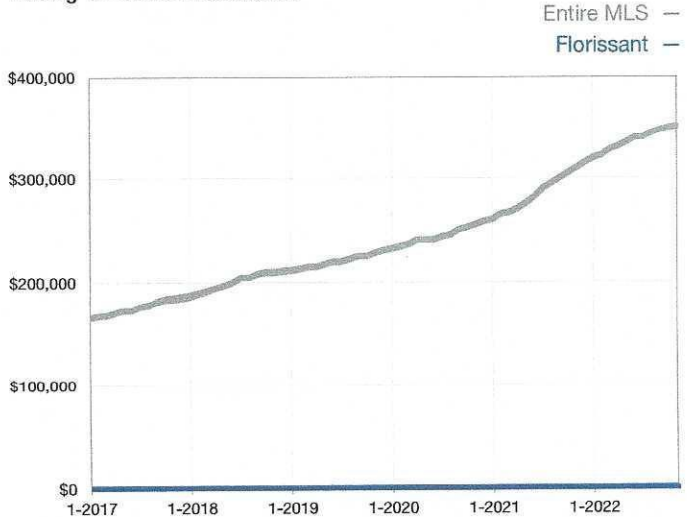
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Fountain

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	57	34	- 40.4%	890	834	- 6.3%
Sold Listings	55	40	- 27.3%	852	691	- 18.9%
Median Sales Price*	\$405,000	\$400,000	- 1.2%	\$390,000	\$427,500	+ 9.6%
Average Sales Price*	\$398,640	\$406,066	+ 1.9%	\$385,621	\$425,891	+ 10.4%
Percent of List Price Received*	102.5%	99.5%	- 2.9%	104.4%	101.9%	- 2.4%
Days on Market Until Sale	8	23	+ 187.5%	6	11	+ 83.3%
Inventory of Homes for Sale	30	84	+ 180.0%	--	--	--
Months Supply of Inventory	0.4	1.3	+ 225.0%	--	--	--

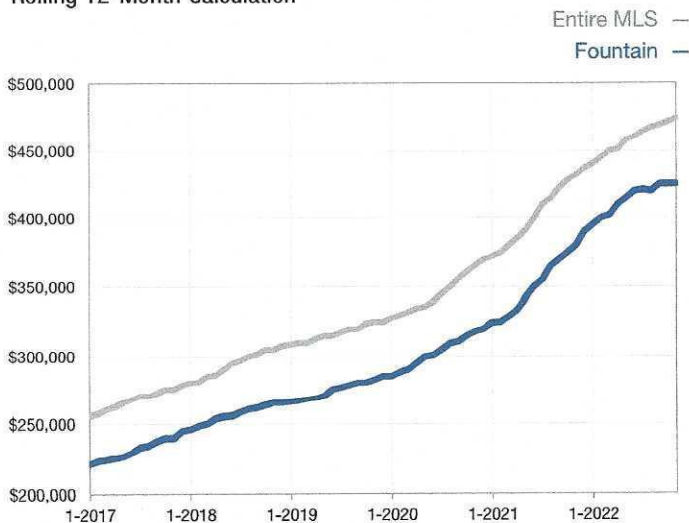
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

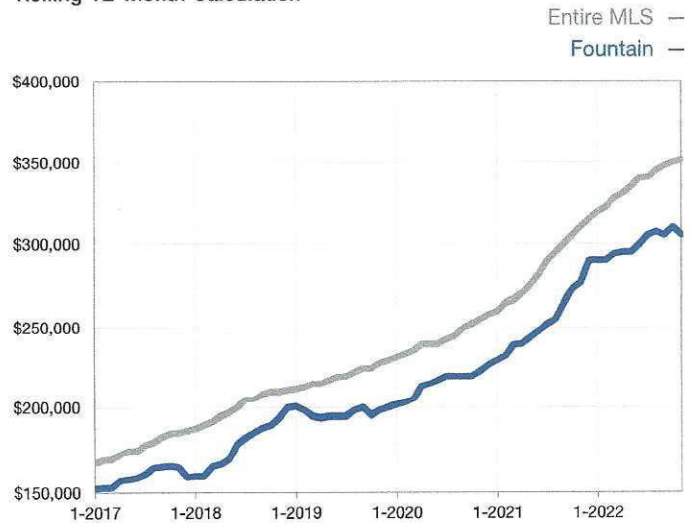
Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	6	3	- 50.0%	56	60	+ 7.1%
Sold Listings	5	5	0.0%	50	56	+ 12.0%
Median Sales Price*	\$330,000	\$300,000	- 9.1%	\$286,000	\$306,000	+ 7.0%
Average Sales Price*	\$331,700	\$281,800	- 15.0%	\$281,240	\$306,973	+ 9.1%
Percent of List Price Received*	104.0%	94.2%	- 9.4%	104.3%	101.1%	- 3.1%
Days on Market Until Sale	4	42	+ 950.0%	4	10	+ 150.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.2	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	8	6	- 25.0%	97	104	+ 7.2%
Sold Listings	8	1	- 87.5%	80	77	- 3.8%
Median Sales Price*	\$576,750	\$689,000	+ 19.5%	\$529,500	\$602,500	+ 13.8%
Average Sales Price*	\$585,063	\$689,000	+ 17.8%	\$537,641	\$629,475	+ 17.1%
Percent of List Price Received*	97.1%	100.0%	+ 3.0%	101.8%	100.7%	- 1.1%
Days on Market Until Sale	36	2	- 94.4%	19	17	- 10.5%
Inventory of Homes for Sale	10	23	+ 130.0%	--	--	--
Months Supply of Inventory	1.4	3.1	+ 121.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

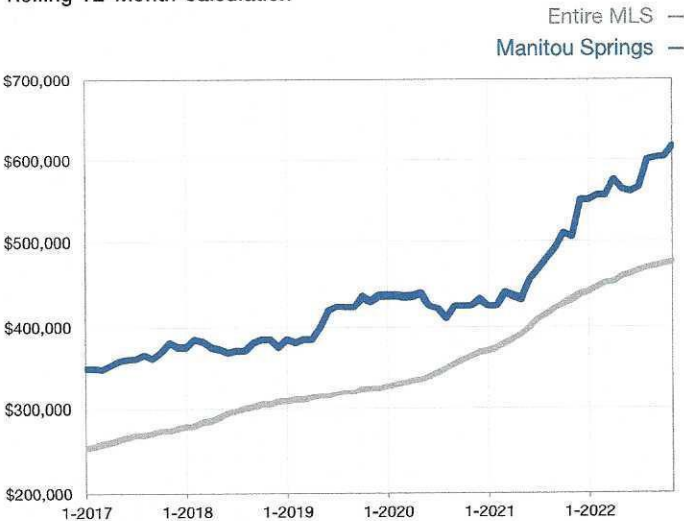
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	22	15	- 31.8%
Sold Listings	3	0	- 100.0%	24	10	- 58.3%
Median Sales Price*	\$569,000	\$0	- 100.0%	\$384,250	\$451,500	+ 17.5%
Average Sales Price*	\$605,345	\$0	- 100.0%	\$434,267	\$500,880	+ 15.3%
Percent of List Price Received*	101.7%	0.0%	- 100.0%	101.8%	101.6%	- 0.2%
Days on Market Until Sale	136	0	- 100.0%	46	24	- 47.8%
Inventory of Homes for Sale	2	6	+ 200.0%	--	--	--
Months Supply of Inventory	1.0	4.4	+ 340.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Monument / Palmer Lake / Larkspur

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	44	39	- 11.4%	770	768	- 0.3%
Sold Listings	59	48	- 18.6%	697	566	- 18.8%
Median Sales Price*	\$680,000	\$769,000	+ 13.1%	\$670,000	\$765,000	+ 14.2%
Average Sales Price*	\$758,094	\$906,979	+ 19.6%	\$734,498	\$854,121	+ 16.3%
Percent of List Price Received*	101.3%	98.3%	- 3.0%	102.2%	100.9%	- 1.3%
Days on Market Until Sale	21	36	+ 71.4%	17	20	+ 17.6%
Inventory of Homes for Sale	45	138	+ 206.7%	--	--	--
Months Supply of Inventory	0.7	2.7	+ 285.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

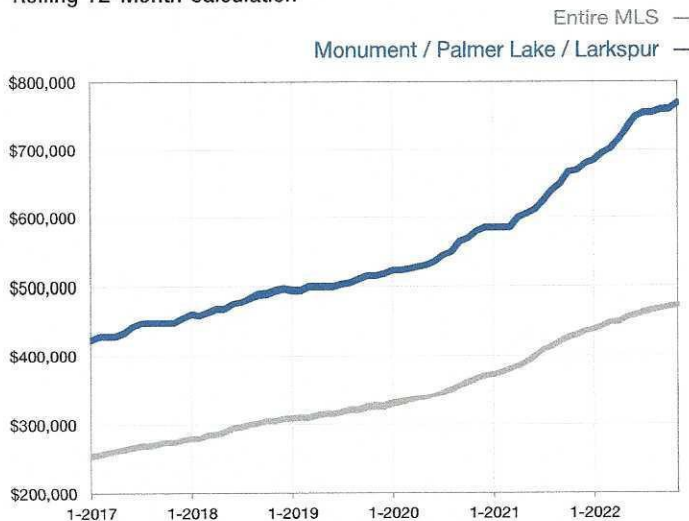
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	10	1	- 90.0%	107	90	- 15.9%
Sold Listings	9	6	- 33.3%	112	87	- 22.3%
Median Sales Price*	\$406,800	\$403,700	- 0.8%	\$360,694	\$400,000	+ 10.9%
Average Sales Price*	\$406,991	\$416,233	+ 2.3%	\$363,128	\$405,919	+ 11.8%
Percent of List Price Received*	100.9%	99.1%	- 1.8%	101.3%	100.7%	- 0.6%
Days on Market Until Sale	3	16	+ 433.3%	6	5	- 16.7%
Inventory of Homes for Sale	2	6	+ 200.0%	--	--	--
Months Supply of Inventory	0.2	0.7	+ 250.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

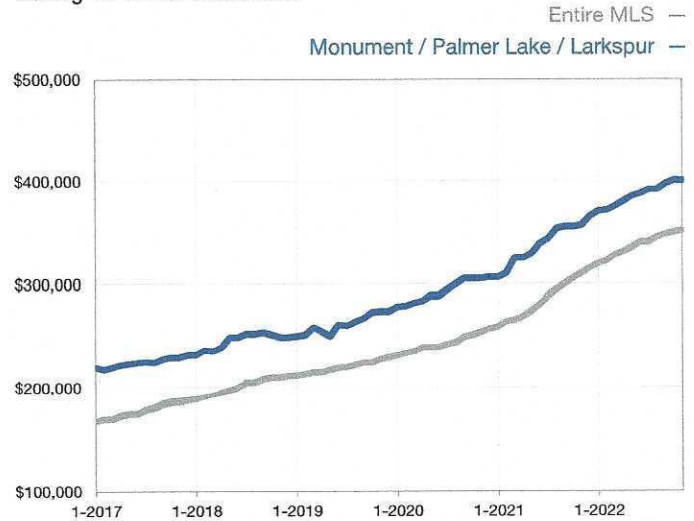
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Rush / Truckton / Yoder

El Paso County

Single Family-Patio Homes

	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	7	8	+ 14.3%	67	80	+ 19.4%
Sold Listings	4	2	- 50.0%	42	55	+ 31.0%
Median Sales Price*	\$354,500	\$310,000	- 12.6%	\$355,450	\$350,000	- 1.5%
Average Sales Price*	\$366,625	\$310,000	- 15.4%	\$354,181	\$375,496	+ 6.0%
Percent of List Price Received*	100.6%	99.3%	- 1.3%	100.4%	99.1%	- 1.3%
Days on Market Until Sale	19	86	+ 352.6%	23	47	+ 104.3%
Inventory of Homes for Sale	17	21	+ 23.5%	--	--	--
Months Supply of Inventory	4.3	4.1	- 4.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

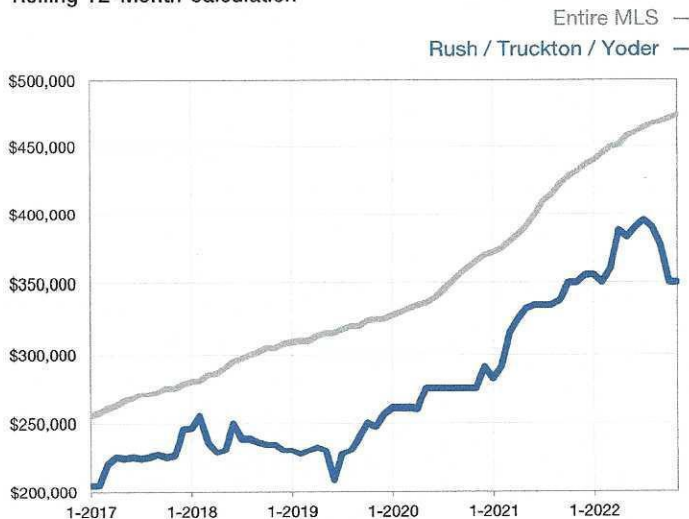
Townhouse/Condo

	November			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

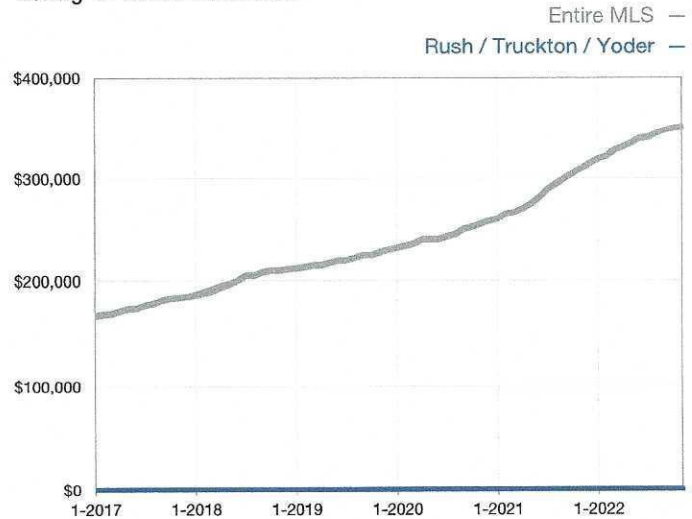
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Security-Widefield

El Paso County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	3	5	+ 66.7%
Sold Listings	0	0	--	3	6	+ 100.0%
Median Sales Price*	\$0	\$0	--	\$365,000	\$324,000	- 11.2%
Average Sales Price*	\$0	\$0	--	\$358,333	\$328,917	- 8.2%
Percent of List Price Received*	0.0%	0.0%	--	105.8%	99.7%	- 5.8%
Days on Market Until Sale	0	0	--	5	12	+ 140.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

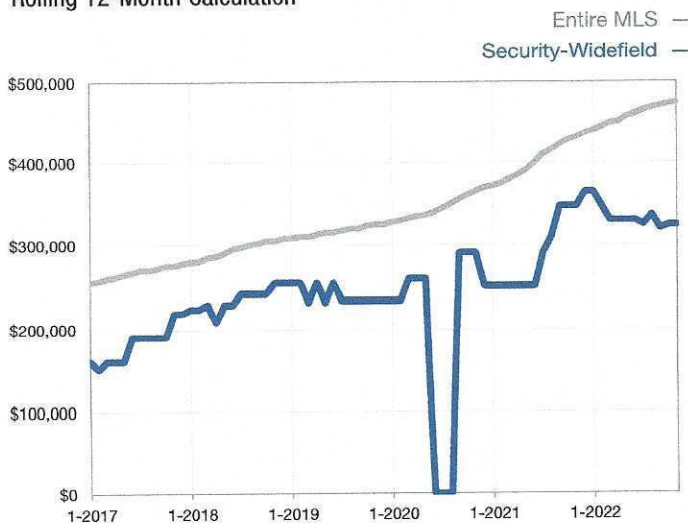
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

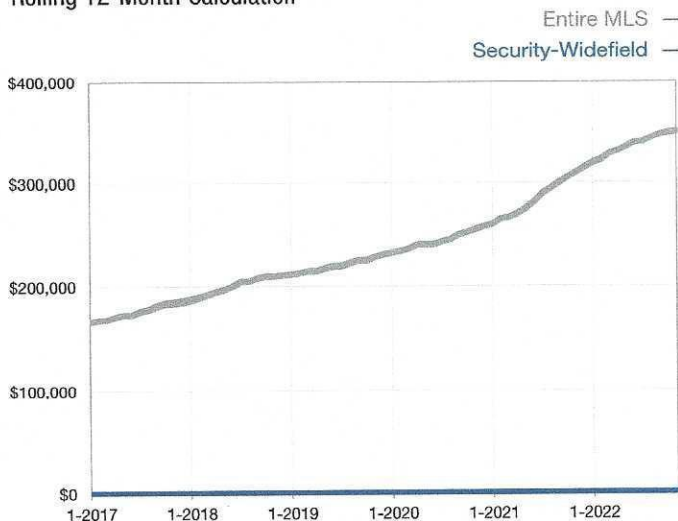
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Teller County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	49	37	- 24.5%	864	837	- 3.1%
Sold Listings	82	38	- 53.7%	766	643	- 16.1%
Median Sales Price*	\$490,000	\$485,000	- 1.0%	\$469,950	\$500,000	+ 6.4%
Average Sales Price*	\$518,514	\$549,405	+ 6.0%	\$508,920	\$539,492	+ 6.0%
Percent of List Price Received*	99.6%	98.2%	- 1.4%	101.4%	100.4%	- 1.0%
Days on Market Until Sale	23	27	+ 17.4%	19	22	+ 15.8%
Inventory of Homes for Sale	90	146	+ 62.2%	--	--	--
Months Supply of Inventory	1.3	2.5	+ 92.3%	--	--	--

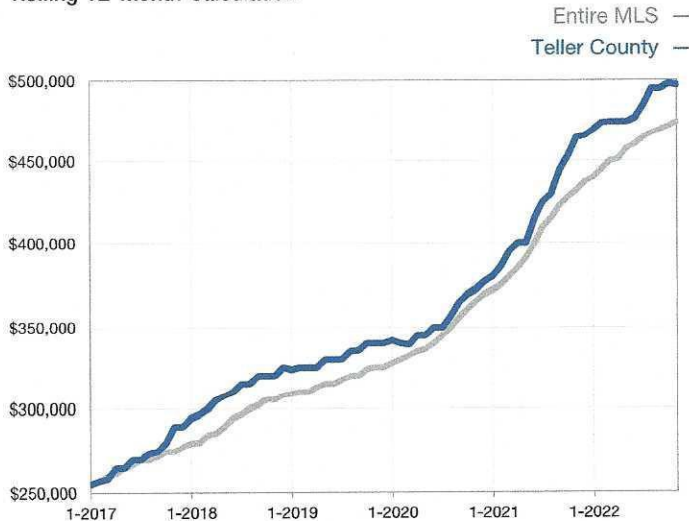
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

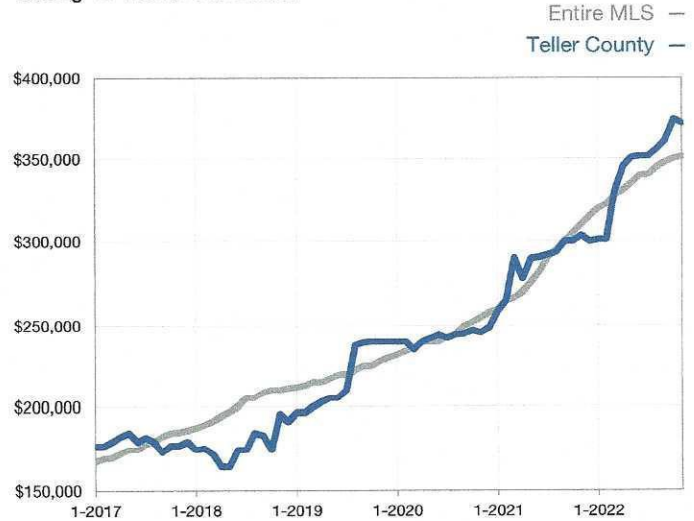
Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	2	1	- 50.0%	44	42	- 4.5%
Sold Listings	3	2	- 33.3%	31	41	+ 32.3%
Median Sales Price*	\$403,752	\$290,000	- 28.2%	\$290,000	\$373,000	+ 28.6%
Average Sales Price*	\$351,084	\$290,000	- 17.4%	\$276,750	\$375,251	+ 35.6%
Percent of List Price Received*	101.2%	100.0%	- 1.2%	100.1%	100.8%	+ 0.7%
Days on Market Until Sale	31	33	+ 6.5%	16	35	+ 118.8%
Inventory of Homes for Sale	8	7	- 12.5%	--	--	--
Months Supply of Inventory	2.1	1.6	- 23.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Victor / Goldfield

Teller County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	2	0	- 100.0%	21	16	- 23.8%
Sold Listings	0	0	--	14	12	- 14.3%
Median Sales Price*	\$0	\$0	--	\$245,000	\$260,000	+ 6.1%
Average Sales Price*	\$0	\$0	--	\$380,857	\$410,333	+ 7.7%
Percent of List Price Received*	0.0%	0.0%	--	98.8%	96.0%	- 2.8%
Days on Market Until Sale	0	0	--	28	42	+ 50.0%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	2.5	2.6	+ 4.0%	--	--	--

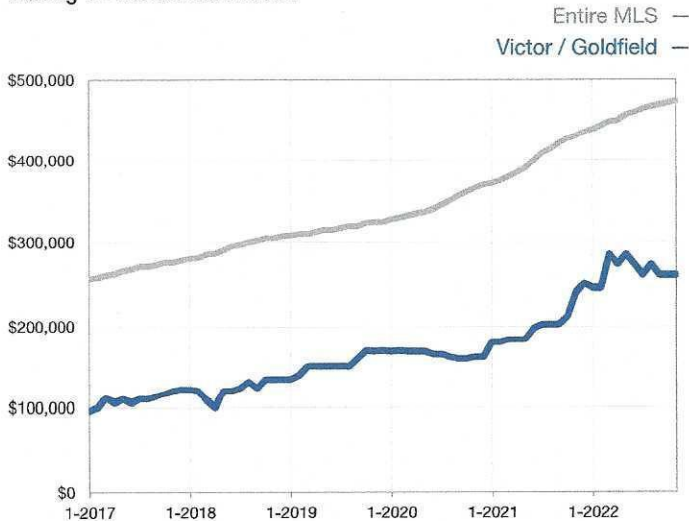
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

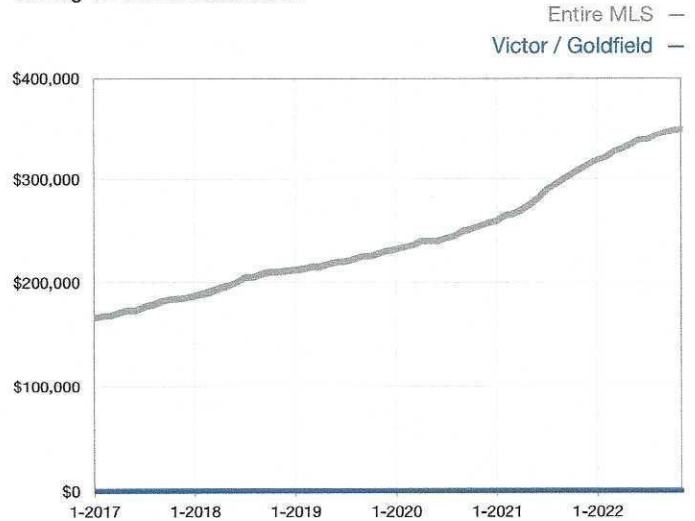
Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for November 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Woodland Park

Teller County

Single Family-Patio Homes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	19	13	- 31.6%	404	358	- 11.4%
Sold Listings	39	17	- 56.4%	367	279	- 24.0%
Median Sales Price*	\$505,000	\$575,000	+ 13.9%	\$520,000	\$570,000	+ 9.6%
Average Sales Price*	\$520,423	\$671,853	+ 29.1%	\$558,219	\$617,359	+ 10.6%
Percent of List Price Received*	100.3%	99.2%	- 1.1%	102.1%	101.1%	- 1.0%
Days on Market Until Sale	19	24	+ 26.3%	14	18	+ 28.6%
Inventory of Homes for Sale	32	50	+ 56.3%	--	--	--
Months Supply of Inventory	1.0	2.0	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

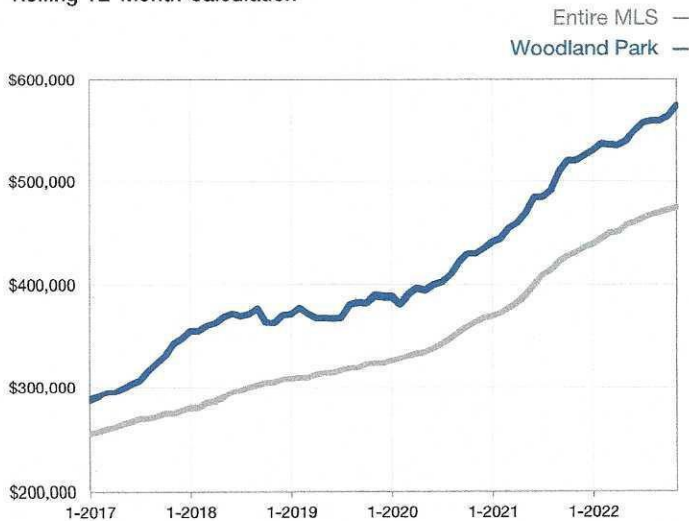
Townhouse/Condo

Key Metrics	November			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 11-2021	Thru 11-2022	Percent Change from Previous Year
New Listings	0	0	--	32	33	+ 3.1%
Sold Listings	2	2	0.0%	22	35	+ 59.1%
Median Sales Price*	\$414,126	\$290,000	- 30.0%	\$309,500	\$386,000	+ 24.7%
Average Sales Price*	\$414,126	\$290,000	- 30.0%	\$315,784	\$406,780	+ 28.8%
Percent of List Price Received*	101.8%	100.0%	- 1.8%	101.2%	101.1%	- 0.1%
Days on Market Until Sale	33	33	0.0%	11	38	+ 245.5%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	2.1	1.4	- 33.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

