

Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Black Forest / Elbert

El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	8	+ 166.7%	54	65	+ 20.4%
Sold Listings	9	5	- 44.4%	52	47	- 9.6%
Median Sales Price*	\$599,000	\$615,000	+ 2.7%	\$594,500	\$645,000	+ 8.5%
Average Sales Price*	\$559,388	\$717,000	+ 28.2%	\$627,220	\$668,606	+ 6.6%
Percent of List Price Received*	99.4%	99.7%	+ 0.3%	100.2%	101.9%	+ 1.7%
Days on Market Until Sale	30	44	+ 46.7%	37	13	- 64.9%
Inventory of Homes for Sale	2	9	+ 350.0%	--	--	--
Months Supply of Inventory	0.4	1.9	+ 375.0%	--	--	--

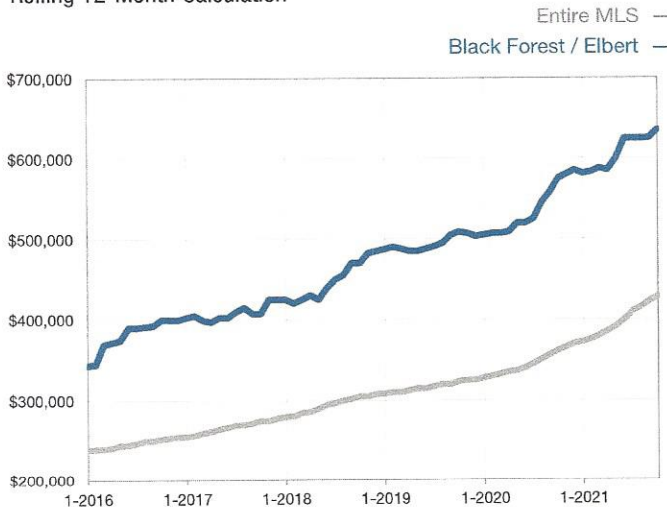
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

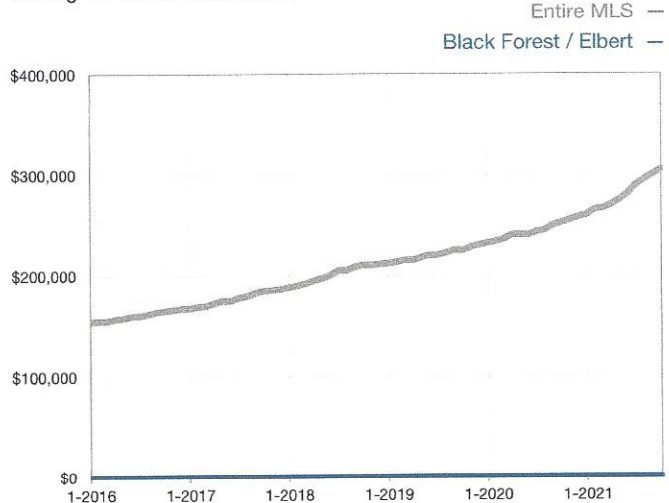
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Calhan / Ramah

El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	21	13	- 38.1%	141	134	- 5.0%
Sold Listings	11	14	+ 27.3%	96	107	+ 11.5%
Median Sales Price*	\$316,000	\$480,263	+ 52.0%	\$338,950	\$420,000	+ 23.9%
Average Sales Price*	\$379,809	\$478,109	+ 25.9%	\$357,114	\$461,917	+ 29.3%
Percent of List Price Received*	98.1%	99.3%	+ 1.2%	98.6%	100.6%	+ 2.0%
Days on Market Until Sale	54	20	- 63.0%	58	26	- 55.2%
Inventory of Homes for Sale	27	25	- 7.4%	--	--	--
Months Supply of Inventory	2.7	2.3	- 14.8%	--	--	--

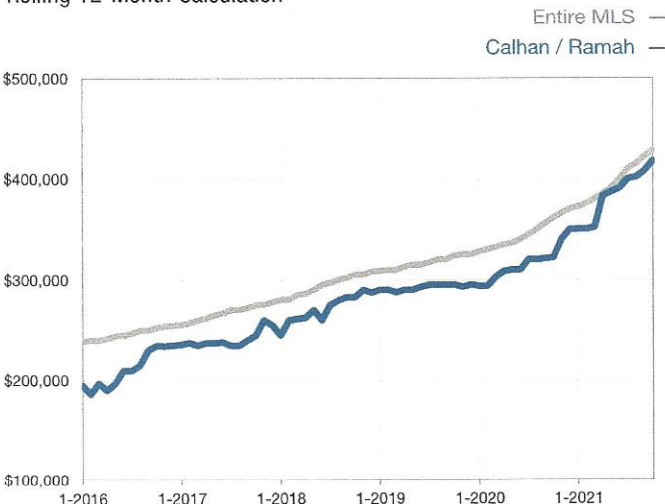
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Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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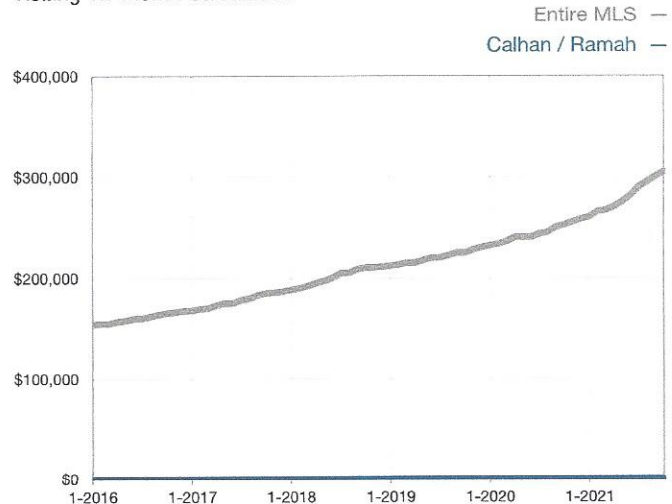
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



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Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

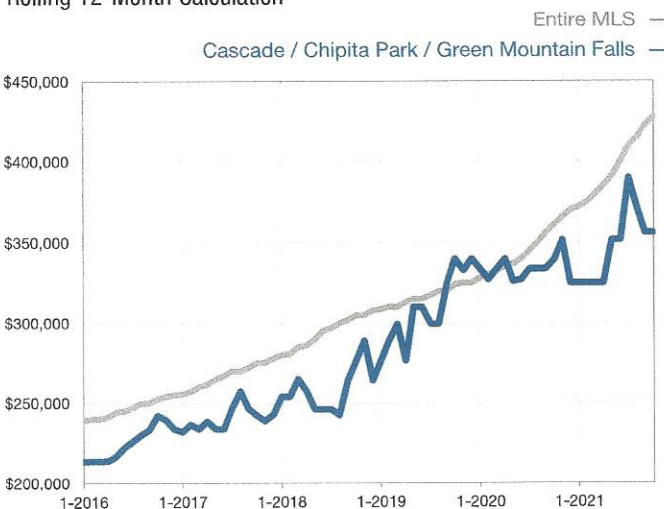
Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	2	2	0.0%	17	16	- 5.9%
Sold Listings	3	1	- 66.7%	15	14	- 6.7%
Median Sales Price*	\$390,000	\$510,000	+ 30.8%	\$351,500	\$451,950	+ 28.6%
Average Sales Price*	\$427,167	\$510,000	+ 19.4%	\$399,260	\$413,657	+ 3.6%
Percent of List Price Received*	98.5%	102.0%	+ 3.6%	97.0%	104.2%	+ 7.4%
Days on Market Until Sale	43	3	- 93.0%	93	10	- 89.2%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	1.0	0.9	- 10.0%	--	--	--

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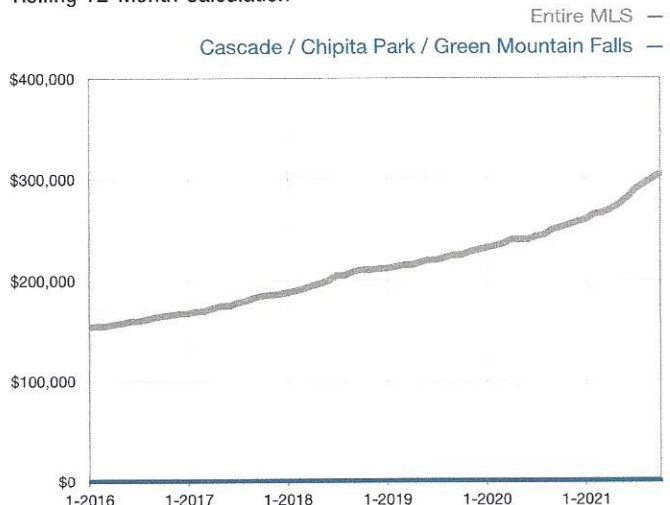
Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for October 2021

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Colorado Springs

El Paso County

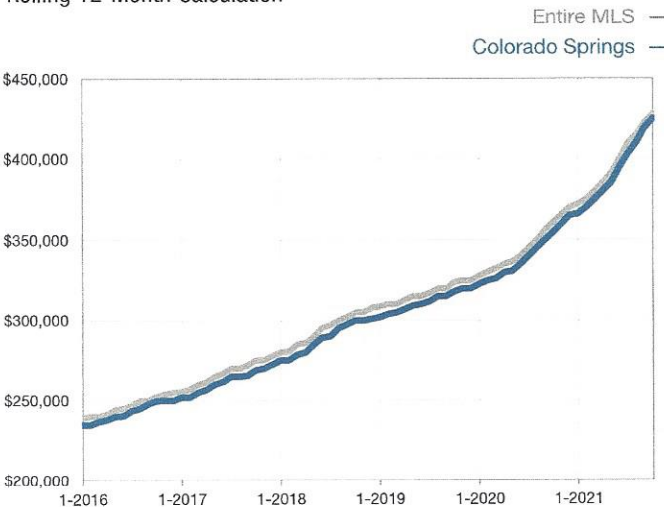
Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1,072	1,022	- 4.7%	11,287	11,549	+ 2.3%
Sold Listings	1,206	1,112	- 7.8%	9,991	10,487	+ 5.0%
Median Sales Price*	\$370,000	\$440,000	+ 18.9%	\$360,000	\$430,000	+ 19.4%
Average Sales Price*	\$420,976	\$506,195	+ 20.2%	\$405,360	\$483,158	+ 19.2%
Percent of List Price Received*	101.2%	102.1%	+ 0.9%	100.8%	103.5%	+ 2.7%
Days on Market Until Sale	16	13	- 18.8%	19	11	- 42.1%
Inventory of Homes for Sale	749	707	- 5.6%	--	--	--
Months Supply of Inventory	0.8	0.7	- 12.5%	--	--	--

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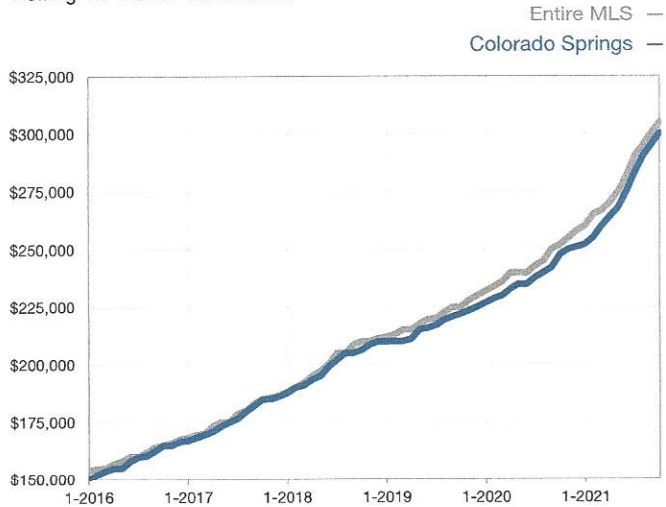
Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	192	212	+ 10.4%	1,957	2,061	+ 5.3%
Sold Listings	223	206	- 7.6%	1,704	1,877	+ 10.2%
Median Sales Price*	\$260,000	\$330,000	+ 26.9%	\$250,000	\$307,000	+ 22.8%
Average Sales Price*	\$271,433	\$326,521	+ 20.3%	\$264,561	\$318,909	+ 20.5%
Percent of List Price Received*	100.7%	102.0%	+ 1.3%	100.6%	103.3%	+ 2.7%
Days on Market Until Sale	12	8	- 33.3%	16	8	- 50.0%
Inventory of Homes for Sale	111	127	+ 14.4%	--	--	--
Months Supply of Inventory	0.7	0.7	0.0%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



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Cripple Creek

Teller County

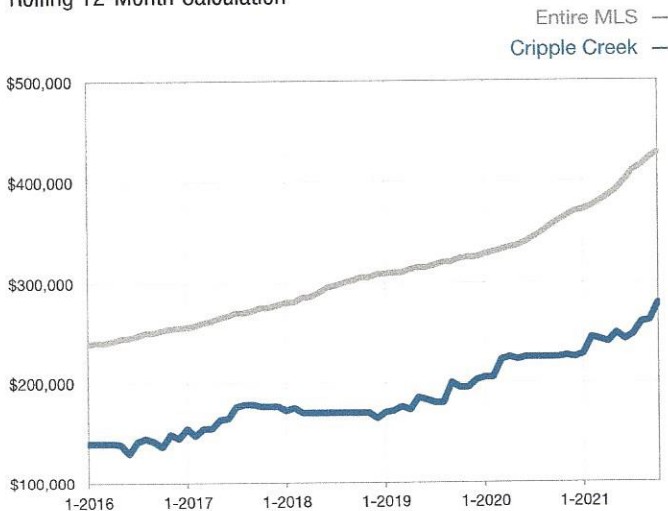
Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	4	7	+ 75.0%	82	77	- 6.1%
Sold Listings	11	8	- 27.3%	64	64	0.0%
Median Sales Price*	\$195,000	\$306,250	+ 57.1%	\$226,500	\$289,000	+ 27.6%
Average Sales Price*	\$254,545	\$480,313	+ 88.7%	\$257,712	\$345,768	+ 34.2%
Percent of List Price Received*	98.5%	99.2%	+ 0.7%	96.8%	99.0%	+ 2.3%
Days on Market Until Sale	20	25	+ 25.0%	51	28	- 45.1%
Inventory of Homes for Sale	13	9	- 30.8%	--	--	--
Months Supply of Inventory	2.0	1.5	- 25.0%	--	--	--

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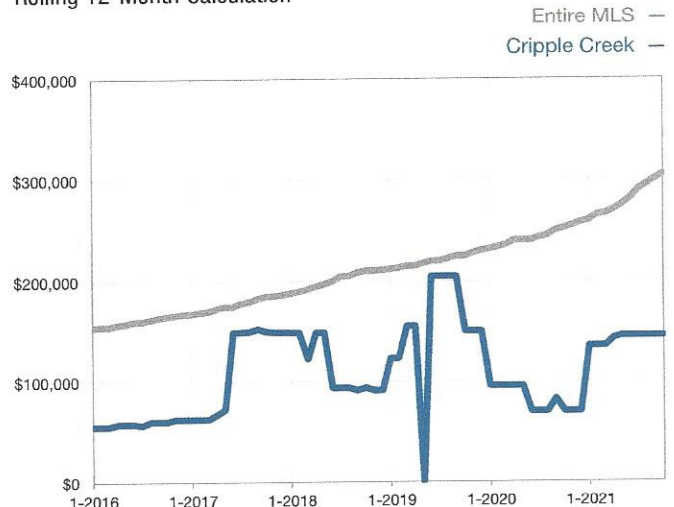
Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	1	--	3	10	+ 233.3%
Sold Listings	0	1	--	3	8	+ 166.7%
Median Sales Price*	\$0	\$255,000	--	\$70,000	\$145,000	+ 107.1%
Average Sales Price*	\$0	\$255,000	--	\$112,167	\$175,875	+ 56.8%
Percent of List Price Received*	0.0%	100.0%	--	97.2%	97.0%	- 0.2%
Days on Market Until Sale	0	24	--	4	29	+ 625.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.5	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2021

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Divide

Teller County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	10	20	+ 100.0%	128	142	+ 10.9%
Sold Listings	13	11	- 15.4%	111	105	- 5.4%
Median Sales Price*	\$400,000	\$524,000	+ 31.0%	\$371,000	\$475,000	+ 28.0%
Average Sales Price*	\$409,723	\$493,500	+ 20.4%	\$397,822	\$514,095	+ 29.2%
Percent of List Price Received*	101.8%	101.8%	0.0%	99.3%	101.3%	+ 2.0%
Days on Market Until Sale	14	5	- 64.3%	42	13	- 69.0%
Inventory of Homes for Sale	13	19	+ 46.2%	--	--	--
Months Supply of Inventory	1.2	1.7	+ 41.7%	--	--	--

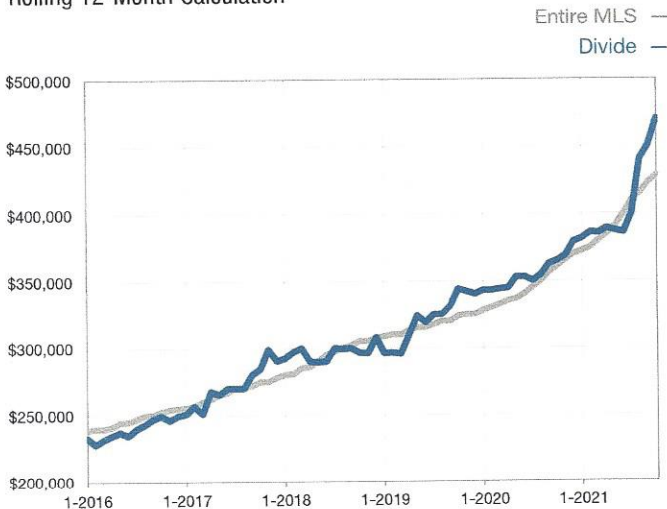
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Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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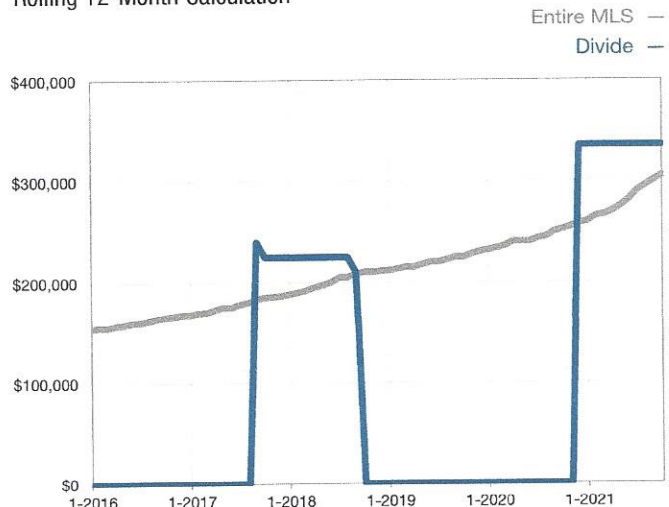
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Ellicott

El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	4	0	- 100.0%
Sold Listings	0	0	--	3	1	- 66.7%
Median Sales Price*	\$0	\$0	--	\$308,000	\$235,000	- 23.7%
Average Sales Price*	\$0	\$0	--	\$454,300	\$235,000	- 48.3%
Percent of List Price Received*	0.0%	0.0%	--	96.7%	102.2%	+ 5.7%
Days on Market Until Sale	0	0	--	6	75	+ 1150.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

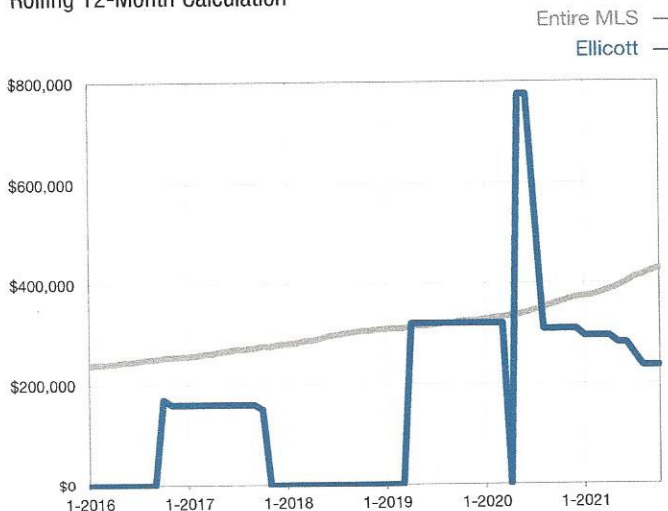
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Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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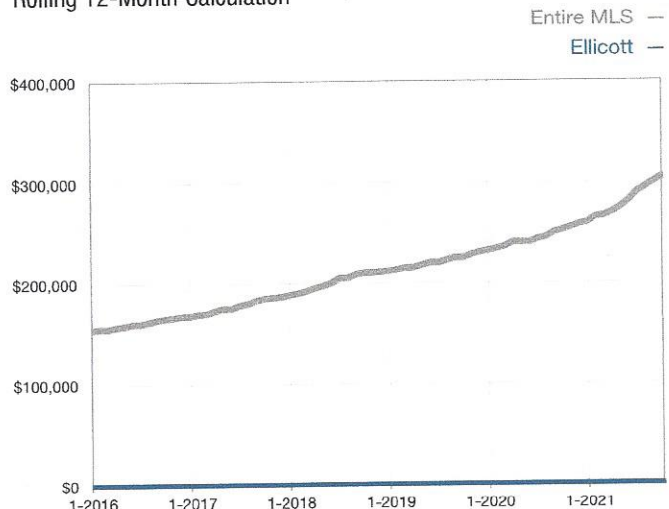
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



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El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1,349	1,285	- 4.7%	14,321	14,471	+ 1.0%
Sold Listings	1,495	1,367	- 8.6%	12,606	13,150	+ 4.3%
Median Sales Price*	\$380,000	\$446,000	+ 17.4%	\$366,375	\$435,000	+ 18.7%
Average Sales Price*	\$427,171	\$510,807	+ 19.6%	\$410,313	\$488,166	+ 19.0%
Percent of List Price Received*	101.1%	102.0%	+ 0.9%	100.7%	103.5%	+ 2.8%
Days on Market Until Sale	17	13	- 23.5%	20	11	- 45.0%
Inventory of Homes for Sale	993	929	- 6.4%	--	--	--
Months Supply of Inventory	0.8	0.7	- 12.5%	--	--	--

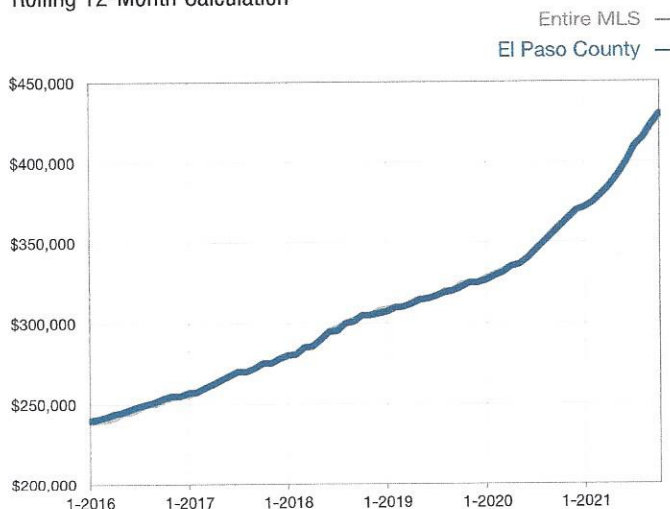
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Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	207	227	+ 9.7%	2,145	2,244	+ 4.6%
Sold Listings	243	224	- 7.8%	1,875	2,059	+ 9.8%
Median Sales Price*	\$261,000	\$330,000	+ 26.4%	\$251,000	\$310,000	+ 23.5%
Average Sales Price*	\$273,572	\$326,229	+ 19.2%	\$266,428	\$320,855	+ 20.4%
Percent of List Price Received*	100.7%	102.0%	+ 1.3%	100.5%	103.2%	+ 2.7%
Days on Market Until Sale	12	8	- 33.3%	17	8	- 52.9%
Inventory of Homes for Sale	120	132	+ 10.0%	--	--	--
Months Supply of Inventory	0.7	0.6	- 14.3%	--	--	--

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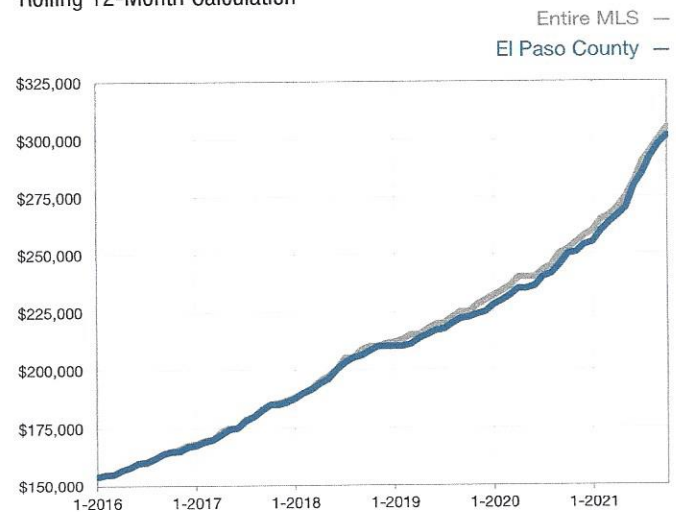
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for October 2021

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Falcon / Peyton

El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	108	109	+ 0.9%	1,194	1,049	- 12.1%
Sold Listings	98	87	- 11.2%	1,006	969	- 3.7%
Median Sales Price*	\$423,250	\$500,000	+ 18.1%	\$396,504	\$475,000	+ 19.8%
Average Sales Price*	\$436,762	\$509,992	+ 16.8%	\$407,339	\$489,904	+ 20.3%
Percent of List Price Received*	100.2%	102.0%	+ 1.8%	100.1%	103.0%	+ 2.9%
Days on Market Until Sale	20	14	- 30.0%	23	12	- 47.8%
Inventory of Homes for Sale	93	78	- 16.1%	--	--	--
Months Supply of Inventory	1.0	0.8	- 20.0%	--	--	--

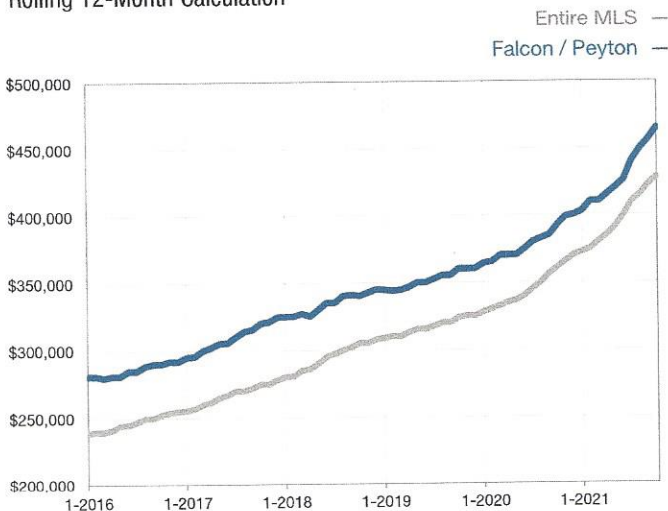
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Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	11	14	+ 27.3%
Sold Listings	2	1	- 50.0%	12	14	+ 16.7%
Median Sales Price*	\$290,000	\$371,250	+ 28.0%	\$279,000	\$305,000	+ 9.3%
Average Sales Price*	\$290,000	\$371,250	+ 28.0%	\$280,500	\$316,875	+ 13.0%
Percent of List Price Received*	100.9%	109.2%	+ 8.2%	100.8%	102.2%	+ 1.4%
Days on Market Until Sale	0	4	--	6	1	- 83.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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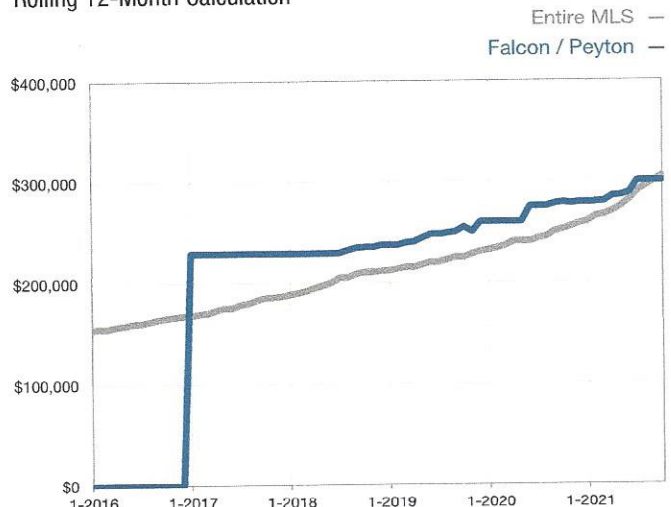
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



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Florissant

Teller County

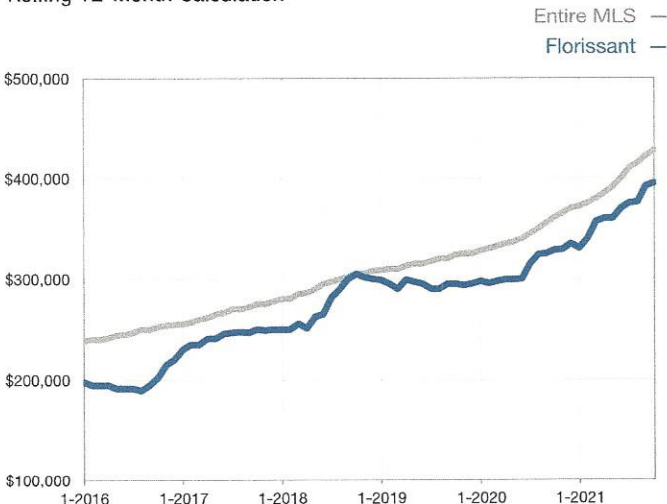
Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	22	20	- 9.1%	243	216	- 11.1%
Sold Listings	30	24	- 20.0%	213	187	- 12.2%
Median Sales Price*	\$406,500	\$433,500	+ 6.6%	\$339,900	\$414,000	+ 21.8%
Average Sales Price*	\$438,950	\$485,663	+ 10.6%	\$374,786	\$479,411	+ 27.9%
Percent of List Price Received*	98.9%	100.7%	+ 1.8%	98.7%	101.9%	+ 3.2%
Days on Market Until Sale	46	20	- 56.5%	53	30	- 43.4%
Inventory of Homes for Sale	42	31	- 26.2%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

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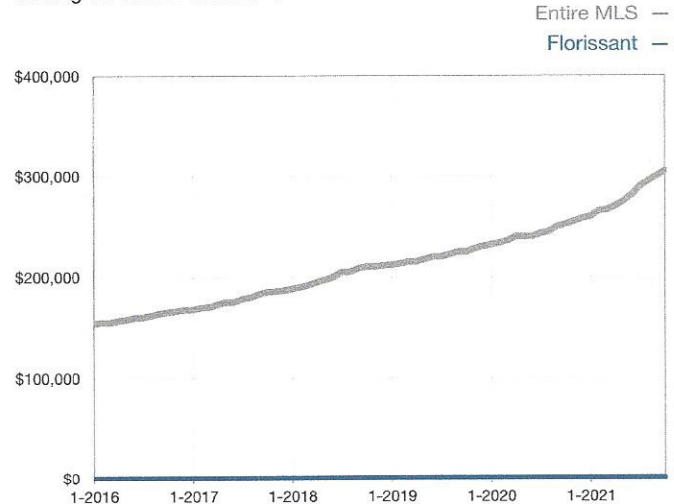
Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2021

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Fountain

El Paso County

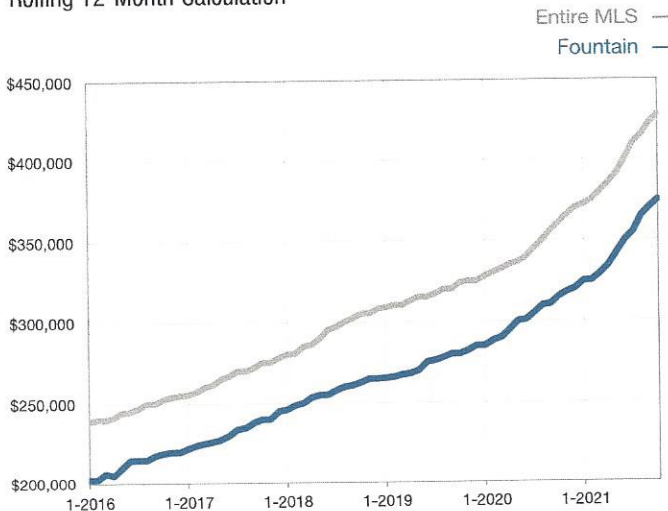
Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	82	65	- 20.7%	756	831	+ 9.9%
Sold Listings	70	74	+ 5.7%	693	797	+ 15.0%
Median Sales Price*	\$331,750	\$395,000	+ 19.1%	\$318,000	\$386,000	+ 21.4%
Average Sales Price*	\$337,732	\$393,746	+ 16.6%	\$319,979	\$384,722	+ 20.2%
Percent of List Price Received*	102.2%	103.6%	+ 1.4%	101.5%	104.6%	+ 3.1%
Days on Market Until Sale	6	8	+ 33.3%	9	6	- 33.3%
Inventory of Homes for Sale	40	35	- 12.5%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

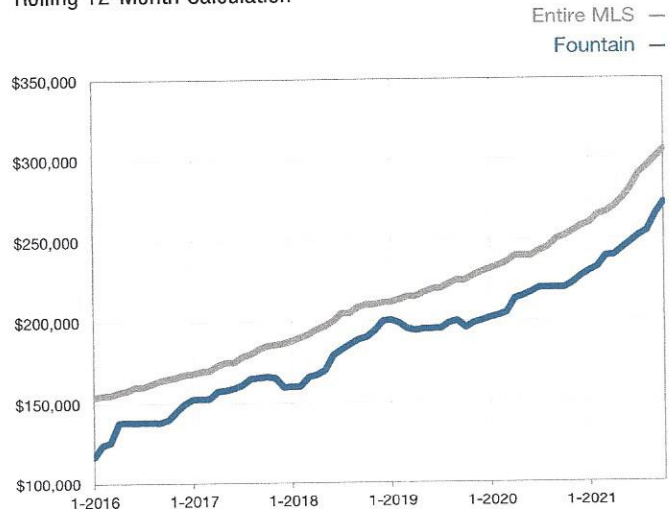
Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	4	5	+ 25.0%	68	50	- 26.5%
Sold Listings	7	5	- 28.6%	64	45	- 29.7%
Median Sales Price*	\$217,000	\$285,000	+ 31.3%	\$222,250	\$277,000	+ 24.6%
Average Sales Price*	\$227,071	\$260,800	+ 14.9%	\$228,944	\$275,633	+ 20.4%
Percent of List Price Received*	101.1%	102.7%	+ 1.6%	100.6%	104.4%	+ 3.8%
Days on Market Until Sale	7	4	- 42.9%	6	4	- 33.3%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.2	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Manitou Springs

El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	9	7	- 22.2%	92	89	- 3.3%
Sold Listings	8	9	+ 12.5%	74	73	- 1.4%
Median Sales Price*	\$456,000	\$555,000	+ 21.7%	\$425,000	\$500,000	+ 17.6%
Average Sales Price*	\$495,322	\$500,832	+ 1.1%	\$454,504	\$530,148	+ 16.6%
Percent of List Price Received*	99.3%	102.3%	+ 3.0%	99.9%	102.2%	+ 2.3%
Days on Market Until Sale	39	12	- 69.2%	34	17	- 50.0%
Inventory of Homes for Sale	13	12	- 7.7%	--	--	--
Months Supply of Inventory	1.8	1.7	- 5.6%	--	--	--

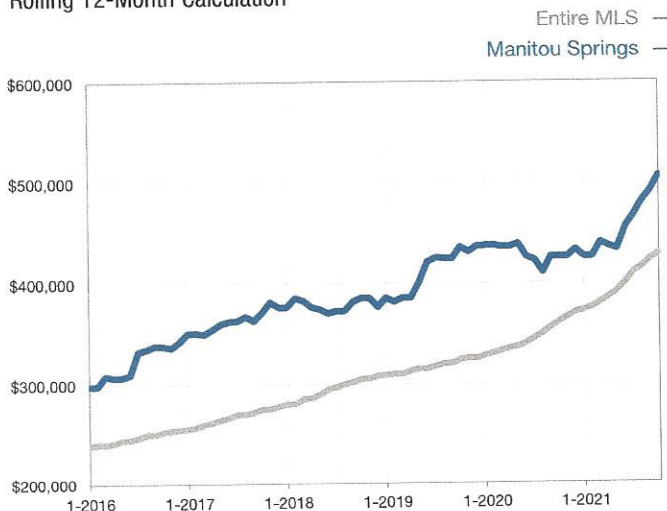
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	3	2	- 33.3%	20	22	+ 10.0%
Sold Listings	1	2	+ 100.0%	10	21	+ 110.0%
Median Sales Price*	\$465,000	\$341,750	- 26.5%	\$402,500	\$340,000	- 15.5%
Average Sales Price*	\$465,000	\$341,750	- 26.5%	\$397,178	\$409,827	+ 3.2%
Percent of List Price Received*	98.9%	98.2%	- 0.7%	99.6%	101.8%	+ 2.2%
Days on Market Until Sale	48	18	- 62.5%	39	33	- 15.4%
Inventory of Homes for Sale	7	2	- 71.4%	--	--	--
Months Supply of Inventory	5.8	1.0	- 82.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

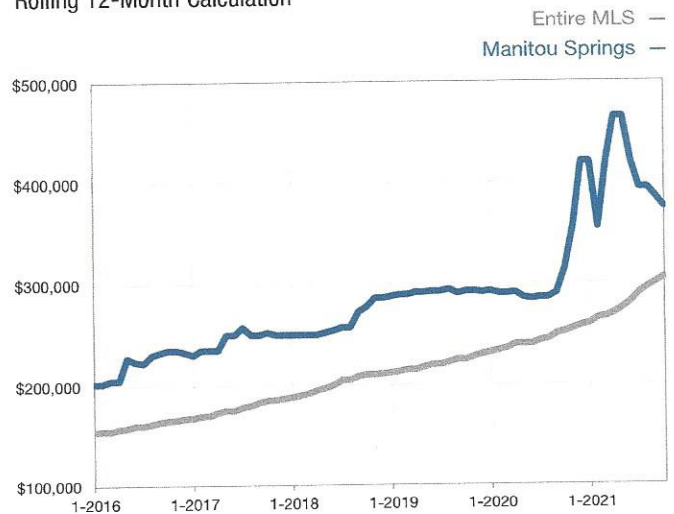
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for October 2021

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Monument / Palmer Lake / Larkspur

El Paso County

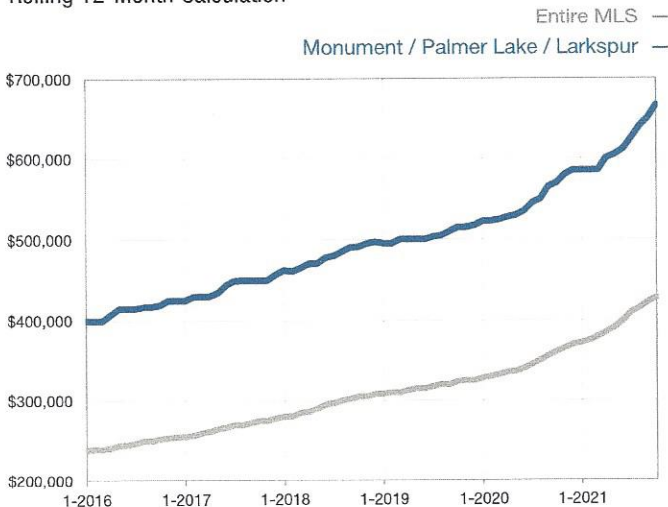
Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	54	57	+ 5.6%	754	713	- 5.4%
Sold Listings	85	68	- 20.0%	652	638	- 2.1%
Median Sales Price*	\$566,000	\$716,150	+ 26.5%	\$575,000	\$670,000	+ 16.5%
Average Sales Price*	\$633,515	\$810,497	+ 27.9%	\$619,377	\$732,263	+ 18.2%
Percent of List Price Received*	100.1%	99.8%	- 0.3%	99.6%	102.2%	+ 2.6%
Days on Market Until Sale	39	22	- 43.6%	38	16	- 57.9%
Inventory of Homes for Sale	75	57	- 24.0%	--	--	--
Months Supply of Inventory	1.2	0.9	- 25.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

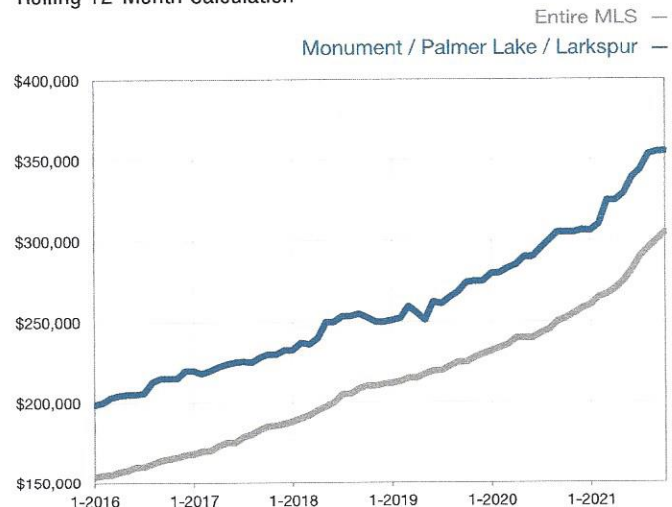
Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	8	8	0.0%	97	97	0.0%
Sold Listings	10	10	0.0%	89	103	+ 15.7%
Median Sales Price*	\$313,491	\$344,899	+ 10.0%	\$305,000	\$355,200	+ 16.5%
Average Sales Price*	\$331,394	\$347,435	+ 4.8%	\$321,807	\$359,632	+ 11.8%
Percent of List Price Received*	99.4%	100.1%	+ 0.7%	100.0%	101.3%	+ 1.3%
Days on Market Until Sale	8	5	- 37.5%	33	6	- 81.8%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.2	0.2	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2021

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Rush / Truckton / Yoder

El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	4	7	+ 75.0%	49	60	+ 22.4%
Sold Listings	7	6	- 14.3%	42	38	- 9.5%
Median Sales Price*	\$201,300	\$388,000	+ 92.7%	\$290,000	\$355,450	+ 22.6%
Average Sales Price*	\$230,043	\$406,833	+ 76.9%	\$291,171	\$352,871	+ 21.2%
Percent of List Price Received*	99.1%	98.8%	- 0.3%	99.1%	100.4%	+ 1.3%
Days on Market Until Sale	41	51	+ 24.4%	60	23	- 61.7%
Inventory of Homes for Sale	4	14	+ 250.0%	--	--	--
Months Supply of Inventory	0.9	3.4	+ 277.8%	--	--	--

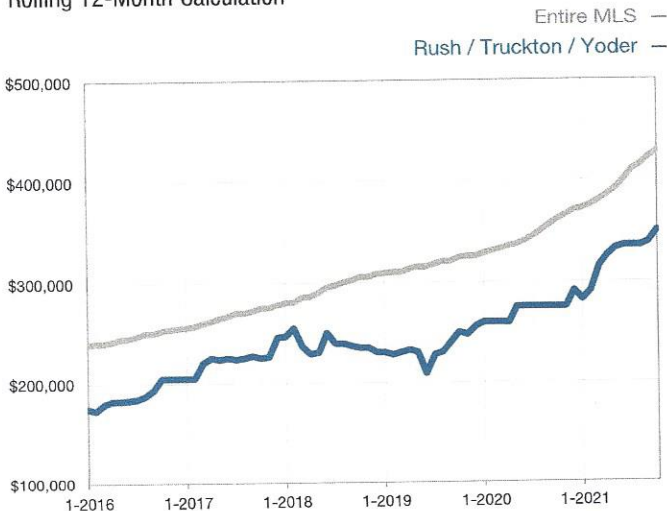
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

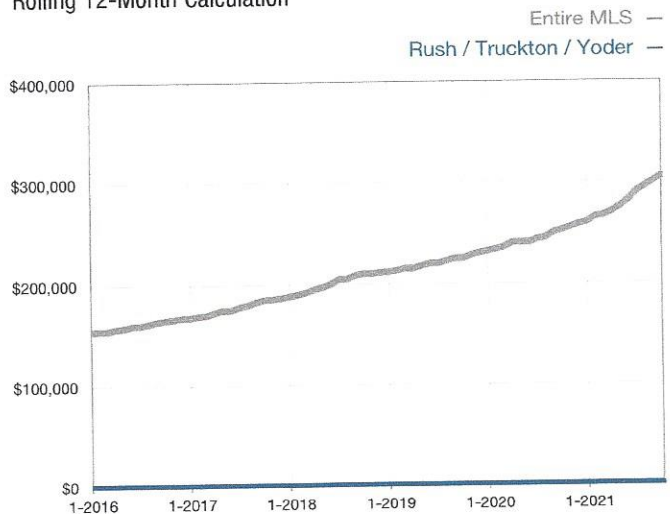
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Security-Widefield

El Paso County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	2	3	+ 50.0%
Sold Listings	0	0	--	1	3	+ 200.0%
Median Sales Price*	\$0	\$0	--	\$290,500	\$365,000	+ 25.6%
Average Sales Price*	\$0	\$0	--	\$290,500	\$358,333	+ 23.4%
Percent of List Price Received*	0.0%	0.0%	--	101.9%	105.8%	+ 3.8%
Days on Market Until Sale	0	0	--	8	5	- 37.5%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

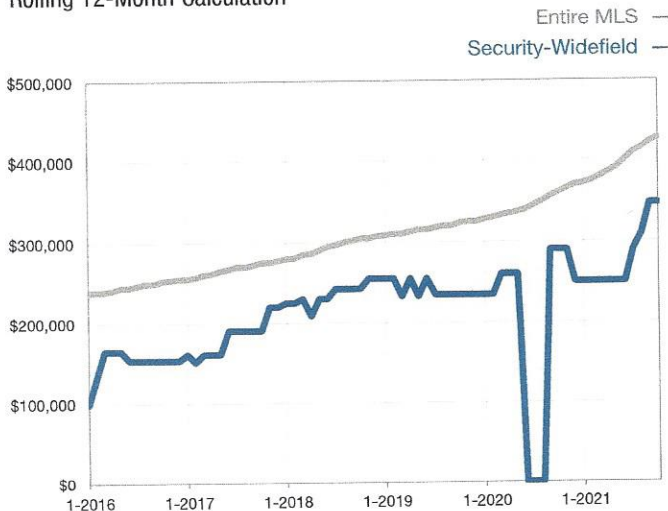
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Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

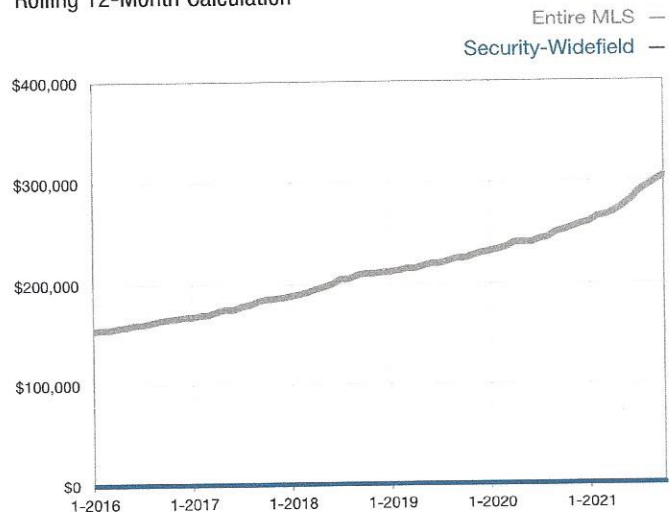
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for October 2021

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Teller County

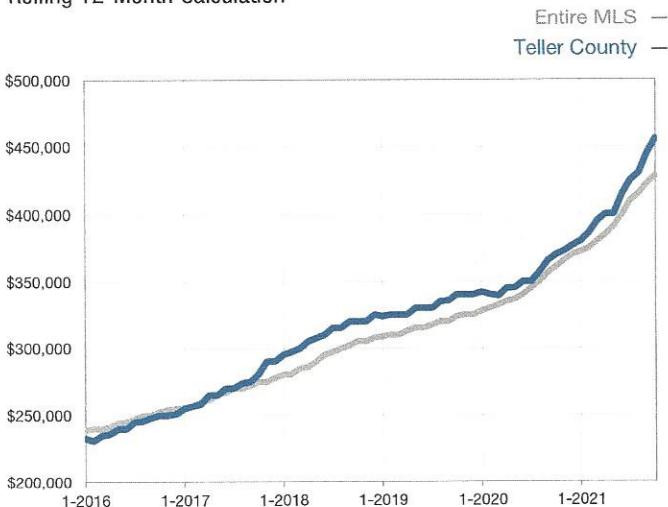
Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	69	76	+ 10.1%	781	812	+ 4.0%
Sold Listings	81	88	+ 8.6%	664	680	+ 2.4%
Median Sales Price*	\$400,000	\$499,950	+ 25.0%	\$378,500	\$467,550	+ 23.5%
Average Sales Price*	\$414,921	\$516,817	+ 24.6%	\$398,247	\$508,560	+ 27.7%
Percent of List Price Received*	99.7%	100.8%	+ 1.1%	98.7%	101.6%	+ 2.9%
Days on Market Until Sale	23	16	- 30.4%	43	19	- 55.8%
Inventory of Homes for Sale	103	92	- 10.7%	--	--	--
Months Supply of Inventory	1.6	1.4	- 12.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

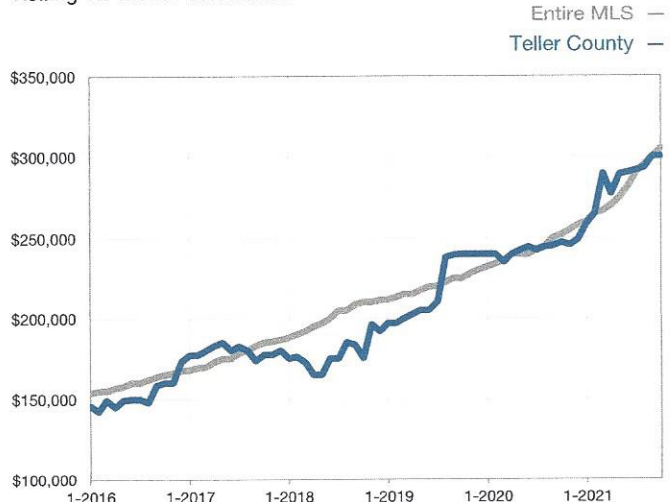
Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	2	1	- 50.0%	31	37	+ 19.4%
Sold Listings	8	3	- 62.5%	27	28	+ 3.7%
Median Sales Price*	\$296,500	\$255,000	- 14.0%	\$248,000	\$277,000	+ 11.7%
Average Sales Price*	\$321,563	\$253,167	- 21.3%	\$259,782	\$268,786	+ 3.5%
Percent of List Price Received*	100.2%	98.9%	- 1.3%	98.9%	99.9%	+ 1.0%
Days on Market Until Sale	37	13	- 64.9%	40	15	- 62.5%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Victor / Goldfield

Teller County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	5	1	- 80.0%	18	19	+ 5.6%
Sold Listings	1	4	+ 300.0%	8	14	+ 75.0%
Median Sales Price*	\$205,000	\$277,250	+ 35.2%	\$160,000	\$245,000	+ 53.1%
Average Sales Price*	\$205,000	\$403,875	+ 97.0%	\$182,550	\$380,857	+ 108.6%
Percent of List Price Received*	103.0%	100.1%	- 2.8%	95.3%	98.8%	+ 3.7%
Days on Market Until Sale	78	30	- 61.5%	68	28	- 58.8%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	3.2	2.5	- 21.9%	--	--	--

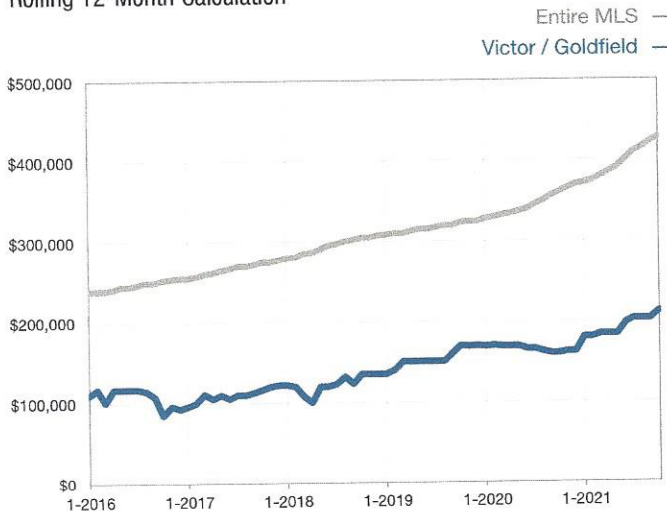
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

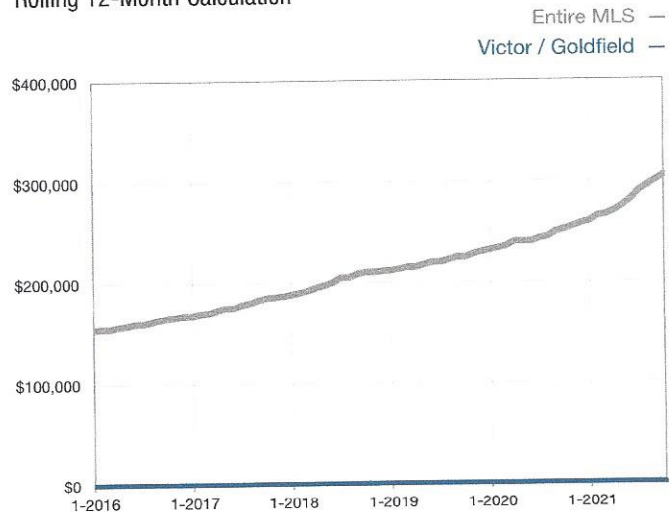
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Woodland Park

Teller County

Single Family-Patio Homes	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	27	30	+ 11.1%	326	385	+ 18.1%
Sold Listings	27	44	+ 63.0%	278	327	+ 17.6%
Median Sales Price*	\$445,000	\$555,000	+ 24.7%	\$432,500	\$525,000	+ 21.4%
Average Sales Price*	\$469,027	\$557,900	+ 18.9%	\$453,589	\$563,299	+ 24.2%
Percent of List Price Received*	99.8%	100.8%	+ 1.0%	99.2%	102.3%	+ 3.1%
Days on Market Until Sale	12	12	0.0%	35	14	- 60.0%
Inventory of Homes for Sale	35	35	0.0%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

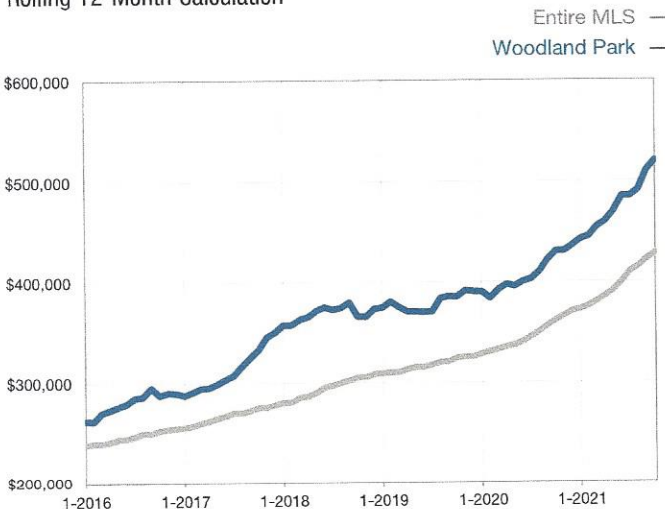
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	2	0	- 100.0%	27	27	0.0%
Sold Listings	8	2	- 75.0%	24	20	- 16.7%
Median Sales Price*	\$296,500	\$252,250	- 14.9%	\$249,000	\$305,000	+ 22.5%
Average Sales Price*	\$321,563	\$252,250	- 21.6%	\$278,234	\$305,950	+ 10.0%
Percent of List Price Received*	100.2%	98.4%	- 1.8%	99.1%	101.1%	+ 2.0%
Days on Market Until Sale	37	8	- 78.4%	44	9	- 79.5%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

