

Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Black Forest / Elbert

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	8	5	- 37.5%	65	62	- 4.6%
Sold Listings	5	8	+ 60.0%	47	45	- 4.3%
Median Sales Price*	\$615,000	\$690,000	+ 12.2%	\$645,000	\$701,000	+ 8.7%
Average Sales Price*	\$717,000	\$784,821	+ 9.5%	\$668,606	\$794,308	+ 18.8%
Percent of List Price Received*	99.7%	98.0%	- 1.7%	101.9%	101.3%	- 0.6%
Days on Market Until Sale	44	23	- 47.7%	13	19	+ 46.2%
Inventory of Homes for Sale	8	13	+ 62.5%	--	--	--
Months Supply of Inventory	1.7	2.6	+ 52.9%	--	--	--

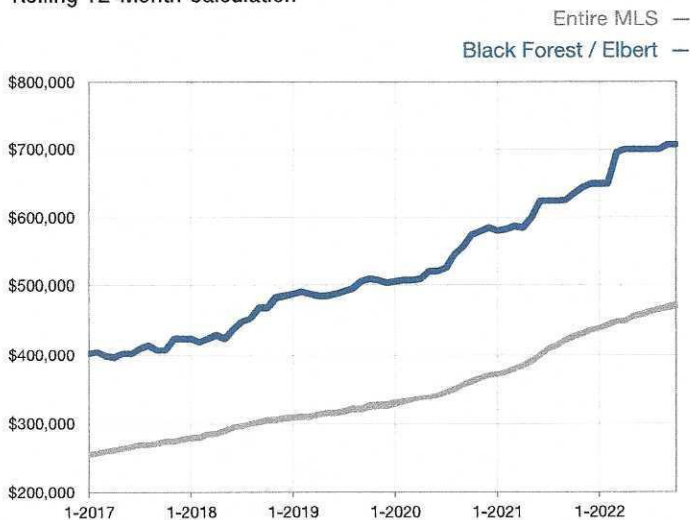
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo

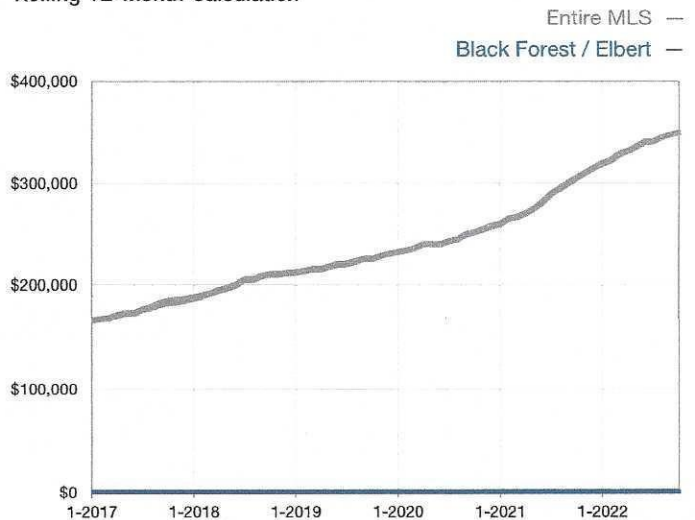
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Calhan / Ramah

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	13	21	+ 61.5%	134	182	+ 35.8%
Sold Listings	14	11	- 21.4%	107	97	- 9.3%
Median Sales Price*	\$480,263	\$430,000	- 10.5%	\$420,000	\$438,000	+ 4.3%
Average Sales Price*	\$478,109	\$490,000	+ 2.5%	\$461,917	\$491,709	+ 6.4%
Percent of List Price Received*	99.3%	99.2%	- 0.1%	100.6%	98.9%	- 1.7%
Days on Market Until Sale	20	51	+ 155.0%	26	34	+ 30.8%
Inventory of Homes for Sale	28	51	+ 82.1%	--	--	--
Months Supply of Inventory	2.5	5.2	+ 108.0%	--	--	--

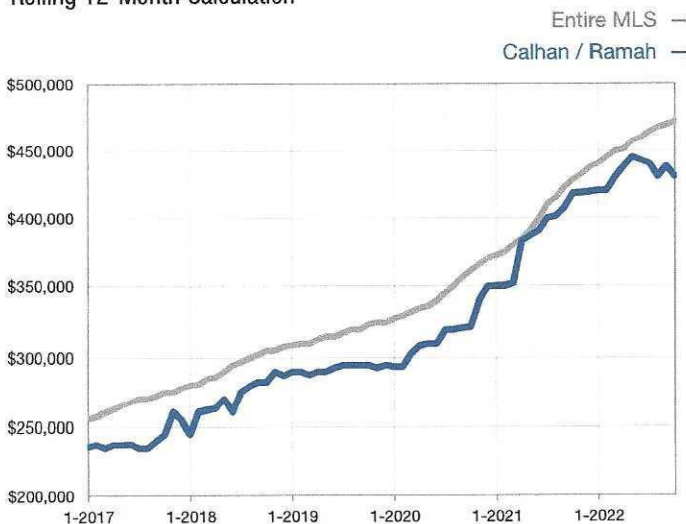
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Townhouse/Condo

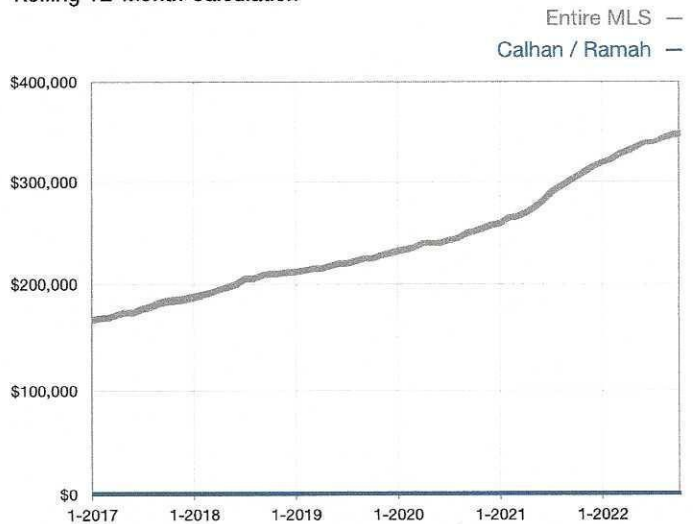
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	2	0	- 100.0%	16	14	- 12.5%
Sold Listings	1	0	- 100.0%	14	13	- 7.1%
Median Sales Price*	\$510,000	\$0	- 100.0%	\$451,950	\$435,000	- 3.8%
Average Sales Price*	\$510,000	\$0	- 100.0%	\$413,657	\$441,077	+ 6.6%
Percent of List Price Received*	102.0%	0.0%	- 100.0%	104.2%	98.8%	- 5.2%
Days on Market Until Sale	3	0	- 100.0%	10	20	+ 100.0%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.9	1.0	+ 11.1%	--	--	--

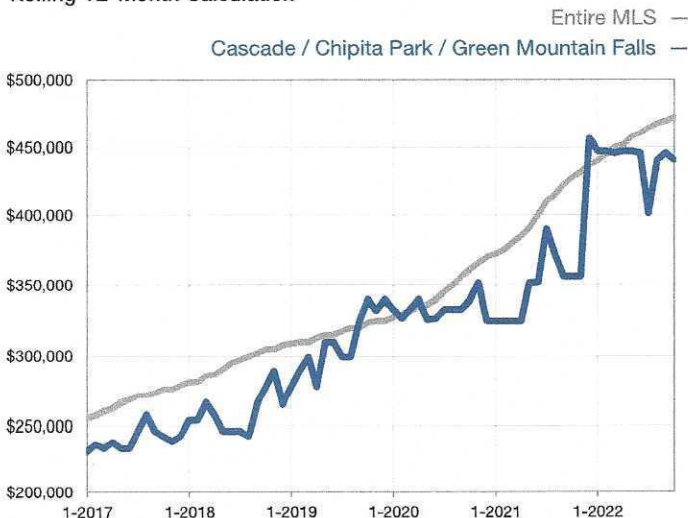
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Townhouse/Condo

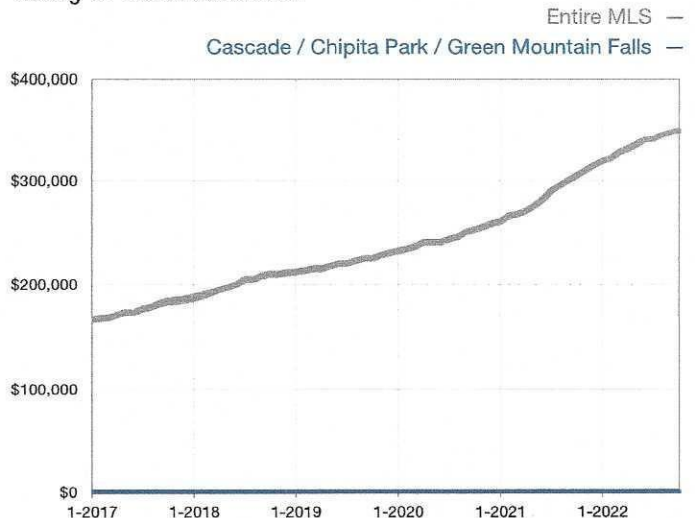
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Colorado Springs

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	1,056	738	- 30.1%	11,676	11,267	- 3.5%
Sold Listings	1,121	707	- 36.9%	10,496	9,016	- 14.1%
Median Sales Price*	\$440,000	\$465,000	+ 5.7%	\$430,000	\$475,000	+ 10.5%
Average Sales Price*	\$506,152	\$533,631	+ 5.4%	\$483,177	\$537,039	+ 11.1%
Percent of List Price Received*	102.1%	98.7%	- 3.3%	103.5%	101.9%	- 1.5%
Days on Market Until Sale	12	32	+ 166.7%	10	14	+ 40.0%
Inventory of Homes for Sale	762	1,674	+ 119.7%	--	--	--
Months Supply of Inventory	0.7	1.8	+ 157.1%	--	--	--

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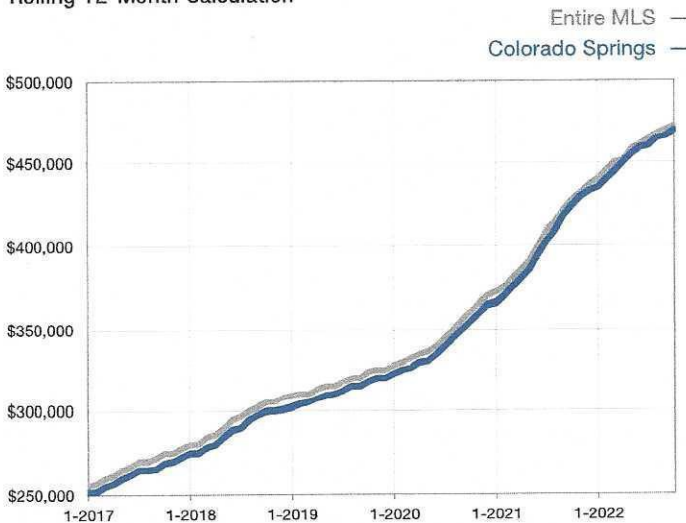
Townhouse/Condo

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	216	135	- 37.5%	2,077	1,968	- 5.2%
Sold Listings	211	129	- 38.9%	1,882	1,751	- 7.0%
Median Sales Price*	\$330,270	\$330,500	+ 0.1%	\$307,000	\$350,000	+ 14.0%
Average Sales Price*	\$327,555	\$364,261	+ 11.2%	\$319,057	\$361,262	+ 13.2%
Percent of List Price Received*	102.0%	99.8%	- 2.2%	103.3%	101.8%	- 1.5%
Days on Market Until Sale	10	24	+ 140.0%	8	14	+ 75.0%
Inventory of Homes for Sale	152	237	+ 55.9%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

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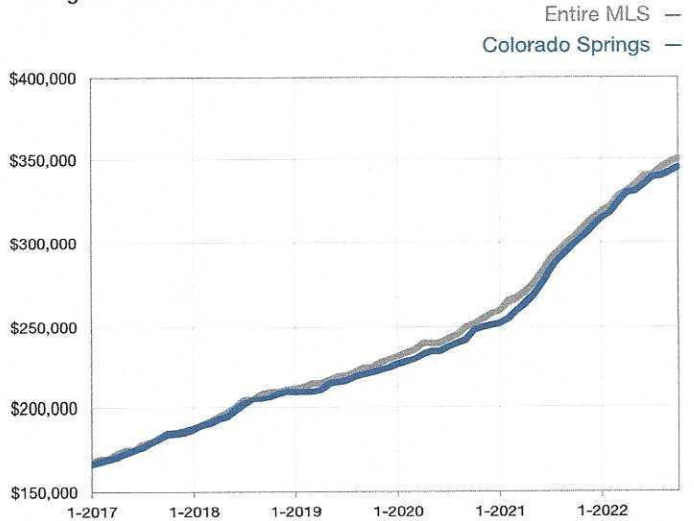
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo

Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Cripple Creek

Teller County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	7	6	- 14.3%	77	74	- 3.9%
Sold Listings	8	7	- 12.5%	64	51	- 20.3%
Median Sales Price*	\$306,250	\$410,000	+ 33.9%	\$289,000	\$296,000	+ 2.4%
Average Sales Price*	\$480,313	\$411,357	- 14.4%	\$345,768	\$356,174	+ 3.0%
Percent of List Price Received*	99.2%	97.7%	- 1.5%	99.0%	98.3%	- 0.7%
Days on Market Until Sale	25	42	+ 68.0%	28	37	+ 32.1%
Inventory of Homes for Sale	10	20	+ 100.0%	--	--	--
Months Supply of Inventory	1.6	3.5	+ 118.8%	--	--	--

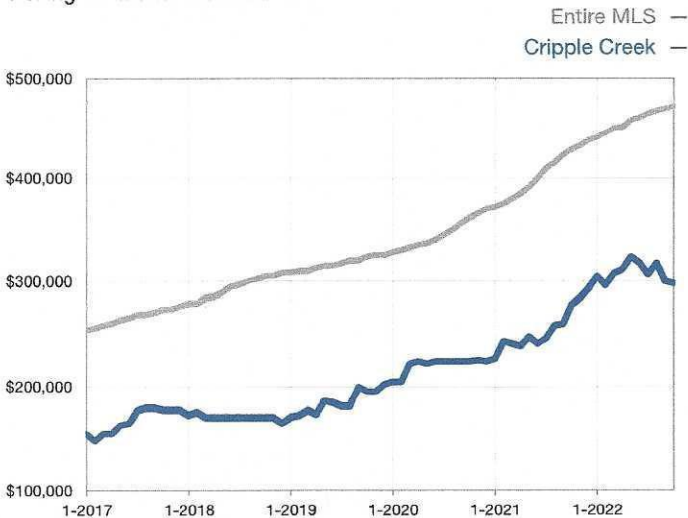
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Townhouse/Condo

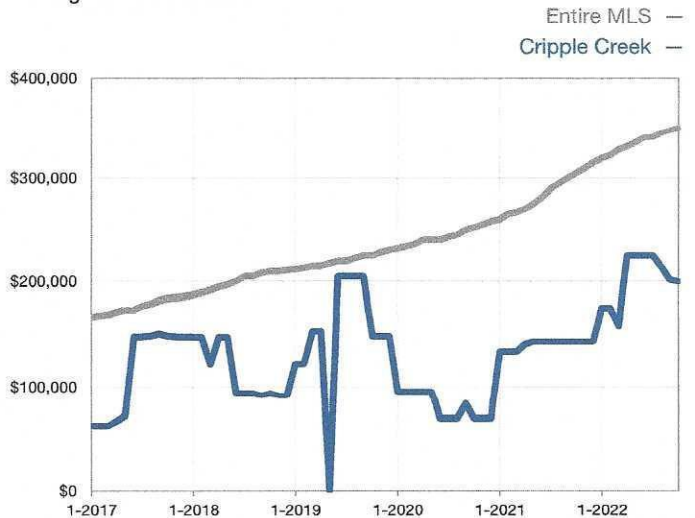
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	1	0	- 100.0%	10	8	- 20.0%
Sold Listings	1	0	- 100.0%	8	6	- 25.0%
Median Sales Price*	\$255,000	\$0	- 100.0%	\$145,000	\$184,900	+ 27.5%
Average Sales Price*	\$255,000	\$0	- 100.0%	\$175,875	\$191,333	+ 8.8%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	97.0%	99.1%	+ 2.2%
Days on Market Until Sale	24	0	- 100.0%	29	22	- 24.1%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.5	1.7	+ 240.0%	--	--	--

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Divide

Teller County

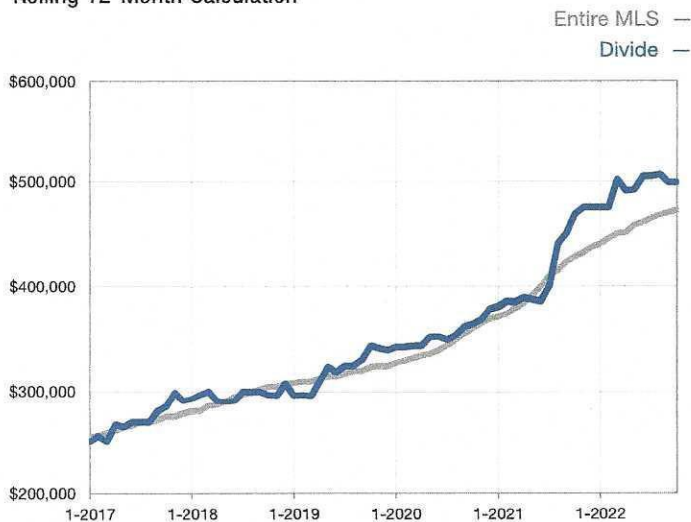
	October			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	20	12	- 40.0%	144	149	+ 3.5%
Sold Listings	13	12	- 7.7%	107	116	+ 8.4%
Median Sales Price*	\$520,000	\$582,500	+ 12.0%	\$469,000	\$490,000	+ 4.5%
Average Sales Price*	\$461,620	\$706,417	+ 53.0%	\$509,837	\$545,203	+ 6.9%
Percent of List Price Received*	101.4%	98.5%	- 2.9%	101.3%	100.9%	- 0.4%
Days on Market Until Sale	4	31	+ 675.0%	13	20	+ 53.8%
Inventory of Homes for Sale	21	40	+ 90.5%	--	--	--
Months Supply of Inventory	1.9	3.3	+ 73.7%	--	--	--

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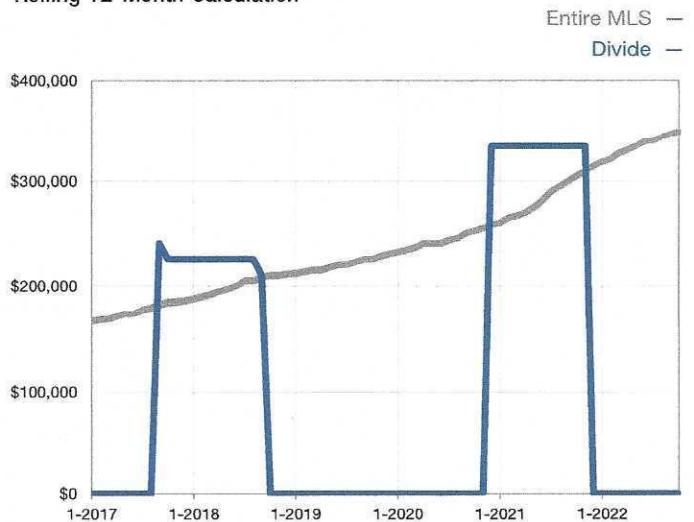
	October			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Ellicott

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	5	--	0	13	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$235,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	102.2%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	75	0	- 100.0%
Inventory of Homes for Sale	0	10	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

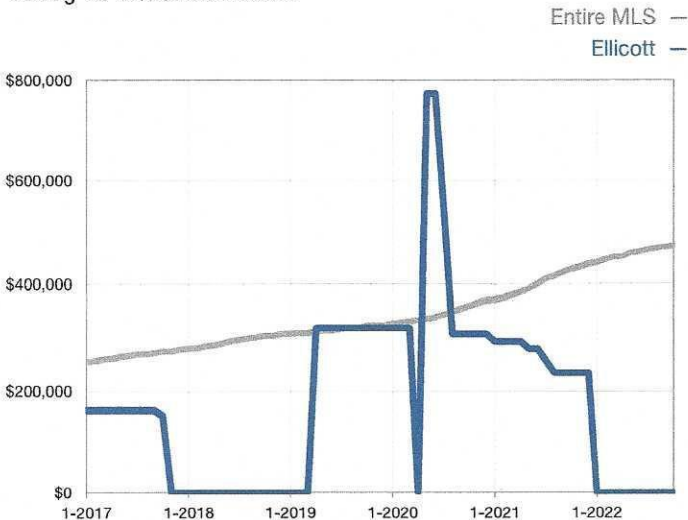
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Townhouse/Condo

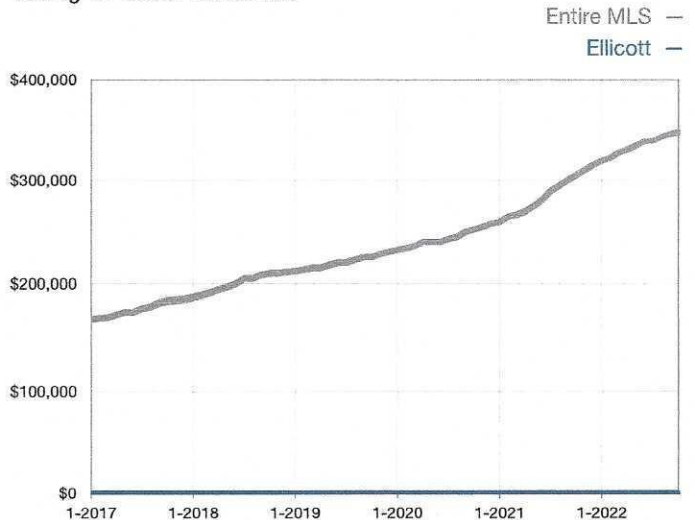
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	1,323	969	- 26.8%	14,621	14,359	- 1.8%
Sold Listings	1,376	899	- 34.7%	13,158	11,323	- 13.9%
Median Sales Price*	\$447,000	\$470,000	+ 5.1%	\$435,000	\$480,000	+ 10.3%
Average Sales Price*	\$510,741	\$537,579	+ 5.3%	\$488,189	\$544,662	+ 11.6%
Percent of List Price Received*	102.0%	98.8%	- 3.1%	103.5%	101.8%	- 1.6%
Days on Market Until Sale	13	31	+ 138.5%	11	15	+ 36.4%
Inventory of Homes for Sale	1,002	2,201	+ 119.7%	--	--	--
Months Supply of Inventory	0.8	1.9	+ 137.5%	--	--	--

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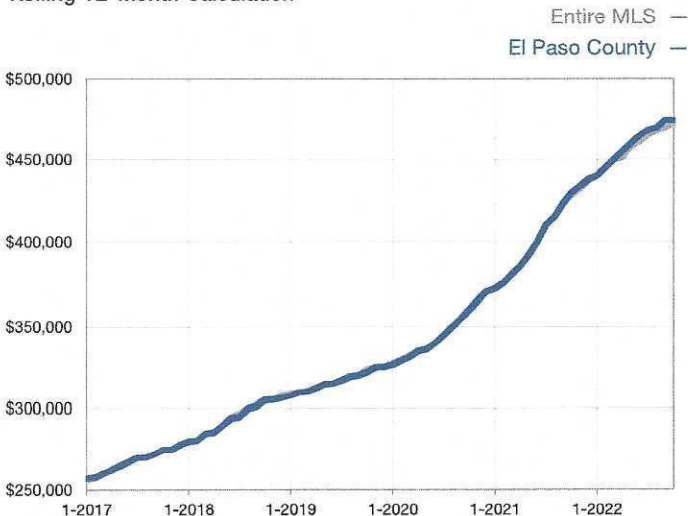
Townhouse/Condo

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	231	145	- 37.2%	2,260	2,132	- 5.7%
Sold Listings	229	140	- 38.9%	2,064	1,897	- 8.1%
Median Sales Price*	\$330,000	\$334,000	+ 1.2%	\$310,000	\$351,000	+ 13.2%
Average Sales Price*	\$327,182	\$363,864	+ 11.2%	\$320,987	\$362,388	+ 12.9%
Percent of List Price Received*	101.9%	99.8%	- 2.1%	103.2%	101.8%	- 1.4%
Days on Market Until Sale	9	23	+ 155.6%	8	14	+ 75.0%
Inventory of Homes for Sale	157	253	+ 61.1%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

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Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo

Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Falcon / Peyton

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	111	74	- 33.3%	1,058	1,179	+ 11.4%
Sold Listings	87	76	- 12.6%	969	891	- 8.0%
Median Sales Price*	\$500,000	\$523,000	+ 4.6%	\$475,000	\$535,000	+ 12.6%
Average Sales Price*	\$509,992	\$542,868	+ 6.4%	\$489,904	\$555,299	+ 13.3%
Percent of List Price Received*	102.0%	99.6%	- 2.4%	103.0%	101.2%	- 1.7%
Days on Market Until Sale	14	35	+ 150.0%	12	15	+ 25.0%
Inventory of Homes for Sale	81	175	+ 116.0%	--	--	--
Months Supply of Inventory	0.8	2.0	+ 150.0%	--	--	--

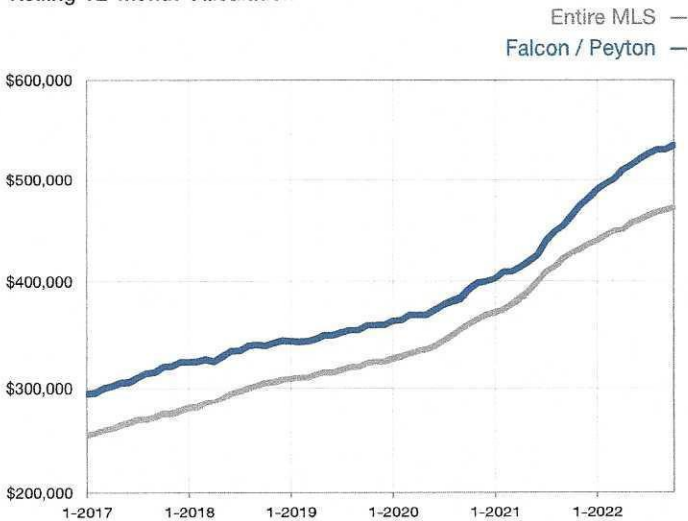
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Townhouse/Condo

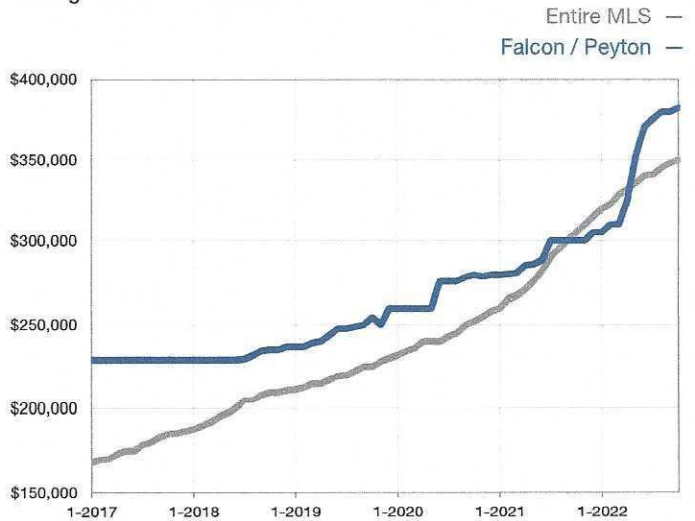
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	14	6	- 57.1%
Sold Listings	1	0	- 100.0%	14	6	- 57.1%
Median Sales Price*	\$371,250	\$0	- 100.0%	\$305,000	\$382,500	+ 25.4%
Average Sales Price*	\$371,250	\$0	- 100.0%	\$316,875	\$379,000	+ 19.6%
Percent of List Price Received*	109.2%	0.0%	- 100.0%	102.2%	103.5%	+ 1.3%
Days on Market Until Sale	4	0	- 100.0%	1	3	+ 200.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Florissant

Teller County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	21	19	- 9.5%	217	244	+ 12.4%
Sold Listings	25	16	- 36.0%	188	183	- 2.7%
Median Sales Price*	\$437,000	\$402,450	- 7.9%	\$414,500	\$450,000	+ 8.6%
Average Sales Price*	\$488,236	\$513,275	+ 5.1%	\$479,787	\$494,744	+ 3.1%
Percent of List Price Received*	100.7%	96.4%	- 4.3%	101.9%	99.9%	- 2.0%
Days on Market Until Sale	20	53	+ 165.0%	30	25	- 16.7%
Inventory of Homes for Sale	34	56	+ 64.7%	--	--	--
Months Supply of Inventory	1.8	3.0	+ 66.7%	--	--	--

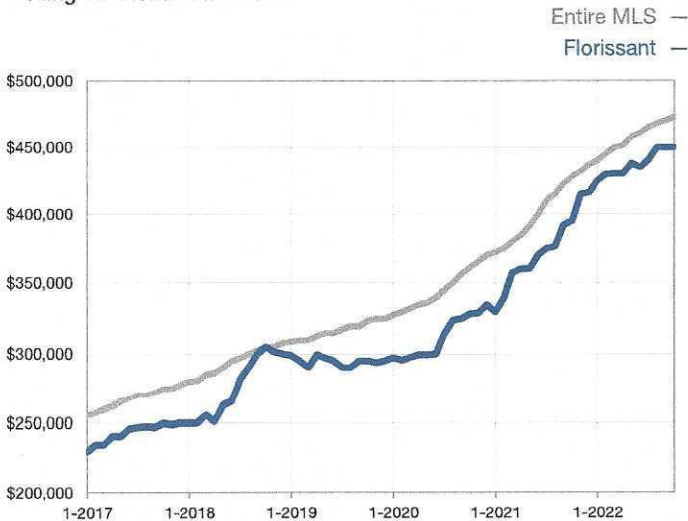
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Townhouse/Condo

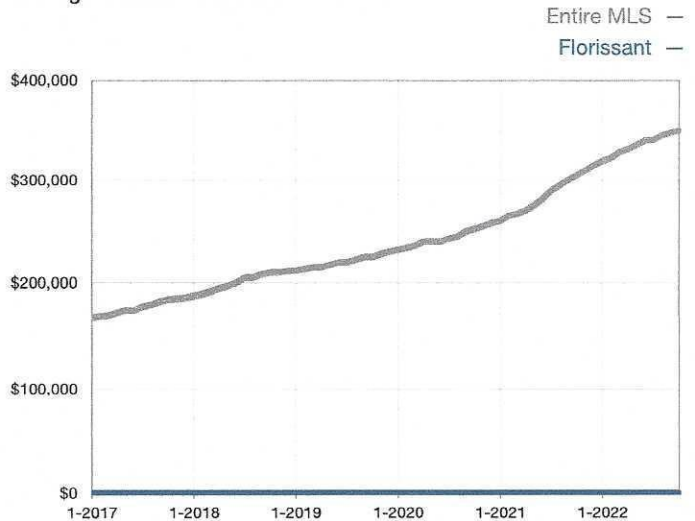
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Fountain

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	65	61	- 6.2%	833	797	- 4.3%
Sold Listings	74	47	- 36.5%	797	651	- 18.3%
Median Sales Price*	\$395,000	\$393,500	- 0.4%	\$386,000	\$430,000	+ 11.4%
Average Sales Price*	\$393,746	\$387,500	- 1.6%	\$384,722	\$427,110	+ 11.0%
Percent of List Price Received*	103.6%	99.3%	- 4.2%	104.6%	102.1%	- 2.4%
Days on Market Until Sale	8	21	+ 162.5%	6	11	+ 83.3%
Inventory of Homes for Sale	37	107	+ 189.2%	--	--	--
Months Supply of Inventory	0.5	1.6	+ 220.0%	--	--	--

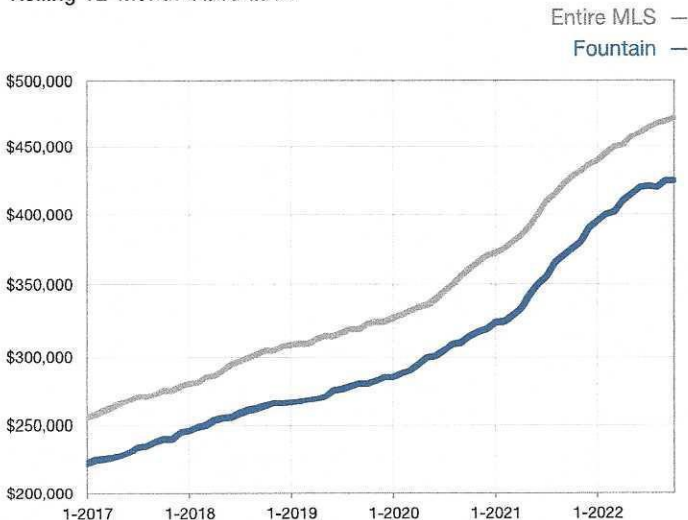
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Townhouse/Condo

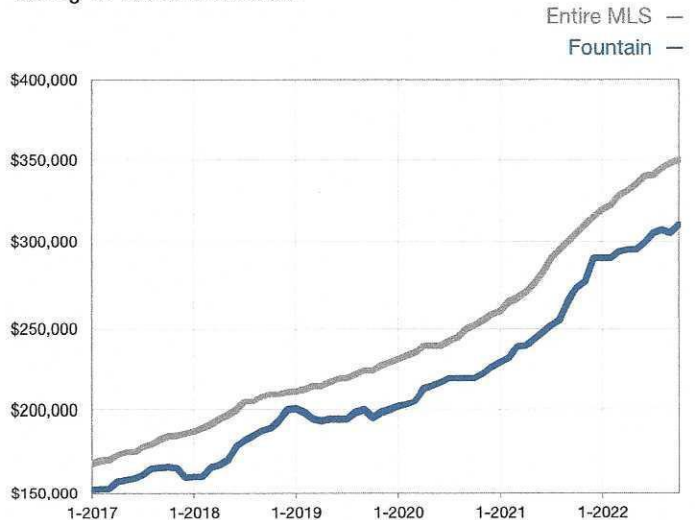
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	5	2	- 60.0%	50	56	+ 12.0%
Sold Listings	5	5	0.0%	45	51	+ 13.3%
Median Sales Price*	\$285,000	\$307,000	+ 7.7%	\$277,000	\$310,000	+ 11.9%
Average Sales Price*	\$260,800	\$308,160	+ 18.2%	\$275,633	\$309,441	+ 12.3%
Percent of List Price Received*	102.7%	100.4%	- 2.2%	104.4%	101.8%	- 2.5%
Days on Market Until Sale	4	12	+ 200.0%	4	7	+ 75.0%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.2	0.4	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Manitou Springs

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	7	8	+ 14.3%	89	98	+ 10.1%
Sold Listings	9	5	- 44.4%	72	76	+ 5.6%
Median Sales Price*	\$555,000	\$602,500	+ 8.6%	\$505,000	\$602,500	+ 19.3%
Average Sales Price*	\$500,832	\$617,100	+ 23.2%	\$532,372	\$628,692	+ 18.1%
Percent of List Price Received*	102.3%	99.9%	- 2.3%	102.3%	100.7%	- 1.6%
Days on Market Until Sale	12	13	+ 8.3%	18	17	- 5.6%
Inventory of Homes for Sale	11	17	+ 54.5%	--	--	--
Months Supply of Inventory	1.6	2.1	+ 31.3%	--	--	--

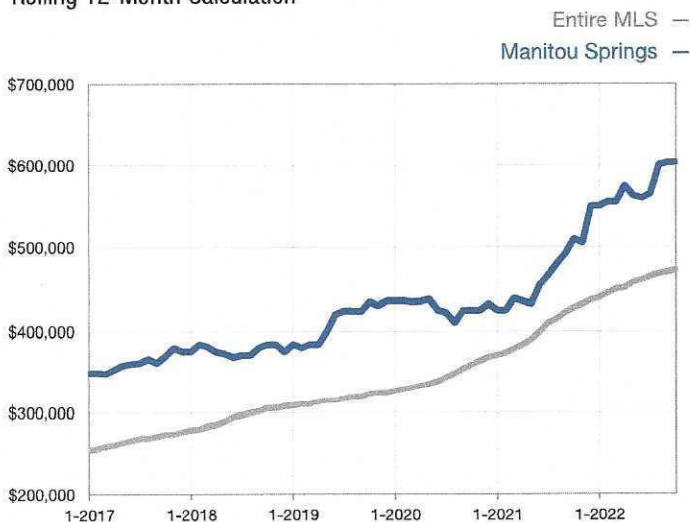
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Townhouse/Condo

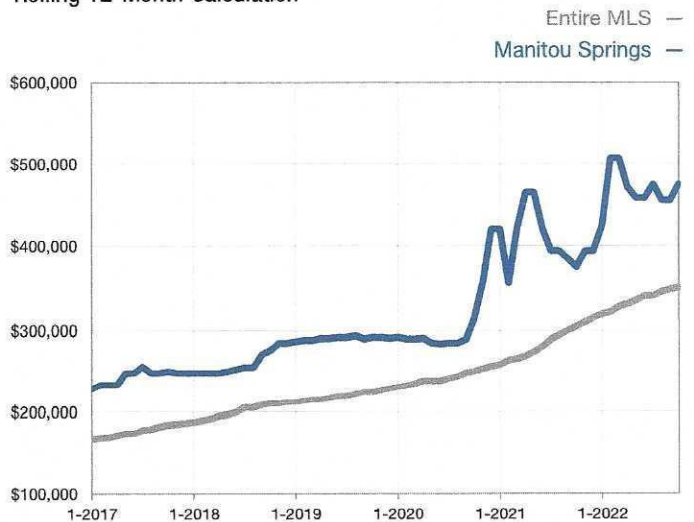
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	2	0	- 100.0%	22	15	- 31.8%
Sold Listings	2	0	- 100.0%	21	10	- 52.4%
Median Sales Price*	\$341,750	\$0	- 100.0%	\$340,000	\$451,500	+ 32.8%
Average Sales Price*	\$341,750	\$0	- 100.0%	\$409,827	\$500,880	+ 22.2%
Percent of List Price Received*	98.2%	0.0%	- 100.0%	101.8%	101.6%	- 0.2%
Days on Market Until Sale	18	0	- 100.0%	33	24	- 27.3%
Inventory of Homes for Sale	2	6	+ 200.0%	--	--	--
Months Supply of Inventory	1.0	3.9	+ 290.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Monument / Palmer Lake / Larkspur

El Paso County

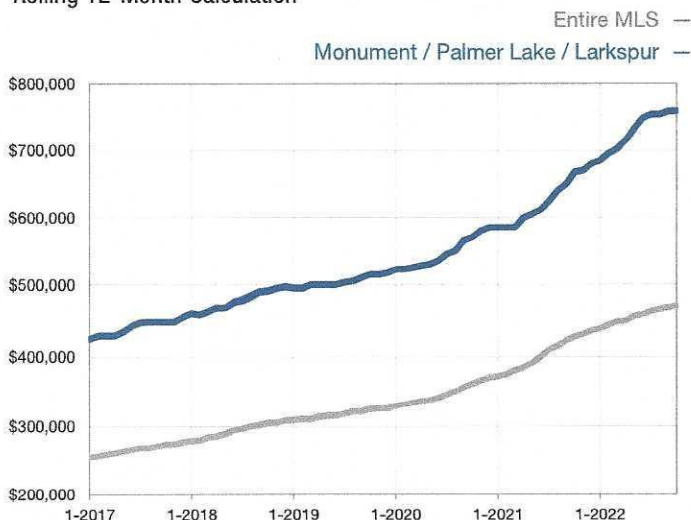
Single Family-Patio Homes	October			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	60	48	- 20.0%	726	724	- 0.3%
Sold Listings	68	43	- 36.8%	638	518	- 18.8%
Median Sales Price*	\$716,150	\$746,000	+ 4.2%	\$670,000	\$765,000	+ 14.2%
Average Sales Price*	\$810,497	\$786,786	- 2.9%	\$732,316	\$849,223	+ 16.0%
Percent of List Price Received*	99.8%	99.0%	- 0.8%	102.2%	101.1%	- 1.1%
Days on Market Until Sale	22	35	+ 59.1%	16	18	+ 12.5%
Inventory of Homes for Sale	67	137	+ 104.5%	--	--	--
Months Supply of Inventory	1.1	2.6	+ 136.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

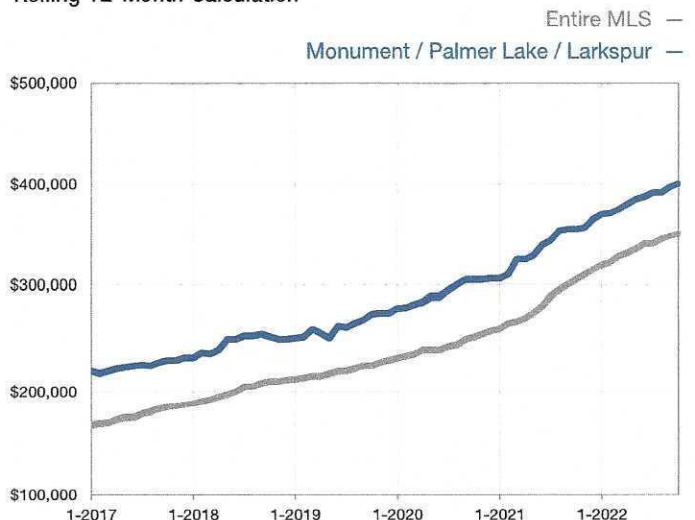
Townhouse/Condo	October			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	8	8	0.0%	97	89	- 8.2%
Sold Listings	10	6	- 40.0%	103	81	- 21.4%
Median Sales Price*	\$339,950	\$400,000	+ 17.7%	\$355,000	\$400,000	+ 12.7%
Average Sales Price*	\$345,191	\$401,753	+ 16.4%	\$359,296	\$405,155	+ 12.8%
Percent of List Price Received*	99.7%	99.4%	- 0.3%	101.3%	100.9%	- 0.4%
Days on Market Until Sale	5	12	+ 140.0%	6	4	- 33.3%
Inventory of Homes for Sale	2	8	+ 300.0%	--	--	--
Months Supply of Inventory	0.2	0.9	+ 350.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Rush / Truckton / Yoder

El Paso County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	7	8	+ 14.3%	60	72	+ 20.0%
Sold Listings	6	7	+ 16.7%	38	53	+ 39.5%
Median Sales Price*	\$388,000	\$300,000	- 22.7%	\$355,450	\$350,000	- 1.5%
Average Sales Price*	\$406,833	\$343,143	- 15.7%	\$352,871	\$377,968	+ 7.1%
Percent of List Price Received*	98.8%	98.1%	- 0.7%	100.4%	99.1%	- 1.3%
Days on Market Until Sale	51	54	+ 5.9%	23	45	+ 95.7%
Inventory of Homes for Sale	16	24	+ 50.0%	--	--	--
Months Supply of Inventory	3.8	4.6	+ 21.1%	--	--	--

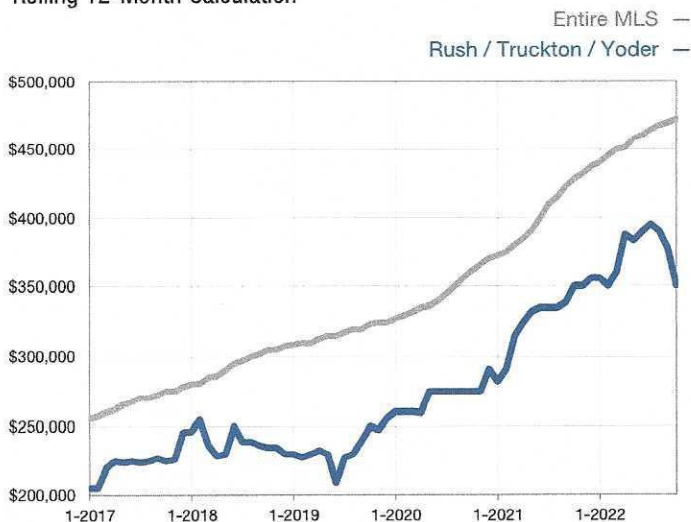
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Townhouse/Condo

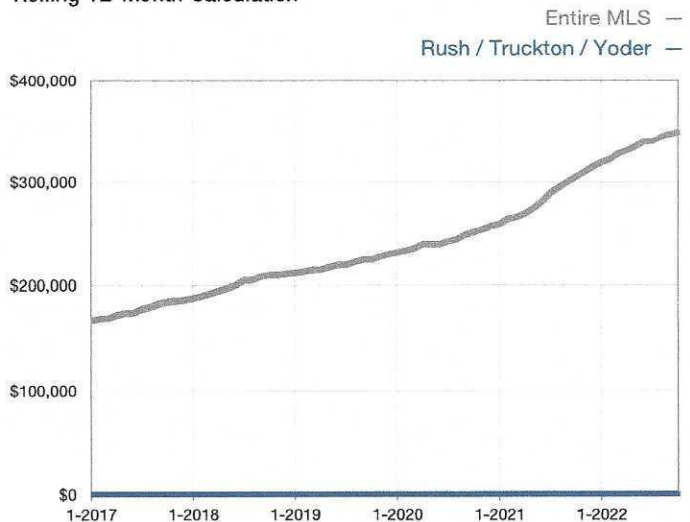
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Security-Widefield

El Paso County

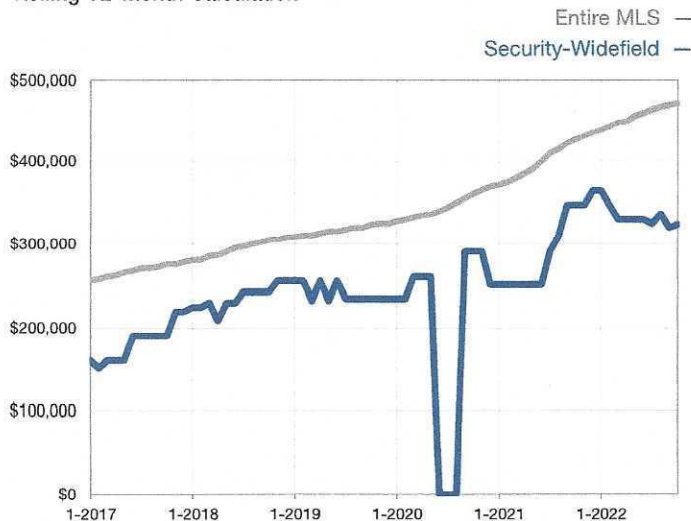
Single Family-Patio Homes	October			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	3	5	+ 66.7%
Sold Listings	0	1	--	3	6	+ 100.0%
Median Sales Price*	\$0	\$328,000	--	\$365,000	\$324,000	- 11.2%
Average Sales Price*	\$0	\$328,000	--	\$358,333	\$328,917	- 8.2%
Percent of List Price Received*	0.0%	99.4%	--	105.8%	99.7%	- 5.8%
Days on Market Until Sale	0	56	--	5	12	+ 140.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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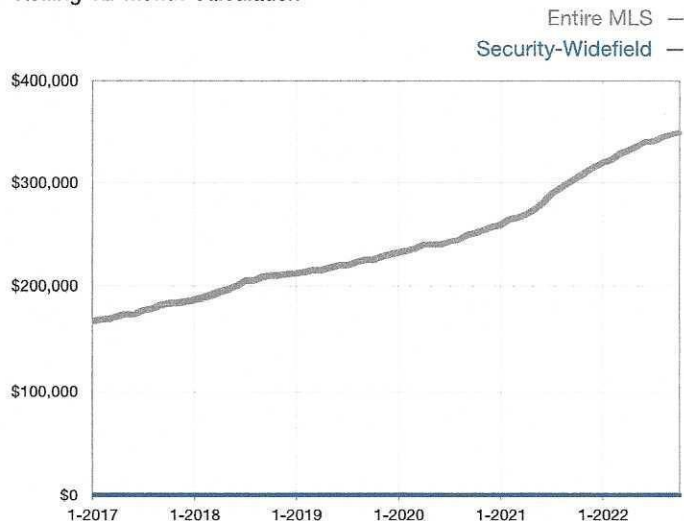
Townhouse/Condo	October			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Teller County

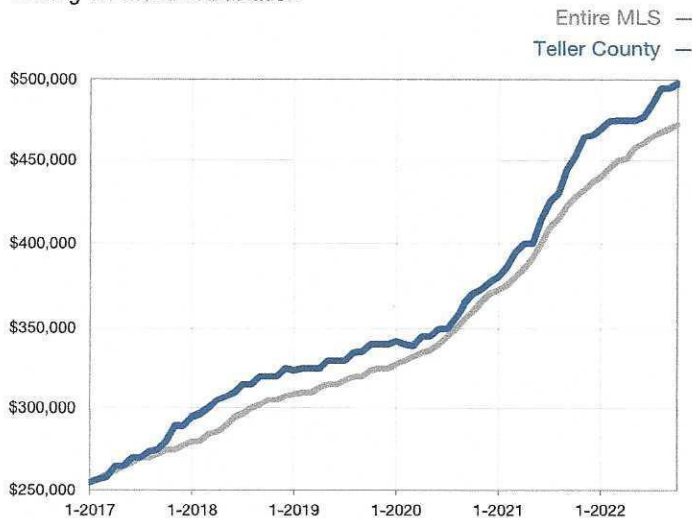
Single Family-Patio Homes	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	77	54	- 29.9%	815	802	- 1.6%
Sold Listings	92	61	- 33.7%	684	605	- 11.5%
Median Sales Price*	\$494,950	\$510,000	+ 3.0%	\$466,050	\$500,000	+ 7.3%
Average Sales Price*	\$510,583	\$579,768	+ 13.6%	\$507,770	\$538,870	+ 6.1%
Percent of List Price Received*	100.7%	98.0%	- 2.7%	101.6%	100.5%	- 1.1%
Days on Market Until Sale	15	42	+ 180.0%	18	22	+ 22.2%
Inventory of Homes for Sale	101	180	+ 78.2%	--	--	--
Months Supply of Inventory	1.5	2.9	+ 93.3%	--	--	--

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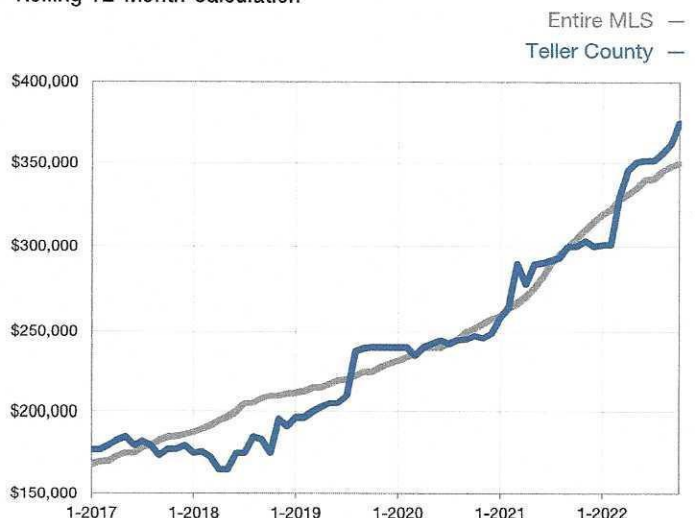
Townhouse/Condo	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	1	0	- 100.0%	42	38	- 9.5%
Sold Listings	3	1	- 66.7%	28	39	+ 39.3%
Median Sales Price*	\$255,000	\$525,000	+ 105.9%	\$277,000	\$373,000	+ 34.7%
Average Sales Price*	\$253,167	\$525,000	+ 107.4%	\$268,786	\$379,623	+ 41.2%
Percent of List Price Received*	98.9%	100.0%	+ 1.1%	99.9%	100.8%	+ 0.9%
Days on Market Until Sale	13	23	+ 76.9%	15	35	+ 133.3%
Inventory of Homes for Sale	9	5	- 44.4%	--	--	--
Months Supply of Inventory	2.4	1.1	- 54.2%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo
Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Victor / Goldfield

Teller County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	19	16	- 15.8%
Sold Listings	4	1	- 75.0%	14	12	- 14.3%
Median Sales Price*	\$277,250	\$299,000	+ 7.8%	\$245,000	\$260,000	+ 6.1%
Average Sales Price*	\$403,875	\$299,000	- 26.0%	\$380,857	\$410,333	+ 7.7%
Percent of List Price Received*	100.1%	100.0%	- 0.1%	98.8%	96.0%	- 2.8%
Days on Market Until Sale	30	14	- 53.3%	28	42	+ 50.0%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	2.5	3.2	+ 28.0%	--	--	--

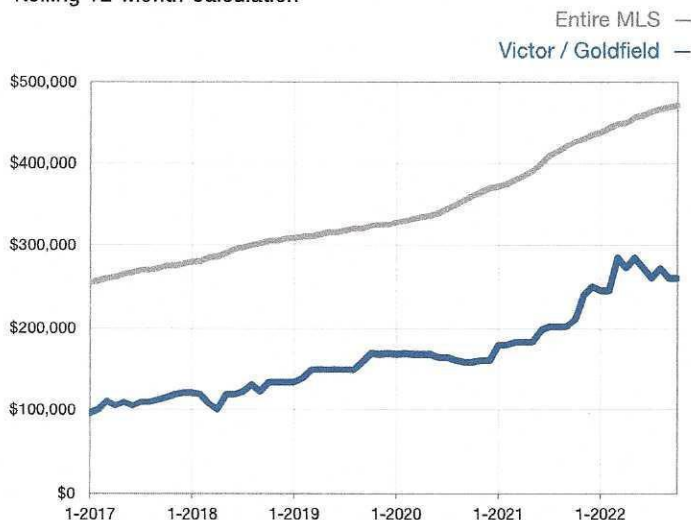
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Townhouse/Condo

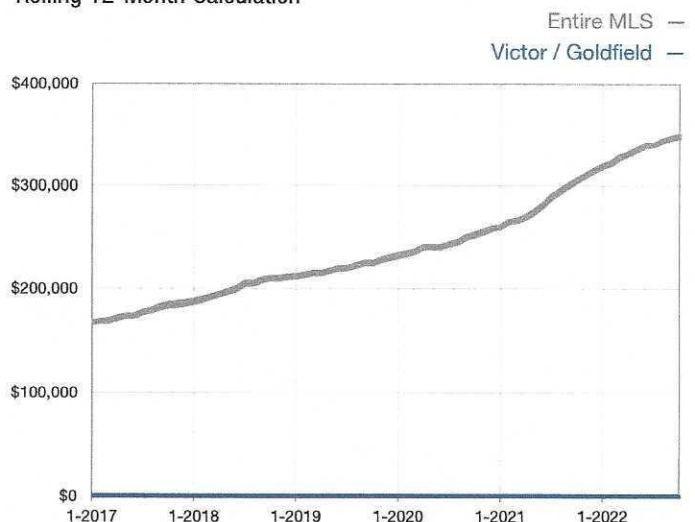
Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Woodland Park

Teller County

Single Family-Patio Homes

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	30	16	- 46.7%	385	347	- 9.9%
Sold Listings	45	26	- 42.2%	328	262	- 20.1%
Median Sales Price*	\$550,000	\$566,000	+ 2.9%	\$525,000	\$565,000	+ 7.6%
Average Sales Price*	\$553,751	\$613,960	+ 10.9%	\$562,713	\$613,824	+ 9.1%
Percent of List Price Received*	100.7%	98.7%	- 2.0%	102.3%	101.3%	- 1.0%
Days on Market Until Sale	12	42	+ 250.0%	14	18	+ 28.6%
Inventory of Homes for Sale	38	64	+ 68.4%	--	--	--
Months Supply of Inventory	1.2	2.4	+ 100.0%	--	--	--

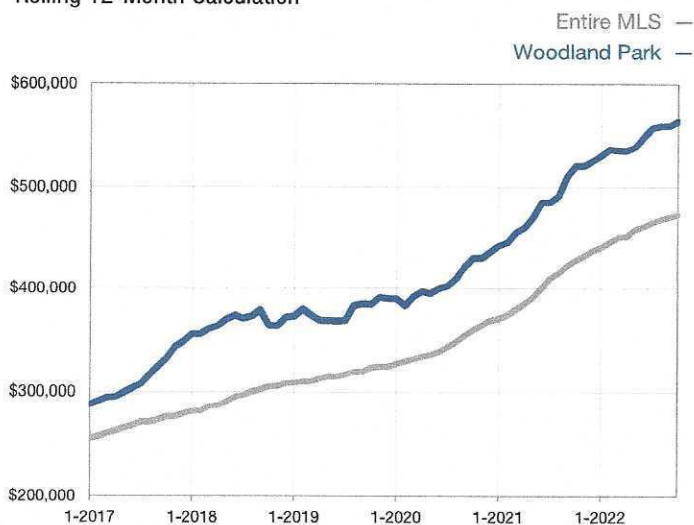
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Townhouse/Condo

Key Metrics	October			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0	--	32	30	- 6.3%
Sold Listings	2	1	- 50.0%	20	33	+ 65.0%
Median Sales Price*	\$252,250	\$525,000	+ 108.1%	\$305,000	\$390,380	+ 28.0%
Average Sales Price*	\$252,250	\$525,000	+ 108.1%	\$305,950	\$413,857	+ 35.3%
Percent of List Price Received*	98.4%	100.0%	+ 1.6%	101.1%	101.1%	0.0%
Days on Market Until Sale	8	23	+ 187.5%	9	38	+ 322.2%
Inventory of Homes for Sale	8	3	- 62.5%	--	--	--
Months Supply of Inventory	2.9	0.8	- 72.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse/Condo Rolling 12-Month Calculation

