

# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Black Forest / Elbert

El Paso County

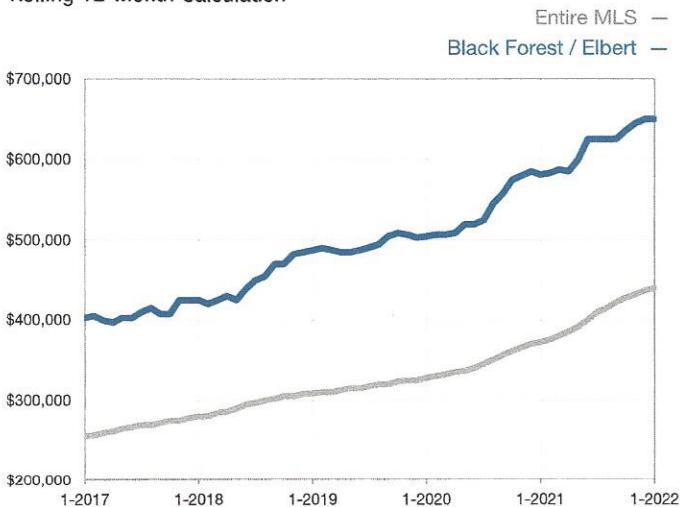
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 1         | 1                | 0.0%                              | 1            | 1                | 0.0%                              |
| Sold Listings                   | 3         | 5                | + 66.7%                           | 3            | 5                | + 66.7%                           |
| Median Sales Price*             | \$574,999 | <b>\$665,000</b> | + 15.7%                           | \$574,999    | <b>\$665,000</b> | + 15.7%                           |
| Average Sales Price*            | \$599,833 | <b>\$676,600</b> | + 12.8%                           | \$599,833    | <b>\$676,600</b> | + 12.8%                           |
| Percent of List Price Received* | 100.1%    | <b>103.5%</b>    | + 3.4%                            | 100.1%       | <b>103.5%</b>    | + 3.4%                            |
| Days on Market Until Sale       | 25        | 6                | - 76.0%                           | 25           | 6                | - 76.0%                           |
| Inventory of Homes for Sale     | 0         | 1                | --                                | --           | --               | --                                |
| Months Supply of Inventory      | 0.0       | 0.2              | --                                | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

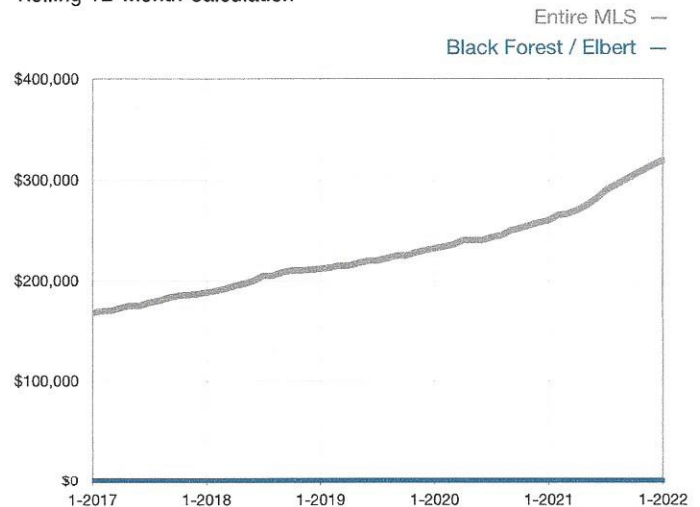
| Townhouse/Condo                 | January |      |                                   | Year to Date |              |                                   |
|---------------------------------|---------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022 | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |      |                                   |              |              |                                   |
| New Listings                    | 0       | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%    | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0       | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | 0.0  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for January 2022

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## Calhan / Ramah

El Paso County

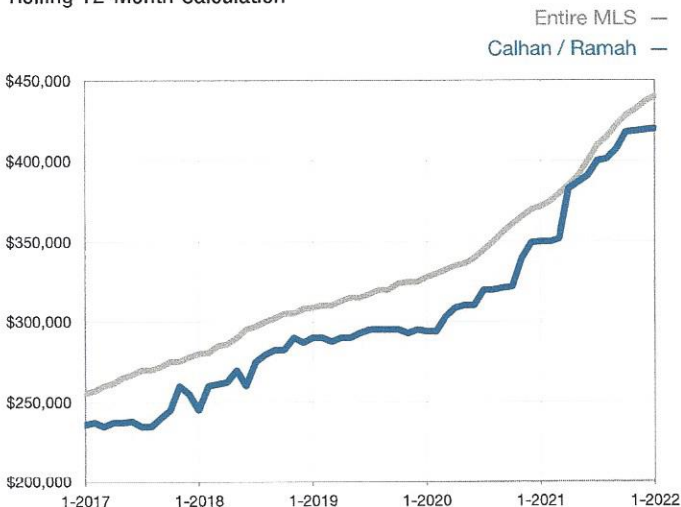
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 9         | 9                | 0.0%                              | 9            | 9                | 0.0%                              |
| Sold Listings                   | 8         | 13               | + 62.5%                           | 8            | 13               | + 62.5%                           |
| Median Sales Price*             | \$381,000 | <b>\$440,000</b> | + 15.5%                           | \$381,000    | <b>\$440,000</b> | + 15.5%                           |
| Average Sales Price*            | \$419,625 | <b>\$585,723</b> | + 39.6%                           | \$419,625    | <b>\$585,723</b> | + 39.6%                           |
| Percent of List Price Received* | 99.6%     | <b>98.4%</b>     | - 1.2%                            | 99.6%        | <b>98.4%</b>     | - 1.2%                            |
| Days on Market Until Sale       | 39        | <b>29</b>        | - 25.6%                           | 39           | <b>29</b>        | - 25.6%                           |
| Inventory of Homes for Sale     | 20        | <b>17</b>        | - 15.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 2.0       | <b>1.5</b>       | - 25.0%                           | --           | --               | --                                |

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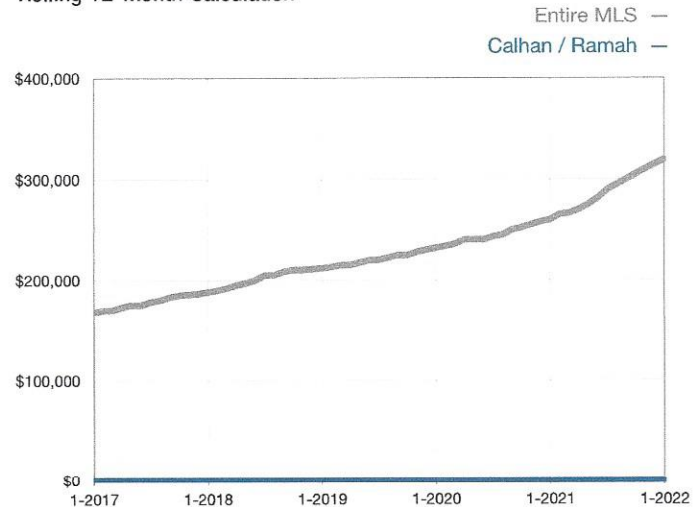
| Townhouse/Condo                 | January |             |                                   | Year to Date |              |                                   |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022        | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |             |                                   |              |              |                                   |
| New Listings                    | 0       | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%    | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0       | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0           | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | <b>0.0</b>  | --                                | --           | --           | --                                |

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation





# Local Market Update for January 2022

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## Cascade / Chipita Park / Green Mountain Falls

El Paso and Teller Counties

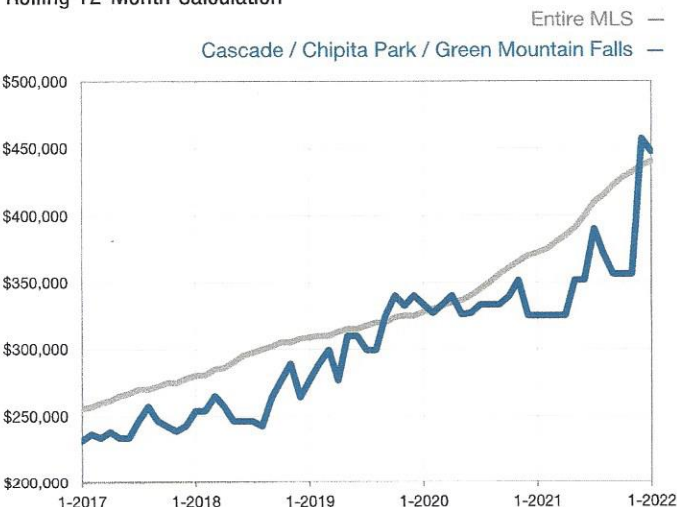
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 1         | 0                | - 100.0%                          | 1            | 0                | - 100.0%                          |
| Sold Listings                   | 1         | 1                | 0.0%                              | 1            | 1                | 0.0%                              |
| Median Sales Price*             | \$456,900 | <b>\$280,000</b> | - 38.7%                           | \$456,900    | <b>\$280,000</b> | - 38.7%                           |
| Average Sales Price*            | \$456,900 | <b>\$280,000</b> | - 38.7%                           | \$456,900    | <b>\$280,000</b> | - 38.7%                           |
| Percent of List Price Received* | 97.4%     | <b>100.0%</b>    | + 2.7%                            | 97.4%        | <b>100.0%</b>    | + 2.7%                            |
| Days on Market Until Sale       | 80        | <b>3</b>         | - 96.3%                           | 80           | <b>3</b>         | - 96.3%                           |
| Inventory of Homes for Sale     | 0         | <b>0</b>         | --                                | --           | <b>--</b>        | --                                |
| Months Supply of Inventory      | 0.0       | <b>0.0</b>       | --                                | --           | <b>--</b>        | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

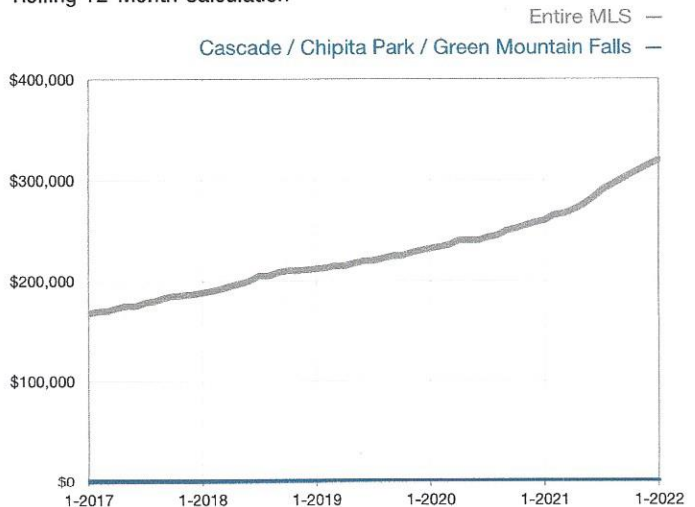
| Townhouse/Condo                 | January |             |                                   | Year to Date |              |                                   |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022        | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |             |                                   |              |              |                                   |
| New Listings                    | 0       | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%    | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0       | <b>0</b>    | --                                | 0            | <b>0</b>     | --                                |
| Inventory of Homes for Sale     | 0       | <b>0</b>    | --                                | --           | <b>--</b>    | --                                |
| Months Supply of Inventory      | 0.0     | <b>0.0</b>  | --                                | --           | <b>--</b>    | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



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## Colorado Springs

El Paso County

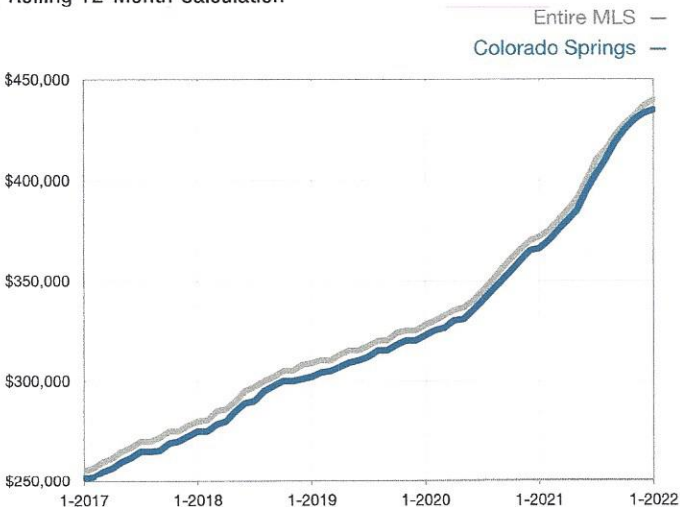
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 838       | 754              | - 10.0%                           | 838          | 754              | - 10.0%                           |
| Sold Listings                   | 632       | 681              | + 7.8%                            | 632          | 681              | + 7.8%                            |
| Median Sales Price*             | \$380,000 | <b>\$440,000</b> | + 15.8%                           | \$380,000    | <b>\$440,000</b> | + 15.8%                           |
| Average Sales Price*            | \$432,555 | <b>\$497,311</b> | + 15.0%                           | \$432,555    | <b>\$497,311</b> | + 15.0%                           |
| Percent of List Price Received* | 101.9%    | <b>101.7%</b>    | - 0.2%                            | 101.9%       | <b>101.7%</b>    | - 0.2%                            |
| Days on Market Until Sale       | 18        | 14               | - 22.2%                           | 18           | 14               | - 22.2%                           |
| Inventory of Homes for Sale     | 462       | 363              | - 21.4%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.5       | 0.3              | - 40.0%                           | --           | --               | --                                |

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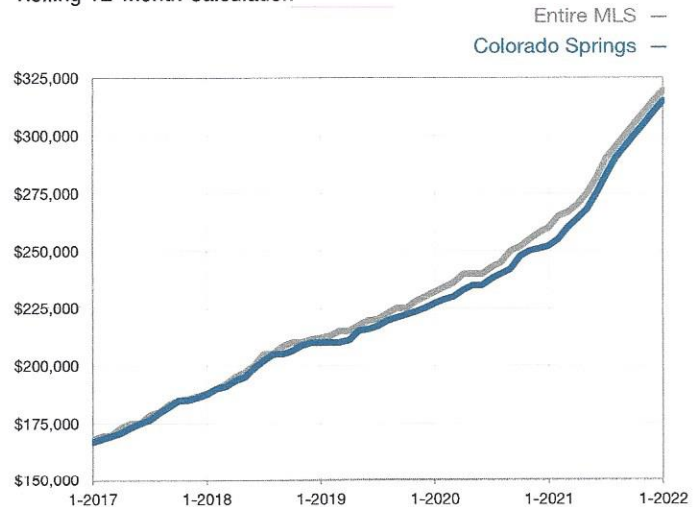
| Townhouse/Condo                 | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 119       | 168              | + 41.2%                           | 119          | 168              | + 41.2%                           |
| Sold Listings                   | 128       | 129              | + 0.8%                            | 128          | 129              | + 0.8%                            |
| Median Sales Price*             | \$263,500 | <b>\$342,000</b> | + 29.8%                           | \$263,500    | <b>\$342,000</b> | + 29.8%                           |
| Average Sales Price*            | \$272,436 | <b>\$338,184</b> | + 24.1%                           | \$272,436    | <b>\$338,184</b> | + 24.1%                           |
| Percent of List Price Received* | 101.7%    | 101.1%           | - 0.6%                            | 101.7%       | 101.1%           | - 0.6%                            |
| Days on Market Until Sale       | 8         | 19               | + 137.5%                          | 8            | 19               | + 137.5%                          |
| Inventory of Homes for Sale     | 68        | 81               | + 19.1%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.4       | 0.4              | 0.0%                              | --           | --               | --                                |

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation





# Local Market Update for January 2022

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## Cripple Creek

Teller County

| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 2         | 3                | + 50.0%                           | 2            | 3                | + 50.0%                           |
| Sold Listings                   | 6         | 2                | - 66.7%                           | 6            | 2                | - 66.7%                           |
| Median Sales Price*             | \$252,500 | <b>\$494,500</b> | + 95.8%                           | \$252,500    | <b>\$494,500</b> | + 95.8%                           |
| Average Sales Price*            | \$288,333 | <b>\$494,500</b> | + 71.5%                           | \$288,333    | <b>\$494,500</b> | + 71.5%                           |
| Percent of List Price Received* | 99.3%     | <b>98.4%</b>     | - 0.9%                            | 99.3%        | <b>98.4%</b>     | - 0.9%                            |
| Days on Market Until Sale       | 10        | <b>52</b>        | + 420.0%                          | 10           | <b>52</b>        | + 420.0%                          |
| Inventory of Homes for Sale     | 9         | 9                | 0.0%                              | --           | --               | --                                |
| Months Supply of Inventory      | 1.4       | 1.4              | 0.0%                              | --           | --               | --                                |

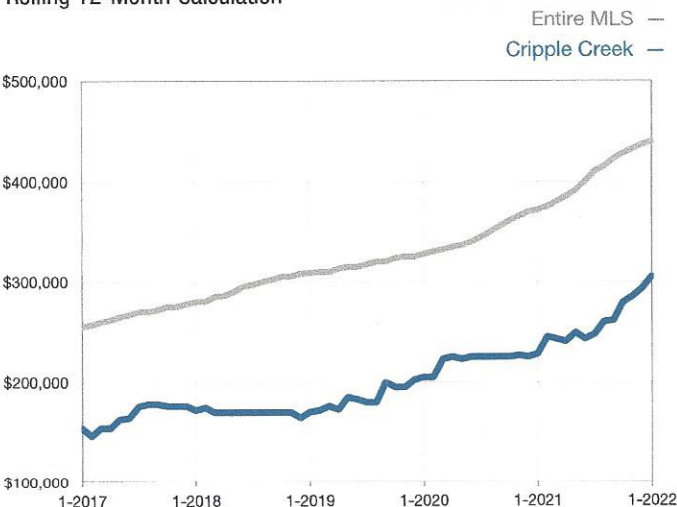
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| Townhouse/Condo                 | January |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|---------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021    | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |                  |                                   |              |                  |                                   |
| New Listings                    | 2       | 0                | - 100.0%                          | 2            | 0                | - 100.0%                          |
| Sold Listings                   | 0       | 1                | --                                | 0            | 1                | --                                |
| Median Sales Price*             | \$0     | <b>\$255,000</b> | --                                | \$0          | <b>\$255,000</b> | --                                |
| Average Sales Price*            | \$0     | <b>\$255,000</b> | --                                | \$0          | <b>\$255,000</b> | --                                |
| Percent of List Price Received* | 0.0%    | <b>94.4%</b>     | --                                | 0.0%         | <b>94.4%</b>     | --                                |
| Days on Market Until Sale       | 0       | <b>13</b>        | --                                | 0            | <b>13</b>        | --                                |
| Inventory of Homes for Sale     | 3       | 2                | - 33.3%                           | --           | --               | --                                |
| Months Supply of Inventory      | 3.0     | 1.2              | - 60.0%                           | --           | --               | --                                |

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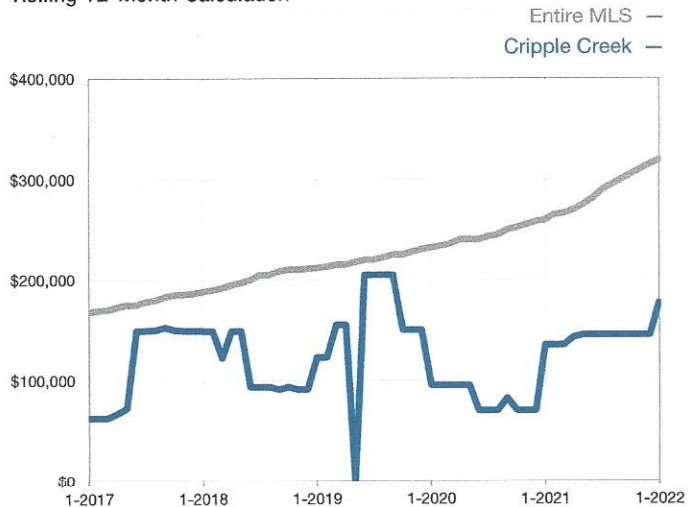
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



# Local Market Update for January 2022

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## Divide

Teller County

| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 7         | 7                | 0.0%                              | 7            | 7                | 0.0%                              |
| Sold Listings                   | 7         | 13               | + 85.7%                           | 7            | 13               | + 85.7%                           |
| Median Sales Price*             | \$355,000 | <b>\$431,000</b> | + 21.4%                           | \$355,000    | <b>\$431,000</b> | + 21.4%                           |
| Average Sales Price*            | \$354,271 | <b>\$403,277</b> | + 13.8%                           | \$354,271    | <b>\$403,277</b> | + 13.8%                           |
| Percent of List Price Received* | 101.9%    | <b>98.8%</b>     | - 3.0%                            | 101.9%       | <b>98.8%</b>     | - 3.0%                            |
| Days on Market Until Sale       | 14        | 30               | + 114.3%                          | 14           | 30               | + 114.3%                          |
| Inventory of Homes for Sale     | 10        | 12               | + 20.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.9       | 1.0              | + 11.1%                           | --           | --               | --                                |

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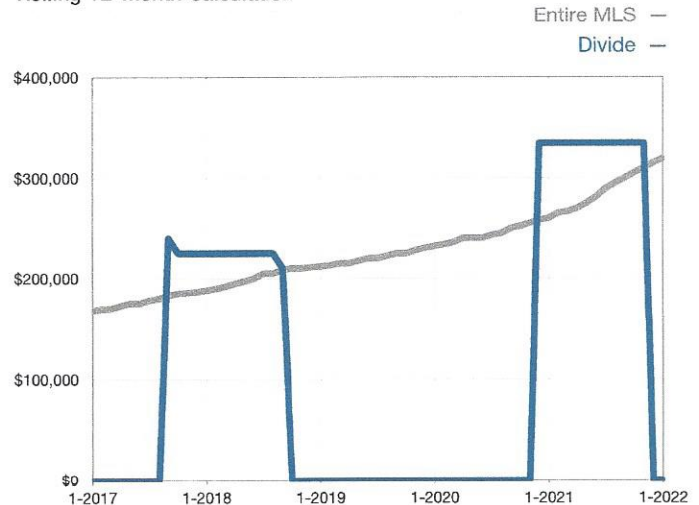
| Townhouse/Condo                 | January |      |                                   | Year to Date |              |                                   |
|---------------------------------|---------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022 | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |      |                                   |              |              |                                   |
| New Listings                    | 0       | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%    | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0       | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | 0.0  | --                                | --           | --           | --                                |

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation





# Local Market Update for January 2022

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## Ellicott

El Paso County

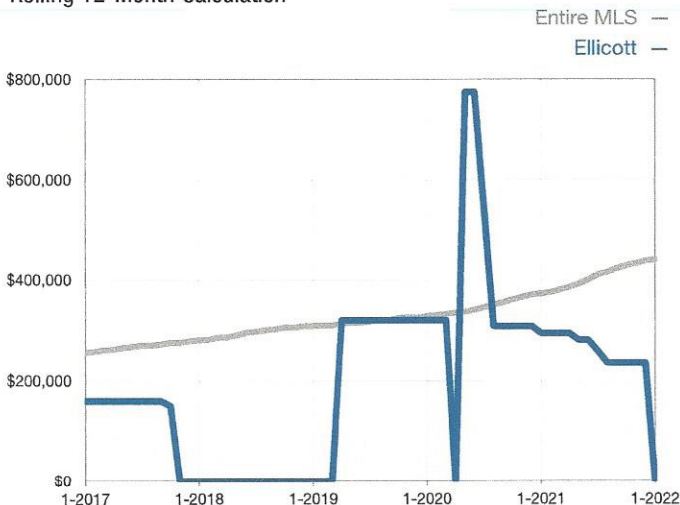
| Single Family-Patio Homes       | January   |      |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021      | 2022 | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |      |                                   |              |              |                                   |
| New Listings                    | 0         | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 1         | 0    | - 100.0%                          | 1            | 0            | - 100.0%                          |
| Median Sales Price*             | \$235,000 | \$0  | - 100.0%                          | \$235,000    | \$0          | - 100.0%                          |
| Average Sales Price*            | \$235,000 | \$0  | - 100.0%                          | \$235,000    | \$0          | - 100.0%                          |
| Percent of List Price Received* | 102.2%    | 0.0% | - 100.0%                          | 102.2%       | 0.0%         | - 100.0%                          |
| Days on Market Until Sale       | 75        | 0    | - 100.0%                          | 75           | 0            | - 100.0%                          |
| Inventory of Homes for Sale     | 0         | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0       | 0.0  | --                                | --           | --           | --                                |

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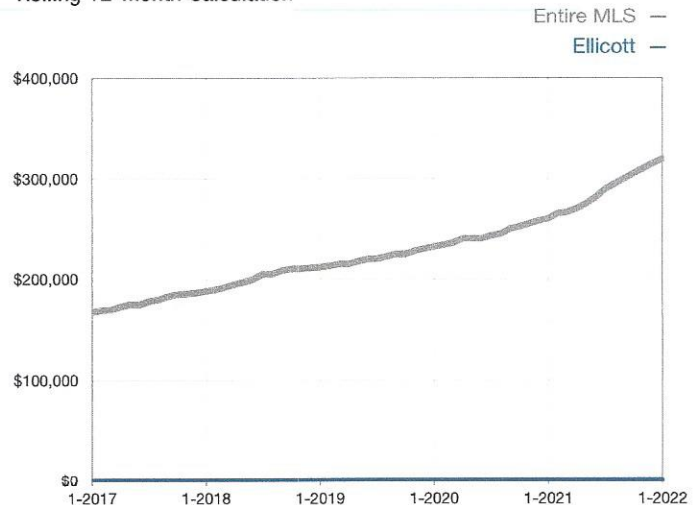
| Townhouse/Condo                 | January |      |                                   | Year to Date |              |                                   |
|---------------------------------|---------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022 | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |      |                                   |              |              |                                   |
| New Listings                    | 0       | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%    | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0       | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | 0.0  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## El Paso County

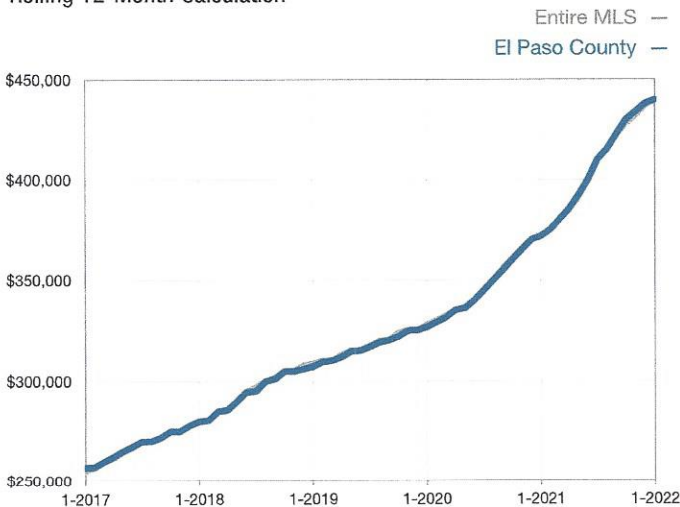
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 1,025     | 949              | - 7.4%                            | 1,025        | 949              | - 7.4%                            |
| Sold Listings                   | 836       | 877              | + 4.9%                            | 836          | 877              | + 4.9%                            |
| Median Sales Price*             | \$387,000 | <b>\$450,000</b> | + 16.3%                           | \$387,000    | <b>\$450,000</b> | + 16.3%                           |
| Average Sales Price*            | \$438,636 | <b>\$506,448</b> | + 15.5%                           | \$438,636    | <b>\$506,448</b> | + 15.5%                           |
| Percent of List Price Received* | 101.6%    | <b>101.6%</b>    | 0.0%                              | 101.6%       | <b>101.6%</b>    | 0.0%                              |
| Days on Market Until Sale       | 19        | 14               | - 26.3%                           | 19           | 14               | - 26.3%                           |
| Inventory of Homes for Sale     | 617       | 503              | - 18.5%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.5       | 0.4              | - 20.0%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

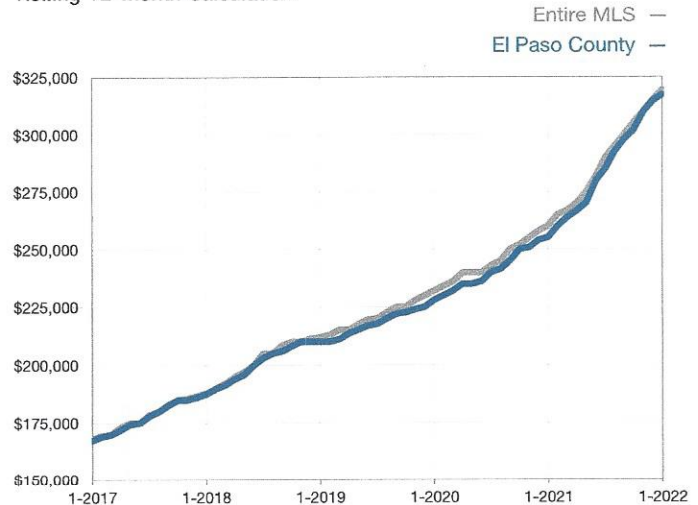
| Townhouse/Condo                 | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 136       | 183              | + 34.6%                           | 136          | 183              | + 34.6%                           |
| Sold Listings                   | 143       | 148              | + 3.5%                            | 143          | 148              | + 3.5%                            |
| Median Sales Price*             | \$270,000 | <b>\$348,636</b> | + 29.1%                           | \$270,000    | <b>\$348,636</b> | + 29.1%                           |
| Average Sales Price*            | \$275,568 | <b>\$342,458</b> | + 24.3%                           | \$275,568    | <b>\$342,458</b> | + 24.3%                           |
| Percent of List Price Received* | 101.8%    | 101.1%           | - 0.7%                            | 101.8%       | 101.1%           | - 0.7%                            |
| Days on Market Until Sale       | 8         | 17               | + 112.5%                          | 8            | 17               | + 112.5%                          |
| Inventory of Homes for Sale     | 74        | 87               | + 17.6%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.4       | 0.4              | 0.0%                              | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation





# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Falcon / Peyton

El Paso County

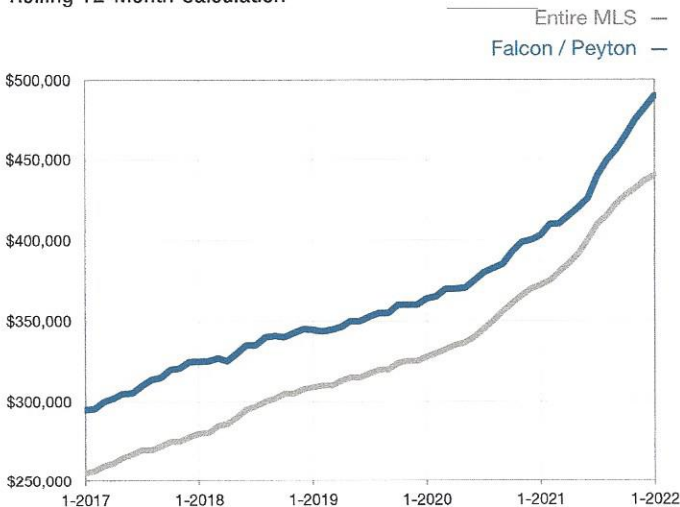
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 82        | 87               | + 6.1%                            | 82           | 87               | + 6.1%                            |
| Sold Listings                   | 85        | 74               | - 12.9%                           | 85           | 74               | - 12.9%                           |
| Median Sales Price*             | \$420,000 | <b>\$506,378</b> | + 20.6%                           | \$420,000    | <b>\$506,378</b> | + 20.6%                           |
| Average Sales Price*            | \$441,626 | <b>\$525,774</b> | + 19.1%                           | \$441,626    | <b>\$525,774</b> | + 19.1%                           |
| Percent of List Price Received* | 101.0%    | <b>101.4%</b>    | + 0.4%                            | 101.0%       | <b>101.4%</b>    | + 0.4%                            |
| Days on Market Until Sale       | 18        | <b>15</b>        | - 16.7%                           | 18           | <b>15</b>        | - 16.7%                           |
| Inventory of Homes for Sale     | 60        | <b>64</b>        | + 6.7%                            | --           | --               | --                                |
| Months Supply of Inventory      | 0.6       | <b>0.7</b>       | + 16.7%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

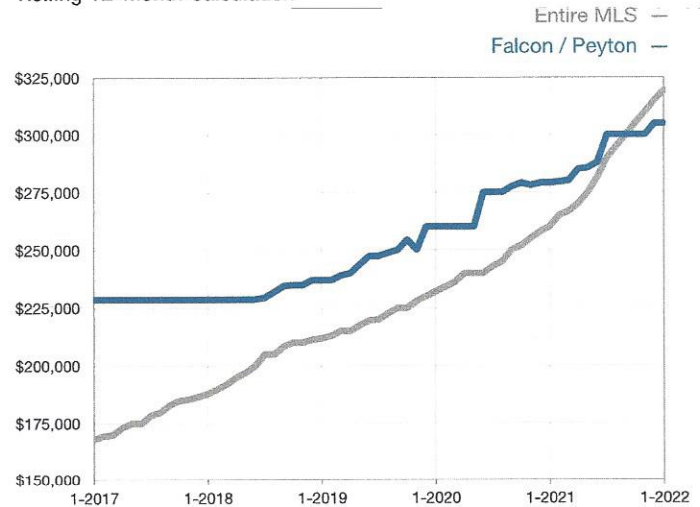
| Townhouse/Condo                 | January |             |                                   | Year to Date |              |                                   |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022        | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |             |                                   |              |              |                                   |
| New Listings                    | 0       | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%    | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0       | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0           | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | <b>0.0</b>  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Florissant

Teller County

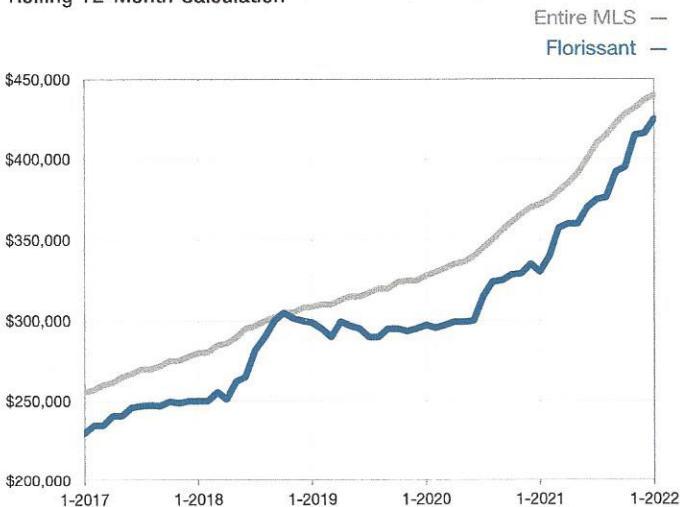
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 9         | 11               | + 22.2%                           | 9            | 11               | + 22.2%                           |
| Sold Listings                   | 11        | 19               | + 72.7%                           | 11           | 19               | + 72.7%                           |
| Median Sales Price*             | \$275,000 | <b>\$416,000</b> | + 51.3%                           | \$275,000    | <b>\$416,000</b> | + 51.3%                           |
| Average Sales Price*            | \$291,955 | <b>\$475,960</b> | + 63.0%                           | \$291,955    | <b>\$475,960</b> | + 63.0%                           |
| Percent of List Price Received* | 97.4%     | <b>99.1%</b>     | + 1.7%                            | 97.4%        | <b>99.1%</b>     | + 1.7%                            |
| Days on Market Until Sale       | 36        | <b>30</b>        | - 16.7%                           | 36           | <b>30</b>        | - 16.7%                           |
| Inventory of Homes for Sale     | 18        | <b>19</b>        | + 5.6%                            | --           | --               | --                                |
| Months Supply of Inventory      | 0.9       | <b>1.0</b>       | + 11.1%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

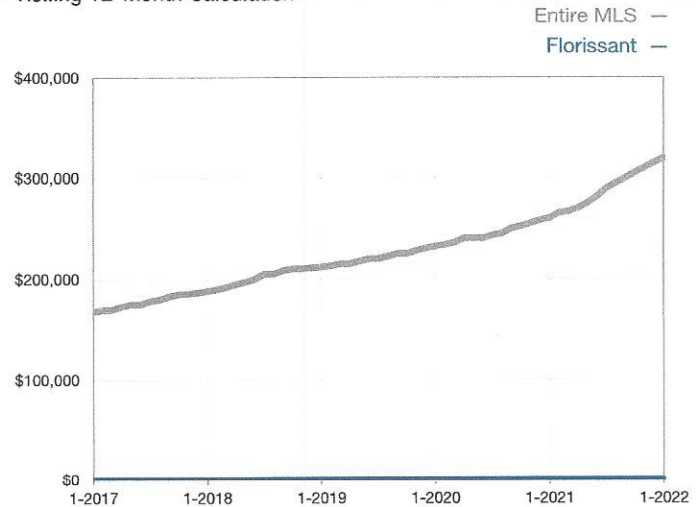
| Townhouse/Condo                 | January |             |                                   | Year to Date |              |                                   |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022        | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |             |                                   |              |              |                                   |
| New Listings                    | 0       | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%    | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0       | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0           | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | <b>0.0</b>  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse/Condo**  
Rolling 12-Month Calculation





# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Fountain

El Paso County

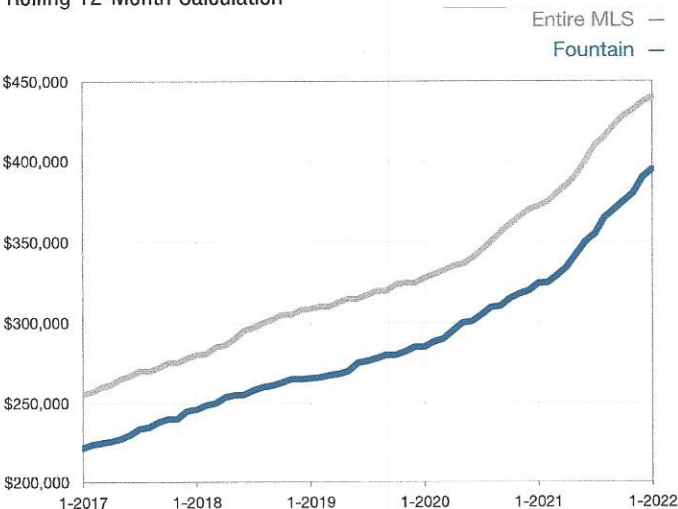
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 55        | 60               | + 9.1%                            | 55           | 60               | + 9.1%                            |
| Sold Listings                   | 57        | 56               | - 1.8%                            | 57           | 56               | - 1.8%                            |
| Median Sales Price*             | \$340,000 | <b>\$418,500</b> | + 23.1%                           | \$340,000    | <b>\$418,500</b> | + 23.1%                           |
| Average Sales Price*            | \$348,547 | <b>\$415,765</b> | + 19.3%                           | \$348,547    | <b>\$415,765</b> | + 19.3%                           |
| Percent of List Price Received* | 101.8%    | <b>102.6%</b>    | + 0.8%                            | 101.8%       | <b>102.6%</b>    | + 0.8%                            |
| Days on Market Until Sale       | 11        | 6                | - 45.5%                           | 11           | 6                | - 45.5%                           |
| Inventory of Homes for Sale     | 26        | 19               | - 26.9%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.4       | 0.2              | - 50.0%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

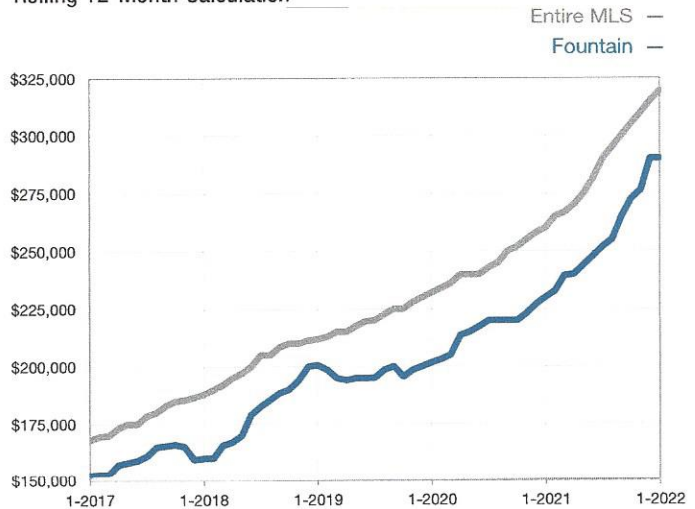
| Townhouse/Condo                 | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 5         | 4                | - 20.0%                           | 5            | 4                | - 20.0%                           |
| Sold Listings                   | 4         | 3                | - 25.0%                           | 4            | 3                | - 25.0%                           |
| Median Sales Price*             | \$264,000 | <b>\$265,000</b> | + 0.4%                            | \$264,000    | <b>\$265,000</b> | + 0.4%                            |
| Average Sales Price*            | \$258,750 | <b>\$270,800</b> | + 4.7%                            | \$258,750    | <b>\$270,800</b> | + 4.7%                            |
| Percent of List Price Received* | 106.2%    | <b>101.9%</b>    | - 4.0%                            | 106.2%       | <b>101.9%</b>    | - 4.0%                            |
| Days on Market Until Sale       | 7         | 7                | 0.0%                              | 7            | 7                | 0.0%                              |
| Inventory of Homes for Sale     | 0         | 0                | --                                | --           | --               | --                                |
| Months Supply of Inventory      | 0.0       | 0.0              | --                                | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Manitou Springs

El Paso County

| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 0         | 5                | --                                | 0            | 5                | --                                |
| Sold Listings                   | 5         | 5                | 0.0%                              | 5            | 5                | 0.0%                              |
| Median Sales Price*             | \$416,500 | <b>\$550,000</b> | + 32.1%                           | \$416,500    | <b>\$550,000</b> | + 32.1%                           |
| Average Sales Price*            | \$457,200 | <b>\$561,980</b> | + 22.9%                           | \$457,200    | <b>\$561,980</b> | + 22.9%                           |
| Percent of List Price Received* | 100.6%    | <b>100.8%</b>    | + 0.2%                            | 100.6%       | <b>100.8%</b>    | + 0.2%                            |
| Days on Market Until Sale       | 13        | <b>24</b>        | + 84.6%                           | 13           | <b>24</b>        | + 84.6%                           |
| Inventory of Homes for Sale     | 5         | <b>6</b>         | + 20.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.7       | <b>0.8</b>       | + 14.3%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

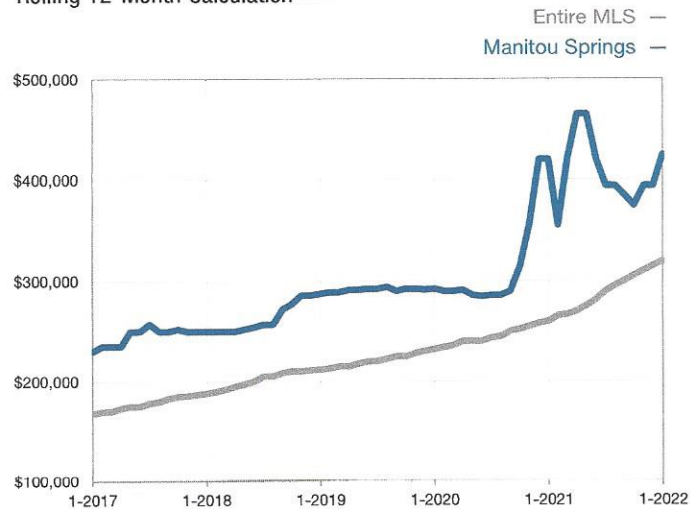
| Townhouse/Condo                 | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 3         | 2                | - 33.3%                           | 3            | 2                | - 33.3%                           |
| Sold Listings                   | 1         | 1                | 0.0%                              | 1            | 1                | 0.0%                              |
| Median Sales Price*             | \$335,000 | <b>\$425,000</b> | + 26.9%                           | \$335,000    | <b>\$425,000</b> | + 26.9%                           |
| Average Sales Price*            | \$335,000 | <b>\$425,000</b> | + 26.9%                           | \$335,000    | <b>\$425,000</b> | + 26.9%                           |
| Percent of List Price Received* | 103.1%    | <b>100.0%</b>    | - 3.0%                            | 103.1%       | <b>100.0%</b>    | - 3.0%                            |
| Days on Market Until Sale       | 4         | <b>7</b>         | + 75.0%                           | 4            | <b>7</b>         | + 75.0%                           |
| Inventory of Homes for Sale     | 3         | <b>4</b>         | + 33.3%                           | --           | --               | --                                |
| Months Supply of Inventory      | 2.5       | <b>1.9</b>       | - 24.0%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse/Condo**  
Rolling 12-Month Calculation





# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Monument / Palmer Lake / Larkspur

El Paso County

| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 37        | 35               | - 5.4%                            | 37           | 35               | - 5.4%                            |
| Sold Listings                   | 46        | 36               | - 21.7%                           | 46           | 36               | - 21.7%                           |
| Median Sales Price*             | \$572,500 | <b>\$700,000</b> | + 22.3%                           | \$572,500    | <b>\$700,000</b> | + 22.3%                           |
| Average Sales Price*            | \$656,783 | <b>\$751,898</b> | + 14.5%                           | \$656,783    | <b>\$751,898</b> | + 14.5%                           |
| Percent of List Price Received* | 99.8%     | <b>100.3%</b>    | + 0.5%                            | 99.8%        | <b>100.3%</b>    | + 0.5%                            |
| Days on Market Until Sale       | 29        | <b>23</b>        | - 20.7%                           | 29           | <b>23</b>        | - 20.7%                           |
| Inventory of Homes for Sale     | 45        | <b>29</b>        | - 35.6%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.7       | <b>0.5</b>       | - 28.6%                           | --           | --               | --                                |

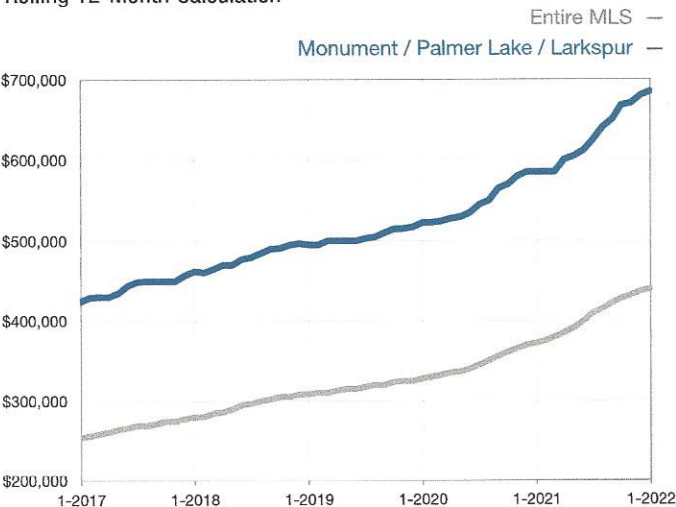
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 9         | 9                | 0.0%                              | 9            | 9                | 0.0%                              |
| Sold Listings                   | 10        | 15               | + 50.0%                           | 10           | 15               | + 50.0%                           |
| Median Sales Price*             | \$308,060 | <b>\$387,318</b> | + 25.7%                           | \$308,060    | <b>\$387,318</b> | + 25.7%                           |
| Average Sales Price*            | \$316,441 | <b>\$388,047</b> | + 22.6%                           | \$316,441    | <b>\$388,047</b> | + 22.6%                           |
| Percent of List Price Received* | 101.1%    | <b>100.9%</b>    | - 0.2%                            | 101.1%       | <b>100.9%</b>    | - 0.2%                            |
| Days on Market Until Sale       | 12        | <b>6</b>         | - 50.0%                           | 12           | <b>6</b>         | - 50.0%                           |
| Inventory of Homes for Sale     | 3         | <b>2</b>         | - 33.3%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.3       | <b>0.2</b>       | - 33.3%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

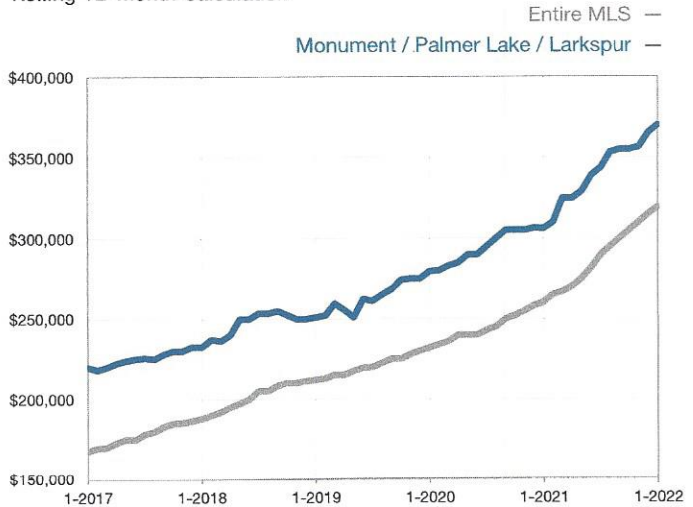
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Rush / Truckton / Yoder

El Paso County

| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 6         | 3                | - 50.0%                           | 6            | 3                | - 50.0%                           |
| Sold Listings                   | 1         | 7                | + 600.0%                          | 1            | 7                | + 600.0%                          |
| Median Sales Price*             | \$107,000 | <b>\$350,000</b> | + 227.1%                          | \$107,000    | <b>\$350,000</b> | + 227.1%                          |
| Average Sales Price*            | \$107,000 | <b>\$363,829</b> | + 240.0%                          | \$107,000    | <b>\$363,829</b> | + 240.0%                          |
| Percent of List Price Received* | 100.0%    | <b>98.3%</b>     | - 1.7%                            | 100.0%       | <b>98.3%</b>     | - 1.7%                            |
| Days on Market Until Sale       | 0         | <b>35</b>        | --                                | 0            | <b>35</b>        | --                                |
| Inventory of Homes for Sale     | 8         | 7                | - 12.5%                           | --           | --               | --                                |
| Months Supply of Inventory      | 1.8       | <b>1.6</b>       | - 11.1%                           | --           | --               | --                                |

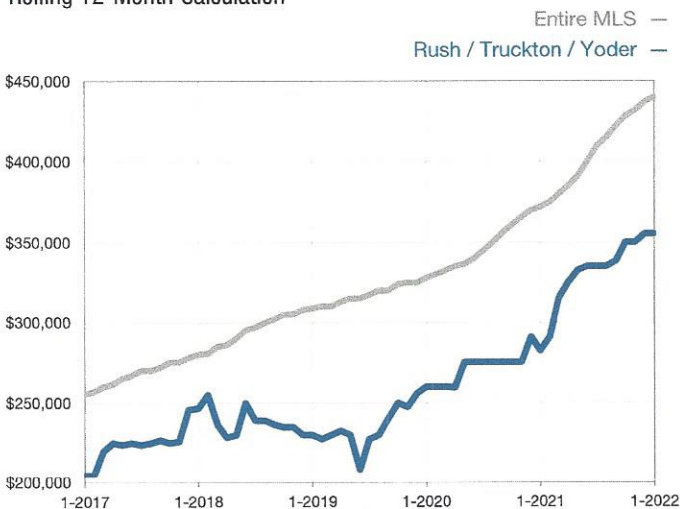
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | January |             |                                   | Year to Date |              |                                   |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022        | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |             |                                   |              |              |                                   |
| New Listings                    | 0       | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%    | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0       | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0           | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | <b>0.0</b>  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

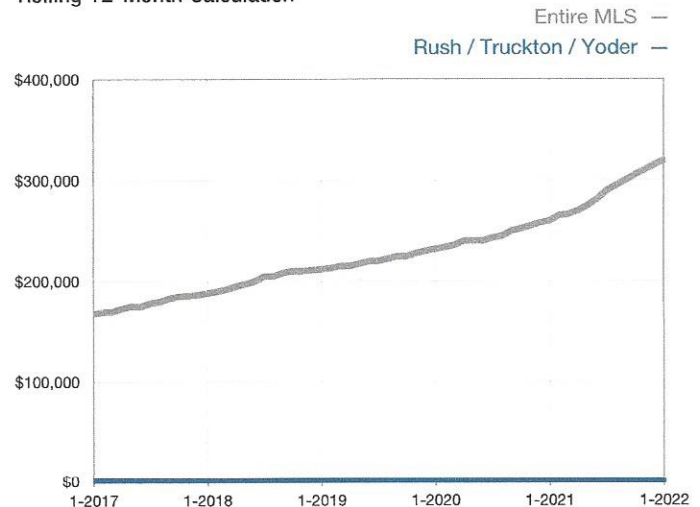
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation





# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Security-Widefield

El Paso County

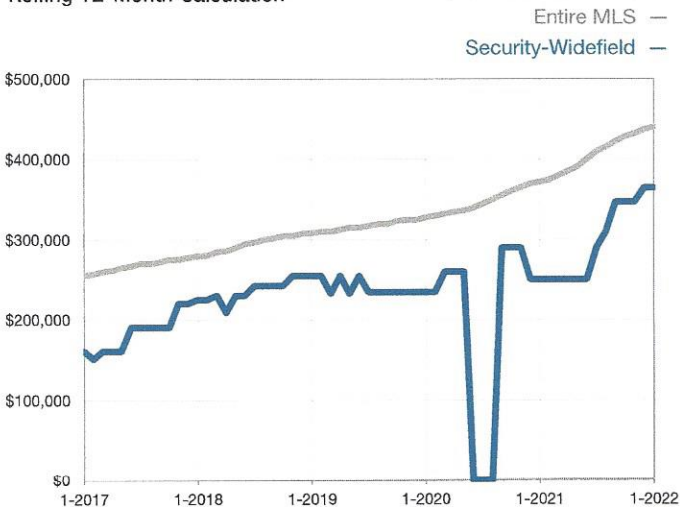
| Single Family-Patio Homes       | January |      |                                   | Year to Date |              |                                   |
|---------------------------------|---------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022 | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |      |                                   |              |              |                                   |
| New Listings                    | 0       | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%    | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0       | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | 0.0  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

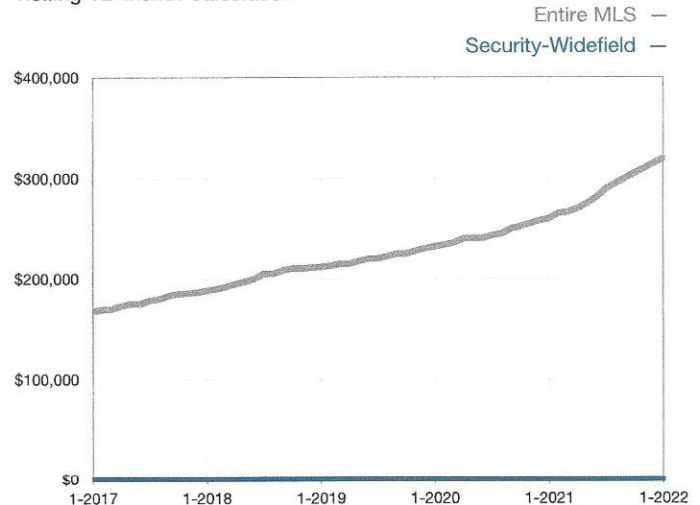
| Townhouse/Condo                 | January |      |                                   | Year to Date |              |                                   |
|---------------------------------|---------|------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022 | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |      |                                   |              |              |                                   |
| New Listings                    | 0       | 0    | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0    | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Average Sales Price*            | \$0     | \$0  | --                                | \$0          | \$0          | --                                |
| Percent of List Price Received* | 0.0%    | 0.0% | --                                | 0.0%         | 0.0%         | --                                |
| Days on Market Until Sale       | 0       | 0    | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0    | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | 0.0  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation



# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Teller County

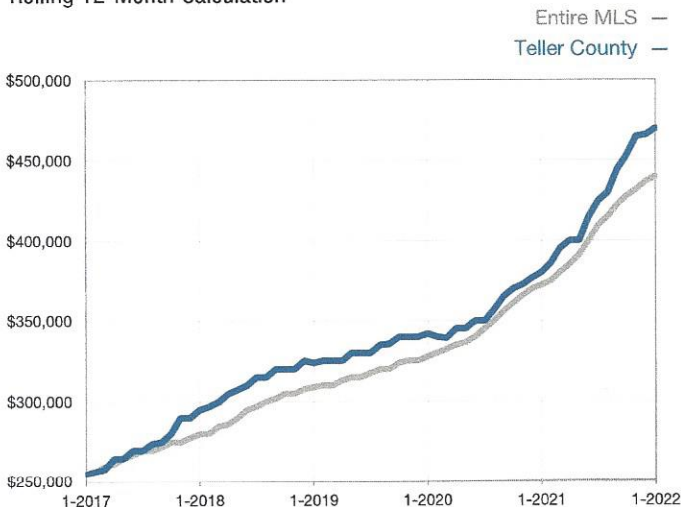
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 39        | 42               | + 7.7%                            | 39           | 42               | + 7.7%                            |
| Sold Listings                   | 53        | 57               | + 7.5%                            | 53           | 57               | + 7.5%                            |
| Median Sales Price*             | \$395,000 | <b>\$444,500</b> | + 12.5%                           | \$395,000    | <b>\$444,500</b> | + 12.5%                           |
| Average Sales Price*            | \$400,754 | <b>\$484,802</b> | + 21.0%                           | \$400,754    | <b>\$484,802</b> | + 21.0%                           |
| Percent of List Price Received* | 100.0%    | <b>100.1%</b>    | + 0.1%                            | 100.0%       | <b>100.1%</b>    | + 0.1%                            |
| Days on Market Until Sale       | 14        | 23               | + 64.3%                           | 14           | 23               | + 64.3%                           |
| Inventory of Homes for Sale     | 55        | 65               | + 18.2%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.8       | 0.9              | + 12.5%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

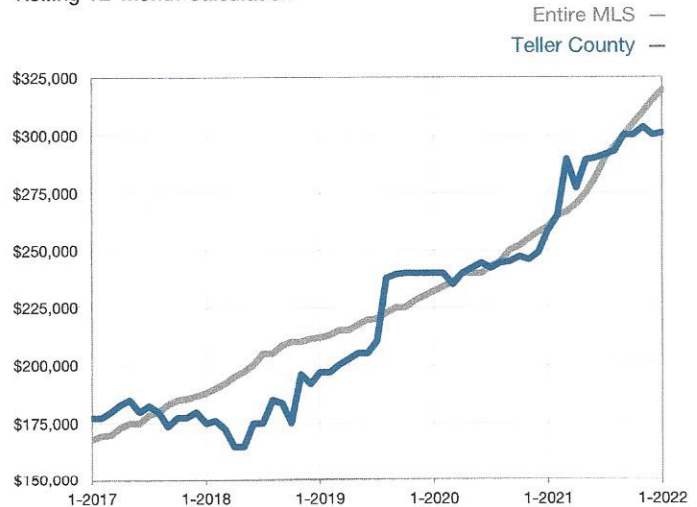
| Townhouse/Condo                 | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 8         | 6                | - 25.0%                           | 8            | 6                | - 25.0%                           |
| Sold Listings                   | 2         | 3                | + 50.0%                           | 2            | 3                | + 50.0%                           |
| Median Sales Price*             | \$302,500 | <b>\$335,000</b> | + 10.7%                           | \$302,500    | <b>\$335,000</b> | + 10.7%                           |
| Average Sales Price*            | \$302,500 | <b>\$338,167</b> | + 11.8%                           | \$302,500    | <b>\$338,167</b> | + 11.8%                           |
| Percent of List Price Received* | 98.5%     | <b>98.1%</b>     | - 0.4%                            | 98.5%        | <b>98.1%</b>     | - 0.4%                            |
| Days on Market Until Sale       | 10        | 29               | + 190.0%                          | 10           | 29               | + 190.0%                          |
| Inventory of Homes for Sale     | 11        | 6                | - 45.5%                           | --           | --               | --                                |
| Months Supply of Inventory      | 3.6       | 1.8              | - 50.0%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation





# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Victor / Goldfield

Teller County

| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 0         | 1                | --                                | 0            | 1                | --                                |
| Sold Listings                   | 2         | 3                | + 50.0%                           | 2            | 3                | + 50.0%                           |
| Median Sales Price*             | \$199,750 | <b>\$217,000</b> | + 8.6%                            | \$199,750    | <b>\$217,000</b> | + 8.6%                            |
| Average Sales Price*            | \$199,750 | <b>\$222,333</b> | + 11.3%                           | \$199,750    | <b>\$222,333</b> | + 11.3%                           |
| Percent of List Price Received* | 96.7%     | <b>97.3%</b>     | + 0.6%                            | 96.7%        | <b>97.3%</b>     | + 0.6%                            |
| Days on Market Until Sale       | 28        | <b>10</b>        | - 64.3%                           | 28           | <b>10</b>        | - 64.3%                           |
| Inventory of Homes for Sale     | 2         | 3                | + 50.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 1.1       | <b>1.1</b>       | 0.0%                              | --           | --               | --                                |

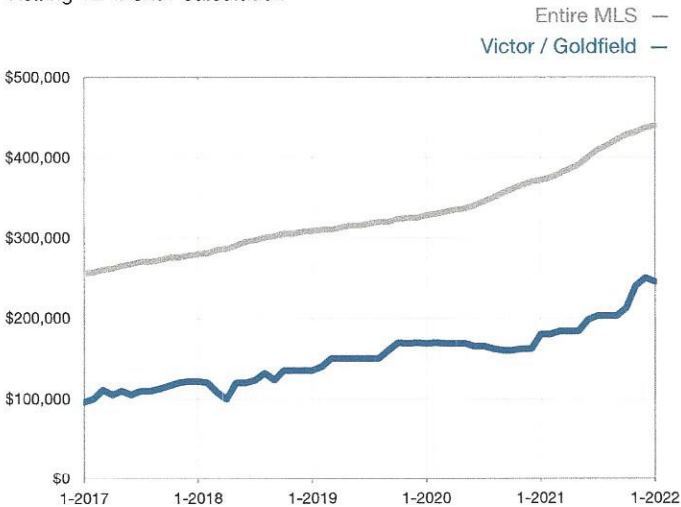
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | January |             |                                   | Year to Date |              |                                   |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2021    | 2022        | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022 | Percent Change from Previous Year |
| <b>Key Metrics</b>              |         |             |                                   |              |              |                                   |
| New Listings                    | 0       | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0       | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%    | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0       | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0           | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | <b>0.0</b>  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

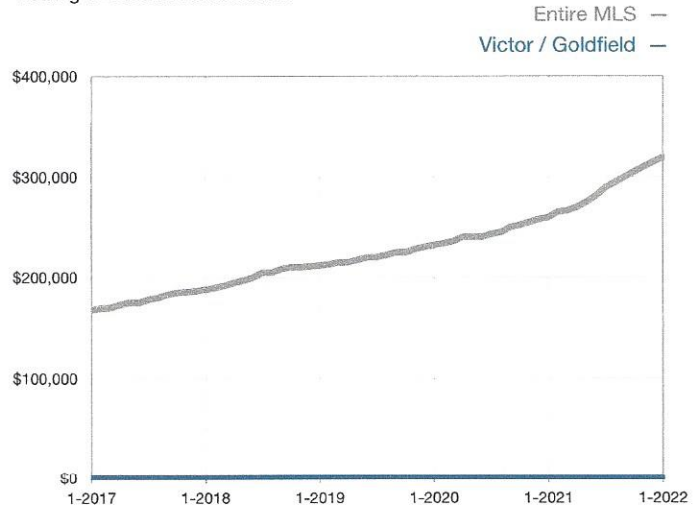
### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



# Local Market Update for January 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## Woodland Park

Teller County

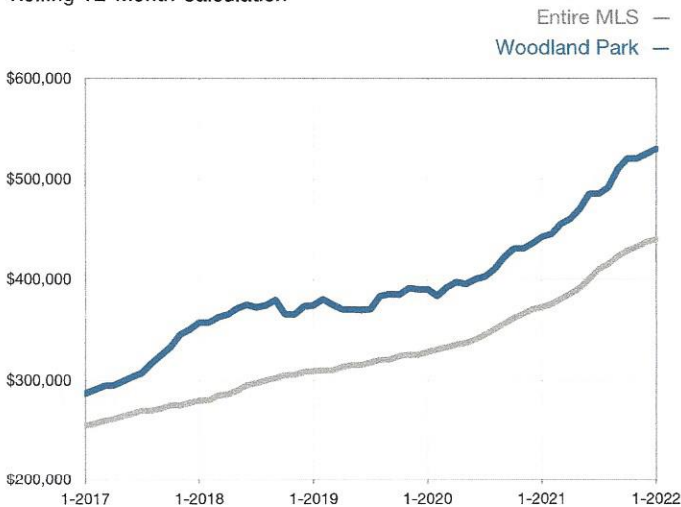
| Single Family-Patio Homes       | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 22        | 22               | 0.0%                              | 22           | 22               | 0.0%                              |
| Sold Listings                   | 28        | 23               | - 17.9%                           | 28           | 23               | - 17.9%                           |
| Median Sales Price*             | \$464,320 | <b>\$497,000</b> | + 7.0%                            | \$464,320    | <b>\$497,000</b> | + 7.0%                            |
| Average Sales Price*            | \$496,144 | <b>\$568,776</b> | + 14.6%                           | \$496,144    | <b>\$568,776</b> | + 14.6%                           |
| Percent of List Price Received* | 101.0%    | <b>102.5%</b>    | + 1.5%                            | 101.0%       | <b>102.5%</b>    | + 1.5%                            |
| Days on Market Until Sale       | 6         | 13               | + 116.7%                          | 6            | 13               | + 116.7%                          |
| Inventory of Homes for Sale     | 19        | 27               | + 42.1%                           | --           | --               | --                                |
| Months Supply of Inventory      | 0.7       | 0.8              | + 14.3%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | January   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2021      | 2022             | Percent Change from Previous Year | Thru 01-2021 | Thru 01-2022     | Percent Change from Previous Year |
| <b>Key Metrics</b>              |           |                  |                                   |              |                  |                                   |
| New Listings                    | 6         | 6                | 0.0%                              | 6            | 6                | 0.0%                              |
| Sold Listings                   | 2         | 2                | 0.0%                              | 2            | 2                | 0.0%                              |
| Median Sales Price*             | \$302,500 | <b>\$379,750</b> | + 25.5%                           | \$302,500    | <b>\$379,750</b> | + 25.5%                           |
| Average Sales Price*            | \$302,500 | <b>\$379,750</b> | + 25.5%                           | \$302,500    | <b>\$379,750</b> | + 25.5%                           |
| Percent of List Price Received* | 98.5%     | <b>100.0%</b>    | + 1.5%                            | 98.5%        | <b>100.0%</b>    | + 1.5%                            |
| Days on Market Until Sale       | 10        | 38               | + 280.0%                          | 10           | 38               | + 280.0%                          |
| Inventory of Homes for Sale     | 8         | 4                | - 50.0%                           | --           | --               | --                                |
| Months Supply of Inventory      | 2.8       | 1.7              | - 39.3%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

